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Vol. XVIII No. 1

THE CAROLINA Journal of Pharmacy

Published Monthly by the North Carolina Pharmaceutical Association at Chapel Hill, N. C.

JANUARY, 1937

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The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
AT
CHAPEL HILL, N. C.
J. G. BEARD, MANAGING EDITOR

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Vol. XVIII JANUARY, 1937 No. 1

Officers of the North Carolina Pharmaceutical Association for 1936-37

President.....W. C. Ferrell, Nashville
Secretary-Treasurer.....J. G. Beard, Chapel Hill
Chairman of the Executive Committee.....W. C. Ferrell, Nashville
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel.....F. O. Bowman, Chapel Hill

Happy New Year!

With this issue of the JOURNAL we are sending to you our sincerest wishes for the happiest New Year imaginable—a year filled with prosperity and good health; a year in which many of the good things of life may come your way. As we forward this New Year's issue to you we want to express our appreciation to the many friends who have enabled us to carry on without the help and counsel of the Managing Editor—the friends who have made this issue of the JOURNAL possible. Mr. Beard is still in the City Memorial Hospital in Winston-Salem and although he is improving, it is not possible for him to make his usual editorial contributions this month. We have *all* tried to do the best we could without him and we wish to extend to him our sincerest hopes for a speedy and complete recovery. We are glad too that so soon after he leaves the hospital he can begin his six month's leave of absence from the University and from Association and JOURNAL responsibilities—a leave that he so genuinely deserves. In September Mr. Beard began his twenty-eighth consecutive year of teaching in the U. N. C. School of Pharmacy and he has also served the Association twenty-five years as secretary-treasurer. During this long period he has never taken a full month's leave of absence. May he not only secure a much needed rest, but may he also enjoy the nicest vacation imaginable!

During Dean Beard's absence from Chapel Hill Professor I. W. Rose will be Acting Dean of the School of Pharmacy and will also serve in the capacity of Secretary-Treasurer of the N. C. P. A. Dr. Ralph W. Clark, of the University of Wisconsin, will assume the Dean's teaching duties and handle the editorial section of the JOURNAL. To these gentlemen, we pledge our fullest co-operation and the sincerest good wishes of the druggists of the State.—A. N.

245530

Pharmaceutical Recipe Book II

By Henry M. Burlage*

For the pharmacists interested in manufacturing pharmaceutical products and maintaining an up-to-date prescription department, the *Recipe Book* is recommended as a valuable addition to their libraries. It is in keeping with the purposes stated in the first edition that it "represents the outcome of an effort of the American Pharmaceutical Association to place in the hands of the practicing pharmacist a reliable and comprehensive book of recipes applicable to his business." The second volume contains not only the deleted products from the U. S. P. X and N. F. V, but items from foreign pharmacopoeias and formularies, formulas of preparations not included in official books, but are in fairly common demand in the retail pharmacy, the hospital pharmacy, and in the manufacture of products which the pharmacists are called upon to supply.

In order that these selections may be as worth while as possible, suggestions were requested from physicians, pharmacists, dentists, chiropodists, veterinarians, etc., for the revision and inclusion of additional formulas, tables, and other data.

The book is excellently bound in keeping with U. S. P. and N. F. and consists of 529 pages, including about 2,000 formulas of *tried* products (a condition which did not obtain in the first edition) divided into the following sections: (1) Pharmaceutical Formulas, pp. 1-299 inclusive; (2) Flavoring Extracts, 300-306; (3) Dental Formulas, 307-316; (4) Chiropodilogical Formulas, 317; (5) Veterinary Formulas, 318-326; (6) Photographic Formulas, 327-339; (7) Cosmetic Formulas, 340-393; (8) Technical and Miscellaneous Formulas for cements, cleaners, show globe colors, fumigations, incenses, inks, insecticides, laundry accessories, paints and lacquers, polishes, stains and stain removers, antifreezes, 394-424; (9) Laboratory and Diagnostic Reagents, 425-436; (10) Antidotes, 437-455; (11) Doses of unofficial drugs, 456-465; (12) A very inadequate table of solubilities, 466-473. The volume may be purchased from the Mack Printing Co., Easton, Pa., for $5.00.

* Prof. of Pharmacy, U.N.C.

Can Sterilization Be Carried Out in the Average Pharmacy?

By Henry M. Burlage*

Occasionally one hears the pharmacist offer as an excuse for his failure to prepare many of the galenicals called for in the practice of his profession that an item can be purchased at a lower price than that at which it can be made in the pharmacy, or that certain processes cannot be performed because they require too much equipment which might be expensive. The latter reason is offered when the pharmacist is asked if he makes any attempt to prepare sterile solutions of various types when the ability to do so would be an invaluable display of his professional training.

It is very probable that our hospitals, departments of bacteriology, physicians and even teachers of galenical and dispensing pharmacy have discouraged the prospective pharmacist from preparing solutions of this type since he has been told that to conduct such a process involves the expenditure of large sums of money for the purchase of autoclaves and that a highly specialized technique is required. Recent studies made by Coulthard,[1] at the request of the British Pharmacopoeal Committee, and O'Brein and Parish[2] indicate that this elaborate apparatus and technique is not necessary.

Coulthard has found that spores which are highly resistant to heat were not killed in preparations when infected with certain organisms even after the application of dry heat at 125°C for three hours and in aqueous suspensions after several hours of steaming. Further experimentation showed, however, that the application of dry heat at 150°C for one hour rendered sterile those preparations which were not harmed by heat including oil solutions, provided the temperature was determined by putting the thermometer directly into the sample.

O'Brein and Parish substantiate the results of Coulthard for oil solutions and also show that tyndallization (intermittent ster-

[1] C. E. Coulthard, *Quarterly Jour. Pharm. and Pharmacology, 8,* 90-3 (1935).

[2] R. A. O'Brein and H. J. Parish, *Quarterly Jour. Pharm. and Pharmacology, 8,* 94-5 (1935).

lization) may fail to sterilize products of this type.

From these observations it can readily be seen that the pharmacist in the average apothecary can easily prepare certain solutions with the aid of a simple metal air-bath or oven, a thermometer, a source of heat and some simple precautions that are well known. The enterprising pharmacist can thus easily take advantage of the opportunities to prepare such solutions when the need arises.

Honor to Whom Honor is Due

A day or two ago it was our happy privilege to read an editorial in the New Bern *Times* about a North Carolina druggist who numbers his friends by the hundreds—Mr. Buxton Williams Hunter. Beloved and esteemed by his fellow townsmen, he has won for himself an enviable place in the civic and social life of his community. The JOURNAL takes pleasure in adding its tribute by publishing the editorial in its entirety.

"In many cities and villages throughout America there are some quiet and timorous people who live important though unobtrusive lives and without whom our country would suffer much. They accept with dignity the task at hand and fulfill their every obligation as though it were their last act.

"Such a man was Dr. Hunter who for many long years with painstaking care filled prescriptions at Davis Pharmacy in a manner that won praise from physician and patient, each knowing that the meticulous care given every tiny measure of drug would insure just the intended result.

"Behind a partition, obscured from the view of the public by shelves which contained vials of poison and all kinds of 'Materia-medica,' with scales which would weigh a germ that the medicine was seeking to destroy, he toiled day and night, giving an uninterrupted service to his clientele who would have none other.

"Fifty years of valiant service like this, housed always with the violet rays of the sun shielded from him by the same roof which served as shelter from the rain, his body began to show signs of the wear and tear of the years, ceaseless toil, and no vacation and the same health which he had sacrificed that others might find relief from their disease ridden bodies began to give him concern. An extended vacation failed to bring back the youthful vigor which he had spent and he went into enforced retirement.

"Many mothers and fathers in New Bern and many children who are in college now can remember the medicine they took which was so nobly compiled by Dr. Hunter. They will always remember him as "Their Druggist" and always think that the medicine he so carefully prepared was just a little better, would cure you just a little quicker than that prepared by the more recent type of "pill-rollers.". . .

"The effect of his prescriptions was most frequently to correct a temporary ailment but the influence of his sincerity toward his occupation will be an example throughout the years to those stalwart Americans who must toil and spin without glamour or praise to stimulate them as they make their contribution toward society.

"Sustaining life, relieving pain was his daily routine and he gave mercilessly of himself. In the declining years of his life now, there is no bitterness but the joy of having done his best, the satisfaction of his own conscience and the preservation of his own self-respect and the love and esteem of a community who will remember him throughout the years as 'The King of Pharmacy.'

"Long may he live to enjoy the vacation he deserves as a reward for so faithful a fifty years of service."

Officers-Elect of the A. Ph. A.

The Board of Canvassers of the American Pharmaceutical Association, composed of **Messrs. Edward Spease,** *Chairman,* **Edward D. Davy,** and **F. J. Bacon,** all of Cleveland, has announced as the result of the mail ballot for the officers of the Association, the election of the following: *President,* **E. N. Gathercoal,** Chicago, Ill.; *Vice-Presidents,* **W. Mac Childs,** Eldorado, Kansas; and **Glenn L. Jenkins,** of Minneapolis, Minn.; and *Members of the Council:* **H. A. B. Dunning,** of Baltimore, Md.; **S. L. Hilton,** of Washington, D. C.; and **P. H. Costello,** of Cooperstown, N. Dakota. These officers will be installed at the annual meeting of the Association to be held in New York City in 1937, the time to be announced later.

THE PRESIDENT'S PAGE

Dear Fellow-Druggists:

I apologize for so often neglecting my responsibility of contributing a page each month to the JOURNAL. It seems to me, however, that each year I have more to do. This has been a very busy and unusual year in many ways. According to statistics business in general has been very good. Occasionally we hear a North Carolina druggist say that his business has been off, but I hope this condition has been purely local, and I sincerely believe that when the year 1936 goes out and the New Year comes in every druggist in the State may truly say that the Old Year showered its fortunes upon him.

Dean Beard

I was astonished to hear of Dean Beard's accident and I sincerely hope that by this time he is well on his way to recovery. It seems too bad that the accident had to happen just on the eve of his leave of absence. Dean Beard has been very diligent in his efforts for pharmacy, both as Dean of the U. N. C. School of Pharmacy and as Secretary-Treasurer of the Association. He has the welfare of both organizations at heart. We will miss him greatly while he is away from North Carolina. Speaking not only for myself but also for the druggists of the State, I want to assure him that we regret his accident exceedingly and we are wishing for him a speedy recovery. We also hope that Old Santa was very good to him and that he had a very happy Christmas!

Legislature

On November 24 the Legislative Committee met in joint session with the Executive Committee and the Board of Pharmacy. If the legislative program mapped out by these groups can be carried out, I believe the Association will have made the greatest stride in its history from a legislative standpoint.

The Legislative Committees from each county have been appointed and notified. I urge that each member of such committees give his hearty co-operation to the State Legislative Committee. The Association is exceedingly fortunate in having such valuable men to head up our legislative program. They are going to do all in their power to put through bills in the General Assembly that are of vital importance to the profession of pharmacy. They are expecting every druggist to do his part in his immediate vicinity. Our attorney, Mr. Bowman, tells me that with this help he believes our bills will go through without much opposition. The chairman of the Legislative Committee, Mr. James P. Stowe, and Mr. Bowman are veterans of many General Assemblies. They are going to give their time freely for your benefit. If you are called on by these gentlemen to perform any act of service let me ask you to respond quickly as the Legislature waits for no man.

Sales Tax Meeting

Governor-elect Hoey carried out his campaign pledge by calling together on December 10 a representative number of North Carolina merchants to make recommendations concerning the sales tax. As president of the Association I was invited to attend the gathering and to bring with me two other representatives of our Association. Messrs. Bowman and Stowe were selected and all three of us were present. During the meeting we heard Messrs. Hoey and Maxwell discuss the sales tax. Afterwards the Merchants Association passed certain resolutions which were sent to Governor-elect Hoey. In my opinion a great deal of good will result from this group meeting. I want to suggest that you watch the daily press when the Legislature convenes for discussions of the sales tax.

Conclusion

In conclusion, I want to wish each and every member of the Association, as well as their families, a very Happy New Year!

Sincerely yours,

W. C. Jarrell

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Reminders for the Year 1937

Every Retail Druggist is Required by Law:

1. To register his drug store or pharmacy with the State Board of Pharmacy and obtain a permit to conduct same on or before January 1, 1937.

2. To renew his license as a pharmacist with the State Board of Pharmacy, on or before January 1, 1937. (After March 1, a penalty of $5.00 must be paid).

3. To keep his certificate of registration, his 1937 drug store permit, and his 1937 renewal license conspicuously displayed in the store at all times.

4. To keep three separate prescription files, namely: (a) a regular file, (b) a narcotic file, and (c) a venereal file.

5. To keep a record of the sales of all "Hypnotic Drugs" dispensed at his store.

6. To keep a Poison Register in which shall be recorded the sales of all the so-called "Register Poisons".

7. To keep a complete and accurate record of the sales of all semi-narcotic preparations, classed by the Federal Law as "Exempt Preparations".

8. To keep a record of the sales of all proprietary remedies for venereal diseases, and make a report of such sales weekly to the State Board of Health.

9. To pay to the State Department of Revenue, Raleigh, N. C., the following privilege taxes on or before June 1, 1937, (a) cigarette tax, (b) sandwich tax, (c) soda fountain tax of $10.00 per draft arm, together with such other privilege taxes for which he is liable.

10. To pay to the State Department of Revenue the 3 per cent sales tax on his total gross sales, except upon prescriptions and the other drugs and medicines that are manufactured, mixed, or processed by him at the time of sale. Complete records must be kept of all sales, and a return together with check for the amount of tax due, must be sent to the Revenue Department on or before the 15th of each month for the preceding month's transactions. The collection of the sales tax is mandatory and must be collected in accordance with the Uniform Tax Schedule promulgated by the Commissioner of Revenue.

11. To pay to the city or town in which his business is located at the time fixed for the payment thereof, the following taxes: (a) cigarette tax, (b) sandwich tax, (c) soda fountain tax of one-half the amount paid to the State, together with such other privilege taxes as are legally imposed by the governing bodies of cities and towns.

12. To re-register with the United States Collector of Internal Revenue, Greensboro, N. C., on or before July 1, 1937 as a retail dealer in narcotic drugs and preparations thereof (Classes 3 and 5), and to keep the certificate of such registration posted in his place of business at all times.

13. To file income tax returns on or before March 15, 1937 and pay income taxes to both State and Federal Governments, if any is due; to pay personal and real property taxes, automobile taxes, special school taxes, and all other taxes as may be imposed legally at the time fixed by law for the payment of same.

The Sincere Wish of the Writer is that the New Year Will Bring Both Happiness and Prosperity to Every North Carolina Druggist.

New N. A. R. D. Model State Fair Trade Act

A Bill entitled an act to protect trade-mark owners. producers, distributors and the general public against injurious and uneconomic practices in the distribution of competitive commodities bearing a distinguishing trade-mark, brand or name, by legalizing voluntary contracts establishing minimum resale prices and refusal to sell unless such minimum resale prices are observed.

1. The following terms, as used in this Act, are hereby defined as follows:

(A) "Commodity" means any subject of commerce.

(B) "Producer" means any grower, baker, maker, manufacturer, packer, converter, processor or publisher.

(C) "Wholesaler" means any person selling a commodity other than a producer or retailer.

(D) "Retailer" means any person selling a commodity at retail.

(E) "Resale" means any sale by the purchaser of a commodity made in the State of (Name of State where Act is to be passed) or in any other State, Territory or the District of Columbia, where contracts made lawful by this Act are valid, by a wholesaler or a retailer, and "to resell" means to make a "resale" as herein defined.

2. No contract relating to the sale or resale of a commodity which bears, or the label or container of which bears, the trade-mark, brand, or name of the producer of such commodity and which is in free and open competition with commodities of the same general class produced by others shall be deemed in violation of any law of the State (Name of State where Act is to be passed) by reason of any of the following provisions which may be contained in such contract:

(A) That the buyer will not resell such commodity at less than the minimum price stipulated by the vendor.

(B) That the vendor will not sell such commodity:

(1) to any wholesaler, unless such wholesaler will agree not to resell the same to any retailer unless the retailer will in turn agree not to resell the same at less than the stipulated minimum price, and such wholesaler will likewise agree not to resell the same to any other wholesaler unless such other wholesaler will make the same agreement with any wholesaler or retailer to whom he may resell; or

(2) to any retailer, unless the retailer will agree not to resell the same except to consumers for use and at not less than the stipulated minimum price.

3. No contract containing the provisions enumerated in Section 2 hereof shall be deemed to preclude the resale of any commodity covered thereby without reference to such contracts in the following cases:

(A) In closing out the owner's stock for the purpose of discontinuing dealing in any such commodity, provided the owner of such stock shall give to the producer of such commodity prompt and reasonable notice in writing of his intention to close out said stock.

(B) When the goods are damaged or deteriorated in quality, and notice is given to the public thereof.

(C) By any officer acting under an order of court.

4. An action at law or suit in equity may be brought by any person damaged by: (a) breach or (b) the procurement of the breach or (c) the interference with the carrying out, of any contract entered into in pursuance of this Act, or (d) any other act whereby a party to such contract is deprived of the benefits therefrom.

5. This Act shall not apply to any contract or agreement between producers or between wholesaler or between retailers as to sale or resale prices; provided, however, that when a commodity is distributed by more than one wholesaler, or more than one retailer, each of said wholesaler or of said retailers may make or be a party to contracts stipulating minimum resale prices established by the producer of such commodity as provided by this Act.

6. This Act may be known and cited as the "Fair Trade Act."

7. If any provisions of this Act, or the application thereof to any person or circumstances, is held invalid, the remainder of the Act, and the application of such provision to other persons or circumstances, shall not be affected hereby.

Important Victory for the N. A. R. D.

Following is a copy of bulletin issued by the National Association of Retail Druggists on December 7th, immediately after the Supreme Court of the United States had declared constitutional Fair Trade legislation:

"The United States Supreme Court today declared constitutional, in all respects, the California and Illinois Fair Trade Acts.

There is thus settled, once and for all, the liability of those who refuse to sign Fair Trade Contracts. The Supreme Court holds that the non-signer is bound equally with the signer.

All the arguments advanced by the price cutters and chiselers were carefully considered by the Court and rejected.

With this sweeping decision, the victory of the N. A. R. D. in its long fight for resale price maintenance for the independent merchant is now definitely in sight. There is only one obstacle now to complete the

achievement—the passage of the Tydings-Miller National Fair Trade Enabling Act by Congress.

The N. A. R. D. will put every ounce of strength and influence behind the passage of the Federal Act and its early passage can be secured provided the Congressional Contact Committees of the Association get busy at once.

It is also vital that State Fair Trade Acts be placed on the Statute books of every state in the union and the N. A. R. D. will co-operate to the fullest extent. To that end, the Association will have ready for publication about January 1st, the Fair Trade Manual, which will point out ways and mean of promoting and securing the passage of such legislation.

In the Supreme Court, when the opinions were read, were:

John W. Dargavel, Executive Secretary of the N. A. R. D.

Thomas S. Smith, Chairman Executive Committee, N. A. R. D.

Herbert Levy, Counsel for the N. A. R. D.

Robert L. Swain, Chairman of the N. A. R. D. Fair Trade Committee, and

Rowland Jones, Jr., Washington Representative of the N. A. R. D.

Congratulations are due all around. *Organization Wins. . . . It Can Be Done. . . .*

Fair Trade Acts

In this section, December issue, we carried the California Fair Trade Act in full. This month there is published in full the New N. A. R. D. Model Fair Trade Bill. Before drafting the bill that is to be submitted to our Legislature when it convenes this month, we have awaited the decision of the U. S. Supreme Court on the constitutionality of this legislation. Now, that the validity of it has been settled, representatives of your organization will proceed, in conjunction with other interested groups to work out a Fair Trade bill best suited to the needs of the independent merchants in North Carolina. It is hoped that this may be done early in January. Every retail druggist in this State will be furnished with a copy of the bill when it has been agreed upon by the various merchant groups and has been drafted and ready for introduction in the General Assembly.

With the proper assistance and co-operation for our members there appears to be no reason why we should not secure the passage of this legislation during the coming Legislature.

Sales Tax Conference with Governor-Elect Hoey

On the convening day of the Special Session of the Legislature, December 10th, there was held at the Revenue Building in Raleigh, a conference lasting for several hours between a selected group of merchants of the State and Governor-elect Hoey, at the latter's request, for the purpose of arriving at a better means, if any, to collect and handle the retail sales tax. By special invitation Pres. W. C. Ferrell, Chairman J. P. Stowe, and Attorney F. O. Bowman, were invited to represent the N. C. Pharmaceutical Association. The following recommendations and suggestions were adopted and ordered to be sent to Governor Hoey.

"The North Carolina Merchants Association is unalterably opposed to the Sales Tax in its entirety.

However, if the 1937 session of the General Assembly re-enacts the Sales Tax over the protests of the North Carolina Merchants we urgently request that the Mandatory clause be re-enacted.

If the Legislature re-enacts the Sales Tax over the protests of North Carolina Merchants, we request that the tax be impartially and rigidly enforced.

That if the Legislature reenacts the Sales Tax over the protests of North Carolina Merchants, we request that a "bracket" system for its collection be retained and that no stamps, coupons, certificates or tokens be used.

That if the General Assembly of North Carolina re-enacts the Sales Tax over the protests of the merchants of the State, we believe the minimum tax of $10.00 on the sale of any single article should be eliminated.

That if the Legislature re-enacts the Sales Tax over the protests of the merchants of North Carolina that it should in justice and fairness to the people of the State reduce the rate of the tax to not more than 2 per cent.

A full account of the conference will appear in the January issue of the *Virginia-Carolina Retailer*, edited by Mr. W. L. Dowell, Executive Secretary of the North Carolina Merchants Association and published by this organization. It is suggested that every member of our organization read what this publication has to say on this matter.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Mr. E. C. Buchanan, formerly with the Hales Pharmacy, of Spring Hope, has accepted a position with the Phillips Drug Co., of Albemarle. **Mr. H. T. Murrell,** of Durham, who has been associated with the Walgreen Drug Co., of Greensboro, for some time, is with Mr. Phillips store in China Grove.

We understand that **Mr. T. N. Clark,** for many years with H. R. Horne and Sons in Fayetteville, is now with the Bryan Drug Co., of Aberdeen.

Former pharmacy students of the University will be interested to learn that **Mr. W. T. Huntley,** of Aberdeen, who was enrolled as a student 1927-29, is now associated with the Bank of Chapel Hill, in Chapel Hill.

On Dec. 13 **Mr.** and **Mrs. Paul Thompson,** of Fairmont, accompanied by a party of friends, went to Florida and Cuba on a pleasure trip.

The Kibler Drug Co., of Morganton, has installed elaborate Neon street signs. One sign extends the width of the store front while a "flasher" sign extends over the sidewalk.

The annual meeting of the National Drug Trade Conference was held at the Mayflower Hotel on Dec. 8. Among the topics discussed were: Uniform State Narcotic Acts, National Food and Drug Legislation, National and State Fair Trade Acts, the National Social Security Act, the General Status of Pharmacy and the Drug Trade, and Information Regarding Distribution of Drugs and Medicines, with special reference to the feasibility of more adequately restricting these commodities to the retail drug store.

We heard a day or two ago that "**Uncle George**" **Pilkington** was confined to his home by a slight illness. Here's wishing for him a speedy and complete recovery!

Mr. W. T. Airheart, of the Mars Hill Pharmacy, of Mars Hill, recently made application for membership in the State Association.

The JOURNAL extends sincerest sympathy to **Mr. D. A. Dowdy,** of High Point, in the death of his mother which occurred at her home on Dec. 4. We also regret to hear of the death of the father of **Mr. H. C. Ross,** of Winston-Salem.

As we go to press news reaches us of the death on Dec. 11 of **President Theodore J. Bradley,** of the Massachusetts College of Pharmacy. Dean Bradley was also president of the American Association of Colleges of Pharmacy.

A recent issue of *Drug World* carries in its section, "Drugdom's Leaders", a photograph and pen and ink sketches, as well as a biographical story, of **Mr. H. Smith Richardson,** chairman of the board of directors of the Vick Chemical Co. and native North Carolinian.

The Spake Pharmacy is the name of a new drug store which was formally opened in Morganton on Dec. 9 by **Mr. Y. E. Spake.** The new proprietor has spent fourteen years in drug work in Morganton, coming to that town from Kings Mountain where he was a partner in the wholesale drug firm of the Mauney Drug Co. The prescriptionist will be **Mr. W. P. Phillips,** originally from Morehead City, who goes to Morganton from Charlotte where he was connected with J. P. Stowe and Co. The new store, Mr. Spake says, "will offer complete prescription service, in addition to maintaining a modern fountain and a complete line of medical supplies, cosmetics, and other goods."

Druggist Ed. C. Adams, of Gastonia, spent the last week of November at Hilton Head deer hunting.

On Dec. 11 Brame's Drug Store, held a formal opening of its new pharmacy in North Wilkesboro, just next door to the old stand of the firm. The store is modern

in every detail and has the new style open prescription department. The new fountain was purchased from the Liquid Carbonic Co. and in describing it to us a reporter says, "the new streamlined soda fountain is 100 per cent. sanitary and every glass is sterilized before each use.

The proprietor, **Mr. R. M. Brame**, is in charge of the prescription department, and he tells us that the pharmacy is located on the corner where he previously started in the drug business.

The Bureau of Medicine and Surgery of the U. S. Navy has recently received many inquiries regarding vacancies for pharmacists in the Navy and has requested us to announce that pharmacists are not enlisted or appointed in the U. S. Navy as such, but are selected for appointment by competitive examination from members of the Hospital Corps of the Navy, who have attained the rating of Chief Pharmacist's Mate after many years' training in the service.

Approximately fifty Asheville and western North Carolina druggists were guests at a dinner given recently at the Battery Park Hotel in the mountain city by E. R. Squibb and Sons and the Dr. T. C. Smith Co. The toastmaster for the occasion was **Mr. Boyd Culver**, southern division sales manager for Squibb. Mr. Culver gave a most delightful talk on merchandising problems and Squibb products. Other talks were made by **Mr. Stacy Smith**, of the Dr. T. C. Smith Co., and **Mr. Clyde Eddy**, of New York, chief of the merchandising division of E. R. Squibb and Sons.

Friends will regret to learn that **Mr. John M. Coppedge**, father of **Messrs. Jim** and **Ben Coppedge**, has been quite ill and will wish for him a speedy and complete recovery.

Mr. and **Mrs. J. Key Brown**, of Greenville, have returned from Chicago after a visit to Mr. Brown's brother, **Dr. Garland Brown.**

Mr. Sam Etheridge, of Worthy and Etheridge, of Washington, has returned from a very successful fishing trip in Florida. Sam caught three prize winning sail fish and says it was the finest trip he ever had.

Mr. D. S. Pigott has accepted a position as pharmacist with the Pinnix Drug Store, of New Bern. He was formerly with the Pitt Drug Co., of Greenville.

We were greatly distressed to hear that **Mrs. John C. Hood**, of Kinston, had had the misfortune to have her right hand badly crushed early in December. She is at home now after spending some time in the hospital. We have not been able to find out the extent of Mrs. Hood's injuries, but as she is quite an artist the affliction is particularly distressing and we are taking this means to express our sympathy.

Mr. W. R. Nowell, of Wendell, is back on the job after being confined to his home for a week with an infected root socket and sinus.

A reporter tells us that he was talking the other day to **Mr.** and **Mrs. John Davis**, of the O'Neal Drug Store, of Belhaven, and they openly admit that John, Jr., is the finest baby that ever laughed or cried. The proud parents expect him to go to Carolina and become a pill roller.

The JOURNAL extends sincere sympathy to **Mr. B. W. Hunter**, of New Bern, affectionately known as "Buck" to the older druggists, in the death of his brother, **Mr. Clem Hunter**, of Warrenton.

The third annual banquet of the Scott Drug Co. was held at the Hotel Charlotte recently with approximately two hundred manufacturers' representatives and guests present. The occasion was an informal one and no particular guest speaker featured the program. The large crowd was seated at a horse-shoe dinner table and during the progress of the banquet the guests were entertained by a floor show comprised of adagio acts, musical numbers and a novel dance orchestra. The evening was pronounced a great success and the guests were loud in their praise of the Scott Drug Co. as perfect hosts.

The members of the Executive Committee of Revision of the Pharmacopoeia held a hearing and conference in Washington the first week in December with regard to the "First U. S. P. Annual Supplement" to appear on Jan. 1, 1937. This Supplement will be well printed and bound in pamphlet form, having the general appearance of the Pharmacopoeia. It will consist of about one hundred pages and will be available only in a substantial spring binder, usable subsequently for future reprints.

N. A. R. D. Seeks Help of Independent Retail Druggists

At the 1936 annual convention of the National Association of Retail Druggists a resolution was adopted requesting each state pharmaceutical association to submit to the independent retail druggists of each state a questionnaire in order to determine the effect of the del credere or consignment plan of distribution. We are accordingly asking that you assist the N. A. R. D. in their endeavors to work out better sales policies with the manufacturers of this country by answering the questions below. We shall appreciate it if you will add such other information as may be deemed pertinent and valuable as showing or tending to show the sincerity of the manufacturer who has adopted the del credere plan of operation.

1. Are the minimum resale prices established by manufacturers being observed?

2. With the minimum prices observed do these products allow the retailer a fair and reasonable profit?

3. Are the medicinal preparations manufactured by those concerns sold in stores other than drug stores?

Please answer these questions promptly and return to the office of the Secretary-Treasurer of the N. C. P. A., Box 631, Chapel Hill. This sheet may be used for your reply.

PHARMACEUTICAL ACTIVITIES AT THE STATE UNIVERSITY

U. N. C. Branch of the N. C. P. A.

The following students have applied for membership in the Student Branch: **Messrs. James F. Rhodes,** of Lincolnton; **John W. Allen,** of Matthews; **L. A. Warren,** of Garland; and **John A. Mitchener,** of Edenton. **Secretary Herman O. Thompson** reports that these new members bring the total membership up to 47, 41 of whom are active and 6 alumni members.

The Branch is making plans to present a program at the 1937 meeting of the Association in Raleigh, at which time the Secretary will give a complete report of the activities sponsored by the society during 1936-37.

For the Winter Quarter the program committee has already arranged two student programs and an illustrated talk by **Dr. Henry M. Burlage.** This latter address will deal with the historical background and trends of pharmacopoeias and formularies.

A committee appointed by the president to select an official insignia for the Branch has recommended a lapel button in the shape of a mortar and pestle, but definite action on the matter will not be taken until the next meeting.

A Constitution and By-Laws has been drawn up by the officers of the organization and will be presented to the members at an early meeting. An earnest attempt has been made to follow the principles underlying the Constitution of the N. C. P. A.

At the meeting on December 8 **Professor I. W. Rose** addressed the Branch as the principal speaker of the evening. Presented to the audience by **President W. J. Smith,** Professor Rose chose as his subject, "The Status of the Retail Pharmacy." He pictured the modern pharmacy set-up mentioning dealers in crude drugs, manufacturers, university students and instructors, laboratories, publishers, law enforcement officials and retail pharmacists. He stated that the retail drug store is the contact point between the public and the profession —that it is the show window of pharmacy.

(Continued on Page 13)

Facts About Rho Chi

The Xi chapter of Rho Chi was established at the University of North Carolina on Nov. 29, 1929. A group of eight composed the charter membership. Since that time the alumni roll has passed the fifty mark.

The object of Rho Chi has always been twofold: (1) to promote the advancement of pharmaceutical science; and (2) to promote good fellowship. To attain the first object high standards of scholarship have been demanded for membership with the idea that superior scholarship indicates the capacity for outstanding achievement in pharmacy. In line with the practice of other chapters the local society has established a loan fund "to foster the advancement of pharmacy." This fund now amounts to $113.15 and although this is still a small sum the figure has been increased yearly. It is available (1) to needy members of the society, (2) to members of the graduating class and to the lower classes in order; and (3) to other students.

During 1935-36 the activities of the chapter may be listed as follows: (1) eleven new members (an unusually large number) were initiated, (2) several speakers were brought to the University by Rho Chi to address the entire student body of the School of Pharmacy. Among these were **Dr. Glenn L. Jenkins,** at that time a member of the School of Pharmacy Faculty of the University of Maryland and now of the University of Minnesota; **Dean Robert C. Wilson,** of the School of Pharmacy of the University of Georgia and at that time President of the American Association of Colleges of Pharmacy, and **Mr. Roger A. McDuffie,** of Greensboro, member of the N. C. Board of Pharmacy and president of the N. C. P. A. 1935-36. (3) The society was represented in "Yackety Yack", the student annual, with a full page. (4) $25.00 was added to the loan fund. (5) A formal banquet was held at the Carolina Inn preceding the first dance of the Pharmacy Dance Series in the spring. We regret that

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Pharmacy Week Information Wanted

The Pharmacy Week Committee of the American Pharmaceutical Association is desirous of securing complete information relative to the activities on the part of retail pharmacists, pharmaceutical educators, and others associated with the profession relative to the 1936 observance of National Pharmacy Week.

In case you featured a professional window display it is asked that you send the Committee a detailed report, with photograph, whether or not the photograph was submitted in the Window Display Contest.

Information is also desired relative to presentation of community and radio talks. In this connection, kindly forward to the Committee a copy of your talk.

Those associated with the activities relative to High School Essay Contests, Open House functions at Colleges of Pharmacy, and all other Pharmacy Week activities are asked to send the Committee detailed reports.

(Signed) Anton Hogsted, Jr., *Chairman*,
Pharmacy Week Committee, A.Ph.A.,
2215 Constitution Avenue,
Washington, D. C.

Such a Nice Letter!

A few days ago we had such a nice letter from a tried and true friend in the T.M.A. telling us so many interesting things about our eastern Carolina druggists that we are taking the liberty of quoting extracts from the message. First he told us that **Mr. J. B. Haymore,** formerly with the Crabtree Pharmacy, of East Durham, is now associated with the Matthews Drug Store, of Rocky Mount. **Mr. M. C. Savage,** who has been with Liggett and Davis at Edenton, has returned to his old position with the Kyser Drug Co., of Rocky Mount. Next he says, "**Bill Harrell,** Squibb man in this territory, was to have been in Wilson on Dec. 8, but **Casper Smith** received a wire from Mrs. Harrell stating that Bill had been operated on for appendicitis." Continuing, he asks, "Do you know that **Miss Mabel Barnhill,** of Bethel, is in Weldon where she has taken over the management of the business and children of her sister, Mrs. Willis, who died some months ago?"

Then my friend makes the sage observation, "You know that the druggists in eastern North Carolina towns really live better than any other druggists in the world. Business was dull this rainy, drizzly day and so **Jim Wheless,** of Farmville, to banish dull cares, went fox hunting. When I saw him at three o'clock he was back—man, dog and fox had had a good chase and so they all called it a day. This morning **Wyatt Whitley** at Freemont, despite the drizzle, went bird hunting. By the way, the big bird hunters down here are **Paul Burnett,** of Whitakers; **A. B. Butler** and **Moseley Chestnut,** of Clinton; **W. T. Andrews,** of Goldsboro; and **Opie Edwards,** of Spring Hope. The fishermen are **James Johnson,** of Lumberton; **D. W. Tart,** of Roseboro; **John C. Hood,** of Kinston; **Key Brown,** of Greenville—and the champion of them all—**W. E. Lewis,** of Mount Olive. In the very late fall **Hazel (Hollingsworth) Hitchcock, Steve (Lilly) Frontis, Bill Burwell** (from old Aristocratic Warrenton) and **Wyatt Whitley** (Fremont) went out from Beaufort for cero, sometimes called King Mackerel, and caught a plenty—about thirty in two days. The news got out so **Roy Moore,** of Wilson, went out with a crowd but the cero had gone. Such is the life of a fisherman—but each one comes back refreshed for the work-a-day life of the druggist. Its hunting and fishing for sport down here in this coastal plain! Golf is for the big boys, but **Dr. Zoeller's Harvey Ward** does get in an afternoon or two a week at it. **W. L. Harper** at Elm City told me this week he misses his golf. He got the habit in the Aberdeen-Pinehurst section." We believe our reporter is deeply envious of the life of eastern Carolina druggists, don't you?

Abandoning his observations on sports our friend tells us that Saunders Drug Store, of Fayetteville, has leased the present stand of White's Pharmacy on the corner under the LaFayette hotel and expects to occupy it some time this spring. Next he mentions that **Mr.** and **Mrs. P. A. Lee,** of Dunn have returned from a visit to friends in New England. Then he says,

"**Smiling Jimmy Darlington,** for the past year the genial salesman for the Peabody Drug Co. east of Raleigh, told me this week that he was on his last trip for Peabody as he has accepted a position with the O'Hanlon-Watson Drug Co., of Winston-Salem. Jimmy deserves well of this world. Remember how well he handled things when we met in Winston-Salem in 1935?"

We wish that our friend had been willing for us to give him credit for all these news items, but he preferred for his name to be omitted. We would like to express our appreciation and we hope you can guess who the correspondent is!

U. N. C. Honor Roll

As we go to press announcement is made that the following students in pharmacy at the State University made the honor roll for the fall quarter: **Misses Ernestine Barber,** of Goldston, and **Anna Dean Burks,** of Chapel Hill; **Messrs. T. G. Bloom,** of Durham, **C. M. Crowell,** of Norwood, **H. W. Harris,** of Catawba, **Phil Link,** of Reidsville, **Tom Linn,** of Landis, **C. C. Oates,** of Hendersonville; **W. C. Simmons,** of Conover, **C. W. Waller,** of Mount Olive, **J. W. Watson,** of Rocky Mount, and **R. N. Watson,** of Jonesboro. **Mr. R. N. Watson** led the school with the grade of "A" on each subject.

Greensboro News

By R. A. McDuffie, *Reporter*

The December meeting of the Greensboro Drug Club was held in the private dining room of the Lotus restaurant on Dec. 10. Following a Dutch luncheon a business session was held, which was presided over by **President C. C. Fordham, Jr.** Routine business was transacted after which there was a general discussion of the proposed fair trade act for this State. It was generally agreed that the drug business is on the up grade and the most vital need for its continuance is a State Fair Trade Law. The Justice Drug Co. and Southern Dairies have each offered two handsome prizes to the drug stores in the city presenting the most attractive Christmas decorations. A secret committee, appointed by the President, will award the prizes. The attendance prize, a handsome desk set, donated by the Justice Drug Co., was awarded to **Mr. Roger McDuffie.**

Friends are congratulating **Mr. L. R. Davis,** salesman of the Justice Drug Co., who was married to Miss Eda Walters, of Greensboro, on Dec. 5.

Mr. R. S. Whiteley, pharmacist of the Vick Chemical Co., is back at work after a recent operation for appendicitis. We are also delighted to report that **Mr. Maurice McNeeley,** of McNeeley's Drug Store is recovering from an attack of pneumonia. Mr. **E. W. Oliver,** of the West Market St. Pharmacy, of Greensboro, was "knocked out" during the holidays by a severe attack of influenza.

Mr. Lon Russell, of the Cecil-Russell Drug Co., recently purchased a home on Madison Ave.

Marriages

Friends will be interested in the announcement of the marriage of Miss Mary Elizabeth Bye, daughter of Mr. and Mrs. H. C. Bye, and **Mr. Kenneth Alexander Kirby** on the evening of Dec. 26 at St. Peter's Episcopal church in Charlotte. Mr. Kirby is a graduate of the University and received his license in 1914. He is originally from Shelby and served with distinction overseas during the World War. For the past several years he has made his home in Charlotte.

U. N. C. BRANCH OF THE N. C. P. A.

(Continued from Page 11)

Continuing, the speaker urged his listeners to live up to the pharmacists' Code of Ethics! An open forum immediately followed this talk at which time numerous pharmaceutical questions were interestingly discussed by the members present.

(Signed) W. J. Smith, *President,*
H. O. Thompson, *Secretary.*

FACTS ABOUT RHO CHI

(Continued from Page 11)

this banquet was not more generally attended by our alumni members and we hope they will respond to our next invitation in larger numbers.

Our chapter at present has eleven active members and four members of the teaching

staff. During the next quarter another initiation will be held. At this time students in the large third year class, who have made the necessary scholastic average, become eligible for membership. The present officers are *President*, **J. W. Watson**, of Rocky Mount; *Vice-president*, **W. J. Smith**, of Morganton; and *Alumni Secretary* and *Treasurer*, **M. L. Jacobs**, of Chapel Hill.

The activities so far this school year have been the initiation of one new member, **C. C. Oates**, and the Rho Chi award to the second year student who achieved the highest scholastic average during 1935-36. This award was made to **T. G. Bloom**. We will also be represented in the Yackety Yack with a full page.

We are very fortunate in having the National President of Rho Chi affiliated with our chapter—**Dr. H. M. Burlage**. According to him the annual report of the society will be published shortly and we know that it will be of interest to our alumni.

This is our first venture into journalistic circles and we hope that our efforts meet with the approval of JOURNAL readers. We plan to make this column a regular monthly contribution if space permits.

(Signed) C. M. Crowell,
J. W. Watson, *Reporters.*

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Officers of the North Carolina Pharmaceutical Association for 1936-37

President.....W. C. Ferrell, Nashville
Secretary-Treasurer (On Leave Jan.-June, 1937).....J. G. Beard, Chapel Hill
Acting Secretary-Treasurer (Jan.-June, 1937).....I. W. Rose, Chapel Hill
Chairman of the Executive Committee.....W. C. Ferrell, Nashville
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel.....F. O. Bowman, Chapel Hill

Welcome to the Southland!

On January 1st Dr. Ralph W. Clark began his ficial connection with the JOURNAL and with the N. C. School of Pharmacy. As was mentioned the January JOURNAL, Dr. Clark has taken er Dean Beard's teaching duties while he is ray on a six months leave of absence, and will so handle the JOURNAL'S editorials. His first ntributions appear in this issue and we know r readers will find them of interest and profit. Dr. Clark comes to Chapel Hill from the Uni- rsity of Wisconsin. He attended Cornell Col- ge, Iowa, for two years and then enrolled in e University of Wisconsin, receiving his B.S. gree in 1922, the M.S. in 1929, and the Ph.D. in 33. He is registered as a pharmacist in Wis- nsin and has secured registration in this State reciprocity. He has had three years of hospital harmacy experience and two years in retail phar- acies since receiving his Bachelor's degree. For e past three years he has held an instructor- ip in the department of pharmacy of the Uni- rsity of Wisconsin, and prior to then he was half-time instructor while pursuing his graduate udies. He has been active in the Wisconsin harmaceutical Association, serving as secretary 30-1934. He was editor of the Proceedings 1930 and 1931 and has been editor of the *isconsin Druggist* since its founding in 1933. e was a contributing editor of the *Northwestern Druggist* 1931-1935. He is a charter ember of the Wisconsin chapter of Rho Chi and holds membership in Phi Sigma, igma Xi, Alpha Chi Sigma, Kappa Psi, and the A.Ph.A. It is with genuine pleasure that e welcome Dr. and Mrs. Clark and their two children to the Sunny South and to the harmaceutical and social life of our State. We hope they will enjoy their sojourn with s and we wish to assure them that we are anxious to do all in our power to make their ay pleasant.—A. N.

DR. RALPH W. CLARK

This is a Legislative Year

National Legislation

The eyes of the retail druggists of the United States are turned to Washington and the N.A.R.D., hoping to see National Legislation which will help them on a competitive basis with larger merchants. The Tydings Bill is expected to show the most activity along this line. Druggists will also be interested in national legislation which may come up, such as that affecting hours and wages, taxes, food and drugs and amendments which may be sought to the Robinson-Patman Act. It is reported that Mr. Patman will introduce new bills, one to prohibit manufacturers from retailing and another to impose a tax on mail order bonuses. He has developed a model state fair trade bill which will operate well with the Robinson-Patman Act. The N.A.R.D. will attempt to aid price stabilization by sponsoring this bill in state legislatures. National fair trade activities will be closely watched by the fair trade committee of the N.A.R.D. Dr. Robert L. Swain is the able chairman of this committee and druggists are urged to respond at once to any requests coming from the committee or from Rowland Jones, Washington representative of the N.A.R.D.

State Legislation

In North Carolina the chief interest in state legislation will be shown in the concentrated effort to secure the passage of a fair trade act. Druggists are urged to be ready to co-operate promptly and completely if and when their state organization calls upon them. The officers and committees of the Association have done a lot of preparatory work for this legislative session and they believe that now is the time to stick together and fight for a state fair trade law. It will also be necessary to be on guard against further taxes and undesirable legislation. As the session continues every opportunity for repeal of special taxes affecting druggists will be made as druggists already have had more taxes saddled upon them than any other group because of the diversity of merchandise which they sell upon the demand of the public. Although druggists must keep long hours they must find time to pay closer attention to politics and to the requests of their state and national associations. We have already heard rumors of one bill that is ready for introduction which would be particularly unfair to the registered pharmacists of the State. It is never safe to assume that this bill or any other will or will not pass and it is necessary to follow legislative activity very closely.—R. W. C.

Organization Pays

The victory gained when the Supreme Court upheld the Illinois and California fair trade laws should show druggists that they should no longer need to be urged repeatedly to co-operate with their state and national associations. These organizations will have a legislative program this year which will help pharmacists immensely. We anticipate even more complete co-operation of all retail groups in an intensive drive for fair trade and price control laws, both state and national. Now is the time for druggists to pull together and to be ready to act promptly when called upon by their associations. Times are better but not very good yet for the small merchant. His group needs to make a unified effort to better its position, a problem which can be solved only through organization. Now is the time to join, to pay your dues, and to support actively your state and national organizations.—R. W. C.

Be a Booster

Some druggists have exposed too many unpleasant angles of their profession. We refer to the bitter statements often heard about the inroads into the independent druggist's business made by chain and department stores and to various other statements frequently heard which belittle the profession of pharmacy. How much better it would be to say that business is fine rather than to be complaining about conditions even though they could be better. Competition is keen but the world loves a fighter and he is sure to succeed. Likewise the less said the better about certain departments in drug stores. The fact that some druggists talk too much is partly the cause for unfavorable newspaper publicity

bvie cracks and public opinion. Think of e best men in your profession and the st parts of your store and talk about em.

Pharmacists' brother professions have not anged to the extent that pharmacy has anged. Some change in the profession of armacy has apparently been unavoidable t it does not need to be so much for the rse if pharmacists would think and talk re of the better members of their profes- ns and the better parts of their business hich still exist only because of the service public health, a rare heritage which is ing jeopardized by many present day op-keepers who call themselves pharma- ts.—R. W. C.

Food and Drugs Legislation

A law similar to the Food and Drugs ll introduced into the last Congress went to effect in Louisiana on January 1. ayor La Guardia and the New York Board Health have considered rules and regula- ns of a similar nature for New York City. e believe that a new Pure Food and Drugs t should and will be passed during the esent Congress, unless it is, conflicting d sometimes oppressive local and state gislation will result.

The staffs of some manufacturers of ckaged medicines are working with the oprietary Association in its campaign of vertising control. Copy is submitted for spection and we hope the "board of re- w" will eliminate therapeutic claims, par- ularly the exaggerated ones. This self- nsorship is an admission of the need of w Food and Drugs legislation and an at- mpt to forestall it. We hope that adver- sing in this field is subjected to a volun- ry housecleaning but we doubt if it will thorough enough and we still want to see w legislation which will force the un- rupulous advertiser to clean up his copy o. If industry could lay aside some of s insincere and selfish objections to the od and Drug Administration's legislative nbitions, we are sure that Government d Industry could get together on a bill hich would make a satisfactory new law hich everyone concedes is needed.

One of the objections of the Industry is to the enforcement of the Food and Drugs Act by the Food and Drug Administration. The group urges that the Federal Trade Commission be the enforcement agency. The F. T. C. has been responsible for causing unfair trade practices to cease but has not been in the field involved by Food and Drugs Legislation which has been enforced very satisfactorily by the Food and Drug Administration. We believe a new law should be enacted and enforced by the agency which has done it well and not weakened by naming a new enforcement body.—R. W. C.

Salesmanship

The sale of commodities which are non-essentials and which are not related companion sales can be increased. People are in the mood to buy and a good drug salesperson will be alert to increase sales in non-essentials, however he may define them. We do not dare to risk naming a single item which might be classified as a non-essential but we believe that every druggist could make up a list of his own and buy and sell from this list for added profit. Improved manufacturing technique has made things better and more cheaply and has also created more leisure for hobbies, activities and amusements. The increase in the sale of non-essentials is of great importance to druggists as an increasing portion of their profits may be derived from them if salespeople approach their customer with an understanding of his desires and a knowledge of the merchandise being offered for sale.—R. W. C.

Hold Tight

The retailer war against monopoly in distribution as represented by chains is beginning to bear fruit. Two fair trade laws have been ruled constitutional by the Supreme Court and the Robinson-Patman Act tends towards victory against enslavement in retail distribution.

But no victory, no bettered condition can be permanent or taken for granted. Regardless of how it is now or how justified it is, do not forget for a single minute that some one or some group is everlastingly building up an argument to try to take it away from your possessions—whether it is

life, liberty, the pursuit of happiness or the privilege of fair trade. Hold tight to every gain. Stick to your beliefs and your state and national associations. Individuals thinking and acting through good association leadership will do any job that should be done. This year promises to be one of unusual activity in state and national legislation and the active support of every druggist in North Carolina is asked for by your Association.—R. W. C.

Ice Cream

Many customers buy ice cream. They want a variety of flavors with a new one every now and then. They often want bulk and not packaged ice cream. It seems to be sound reasoning then not to limit the flavors to the usual two or three and not to push the packaged product too hard and to step up the sales.

The soda fountain should be clean and attractive and should be reserved for the sale of ice-cream. It should not be packed with various other items to divert the attention of the customer. Ice cream profits increase when old fixtures are replaced by new ones and when old methods of selling are replaced by modern ones. The ice cream season is long, in fact, the demand is year around in North Carolina, and druggists should work for their share of this business. The question of fountain sanitation is a serious one. People distrust the cleanliness of eating and drinking utensils used in public establishments and we fear that they may see some things around some drug store soda fountains which will add to their distrust. Many diseases including trench-mouth and the common cold are transmitted in this manner. The druggist as a public health servant should make sure that he is not a source of the spread of any disease. The wise druggist will see to it that his fountain and the dishes and utensils used in serving from it are clean and dry and that no epidemic may ever be traced to his store. Druggists should do their share in this field so that legislation carrying unfavorable publicity will not be necessary.—R. W. C.

One Man Stores

The Virginia State Board of Pharmacy has adopted a new rule to regulate one man stores. The law there requires that a registered pharmacist or an assistant pharmacist shall be on duty in drug stores at all times when they are open for business. In an attempt to compromise with druggists operating one man stores and at the same time to protect public health an order effective January 1 required the segregation of prescription departments, under lock, in one man stores or in stores where there is only one pharmacist. The access to this room is through only one door which must be kept locked and the key to it in the sole possession of the pharmacist.

Pharmacists are anxious to have all drugs sold in drug stores. It seems to us that here is a way to strengthen their position by making certain that only men qualified to do so will dispense drugs in drug stores. We realize there will be expense involved in making this arrangement but we think it is the only way to enforce a law which is in need of enforcement without working a serious hardship on the one man store and a large portion of the stores in North Carolina belong to this class.—R. W. C.

President Ferrell Offers Prize

President W. C. Ferrell recently made an offer of a cash prize of $50.00 to that person collecting the greatest amount in Association dues and new memberships between January 1st and the annual meeting. Association officers are not eligible to compete. Here is a chance for someone to win this substantial prize and also to help the Association. No strings are attached to this offer. Everybody has a chance. Are you interested in this contest? You should be—let's begin working today. No dues collected prior to January 1st are to be counted.—A. N.

Dean Beard Improving

We are delighted to report that **Dean J. G. Beard,** who has been in the City Memorial Hospital in Winston-Salem since Thanksgiving following injuries received in an automobile accident, is now rapidly improving. He was able to leave the hospital on January 10 and is convalescing at the home of his sister, Mrs. Phin Horton, in Winston-Salem.—A. N.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Below will be found the Fair Trade Bill, soon to be introduced in the lower branch of the General Assembly. This draft, a copy of the N.A.R.D. Model State Act, was decided upon last Wednesday, January 27th, by the Legislative Committee of the Association, in conjunction with President Ferrell, Vice-Presidents Rogers and Brantley, Acting-Secretary Rose, and a group of a dozen other druggists from the vicinity of Raleigh who attended the Legislative Committee meeting.

Other legislative matters were considered by the Committee, about which you will be advised later. For the time being, however, all efforts will be centered upon the passage of the Fair Trade Bill.

Get in touch with your Senators and Representatives and get their support for this Bill.

A BILL TO BE ENTITLED AN ACT TO PROTECT TRADE-MARK OWNERS, PRODUCERS, DISTRIBUTORS AND THE GENERAL PUBLIC AGAINST INJURIOUS AND UNECONOMIC PRACTICES IN THE DISTRIBUTION OF COMPETITIVE COMMODITIES BEARING A DISTINGUISHING TRADE-MARK, BRAND OR NAME, THROUGH THE USE OF VOLUNTARY CONTRACTS ESTABLISHING MINIMUM RESALE PRICES AND PROVIDING FOR REFUSAL TO SELL UNLESS SUCH MINIMUM RESALE PRICES ARE OBSERVED.

The General Assembly of North Carolina do enact:

Section 1. The following terms, as used in this Act, are hereby defined as follows:

(a) "Commodity" means any subject of commerce.

(b) "Producer" means any grower, baker, maker, manufacturer, bottler, packer, converter, processor or publisher.

(c) "Wholesaler" means any person selling a commodity other than a producer or retailer.

(d) "Retailer" means any person selling a commodity to consumers for use.

(e) "Person" means an individual, a corporation, a partnership, an association, a joint-stock company, a business trust or any unincorporated organization.

Sec. 2. No contract relating to the sale or resale of a commodity which bears, or the label or container of which bears, the trade-mark, brand, or name of the producer or distributor of such commodity and which commodity is in free and open competition with commodities of the same general class produced or distributed by others shall be deemed in violation of any law of the State of North Carolina by reason of any of the following provisions which may be contained in such contract:

(a) That the buyer will not resell such commodity at less than the minimum price stipulated by the seller.

(b) That the buyer will require of any dealer to whom he may resell such commodity an agreement that he will not, in turn, resell at less than the minimum price stipulated by the seller.

(c) That the seller will not sell such commodity:

(1) To any wholesaler, unless such wholesaler will agree not to resell the same to any retailer unless the retailer will in turn agree not to resell the same except to consumers for use and at not less than the stipulated minimum price, and such wholesaler will likewise agree not to resell the same to any other wholesaler unless such other wholesaler will make the same agreement with any wholesaler or retailer to whom he may resell; or

(2) To any retailer, unless the retailer will agree not to resell the same except to consumers for use and at not less than the stipulated minimum price.

Sec. 3. For the purpose of preventing evasion of the resale price restrictions imposed in respect of any commodity by any contract entered into pursuant to the provision of this Act (except to the extent authorized by the said contract):

(a) The offering or giving of any article of value in connection with the sale of such commodity;

(b) The offering or the making of any concession of any kind whatsoever (whether by the giving of coupons or otherwise) in connection with any such sale; or

(c) The sale or offering for sale of such commodity in combination with any other commodity, shall be deemed a violation of such resale price restriction, for which the remedies prescribed by Section six of this Act shall be available.

Sec. 4. No minimum resale price shall be established for any commodity, under any contract entered into pursuant to the provisions of this Act, by any person other than the owner of the trade-mark, brand or name used in connection with such commodity or a distributor specifically authorized to establish said price by the owner of such trade-mark, brand or name.

Sec. 5. No contract containing any of the provisions enumerated in Section two of this Act shall be deemed to preclude the resale of any commodity covered thereby without reference to such contract in the following cases:

(a) In closing out the owner's stock for the bona fide purpose of discontinuing dealing in any such commodity and plain notice of the fact is given to the public; provided the owner of such stock shall give to the producer or distributor of such commodity prompt and reasonable notice in writing of his intention to close out said stock, and an opportunity to purchase such stock at the original invoice price;

(b) When the trade-mark, brand or name is removed or wholly obliterated from the commodity and is not used or directly or indirectly referred to in the advertisement or sale thereof;

(c) When the goods are altered, second-hand, damaged or deteriorated and plain notice of the fact is given to the public in the advertisement and the sale thereof, such notice to be conspicuously displayed in all advertisements and to be affixed to the commodity;

(d) By any officer acting under an order of court.

Sec. 6. Wilfully and knowingly advertising, offering for sale or reselling any commodity at less than the price stipulated in any contract entered into pursuant to the provisions of this Act, whether the person so advertising, offering for sale or selling is or is not a party to such contract, is unfair competition and is actionable at the suit of any person damaged thereby.

Sec. 7. This Act shall not apply to any contract or agreement between or among producers or distributors or, except as provided in subdivision (c) of Section Two of this Act between or among wholesalers, or between or among retailers, as to sale or resale prices.

Sec. 8. If any provision of this Act, or the application thereof to any person or circumstance, is held invalid, the remainder of the Act, and the application of such provisions to other persons or circumstances, shall not be affected thereby.

Sec. 9. All Acts or parts of Acts inconsistent herewith are hereby repealed to the extent of such inconsistency.

Sec. 10. This Act may be known and cited as the "Fair Trade Act".

Sec. 11. This Act shall be in full force and effect from and after its ratification.

Raleigh Druggists Enthusiastic

Although the date for the 1937 convention of the N.C.P.A. cannot be determined until the General Assembly fixes upon a date for adjournment, Raleigh druggists are already enthusiastically making plans for the entertainment of our next convention. We are delighted to announce that Mr. P. D. Gattis has accepted the appointment of the Executive Committee as Local Secretary, and Mr. B. F. Page will be Assistant-Local Secretary. With these two Raleigh druggists in charge of arrangements the success of the convention is assured. We will never forget the wonderful entertainment provided by the Raleigh group in 1930 and we have been looking forward to going back to the Capital City with the keenest pleasure. Acting Secretary-Treasurer Rose was in Raleigh a few days ago and Messrs. Gattis and Page told him they were making local committee appointments and the ball had already begun rolling to make the 1937 convention the biggest and best ever!—A. N.

Here and There

We have just had a letter from Miss Marie Rogers, formerly of Kinston, who graduated from the State University in 1931 with the degree of Ph.D. and passed the N. C. Board in 1932. She tells us that she now holds license in New York State, having qualified after one year's attendance at Columbia University Pharmacy School. She was engaged in pharmaceutical work in New York for several years and is now in the pharmacy of the Orange Memorial Hospital in Orange, N. J.

Mr. William Robert Murray, III, and Miss Dorothy Jean Thomas announce their marriage on January 3 in Charlotte. Mr. Murray is connected with the Walgreen Drug Co. in the Capital City.

Announcement has been made by Mr. John S. Zinsser, President of Sharp and Dohme, of the appointment of Mr. W. L. Dempsey as Assistant to the President. For the past year Mr. Dempsey has been acting as a consultant to the company in sales and advertising.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

General News Items

The following have applied for membership in the State Association: Messrs. E. . Bristow, Bristow's Drug Store, and L. . Fox, of the Fox Drug Co., both of ockingham; J. C. Mundy, of the Peeler rug Co., of Salisbury; Wilkins Harden, of ie Boulevard Pharmacy, of Charlotte; G. V. Hart, of the Standard Drug Co., of Winston-Salem, and J. H. Dever, of Fordam's Drug Store, of Greensboro. Messrs. . G. Templeton, of China Grove; W. W. llgood, of Roxboro; A. N. Costner, of incolnton; J. D. Haithcox, of Sanford: I. W. Harris, of Catawba; H. L. Kelly, f Apex; L. M. Lewis, of Morehead City; V. R. Lloyd, of Pueblo, Colorado; L. A. orek, of Castle Hayne; G. J. McManus, f Matthews; Albert Mattocks, of Wilmingon; J. M. Pike, of Concord; L. M. Senter, f Carrboro; L. R. Smith, of Kannapolis; 3. H. Whitford, of Washington; and Misses nna Burks, of Chapel Hill; Altajane Holen, of Bunnell, Fla.; and Elizabeth Weaver, f Chapel Hill, have applied for membership in the U.N.C. Student Branch.

Mr. H. C. McAllister, who began his luties as inspector of the State Board of Pharmacy on January 1st, writes us that ie is making his home at 406 Erwin Apts., Durham.

Mr. R. F. Carswell has resigned his position with the York Drug Co., of Winston-Salem, and is now with the Liberty Drug Co. in the same city.

Mr. Thos. E. Stainback, who has been with Parker's Drug Store, of Henderson, for the past three years, has accepted a position as representative for the Powers-Taylor Drug Co., covering the strip of territory from Crewe, Va., to Rocky Mount. Mr. Stainback was licensed as a pharmacist in 1914.

Mrs. J. W. Streetman, wife of a well known Marion druggist, was struck down as she entered her home during the Christmas holidays by a masked man who forced her to remain in the yard while he looted the dwelling. According to reports, Mrs. Streetman was knocked down as she entered her home about ten o'clock in the evening and dragged into the yard. The culprit threatened her with death if she moved or cried out. He then returned to the house and obtained a purse with $10 or $15 and left through the front door. Whereupon Mrs. Streetman ran to neighbors and notified the police authorities.

Mr. C. A. Ring, Jr., High Point druggist, was recently elected president of the local American Business Club.

Professor H. M. Burlage, accompanied by Mrs. Burlage, attended the meeting of the American Association of University Professors in Richmond, Va., during the Christmas holidays as a delegate from our State University.

We were delighted to receive visits recently from Messrs. Homer B. Thompson, of New Orleans, vice-president of the Coca-Cola Co., and Wilbe Wilson, of Charlotte, district manager of the same company.

Mr. I. H. Thackston, of Waynesville, is now making his home in Roanoke, Va.

Mr. G. L. (Lem) Pleasant, owner of a Greenville drug store and operator of a taxicab service was critically wounded recently after he had been robbed, severely beaten, and shot by men who took his taxi. We understand a call came for the taxi at an early hour in the evening and as the driver was out for supper, Mr. Pleasant answered it himself. The "callers" were two men who wanted to be driven to an address on an old road. During the drive Mr. Pleasant stated he was suddenly hit on the head by one of the men, who was sitting on the back seat. He was then

beaten severely, robbed of a small amount of money and his watch, and left on the road, apparently for dead. When found he was unable to say how long he had been there. His taxi-cab was later found in Dunn. Since the first reports were published we have been unable to secure other information about the robbery.

We understand that **Mr. H. L. Rayburn,** who graduated from the State University in 1925, is now representative of Sharp and Dohme in Virginia.

Mr. C. H. Bradford has resigned his position with the Franklin Drug Store in Gastonia, and is now associated with Walgreen's Drug Store in Greensboro.

Mr. Lon Russell, of the Cecil-Russell Drug Co., of Greensboro, has just returned from a vacation in Florida.

Mr. W. C. Cherry has accepted a position with Walgreen's Drug Store in Winston-Salem. He has been with York's Cut Rate Drug Store in Charlotte.

Mr. Chas. Powers, formerly with the Dixie Drug Store, of Winston-Salem, is now located with Goody's Drug Store in the same city.

We have just enjoyed reading an advertisement of Goode's Drug Store in the *Asheville Citizen Times* written by Mr. Goode, entitled, "The Thrill of Being a Druggist." It is a rather sentimental story recounting his experiences in serving the sons and daughters of his first customers and ends with the following conclusion, "it added greatly to my Christmas joys to know that my store still possessed, after so many years, that cordial good feeling that gives men in business a sort of pleasure and profit which is not represented in the difference between what something costs and sells for."

Mr. A. D. McNeill is now the proprietor of the Norwood Drug Co., of Norwood, which was formerly known as the Phillips Drug Co. He has been connected with this store for some time.

The Austin-Cornwell Drug Co., of Shelby, and the Cornwell Drug Co., of Morganton, have recently undergone extensive alterations. New prescription departments have been built and Liquid Carbonic fountains installed. Additions have been made in the rear of the buildings to provide needed space.

Mr. F. H. Corwith, who finished his pharmaceutical course at the University at the end of the fall quarter, is now with his father's drug store in Southampton, N. Y., Corwith's Pharmacy, after spending a month in Palm Beach and Miami, Fla.

We understand that **Mrs. A. L. Fishel,** of Winston-Salem, and **Mrs. Claude Herndon,** of Greensboro, president and secretary respectively of the Women's Auxiliary, "went into a huddle" on Jan. 18 to make plans for the 1937 Auxiliary meeting in Raleigh. Very soon now they will be calling on the other members for help and so "all ladies are asked to stand by and render all aid possible." Great preparations are being made for the Raleigh meeting and the ladies are expected to lend a helping hand.

Friends will regret to learn that **Mr. Sam E. Welfare** was compelled to undergo an operation recently at the City Memorial Hospital in Winston-Salem. We are glad to report that he is improving nicely and we hope that he will soon be able to be out again.

Mr. R. M. McArthur, who has been out of the drug business for the past few years, has accepted a position as manager and pharmacist at the Southside Drug Store in Winston-Salem. This pharmacy was formerly operated as the Forsyth Drug Co.

Mr. J. G. Greene, of High Point, is now with the Standard Drug Co. in Winston-Salem. During the past several months he has been salesman for the National Laboratories in Greensboro.

Mr. J. B. Tugwell has accepted a position with the Wilson Drug Store, near the post office in Winston-Salem. Mr. Tugwell was the proprietor of Tugwell's Pharmacy in Lillington for a number of years but he has been out of the drug business until recently. During the past few years he has been traveling.

Mr. H. C. Dover is with the Wilson Drug Store at Ogburn Station in Winston-Salem. He was formerly with the Hose Drug Co., of Charlotte, and later with Cloninger's Pharmacy, of Mooresville.

Mr. T. B. Johnson, who passed the State Board last June, accepted a position about four months ago with W. S. Cooper, Wholesale Druggist, of Albemarle. He was with

the Economy Drug Store in Hickory until he fell over an open drawer in the prescription room and suffered a broken leg. Due to this accident he has been out of the drug store for about two years.

Mr. F. O. Garren has resigned his position as pharmacist for the Asher-McAdams Drug Co., of Burlington, on account of ill health and has returned to his home in the western part of the State.

Mr. H. P. Ofterdinger, representative of the Individual Drinking Cup Co., has changed his address from Charlotte to 2551 17th St., N.W., Washington, D. C.

The JOURNAL extends sincerest sympathy to **Mr. D. L. Shreve,** president of the T.M.A., in the loss of his mother, whose death occurred in Reidsville on Jan. 9 following a long illness. She was 74 years of age.

University pharmacy students had the pleasure of listening to a lecture on the afternoon of Feb. 16 by **Mr. Joseph M. Bransky,** of the Federal Bureau of Narcotics, on the evils of the distribution of harmful drugs and the conviction of drug addicts and dope peddlers. Mr. Bransky is now making his home in Jacksonville, Fla., and came to Chapel Hill to be present at the police school in session there during the week. A description of how drug addicts and narcotic users could be spotted by druggists was explained in detail and the criminality of filling prescriptions calling for narcotics was described.

Mr. Alton Gurganus, formerly with Selden's Pharmacy, of Weldon, is now with the Carolina Drug Store, of Mebane.

Mr. A. B. McLeod, of the House of Norwich, calls attention to the $1,000 cash prizes given away by Norwich on Unguentine. The advertisement of the company in the January issue of the JOURNAL gives full details of the contest. Mr. McLeod is anxious for North Carolina druggists to be included among the prize winners.

Mr. N. H. McCollum, formerly with the Wilson Drug Store of Winston-Salem, recently accepted a position with the Chandler Drug Co., of Leaksville.

Mr. C. R. Edwards is now with Mann's Cut Rate Drug Store in Reidsville, succeeding **Mr. H. G. Brown,** who has been transferred to the Mann Burlington store.

Life in Eastern Carolina

Last month we had the pleasure of carrying many news items from Eastern Carolina sent to us by a real friend of the JOURNAL who preferred that his name not be published. Since that time he has made an extended trip through the east and sends us another long letter with the request that his name be withheld. We wish that we could thank him by name through the JOURNAL, but we must regard his wishes. Well, anyway here is what he says:

"First of all, I know that all of us deeply sympathize with **Dr. Zoeller** in the loss of his sister, Miss Elizabeth, whose death is chronicled elsewhere in the JOURNAL. Dr. Zoeller was in Richmond at the time having undergone a major dental surgical operation during the week by Dr. Guy Harrison.

"**Mr. B. Wyche Walker,** formerly inspector for the North Carolina Board of Pharmacy, has left Spring Hope to accept a position with the Smith Drug Co., of New Bern.

"Friends will regret to learn that **Mr. Thos. R. Hood,** of Smithfield, has been quite sick at his home since before Christmas. Mr. Hood is a charter member of the N.C.P.A. and attended the first meeting in 1880 in Raleigh. The drug firm of Hood Brothers has been owned and operated in Smithfield by grandfather, father, and sons. What other firm in the State can equal this record?

"**Mr. Artis Warren,** formerly with the Hood Drug Co., of Dunn, has accepted the position of traveling salesman for the Peabody Drug Co. succeeding **Mr. J. M. Darlington,** who is now with the O'Hanlon-Watson Drug Co.

"**Mr. L. B. Ring,** for the past twenty-five years with Aaron's Pharmacy, of Mount Olive, has gone with Dees Pharmacy, of Wallace. **Mr. R. E. L. Dees,** the proprietor of the Wallace store, has been sick and out of the pharmacy for the past year. He is now improving and recently bought the building formerly used as the Bank of Wallace. He is making extensive alterations and putting in a new soda fountain and fixtures.

"**Mr. O. Griffin,** who has been with Taylor's Drug Store at Roanoke Rapids for the past ten years, is to open a new store shortly at Roanoke Rapids under the name of the Griffin Drug Co. The authorized capital stock is $15,000, with $7,500 subscribed stock by Messrs. **Octavus Griffin, J. M. Sharp** and **R. B. Purdy,** all of Roanoke Rapids.

"**Mr. Sam Chadwick,** who was with the Pinnix Drug Co., of New Bern, for so long, has bought the store of **Mr. Dortch Stroud** at Kinston. **Mr. W. C. Hollowell,** who has been with the Smith Drug Co., of New Bern, for some time, is associated with him.

"**Mr.** and **Mrs. A. R. Moore,** of Wilson, left on the morning of Jan. 18 for a vacation in Florida." Continuing my friend observes, "Roy is quite a farmer as well as a pharmacist. He lives on his farm about five miles from Wilson and loves it. Tobacco and cotton are raised and there is also a dairy."

We believe our friend is a great lover of the out-of-doors and secretly pines for a life in the open. After speaking rather enviously of Druggist Moore's farm he says, "The avocation of many druggists in this eastern section is farming. **Mr. Hiram Grantham,** of Red Springs, operates quite farm. Messrs. **D. W. Tart,** of Roseboro, **B. C. Sheffield,** of Warsaw, **W. E. Lewis,** of Mount Olive, **State Legislator** and **Druggist R. T. Fulghum,** of Kenly, our **President Wesley Ferrell,** of Nashville, **J. Key Brown,** of Greenville, **Paul Burnett,** of Whitakers, all have farms, but I expect the "greatest farmer of them all" is **Mr. E. W. Lewis,** of Jackson, Northampton County. On one plantation he had this past summer two hundred acres each of corn, cotton, and peanuts. This plantation, known as Thornburg, is one of the old Burgwyn plantations and is one of the two North Carolina plantations mentioned by **Dr. Ulrich B. Phillips** in his book "Life and Labor in the Old South." Get it from the University Library and read it some time. No southerner should miss it, especially if he has to live in the north. The most realistic and best factual history of life in the whole south before 1861."

Have you guessed yet who our reporter is? We claim there is none better!

Marriages

Students at the State University, particularly those in the School of Pharmacy, were greatly surprised to learn a few days ago of the marriage in Reidsville of two pharmacy students on the afternoon of January 16. **Miss Helen Richardson,** of Wilson, and **Mr. Joe W. Watson,** of Rocky Mount, are the guilty parties. The ceremony took place at the Baptist parsonage and **Mr. E. V. Stephenson,** a classmate of Mr. Watson, acted as best man. The young people had been going together a great deal since September but no one had an idea that they were planning a wedding right away. Miss Richardson entered the first year class this fall after attending Salem College, 1935-36. Mr. Watson is completing his fourth year and has been an honor student throughout his college career. He is president of Rho Chi, a member of Phi Delta Chi, and a charter member of the Student Branch of the N.C.P.A. The couple will continue their pharmacy studies and will l at home to their friends at the home of Prof. W. S. Bernard in Chapel Hill.

Births

Mr. and **Mrs. E. W. Rollins,** of Winston-Salem, announce the arrival of Robert Jefferson Rollins, weight 7 lbs., on December 24 at the Baptist Hospital. The father of the young man came to this State by reciprocity from South Carolina in 1935. He was for awhile connected with Goody's Drug Store in Winston-Salem, but in December resigned to accept a position with Swaney's Drug Store, No. 3, as manager and pharmacist. This store was known as the Dixie Drug Store until it was bought a few weeks ago by **Mr. C. A. Swaney.**

We have just learned of the birth of Miss Susan Frances Robinson, on November 15, 1936 in the Baptist Hospital in Winston-Salem. The young lady weighed eight lbs., 2 oz., and is the daughter of **Mr.** and **Mrs. Carl Robinson,** the former associated with the Summit St. Pharmacy in the Twin City.

Another Winston-Salem baby is Miss Peggy Marie Gilliam, daughter of **Mr.** and **Mrs. W. A. Gilliam.** The young lady was born in the Baptist Hospital on November 11 and weighed 6 lb., 2 oz. Her father is the proprietor of the Summit St. Pharmacy.

Our first baby for the New Year was born on January 6 and weighed seven and a half pounds. He is young James Paul Beardsley Connell, Jr., and is the son of **Mr. and Mrs. J. P. B. Connell,** of Henderson. Mr. Connell, Sr., is connected with the Kerner Drug Co., of Henderson.

Deaths

It is with sincere regret that we announce the death of **Mr. Walter Delbert Turner,** aged 59, dean of Elkin druggists and one of the town's outstanding citizens, which occurred about midnight on January 2 in the local hospital following a brief illness. He had been in declining health for the last several years. Mr. Turner was a native of Rockingham County but had been in the drug business in Elkin since 1916. He finished his pharmaceutical education at the Medical College of Virginia in 1901 and was licensed as a pharmacist in this State in the same year. He was a member of the Elkin Methodist church and of the Elkin lodge A.F. and A.M. He is survived by his widow, Mrs. Sophie Kernodle Turner, a son and daughter, and also several brothers and sisters. Members of the Masonic fraternity attended the funeral services in a body.

We were shocked to learn of the death of **Miss Elizabeth Zoeller,** of Tarboro on January 9. She was found dead in bed at her home on St. Patrick St. and a physician called in immediately thereafter said death was caused by a heart attack shortly after midnight. She was a sister of **Dr. E. V. Zoeller** and often accompanied him to the annual meetings of the Association. She was a member of long standing in the William Dorsey Pender chapter of the United Daughters of the Confederacy in which she had held various offices. She was a member of the Presbyterian church.

It is with real regret that we announce the death of one of the older druggists of the State—**Mr. Lewis Walker,** of Milton, which occurred on the night of Jan. 16 at the age of eighty-five years. He died from the effects of a fall sustained in his drug store the week before. No bones were broken, but the shock proved fatal. Born in Milton, Mr. Walker lived there all his life, founding a drug store, which he conducted until his death. He remembered well the days when Milton was the metropolis of the section. He is survived by his wife, formerly Miss Sue Cunningham. They had no children and he outlived his other immediate kin. Mr. C. L. Eubanks informed us that he was the oldest druggist in the State actively practicing his profession. Funeral services were conducted from the Presbyterian church in which he had been an elder for many years. Mr. Walker had on many occasions shown his great interest in the University School of Pharmacy and had made many interesting gifts to the museum from his old-time Milton drug store.

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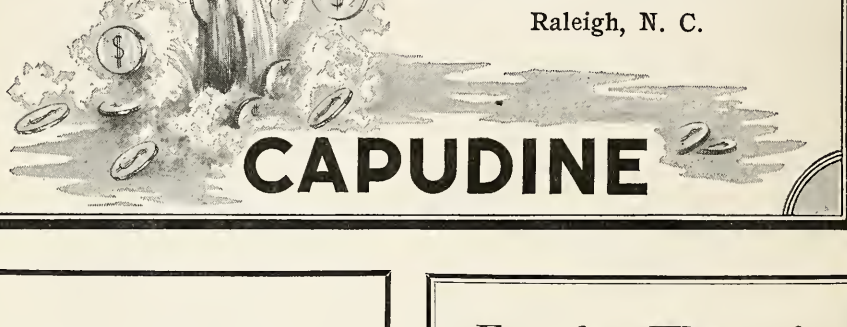

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The Carolina Journal of Pharmacy

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Officers of the North Carolina Pharmaceutical Association for 1936-37

President.....W. C. Ferrell, Nashville
Secretary-Treasurer (On Leave Jan.-June, 1937).....J. G. Beard, Chapel Hill
Acting Secretary-Treasurer (Jan.-June, 1937).....I. W. Rose, Chapel Hill
Local Secretary.....P. D. Gattis, Raleigh
Chairman of the Executive Committee.....W. C. Ferrell, Nashville
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel.....F. O. Bowman, Chapel Hill

Springtime—Convention Time!

Though winter winds are blowing, spring cannot be far behind—and with springtime comes the annual Association meeting. We are all looking forward with unusual pleasure to this year's convention for the reputation of Raleigh druggists as splendid hosts is known far and wide. Local Secretaries Gattis and Page are already hard at work mapping out entertainment plans and the officers are shaping up the business program. We wish that we could announce at this time the exact date for the convention but even Attorney Bowman and Legislative Chairman Stowe cannot prophesy as yet the probable date for the adjournment of the General Assembly, and the Raleigh hotels cannot accommodate seven or eight hundred North Carolina druggists and their guests while playing hosts to the Legislators. However, we have every reason to believe that the convention can be held as usual in May and plans are being made with this date in view. We hope to be able next month to make a definite announcement in this regard.

Last November Chairman E. F. Rimmer, of the Papers and Queries Committee, dropped by the office and informed us that he was already getting his program shaped up, and Chairman I. T. Reamer, of the Practical Pharmacy and Dispensing Section, is sure to have interesting and instructive questions lined up for discussion. The latter called us up from Durham on February 16 and talked enthusiastically of the plans he was making for his section meeting. (By the way, do you remember the papers presented by these two pharmacists at the 1936 meeting—splendid, weren't they?) Finally, the officers of the Association are anxious to have suggestions in regard to the entire convention program, so send your ideas along right away!—A. N.

The Tydings-Miller Bill

The Tydings-Miller Bill or the Fair Trade Enabling Bill H. R. 1611, was introduced in Congress some time ago and hearings have been held on it. Numerous groups, including chain stores, favored the Bill and seek its passage. Such a law is necessary in order that stores operating in a state with a state fair trade law but whose source of supply is outside of the state, may sign resale price maintenance agreements without fear of running afoul of Federal laws. Success in this legislative attempt seems probable but there is a very real danger that many will rest on their oars in the belief that the Bill is as good as passed. No mistake could be more fatal than to assume that this measure or any other will or will not pass. Independent druggists must respond to calls for action with a real fighting spirit if they are to continue to be the recipients of the benefits of a legislative program so well begun last year. All independent merchants need to secure the passage of the Tydings-Miller Bill and several others in order to be protected against chiselers and cheaters who are threatening their very existence.—R.W.C.

Fair Trade Success

The *N.A.R.D. Journal* points out that to assure Fair Trade's success druggists must be sure to give the right answers to customers; they must sell stabilized priced goods and not inferior and cheaper private brands; and they must co-operate with those manufacturers who are trying to align themselves with Fair Trade.

We quote the following from the *N.A.R.D. Journal*:

"One of the things which druggists should avoid religiously is the statement to customers: 'Yes, the price is higher, because the manufacturer is operating under the Fair Trade law'."

Such an answer will do more to wreck Fair Trade than the pine-boarder.

If instead he will say something like this: "Yes, the price is higher, more in keeping with its quality. We believe that each item should be priced according to its quality, and that we should not attempt to deceive you by offering this item below its value, then overcharging you on something else to even matters."

A much better impression will be made thereby, and the customer will realize that Fair Trade laws include fairness to consumer as well.

If further discussion is needed, the druggist may point out: "When an item has to be sold at a loss, someone has to pay for it. If you do not pay for it through unreasonably high prices on some other item, probably some worker in a store or manufacturing plant has suffered a wage cut to make that cut price possible. When this happens you and I and all other workers suffer."

Above all—don't give the wrong answers to customers—and see that your salespeople are informed, so they will know the right ones.—R.W.C.

Don't Sit in the Shade

Druggists should not sit in the shade and expect their neighbors to help them operate their business at a profit. Business has had plenty to worry about in recent years and although recovery has progressed it will be a sad day for those druggists who lazily ignore current activities in their field. If they permit the traditional American complacency to lull them into a sense of security all that has thus far been gained may be all too quickly lost. Druggists needed their state and national pharmacy organizations to help pull them out of the depression. Now they need them just as much as continual change and steady improvement are in the process of evolution. Support these organizations in spirit and activity as well as financially for the protection of your profession and yourself.

Are Druggists Good Merchants?

The old order changeth giving rise to the new and it is necessary for those who would stay in business to change too. All drug stores are professional establishments in so far as the pharmacist's special knowledge and service is concerned. The pharmacist is more than a merchant, but we are sorry to say some of them are not very good merchants although a large part of their business and success depends on merchandising.

Even the prescription room needs to be merchandised in its own peculiar way. The druggist is not a merchant, who may be defined as "one who buys and sells commodities as a business at a profit," unless he keeps up with changing conditions. He is not a merchant if he expects anything but constructive work on his part and co-operation with the fellow-members of his profession to let him conduct his business at a profit. He is not a merchant if he sits in the shade at a time like the present when aggressive conduct on his part is absolutely necessary in operating his store and in co-operating with other merchants in his field and out in the present effort to secure legislation which will let the small merchant survive.

More Than Legislation Needed

We wish to emphasize, however, that the legislation in the making, both state and national, does not guarantee the survival of any merchant. The survival of the fittest will still be the most pertinent fact of business success no matter how many fair trade laws are put on the statute books and we urge druggists not to expect any person or law to do his work for him while he sits in the shade.

Aggressive Selling Required

It is still necessary to sell the merchandise which should be sold in order to avoid deeply cut price items and to make a profit. The druggist, however, will soon feel the effects of fair trade acts which will create new conditions. The elimination of cut prices will remove one selling problem only to create another. This new problem, as we see it, will be competition in quality, satisfaction and service and can be met only by aggressive selling.

A period of uncertainty exists in the mind of a prospective customer after the moment of approving the product being offered to them and before the moment of the decision to buy it. At this point the salesperson should use intelligent and honest salesmanship in the presentation of the product. Frequently national advertising is not even specific enough to help the consumer choose between similar products and we hope price appeal will be less prominent. An attentive clerk can often bridge the gap of indecision of the potential customer not by impatience to complete the sale, but by studying the consumer's wants and really trying to sell the right product. Word of mouth over the counter is still the best way to sell and a well-appearing salesperson with a keen interest and a sympathetic approach to a prospective customer can sell a product if he knows his merchandise and has the proper enthusiasm. He can also get extra sales if he is observant, makes the right suggestions, and uses diplomatic but not pressure selling.—R.W.C.

Radio Broadcasts

When we listen to some of the advertising matter on the radio we come to the conclusion that its turn-it-offness is its greatest blessing. Advertising on the package is controlled by our now out-grown Pure Food and Drugs Act of 1906 but we hope we will soon have a new act which will furnish a means of control of advertising matter away from the package. There is no law and there seems to be no ethical curb to regulate the advertising on the radio and we believe this fact alone is enough to show the need of a new pure food and drugs act. The worst part of some broadcasts is that the script often contains words to the effect that the product can be bought at any drug store. We believe that this advertising hurts the drug business and in no way helps the profession of pharmacy when a questionable product is being advertised.—R.W.C.

Are You Throwing Your Income Away?

Druggists are throwing income away when they fail to put a value on their window space. But how can a druggist charge for his windows? What price should he ask? Many independent druggists do not seem to recognize the value of their windows. Chain stores do. The value of a window is dependent upon the number of passers-by. The value of a window display is dependent upon the number of prospective customers who see the window, stop, and come into the store. Why do some window displays cause people to stop and others fail to even get a glance?

Windows Have Value

Estimates of the values of windows in terms of passers-by vary greatly, but one

estimate is that the window is worth $1.10 per 1,000 people passing the window. Estimated conservatively, we will say that from 1,000 to 2,500 people pass by a window per day. The above is one basis of putting a value on windows. Perhaps from one-sixth to one-quarter of the rent should be charged to the windows of a store—another basis of putting a value on windows. It is hard to believe that druggists are giving away this valuable space in many cases to advertise some product on which there is no profit or which can be bought at several other stores up and down the street. We recommend that all retail druggists adopt a schedule of the value of their windows and get some of this income which they are throwing away.

Dress Your Windows Well

Clean windows containing fewer, but related articles, well-arranged, and displayed against a suitable background attract more customers. It is important that the display is well-lighted and on the eye-level, or below, of the passer-by. Druggists could also increase the effectiveness of their windows by introducing individuality and motion into them. We believe that frequent professional windows are of value. With a minimum resale price in view through fair trade legislation, the independent druggist will again be able to use price tags in his window. Price ranks first in the preferences given by customers for trading at different drug stores and soon, we hope, the independent druggist will be on an equal footing with his larger competitors in the use of price tags in his windows and in his store.—R.W.C.

Read Your Journals

The best place to find news of interest to druggists and about new products and ideas is in pharmaceutical journals. We are sure that druggists could find more time to read and we know they need to do more reading. When a new product is advertised or the form or price of an old one changed every druggist's pocket-book is affected. When the legislature of North Carolina is in session every druggist needs to follow its action closely and can do so by reading this JOURNAL. When Congress is in session the druggist needs to follow the *N.A.R.D. Journal*. And for ideas of value in the operation of his business he will find thsee journals and many others of great importance to him. It is, therefore, highly important that the druggist read more and remember that when an advertisement gives information vital to him that that is news too.—R.W.C.

John Dargavel Says

"One of the main troubles with the independent retail druggists is that they have not been able to demonstrate their power. Certain statements are made to manufacturers to the effect that they will be benefited if they do certain things or that they will be barred if they do certain other things. Some of them are very skeptical about it and I have often been asked this question: 'What can you do? We know you can criticize a lot and condemn us but we do not know whether the independent retail druggists will do a job for us if we do play fair with them.' Up to the present time we have not been able to demonstrate in a concrete way whether we could deliver or not."

We believe that John Dargavel has reason to wonder and we hope that the independent retail druggists will demonstrate that they can do a job for him. We have been having a hard time getting manufacturers to see that our principles are sound and unless druggists stick together and do a good selling job for manufacturers who make them a fair proposition they will not receive the full benefit possible from fair trade legislation. This means a great deal to druggists and we are sure they will not let the N.A.R.D. and its militant secretary down, but will support manufacturers who are earnestly seeking stabilization of their products.—R.W.C.

Another Record

Business Week's Index of Activity made a spirited finish for 1936. At 82.4 per cent. of normal, a new high has been reached, the best in more than six years. As far as business outlook is concerned, the situation remains distinctly favorable.

"Free" Goods for $273

Thirteen "free" offerings appeared in one day's advertising in Buffalo, reports the

Better Business Bureau of that city. The Bureau found it would have cost a customer $273 to have taken advantage of all thirteen offers. We believe that advertising can be purified by law but we regretfully bow to the conviction that a public too dumb to learn by experience cannot be protected against itself.—R.W.C.

Advertising Control

The staffs of manufacturers of packaged medicines are working with the Proprietary Association in its campaign of advertising control. Copy is submitted for inspection and we hope the "board of review" will eliminate therapeutic claims, particularly the exaggerated ones. This self-censorship is an admission of the need of new food and drug legislation and an attempt to forestall it. We hope that advertising in this field is subjected to a volnntary housecleaning but we doubt if it will be thorough enough and we still want to see the new Food and Drugs Bill recently introduced in Congress become a law. It, no doubt, has been weakened by continual revision but even as it is it will force the unscrupulous advertiser to clean up his copy too. Legislation is usually a compromise and it seems that we must be satisfied for the time being by a compromise Bill which we hope is still strong enough to accomplish a lot of good.—R.W.C.

We Are Human After All

We have been put to it in the past few months to get the JOURNAL out without the invaluable help of Managing Editor Beard. We have tried our best to make it readable and of value—sometimes we have been quite discouraged with our efforts. Today, however, we felt mighty good when we received the following joint message from Druggist R. S. Bunn and Roscoe Langdon, of Futrelle's Pharmacy, of Wilmington: "We certainly wish the JOURNAL was twice as large so that we might enjoy it twice as much." We are human enough to be greatly pleased with such praise and we take this means of thanking the Wilmington druggists for their kind message!—A.N.

The Pharmacopoeia and the Physician

A series of twenty-four articles are now appearing in the *Journal of the A.M.A.*, under the general title, "The Pharmacopoeia and the Physician," and dealing with the use of official medicines in medical practice. These articles, written by eminent clinicians and developed through the cooperation of a U.S.P. committee of physicians and pharmacists working with the officials of the *Journal of the A.M.A.*, have suggested the proper and most effective therapeutic agents indicated for a wide variety of treatments. They have created a very wide interest in both pharmaceutical and medical circles and the series, covering as it does, suggestions for prescribing in a broad field of therapeutics, will prove a valuable addition to the library of the physician and the pharmacist.

Many pharmacists throughout the country are distributing reprints of these articles to their medical associates, bound in an attractive cover. It has been found that the presentation of such articles has brought not only additional prescriptions, but an increased friendliness and recognition of the professional services offered by the pharmacist. It is hoped that North Carolina pharmacists will aid in this effort to stimulate professional pharmaceutical service throughout the country. Those who are not yet participating in this program but who wish to do so, should communicate with the Chairman of the U.S.P. Committee of Revision, Dr. E. Fullerton Cook, 43rd St. and Woodland Ave., Philadelphia.

Centennial Edition of the U. S. Dispensatory

The Centennial or Twenty-second Edition of the U. S. Dispensatory has just come from the press. This newest edition contains 1894 pages and lists 28,000 titles. (The first edition appeared in 1833.) It is published by J. B. Lippincott Co., Philadelphia, and the Editorial staff is composed of Messrs. Horatio C. Wood, Jr., Charles H. LaWall, Heber W. Youngken, Arthur Osol, Ivor Griffith and Louis Gershenfeld. Three generations of the Wood family have served as editors-in-chief on the U. S. Dispensatory. Not only have the high standards of the previous editions been maintained, "but every possible means are taken to give the pharmacist complete, accurate information on the new developments in pharmacy."

Help the Needy!

Hundreds of our fellow druggists in the Ohio and Mississippi valleys have lost their drug stores, stocks, and in many instances their homes, in the devastating floods that have swept twelve states. It is impossible at this time to ascertain anything like an accurate account of the damage, but it will run into millions, insofar as druggists alone are concerned. The N.A.R.D. is setting up a special Flood Emergency Committee, comprised of members on the ground, who will assist the Association in obtaining accurate information and in dispensing N.A.R.D. Flood Fund contributions judiciously among the most needy druggist flood victims. Your help is most earnestly solicited—we must not fail our fellow druggists in their time of great need. Remember this fund is for druggists *only*. Contributions should be sent direct to the N.A.R.D. offices, 205 West Wacker Drive, Chicago, Illinois.—A.N.

Good Clerks Available!

In the graduating class in pharmacy at the State University are several good men who have not yet been placed. Some of these students will take the entire Board, but a few, because they lack experience or because they are slightly under twenty-one, will take only the theoretical part of the examinations. If you will need a clerk by June we shall appreciate your advising us and we shall be glad to put you in touch with members of the University's graduating class.—A.N.

"Successful Druggists Do These Things"

They study customer reactions to goods and service.

They have the confidence of their customers.

They are careful of what they recommend.

They train their employees to render a pleasing and an intelligent service.

They feature only known merchandise of quality.

They see that each transaction renders a profit.

They do things a little different so that people will talk favorably about their store.

If it is new—they have it.

They watch their stocks, knowing that a lost sale may mean a lost customer.

They know how to keep books—how to find out where profits are made and where profits are lost.—*Geo. Prigmore, Kansas Phar. News.*

A Call to Arms!

Since the General Assembly has been in session I have made several trips to Raleigh in behalf of certain bills of vital importance to every druggist in North Carolina. I am just back from the Capitol and I feel very optimistic that the measures in which we are interested will be enacted into law. However, if our efforts are to be successful we must have your financial aid. Have you paid your Association dues? If not, we earnestly ask that you send in your check *now*. We must have your assistance if our legislative efforts are to be successful. The members of your Legislative Committee are doing their utmost in your behalf. They must have your support. Please don't wait to send in your dues. If you delay attending to this responsibility, you may forget it. Send the check to Acting Secretary I. W. Rose TODAY!

Fraternally yours,

W. C. Jarrell

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Legislative Situation at Raleigh

This is written on the forty-eighth legislative day of the session, and just one week before the JOURNAL will reach its readers. Although changes may be made in the meantime, this opportunity is taken to furnish our readers with a summary of the developments and happenings affecting retail druggists up to the present time.

In the first place, the 1937 Legislature has accomplished more during the seven weeks it has been in session than any General Assembly in the last decade. In fact, it is at least five or six weeks ahead of previous legislatures in its work. And, it now appears certain that adjournment will come during the latter part of March, certainly by the first of April.

Already, most of the major legislation, including revenue, appropriations, liquor, tobacco compact, and other important measures have been either enacted into law or are well along in the legislative grind. Both the Revenue bill and the Appropriations bill have passed the House, and today the Revenue bill passed its first reading in the Senate. It is expected to pass its second and third readings within the next two days, and then go back to the House for concurrence in changes that have been made by the Senate. It is supposed to provide upwards of seventy-eight million dollars during the next biennium—the amount appropriated in the Appropriations bill for this period, which exceeds any previous biennial appropriation by many millions.

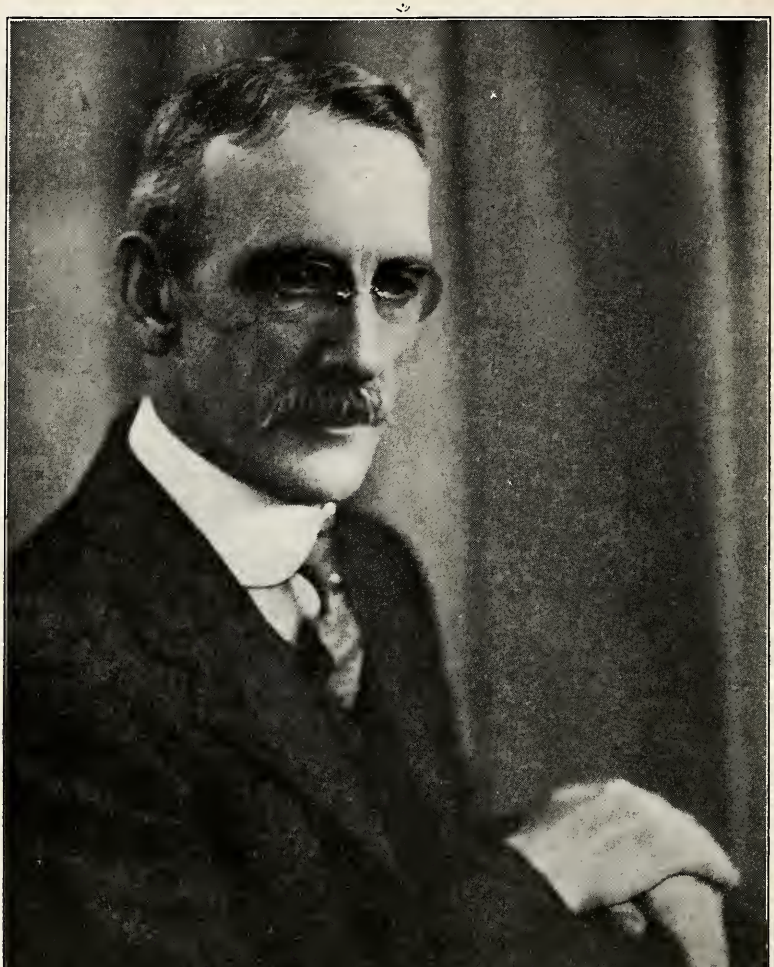
Budget Revenue Bill

Within a week after the Legislature had convened, the Budget Revenue Bill was introduced in the House. It was referred to to the Finance Committee, and this Committee began immediately with its task of providing the revenue to cover the ever-increasing expenditures in the operation of the State Government. After a month or a little more the bill was reported back to the House.

Insofar as retail druggists are concerned, the Revenue Bill as it now is written carries the same provisions and the same privilege taxes as are imposed by the 1935 Act, except certain changes in the sales tax article which are shown below.

Since the enactment of the sales' tax law, all drugs and medicines mixed or compounded by a druggist and all prescriptions have been exempted from the sales tax under a general producing, mixing, blending and processing exemption provision. However, under the pending bill, this section has been enlarged and at the same time limited somewhat by specifically naming the exemptions coming under the general provision, referred to, as shown in italics. As originally written, our only exemption was "medicines sold on prescription of physicians." The Joint Finance Committee by amendment added to this, the further exemption "medicines compounded, processed or blended by the druggist offering the same for sale at retail." Sub-section (a) of Sec. 406, as amended, now reads as follows:

(a) It is not the purpose of this article to impose a tax upon the business of producing, manufacturing, mixing, blending, or processing any articles of commerce, or upon the sale of such articles of commerce by anyone who engages in the business of producing, manufacturing, mixing, blending, or processing, *when such articles are sold to another manufacturer or producer, or to a wholesale or retail merchant as defined in this article. The sale of such articles of commerce to a user or consumer shall be taxable at the rate of tax provided in this article upon the retail sale of merchandise: Provided, however, that prepared meals served by hotels, tourist homes, boarding houses, cafes, restaurants and other public eating places, ice, medicines sold on prescription of physicians, or medicines compounded, processed, or blended by the drug-*



MR. JAS. P. STOWE, of Charlotte

Who, as Chairman of the Leyislative Committee, Is Doing Invaluable Work for the Association During the General Assembly

gist offering the sale for sale at retail, and the sale of products of farms, forests, mines, and waters, when such sales are made by the producers in their original or unmanufactured state, shall be exempt from the tax levied in this article. Fish and sea foods shall be likewise exempt when sold by the fishermen.

Another change in the law was made by the Finance Committee in reference to the method of collecting the sales tax. This Committee wrote an amendment into the sales tax law providing that the merchants could collect no sales tax on sales under fifteen cents, thereby making it positively impossible for the merchant to collect the three per cent tax which the same law provided must be collected. This was fought bitterly and we succeeded in getting the House to place the lower bracket back to ten cents. The Senate has eliminated this provision from the bill, and now efforts will be made to secure the re-enactment of the mandatory collection law, under which retailers have been operating since the sales tax law was first enacted in 1933.

Substitution of Drugs Law

Senate Bill No. 90, introduced by Senator K. E. Bennett, An Act Prohibiting the Substitution of Drugs has been enacted into Law. The bill as enacted reads:

Section 1. That any person or corporation engaged in the business of selling drugs, medicines, chemicals or preparations for medical use or of compounding or dispensing physicians' prescriptions, who shall, in person or by his or its agents or employees, or as agent or employee of some other person, knowingly sell or deliver to any person a drug, medicine, chemical preparation for medicinal use, recognized or authorized by the latest edition of the United States Pharmacopoeia and National Formulary, or prepared according to the private formula of some individual or firm, other or different from the drug, medicine, chemical or preparation for medicinal use, recognized or authorized by the latest edition of the United States Pharmacopoeia and National Formulary, or prepared according to the private formula of some individual or firm, ordered or called for by such person, or called for in a physician's prescription, shall be guilty of a misdemeanor, and upon conviction shall be punished by a fine or imprisonment, or both, at the discretion of the court.

Sec. 2. That all laws and clauses of laws in conflict with the provisions of this Act are hereby repealed.

Sec. 3. That this Act shall be in full force and effect from and after its ratification.

Fair Trade Bill

The Fair Trade Bill, House Bill 435, was introduced in the House on Friday 19th, by twelve members, headed by Clarence Stone of Rockingham County, Oscar Barker of Durham County, and Earnest Gardner of Cleveland County. It was referred to Judiciary Committee No. 2, of which Hon. Walter D. Siler of Chatham County is Chairman. A hearing has been set for Feb. 24th.

A splendid organization has been perfected and is sponsoring this legislation. Among the State-wide organizations behind this measure are the following: The State Grocers' Associations; the N. C. Merchants' Association, the N. C. Jewelers Association; the N. C. Jobbers Association; the N. C. Wholesale Drug Association; the N. C. Bottlers Association, and our own organization. Besides, several local retailers associations are working for the passage of the bill.

Thus far, there has been no organized opposition to the measure, and we feel that the Committee will report the bill favorably. Likewise, it is expected to pass the House this week. When you read this, the bill will in all probability be in the Senate. If you have not then seen your Senator and gotten him to support this important legislation, do so at once.

In the event we are successful in getting this bill enacted, we shall begin work immediately on the State Robinson-Patman Anti-Price Discrimination Bill. Keep this in mind and be ready to act when advised to do so.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Mr. R. F. Munns has severed his connection with the Andrews Drug Co., of Goldsboro, and is now with the Saunders Drug Store, of Fayetteville.

A letter from **Mr. R. W. Collette** informs us that he is associated with J. M. Smith and Son, of Williston, S. C. By the same mail **Mr. T. Wayne Russell** says he is now with the Mann Drug Co., No. 2, of High Point.

Applications for membership in the N.C. P.A. have been received from **Messrs. C. A. Adams,** of the Andrews Drug Co., of Rocky Mount, **L. R. Burris,** of the Phillips Drug Co., of China Grove, **W. D. Edwards,** of the East Gastonia Pharmacy, Gastonia; **T. W. Russell,** of High Point; **R. C. Harville,** of Cecil's West End Drug Store, of High Point; **L. B. Allen,** of the Rosemary Drug Co., of Roanoke Rapids; and **T. N. Harrison,** of Taylor's Drug Store, of Roanoke Rapids. **Miss Helen Duguid,** of Cary, has applied for membership in the Student Branch.

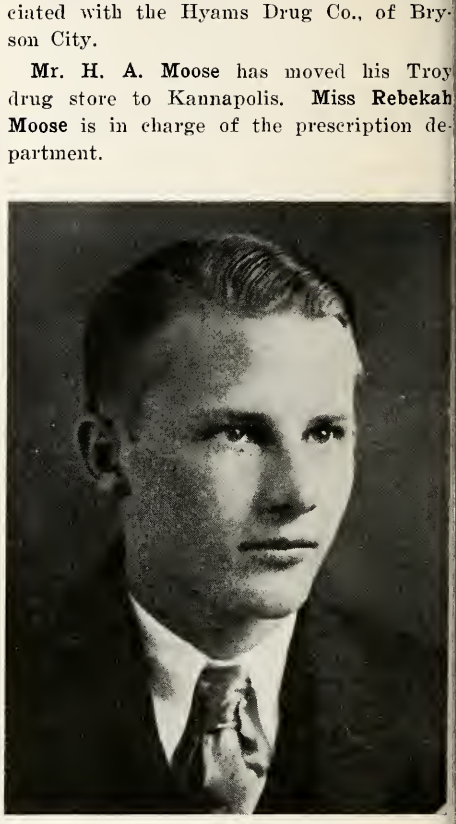
We were delighted to receive visits a few days ago from **Messrs. J. G. Ballew,** of Lenoir, and **R. A. McDuffie,** of Greensboro, who were on their way to Raleigh to attend a joint meeting of the Legislative Committee and the Board of Pharmacy.

The Queen Anne St. Drug Store, located in the Burlington Mills section of Burlington, was stripped by thieves of its entire stock of narcotics recently. Entrance was forced through a transom over a rear door.

Mr. F. W. Hancock writes that the next meeting of the North Carolina Board of Pharmacy for the examination of applicants for license, both as pharmacists and assistant pharmacists, will be held in Chapel Hill on June 15-16.

Mr. F. O. Garren, who until recently made his home in Burlington, is now associated with the Hyams Drug Co., of Bryson City.

Mr. H. A. Moose has moved his Troy drug store to Kannapolis. **Miss Rebekah Moose** is in charge of the prescription department.



B. D. ARNOLD, of Cary

Mr. B. D. Arnold has severed his connection with the Walgreen Drug Co., of Raleigh, to accept a position with the Adams Drug Co., of Cary. He succeeds **Mr. L. H. Crumpler,** who is now with the Acme Drug Co., of Sanford.

As we go to press news reaches us of the critical illness with pneumonia of **Mr. T. Phillip Lloyd,** of Sutton's Drug Store, of Chapel Hill. Mr. Lloyd has many friends over the State who will be distressed to

hear of his illness and will wish for him a speedy and complete recovery.

Mr. C. H. King has resigned his position with McKay's Pharmacy in Durham, and is now with Mitchell's Drug Store in the same city.

Mr. Joe W. Neil has moved from Laurinburg to Charlotte where he has accepted a position with the Park Place Pharmacy, 703 Providence Road.

Friends will regret to learn that **Mr. E. H. Layden,** of the Lexington Drug Co., of Lexington, has been confined to his home for some time by illness following an operation. He expects, however, to be able to return to work within the near future.

A letter from **Mr. R. C. Sisk,** formerly of Bryson City, states that he is now connected with the Viaduct Pharmacy, 169 E. High St., Lexington, Kentucky.

Four hundred quarter grains of morphine disappeared from the Narcotic cabinet of Williams Drug Store, of Oxford, a few days ago, and so far no trace of it has been found by investigators of the Federal Internal Revenue Department or by local officers. The proprietor, **Mr. A. H. A. Williams,** was away from Oxford on the day of the robbery, but his assistant, **Pharmacist Ulysses Puckett,** stated that he remembered two strange men who came to the prescription department during the noon hour. The morphine was discovered to be missing the next morning when it was to be used in filling a prescription.

Mr. J. F. Lyon, formerly with C. E. King and Son, of Durham, is now pharmacist for Watts Hospital in the same city.

Mr. S. G. Clark, formerly with the Economy Drug Co., of High Point, is now with Walgreen's Drug Store, of Raleigh.

Mr. M. L. Cline, of Granite Falls, has accepted a position with Sutton's Drug Store, of Chapel Hill.

A reporter tells us that he recently called on **Mr. O. Griffin,** who has just opened a new drug store in Roanoke Rapids. He says the pharmacy is a beautiful one. Mr. Griffin is assisted in conducting the store by **Messrs. J. M. Sharp** and **Vernon Sasser.**

Mr. and **Mrs. T. J. Ham, Jr.,** of Yanceyville, enjoyed a two weeks stay in Florida the latter part of February.

The *News and Observer* on Feb. 14 carried a most attractive photograph of **Mrs. Joseph Winstead Watson,** of Rocky Mount and Chapel Hill, January bride.

The Gaston Cut-Rate Drug Co., of Gastonia, has been incorporated to operate a drug store under an authorized capital stock of $10,000 with $1,000 subscribed by **Dr. W. W. McChesney, Fannie Jenkins McCheney,** and **L. B. Stacy,** all of Gastonia.

Celebrating the completion of its new building and subsequent move, the Dees Pharmacy, of Wallace, held an "open house" on Feb. 19. The *Wallace Enterprise* carries quite an account of the new store mentioning the attractive features of the new pharmacy, such as the front entrance with its glass facing, sand blasted lettering, and recessed display windows as well as its streamlined fountain, oak paneled prescription department and display counters and booths. We congratulate the proprietor, **Mr. R. E. L. Dees,** on his new store and wish him every success in the new location.

Here and There

W. R. Dixon, *Reporter*

Miss Ruby Warren, who has been with the Owens and Minor Drug Co., of Richmond, Va., for the past few years, is now with the W. H. King Drug Co., of Raleigh. Miss Warren was with the Scott Drug Co., of Charlotte, for eight years before going to Richmond.

Mr. L. J. Correll, manager of the F. L. Smith Drug Co., of Kannapolis, has just returned to the store for the first time in two weeks. He was confined to his home during that time due to an attack of flu.

A party from Lincolnton consisting of **Mr.** and **Mrs. B. P. Costner** and their daughter, and **Dr.** and **Mrs. C. H. Hoover,** have just returned from a delightful trip through Florida. Mr. Costner was just a little disappointed because he did not get to fish, due to bad weather.

Mr. Walter Scott, Sr., of the Scott Drug Co., of Charlotte, has been confined to his home for several days with flu.

Mr. and **Mrs. W. P. O'Neal,** of Belhaven, have just moved into their new home which overlooks the beautiful waterfront. Mr. O'Neal is the proprietor of O'Neal's Drug Store.

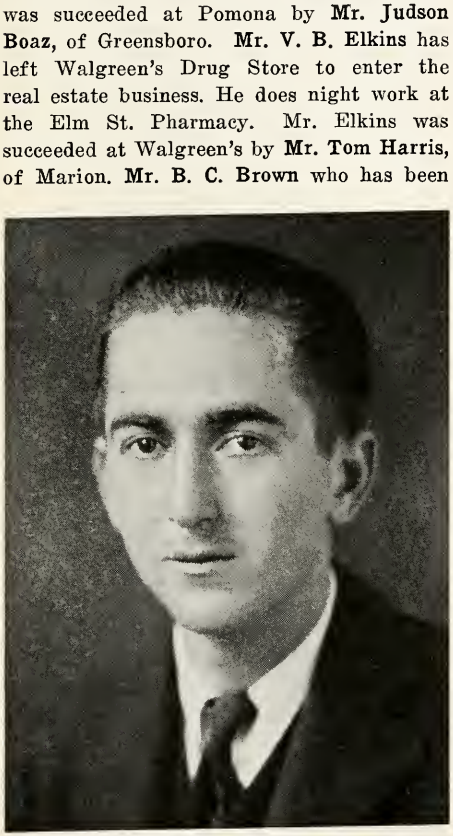
Rho Chi Initiates

The following pharmacy students at the State University have recently been initiated into Rho Chi, honorary pharmaceutical fraternity: **Misses Jean** and **June Bush,** of Lenoir; and **Ernestine Barber,** of Goldston; and **Messrs. Phil Link,** of Reidsville; and **R. N. Watson,** of Jonesboro.

News from Greensboro

R. A. McDuffie, *Reporter*

Quite a few changes have taken place in Greensboro drug stores recently. **Mr. Jesse Bradley** has transferred from the Pomona Drug Store to the College Pharmacy. He was succeeded at Pomona by **Mr. Judson Boaz,** of Greensboro. **Mr. V. B. Elkins** has left Walgreen's Drug Store to enter the real estate business. He does night work at the Elm St. Pharmacy. Mr. Elkins was succeeded at Walgreen's by **Mr. Tom Harris,** of Marion. **Mr. B. C. Brown** who has been with the Cecil-Russell Drug Co. for the past eighteen months, on Feb. 1st returned to his home at Elkin where he will engage in the drug business. He was succeeded in Greensboro by **Mr. C. H. Bradford** from Walgreen's. Mr. Bradford was succeeded by **Mr. J. D. Porter,** of Franklin.



B. C. BROWN, of Elkin

Greensboro Druggist Wins $250 Prize: Mr. A. M. Mattocks, manager of the Five Points Drug Store, has been notified that he is the winner of first prize in a nation-wide window dressing contest conducted during last summer. The list of winners was carried in the February issue of *Drug Store Retailing.* Approximately 10,000 drug stores entered the contest and the prizes ranged from $5 to $250. Mr. Mattocks is an expert in window dressing and has won prizes before—but none so large as this one. His prize window displayed "vacation needs." It is the opinion of the writer that the old adage still holds good—"It's an ill wind that blows nobody good." The tornado that visited Greensboro last March completely demolished the window which two months later won first prize in a nation-wide contest.

The Greensboro Drug Club recently held a night meeting at the Sedgefield Club. Chicken supper was served Dutch style at seven o'clock to about forty members and wives. After supper various games of wit and skill were enjoyed, followed by dancing. Prizes are always plentiful at the club meetings. On this occasion the awards were made to **Messrs. C. C. Fordham, Jr., H. C. Nutting, Will Sellars,** and **Mrs. Joe Usher. Attorney F. O. Bowman** had been invited to talk to the Club on the proposed State Fair Trade Bill, but on account of illness Mr. Bowman could not be present.

The February flu paid its respects to **Messrs. P. A. Hayes, Lon Russell, C. C. Fordham, Jr., Tom Waugh,** and **C. F. Pierce.** We are delighted to report that all of them have recovered and are now back on the job.

Mr. C. N. Herndon recently had the misfortune to fracture the small bone in his leg. He fell down his own front steps. (Mrs. Herndon stoutly asserts that all her husband had to drink was a glass of milk.)

After one week in bed Mr. Herndon has returned to his Carolina Pharmacy.

A Greensboro druggist recently visited **Mr. J. G. Beard** in Winston-Salem and is pleased to report that the Managing Editor is in excellent spirits and looks better than he ever has in his life. Mrs. Beard says she hopes her husband will tip the scales at 160 pounds before he gets out of bed. (Won't the Dean look swell?)

At the Christmas meeting of the Greensboro Drug Club it was announced that the Justice Drug Co. would give $15 in merchandise as first prize, and $10 in merchandise as second prize to the drug stores best decorated for Christmas. Southern Dairies also announced prizes of five gallons of ice cream and two and a half gallons for the same contest. The award committee gave first prize to the McDuffie-Eubanks Drug Co. and the second to the Asheboro St. Pharmacy.

North Carolinians Win Prescott Scholarship Cup

At the national Phi Delta Chi convention, held at Indianapolis Feb. 11-13, the Alpha Gamma chapter, located at the University of North Carolina, was awarded the Prescott Scholarship Cup. This award is made to that chapter whose members have the highest scholastic average and show the greatest improvement in grades during the two-year period between conventions. The cup is given in honor of Mr. Prescott, who founded the Phi Delta Chi fraternity, a professional society of pharmacy and chemistry, in 1883. The cup was formerly in the possession of the Alpha Beta chapter, of the Louisville College of Pharmacy.

News from the University

The following students have applied for membership in the Student Branch of the N.C.P.A.: Messrs. **P. A. Brame**, of North Wilkesboro; **R. N. Watson**, of Jonesboro; **E. S. Howard**, of Pink Hill; and **W. F. Lynch** and **W. A. Hayes**, of Hillsboro.

According to University co-eds **Mr. G. F. Johnson**, third year student, of Winston-Salem, "is the embodiment of all desirable qualities in their ideal man." However, "Freddie" is taking this honor quite calmly and going on his classes with accustomed seriousness. To be voted the "most attractive man on the Carolina campus" is quite an honor, particularly when the majority of co-eds specified that the "ideal man must be sincere, well mannered, well-dressed, considerate, intelligent, and possess a sense of humor."

Mr. J. W. Allen, of Matthews, represented the University chapter of Phi Delta Chi at the Grand Council meeting in Indianapolis, Feb. 10-13.

Dr. Henry M. Burlage delivered an illustrated lecture at a meeting of the Student Branch of the N.C.P.A. on Feb. 24 on, "The Historical Background and Trends of Pharmacopoeias and Formularies."

Everybody Has a Chance!

Announcement was made in the February Journal of the generous offer made by President W. C. Ferrell of a cash prize of $50.00 to that person collecting the greatest amount in Association dues and new memberships between January 1st and the annual meeting. This is a splendid chance to win a substantial prize and also to help the Association. Don't forget fifty dollars will more than pay your expenses to the annual meeting. Officers of the Association are not eligible to compete but all others interested in our organization have an equal chance to win the Ferrell Prize. A hint to the wise should be sufficient—don't miss a golden opportunity (in more senses of the word than one)!

Engagements

Mr. and Mrs. Raymond Albert Tyson, of Greenville, announce the engagement of their daughter, Katherine Utley, to **Mr. Carney Washington Bynum**, the wedding to take place in early March. Mr. Bynum is originally from Pittsboro and graduated

from the State University in 1926 with the degree of Ph.G. He has been associated for the past several years with Bissette's Drug Store, of Greenville.

Marriages

Mrs. Thad W. Smith, of Fayetteville, announces the marriage of her daughter, Marion Vernon, to **Mr. George Rufus Dosher,** of Southport, in February. Mr. Dosher was licensed in this State by reciprocity with Massachusetts and is now associated with Watson's Pharmacy Co., of Southport.

Miss Florence Carroll Woodlief, daughter of Mr. and Mrs. Wiley C. Woodlief, of Raleigh, and **Mr. George Washington Carr Rush,** of Candor and Winchester, Va., were married on the afternoon of Feb. 8 at the Foundry Methodist Church, of Washington, D. C. After the wedding there was a reception at the home of the bride's sister and brother, **Mr.** and **Mrs. C. V. Kimball.** Later in the evening Mr. and Mrs. Rush left for New York where they sailed on the S. S. Veendam for a cruise to the West Indies. Upon their return they will be at home to their friends in Winchester, Va. A most attractive photograph of Mrs. Rush appeared in the News and Observer of Feb. 21.

BIRTHS

Friends are congratulating **Mr.** and **Mrs. C. H. Oakley,** of Thomas and Oakley, of Roxboro, on the arrival of a young daughter on Valentine's Day. A beautiful Valentine!

Deaths

We have just learned of the death in Savannah, Ga., on Oct. 31 of **Mr. J. R. Nichols,** aged seventy-five. Mr. Nichols was born May 8, 1861 in Plymouth. He attended the State University 1879-80 and 1881-82. He was licensed as a pharmacist in this State in 1882, but for many years practiced his profession in Greenwood, S. C.

Mr. Paul Bynum Kyser, aged eighty, and one of the oldest druggists in the State, died at his home in Rocky Mount on the morning of Feb. 16, following a brief illness. Mr. Kyser moved to Rocky Mount forty-four years ago from Selma where he had operated a drug store. Prior to entering the drug business he was a topographical engineer. He had been in failing health for the past year and for a time prior to his death had been confined to the local hospital. In 1885 he married Miss Emily Royster Howell, of Raleigh, the sister of the late **Dean E. V. Howell,** and his widow and three sons and three daughters survive him. He was a member of the Lutheran church.

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Officers of the North Carolina Pharmaceutical Association for 1936-37

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General Counsel.....F. O. Bowman, Chapel Hill

Convention Dates—May 10, 11, 12

At last we are able to announce definitely the dates for the Fifty-eighth Annual Convention of the North Carolina Pharmaceutical Association. They are Monday, Tuesday, and Wednesday, May 10, 11, and 12. The convention will be held, as previously announced, in Raleigh, and the Sir Walter Hotel will be convention headquarters. Local Secretary P. D. Gattis and Mr. R. I. Cromley came to Chapel Hill on March 15 to talk over convention plans and they were most enthusiastic about the meeting. The former is just back from a splendid vacation in Florida and says he is just "rearing" to go to make this the biggest and best convention in the history of the Association. Mr. Cromley uttered a fervent, "Amen!" And when these two gentlemen say they guarantee an ace high time we will be willing to bet that we are going to have a convention that IS a convention. Assistant Local Secretary Page had expected to accompany the two druggists to Chapel Hill but was unavoidably prevented from doing so. However, he asked that his sincere and enthusiastic invitation be included with that of the other Raleigh hosts to every North Carolina druggist and his family to come to the Capital City promptly on May 10 and stay until the last feature of the convention is over on May 12. Messrs. Gattis and Cromley gave us an idea of some of the plans they have up their sleeves and they are wonderful! The Traveling Men's Auxiliary has appointed Mr. J. F. ("Red") Neely as its Entertainment Chairman ('Nuf Sed) and plans are already merrily under way for the Auxiliary's part of the entertainment. So put these days down on your calendar in the biggest and boldest red type possible and don't let anything interfere with your being on hand when President Ferrell declares the convention ready for business. If you are not on hand you will regret it!—A.N.

Meet Your Friends at the Convention

A convention is an assembly of persons meeting for a common purpose. The druggists of North Carolina will meet in Raleigh shortly to gather information which will help them in their business if they return home and seriously try to put into practice the things they have learned. They also will transact the business incident to organized pharmacy, the value of which has been firmly established during recent months. But all work and no play makes Jack a dull boy so druggists assemble also to have a good time and to meet their friends. And many of their friends are to be found outside of the list of registered pharmacists kept by the State Board of Pharmacy.

Salesmen

One man who is on the druggist's side is the salesman. He can and does help and his importance is often not appreciated by the druggist. Words of praise are unfamiliar to him and he would be mighty glad to hear some. He usually advises well, but how often is his advice taken? Why do not druggists use the salesman's sincere efforts to help them whenever they possibly can? We refer to the salesman who calls regularly; the salesman who represents a reliable manufacturing or distributing concern and does his share for his druggist customer and not the men, fortunately few in number, who use high-pressure and forget or damn druggists when they leave their store. The majority of salesmen can help druggists—why don't you let them more often?

Wholesale Druggists

Retail druggists need wholesale druggists for service and economy. The wholesaler studies the needs of his trade and tries to assemble goods for it, but also suplies personal service and credit. He makes it possible for the manufacturer to secure quick distribution with a minimum loss in bad accounts. He makes it possible for the druggist to buy a dozen different preparations rather than a dozen of one kind which insures a profit on many of the thousands of items in the drug store which do not turn over fast enough to warrant larger purchases. He carries many of these thousands of products for the retail druggist so the latter can pick them up quickly. Buying clubs come and go and so do other sources of merchandise. Buying direct has its serious handicaps. We believe that the wholesale druggist is a sound economic necessity and we know that he does more for druggists than they stop to realize. We wish more wholesalers in North Carolina would step out on an advertising campaign along broad lines to inform the public, who believe him to be an economic waste or middleman, of his services as well as those of the druggists who buy from him and make it possible for him and his representatives to render many services on the net profit of about 3 per cent which he earns. The larger his volume the more the wholesaler can do for his retail buyers. We believe that the wholesale druggist deserves your support. Your success is his success and he is working with you.

Manufacturers

Although we do not see the advantage of buying rather than making many pharmaceutical products, we feel that many druggists do not fully appreciate the pharmaceutical manufacturer, particularly the one with a good policy in dealing with retail druggists. The assistance they have rendered to public health and the medical profession by their extensive research is beyond comprehension. They have been of real service to pharmacy and are aware of the fact that they prosper only as the retail druggist prospers.—R.W.C.

Nationally Advertised Goods

Stabilized prices are now probable with the likelihood of the number of state laws increasing rapidly and an excellent chance of a national law being passed. It is going to be necessary for manufacturers to set minimum prices where they will allow the retailer an adequate profit and we believe that the discount to the retailer should be figured on this minimum price. The manufacturer will need to set the minimum price low enough not to restrict unduly the flow of their goods and stimulate competition from private brands.

We are not the only ones who are wondering what is going to happen in the battle between nationally advertised versus private brands. This problem is a headache to a great many people. The *Drug and Cosmetic Industry* is certain that private brand merchandise will increase in volume and the decrease in national advertising thus brought about will decrease drug store traffic. But this editor places the lowering prices as a check against this effect for if private brands take a large share of the market the prices of advertised goods must be lowered. On the other hand prominent chain store operators give as their reactions that they feel that a larger profit on nationally advertised goods will increase the sales of these goods.

Chain Stores and Fair Trade

Why do chain-stores want price stabilization? Some writers believe that they want it because they will make a greater profit on nationally advertised goods which will give them a wider spread by which they can increase the volume of private brand merchandise. Chain store operators and the press which represents them say that the only reason that chain stores want price maintenance is because they want to be able to handle nationally advertised products on a more profitable basis. What do you think about it? We believe that where there is smoke there may be fire.

Small-Town Stores

There is competition in a small town to be sure, but is not so terrific as that found in larger cities. Hours are somewhat shorter and the druggist is more respected in the community. He can get closer to the folks in the town and has greater opportunities for making his personality help him out. He will be in a still more favorable position with fair trade legislation which is sure to come.

It is apparent that the small town druggist has a better chance to enjoy life and that his profits are likely to be more pleasing than those of the city druggist. Maryland reports that sixteen stores were closed in Baltimore as compared to five in the balance of the state in 1936. He can render a public health service of real magnitude and even though his predecessors or competitors may have caused the physicians in his town to have dispensing habits, he has at least as good an opportunity to get prescriptions as druggists in cities if he himself is strictly ethical and makes a real attempt to develop that phase of his business. The small town druggist with high ideals can practice pharmacy on a high professional level and can become an important citizen of his community as well as a link in its economic scheme. I believe that the small town druggist is, in many ways, to be envied by his city brothers, and the greater number of North Carolina druggists are small town druggists, many of them operating one man stores.

Pharmacy as a Career

It has been found helpful to druggists to have material at hand in order that they may talk before civic groups and we urge druggists also to talk before high school groups or to the most desirable members of a graduating class in order to get the better members of the class interested in pharmacy. We present here a somewhat condensed story which may be enlarged upon by the druggist using the material and sources of additional information.

Pharmacy is an ancient and honorable profession. Its beginnings are lost in the mists of antiquity and its history is replete with substantial accomplishments. Pharmacy has been an ever-changing profession but today pharmaceutical research is scholarly and productive. Today pharmacy is recognized as a public-health profession, its practice is regulated by law, and a well-informed pharmacist is an important individual in relation to the health of a community.

Functions

The American drug store or pharmacy of to-day not only fills prescriptions and distributes drugs and medicines, but often maintains a soda fountain, a lunch counter, tobacco and candy counters, and frequently offers for sale many unrelated articles, largely because the public expects and demands finding these items available in one store. Some critics hold that the

occupation is over-commercialized, while others defend the addition of side lines as necessary in order that the pharmacist in small towns may be able to sustain himself, and in large cities to pay the high rents and overhead usually associated with a strategic location. The pharmacist gives long and faithful service to his community by working long hours 365 days a year.

Qualifications

Among the qualifications which a pharmacist should possess are the following which have been culled from the Commonwealth Study:

The pharmacist must be a cultured man; he must possess professional morals and those psychological and ethical traits that have demonstrated their importance; he must be familiar with the commercial phases of pharmacy; he must be able to fill prescriptions accurately; he must understand what drugs should be manufactured and what drugs should be purchased; he should be able to furnish information and materials for the control of insects, fungi, etc.; he must be competent to understand and use the *United States Pharmacopoeia* and the *National Formulary;* he must be able to disseminate information about public health and furnish first-aid material and advice; he should know something about the nature of disease; he should have a wide range of miscellaneous scientific information outside of the college curriculum in pharmacy; he must be familiar with the Federal and State laws governing his profession; he must grow in information and skill after he graduates. His duties and functions are ever-changing and he must be active in his work in order to keep up to date. Some pharmacists must carry on research work. In all of these activities he should co-operate with physicians in the interest of public health.

The services the pharmacist renders are so important and the substances he handles so dangerous, that five traits of character and personality which should constantly control his actions are emphasized; namely, accuracy, honesty, dependability, professional technique, and cleanliness. Those who do not possess and constantly develop these traits are not likely to succeed as pharmacists and may bring themselves into conflict with the many laws and regulations governing pharmacy.

Opportunities

About 90 per cent of the graduates of colleges of pharmacy enter pharmacies and drug stores where they may become proprietors or managers, assistants, chemists, research workers, etc. Private ownership is profitable when the location is chosen with consideration for population, competition, etc., when dependable service is given, and business principles applied. Hospitals provide pharmaceutical departments in charge of pharmacists. Manufacturing pharmacists, manufacturing plants, and industrial laboratories employ pharmacists for control and research work involving medicines, drugs, cosmetics, vaccines, and similar products; the wholesale and manufacturing druggists employ trained men as representatives; publishers also have openings for experienced pharmacists, and many are engaged in pharmaceutical education, the operation of laboratories such as bacteriological urine analysis, blood, etc. The Federal and State Governments employ many pharmacists in several departments, among them public health, city chemists, various inspection departments and others. Many high school science teachers have found pharmacy education useful and a course in pharmacy is an excellent pre-medical course.

Women in Pharmacy

About 4 per cent of the pharmacists are women. Often they hold positions in hospitals, laboratories, and in the various Government services. In drug stores they are usually employed as clerks, but seldom as managers or proprietors. In some colleges they serve as instructors. While there are few physical limitations for women in pharmacy, certain States ban night work for women in drug stores.

Salary and Employment

While salaries of pharmacists are still somewhat low, employment in this field is satisfactory as the better pharmacists are

(Continued on Page 53)

THE PRESIDENT'S PAGE

My Dear Friends:

Now that the Legislature is over we can all take a breathing spell. This session of the General Assembly has been a short but a very busy one, as well as one in which we, as pharmacists, were kept on our toes for fear that some bill would pass that we did not want to get by or that we would fail to secure the passage of a measure that we were championing. The druggists of the State have no kick coming as we secured the passage of every bill that we sought. One measure, "The Robinson-Patman Bill," did not come up as we were afraid it would be killed. In my opinion, taking it all in all, we broke all records in securing legislation sought by our Association. You will have to hand it to your attorney, Mr. F. O. Bowman, and to the Legislative Committee for getting through some of the best laws in our history for our profession. These men worked day and night in your behalf. Please read Mr. Bowman's synopsis of the Happenings in Raleigh in the Legal Section beginning on the following page.

I wish here to express my thanks and my sincere appreciation to Mr. Bowman, the Legislative Committee, and all others who have aided in legislative activities, for their fine work. This will be a General Assembly that I will always remember as my dream of a Fair trade Bill has come true.

* * * * *

With the legislative work out of the way we can now turn our thoughts to the annual convention in Raleigh on May 10, 11, and 12. Everything is shaping up fine and I am confident that under the able leadership of Messrs. Gattis and Page the convention will go down as an outstanding one in the history of the Association. The city of Raleigh, with its splendid hotel accommodations, is made up of a very fine hospitable people. Mayor-Druggist G. A. Iseley is in charge of civic affairs. You will recall that at the Greensboro convention in 1936 he was present and extended a personal invitation for us to meet in the Capital City this year. He and other Raleigh citizens will see to it that every one has a good time. Messrs. Gattis and Page have convinced me that they are really going to entertain us royally and the officers of the Association are formulating an interesting and worth while business program (there are several surprises by the way). I urge each and every one of you to attend your convention for the sake of better pharmacy and for a real good time! We'll be seeing you!

Fraternally yours,

W. C. Farmer

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Retail Druggists and the 1937 General Assembly

The 1937 General Assembly adjourned sine die just before six o'clock today, March 23rd, after the shortest session since 1929. This Legislature was in session exactly eleven weeks as against more than twenty weeks in 1931, eighteen and one-half weeks in 1933, and seventeen weeks in 1935. Though convening a much shorter time than any one of the last three sessions, it worked harder and more earnestly, and accomplished more than any Legislature in the history of the State's government, perhaps, because there was much more to be done than has ever confronted any previous law-making body in this State. Thanks to Lieutenant Governor Horton and Speaker Gregg Cherry who are responsible in the main for this remarkable record.

At no time during the past twenty years, certainly, have retail druggists been as successful in securing the legislation they desired, and at the same time defeating the proposals they opposed. I wish it were possible to furnish a detailed account of what actually happened during the seventy-seven days of law-making just ended, but this will necessarily have to follow at a later time, in my annual report to the Convention in May, as lack of space herein will permit only a brief synopsis of the measures affecting retail druggists.

In the first place, no additional taxes whatever were imposed. The privilege taxes in every instance remain the same under the 1937 Revenue Act as those levied under the 1935 Act. The same exemptions exist under the sales tax article as heretofore, the only difference in this particular is that our exemptions are written in the new law specifically, whereas, under previous acts they came under a general exemption. This change was pointed out in last month's issue of the JOURNAL along with the publication of the law itself.

Fair Trade Act

House Bill 435, introduced by Stone, Barker, Gardner, and several others, was finally enacted into law and ratified March 22, the day before the Legislature adjourned. In my opinion this is the most important and far-reaching legislation insofar as retail druggists in this State are concerned that has ever been enacted. It took weeks of painstaking effort and maneuver to secure its passage. The bill that was introduced was published in the February issue of the JOURNAL, and it was enacted into law as introduced, except for two amendments which do not alter the effectiveness of the measure, but which we were forced to accept in order to avoid a fight in the Senate that may have resulted in defeating the bill. The amendments are; First, a new sub-section to Section 5, as follows:

(e) When any commodity is sold to a religious, charitable or educational organization or institution provided such commodity is for the use of such organization or institution and not for resale.

And Second, by adding at the end of Section 7, the following:

This act shall not apply to any prices offered in connection with or contracts or purchase made by the State of North Carolina, or any of its agencies, tracts or any of such special sub-divisions of the said State.

Anti-Substitution Bill

Senate Bill 90, Prohibiting the substitution of drugs, introduced by Senator Bennett, was enacted into law and ratified on February 22. This is another important and progressive piece of legislation. The bill as introduced was likewise published in the JOURNAL, March issue. In order to meet certain objections to the bill after it reached the House, the following harmless amendment was accepted; added at the end of Section 1, of said act:

Provided, that this act shall apply to registered drug stores and their employees only.

Assistant Pharmacist Law

Senate Bill 373, Relating to Assistant Pharmacists, introduced by Sen. Bennett, was enacted into law and ratified on March 23, the last day of the session. The bill provided as follows:

That every person who is the holder of a certificate as a registered assistant pharmacist, issued prior to January 1st, 1939, shall be admitted to the registered pharmacist examination. After January 1st, 1939, the board shall not issue an original certificate to any person as a registered assistant pharmacist; provided, however, that nothing in this section shall prevent any person who was registered as an assistant pharmacist prior to January 1st, 1939 from continuing to practice as a registered assistant pharmacist.

Medicinal and Industrial Alcohol

House Bill 504, introduced by Messrs. Gass and Bryant, Providing that alcohol for medicinal, industrial, etc., purposes be taken from under the provisions of the State Liquor Bill, H.B. 55, was enacted into law and ratified on March 23rd. This bill provides as follows:

The provisions of this act (H.B. 55) shall not apply to ethyl alcohol intended for use and/or used for the following purposes:

For scientific, chemical, mechanical, industrial, medicinal and culinary purposes.

For use by those authorized to procure the same taxfree, as provided by the Act of Congress and regulations promulgated thereunder.

In the manufacture of denatured alcohol and used as provided by Acts of Congress and regulations promulgated thereunder.

In the manufacture of patented, patent, proprietary, medicinal, pharmaceutical, antiseptic, toilet, scientific, chemical, mechanical and industrial preparations or products unfit for beverage purposes.

In the manufacture of flavoring extracts and syrups, unfit for beverage purposes.

Without the passage of this bill, amending the State Liquor bill, there is grave doubt as to whether or not grain alcohol could have been obtained for any purpose without great inconvenience and delay, if at all.

Mandatory Collection of Sales Tax

Senate Bill 264, introduced by Sen. Webb, Providing for the mandatory collection of the sales tax was enacted into law and was ratified March 17th. This mandatory feature was incorporated in the Revenue Bill by the Joint Finance Committee, but was later eliminated. Without the passage of this measure there would have been no uniform method of collecting the sales tax. Every merchant would have been free to collect or not collect the sales tax as he desired. This is the same law governing the collection of the sales tax that we have had since this tax was first imposed. The Commissioner of Revenue is empowered and authorized to fix and promulgate a uniform plan or system for the collection of the sales tax. There is considerable agitation for a token or stamp method to replace the present plan. We should and will be ready to reckon with this proposal at the proper time.

Maximum Hour Labor Bill

Senate Bill 491, introduced by Sen. Clark of Bladen, exempting all male employees from the Maximum Hour Labor bill, was enacted and ratified during the last thirty minutes of the session. It simply amended H.B. 280 to this effect, which provides that male employees could work but fifty-five hours per week, and female employees forty-eight hours, applying to merchantile establishments employing more than eight persons. Pharmacists are also exempt from the provisions of the act, regardless of the number of employees.

The McNair Amendment

House Bill 387, introduced by Messrs. McNair and Gardner, was enacted and ratified March 1st. This bill amends the law passed in 1933 permitting certain persons licensed in other states to take the examination to practice pharmacy in this State by striking out the time limitation which expired July 1st, 1933. It appears that some three or four persons will be permitted to take our examination under this act. Such persons must have a lincense from another State and in addition thereto must have had fifteen years experience under a licensed pharmacist in North Carolina.

Hypnotic Drug Bill Killed

Senate Bill 455, introduced by Sen. Long, Relating to the sale of hypnotic drugs, after passing the Senate was given an unfavorable report by the House Calendar Committee. This bill provided that all hypnotic drugs must be sold on prescription.

Drug Manufacturing Bill Killed

Senate Bill 32, introduced by Sen. Bennett, Regulating the manufacture of Drugs and Medicines, was reported unfavorably by the Senate Calendar Committee. Because of our other legislation pending no effort was made to get the measure reported favorably by this Committee. This bill provided that all persons manufacturing drugs and medicines must obtain a permit from the Board of Pharmacy, and that all such manufacturing must be under the supervision of a pharmacist.

Insecticides and Fungicides Bill Killed

House Bill 361, introduced by Ledbetter, Regulating the sale of insecticides and fungicides, after passing the House was given an unfavorable report by the Senate Health Committee. This bill would have permitted any retailer to break packages of any and all insecticides and fungicides and sell the same, provided such dealers labeled the packages in which sold with the word "POISON" marked with a skull and crossbones.

Ice Cream Bill Killed

Senate Bill 190, introduced by Sen. Long, Requiring sanitary conditions in ice cream plants, etc., was passed by the Senate but was given an unfavorable report by the House Calendar Committee. This bill transferred the inspection of ice cream plants from the Department of Agriculture to the State Board of Health. Also, it set up standards for all such products. It was thought by some of the representatives that the bill would seriously affect the counter freezer used by many retail drugists.

Deleterious Substance Bill Killed

Senate Bill 215, introduced by Sen. Britt, was finally killed on the floor of the Senate after it had been brought there on a minority committee report. This bill created a presumption of negligence on the part of manufacturers, packers, or bottlers of foods or beverages in actions for injury or damage resulting from the unwholesomeness or unfitness of such articles for human consumption.

State Robinson-Patman Bill Killed

Senate Bill 416, introduced by Sen. Holt, was withdrawn on next to the last day of the session. This measure was not introduced until late in the session and after the Fair Trade bill had passed both the House and Senate. Opposition to its passage came from every section of the State, making it impossible to get favorable action in the short time remaining.

National First Aid Week

May 16-22 has been designated as the date for the 16th annual observance of National First Aid Week. The observance will be under the sponsorship of the N. A. R. D. with Dean E. Miller as chairman of a national committee made up of representatives from every section of the country. Under the sponsorship of this group comprehensive plans are underway to stimulate general public consciousness of the year-around value of possessing both knowledge and adequate facilities for first aid. The committee is preparing directly to inaugurate an educational program through the public press, the radio, and co-operating organizations, but the active assistance of retail druggists is also essential. An immediate campaign should be started by local druggists to secure local co-operation in promoting First Aid through public officials and civic organizations, and through local newspaper and radio outlets. Material to assist retail druggists will be mailed free of charge upon request to the National First Aid Week Committee, Room 2000, 205 W. Wacker Drive, Chicago, Illinois.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

General News Items

Mr. Norwood Taylor writes that he is now with the Person St. Pharmacy, No. 1, in Raleigh. He was formerly with the Thomas Drug Co., of Roxboro.

In the March issue of the JOURNAL we stated that **Mr. C. A. Adams** of the Andrews Drug Co., of Rocky Mount, had applied for membership in the Association. The item should have read **Mr. C. A. Moore.**

We understand that **Mr. W. D. Welch,** for the past several years with Worthy and Etheridge, of Washington, will shortly sever his connection with this firm and about May 1st will open a drug store of his own in the same town. The pharmacy will be located in the building formerly occupied by the Guaranty Bank and Trust Co. and will be known as the George Washington Drug Store. A handsome soda fountain will be installed by Bastian and Blessing, while up-to-date fixtures have been purchased from the H. M. Wade Mfg. Co.

We are delighted to report that **Mr. G. W. Matthews,** proprietor of the Grove Park Pharmacy, of Asheville, is able to be out again after a long illness and soon expects to be back on the job at his drug store.

Mr. J. V. Thompson is now associated with the Spruce Pine Pharmacy, of Spruce Pine.

We regret to report that **Mr. Fred Hester** has been out of the store for the past two weeks on account of illness. During his absence **Mr. C. A. Walker** is in charge of the prescription department.

The Hoskins Drug Co., of Charlotte, has been incorporated to do a general drug business with an authorized capital stock of $25,000 with $300 subscribed by **A. T. Humphries, Mrs. Nell Humphries,** and **Dorothy Smith,** all of Charlotte.

We understand that **Mr. W. J. Adams,** of Murphy, is now with the Bear Trail Drug Store, at Newland. He was formerly with the Swain Cut Rate Drug Store in Bryson City.

Mr. W. M. Salley, of Asheville, recently enjoyed a delightful vacation in Florida.

We regret to report that **Mr. John R. Avera,** proprietor of Avera's Drug Store, of Biltmore, is quite ill in an Asheville hospital.

Mr. Roy Reaves was recently elected president of the newly formed Asheboro Merchants' Association at a meeting of the board of directors.

Mr. Geo. E. Royall, half owner of the Turner Drug Co., of Elkin, for many years, has purchased the interest of his late partner, **Mr. W. D. Turner,** and is now the sole owner of the pharmacy. **Mr. B. C. Brown,** native son of Elkin, is in charge of the prescription department.

Misses Altajane Holden, of Bunnell, Fla., **Elizabeth Weaver,** and **Anna Dean Burks,** of Chapel Hill, first year pharmacy students at the University, appeared on the freshman assembly program recently and delightfully entertained their audience with a group of songs.

Mr. LeRoy Bell, formerly with the Pitt Drug Co., of Greenville, is now associated with the Walgreen Drug Co., of Raleigh.

Friends are congratulating **Mr. and Mrs. R. I. Blackwell,** of Raleigh, on the birth of a son at Rex Hospital on Feb. 15.

The Carolina Drug Store, of Winston-Salem, has recently been enlarged and remodeled throughout. The proprietor, **Mr. H. C. Newsome,** is to be congratulated upon the attractive appearance of the pharmacy.

Mr. W. F. Rhodes is back in Charlotte again at the Plaza Drug Store. He was formerly the pharmacist in charge at the Cox Cut Rate Drug Store in Concord. **Mr. W. A. Huntley** is now with the Cox store.

He was formerly with the Empire Drug Co. in Salisbury.

Mr. N. H. Merritt has accepted a position with the Pitt Drug Co. in Greenville. He was formerlly with Poole's Drug Store, of Clayton. He was succeeded in Clayton by **Mr. W. M. Canady,** formerly of Overby's Drug Store in Angier.

A card from **Mr.** and **Mrs. J. B. Bowers** tells us that they have been enjoying Florida sunshine for the past two weeks. They spent one week in Coral Gables and then went on to Orlando and Miami. The day they got back to North Carolina they were greeted with a snow storm. Isn't that a nice way for us to treat these fine Richmond friends? The card said, however, that they would be back for the Raleigh convention and we promise them delightful weather and a big time. (Incidentally, we just couldn't have the convention without the Bowers.)

Mr. James Kerr has resigned his position with the Franklin Drug Store to accept one with Cecil's Drug Store, No. 4, in High Point.

Mr. Walter Lane has accepted the position as pharmacist with the Empire Drug Store in Salisbury.

Spring-time is here! The fishing season is upon us! A druggist was in Belhaven the other day and he tells us that **Mr. W. P. (Peggy) O'Neal** is remodeling his power boat for the season.

The recent epidemic of flu hit a number of Tar Heel druggists. We are delighted to report that **Messrs. M. M. Sauls,** of Ayden, **H. B. Sedberry,** of Elizabeth City, and **J. A. Mitchener,** of Edenton, are all recovering from attacks of this "uncomfortable" disease.

Mr. J. S. Nance has recently opened a new drug store near the Mercy Hospital in Charlotte. It is operated under the name of the Nance Drug Store and **Mr. W. F. Craig** is in charge of the prescription department.

Mr. J. W. Tyson, of Asheboro, who completed his course at the University for the B.S. in Pharmacy degree at the end of the Winter Quarter, has accepted a position with Matthews Drug Store in Fayetteville.

Messrs. L. N. Womble, of Liverman's Drug Store, of Plymouth, **C. A. Taylor,** of the Palace Drug Store, of Goldsboro; **C. E. Wilson,** of the Economy Drug Store of Hendersonville; **H. T. Murrell,** of Phillips Drug Store, of Albemarle; **F. W. Heslip,** of Horne's Drug Store, of Greenville; **J. W. Harrison,** of Asheville; **J. L. Robinson,** of the Robinson Drug Store, of Belmont; and **J. Young,** of Charlotte, have applied for membership in the Association. **Mr. G. W. McLean** has filed an application for affiliation with the U. N. C. Student Branch.

During the recent Legislature **Mr. Carl T. Durham,** of the Eubanks Drug Co., of Chapel Hill, was made a member of the State University Board of Trustees.

Mr. R. L. Hamilton succeeds **Mr. U. S. Puckett** at the Williams Drug Co. in Oxford. Announcement is made elsewhere in the JOURNAL of the purchase by Mr. Puckett of the drug store in Stovall.

Mr. Phil Gattis, of the Person St. Pharmacy, and **Dr. Chas. Eldridge,** both of Raleigh, have just returned from a delightful vacation to Miami and the east coast of Florida. They report a delightful trip (of course). Friends tried to persuade Druggist Gattis to make part of the trip by plane, but he still insists *terra firma* is good enough for him.

The JOURNAL extends sympathy to **Mr. W. C. Matthews,** of Morehead City, in the recent death of his father.

Mr. B. G. Warren has closed his Winston-Salem pharmacy and is now associated with the Wilson Drug Store in the same city.

We understand that the Richardson Drug Store in Goldsboro has discontinued business and the former proprietor, **Mr. L. W. Richardson,** is now with Vinson's Drug Store in the same city.

Mr. Earle Driggers, of Pilot Mountain, has purchased Goody's Drug Store, of Winston-Salem. He will operate this pharmacy in addition to his Pilot Mountain store—Driggers Drug Store.

A reporter was in the office the other day and he tells us that the drug store of **Mr. F. R. Bell** in Beaufort is rather like the Gaul of song and story—it is divided into three parts. In the front is a local station of Western Union; the center is occupied by the drug store; while from the rear

porch Mr. Bell can indulge in the favorite sport of fishing. Part of the store is out over the sound! The reporter also tells us that Mr. Bell is doing a splendid business!

We extend sympathy to **Mr. Jas. B. Connell**, of the Kerner Drug Co., of Henderson, in the recent loss of his father. The elder Mr. Connell died at the home of his daughter in Chapel Hill.

Again Show Loyalty

A pharmacist who frequently has shown real loyalty to the Association, has again demonstrated his faith and interest in the organization. When he sent in his dues the other day he added to the amount owed, stating that he would like to contribute "this bit" to help in Association work. On the same day another druggist sent in his dues for 1937-38. We thank you both, sirs, —your checks are more than appreciated!

Here and There

W. R. Dixon, *Reporter*

Mr. R. I. ("Spec") Dailey, for the past thirty-one years associated with the drug business in Reidsville, has bought the stock and fixtures of the Arrowood Drug Store in his home town and has opened the pharmacy under the name of Dailey's Drug Store. He will be the sole owner. The site of the store has been a drug stand for twenty-five years. The entire equipment and furnishings of the interior, as well as the street front, have been completely repaired and remodeled, making practically a new store. Speaking of "Spec", the Reidsville *Review* says, "For twenty years Mr. Dailey has been the manager of the Gardner Drug Co., and his friends are numbered by the thousands in Rockingham County and this entire section. Although a native of Caswell County, he has been a resident of this city for so long that Reidsville claims him as its own son." Mr. Dailey will be assisted in the management of his pharmacy by **Mr. R. H. Tucker,** well known Reidsville druggist.

Friends will regret to learn that **Mr. Lon Russell,** of Greensboro, has been confined to his home by illness for several days.

Old Drug Store Changes Hands

It is with real concern that we announce that several weeks ago **Mr. R. T. Gregory,** of Stovall, suffered a fall that so seriously impaired his physical condition that he felt it wise to dispose of his business, which had been operated for many years under the name of R. T. Gregory, Druggist. Mr. Gregory was a student in pharmacy at the University the first year of the operation of the school under the leadership of the late **Dean E. V. Howell** in 1897-98. He received his apprentice training with the late **Mr. J. G. Hall** in Oxford and was later with Burwell and Dunn, of Charlotte. However, he has been the proprietor of the Stovall store for many years and now one of his former clerks has purchased his business—**Mr. Ulysses Stratten Puckett.** Mr. Puckett graduated from the University in 1934 and since that time has been associated with the Williams Drug Store, of Oxford. He has already taken over the management of the business and will operate it under the name of the Puckett Drug Co.

A Real Contender for Golf Honors

There have been rumors of a golf tournament during the Raleigh meeting of the N.C.P.A. and we understand that **Mr. H. C. Starling** of the W. H. King Drug Co., of Raleigh, will be a serious contender for the championship honors. However, **Druggist J. M. Hall,** of Wilmington, has already warned Mr. Starling he is also seeking such honors. In proof of Mr. Hall's skill a friend sent us a clipping from the Wilmington *Star* stating that recently he joined the "hole-in-one-club" on the tenth hole of the Cape Fear Country Club. "Using a number eight iron he drove 130 yards to make his first ace." At the time he was playing with three friends and the club professional and a group of pupils were watching.

News from Greensboro

R. A. McDuffie, *Reporter*

Mr. Frank B. Ham has purchased Coble's Inc. in the Gate City. The store is located in Sunset Hills, a suburb, and it was formerly owned by **Mr. H. F. Coble.** It is a beautiful small store in a good location

with a splendid prospect for building up a thriving business. He has not decided upon the name for the new pharmacy. Mr. Ham has been associated with C. C. Fordham's Drug Store for the past two years.

Mr. Rufus Russell is working at Cecil Russell Drug Store while his brother, **Mr. Lon Russell,** is recuperating from sinus trouble.

Mr. Jesse Bradley, has resigned his position with the College Pharmacy, of Greensboro, and has returned to his old home in Burlington where he is associated with the Asher-McAdams Drug Co.

Mr. I. B. Squier, of Greensboro, is now with the Economy Drug Co., of High Point.

Messrs. P. A. Hayes and **G. W. Neister** spent a week in March in New York buying 1937 Christmas merchandise.

Dean Beard Well Again!

During the morning of March 9 as we were busy with examinations for the Winter Quarter and registrations for the Spring the door opened and in walked Dean Beard "looking like a million dollars"—better in fact than we have ever seen him (and our friendship has extended over many years). We are delighted to report that he has entirely recovered from the automobile accident he suffered the day before Thanksgiving. He is *many* pounds heavier—in fact there is a strong suspicion of a double chin and a bay window! He was in fine spirits and was looking forward to a trip he was taking in a day or two to Annapolis to see his son who is in the Naval Academy. From there he will enjoy a short rest in New York State and then will take up the research work he has been anxious to do for a number of years. The JOURNAL joins Dean Beard's scores of friends in expressing pleasure that he is well again and in wishing for him six months of rest and pleasure while on leave of absence from the University. We shall miss him greatly while he is away but are delighted that he is to have the benefit of his well earned vacation.

The Buxton Williams Hunter Medal

Announcement has been made that **Mr. David Ramsey Davis,** of Williamston, will offer annually a gold medal to a student in pharmacy at the State University in honor of his uncle, **Mr. Buxton Williams Hunter,** of New Bern. The medal will be "awarded to that student who has shown outstanding qualities of leadership and scholarship and who has done the most conspicuous work in the Student Branch of the North Carolina Pharmaceutical Association." The announcement of the award is being made in this year's University catalogue and is greatly appreciated by the University authorities. Mr. Davis is one of the younger pharmacists of the State and he is presenting the medal in honor of one of the oldest druggists in North Carolina. The award will be particularly pleasing to the many friends of Mr. Hunter who is well known and revered by hundreds of friends over our state. In the January issue of the JOURNAL we were privileged to carry a tribute to the veteran druggist extracted from the New Bern *Times.* Mr. Davis is a pharmacist both by tradition and by training. He is the son of a druggist, three of his uncles were druggists, as well as *both* his grandfathers. He studied pharmacy at the State University, graduating in June, 1923 when he was only eighteen years of age. He received his license in 1926 and has practiced his profession in this State since that time, becoming a member of the Association the same year. In 1936 he changed his membership to one for Life. The University authorities take this means of expressing appreciation to Mr. Davis for his generosity and for his gracious tribute to a splendid gentleman.

News from the State University

The annual dances of the School of Pharmacy will be held in the Bynum Gymnasium of the University on April 30 and May 1st. The first dance will be on the night of Friday, April 30, and will be followed by a tea dance on Saturday afternoon and the final ball in the evening. **President A. H. Cornwell** has appointed the following as the Dance Committee: **Messrs. G. F. Johnson,** *Chairman,* **J. A. Way** and **Phil Link.** Music for all three events will be furnished by Freddy Johnson's orchestra. These week-

ıd dances are always looked forward to
former and present University students.
oth alumni and student bids (tickets) are
be secured from the Committee.

The following students in pharmacy made
e Honor Roll at the end of the Winter
uarter: Messrs. **C. M. Crowell**, of Nor-
ood; **R. N. Watson**, of Jonesboro; **G. B.**
ornegay, of Mount Olive; **H. W. Harris**,
Catawba; **Horace Kee**, of Gumberry;
hil Link, of Reidsville; **J. A. Mitchener**,
Edenton; **J. I. Matthews**, of Rose Hill;
C. Oates, of Hendersonville; **J. D. Smith**,
Deposit, N. Y.; **W. J. Smith**, of Mor-
anton; **H. O. Thompson**, of Chapel Hill;
W. Waller, of Mount Olive; and **Miss**
rnestine Barber, of Goldston. Mr. Crow-
l made the highest average of the group.

At a meeting of the Student Branch of
ıe N. C. P. A. held in Howell Hall of the
niversity on the evening of March 26 the
ollowing papers were presented: "Rela-
ons of Pharmacy to the Medical Profes-
on," by **W. A. Hayes**, of Hillsboro; "Re-
ıtions of Pharmacy to the Veterinary Pro-
ession," by **W. C. Simmons**, of Catawba;
nd "The Nursing Profession," by **H. J.**
Kee, of Gumberry.

Mr. C. V. Timberlake, of Youngsville,
econd year student in pharmacy, has been
ranted a private pilot's license. Mr. Tim-
erlake has been flying a year on March
1. We congratulate the pharmacist-aviator
n his skill and wish him all sorts of luck
ı "flying high," and as well as urge him to
e more than careful as he soars in the
right blue sky!

The University is making great prepara-
ions for the entertainment of the delegates
o the 93rd bi-annual convention of the
American Chemical Society in Chapel Hill
n April 11-15. The convention will co-
ncide with the spring vacation for Univer-
ity students in order to provide adequate
ooming accommodations for the visiting
lelegates.

Deaths

Dr. George Davis, aged sixty-four, died
ıt the home of his sister in Beaufort on
March 23. His death followed an illness
of several months. Dr. Davis was an out-
standing physician, although he had en-
gaged in office practice only for the past
twenty-one years. During this later period
ıe had also operated a drug store. He was
licensed as a pharmacist in 1900. For four years during the late nineties he was assistant to the head physician at the state hospital in Raleigh later moving to Beaufort where he practiced for fifteen years before retirement.

PHARMACY AS A CAREER

(Continued from Page 44)

all employed and the total unemployed during the depression was only about 10 per cent of the total number of registered pharmacists and most of this number were unemployed before the depression hit us. A good estimate of the salary a new graduate in pharmacy may expect once he becomes a registered pharmacist is about $30 to $40 per week increasing with experience and his value to the proprietor for whom he works. The successful owner may net upward of $1,500 annually.

The hours are long for clerk or proprietor but many interesting things come up each day in a pharmacy and the variety helps make time pass more rapidly. This year approximately 2,000 students will graduate from pharmacy colleges. At the same time death and retirement will remove nearly twice this number from our ranks. This indicates that the future for young pharmacists is much brighter than for young members of some other fields.

Further Information

A large part of the information contained in this brief story of pharmacy as a career has been abstracted from Guidance Leaflet—Pharmacy—No. 14 which may be purchased from the Superintendent of Documents, Washington, D. C. The price is 5 cents and the leaflet is a handy one for druggists to have on hand. Details of the requirements of the State of North Carolina may be had by writing to Mr. F. W. Hancock, Secretary of the State Board of Pharmacy, Oxford. Information about the Course in Pharmacy given at the University of North Carolina School of Pharmacy as well as the entrance requirements for it may be secured from Dean J. G. Beard. Pharmacy publications frequently contain articles of interest in connection with the story of pharmacy as a career, a career of which every druggist may be proud.—R.W.C.

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The Carolina Journal of Pharmacy

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B. F. PAGE, Raleigh.....*Assistant Local Secretary*

COME ONE — COME ALL

(Come Early—Stay Late)

The Members of the North Carolina Pharmaceutical Association
The Traveling Men's Auxiliary—The Women's Auxiliary
Their Families and Official Guests

ARE URGED

TO ATTEND

The Fifty-Eighth Annual Convention of the N. C. P. A. and Its Affiliated Bodies

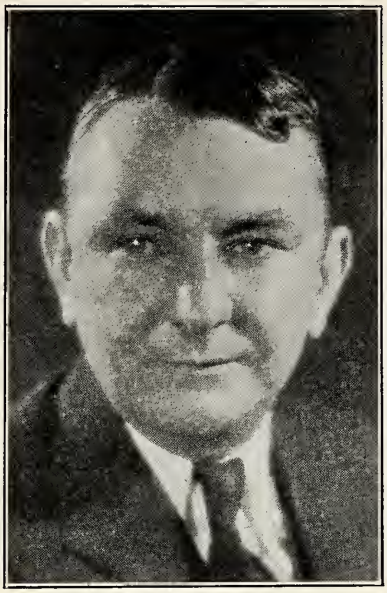
AND

TO ENJOY

The Business and Entertainment Programs Arranged for Their Profit and Pleasure

May 10, 11, and 12 — The Sir Walter Hotel

Raleigh, N. C.



PRESIDENT W. C. FERRELL
of Nashville
Long a worker in the Association, Mr. Ferrell has made a splendid president of our organization His presidential address will be one of the high spots of the convention, and we want every druggist to hear it.

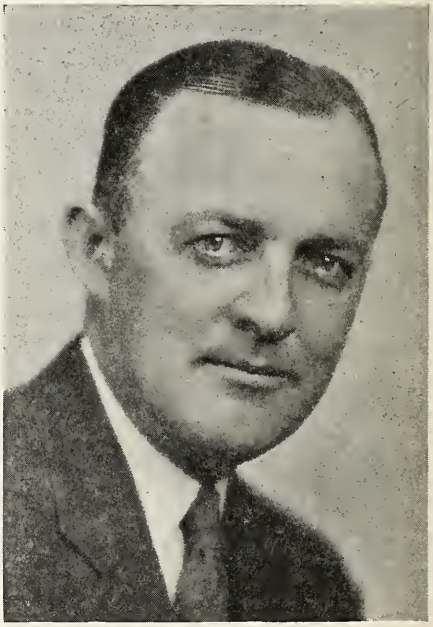
highways between the east and the west and the north and the south. If you wish to drive to the convention in your own automobile you can make the journey quickly and without fatigue. However, if you prefer to leave your car at home there are many means of transportation to our convention city. There are three railroads and as many bus lines leading into the Capital. We understand that one hundred passenger busses take care of the daily motor travel and that eighteen passenger trains regularly make stops in Raleigh.

Everything possible has been planned for our pleasure and comfort. Don't stay at home and learn second hand about the interesting and informative business program, as well as about the wonderful entertainment features. If you do, you will regret it. Moreover, there is no real reason for you to stay away, is there? We want you with us—but you had better make your hotel reservation today—there is going to be a record-breaking crowd in attendance!

City of Raleigh

North Carolinians feel that Raleigh is a second home and they are always delighted when they have an opportunity to go to the Capital City. Many points of interest attract them. "Raleigh abounds in historic eminence and noteworthy tradition." It is one of the beauty spots of the State. The people are always friendly and hospitable. Just now the entire city is looking forward to the coming of the druggists and their friends on May 10, 11 and 12. Let us, therefore, make every effort to be on hand for the first session of the convention and plan to stay as long as possible. Let us try to have a hundred per cent attendance of the members of the N. C. P. A., the T. M. A., and the Women's Auxiliary.

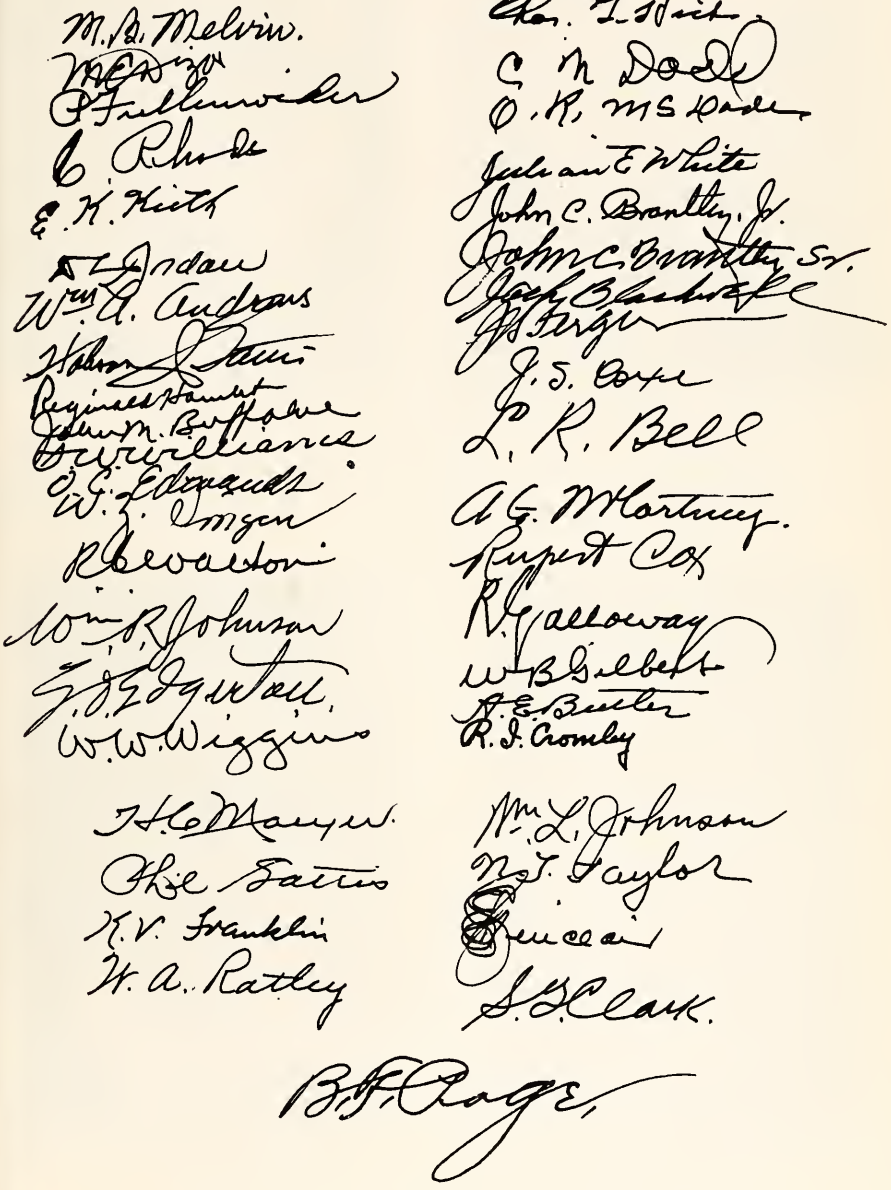
Raleigh is conveniently located on main



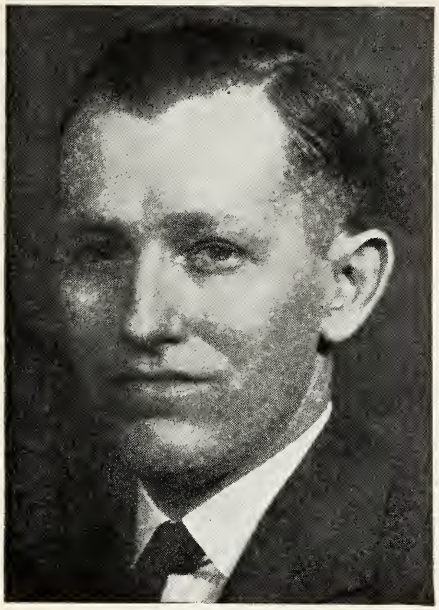
CONGRESSMAN HAROLD S. COOLEY
of Nashville
A boyhood friend of President Ferrell and a warm friend of North Carolina pharmacists, Congressman Cooley is a splendid speaker and we are particularly pleased that he has accepted our invitation to address the convention.

Welcome From the Raleigh Druggists

We, the druggists of Raleigh, urge each and everyone of you to be our guests for the Fifty-eighth Annual Convention of the North Carolina Pharmaceutical Association and its Auxiliary bodies on May 10, 11 and 12:

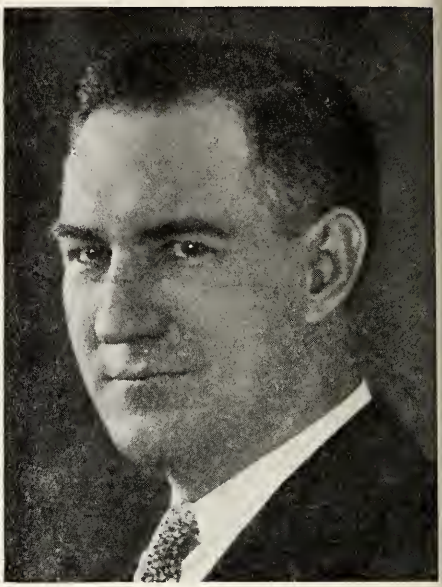


Men Who Will Play a Prominent Part in the Business Sessions of the Convention



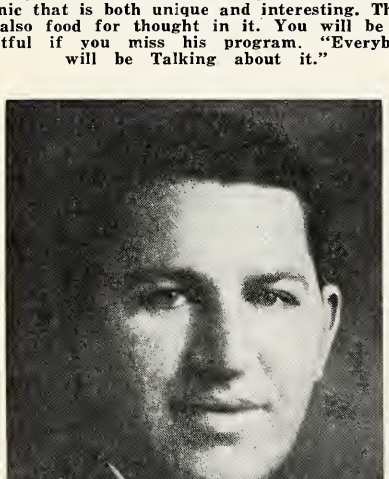
E. F. RIMMER, of Charlotte

As Chairman of the Papers and Queries Committee, Mr. Rimmer has arranged a Commercial Clinic that is both unique and interesting. There is also food for thought in it. You will be regretful if you miss his program. "Everybody will be Talking about it."



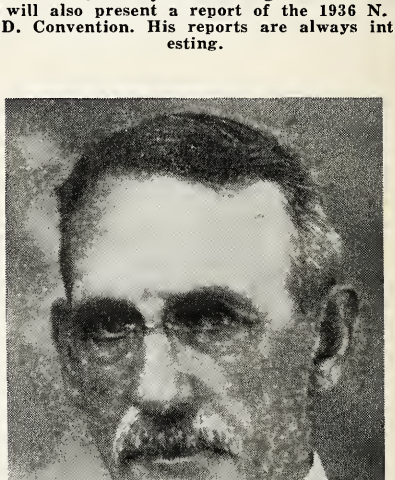
J. A. GOODE, of Asheville

As Chairman of the Resolutions Committee Mr. Goode will be a busy man during the convention. He will also present a report of the 1936 N. A. R. D. Convention. His reports are always interesting.



I. T. REAMER, of Durham

As Chairman of the Section on Practical Pharmacy and Dispensing Mr. Reamer has been tireless in his efforts to present an interesting and well rounded program. His program proves that his efforts have met with splendid success.



J. P. STOWE, of Charlotte

As Chairman of the Legislative Committee, Mr. Stowe has studied and worked for The Fair Trade Act a large part of his time during the past year. Be sure to hear his report!

CONVENTION PROGRAM

OF THE FIFTY-EIGHTH ANNUAL MEETING OF THE NORTH CAROLINA PHARMACEUTICAL ASSOCIATION

Monday, May 10

4:00 p.m

Meeting of the Executive Committee of the Association, Manteo Room, Sir Walter Hotel.

4:30 p.m.

The registration of delegates and visitors will be under the direction of Assistant Secretary C. M. Andrews. A fee of $1.00 will be charged **each** person participating in the business and entertainment program. This fee entitles the registrant to admission to every convention event. An appropriate badge will be given each registrant. (The registration desk will be located in the northeast corner of the Main Lobby of the hotel.)

8:00 p.m.

First General Session

The Virginia Dare Ballroom-Sir Walter Hotel

The first session will be a joint one of the Association and its affiliated bodies, the Traveling Men's Auxiliary and the Women's Auxiliary. Officers (presidents and secretaries) of the three groups will be in charge of the evening's business program.

Fifty-eighth Convention of the N. C. P. A. Called to Order by President W. C. Ferrell.

Twenty-eighth Convention of the Traveling Men's Auxiliary Called to Order by President H. L. Hitchcock.

Fifth Convention of the Reorganized Women's Auxiliary Called to Order by Mrs. A. L. Fishel, President.

Invocation by Rev. P. D. Miller, Pastor of the First Presbyterian Church.

Address of Welcome on Behalf of the City of Raleigh by Mayor-Druggist George A. Iseley.

Response by Mr. John C. Hood.

Address of Welcome on Behalf of the Local Druggists by Mr. E. G. Sinclair.

Response by Mr. E. C. Daniel.

Address of Welcome on Behalf of the Ladies' Local Committee by Mrs. George A. Iseley.

Response by Mrs. D. D. Hocutt.

Roll Call by the Secretary.

Reading of Minutes of Preceding Meeting.

Address by Honorable Harold Cooley, Congressman from the Fourth North Carolina District. Congressman Cooley will be introduced by President Ferrell.

Announcements by Local Secretary Phil Gattis.

10:00 p.m.

Dance in the Virginia Dare Ball Room, Sir Walter Hotel, sponsored by the Druggists of Raleigh.

Tuesday, May 11

9:30 a.m.

Second Session of the Association

Convention Called to Order by the President.

Report of the Membership Committee by Chairman P. B. Bissette.

Second Announcements by Local Secretary Phil Gattis.

Receipt of Resolutions: All of Which Must be in Writing and Submitted to Chairman J. A. Goode of the Resolutions Committee.

Reading of Communications.

Annual Address of the President, Vice-President E. C. Adams presiding.

Annual Report of the Secretary-Treasurer.

Annual Report of the Executive Committee.

Appointment of Nominating Committee.

Appointment of Committee on Time and Place of Next Meeting.

Address by Dr. W. G. Crockett, Professor of Pharmacy at the Medical College of Virginia and President of the American Association of Colleges of Pharmacy. Subject: "Recent Improvements in Certain Well Known Medicines."

Report of the Legislative Committee by Chairman J. P. Stowe.

Report of Mr. F. O. Bowman, Counsellor for the North Carolina Pharmaceutical Association.

Report of the Fair Trade Committee.

2:30 p.m.

Third Session

Convention Called to Order by the President.

Receipt of Resolutions: All of Which Must be in Writing.

Annual Report of Secretary-Treasurer F. W. Hancock, of the North Carolina Board of Pharmacy.

Section on Practical Pharmacy and Dispensing

Report of the Committee on Practical Pharmacy and Dispensing by Chairman I. T. Reamer. (Following the presentation of Chairman Reamer's report the subjects below will be presented by the authors indicated, after which a general discussion will be solicited for each subject in the order named.)

"Drug Store Accounting." By Mr. W. M. Russ, C.P.A.

"Important Changes in the U. S. P. XI and N. F. VI." By Messrs. M. M. Brame and A. E. Millis.

"Weights and Measures." By Mr. H. C. McAllister.

"The U. S. P. and N. F. More Than Ornamental?" By Mr. C. M. Crowell.

"Prescription Problems." By Mr. F. H. Scroggs.

6:00 p.m.

Barbecue tendered all members and guests registered for the Convention by the W. H. King Drug Company at the Municipal Auditorium.

Following the barbecue a dance will be given in honor of the Association and its guests by the Capudine Chemical Company. The place for this latter event will be announced later.

Wednesday, May 12

9:30 a.m.

Fourth Session

Convention Called to Order by the President.
Receipt of Resolutions: All of Which Must be in Writing.
Final Announcements by Local Secretary Phil Gattis.
Report of the Insurance Committee by Chairman C. L. Eubanks.
Report of the Delegates to the A. Ph. A. Convention by Chairman P. J. Suttlemyre.
Report of the Delegates to the N. A. R. D. Convention by Chairman J. A. Goode.
Report of the Delegates to the North Carolina Medical Society by Chairman R. L. Hart.
Report of the Student Branch of the N. C. P. A. by Secretary H. O. Thompson.
Report of the Trade Interests Committee by Chairman C. E. Matthews, Jr.

Commercial Clinic

What Are We to Do with a Sick Drug Business?

This clinic will be under the direction of the Papers and Queries Committee with Mr. E. F. Rimmer as Chairman.

"Heart Action or Purpose: Is the heart of your business right? What is your relation to the kindred professions of Medicine, Dentistry and Nursing as well as to your own profession of Pharmacy?" By Mr. J. C. Brantley, Jr.

"Vision: The size of your town should in no manner restrict the size of your store, or the nature of the business you should attempt to do." By Mr. Ralph Kibler.

"The Voice of the Drug Store—Advertising—What can I do to make known to the trading public the advantages of trading in a drug store and my drug store in particular?" By Mr. J. A. Goode.

"Circulation—Credit. The granting of it in our stores, and our own treatment of it in our dealing with our creditors." By Mr. P. J. Suttlemyre.

"Exercise—Muscular Development—Display. 'Do we try to get business? The value of proper display in attracting customers to impulse merchandise.'" By Mr. Paul Bissette.

"Hygiene—Cleanliness: The part it plays in obtaining customers and in retaining their patronage. By Mr. W. A. Gilliam.

"Elimination: Some things we should rid ourselves of. Remember catharties are not pleasant experiences but necessary ones."

"Mental Attitude—Recreation: Keep your self atune with the life of your clientele and be one of them." By Mr. A. C. Cecil.

2:00 p.m.

Fifth Session

Convention Called to Order by the President.
Report of the Resolutions Committee by Chairman J. A. Goode.
Report of the U. N. C. Visitation Committee by Chairman F. F. Lyon.
Report of Assistant Secretary-Treasurer Chas. M. Andrews.
Report of the Committee on Time and Place of Next Meeting.
Report of the Nominating Committee.
Election of a Member of the Board of Pharmacy.
New Business.
Miscellaneous Business.
Installation of Officers for the Ensuing Year.
Final Adjournment of the Convention.

Immediately following adjournment there will be an important meeting of the Executive Board.

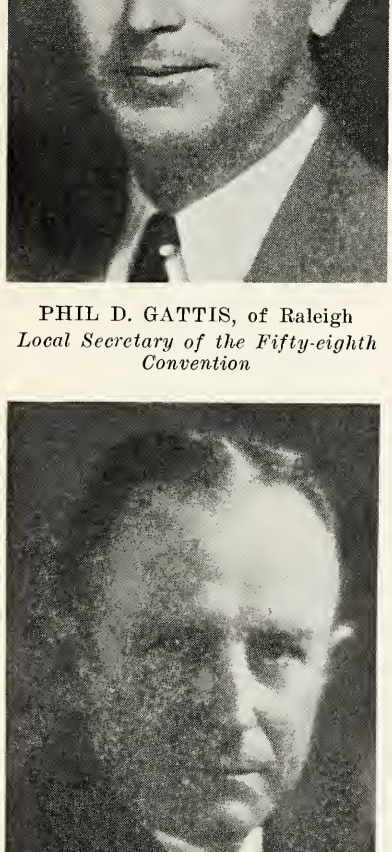
7:30 p.m.

The Traveling Men's Auxiliary will tender the convention a buffet supper, floor show, and dance in the Municipal Auditorium.

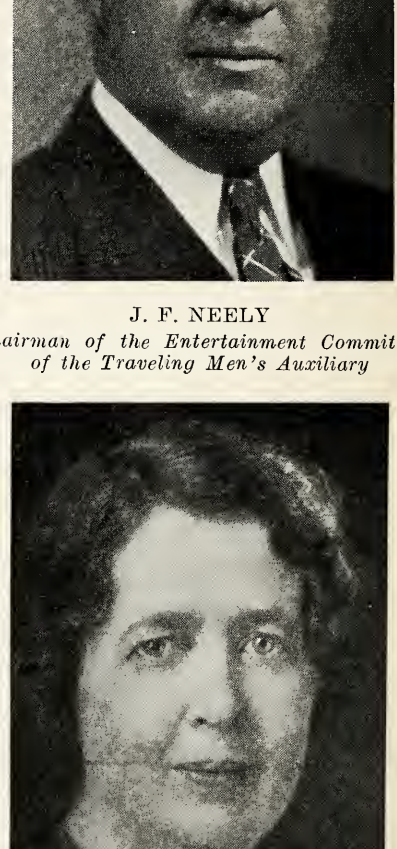
Local Officials in Charge of Convention Arrangements

PHIL D. GATTIS, of Raleigh
Local Secretary of the Fifty-eighth Convention

J. F. NEELY
Chairman of the Entertainment Committee of the Traveling Men's Auxiliary



B. F. PAGE
Assistant Local Secretary and President and General Manager of the W. H. King Drug Company, through whose courtesy the convention will be entertained at a barbecue



MRS. G. A. ISELEY
Chairman of the Women's Entertainment Committee, Mrs. Iseley will also welcome the women attending the convention at the first session.

THE ENTERTAINMENT PROGRAM IS WONDERFUL —WE WANT YOU TO ENJOY IT

Monday, May 10

Immediately following the joint business session on the **evening of May 10,** the delegates and visitors will be tendered a **dance** by the druggists of Raleigh in the Virginia Dare Ballroom of the Sir Walter Hotel. Music will be furnished by "Bubbles" Becker's splendid orchestra. This will be a sort of get-together occasion. It affords an excellent opportunity to renew old friendships and to make new friends.

Tuesday, May 11

Business meetings will occupy a greater portion of Tuesday morning—the N. C. P. A., the T. M. A., and the Women's Auxiliary will each hold business sessions. At **one o'clock,** however, the **druggists** registered for the convention will be tendered a **stag buffet luncheon** in the Virginia Dare Ballroom through the courtesy of Mr. Garland C. Norris. Governor Clyde Hoey will be the guest of honor. **At eleven o'clock** on Tuesday morning the women will be carried in especially provided busses to the Women's Club for a **bridge party and luncheon.** Afterwards the ladies will enjoy a ride over the Capital City, and then will be carried back to the Sir Walter. This series of entertainment is provided through the courtesy of the Pine State Creamery. From **four-thirty to five-thirty** in the afternoon the ladies will be the guests of Mrs. Clyde Hoey for a **tea** at the Governor's Mansion.

The afternoon business sessions and the ladies' entertainment will be concluded in plenty of time for everybody to get to the Municipal Auditorium by **six o'clock** for the **barbecue** to be given the entire convention by the W. H. King Drug Co. The feast will be prepared and served by Bob Melton, barbecue specialist of Rocky Mount! Those of us who were fortunate enough to be present at the barbecue given by this firm during the 1930 convention know what a treat we have in store for us.

Following the barbecue, we are all to be the guests of the Capudine Chemical Company at the second **dance** provided for our pleasure. This company entertained us most delightfully during the 1930 convention in Raleigh and we can guarantee that their 1937 dance will be particularly enjoyable. Good music by "Bubbles" Becker's orchestra and excellent dancing partners during the entire evening, the place to be announced later!

Wednesday, May 12

We suggest that convention attendants not dance too hard or play bridge too strenuously during the first two days of the meeting for the third day is also filled with delightful entertainment. Several of the most interesting features of the business program are scheduled for the third day, but the schedule has been so arranged that the **"golfing druggists"** can get off in time for a **tournament** at the Raleigh Golf Association at three o'clock given through the courtesy of the White Dairy Products Company, of Raleigh. Transportation will be furnished by the Atlantic Tobacco Company (W. W. Hinnant of Raleigh). The **ladies** have a very busy day. They are to be entertained by Southern Dairies at one o'clock at a **luncheon and bridge party** at the Sir Walter Hotel.

And then on Wednesday **evening** comes the last feature of the convention—the annual entertainment given by the Traveling Men's Auxiliary in honor of the North Carolina Pharmaceutical Association and their guests. This is an event that is always eagerly looked forward to by everyone who attends the convention. Beginning at **seven-thirty** we are to be the guests of the Auxiliary at the Municipal Auditorium for a **buffet supper, floor show, and dance.** Music will be furnished by Jimmy Poyner's orchestra. We cannot give you the details of this affair now—they are a secret for the present with many surprises in store for you. We want to give you this tip, however, be sure to stay until the orchestra has played the last encore for Home Sweet Home in the wee small hours.

And Now Just to be Sure You Don't Miss Anything We Are Summarizing the Entertainment Events on the Next Page

THE CONVENTION ENTERTAINMENT PROGRAM

Monday, May 10

10:00 p.m

The Opening Ball. This ball will be given by the druggists of Raleigh in honor of the North Carolina Pharmaceutical Association, the Traveling Men's Auxiliary, and the Women's Auxiliary.

Tuesday, May 11

11:00 a.m.

Bridge Party and Luncheon. This event will be given for the ladies registered for the convention at the Women's Club. Attractive prizes will be awarded. The ladies will be carried to the party in especially provided busses and after the luncheon will be taken for a drive over the city. This entertainment is provided through the courtesy of the Pine State Creamery.

1:00 p.m.

Stag Buffet Luncheon. A buffet luncheon will be given the men registered for the convention in the Virginia Dare Ballroom through the courtesy of Mr. Garland C. Norris.

4:30-5:30 p.m.

Afternoon Tea. Mrs. Clyde Hoey will entertain the ladies at a tea at the Governor's Mansion.

6:00 p.m.

Barbecue. Everyone registered for the convention will be entertained by the W. H. King Drug Company at a barbecue at the Municipal Auditorium.

Dance. Following the barbecue the convention attendants will be given a dance by the Capudine Chemical Company, the place to be announced later.

Wednesday, May 12

1:00 p.m.

Luncheon and Bridge Party. Southern Dairies will entertain the ladies at the Sir Walter Hotel with bridge and a luncheon. Attractive prizes.

3:00 p.m.

Golf Tournament. This tournament will be a stag affair and will be played on the Raleigh Golf Association course. Several prizes. It is given through the courtesy of White Dairy Products Co., of Raleigh.

Transportation will be furnished by the Atlantic Tobacco Co.: (W. W. Hinnant) of Raleigh.

7:30 p.m.

T. M. A. Entertainment Program. The Traveling Men's Auxiliary will be host at the Municipal Auditorium for a buffet supper, floor show, and dance.

THE RALEIGH MEMORIAL AUDITORIUM

We Thank You One and All

Nothing could be done about arranging the dates for the convention until the Legislature adjourned as Raleigh could not take care of us while the lawmakers were in session. It was, therefore, late in March before we could begin seeking a suitable time for the meeting. Finally, the dates of May 10, 11 and 12 were chosen. It was then just a little more than a month before the date selected and it seemed almost impossible to make all the convention arrangements in such a short time. We called up Local Secretary Gattis and asked him if he could arrange for the convention entertainment so quickly. "Surely," he said, and in less than a week he came over to Chapel Hill with a complete schedule of entertainment events. Moreover, all committees had been appointed (and such splendid committee too); orchestras had been engaged, and many other details had all been arranged for. The man is a wizard! We didn't believe it was possible for so much to be done in such a short time. We take off our hats to our Local Secretary for his efficient management of the convention and we also want to express our appreciation to everybody who has aided in making the meeting a success. We owe a real debt of gratitude to Local Secretary Gattis, to Assistant Local Secretary B. F. Page, to T. M. A. Chairman J. F. Neely, and to Mrs. George Iseley, who head up the entertainment committees, to the many sponsors of individual entertainment events, and to all others who in such a record-breaking time have helped arrange such an elaborate and delightful entertainment program for our pleasure.

OUR STATE CAPITOL

MEN'S ENTERTAINMENT COMMITTEES

The following committees have been busy for weeks getting ready for the Fifty-eighth Annual Convention of the N. C. P. A. Every detail has been planned for your comfort and entertainment and the committees in charge of arrangements are anxious for you to enjoy the many pleasurable and interesting events scheduled for the convention.

Executive

Phil D. Gattis, *Chairman*

B. F. Page
R. I. Cromley
H. C. Maeyer
John Brantley, Jr.
Julian White
Jack Blacknall

Finance

H. C. Maeyer, *Chairman*
Jack Blacknall
H. I. Gattis
John Brantley, Jr.
Otho Edwards

Entertainment

R. I. Cromley, *Chairman*
A. E. Butler
E. G. Sinclair
B. F. Page
M. B. Melvin
John Brantley, Jr.
K. V. Franklin
H. I. Gattis
Otho Edwards
Cader Rhodes
D. L. Jordan

Welcome

John Brantley, Jr. *Chairman*
M. B. Melvin
Jack Coxe
P. Fullenwider
E. K. Keith
Wm. A. Andrews
J. M. Buffaloe
W. L. Tingen
R. C. Walton
E. O. Edgerton
K. V. Franklin
A. G. McCarthy
W. B. Gilbert

Registration and Information

Jack Blacknall, *Chairman*
M. B. Melvin
Otho Edwards
John Brantley, Jr.
J. S. Ferguson
H. C. Maeyer
Julian White
Jack Coxe
K. V. Franklin
H. I. Gattis

Transportation

H. C. Maeyer, *Chairman*
S. G. Clark
L. R. Bell
Rupert Cox
R. Galloway
J. S. Ferguson
W. R. Johnson

Publicity

E. Grady Sinclair, *Chairman*
R. I. Cromley
H. C. Maeyer
Jack Blacknall

Prizes

D. Leroy Jordan, *Chairman*
W. A. Ratley
Cader Rhodes.

THE LADIES' ENTERTAINMENT COMMITTEES

The Raleigh hostesses are looking forward with the greatest pleasure to entertaining the ladies attending the Fifty-eighth Annual Convention. We are listing below the committees appointed to take care of the visiting ladies. The Raleigh group will wear "Hostess Badges" on their arms and they are anxious at all times to do every thing possible for the pleasure of their guests.

Executive Committee

Mrs. George A. Iseley, *Chairman*
Mrs. A. D. Pollard, *Secretary*

Mrs. Phil Gattis
Mrs. M. B. Melvin
Mrs. R. C. Walton
Mrs. J. Frank Neely
Mrs. J. C. Brantley, Sr.
Mrs. O. L. Ray
Mrs. Hobson Gattis
Mrs. Julian White

Registration

Mrs. Hobson Gattis, *Chairman*
Miss Janie Sinclair
Miss Helen Page
Mrs. J. L. Sisk
Mrs. R. I. Blackwell
Mrs. D. Fournier
Mrs. C. K. Green
Mrs. L. D. Caiu
Mrs. D. J. Womble
Mrs. R. B. Lee
Mrs. J. M. Buffaloe
Mrs. Rupert Cox
Mrs. R. H. Mitchell
Mrs. J. R. Brockwell
Mrs. M. E. Dizor
Mrs. T. H. Passmore
Mrs. A. E. Butler
Mrs. Loomis Poole
Mrs. S. J. Keith
Mrs. John Brantley, Jr.

Prizes

Mrs. A. D. Pollard, *Chairman*
Mrs. Kenneth Franklin
Mrs. P. Fullenwider
Mrs. H. C. Starling
Mrs. Julian White
Mrs. Clinton Harrell

Tuesday Luncheon

Mrs. J. F. Neely, *Chairman*
Mrs. E. G. Sinclair, Mrs. J. D. Case — *Assistant Chairmen*
Mrs. Bill Wiggins
Mrs. W. D. Pearce
Mrs. R. W. Hunter
Mrs. Henry Craven
Mrs. C. H. Fleming
Mrs. W. W. Hinnant
Mrs. W. R. Boyle
Mrs. W. B. Gilbert
Mrs. C. N. Dodd

Hostess

Mrs. J. C. Brantley, Sr., Mrs. O. L. Ray — *Co-chairmen*
Mrs. W. S. Murchison
Mrs. O. J. Daniels
Mrs. Cader Rhodes
Mrs. Lyman Kiser
Mrs. John Ferguson
Mrs. Rawley Galloway
Mrs. J. S. Clark
Mrs. W. L. Johnson
Mrs. E. O. Edgerton
Mrs. Wallie Faucette
Mrs. L. L. Shore
Mrs. O. R. McDade
Mrs. S. W. Williams
Mrs. Gilbert Crabtree
Mrs. Rod Hatch

Wednesday Luncheon

Mrs. Phil Gattis, *Chairman*
Mrs. George L. A. White, Mrs. Bob Cromley — *Asst. Chairmen*
Mrs. J. W. Harrell
Mrs. J. S. Coxe
Mrs. D. L. Jordan
Mrs. H. Mitchell
Mrs. W. L. Johnson
Mrs. A. G. McCartney
Mrs. Henry T. Hicks
Mrs. Reginald Hamlet

Executive Board Meeting—Hostesses

Mrs. M. B. Melvin, *Chairman*
Mrs. Horace Macyer

Business Meeting—Hostesses

Mrs. R. C. Walton, *Chairman*
Mrs. O. C. Edwards
Mrs. E. K. Keith
Mrs. Johnnie Perkinson
Mrs. Chas. Hicks.

A TRIBUTE TO THE OLD DAYS—A TOAST TO THE NEW ERA

Nearly three score years ago forward-looking pharmacists sent out a letter to the druggists of the State urging them to attend a meeting in Raleigh during the summer. On August 11, 1880, nearly a hundred druggists answered this call and the North Carolina Pharmaceutical Association was formed. These pharmacists were men of clear vision—many of them were heroes of the Confederacy—quite a few of them had fought with the First North Carolina, the Bethel Regiment. It is, therefore, particularly fitting that fifty-seven years later, the Association, meeting again in Raleigh, should hold its first session on May 10—Memorial Day—the day set aside by the Southland to perpetuate the memory of its gallant sons. Let us, therefore, as we begin our deliberations, pay particular tribute to those pharmacists who laid the foundations of our organization and then re-dedicate ourselves to upholding the highest ideals of our profession, striving to render always our best service to our community, to our state, and to our nation.

OFFICERS-ELECT OF THE N. C. P. A.

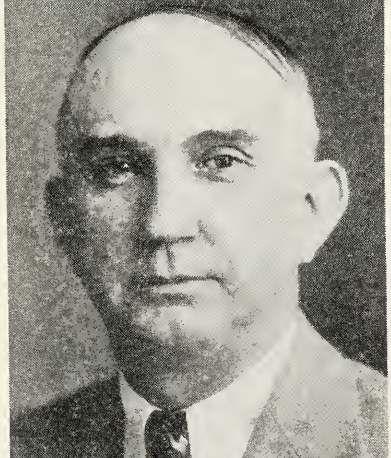
The following officers, elected by mail ballot in 1936, will be installed at the last session of the Raleigh convention:

President
P. J. Suttlemyre, Hickory

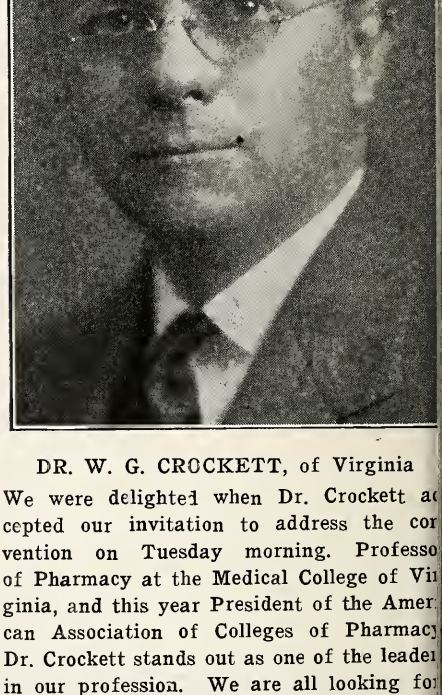
Vice-Presidents
C. C. Fordham, Jr., Greensboro
J. C. Brantley, Jr., Raleigh
Jos. Hollingsworth, Mount Airy

Secretary-Treasurer
J. G. Beard, Chapel Hill

Members of the Executive Committee
E. E. Thomas, Roxboro (term expires 1938)
R. A. McDuffie, Greensboro (term expires 1939)
W. C. Ferrell, Nashville (term expires 1940)



P. J. SUTTLEMYRE, of Hickory
President-elect of the Association, who will be installed at the closing session of the Raleigh Meeting.



DR. W. G. CROCKETT, of Virginia

We were delighted when Dr. Crockett accepted our invitation to address the convention on Tuesday morning. Professor of Pharmacy at the Medical College of Virginia, and this year President of the American Association of Colleges of Pharmacy Dr. Crockett stands out as one of the leaders in our profession. We are all looking forward to the message he will bring us.

THE WOMEN'S AUXILIARY

OFFICERS

MRS. A. L. FISHEL.....*President*
MRS. D. D. HOCUTT.....*First Vice President*
MRS. J. B. BOWERS.....*Second Vice-President*
MRS. C. N. HERNDON.....*Secretary-Treasurer*
MISS ALICE NOBLE.....*Elected Member of Executive Committee*

CONVENTION PROGRAM

First Session

The first session will be a joint one at 8:00 o'clock on the evening of May 10 with the Association and The Traveling Men's Auxiliary.

Meeting of the Executive Committee

There will be a meeting of the Executive Committee at 9:30 a. m. on Tuesday morning, May 11, the place to be announced later.

Second Session

The second session will be a business meeting at 10:00 a.m. on Wednesday morning, May 12, the place to be announced later.

Message from the President

Dear Auxiliary Member:

Convention time is here again and we find ourselves anticipating the joy of greeting old friends and making new ones. Women all over the State are, as the years go by, becoming convention minded and indirectly more deeply sympathetic with the druggist, and his problems as well as his pleasures.

You who attend the convention each year need no urging to meet me in Raleigh for you know already the inspiration one derives from mingling with others who serve in the same capacity as you, namely, a druggist's wife. It is to you who have repeatedly passed up this glorious opportunity that I ask to put other things aside for just May 10, 11, and 12 and meet me in Raleigh.

Have you felt for years that you are the one wife in the world who foregoes the pleasure of seeing your husband only a few hours a day while probably a friend's husband has every Saturday to romp, to play ball, or to associate with his family? We who attend the annual meetings each year find ourselves refreshed through the conventions—that our problem is the problem of many—and we return home more keenly interested in the profession of pharmacy, the druggist husband or traveling husband than ever before. We even find ourselves saying, "It is a fine profession to be in, and I can easily see now why John is so interested in it." Indisputably we must admit that the husband's occupation is our business.

Decide now to attend the convention; experience the joy of walking side by side with "John" not only in his social world but likewise in his realm of business; it is a splendid way to become better friends!

Most sincerely,
(Signed) LYDA R. FISHEL (MRS. A. L.)

MRS. A. L. FISHEL, of Winston-Salem
President of the Women's Auxiliary

GREETINGS FROM THE T. M. A.

To The Druggists of North Carolina:

The Traveling Men's Auxiliary of the North Carolina Pharmaceutical Association have arranged the best program for your entertainment this year that we have ever been privileged to offer. We insist that you make every effort possible to attend. We are quite sure that you will make a big mistake unless you do attend.

We also are going to make this T. M. A. party your party. No one who is not a Member of a Druggist's family or connected with the Drug Trade or the T. M. A. will be permitted to attend, unless they wish to pay $2.50 for a ticket. We are doing this for your benefit and pleasure. Start packing your "good time clothes" and come on over, or down, or up to Raleigh.

Every traveling man who calls on you should be a member of the T. M. A., and wear a T. M. A. button. We shall appreciate it if you will do us the favor of asking the men who call on you whether or not they are Members of the T. M. A.

Our Committees for the Raleigh Convention are as follows:

General Chairman

J. Frank Neely

Welcome:

J. W. Harrell, *Chairman*
W. A. Burwell
A. D. Pollard
Jim Coppedge
W. D. Pearce
Jim Sisk

Banquet:

J. A. Norris, *Chairman*
Rhodes Coleman
C. S. Harrell
Harry Christian
E. Linzy
D. Fournier
R. W. Hunter

Floor Show

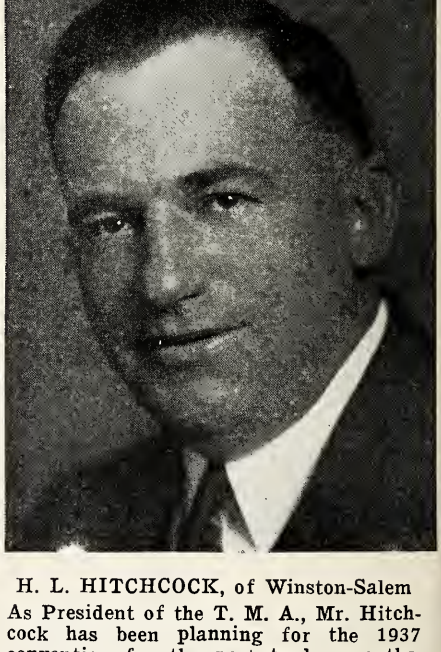
W. A. Burwell, *Chairman*
H. Mitchell
Ben Coppedge

Dance:

A. D. Pollard
Ralph Crosson
Jim Bowers
J. F. Goodrich
W. W. Hunnicutt
George L. H. White
Jim Kilgore

Assisted by the following T. M. A. Members:

George C. Hunt
Henry T. Hicks
Homer Starling
J. R. Brockwell
W. T. Musselman
Bill Boyle



H. L. HITCHCOCK, of Winston-Salem

As President of the T. M. A., Mr. Hitchcock has been planning for the 1937 convention for the past twelve months. The Auxiliary, always delightful hosts, have this year prepared an entertainment program that will long be remembered. Each and every member of the organization is anxious for you to enjoy their hospitality.

THE TRAVELING MEN'S AUXILIARY

The Twenty-eighth Annual Meeting of the Traveling Men's Auxiliary will be held as usual during the time of meeting of the North Carolina Pharmaceutical Association.

OFFICERS

H. L. HITCHCOCK.....*President*
D. L. SHREVE.....*Vice-President*
J. F. GOODRICH.....*Secretary-Treasurer*
H. L. BARNES.....
H. M. GADDY.....
P. A. HAYES..... } *Board of Governors*
A. D. POLLARD.....
W. A. BURWELL.....
J. F. NEELY.....*Chairman Entertainment Committee, Raleigh Meeting*

CONVENTION PROGRAM

First Session

The first session on the evening of May 10 will be a joint one with the Association and the Women's Auxiliary.

Second Session

The second session will be a business meeting, at ten o'clock on Wednesday morning, May 12, the place to be announced later.

We'll Miss You!

For the first time since he was licensed as a pharmacist in 1908, Secretary-Treasurer J. G. Beard will not be present at the annual convention—and no one regrets it more than he does. In a letter to us the other day he said he couldn't bear the thought of not being on hand. Just twenty-five years ago he was elected Secretary of the Association and each year the organization has meant more and more to him and each year he has given to it more of his time and his strength. It seems hard that we cannot have him with us on the silver anniversary of his secretaryship so that we might try to express to him our appreciation of his splendid efforts. We will be thinking of him during the meeting and when his leave of absence is over we will be genuinely glad to welcome him back home again!

J. G. BEARD, of Chapel Hill
For Twenty-five Years Secretary of the Association

Here and There in the State

There will be a slight delay in the issuance of the "First Supplement to the U. S. P., XI" due to changes in plans for the binding. It was originally proposed to issue the Supplement with a stout paper cover and this to be enclosed in a strong spring-back binder. To make the volume less costly it has been decided to offer it without the spring binder, although this feature will still be available for those who desire it. Orders should be sent to The Mack Printing Company, Easton, Pa., or any of the regular distributing agencies for the Pharmacopoeia. The price will be $1.00.

A card tells us that Mr. Robert Savage is in Baltimore for the present undergoing medical care. We hope he will soon be able to return to North Carolina.

J. F. GOODRICH, of Durham

We have often wondered how the genial Secretary-Treasurer of the T. M. A. could find time to do so many things and to do them so efficiently. Whenever we see him he is talking enthusiastically of the N. C. P. A. and the T. M. A. Of course he will be on hand to welcome his friends at the Raleigh Convention.

Announcement has been made that the Kappa Psi fraternity will have a luncheon at one o'clock on the third day of the convention—May 12. Both active and alumni members are urged to participate. The affair is in charge of the University chapter of the fraternity. Reservations can be made through a chapter member as soon as you reach Raleigh. If you belong to the fraternity and don't know any of the present University affiliates, Miss Noble will be glad to introduce you!

Friends will regret to learn that **Mr John Young** has been sick and away from his job at the Avondale Pharmacy in Charlotte for the past month. We are glad to hear that he is back on the job again.

We understand that **Mr. L. A. Rouse** will convert the Wilmore Drug Store in Charlotte into a soda and sundry shop.

Mr. Joseph Pierce has resigned his position with the Elizabeth Drug Co. in Charlotte to accept one with the Dr. T. C. Smith Wholesale Drug Co. in Asheville. Mr. Pierce came to this State from Florida and was licensed by our Board last November by examination.

Mr. W. F. Matthews, who was formerly with J. P. Stowe and Co., of Charlotte, has been transferred by Mr. Stowe to his Sterling Drug Co., located in the Professional building.

It always pleases us to have folks say nice things about us. A few days ago we were made to feel particularly good by the following paragraph in a letter from an Association member: "I read the JOURNAL from cover to cover every month and look forward to each issue. The JOURNAL is filling a definite place in North Carolina and you are doing a good job."

Miss Mary Nancy Pike, of Concord, and **Mr. W. Weldon Royal,** of Thomasville, have applied for membership in the Association. **Messrs. A. E. Galloway,** of Bolivia, and **M. H. Williams,** of Lexington, have affiliated with the U. N. C. Student Branch.

State Board Meeting

The next meeting of the North Carolina Board of Pharmacy for the examination of applicants for license to practice pharmacy will be held in Chapel Hill on June 15, in the Howell Hall of Pharmacy. Application for the examination must be filed ten days before the examination. For full information write to Secretary-Treasurer F. W. Hancock, Oxford, N. C.

Don't forget the dates of National First Aid Week. They are May 16-22.

Mr. J. C. Coble has resigned his position with the Forest City Drug Co., of Forest City, and has accepted a new one with the Economy Drug Store in High Point.

Mr. P. L. Caldwell has been transferred from High Point to Mann's Cut Rate Drug Store in Reidsville. He succeeds **Mr. C. R. Edwards** who goes to Mann's store in Burlington.

Mr. H. G. Brown has accepted a position with the Webb Cut Rate Drug Store in Thomasville. This new store is located in the building of the C. R. Thomas Drug Co., which has gone out of business. The building has been remodeled, and the new firm began business on April 1st.

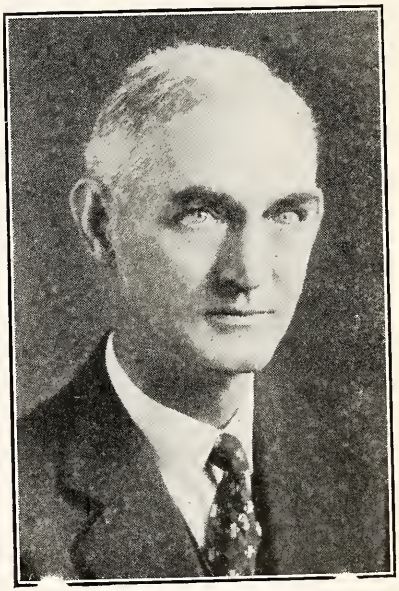
Mr. W. R. Adams has opened a new drug store in Angier under the name of the Angier Drug Co. **Mr. W. H. Canady** is the registered pharmacist in charge.

Mr. J. W. F. Wooten has severed his connection with the Matthews Pharmacy in Fayetteville and is now representative for the Upjohn Co.

At the Raleigh meeting members of the Association will wear red badges; members of the T. M. A. will have purple ones; those affiliated with the Women's Auxiliary will don white insignia; while visitors to the convention will be given green badges. No person will be admitted to any entertainment event unless he wears one of these official badges.

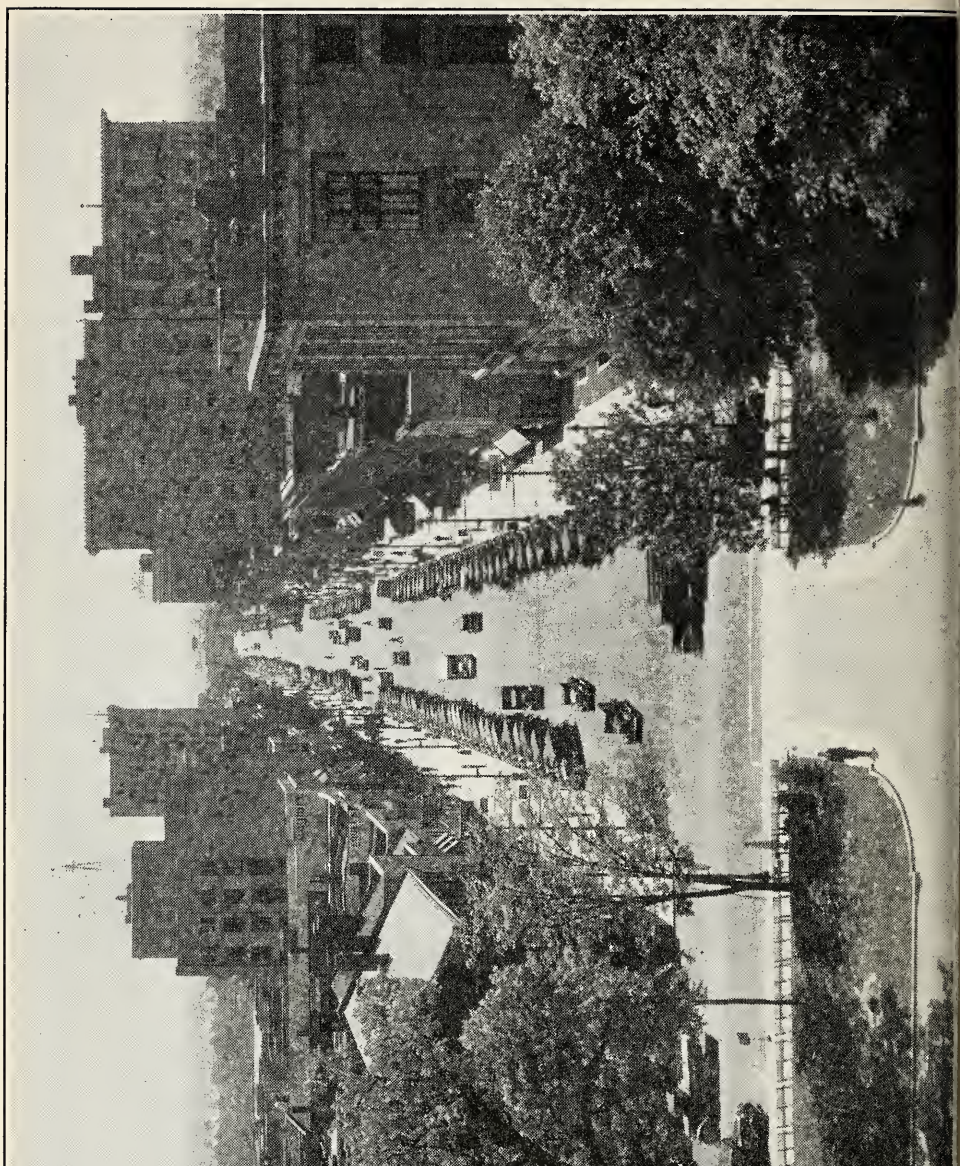
The following have been appointed as members of the N. C. P. A. Fair Trade Committee: **Messrs. J. P. Stowe**, of Charlotte; **J. A. Goode**, of Asheville; **C. C. Fordham, Jr.**, of Greensboro; **Warren W. Horne**, of Fayetteville; and **R. P. Rogers**, of Durham. This group held a preliminary meeting in Greensboro on April 8. **Attorney F. O. Bowman** and **Acting Secretary-Treasurer I. W. Rose** were also present. No definite plans were formed by the Committee as it was thought best to wait until after a meeting is held in Chicago, which has been called by the N. A. R. D. This conference will be held within the next week or so and representatives of each and every state having a Fair Trade Law will attend. North Carolina will, of course, have one or more representatives in attendance. Messrs. Stowe and Goode have been named as the Tar Heel members of the N. A. R. D. Federal and State Fair Trade Legislation Committee.

Hurrying to Chapel Hill a few days ago to discuss convention arrangements, **President H. L. Hitchcock**, of the T. M. A., had the misfortune to suffer a painful accident. His car caught fire and in his effort to ex-



I. W. ROSE, of Chapel Hill
Acting Secretary-Treasurer of the N.C.P.A.

Mr. Rose joins other officers of the Association in urging you, one and all, to be present for the convention.



tinguish it both of his hands were burned. We understand that he has about recovered from his injuries.

When you are in Raleigh take time really to look at our State Capitol again—it is one of the most beautiful buildings in the entire country. We always feel inspired to be better citizens every time we see the stately structure. The Raleigh hosts have arranged to have the Capitol lighted at night while we are there—and the Editor wants to express her own appreciation of this courtesy and forethought and also that of all others who are planning to be in Raleigh May 10-12.

We want to take advantage of this opportunity to express our appreciation for the invitation to attend the opening of the new Ballew Arcade Building and the New Ballew Pharmacy in Lenoir on the afternoon and evening of April 9. We hear both the building and the pharmacy are most attractive in every detail and we extend our congratulations to the owner, **Mr. J. G. Ballew,** as well as our wishes for his increasing success. Note: Since writing the above we have had the pleasure of reading an eight-page supplement of the Lenoir paper devoted entirely to a history and description of the pharmacy.

In the recent municipal elections in Morganton **Druggist R. E. Kibler** was re-elected as councilman from Ward 1.

We understand that **Mr. R. M. Brame, Jr.,** is opening a new drug store in North Wilkesboro within the next few weeks. It will be located on Tenth Street and will be operated as the Red Cross Pharmacy.

A reporter tells us that **Mr. C. H. Berryman,** of Blowing Rock, has been ill for the past month and we understand that he is now confined to Long's Hospital in Statesville. We are wishing for him a speedy and complete recovery.

We understand that **Mr. R. H. Marston,** of Charlotte, has purchased the merchandise and other assets of Warren's Drug Store located on West Fourth Street, Winston-Salem. This store was formerly owned by **Mr. B. G. Warren.**

At one of our conventions a druggist told us that he had been very anxious for his wife to accompany him to the meeting, but that she had never been before and knew so few people attending that she was afraid it wouldn't be easy for her to make friends or have a good time. The druggist himself immediately found out that the "Mrs." was wrong and that she would have been made to feel at home immediately. The next year he brought the wife—and they both have been attending ever since. Moral: Mrs. Druggist or Mr. Traveling Man's Wife, you will certainly miss one more big time if you don't go to Raleigh for May 10, 11 and 12.

News from the State University

Spring elections for 1937-38 officers of student organizations have created a great deal of excitement at the State University within the past week or more.

The first election was for officers of the U. N. C. Student Branch of the N. C. P. A. and the following are the successful candidates: **President, Phil Link,** of Reidsville; **Vice-president, John F. Rhem,** of Warrenton; **Secretary, W. C. Simmons,** of Conover; **Treasurer, M. N. Goodwin,** of Greensboro; and **Member of the Executive Council, James H. Fox,** of Asheboro.

The next week officers of the Student Body for the coming year were voted on and the following were declared elected: **President, J. W. Allen,** of Matthews; Vice-

ATTORNEY F. O. BOWMAN, Chapel Hill

A tireless worker for the Association, "Judge" rendered loyal and effective service for the profession of pharmacy during the 1937 General Assembly. He was on the job twenty-four hours a day. His report at the second session will be looked forward to with interest.

President, Miss Ernestine Barber, of Goldston; Secretary-Treasurer, R. N. Watson, of Jonesboro; and Pharmacy Representative on the General Student Council of the University, C. C. Oates, of Hendersonville.

The Phi Delta Chi fraternity was host for an informal "at home" at their chapter house on the evening of April 7. Special guests of the fraternity were members of the pharmacy staff, Attorney F. O. Bowman, members of the fourth year class, and a few representative students in the lower classes in pharmacy.

The new School of Pharmacy catalogue of the University came from the press early in April and is being mailed to all interested parties. It gives detailed information about the history of the School, the entrance requirements, fees, courses of study, and such other facts as will be of interest and value to those contemplating enrolling in the University for a course in pharmacy.

Last Minute News

We understand that the Chandler Drug Co., of Leakesville, is constructing a new two-story brick building. The first floor will be used for the pharmacy while the second will be divided into four modern offices.

Mr. R. D. Sanford, formerly of the Waccamaw Drug Co., of Chadbourn, is now located in Charlotte. We have been unable to learn the store with which he is connected.

Mr. O. W. Thomas, manager of Mann's Drug Store, of Burlington, for three years, is now in charge of Mann's Drug Store, No. 3, of High Point. **Mr. J. E. Davis,** of High Point, has succeeded him in Burlington.

We understand that **Mr. B. B. Black,** of Cleveland, is opening a new drug store in Midway.

A reporter tells us that Ingram's Drug Store, at Robbinsville, has recently undergone extensive improvements. The store has been enlarged, a new twelve-foot soda fountain installed, and also six new booths as well as four new tables with chairs. New lighting fixtures have been added. A color scheme of silver and bronze has been carried out in the fixtures.

Mr. Earl Tate, prominent Lenoir druggist, has formally announced his candidacy for mayor. This is the first public office ever sought by Druggist Tate.

Mr. C. T. Council, popular pharmacist and civic leader of Durham, has accepted appointment on the Durham Board of Education. Mr. Council is likewise serving this year as president of the Durham Kiwanis Club and president of the local Chamber of Commerce. Speaking of his appointment friends say, "He will make a valuable addition to the Board because of his leadership, business ability, and knowledge of school needs."

We were interested a few days ago to receive a clipping from the Thomasville paper giving a lengthy account of the opening of Webb's Cut-Rate Drug Store, located on the corner of Salem and Main Streets, Thomasville. The store appears to be the last word in modern pharmacies.

The Visitation Committee of the North Carolina Pharmaceutical Association met in Chapel Hill on April 20 and spent the day looking over the University. All five members of the Committee were in attendance: **Messrs. F. F. Lyon,** of Oxford; **I. T. Reamer,** of Durham; **D. D. Hocutt,** of Henderson; **J. C. Brantley, Jr.,** and **Phil Gattis,** of Raleigh. The Committee were the guests of the Pharmacy School Faculty for luncheon.

Mr. C. J. Sisk has returned to his old home in Bryson City after a five-year absence in Georgia, where he was connected with the Chestnut Street Pharmacy, of Atlanta. He is now in charge of his father's pharmacy, the Sisk Drug Store.

We regret to hear that **Mr. James Harrison,** of Salley's Drug Store, of Asheville, has been out sick for the past few weeks.

Mr. H. R. Lewis, of Asheville, has accepted a position with Slack's Pharmacy in Tryon. He was formerly with Liggett's Drug Store.

We understand that **Mr. Fred Justus** has converted the Rose Pharmacy, of Hendersonville, into a soda shop. The prescription department was moved to the Justus Pharmacy and the prescriptionist, **Mr. Wiltshire Griffith,** also goes to this latter store.

Mr. Roy Long has been away from his store in Brevard for the past week on ac-

ount of abscessed teeth. He hopes, how-ver, to return to work shortly.

During the meeting of the American hemical Society in Chapel Hill in mid-April we were delighted to receive visits rom **Dean W. F. Rudd,** and **Dr. W. G. rockett,** of the Medical College of Vir-inia; **Dr. J. W. Sturner,** of the Philadel-hia College of Pharmacy and Science; and **Dr. G. A. Bergy,** head of the Department f Pharmacy of West Virginia University.

Dog-Cat Puzzle

We are passing on the tale that follows imply as it was told to us. For further in-ormation read the papers!

"New Hanover county commissioners be-et this week with a claim for dam-ges for the destruction of a litter of pigs y a dog, are considering asking the insti-ute of government for an opinion regard-ng a quadruped that is half dog and half at. Where dogs destroy property the ounty has to pay from the dog tax fund. ommissioner (Druggist) **James M. Hall** has discovered at Front and Orange Streets, Wilmington, an animal that has the head, tail and hair of a dog but the toes and body of a cat. It plays like a puppy but scratches like a cat. Now, what, wonders the commissioner, is going to happen if this strange hybrid kills a neighbor's chicken?

Engagements

Announcement has been made by Mrs. Percy Lumley, of Greenwood, S. C., of the engagement of her daughter, Dorothy, to **Mr. Leslie Davis Rice,** originally from Beaufort but now of Maxton. The wedding will take place in June. Mr. Rice graduated in pharmacy at the State University in 1923 and was licensed as a pharmacist the same year.

Marriages

Mr. Graham McK. Culbreth, formerly of Raeford, but now with the Fox Drug Store, of Rockingham, and Miss Lou Eastwood, of Lakeview, were married in Bennettsville on April 11. Both attended the State University.

MEET US IN RALEIGH

North Carolina Pharmaceutical Association

HOTEL SIR WALTER

May 10th, 11th & 12th

THE PEABODY DRUG COMPANY
Durham, N. C.

Consistent advertising, day after day! That's the way the Capudine Chemical Company coöperates with Carolina druggists. The natural result—consistent demand for Capudine, rapid turnover, and steady profits.

CAPUDINE CHEMICAL CO.
RALEIGH, N. C.

ORDER **NOW** FROM YOUR WHOLESALER!

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The Carolina Journal of Pharmacy

PUBLISHED MONTHLY BY THE
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AT
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Vol. XVIII — JUNE, 1937 — No. 6

Officers of the North Carolina Pharmaceutical Association for 1937-38

President.....P. J. Suttlemyre, Hickory
Secretary-Treasurer (On Leave Jan.-June, 1937).....J. G. Beard, Chapel Hill
Acting Secretary-Treasurer (Jan.-June, 1937).....I. W. Rose, Chapel Hill
Chairman of the Executive Committee.....P. J. Suttlemyre, Hickory
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel.....F. O. Bowman, Chapel Hill

The Fifty-eighth Convention a Big Success

As the "facts and figures" of the fifty-eighth annual meeting will be carried in full in the Proceedings number of the JOURNAL we are simply going to say here the convention was a great success and then mention one or two reasons why we all had such a good time.

For the first time in our history the attendance went over the 1,000 mark. More than ten times as many were present as attended the first convention in Raleigh in 1880. We were delighted that we could have with us the three living charter members, Messrs. E. V. Zoeller, of Tarboro; F. W. Hancock, of Oxford; and T. R. Hood, of Smithfield.

At the same time regret was expressed that sickness prevented the attendance of three past presidents: Messrs. C. C. Fordham, Sr., of Greensboro; G. K. Grantham, Sr., of Dunn; and "Uncle George" Pilkington, of Pittsboro.

We were afraid that Secretary-Treasurer J. G. Beard would not be able to attend, but he came all the way from Florida with Mrs. Beard to be present for the closing session.

Messrs. Kelly E. Bennett, of Bryson City, and R. T. Fulghum, of Kenly, were made Life Members in appreciation of their long and faithful services in the General Assembly. Secretary John W. Dargavel, of the N.A.R.D., was elected an Honorary Member.

Announcement was made that Mr. M. B. Melvin, of Raleigh, had been appointed a member of the State Board of Pharmacy.

Asheville was selected as the meeting place for 1938, the time to be announced later. The Local Secretary will be chosen by the Executive Committee shortly.

Mr. R. E. L. Dees, of Wallace, sent a crate of strawberries to the convention to be distributed among the officers, and these officials are taking this means of expressing their thanks.

As a tribute to the President of the Women's Auxiliary, Mrs. A. L. Fishel, of Winston-Salem, the Apothecary Club, composed of the ladies of the Twin City, presented $30.00 to the Pharmacy Students' Loan Fund of the State University, established by the Auxiliary.

The following officers of the Association were installed at the final session: *President*, P. J. Suttlemyre, Hickory; *Vice-Presidents*, C. C. Fordham, Jr., Greensboro; J. C. Brantley, Jr., Raleigh; and Jos. Hollingsworth, Mount Airy; *Secretary-Treasurer*, J. G. Beard,

Chapel Hill; *Members of the Executive Committee,* E. E. Thomas, Roxboro; R. A. McDuffie, Greensboro; and W. C. Ferrell, Nashville.

The Women's Auxiliary elected the following officers: *President,* Mrs. P. A. Hayes, Greensboro; *Vice-Presidents,* Mrs. D. L. Boone, Durham, and Mrs. I. W. Rose, Chapel Hill; *Secretary-Treasurer,* Mrs. Hobson Gattis, of Raleigh; and *Parliamentarian,* Miss Alice Noble, Chapel Hill.

The Traveling Men's Auxiliary chose Mr. Dave Shreve, of Greensboro, *President;* J. F. Neely, Raleigh, *Vice-President;* and J. F. Goodrich, Durham, was re-named *Secretary-Treasurer.*

Announcement was made that the Beal Membership Prize in the Association for 1936 had been won by Mr. Hallie Craven Reaves, of Raeford. Mr. Reaves is the son of Druggist E. L. Reaves, of Raeford, and he also has two brothers who are registered pharmacists.

We were delighted to have with us for several of the entertainment events Governor and Mrs. Clyde R. Hoey and their daughter, Miss Isabelle Hoey. Mrs. Hoey also delightfully entertained the ladies at a tea at the Governor's Mansion. The Women's Auxiliary tendered Mrs. Hoey an honorary membership in their organization.

The addresses of Congressman Cooley and Dr. W. G. Crockett were most interesting and instructive as were those of Messrs. A. L. I. Winne and Wm. Fenner. There were an unusually large number of papers presented by members of the Association—*Chairman* I. T. Reamer, of the Committee on Practical Pharmacy and Dispensing, and *Chairman* E. F. Rimmer, of the Papers and Queries Committee, are hereby tendered a sincere vote of thanks for their splendid programs.

Mr. G. C. Hartis, of Charlotte, won the $50.00 prize offered by President W. C. Ferrell to that person collecting the greatest amount in Association dues between Jan. 1st and the annual meeting. (Mr. Hartis asked us to express through the JOURNAL his thanks to all those who helped him win the prize.)

Students of the State University School of Pharmacy were in attendance in large numbers and took a keen interest in the deliberations of the convention.

The exhibit by the Student Branch of the N.C.P.A. attracted a great deal of attention. Mention of this is made elsewhere in the JOURNAL.

And then last, but by no means least—is the entertainment program. Our hats are off to Local Secretary Gattis; Assistant Local Secretary, B. F. Page; The T. M. A. Chairman, Mr. J. F. Neely; Mrs. G. A. Iseley, and all others who gave us such a good time in Raleigh. Then too we want to express our appreciation to the several sponsors of entertainment events: to the druggists of Raleigh for their courtesy in tendering the "opening ball" on Monday evening; to the Pine State Creamery and Southern Dairies for the delightful bridge luncheons for the ladies; to Mr. Garland C. Norris for the delicious stag luncheon; to the W. H. King Drug Co. for the wonderful barbecue (did you ever see such a crowd?); to the Capudine Chemical Co. for their enjoyable dance the second evening of the convention; to the White Dairy Products Co. for making possible the golf tournament for the men as well as to the Atlantic Tobacco Co. who furnished transportation to and from the course; and then finally to the Traveling Men's Auxiliary for their wonderful finale to the convention. Everyone was so wonderful to us that it is hard to single out any one for especial thanks—so may we just say, we thank you one and all and we'll be seeing you in Asheville next year!—A.N.

M. B. Melvin Selected as Board Member

At the Raleigh convention announcement was made that Mr. Marion Butler Melvin, Raleigh druggist, had been appointed a member of the State Board of Pharmacy, to succeed Mr. W. L. Moose, recently resigned. The appointment met with universal approval. In his student days Mr. Melvin was recognized as an outstanding scholar. He came to the University from Roseboro in the fall of 1920. His brother, Mr. P. J. Melvin, had graduated the year before after making an enviable record and upon taking the State Board in June of the

same year was awarded the Beal Prize for making the highest average on the examinations. The younger Melvin followed closely in his brother's footsteps, winning honor grades from the start. After his first year in pharmacy he decided to stay out of college until he gained more drug store experience. He secured his apprentice training under Mr. D. W. Tart in Roseboro, and with H. R. Horne and Sons in Fayetteville. He returned to the University in 1923 and secured his Ph.G. degree in the spring of

MR. M. B. MELVIN, of Raleigh
Recently Elected a Member of the Board of Pharmacy

1924. He made the highest average of all the candidates on the June examinations and also was awarded the Beal Prize. It is the only time in the history of the Association that two brothers have secured this honor. After receiving his license he practiced his profession in eastern Carolina drug stores until Dec. 1, 1934 when he became a co-proprietor of Cromley-Melvin, Druggists, located in the Sir Walter Hotel building in the Capital City.

He married Miss Rockie Lee Taylor, of Conway, on Dec. 27, 1934.

Mr. Melvin needs no introduction to the druggists of the State for he has hundreds of friends throughout North Carolina who are delighted over his appointment and so we are simply taking this means to present him to his fellow-pharmacists and to pledge him our fullest co-operation as he enters upon his duties as a State Board Examiner. —A.N.

Mail Ballots Sent Out

Mail ballots for Association officers were sent out shortly after the convention. As the new fiscal year begins on June 1st, the Executive Committee ordered that the bills for 1937-38 should be included with the ballots to save expense. If you did not receive your ballot write to the Secretary-Treasurer and a duplicate will be forwarded at once. The ballot must be returned within thirty days after its receipt in order to be counted. Votes from dues-paid regular members only will be considered. The nominees for office are as follows:

For President

D. L. Boone, Durham
C. C. Fordham, Jr., Greensboro

For First Vice-President

Phil Gattis, Raleigh
D. D. Hocutt, Henderson

For Second Vice-President

Jos. Hollingsworth, Mount Airy
R. E. Kibler, Morganton

For Third Vice-President

Carl T. Durham, Chapel Hill
J. L. Holshouser, Chapel Hill

For Secretary-Treasurer

J. G. Beard, Chapel Hill
J. L. Holshouser, Chapel Hill

For Member of the Executive Committee for a Three-Year Term

Ralph P. Rogers, Durham
P. J. Suttlemyre, Hickory.—A.N.

Annual Meeting of A.Ph.A.

The annual meeting of the American Pharmaceutical Association and its affiliated groups will be held in New York City during the week of August 16. The Hotel Pennsylvania has been selected as convention headquarters. The local committees under the general direction of Local Secretary **Hugo H. Shaefer**, are busy arranging an elaborate and interesting entertainment

program. The various officers report that an unusually large number of interesting papers and reports will be presented at the meetings and speakers of prominence will address the various sessions.—A.N.

Mergers

We read of the merger of companies not at all related in their fields of operation and wonder what advantages may come from the merger. Perhaps North Carolina pharmacists might learn something from such mergers which often combine capital, wisdom and experience of age with selling talent and enthusiasm of youth. We have often heard of the enthusiasm of youth tempered by the wisdom of old age. Now how about stimulating the conservative habits of old age by the enthusiasm of youth? We believe a lot of pharmacists would be better by "merging" with youth and young, modern ideas and enthusiasm and thus vitalizing their business.—R.W.C.

Buying Problems

Small inventories and hand-to-mouth buying have been a sound policy during the last few years but having stock to sell is as important as turning it over in the present period of rising prices. It seems inevitable that pharmacists will need to adjust their buying policy to the change in the market. We do not believe that any sound policy should be over-done one way or the other. However, retail buying and selling during rising prices may be adjusted by somewhat larger purchases of merchandise in regular demand and continued conservative buying on lines not called in such a widespread fashion and the concentration of the sales force on items which can be sold to the advantage of the consumer and the druggist as well—in other words do a smoother job of selling.

Observations indicate, according to the Druggists Research Bureau, that druggists generally buy merchandise of proved salability in smaller quantities than they should, and merchandise of unproved salability in larger quantities than they should. An economic quantity is usually one to three month's anticipated sales of the item purchased. When additional discounts are available on quantity purchases, advantage of them may be taken if savings are sufficient to cover increased costs. This is an individual problem in each drug store and we recommend that you give the matter your close attention and secure help from the Bureau or elsewhere.—R.W.C.

Fair Trade

Some companies make an advertising allowance available to all retailers "on proportionally equal terms", to quote the Patman Act. When the allowance is based on each package of merchandise and is available to all retailers alike we are very much in favor of co-operating with the company which offers the allowance. This is our conception of fair trade.

We are glad to hear of another company which has made use, we believe for the first time, of the Federal Courts to protect the sale of their specially prepared combination offer by enjoining a druggist from selling their products at less than price stipulated by the Illinois Fair Trade Act or breaking apart the special combination carton and selling the two packages separately. We do not question the sincerity of this company—it believes in fair trade.—R.W.C.

Super-Markets

Chain stores are getting their places of business in order to preserve the same price advantage they had in the old game of price paring. They are doing this by opening super units in which all merchandise of a kind is stocked together, facilitating price comparison. So far these super-markets are mainly food stores but chain drug stores see the hand-writing on the wall, too. They are blossoming forth in extra large and fancy quarters and as their bigger stores open, smaller, unprofitable outlets will be closed. Independent druggists need to watch this development closely. They are in a position to protect themselves from it if they only will make use of that position —nationally advertised brands are easier to sell than private brands.—R.W.C.

Industry Builds

Industry builds for bigger business. This year, based on contracts let in the first

(Continued on Page 84)

Inter-Professional Relationship

By Ralph W. Clark

There is no doubt that we need more inter-professional relationship activity. Neither is there any doubt that the number of prescriptions filled by most pharmacists is decreasing. We believe that no pharmacist will disagree with us when we say that the prescription department is the cornerstone of the drug business and that something needs to be done to strengthen it. "The acid test of the independent pharmacist's ability to survive is his attitude towards the compounding of prescriptions."*

Many methods have been suggested for increasing the number of prescriptions filled in drug stores. Still the curve of this activity shows a rather sharp decline except for a few pharmacists whose interest and activity helps them keep the number up. Apparently then, the methods suggested have failed or pharmacists have failed in carrying them out or other causes have contributed to the losses in prescriptions.

It's Up to Pharmacists

How many pharmacists in North Carolina are really interested in developing this portion of their business? How many will make use of the twenty-four articles, referred to in the March CAROLINA JOURNAL OF PHARMACY, which deal with the use of U. S. P. XI medicines? The N. F. VI also contains many important pharmaceutical products. Should inter-professional relationship material be sent directly to the physician and dentist or should a detail man be employed by the Association? Should pharmacists do promotional advertising in the medical journals? Would information published in the JOURNAL and intended to reach physicians and dentists be used by druggists? Maryland, New Jersey, Indiana, Minnesota, Wisconsin and other states have used different methods with varying results. Maryland sends filing cards to the medical and dental professions and New Jersey puts the same information in the Medical Journal. Both publish the same information in the State Pharmaceutical Journal. Indiana prints these filing cards in the Pharmacy Journal of the State. Minnesota calls meetings of the allied medical group—physicians, dentists, nurses and pharmacists—Wisconson has tried meetings and filing cards in the Wisconsin Druggist, mails out filing cards and does promotional advertising in the Medical Journal but without much success because the pharmacists do not make use of the opportunity offered them. It seems then, that it is entirely up to pharmacists to put over such a program.

I am of the opinion that inter-professional relationship is mostly an individual problem and that much cannot be accomplished through working with all pharmacists and all members of the medical and dental professions. Soon, perhaps, some sort of accrediting system will be worked out among pharmacists who are interested in and capable of filling prescriptions. If pharmacists do not do this for themselves, we fear that it will be done for them. Then when each store in the group involved in inter-professional relationship is a credit to pharmacy, we can go forward at a better pace in inter-professional relationship work.

Promotional Calls Pay

A pharmacist may call upon a physician or dentist to ask what service he may be to him. He should keep up to date on new remedies and unless we are mistaken should, in many cases, get better acquainted with the current revision of the U.S.P. and N.F. as well as other books and magazines. Have you ever thought of this fact? If a physician read as little and kept up as poorly with new developments as many pharmacists do, his practice would soon be ruined. If the pharmacist calls on a physician well-prepared to carry on a friendly, intelligent conversation, he may inspire in the physician an interest which may be to a mutual advantage. The physician may be made to see things somewhat more the way the pharmacist looks at them. He may become a good friend, a better physician and a better prescriber. Dentists will welcome such efforts if the pharmacist uses intelligent reasons, drawn from the ideals of both professions,

* New Jersey Journal of Pharmacy.

to recommend his services. Many pharmacists report that they are beginning to receive prescriptions from dentists. If these same pharmacists would do some work in this field many more prescriptions would come to them.

Service, Responsibility, Quality, Are All Part of a Prescription

It is necessary for you as individuals to show an interest in public health; to favor public health legislation; to be interested in civic affairs. In this way favorable publicity may be had which will help you in your contact with the public and the public health professions. Remember that it pays pharmaceutical companies to do so-called detail work. It will pay you likewise to call on members of the health professions and if you are friendly, unbiased and well-informed you will be a welcome caller in most cases. Emphasize service and quality, not price; and U.S.P. and N.F. products, not proprietaries. Be sure to point out that more than materials go into compounding prescriptions. The pharmacist's training, skill, accuracy, responsibility, time and overhead remain the same whether proprietary or similar preparations are prescribed and the cost to the patient will, therefore, not be in direct ratio to prices of official and similar proprietary products. Have confidence in the U.S.P. and N.F.—they are reliable. Have brief interviews with the members of the medical and dental professions and concentrate on one item. And above all things know your product and make use of your professional training.

We believe, with the N.A.R.D., that the pharmacist has the right, the same as any other person, to exercise his professional knowledge in seeking to educate his physician and dentist clients to prescribe various kinds of preparations or brands, which he sincerely believes are advantageous to patient, physician or dentist and himself. And we hope that the pharmacists of North Carolina will make use of this right and extend it to include also nurses and veterinarians who can likewise be shown the value of a pharmacist's training and services to them.

Research

Ages before man had learned to write, long before he had invented the wheel, before he had even a vague idea of chemical laws—he had put chemicals to work for him. He used materials nature had provided in many processes.

The elaborate rituals to enlist the aid of the mysterious spirits have been replaced today by research. In three hundred years, in America, the chemical industry has grown from the first plant established to great economic significance.

Research has been vital in the development of the chemical industry and pharmaceutical chemistry has been an important part of the larger field. Precise, scientific analysis as well as pharmacological and clinical experimentation precedes the launching of every new pharmaceutical product. Truly research in pharmaceutical chemistry has achieved a dramatic advance and has made a great contribution to the progress of American civilization.—R.W.C.

INDUSTRY BUILDS

(Continued from Page 82)

quarter, has nearly twice as much industrial building as last year and 1936 showed a 79 per cent increase over 1935. Nearly one-third of the building has been in the Middle Atlantic States while Southern and Middle Western States each had 18 per cent.—R.W.C.

Druggists Continue Drive

The N.A.R.D. refuses to believe that the President will think unfavorably about the Miller-Tydings bill when he hears its side of the case. It looks like a case of being out maneuvered by fair trade opponents to the N.A.R.D. and it is confident that its bill will soon be back in favor again. Watch carefully the results of the conference held in Chicago shortly and promptly do exactly what you are asked to do when you may be called upon by your State Association or the N.A.R.D.—R.W.C.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Fair Trade Committee Activities

After painstaking investigation and full consideration, the Fair Trade Committee of the North Carolina Pharmaceutical Association has completed its plans and determined the procedure to be followed in the operation of the "Fair Trade Act".

The Committee has decided upon and will sponsor a "Wholesaler-Retailer Fair Trade Contract", of the Omnibus type. The contract has been prepared, is now being printed, and will be mailed in duplicate to every drug store in the State for execution, not later than June 1st.

Before the contract may become effective, and thereby permit the Fair Trade Act to become operative, it must be signed, of course, by both the retailer and the wholesaler. Therefore, immediately upon receiving the two copies of the Wholesaler-Retailer Contract, every retail drug store owner should sign both of them in the space provided for the signature of the retailer and returned to the Fair Trade Committee. Also, the Wholesale Druggist or Jobber in *North Carolina* from whom you buy should be designated on the stub at the top of the contract form. It makes no difference which wholesaler is named so long as one within the State is named. Again, retailers who buy from outside wholesalers altogether, should sign the contracts, nevertheless, designating the wholesaler from whom they would order if necessity required them to place an order in this State.

After the duplicate contracts have been signed, together with the name of the wholesaler designated on stub at the top, they should be mailed back to the Fair Trade Committee in the stamped addressed envelope that will be furnished along with the contract forms. The Committee will have the name of the wholesaler designated on stub written in the body of the contract to insure uniformity. At the same time, all contracts will be carefully checked as to proper execution and form, and an up-to-date list of all contracts signers will be maintained by the Committee at all times. These will be held until a sufficient number have been received, then they will be classified and sent to the respective wholesalers in the State for their signatures. One copy will be retained by the wholesaler and the other will be returned to the retailer for his files.

When the contracts have been executed and are returned to retailers, they will be accompanied by "price lists" of manufacturers' lines whose products at that time have been placed under the contract. As other manufacturers' lines are caused to come under the contract from time to time, price lists of their products, likewise, will be printed on uniform size paper, suitable for attaching to the basic contract, carrying the stamp of approval as to form by the Fair Trade Committee, with proper caption to tie it into the contract legally, and mailed to all contract signers and others retailing such listed products under first class postage. These subsequent price lists when attached to the basic contract become a part of the agreement and are binding from the effective day fixed for the operation of same as set forth therein.

In this connection, no price lists will be authorized to the association sponsored contracts except those that bear the approval of the Fair Trade Committee and the seal of the association.

It should be borne in mind that the State Fair Trade law has only an intrastate status. The Federal Anti-Trust laws now prohibit interstate dealings with respect to the adoption of minimum prices, and will do so until Congress passes an enabling act to take care of the situation. Any arrangements, therefore, with the Fair Trade Committee

must be made in North Carolina by some representative of the manufacturer. The Committee is ready to talk to wholesalers or other manufacturers' representatives within the State, and to accept lists of minimum resale prices for inclusion in our Fair Trade Contract, subject to committee approval as to form.

Drug Store Exemption Under Sales Tax Law

For the information of Association members there is published below, in full, Regulation 67, of the Revised Rules and Regulations Governing the Administration and Application of the North Carolina Sales Tax, which became effective at 12:01 A.M., July 15, 1934, and which have been in effect since that date, dealing with sales of drugs and pharmaceutical preparations by druggists, and others.

It is indicated from reports coming from here and there that a rather large number of retail drug stores, audited during the past few months by the Sales Tax Division of the Department of Revenue, have been called upon to pay considerable amounts in back taxes, together with heavy penalties, arising from this exempted class of sales tax transactions. In some instances, it appears that both the auditors and the retail druggists themselves have forgotten that such a regulation was ever promulgated, judging from the manner in which the auditors reached their conclusions and the failure on the part of the retail druggists to protest their findings. In other cases, it seems that the taxes and penalties were levied because of the incomplete records that had been kept by these stores.

In connection with the latter proposition, it may be stated that no regulation whatever has ever been issued with respect to the manner in which the record of the sales of exempted drugs and medicines should be kept. Some druggists have employed one method of keeping this record and some another. These have been approved by the sales tax agents generally since the sales tax law was first enacted in 1933. Our position all along has been that inasmuch as the Department of Revenue had not provided drug stores with a definite regulation governing the subject, they have been at liberty to employ any method of keeping the record they desired, so long as the plan used enabled them to arrive accurately at the exemptions they were entitled to take, under the regulation, referred to, as follows:

"67. Sale of Drugs and Pharmaceutical Preparations by Druggists, Doctors, Etc.: The sales tax applies to the sale of drugs, medicines and pharmaceutical supplies sold by druggists, doctors and others. The sale of all medicines and drugs sold by druggists, doctors and others on doctors' prescriptions, which are actually compounded by the druggists or doctors in the sense that they are mixed, blended or processed, are exempt from the sales tax, and the medicines and drugs sold by the drug stores on doctors' prescriptions will be assumed to be actually mixed and compounded by the druggist.

Sales of all patent and proprietary preparations and all other medicines which are not prepared, mixed, or blended at the order of the consumer but are carried in stock and sold from stock are taxable sales. The exemption of producer's sales extends only to prescriptions filled at the order of the consumer or to other preparations made at the order of the customer. When the druggist sells from stock he is selling as a retail merchant and not as a producer and such sales then are taxable."

We have been advised by the Revenue Department that new regulations governing the collection of the sales tax will be drafted and become effective July 1, 1937, and that a regulation providing for a uniform method of keeping the record of exempted drugs and medicines will be incorporated therein. This office is now co-operating with the Department to the end that a satisfactory and reasonable method will be adopted.

New Sales Tax Ruling Coming

Every retail merchant in North Carolina is vitally interested in the revised rules and regulations governing the application and administration of the sales tax which are now being prepared by the State Commis-

(Continued on Page 90)

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

General News Items

Mr. C. L. Rhyne has resigned his position with the York Drug Co., of Winston-Salem, and is now with Mann's Drug Stores in High Point.

Mr. J. C. Coble has severed his connection with the Economy Drug Store in High Point and is now with the Walgreen Drug Co. in Greensboro. He succeeds **Mr. Tom Harris** who is moving to South Carolina to accept a position with one of the drug stores owned by **Mr. J. M. Smith.** We have been unable to learn the name of the town in which he is to be located. **Mr. M. L. Jones,** who has recently come to this State by reciprocity with Tennessee, is also a registered druggist for Walgreen. He succeeds **Mr. J. D. Porter,** who has accepted a position with Liggett's Drug Store in Asheville. Prior to going to Greensboro Mr. Jones was associated with the Waynesville Pharmacy in Waynesville. He made application for membership with the Association at the Raleigh meeting.

Mr. R. F. Keenum has resigned his position at Summitt's Nu-Way Drug Store in Kings Mountain and is now with the Central Drug Co. in Gastonia.

Mr. J. B. Barron severed his connection with the Griffin Drug Co. in Kings Mountain on May 15 to accept a position in Rock Hill, S. C. He has been with Mr. Griffin for the past four years.

Mr. O. E. Franklin has accepted a position with the Peoples Drug Store in Valdese, succeeding **Mr. C. H. Craven.** Mr. Franklin formerly worked at the Hanover Drug Co. in Wilmington.

In the recent nation-wide prize contest conducted by the Norwich Pharmacal Co. for clever answers to the question: "Why is Unguentine a whole first-aid kit in one handy tube?" **Mr. Carl W. Hertzog,** of Gastonia, won the second prize of $150.00, while **Messrs. A. L. Hogan,** of Kinston, and **A. B. Macon,** of Mount Airy, each won $5.00 awards.

Mr. and **Mrs. J. G. Barnette,** have bought a new home in Charlotte at 1923 Lombardy Circle.

Mr. Jas. Fussell is the proprietor of a new drug store in Rose Hill known as the Rose Hill Drug Co. **Mr. F. P. Meroney** is the pharmacist in charge.

Mr. Hilliard Bobbitt has accepted a position as assistant manager of the Kibler Drug Co., of Morganton, and will be in charge of the prescription department. He was formerly associated with his brothers, **Messrs. A. B.** and **L. M. Bobbitt,** in Winston-Salem.

The following have applied for membership in the Association: **Messrs. H. C. Dover,** of the Willson Drug Store, of Winston-Salem; **H. C. Chandler,** of the Wesley Heights Pharmacy, of Charlotte; **F. B. Ham,** of the Ham Drug Co., of Greensboro; **W. F. Matthews,** of the Sterling Drug Co., of Charlotte; **W. C. Lewis,** of the Kannapolis Drug Co., of Kannapolis; **W. P. Phillips,** of the Spake Pharmacy of Morganton; **G. M. Honeycutt,** of the Kenansville Drug Co., of Kenansville; **H. L. Dixon,** of the Independence Drug Store, of Charlotte; **A. D. Edens,** of the Mangum St. Pharmacy, of Durham; **H. Mitchell,** of the W. H. King Drug Co., of Raleigh; **H. M. Cooke, Jr.,** of Cooke's Drug Store, of Salisbury; and **C. P. Pressley,** of the Elizabeth Drug Store, of Charlotte; **J. G. Roberson,** of Roberson's Drug Store, of Hertford; **Geo. E. Royall,** of the Turner Drug Co., of Elkin; and **M. L. Jones,** of the Walgreen Drug Co., of Greensboro. **Misses Maggie Lou Moore,** of Rocky Mount; **Jean** and **June Bush,** of Chapel Hill; and **Messrs. A. L. McLean,** of Fuquay Springs; **G. B. Kornegay,** of Mount Olive; and **Mrs. J. W. Watson,** of

Rocky Mount, have affiliated with the Student Branch.

In recent municipal elections **Attorney F. O. Bowman** was elected a member of the Chapel Hill Board of Aldermen, while **Mr. E. H. Tate** was chosen mayor of Lenoir. **Mr. P. J. Suttlemyre** has just announced his candidacy for mayor of Hickory. **Mr. W. C. Ferrell** is serving as mayor of Nashville since the death of the former head of the town government, pending the election of his successor. **Mr. Fleet H. Scroggs** has been named to the school board of Statesville to fill out the unexpired term of a retired member.

We understand that **Mr. J. O. Hendrix** has purchased an interest in the Streetman Drug Store, of Marion, of which **Mr. J. W. Streetman** has been the sole proprietor for a number of years. Mr. Hendrix was formerly with the Crawford Drug Co., of Lenoir, being associated with the firm for four years.

Mr. J. V. Woodard, who has been associated with Goldsboro drug stores for some time is now with Eckerd's Drug Store in Raleigh.

We understand that the Randolph Drug Store, of Asheboro, has been undergoing extensive alterations—the floor space has been doubled, a new floor and ceiling has been put in, and the prescription department enlarged. **Mr. R. L. White** is the manager of the pharmacy.

FOR RENT: Established drug stand in block adjoining Durham Post Office. Write, Box 825, Durham, N. C.

Student Branch Has Exhibit

Under the sponsorship of the Student Branch of the N.C.P.A., State University students during the convention had an exhibit in the lobby of the hotel that attracted a great deal of attention. Three distinct types of displays were on exhibit, each attractively labeled. First, there was a display of prescriptions for use as dermal parasiticides covered in an article in the *A.M.A. Journal* for October 3, 1936, each typical of a display that any local druggist might make before a meeting of a medical group in his vicinity. Second, there was a display of apparatus such as ought to be in every retail pharmacy. Such apparatus is a requirement in some states. Finally there was an interesting display of books such as should constitute the minimum library of any retail druggist. These displays were made with the idea and hope that druggists will make actual use of them in their own stores. Anybody interested in the work indicated by these exhibits can obtain further information by writing in to the University.

Air Conditioned Pharmacies

Bissette's Drug Stores in Wilson and Greenville will be air conditioned within the next thirty days. We understand that these two pharmacies will be the first stores in that section of the State to have this modern improvement. The cost of installing the two systems will be in the neighborhood of $5,000. According to **Proprietor Paul B. Bissette**, the system will be used to cool the pharmacies in the summer and to help circulate the air and keep the stores warm in the winter. The air will have a complete change seven times an hour, and the system will be the same as that installed in the U. S. Capitol and the U. S. Treasury Building.

News from the University

Under the auspices of the Rho Chi fraternity, **Dr. W. G. Crockett** of the Medical College of Virginia, spoke before the entire student body of the University School of Pharmacy on the morning of May 4 choosing as his subject, "Crimes Committed in the Name of Health."

Students in the first year class have chosen as their officers for the coming year: **Messrs. A. N. Costner**, of Lincolnton, *president;* **J. M. Pike**, of Concord, *vice-president;* and **L. W. Smith**, of Kannapolis, *secretary-treasurer.* Incidentally all three of the officers are sons of North Carolina pharmacists.

Students in pharmacy at the State University, as well as a goodly number of the alumni, enjoyed the annual dances on April 30 and May 1st. Two evening dances were given and a tea dance. Music for the entire series was furnished by **Freddy Johnson** (Class of 1938) and his Carolina orchestra. The several class officers and their sponsors formed the figure at the opening ball.

Preceding the first dance the local chapter of Rho Chi gave their annual banquet at the Carolina Inn. **Mr. J. W. Watson,** president of the fraternity, acted as toastmaster.

Hal Reaves Hurt in Accident

Mr. H. C. Reaves, of the Reaves Pharmacy, of Asheboro, and his sister-in-law, **Mrs. E. L. Reaves,** also of Asheboro, suffered injuries of a minor nature on May 6 when their automobile ran into the rear of a truck which stopped on the Randleman road, about five miles south of Greensboro. The injured parties were treated in a physician's office, Mr. Reaves for lacerations on the face and Mrs. Reaves for bruises and cuts. We are delighted to report that Mr. Reaves was well enough to attend the Raleigh meeting.

News Items from Greensboro

R. A. McDuffie, *Reporter*

Nearly every Greensboro drug store was represented at the Raleigh convention. Greensboro pharmacists know something about conventions and the consensus of opinion was that the Raleigh druggists did themselves proud.

Mr. Frank Ham, who recently purchased Coble's Inc., from the H. F. Coble estate, has changed the name of this store to the Ham Drug Co.

On account of a recent illness, **Mr. C. N. Herndon** was not able to attend the Raleigh meeting. He is now recuperating at his home.

The June meeting of the Greensboro Drug Club will be held at Guilford College. At this time the annual election of officers will be held. The business meeting will be followed by a dance.

Mr. Earl Weatherly is now getting around a bit. For the past two months he has been confined to hospitals and to his home on account of illness.

Mr. Claude O'Brien, of the Best Drug Store, recently purchased a small farm several miles south of Greensboro. Mr. O'Brien plans to do some experimental work in the cultivating of medicinal plants.

Presents Picture to University

Mr. J. Louis Cobb, of Mount Olive, of the Class of 1921 of the State University, has presented to the School of Pharmacy an oil painting executed by himself. Classmates of Mr. Cobb will remember his interest in art and his drawings during his student days. The picture is reminiscent of his college days and shows a sympathy for the present day "plodder." It portrays a worn and weary student sitting at a table with books around him—the clock at his elbow shows that it is already one o'clock, while the young man studies on with the dread of examinations ahead. In his hands, in tribute to Dean Beard, is a text on Materia Medica, while near him is a copy of Remington, as well as chemistry, botany, and other notes. The picture came at a most appropriate time as the cramming for spring examinations was under way when it reached Chapel Hill, and as the students look at the oil painting executed so sympathetically by a former burner of midnight oil, they are particularly grateful that an alumnus has a fellow feeling for them in their dread of tomorrow's tests.

Congratulations Professor!

Professor M. L. Jacobs, of the State University, has just won his doctor's degree from the University of Maryland and the same will be conferred upon him at the Commencement exercises in June. The subject of his doctor's dissertation is "A Study of New Solvents in Alkaloidal Assaying." Professor Jacobs received the degree of Ph.C. from the University in 1921. His apprentice training was secured in his home town of Apex with the A. V. Baucom Pharmacy, and with Herndon's Pharmacy, in Greensboro. He was also for one year with Burrow, Martin and Co., of Norfolk. In the fall of 1923 he entered the University of Nebraska, receiving the B.Sc. Phar. in 1924. He then entered the Graduate School of this western university on a fellowship, doing part time teaching for the term 1924-25. He was full time instructor at the University of Colorado during the year 1925-26. He returned to Nebraska in the summer, 1926 and completed work for the M.S. degree. He was called back to the University of North Carolina in the fall of 1926 as a member of the School of Pharmacy Faculty, and has been associated with the institution ever since except for a leave of absence granted him for his residence work at Maryland.

Marriages

Mr. and Mrs. Grover Gaddy, of Laurinburg, announce the marriage of their daughter, Dora, to **Mr. Edward Lee Smithwick**, on the morning of April 18. Mr. Smithwick is originally from Belhaven and was a first year student in pharmacy at the University in 1935-36. Since that time he has been manager of Pender's store in Laurinburg.

Announcement has been made of the marriage of Miss Hazel Tucker, of Albemarle, and **Mr. Harry Thomas Murrell**, of Durham, on May 9. Mr. Murrell graduated from the State University last June and since receiving his license as a pharmacist a few days later has been associated with several North Carolina drug stores. He is at present connected with the Peabody Drug Co., of Durham.

Deaths

Col. James R. Young, aged eighty-four, North Carolina's first state insurance commissioner, died at his home in Raleigh on April 25 after a long illness. Many years ago he was connected with the profession of pharmacy. He learned the drug business at Oxford as a boy, his preceptors being his father and **Mr. T. D. Crawford**. Later he went into business for himself in Henderson. He was a charter member of our State Association and was made an honorary life member at the Raleigh meeting in 1930.

President Charles H. Avery of the American Druggists' Fire Insurance Company died at Altadena, California on the morning of May 9 in his eighty-sixth year. He has been characterized as one of the outstanding figures of the country in pharmacy. In 1906 he became one of the founders of the American Druggists' Fire Insurance Co. and was its first president, continuing in this capacity for thirty years.

LEGAL SECTION

(Continued from Page 86)

sioner of Revenue, and which will be divulged at the annual convention of the North Carolina Merchants' Association to be held in New Bern on June 7-8, 1937.

It is to be hoped that among the new rules will be one which will definitely require the showing of the sales tax as a separate item with every sales transaction. If such a rule is promulgated and properly enforced, it will enable merchants to more efficiently collect the tax from the consumer and pay it to the State; but just so long as the State permits the amount of the tax to be included in the price of the merchandise, just that long will the merchant continue to have trouble in collecting it from the consumer and the State will experience trouble in collecting the tax from the merchant.

If the merchant collects the tax from his customers, the State will get the amount due the State; but if the merchant cannot collect the tax he cannot afford to pay the State three per cent on his gross sales and remain in business. Therefore, it is to the advantage of the State and the merchant for the tax to be shown separately with each sale, and we trust the Commissioner of Revenue will recognize this fact and embody such a requirement in his new rules which become effective on July 1, 1937. (Editorial, Carolina-Virginia Retailer, May Issue).

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Officers of the North Carolina Pharmaceutical Association for 1937-38

President.....P. J. Suttlemyre, Hickory
Secretary-Treasurer (On Leave Jan.-June, 1937).....J. G. Beard, Chapel Hill
Acting Secretary-Treasurer (Jan.-June, 1937).....I. W. Rose, Chapel Hill
Chairman of the Executive Committee.....P. J. Suttlemyre, Hickory
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel.....F. O. Bowman, Chapel Hill

WE SALUTE THE CLASS OF 1937!

We are happy to have this opportunity to extend our heartiest congratulations to the 1937 graduating class in pharmacy at the State University and to wish for these students the best of good luck as they begin their professional careers. But at the same time we have a feeling of real sadness as we bid them "Good-bye." For four years we have had the privilege of their friendship and we have taken a genuine pride in the fine accomplishments of their college days. As we think of the members of this class many memories crowd upon us of little incidents in the careers of each one of them as well as of conspicuous happenings that make up the class history. We can never forget the many courtesies they have shown us or their sympathy and their willingness to help when office work was heavy. We like to think of their fine class spirit and of what the class has done under the leadership of its president, H. S. Fox. Closely linked with class activities is the splendid work of Hal Cornwell as president of the entire student pharmacy body. And then we remember the service rendered the University by J. W. Tyson, Charles M. Crowell and Jack Smith as members of the University Student Council. Every one was gratified when "C. M." was awarded the Lehn and Fink Medal at Commencement, (and pleased that he led the State Board) while Jack won the A.Ph.A. Membership prize offered this year for the first time by Dr. H. M. Burlage. Crowding upon these memories is the remembrance of the untiring and enthusiastic efforts of W. J. Smith in founding and developing the Student Branch of the N.C.P.A. to the fine position it occupies today. He won the Buxton Williams Hunter Medal awarded to the member of the graduating class who has displayed outstanding qualities of leadership and scholarship and done the most conspicuous work in the Student Branch. This medal was established this year by Alumnus D. R. Davis in honor of his uncle, Mr. B. W. Hunter. We could not mention this student organization without recalling the earnest and fine work of the first secretary, Herman Thompson. And then we remember the enviable records of the members of Rho Chi, honorary scholastic society. Ten members of the class won this coveted honor—J. W. Watson, H. J. Kee, E. V. Stephenson, C. M. Crowell, W. J. Smith, J. D. Smith, J. I. Matthews, J. A. Mitchener, H. O. Thompson, and C. W. Waller. The first named made the highest average in the class and was, therefore, the winner of the F. W. Hancock Prize of a gold watch for distinctive scholarship. Incidentally, two of these boys will probably pursue graduate studies in pharmacy. We remember too that many members of the

class have worked their way through college —sometimes with enormous sacrifices. They have accomplished their purposes gallantly without a hint of what their financial struggles have been. We are thinking too of such fine friendships as those of Charles Crowell and Hal Cornwell, of Steve (E. V. Stephenson) and Horace (Kee); of Jack Smith and J. W. Tyson; and of Howard Fox and Jimmy Way. We had a real thrill when we found out that Phil Brame had made the highest average on the "practical" of the State Board, for we knew perhaps as no one else how hard he had studied for the examinations. It will be a long time before we forget the serious and faithful devotion of Sam Turner to his studies; or the fine spirit and persistent determination of G. W. (Mac) McLean to obtain his degree; or R. E. Bullard and J. W. Tyson working at heavy jobs down town between classes while earning fine grades in their college work; or W. A. Hayes working every night in his Hillsboro drug store and then rushing back to Chapel Hill early next morning for his classes. We are glad that H. E. Smith turned from the study of engineering to pharmacy, and that A. E. Galloway abandoned the three year for the baccalaureate course after his second year. John Mitchener once thought he wanted to study medicine, but he had been trained by his father in the "way he should go" so his love for the profession of pharmacy asserted itself triumphantly as he advanced in his studies. We are glad too that Foster Corwith came down from the north to study pharmacy—one of the finest friends we have ever had and one who has never failed us when a true test of friendship was involved.

And finally we are thinking of Commencement Day and of how much we hated to tell these boys good-bye. As we talked to each of them we were impressed with how sincerely they loved the University and their profession. We shall miss them greatly and we hope they will come back often to see us. We take a real pride in presenting them to the pharmacists of our State and we are wishing for each and every one of them the fullest measure of happiness and success.—A.N.

Your Store Should Have Personality

May we suggest that you check up on your store and see how you stack up as compared to other druggists and get busy at once if you find that your store is one without personality? The drug store of a generation ago was an institution. Now most druggists are largely mere venders of merchandise which may be bought almost anywhere. Study this situation carefully and see how you can build some character into your business which will make it different and better than the rest. Try to have the proper atmosphere about your drug store. Bring back some of the ideals of your profession. Make your store really a drug store. Make it attractive and modern. Build character into your business which will bring those over 35 years of age, who spend a large part of the money, into your store.

Store Appearance Important

In order for you to be successful your store must be inviting to customers. It must be clean. The merchandise must be arranged in an attractive manner. It must be well-lighted. Your prospective customers should be made just as comfortable as possible when they come in to make a purchase. The personnel in your store is another very important part of successful drug store operation. You can easily tell if your salespeople are producing results which are favorable to you and to your customers. You and your staff can profit by customers' reactions and suggestions and you can increase your volume and profit by proper display of merchandise, a most effective form of advertising which is available to you.

Develop an Efficient Personnel

The salaries of your personnel should amount to only slightly over 10 per cent of your operating expenses or about 16 per cent of your sales. Increasing the sales in your store by a small per cent may be very significant when reflected in the net profit as it does not need to cause a corresponding increase in the salaries paid to your employees. Druggists have enormous prob-

lems in considering their personnel for, as we know, drug stores are usually over-manned or under-manned, and the right number of employees to handle the work properly is a difficult number to arrive at. Changing consumer demands cause peaks, some of which can be anticipated, and others which can not be prepared for. Retail store training and supervision may secure greater productiveness among your employees.

We believe that independent druggists do not pay sufficient attention to the interior of their stores and to their personnel. They have the same opportunity of doing so, however, as chain stores have and the latter know that the object of a display is to stop the customer and invite inspection and the duty of the salesperson is to complete the sale in a large enough number of cases to make his employer a profit.—R.W.C.

The Tempo of the Times

The trends of buying habits of the American public and the merchandising practices of the retailer are greatly influenced by the way we live. Modern women, who buy a high percentage of the goods sold in drug stores, must be catered to. It is necessary to study what lines of merchandise should be included in a drug store in an effort to win and hold a share of the ever-changing demands for services and goods all of which are bought to make life easier and better.

As an example, druggists could sell attractive paper goods to take the place of table linens and dishes. They could make motoring more pleasant by promoting merchandise especially for touring. Stationery departments are, as a rule, not of as much importance now. Who writes letters in this day of travel, telephone, telegraph and typewriter? It is always proper and also necessary to consider the way we live in carrying on business in such a way as to win and hold a share of the money being spent and druggists could do a lot to help themselves by making a greater effort to find out what people want as a merchant of any kind is the public's purchasing agent and must keep up with the lively tempo of the time.—R.W.C.

Social Security Information Available

Mr. Stacey W. Wade, Field Representative of the Social Security Board, writes us as follows: "Realizing that there are still many employers in North Carolina who are perplexed by some of the provisions of the Social Security Act . . . we wish to state that field offices of the Social Security Board have been opened at Raleigh, Salisbury, Charlotte, Asheville, Greensboro, and Winston-Salem. These offices are staffed with men trained in Social Security problems, who are eager to assist in answering questions. They are to assist and serve you —use them."

What's New?

Your customers are interested in what's new. Do you have the new items in your store for them? Having new things before your competitors show them has a definite effect on increase in sales and creates an interest in your store. If a customer sees some new product advertised for sale by druggists it is an important factor in your success for him to know that he can expect to get it in your store.

Druggists must also give attention to new products of interest to prescribing physicians. Having new items while they are new creates a favorable impression on both the physician and his patient. Calling a physician's attention to new medicaments or new modes of administration or dosage for old ones creates a good impression, if the physician is properly approached, with the result that sales of these items are created in your store before they can be purchased elsewhere.—R.W.C.

Prescription Prices

A plumber's bill for work done in a Portland, Oregon, pharmacy showed charges of 15 cents for a syphon ring (his cost 5 cents) a gum washer at 10 cents (his cost 1/2 cent); time 75 cents (10 minutes work or at the rate of $4.50 per hour). No simple doubling of ingredient costs here. What a profit pharmacy would yield if pharmacists could charge proportionately for ingredients and professional service? Keep this item in mind the next time some one

thinks you have charged him too much for filling a prescription.—R.W.C.

Fountain Trends

Fountain sales are growing for some druggists. If a druggist thinks it is necessary to make a fountain-restaurant out of his store he should modernize if he expects to make a profit. Modernization, in the case of fountain departments, does not mean just new equipment but includes also excellent service and quality food as well as efficient operation.—R.W.C.

Open Display

One of the arguments proposed against open display of merchandise is that there is considerable loss due to stealing. There are two types of thieves who take merchandise—one takes it for profit and one for use. Certain times of day are best for the organized group. They study your banking hour habit, your window trim days and the meal-hour time as you may be shorthanded. Druggists need to be more alert to keep from being marked as "easy". Just a little effort will cut down the already small shrinkage caused by stealing. Hidden merchandise will not sell and probably it is better to give away a few "samples" of merchandise if the number can be kept down. The advantages of open display far out-number the disadvantages and stealing is one of the most important of the latter.—R.W.C.

Returned Merchandise

Bulk medicines, hospital and nursery supplies should never be accepted for credit under any conditions. Merchandise sold in drug stores is often of such a personal nature that the druggists can explain its non-returnability. May we suggest that a good policy to adopt to cover other cases of returned merchandise would be that the store's policy is not to accept merchandise for credit unless the manufacturer of it approves the product returned as pure and resalable. Such a policy might protect the druggist against fraud and certainly would be an additional protection as far as public health is concerned.—R.W.C.

Customers Should Return

We have heard a salesman defined something like this—one who sells merchandise which does not return to a customer who does return. We talk about the various ways and means of getting more frequent, larger and more profitable sales. A salesperson who knows his merchandise and uses honest salesmanship will be responsible for very little returned merchandise. The inconvenience of returning goods often annoys the customer and returned goods are a real problem and profit loss in a drug store. The customer is not always right, neither is he always wrong, and the best way to get around this problem is to use honest salesmanship in the first place. We believe that a good salesperson is aggressive without being of the high pressure type, and sincere in his desire to please the customer and that the goods he sells will usually stay sold.—R.W.C.

Versatility

Every day we hear of personnel changes where the transfers seem at first of questionable value. A manager of a company enters the employ of another selling very different merchandise. A copy-writer never knows what he may be called upon to write. A druggist never knows in advance what the day will bring forth for him in the way of interesting incidents and people. Versatility is the answer to all three of the cases cited above. A druggist's success may be largely due to his adaptability to different new products and people and his versatility in developing new techniques in selling the numerous and ever-increasing items in his store.—R.W.C.

Lighting

Lighting sets the stage for displays of merchandise. Is your window and store interior well-lighted? Lighting is made use of in your competitor's store and unless you keep up with the parade your profits will lag too. One of the important things in the modernization movement we hear so much about now a days is correct lighting. You can often improve the lighting in your store at a small outlay compared to the selling help you are sure to get from it. Seeing a thing plainly is necessary if a person is to become interested in buying convenience merchandise. Much of the merchandise in a drug store is in the convenience classification. Are you throwing enough light on it?—R.W.C.

THE PRESIDENT'S PAGE

Fellow-Druggists of North Carolina:

I appreciate the honor you have conferred upon me in electing me as your president and I trust your confidence will be justified.

We have just gone through a year in which we feel the profession of pharmacy has advanced. It has been through your co-operation that this has been possible. The druggists of North Carolina have a right to feel proud of their position today. However, we must carry on the fight if we expect to hold the ground we have gained.

Our Fair Trade Bill has lent a ray of hope to all independent merchants. We are now looking forward to the future with confidence. The strength of the small merchant has been recognized and we owe much to him for the successful legislation that has been passed. The consideration and encouragement given to us by the public convinces me that our friends want to see fair play. As a further evidence of this, look at the number of states that have enacted Fair Trade Legislation—over two-thirds of them.

Here are a few ways to help the Fair Trade Bill:

1. Create public sentiment for it by using tact and common sense in explaining it to your customers.

2. Sell high class merchandise instead of that of poor quality put up in cheap looking packages, and selling at a lower price with larger profit than Fair Trade items.

3. Co-operate with those manufacturers who are trying to align themselves with Fair Trade by making adjustments and working towards a completely stabilized condition.

4. Give the Fair Trade Committee your support. They are a fine set of men.

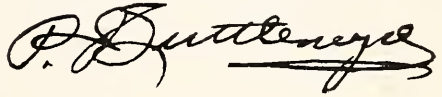
The Fair Trade Bill will not raise the cost of living, but will lower it by stabilizing and equalizing prices whereby a merchant cannot sell one item below cost and overcharge on another item. It will protect the health of our people. We sincerely believe that merchandise should be priced in keeping with its quality and that we should not attempt to deceive a customer by offering a product below its value and then overcharging on an item of poor quality to even up matters.

It is impossible to conduct a legitimate business without a profit. When items have to be sold at a loss some one has to pay for it and if they do not pay for it through unreasonably high prices on some other item, probably some worker in a store or manufacturing plant has suffered a wage cut to make that cut price possible. When this happens you and I, as well as all other workers, suffer.

The Fair Trade Act is very reasonable and gives the manufacturer a right to set a minimum price on his merchandise.

The Tydings-Miller Bill is not dead. Write to your Congressman and to your Senators urging their active support of the measure. Write a letter to President Roosevelt. Write to Postmaster General Jas. A. Farley soliciting his aid and calling his attention to the campaign promises; tell him that the independent retailers of America are expecting the Democratic party to make good on its platform pledges. Let's keep up an active fight!

Do your own thinking; stand by the manufacturers and jobbers that stand by you. Co-operation and organization wins. Pharmacists, now is the time to pull together and to keep pulling. It is the duty of every pharmacist in North Carolina to support the State Association both by paying dues and by a willingness to work with us. We are counting on your help!



Advertise Your Drug Store*

By J. A. Goode

You have observed the examination, by able specialists, of the heart action, the circulation, muscular development, hygiene, elimination and mental attitude of what was once a very sick patient. The patient, Mr. Self-Satisfied-Independent-Retail-Druggist, is a well known character. These specialists, after a careful examination, have prescribed remedies which will no doubt bring about a complete recovery. I have been assigned by the able Chief of Staff to the treatment of the patient's voice, the medium through which he can tell the world about his recovery. Advertising!

He may now be ever so physically and mentally fit, but, unless he does something about it, tells the world about it, or, in other words, advertises, he will be like a beautiful, deaf and dumb woman—looks good but says nothing. The modern retail drug store, by reason of general public demand, is somewhat like Sally Rand, the fan dancer. It carries a big assortment. It must show much to attract the customers. It must advertise. It must use, intelligently, advertising in all its phases. It must, in a dignified but persistent manner, emphasize the professional standing and capacity of its management.

Through monthly bulletins to the physicians, calling their attention to the new products constantly coming on the market, the wide-awake pharmacist can place himself first in mind for prescription work with the physician and establish his pharmacy as a dependable place to obtain up-to-the-minute information and supply of the latest improvements in remedies both new and old. There are many sources of information on this type of procedure.

A different type of advertising, one minus technical terms, expressed in the language of the laity, is necessary to establish himself both as a professional and business man with the public. Our drug magazines, newspapers, and private agencies offer a wealth of this information.

The next question of great fundamental importance for the wide-awake druggist to ask himself and answer is, whether or not he is an economical source of supply of drug store merchandise. If he isn't, he has the choice of losing the profit on the business taken from him by his competitors or of losing the profit on the sales which he makes at a loss to hold his volume. If he is efficient, and I wish to emphasize the word "efficient", he is better off losing the profit on merchandise sold to hold his volume than he is losing the profit on the loss of volume to his competitors. Once your store gains the reputation of high prices, it becomes increasingly difficult to attract added volume. As your volume goes down, your cost of operating goes up; thereby increasing the difficulty of meeting and beating competition. The reputation for high prices, along with managerial inefficiency, a filthy store and an incompetent personnel, is the most direct route of all to the bankruptcy court.

Say something! Advertise! If your heart, your circulation and muscles are good, believe it or not, you are alive! Find some way to tell the public about it! Clean up your store! Take a dose of *infusa enthusiasamus!* Put your clerks to work, and, last but not least, go to work yourself. Remember the old Chinese proverb, "Employment and hardships prevent melancholia." The work will do you good physically and sharpen you up mentally. Tape your shelves so you can find out what item belongs in the vacant spaces. Index your prescription stock and stop losing sales and buying items already on hand. Organize your system of buying, selling and display. Develop a new appearance and atmosphere from the front door to the back.

When you have finished cleaning up the place, look it over honestly and candidly and see if you are ready to invite the public in and tell them about it.

When you first went in business, your store was clean and orderly. You did well.

* Presented before the Commercial Clinic at the 1937 meeting of the N. C. P. A. Each paper presented was centered around the query, "What Are We to Do with a Sick Drug Business?"

As your self complacency grew, you hardly noticed it when you began to slip. You quit going after business. Your store became less inviting to business. The personality of the store, responsible for its success, began to disappear. You developed no new customers to take the place of those who died and became dissatisfied with you as their druggist.

Now, with the new spirit determined to succeed, with a cleaned-up store, start all over again! Begin telling them, with that same enthusiasm you did when you first began business. Hold an anniversary sale. Offer unusual values for pennies coined during the year you started in business. The older your store, the more sensational value you can offer for them because of their scarcity. By tying the date of these pennies in with your anniversary sale, it will help to emphasize that it is you holding a sale; that it is you who are claiming to operate a new and modernized drug store; that it is you, the dead one come to life, bidding for their business on the basis of serving them more efficiently and economically than any of your young, up-start competitors. Hold weekly sales meetings with your sales force. They probably have never had a lesson in salesmanship since they have been with you. And maybe you are going to be embarrassed to try to give them a lesson. If so, it will only emphasize the importance of a complete change and rebirth in your entire merchandising system.

The drug magazines have been successful in publishing thousands of smart, practical merchandising methods. They have not, however, been successful in forcing the proprietor of the average drug store to adopt very many of these methods. The decision is up to you. It's your business. Nobody has a right to tell you what to do except the sheriff when he comes to close you up, and even he can only tell you what you *might* have done. The chains are opening de luxe or super stores in a bid for more of your business. What kind are you going to operate?

Take stock of yourself. Believe in your own ability. By reason of your experience, you are qualified to do a better job. There is evidence about you of this capacity. Any man who has survived the chaotic business depression now passing has reason to believe that he can survive and make progress from here on.

With the advent of fair trade acts, which will result in the lessening of the ravages of cut-throat competition and the elimination of counterfeit merchandise, together with the cumulative effect of the Robinson-Patman Act, which will become more helpful as the surplus stocks, bought in anticipation of its enactment, are exhausted; great encouragement is offered to the efficient and wide-awake independent retail druggist. Proper aggressiveness on the part of the members of our Association and those of other states can now be exerted in behalf of advertised brands of merchandise which will increase the customer traffic in all of our stores, with the sustained hope of a more solid and lasting foundation.

The rules of the game have been improved. Blows below the belt are out. Reputable manufacturers are dealing the cards on top of the table. The independent merchant as a whole is gaining in the percentage of total retail business done. The independent retail druggist is now in a position to offer the public more in value and service than any other merchant, because he is more than a merchant. Let's tell the public about it! Advertise!

Pharmacy Students on Honor Roll

The following students in pharmacy at the State University made the honor roll for the Spring Quarter: **Misses Ernestine Barber**, of Goldston, **Jean** and **June Bush**, of Chapel Hill; and **Messrs. C. M. Crowell**, of Norwood; **H. S. Fox**, of Asheboro; **H. W. Harris**, of Catawba; **H. J. Kee**, of Gumberry; **G. B. Kornegay**, of Mount Olive; **Philip Link**, of Reidsville; **J. I. Matthews**, of Rose Hill; **C. C. Oates**, of Hendersonville; **W. C. Simmons**, of Conover; **W. J. Smith**, of Morganton; **J. W. Watson**, of Rocky Mount; **R. N. Watson**, of Jonesboro; and **I. C. Whiteley**, of Morganton. **Messrs. R. N.** and **J. W. Watson** led the group, each making a grade of "A" in every subject.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Drug Store Exemptions Under Sales Tax Law

This office has received scores of inquiries from retail druggists throughout the State during the past two weeks concerning the articles that are exempted from the sales tax insofar as drug stores and pharmacies are concerned. It is presumed that the confusion in this regard was occasioned by newspaper accounts of Commissioner of Revenue Maxwell's address before the North Carolina Merchants Association in Convention at New Bern on June 8th, at which time he released the new regulations governing the keeping of records, the manner of collection, etc. in connection with the sales tax law, which are to become effective July 1st, 1937. One newspaper story, at least, stated specifically that medicines sold on prescription, and medicines compounded and sold by druggists, heretofore exempted from the sales tax, under the new law would be subject to the tax. This erroneous information was carried in a large number of daily newspapers in the State.

Under the 1937 edition of the sales tax law, all drugs and medicines sold on prescription, and all drugs and medicines compounded, mixed, blended, or processed by the druggist and sold to customers are exempt from the retail sales tax. Heretofore, these exemptions have been allowed under a general exemption provision. Under the 1937 act, however, the exemptions are specifically written into the law, which is shown below in italics.

The important thing in connection with the sales tax after the 1937 Act becomes effective on July 1st, is the ruling promulgated by Commissioner Maxwell governing the manner in which drug store owners must keep records of sales tax exemptions, if they are to claim the exemptions. Heretofore, no regulation has been issued in this connection, and consequently some drug stores have employed one method, others have used a different method, and in other cases, no record of the exempted articles have been kept at all. Following Section 406, entitled "Exemptions", Schedule E, Article V, of the Emergency Act, 1937, is the Regulation to become effective July 1st, setting forth these exemptions and likewise the manner in which the record of exempted sales claimed must be kept. Every drug store owner is urged to familiarize himself with this regulation and comply strictly with the provisions therein. Failure to do this will result in the assessment of back taxes, the imposition of penalties, and endless trouble for those who ignore the method provided for keeping these records properly.

Sec. 406. *Exemptions:* The taxes imposed in this article shall not apply to the following:

(a) It is not the purpose of this article to impose a tax upon the business of producing, manufacturing, mixing, blending, or processing any articles of commerce, or upon the sale of such articles of commerce by any one who engages in the business of producing, manufacturing, mixing, blending, or processing, when such articles are sold to a manufacturer or producer, or to a wholesale or retail merchant as defined in this article. The sale of such articles of commerce at retail to a user or consumer shall be taxable at the rate of tax provided in this article upon the retail sale of merchandise: *Provided, however,* that ice, *medicine sold on prescription of physicians, or medicines, compounded, processed or blended by the druggist offering the same for sale at retail,* and the sale of products of farms, forests, mines, and waters, when such sales are made by the producers in their original or manufactured state, shall be exempt from the tax levied in this article. Fish and sea foods shall be likewise exempt when sold by the fisherman.

The Regulation governing the exemptions of Drug Stores and Pharmacies, effective July 1st, 1937, including the records that must be kept, follows:

Sales by drug stores and pharmacies, with

the exception of sales of medicines sold on prescriptions of physicians, or medicines compounded, processed or blended by the druggist offering same for sale at retail, and sales of plain, sweet and buttermilk, are taxable sales and subject to the three per cent (3%) retail rate of tax.

The exemption for medicines compounded, processed, or blended shall only apply to those medicines compounded, processed or blended within the place of business of the druggist offering same for sale at retail. The exemption shall not apply to proprietary medicines compounded, processed, or blended and bottled by a pharmaceutical supply house and labeled under the name of the druggist offering same for sale at retail.

In order to substantiate and be entitled to any deduction or exemption from gross sales for sales of medicines sold on prescriptions of physicians, or medicines compounded, processed or blended by the druggist offering same for sale, and accurate and complete record of such sales must be kept separate and apart from the gross sales of other merchandise, which is taxable under the law.

A detailed record of sales made on prescriptions of physicians, properly numbered with the amount of each individual sale substantiated and supported by properly numbered prescriptions of physicians, will suffice insofar as the sales of merchandise are made on prescriptions of physicians.

In order to substantiate and be entitled to any deduction from gross sales for sales of medicines, which are refills of prescriptions of physicians, an accurate and detailed record of such sales must be kept. This record should be kept in the same manner as the record for the original prescriptions, and the refills of prescriptions should, if convenient, refer back to the number on the original prescription.

Sales of medicines compounded, processed or blended by the druggist offering the same for sale, should be recorded daily in a separate record or column from sales of taxable and other nontaxable merchandise. The keeping of a detailed and accurate record of such sales is an essential requirement and must be strictly adhered to in claiming a deduction or exemption for such sales.

A separate record of sales for sweet and buttermilk must also be kept. The keeping of a separate record of sales of sweet and buttermilk is essential, due to the fact that sales of this merchandise cannot accurately be calculated from the purchase invoices due to the fact that all purchases of milk by drug stores and pharmacies will not be exempt, since certain portions of the sweet milk will be utilized in the preparation of mixed drinks, prepared foods, etc.

Board of Pharmacy Revokes License

The State Board of Pharmacy at its Regular Meeting held at the Carolina Inn, Chapel Hill, N. C., June 15-17, revoked the license of John D. Pike, a reciprocant to North Carolina, who has been employed in Winston-Salem, N. C. Mr. Pike was indicted in the United States District Court at Rockingham, N. C., under the Harrison Law on March 1, for violation thereof, and sentenced when he pleaded guilty to imprisonment for a term of eighteen months in the United States Penitentiary Annex at Fort Leavenworth, Kansas.

North Carolina "Maximum Hour Law"

The "Maximum Hour Law" enacted by the 1937 General Assembly will become effective July 1st, 1937.

The act establishes a forty-five hour work week for female employees and a fifty-five hour work week for male employees, but at the same time it contains numerous exemptions which in many instances make the provisions of the law virtually inoperative.

Except where specific exemptions are made, female employees are not permitted to work more than nine hours in any one day or more than six days in any period of seven consecutive days; and male employees not more than ten hours in any one day or more than twelve days in any period of fourteen consecutive days.

As applicable to retail drug stores and pharmacies, the law exempts all employers who employ eight or more persons in each place of business, all male clerks in mercantile establishments, all registered pharmacists, and, in addition, it exempts all per-

(Continued on Page 104)

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

General News Items

The Alumni Review (U. N. C.) carries the following interesting item: "**Thomas R. Hood,** Dunn pharmacist, is credited with staging the most unique Rotary meeting ever held by the Dunn Rotary Club. As Secretary of the Club Mr. Hood, in the furtherance of international good will, sent an American dollar to Rotary clubs in forty different foreign countries. In return for the dollar, the various clubs sent the Dunn club a product made in that country. Mr. Hood's program proved a success in every respect, won the recognition of high Rotary officials and is to be published in the national magazine, *The Rotarian.*

Dean J. G. Beard sailed from New York on June 17 on the S. S. Quirigua, of the United Fruit Co. Line, for a seventeen day cruise to Cuba, Jamaica, Costa Rica, and the Canal Zone. Later in the summer he will attend the A.Ph.A. convention in New York City.

Mr. James S. White, popular proprietor of the Carolina Drug Store in Mebane, was elected a member of the town board of aldermen recently. During the same month Mr. White was chosen president of the Merchants Association of his town.

In connection with the above paragraph, a druggist wrote us the other day commenting upon the number of pharmacists who have plunged into municipal politics lately. The correspondent mentioned **Mayor Edward Haupt,** of Newton; **Mayor Earl Tate,** of Lenoir; **Mayor Hickman,** of Hudson; **Mayor P. J. Suttlemyre,** of Hickory; and **Mayor George Iseley,** of Raleigh; and then enumerated the following Druggist Aldermen: **Messrs. J. G. Ballew,** of Lenoir; **Eulan Shook,** of Hickory; **G. K. Moose,** of Boone; **J. S. Nance,** of Charlotte; and **Ralph Kibler,** of Morganton.

The Nance Drug Store, of Charlotte, has been incorporated and will own and operate drug stores under $12,000 authorized capital with $6,000 stock subscribed by **J. S. Nance, Ethel Hall Nance,** and **J. M. Scarborough,** all of Charlotte.

Miss Mary Alice Bennett, of Bryson City, is now with the Liberty Drug Store in Winston-Salem.

We understand that **Mr. F. D. Quinn** has closed his drug store in Shelby and is now with Graybeal's Drug Store in West Jefferson.

We recently learned that **Mr. J. C. Williams** had closed his drug store, the Main St. Pharmacy, of Gastonia, and is now with the Griffin Drug Co., of Kings Mountain.

Mr. B. G. Warren, formerly with the Wilson Drug Store, of Winston-Salem, is now with the York Cut Rate Drug Store in the same city.

Mr. J. P. Richardson is now connected with the Ardmore Drug Store in the Twin City.

Mr. J. R. Elson writes us that he is building and equipping a new drug store which will be opened for business about July 1st. It is about 200 ft. north of his present store, which is located at the gates of the American Enka Rayon Mill. The new pharmacy will be on Highway No. 10 out of Asheville to Canton and at the main entrance out of the Mountain City into the National Park. It will be operated under the name of Elson's.

Mr. J. F. Carrigan writes us that he has sold his interest in the Main Drug Co., of Salisbury. He has been with this firm for six years and prior to that time was connected with Purcell's Drug Store for five years.

We understand that the lease held by the Walgreen Drug Store on the building occupied by the firm in Charlotte for a number

of years has expired, and the firm will shortly open for business in new quarters on N. Tryon St.

Mr. H. R. Lewis, formerly with Slack's Pharmacy, of Tryon, is now with the Elizabeth Drug Store, of Charlotte.

Mr. W. W. Miller formerly with Tony's Drug Store, of New Bern, has accepted a position with the Stanley Drug Store, of Charlotte.

Attention is called to the fact that ballots for officers of the Association will be counted shortly. If you wish to vote you should mark your ballot immediately and send it in to President P. J. Suttlemyre, in Hickory.

Among the 1937 graduates of the Medical College of Virginia was **Mr. Reid B. Grantham,** of Red Springs. Shortly thereafter he was among the successful candidates before the Virginia State Board. Mr. Grantham is the son of **Druggist Hiram Grantham,** of Red Springs.

On June 9 **Dr.** and **Mrs. Ralph Clark,** accompanied by their two children, left Chapel Hill, for Madison, Wis. They made the trip home by Williamsburg, Yorktown, and Richmond, Va. and then on to Clarksburg, W. Va., where they will visit Dr. Clark's sister and incidentally attend the meeting of the W. Va. Phar. Assoc. "The Clarks" made many friends while connected with the University and we hope they will come back often to see us.

Mr. W. L. Johnson has severed his connection with the Person St. Pharmacy, No. 1, of Raleigh, and is now the proprietor of the City Drug Store, located at 135 E. Martin St., Raleigh. This store was formerly operated as Murchison's Pharmacy. Mr. Johnson graduated from the State University in 1924, securing his license the same year. He then practiced his profession in several Raleigh drug stores, assuming the position with Mr. Gattis early in 1929. We are wishing for him the best of luck as he launches out into business for himself.

Raleigh has another new drug store in addition to the one mentioned above. On June 15 **Mr. K. V. Franklin** began business for himself in the Carolina Hotel building, the drug store being operated as the Carolina Pharmacy. Mr. Franklin graduated in pharmacy at the University in 1926 and since that time has been associated with the Person St. Pharmacy, No. 2, in the Hayes Barton section. To this new proprietor we also extend our best wishes! He has been succeeded at Person St. by **Mr. Wilkins Harden,** formerly with the Boulevard Pharmacy, of Charlotte.

Dr. Harvey Frank, assistant professor of operative pharmacy at the Philadelphia College of Pharmacy, received an honorary degree from this institution at the recent Commencement. Dr. Frank is well remembered by North Carolina pharmacists as he was at one time connected with the Scott Drug Co. and Lynch's Pharmacy in Charlotte.

Dr. J. Leon Lascoff, prominent retail pharmacist of New York City, has been named as the recipient of the Remington Honor Medal for 1936 as the individual "who has done the most for American pharmacy during the year," in recognition of his services to pharmacy as chairman of the committee which compiled the original Pharmaceutical Recipe Book and recently revised the second edition.

We were delighted to receive an invitation to the Commencement exercises on June 10 of the Washington College of Law from **Mr. Lester A. Reeves,** former student of the University and now with the Washington officers of McKesson and Robbins.

We understand that **Mr. H. C. Newsome** has opened a new drug store in Winston-Salem at 826 W. Fourth St., to be known as the Ray Drug Co. **Mr. W. A. Lane,** formerly with the Empire Drug Co., of Salisbury, is manager of the new store.

Mr. J. P. Bradley, of Burlington, is again making his home in Greensboro, where he is connected with the College Drug Store as manager.

Women's Auxiliary Makes Gift

In 1932 the Women's Auxiliary of the North Carolina Pharmaceutical Association made a very generous gift of $150 through **Mrs. F. W. Hancock,** of Oxford, to the Student Loan Fund of the State University, to be used exclusively in helping pharmacy students in need of financial assistance. A few days ago another gift of $150 was

added to the fund by the Auxiliary. The University is exceedingly grateful to the organization for this gracious gift and takes this means of expressing its thanks. The fund has meant a great deal to pharmacy students in need of financial aid.

With the Graduates

The 1937 Graduating Class in Pharmacy at the State University all secured positions prior to Commencement and are now engaged in the practice of their profession:

Mr. P. A. Brame has returned to his home in North Wilkesboro where he is associated with his father in the firm of R. M. Brame and Son.

Mr. R. E. Bullard, of Roseboro, has accepted a position with Butler's Pharmacy in Clinton.

Mr. A. H. Cornwell, of Lawndale, has gone to Morganton, where he will be connected with the Cornwell Drug Co. of which his brother, **Mr. G. T. Cornwell,** is the proprietor.

Immediately after Commencement **Mr. Foster H. Corwith** went back to Southampton, N. Y., where he is in business with his father in one of the oldest drug stores in that section of the State, Corwith's Pharmacy.

On June 21, **Mr. Chas. M. Crowell,** of Norwood, accepted a position with Geo. C. Goodman and Co., of Mooresville.

Mr. Howard S. Fox, of Asheboro, is now associated with his father, **Mr. C. M. Fox,** in the Asheboro Drug Co., but later in the summer will be located in Raleigh.

Mr. Adrian E. Galloway, of Bolivia, will make his home in Wilmington, where he has accepted a position with the Service Drug Co., owned and operated by **Mr. A. G. Ahrens.**

Mr. W. A. Hayes has returned to his home in Hillsboro where he holds a position with the W. A. Hayes Drug Store.

Mr. Horace Jackson Kee, of Gumberry, on June 21 accepted a position with Burrow, Martin and Co., in Norfolk, Va.

Mr. G. W. McLean, of Raeford, will be located with an Eastern N. C. store. Announcement of this connection will be made later.

Mr. John Ivey Matthews returns to his old home in Rose Hall where he will be associated with Miller's Drug Store.

Mr. John A. Mitchener is with Mitchener's Pharmacy, of Edenton, of which his father, **J. A., Sr.,** is the proprietor.

Mr. H. E. Smith, of Conover, is located with the Hollingsworth Drug Co. in Mount Airy.

Mr. J. D. Smith will be connected with his father's drug store in Deposit, N. Y., during the summer months but has other plans for the fall which he is not ready to announce.

Mr. W. J. Smith is now in the western part of the state and will shortly establish connection with a drug store in that section.

Mr. E. V. Stephenson, of Seaboard, is making his home in Durham where he holds a position with C. E. King and Son.

Mr. Herman O. Thompson, of Chapel Hill, on June 24 accepted a position with F. R. Bell, Druggist, of Beaufort.

Mr. Sam Turner, of Raleigh, has gone to High Point where he will accept a position with Cecil's Drug Store.

Mr. J. W. Tyson is in Fayetteville with Matthews Drug Store.

Mr. C. W. Waller, of Mount Olive, will be with the Weldon Drug Co., of Weldon, during the summer months, but expects to return to the University in the fall to continue his pharmaceutical studies leading to the degree of M.S. in Pharmacy.

Mr. J. W. Watson is living at his home in Rocky Mount and holds a position with the Thompson Pharmacy.

Mr. J. A. Way, of Pleasant Garden, has accepted a position with the Asheboro St. Pharmacy in Greensboro, owned and operated by **Mr. J. T. Usher.**

State Board Holds Examinations

The State Board of Pharmacy held its summer examinations in the Howell Hall of Pharmacy on June 15-16 with every member of the Board present. **Mr. M. B. Melvin,** of Raleigh, recently appointed by the Board to fill out the unexpired term of **Mr. W. L. Moose,** presented his credentials and served for the first time as a Board examiner. The following were the sucessful candidates:

Messrs. C. M. Crowell, of Norwood; **Leon Canton,** of Atlanta, Ga.; **G. W. McLean,** of Raeford; **O. W. Smith,** of Pilot Mountain; **W. A. Hayes,** of Hillsboro; **A. E. Galloway,** of Bolivia; **R. B. Grantham,**

of Red Springs; **P. A. Brame,** of North Wilkesboro; **J. D. Smith,** of Deposit, N. Y.; **J. A. Mitchener,** of Edenton; **W. J. Smith,** of Morganton; **A. H. Cornwell,** of Lawndale; **J. W. Tyson,** of Asheboro; **R. E. Bullard,** of Roseboro; **H. S. Fox,** of Asheboro; **A. E. Millis,** of Durham; **W. C. Lewis,** of Kannapolis; **L. M. Gilbert, Jr.,** of Benson; and **J. I. Matthews,** of Rose Hill. Of eleven applicants, **Mr. Joe W. Neil,** of Charlotte, was the only registered assistant pharmacist to qualify as a registered pharmacist. Forty-eight were examined for assistant pharmacists and only three of this group passed. They are **Messrs. T. W. Russell,** of Thomasville; **LeRoy Sparks, Jr.,** of Durham, and **H. D. Crawford,** of Black Mountain. **Mr. C. M. Crowell** made the highest average on the examinations—ninety-six per cent. Incidentally his examination number was thirteen! Only the grades of those taking both the theoretical and practical examinations were announced.

Greensboro Topics

R. A. McDuffie, *Reporter*

Mr. E. L. DeLamater, who has represented Sharp and Dohme in this State for thirty years, has been granted a two-year leave of absence beginning July 1st. Mr. DeLamater says he will "settle down" in his old home town—Machen, Ga.—and do some gentleman farming. It is with keen regret that he leaves his many druggist friends in this State, but he says that he will keep up with the doings of Tar Heel druggists by reading the JOURNAL. Incidentally, Mr. DeLamater was the first subscriber to the publication.

Mr. DeLamater will be succeeded by **Mr. J. W. Finch,** of Mississippi.

Mr. Norman Moury, who represents Henry K. Wampole in this State, recently spent a while in Philadelphia with his father. The elder Mr. Moury has been in bad health.

Parke Davis and Co. is now represented in Piedmont N. C. by **Mr. B. H. Wolfe.** Mr. Wolfe lives in Charlotte and has been a detail man for Parke Davis for about ten years. He now takes the territory as salesman formerly covered by the late **Mr. D. T. Hare.**

Mr. I. B. Squier has returned to Greensboro from High Point. He is connected with the West Market St. Pharmacy.

The many friends of **Mr. C. N. Herndon** will be glad to learn of his continued improvement in health. Mr. Herndon has been incapacitated for about three months.

Mr. Ralph J. Sykes, proprietor of the McAdoo Heights Drug Store is the new grand patron of the N. C. grand chapter of the Order of the Eastern Star. Mr. Sykes was elected at the annual meeting in Asheville.

Mr. P. A. Hayes attended the annual meeting of the Va. Phar. Assoc.

On June 7 a joint meeting of the Fair Trade Committee and the wholesale druggists of the State was held at the O. Henry Hotel. **Mr. P. A. Hayes** was host at the luncheon. Those interested in launching the Fair Trade Act are leaving no stone unturned in order to have it begin operation on a firm foundation.

Mr. Tom Crutchfield was elected president of the Greensboro Drug Club, succeeding **Mr. C. C. Fordham, Jr.,** at the June meeting at the Starmount Country club. Other new officers are Vice-presidents, **J. N. Eubanks** and **Tom Waugh;** Secretary-Treasurer, **Lon Russell. Mr. Will Sellars** and **Miss Carolyn Cox** were named as assistants to **Mr. Russell. Mr. H. C. McAllister,** assistant inspector of the Board of Pharmacy, was present as a guest and spoke briefly, urging the pharmacists to co-operate closely with physicians in adhering to standard pharmaceutical preparations. Following the business meeting the club members and their guests enjoyed a dance.

Marriages

At five o'clock on the afternoon of June 12 in the Trinity Methodist church, of Durham, Miss Cecile Little, daughter of Mrs. Henry Clay Little and the late Mr. Little, of Colfax, Va., and **Mr. John Leidy Holshouser,** of Chapel Hill, were united in marriage. Mr. Holshouser graduated from the State University in 1928. During his student days he took a prominent part in college life and was the pharmacy representative on the Student Council 1927-28. He was a member of the Kappa Psi and Phi Sigma Kappa fraternities. Since his graduation he has been connected with the Eubanks Drug Co., of Chapel Hill. Among those attending the wedding were **Dr.** and

Mrs. M. L. Jacobs and Miss Alice Noble, of Chapel Hill.

In a double ceremony Miss Margaret Loretta Haynes and Mr. James Merritt Spoon and Miss Hazel Inez Haynes, of Cliffside and Mr. Howard Paul Bridges were married in the late afternoon of June 1st in the formal gardens of the bride's uncle in Cliffside. Mr. Spoon graduated from the State University School of Pharmacy in 1925 and for a number of years practiced his profession with Charlotte drug stores. For the past several years he has been connected with the Spoon Ice Cream Co. in Charlotte. After a wedding trip through Virginia Mr. and Mrs. Spoon are at home in the Queen City.

Births

Mr. and Mrs. B. D. Arnold, of Cary, announce the birth of a daughter, Clara Fay, on April 26. The father of the young lady is now with the Cary Drug Co. Younger alumni of the University remember him as one of the great track stars of recent years.

Deaths

Following an illness of fifteen months, Mr. John R. Avera, Biltmore druggist, died at his home on April 24. Mr. Avera was a native of Quitman, Ga. Coming to North Carolina in 1927 he operated a drug store in Hendersonville for four years. He then moved to Biltmore where he was the proprietor of the Avera Drug Store, next door to his residence on the Hendersonville Road, for eight years. Burial was made at his old home in Quitman.

During the State Board examinations we were greatly distressed to learn from Asheville friends of the death early in May of Mr. Fred Hester, following an illness from a chronic trouble for about a year. Mr. Hester was born on May 21, 1887 in Winona, Miss. He was licensed as a pharmacist in this State in 1916 and had for many years been the proprietor of an Asheville drug store.

NORTH CAROLINA "MAXIMUM HOUR LAW"

(Continued from Page 99)

sons over eighteen years of age in bona fide, foremanship, clerical or supervisory capacity and those in executive positions. In view of the many exemptions, it will be seen that but few retail drug stores in the State are affected by the law.

All employers are required to keep posted at their respective places of business an abstract of the law which is to be furnished by the State Commissioner of Labor. Also, every employer must keep "time records" showing the name, occupation, wages paid and the number of hours worked by each of his employees, which shall be open for inspection at all times to the Commissioner of Labor or his agents.

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Feature

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Officers of the North Carolina Pharmaceutical Association for 1937-38

President.....P. J. Suttlemyre, Hickory
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Acting Secretary-Treasurer (Jan.-June, 1937).....I. W. Rose, Chapel Hill
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Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel.....F. O. Bowman, Chapel Hill

Many Thanks!

I have been asked by your Associate Editor to comment on my experiences in the South and I am delighted that I have been allotted this space to give you a few of my impressions, as well as to thank the many good people who have contributed to our pleasant stay in Chapel Hill. I refer particularly to the druggists and those supplying them with merchandise, to the State Board of Pharmacy, and to the students and the staff of the University of North Carolina School of Pharmacy.

One could not come to North Carolina and fail to see the very close and friendly alliance of those associated in one way or another with pharmacy. Such a visitor also would endorse a statement I have heard made several times—"Put your finger on any man in pharmacy in North Carolina and he is a good man." He could not visit the Legislature and see Mr. Bowman in action, as well as note the results of his efforts and those of the Legislative Committees, without saying that the druggists of North Carolina occupy an enviable position. North Carolina is one of the very few states where the druggists select the members of the State Board.

As I became acquainted with those who are largely responsible for the past, present and future of pharmacy in North Carolina, it became apparent that the men and the problems they face are very similar in many respects to pharmacists and their problems elsewhere. I have noted some differences but they are for the most part minor and rather intangible. The Raleigh convention was somewhat different from any I have attended in that it was put on by druggists for druggists. The members stayed through long business sessions, patiently listening to reports, which were (may I say it?) a little too numerous and too long, in order to be on hand for more important features of the program.

It is a pleasure for me to pay tribute to the druggists and University students who took part in the convention and made it a big success. I have never seen anything that approached the fine results from a meeting carried on so completely by members of these two groups. The one outside pharmacist-speaker was well chosen. Dr. Crockett has the ability to dramatize the pertinent facts about charcoal and this qualifies any man as a good speaker. It was a pleasure to attend your business sessions and both Mrs. Clark and I enjoyed to the fullest extent the entertainment features.

I could go on enumerating the many reasons why we have so thoroughly enjoyed our few months in the South—among these is your delightful climate, Chapel Hill and the great University located there, but suffice it to say that I am sure the people who read this editorial are largely responsible for our pleasant stay—so to them I repeat, Many Thanks! As we leave we take with us a bit of tar on our heels—enough to pull us back to North Carolina some day we hope.

In concluding I want to say that I am delighted that Dean Beard is entirely well again and I want to join his many friends in welcoming him back home after a well earned rest!—R.W.C.

Regular Customers Are Better Than Random Shoppers

What do you do to make people really want to trade with you, not just willing to trade with you because your store is more convenient, but actually *want* to give you their business? Many factors enter into making customers like your store. It is difficult to name all of these points and impossible to put them in an order of importance which would be agreed upon by everyone. After you read this brief discussion, make up your own list and improve the points where your organization is weakest.

A good assortment of clean, well-arranged and well-lighted stock is of first importance. Nothing can overcome the bad effect upon a customer of shopworn, dirty, hard-to-find merchandise. A customer wants the items he seeks to buy quickly available where he can inspect them. Next, (or should this still come first?) is price. Prices must be right and should be plainly marked.

Giving close attention to efficient, accurate, quick and courteous service will be of much assistance in making regular customers for a store. Slip-shod store methods, errors in service and indifference are very important reasons why customers stop trading with certain stores.

Personnel Emphasized Again

Hard-to-please customers and unusual and unreasonable requests are difficult to handle. The customer is not always right, as some business concerns advertise, but he should be made to think he is right most of the time. Wanamaker is reported to have said that "A sale is not an argument, but an agreement." Do not argue with a customer even though it sometimes becomes necessary to lay your side of the case diplomatically before him. It does pay to have a fair exchange policy, but this too is a difficult problem to handle satisfactorily.

Customers do not like poor merchandise. Neither are they pleased by misrepresentation and false promises whether they apply to merchandise or to the time a delivery will be made. Over insistence on the part of clerks and attempted substitution are further causes, and we believe just ones, for customers to stop trading at a store. Customers do not like idlers in a store and druggists should not have merchandise or devices in their store which may be the direct cause of loafers.

The success or failure of a store is largely in the hands of the store personnel which should be trained, courteous and alert at all times. Every customer should be greeted promptly, by name if possible, but not familiarly or by the first name, and told he will be served promptly.

All of the factors listed are important in making people want to trade at your store. There are, no doubt, many more ways and means of accomplishing the result of making regular customers out of random shoppers. The cost of getting and keeping a regular customer may or may not be high, but if you satisfy his wants—that includes service and requests, however unreasonable, unjust, or foolish—you have gone a long way. You may figure it one of two ways—you can afford to please regardless of cost or you cannot afford not to please—but independent druggists need to do more to keep regular customers.—R.W.C.

Times Are Better

Druggists should take it upon their own shoulders to investigate ways and means of winning more sales now that times are better. They have the advantage over their competitors whose businesses are run from a central office if they would make better use of their contacts with customers and the corresponding flexibility in operating their businesses. This means keeping abreast of changing conditions and advancing advertising, salesmanship, store interior and front, lighting and equipment and cleaning up old stock as well as adding new to a point where the result will be a good increase in sales. By toning up their whole selling program, druggists can win more business and this toning up can often be done at very little cost but with the use of more energy and by taking advantage of their customer contact. The personnel of a store is still most important and it probably needs some toning up too. A little raise in a clerk's salary often does wonders along this line. After all he is entitled to a raise if he is producing better business for you and to

offset steadily rising prices of the things he buys.—R.W.C.

Try for Tourist Trade

Vacation time is here and that means tourists to North Carolina and added sales to the druggists of the State if they try to make them. Druggists serve the vacationists in many ways and by various individual techniques they can do a lot to control where the tourists' dollars go. The first hurdle has been taken because the traveling public has learned to go to the drug store for many services but there still remains the job of making use of the prospective customer's presence. Often a little advice may be given or a little service rendered, with a smile, and another sale is made.—R.W.C.

Cleanliness

America is the cleanest nation in the world and the drug store is and should be one of the cleanest retail outlets. Serving, as it does, the medical profession and public health, the druggists must recognize their first obligation to the public—cleanliness. If your store is not quite what it should be as compared to others in a nation-wide comparison in cleanliness, it is time right now to make it so. The handling of drugs as well as various supplies and other items sold by druggists should be safe-guarded by every precaution.—R.W.C.

Sulfanilamide

Great credit is due Drs. Long and Bliss of Johns Hopkins, for their part in popularizing studies on the therapeutic properties of para-amino-benzene-sulfonamide, now designated by the Council on Pharmacy and Chemistry of the American Medical Association as Sulfanilamide. First synthesized and identified in 1907, by 1911 the chemical compound now known as Sulfanilamide had achieved a role of importance in the dye industry. Recently it has been shown to offer the greatest therapeutic possibilities of a group of related compounds, with the maximum safety and freedom from reaction. It has been found to be of definite benefit, and to a degree probably heretofore unequaled, in streptococcal and meningococcal infections, and it is probably beneficial in pneumococcal infections if given in conjunction with type specific anti-serum when available. Oral administration is preferable to any other mode of administration.

Pharmacists should be prepared to cooperate with physicians in supplying Sulfanilamide, which is an important contribution to Chemotherapy. And pharmacists should use the term Sulfanilamide and urge their physicians to use the drug under the accepted chemical name rather than any of the various trade names applied to it and related products.—R.W.C.

New Prescription Business for the Pharmacist

Dental prescriptions represent only a part of the worthwhile business which is available to the enterprising pharmacist. The dentist uses drugs and chemicals in his daily practice, either at his operating chair or in his laboratory, and it is in this field that many pharmacists have neglected to take advantage of a real opportunity for expanding their professional service.

In this connection, the demands of dental practitioners are met by some companies by supplying a line of essential dental chemicals in attractive, uniform bottles for dental office use.—R.W.C.

Service is a Privilege

Pharmacists are particularly fortunate in that they are in a position to give materially to a community in the form of service and to contribute to the health of those who enter their store. They should think of these things rather than the immediate profit from a sale if they wish to build up permanent success. In this way pharmacy may be presented in the light of the best that progressive professional education and science have to offer as well as a necessary convenience to the public. It is not only what you give in your daily contact with the public and the public health professions but the principle back of it that counts. Our truly great men have given generously to the world and the world repaid them handsomely. You will, no doubt, find reward in whatever coin you desire if you do your giving first and do not emphasize getting too much. And one often wins a friend at small outlay.—R.W.C.

Hygiene: Cleanliness — The Part it Plays in Obtaining Customers and in Retaining Their Patronage*

By W. A. Gilliam

Hygiene or cleanliness is defined as that section of medical science which deals with the preservation of bodily health. Then hygiene or cleanliness as applied to our drug stores would be correctly defined as that science which deals with the preservation of, and the building of a healthy and profitable retail drug business.

But first let us consider the part that cleanliness plays in the sick room, whether it be in the home or in the hospital. When the physician is called in to diagnose the case of a sick person every procedure is made under sterile and sanitary conditions. If unsanitary conditions exist in the sick room the physician immediately sees to it that the room is cleaned up and put in order. In the operating room the walls, floors, air, surgical instruments and equipment, as well as the clothing of the surgeon and his assistants, must be clean and free from disease germs. Cleanliness must be practiced throughout if the patient is to be brought back to health. Too much precaution cannot be used in the fight against the infection and in keeping out other infections.

Cleanliness in our drug stores is just as important in keeping out the dreaded infection of poor business and in nursing a sick business back to health as it is in keeping a person healthy and in aiding a sick person to recovery. The old adage that cleanliness is next to godliness is certainly true when applied to retail drug stores.

Why Cleanliness is of the Utmost Importance with Retail Druggists

1. *The public demands cleanliness.* Our drug stores are the greatest dirt catchers imaginable, and due to the fact that we are in the professional field as well as in the retail, and because we are food handlers the public demands, and rightly so, that our pharmacies be kept spotlessly clean.

Some time ago a questionnaire was sent to a hundred women in the trading area of a certain drug store asking them to give reasons why they patronize this particular store. Sixty-five per cent. of these women filed their answer as "cleanliness." Statistics from the National Retail Drug Survey show that from thirty to fifty per cent., and in some stores a higher per cent. depending on the location of a store, of our drug store customers are women. These percentages are very significant in that they show the source of a great part of our retail drug trade and the amount of stress placed by the fairer sex on cleanliness.

2. *Our physicians demand cleanliness, especially in our prescription departments.*

Since we are trained pharmacists the prescription department should be the hub and pride of our drug businesses. We are the important link between physician and patient and we should put the greatest emphasis on cleanliness and the proper arrangement of our prescription departments in order to create a closer relationship between ourselves and our physicians, thereby strengthening this important link and increasing our prescription business. In tying in with the *American Druggist* $100,000,000 Prescription Sales Plan, the first thing we should do is clean up if we expect to get results.

In 1511 a famous English pharmacist named Bulleyn laid down rules for the practice of pharmacy in England at that time. The following are some of his rules as applied to cleanliness.

"The Apothecary must first serve God, foresee the end, be cleanly and pity the poor. His place of dwelling and shop must be cleanly, to please the senses withal. He must have his mortars, stills, pots, filters, glasses, boxes, clean and sweet. He must have two places in his shop, one must be clean for physic and the base for chirurgic stuff. He is to meddle only in his own voca-

* Presented before the Commercial Clinic at the 1937 meeting of the N.C.P.A. Each paper presented was centered around the query, "What Are We to Do with a Sick Drug Business?"

tion and to remember that his office is only to be the physician's cook."

Wouldn't these be ideal rules for us today? Note that he says, First the Apothecary must keep himself clean. Second, he must keep his dwelling clean, and third, he must keep his shop and all within clean. As to pitying the poor, we pharmacists of today can do that very easily, as we have so much in common with the poor. Note too, that the order of emphasis on departments seems to be reversed. Over four and a quarter centuries ago the greatest emphasis was on the prescription department. There must be two places, as the rule stated, one must be clean for the practice of pharmacy; the other, which meant the front, didn't matter so much. Today the emphasis seems to be on the front departments while the prescription department is neglected. Are we really progressing in pharmacy?

3. *Cleanliness pays a greater dividend per dollar invested.*

Did you ever stop to think of just how little it costs to keep your store clean? We have our working organization already at hand, and the clerks can take advantage of dull periods by dusting, washing, scrubbing and re-arranging departments. It is surprising how much better different departments look by changing positions of show cases and display stands. Without additional costs, wonders can be worked in our stores, if we will do some planning and cleaning. Is there anything we can do at no expense, that will pay greater dividends than having a nice clean and attractive drug store?

"Oh!" we hear someone say, "I know cleanliness is important, but we just don't have time to keep things clean in our store." Well that is fine and you are extremely fortunate in having that much business, but if your store remains dirty very long, business might not be so good later. We need to be awakened to the fact that cleanliness occupies the top pedestal in aiding us to make our business a success.

The Diagnosis

Is your own drug business sick? If so it might be a severe case of dirtiness. Suppose we go back to our own stores and do our own diagnosing. A fine thing to do would be to enter our store as a prospective customer. What impressions would we receive? Would we like to patronize this store? As we enter, will we see dirty windows with displays jumbled, and crepe paper faded? As we go further into the store will we find dirty floors, covered with straws and napkins, fly specks on mirrors and glass cases; dust on show cases, shelves and merchandise, dirty (supposedly to be white) coat and apron on soda dispenser with a cigarette in his mouth while waiting on a customer; a dirty soda fountain and dirty tables loaded with dirty glasses? Then as we enter the prescription department will we see piled in the corners empty bottles, dirty towels, mop buckets, brooms, empty syrup cans and jugs, merchandise piled up that should be in front of store, an unsightly prescription desk, dirty graduates, mortars, and spatulas piled in a dirty sink? Does our prescription room remind us of a trash can for all other departments in the store, instead of the professional laboratory it should be? If we find these conditions in our diagnosis, of course we have the symptoms of a real case of dirtiness, which probably accounts for the resulting sick drug business.

The Prescription

The prescription for the prevention of, and the cure for this dirt infection is first, to call a meeting of your organization into consultation. Stress the importance of personal cleanliness among employees, as well as cleanliness applied to all departments of your store. Outline and plan a systematic cleanup, appointing one man in each department to be responsible for seeing that his department is kept clean. Then use the following prescription: Towels, brooms, soaps, scrub brushes, mops, window cleaners, sponges, paints, paint brushes, polish, water, the co-operation of proprietor and all clerks, of each a sufficient quantity to make a good cleaning formula. Signa—use as necessary to keep store clean. Unlike many other prescriptions, this one, as we can readily see, must be used continuously if we are to get results.

Some Results of Keeping a Clean Drug Store

Probably some of you read the article in the April *N.A.R.D. Journal* entitled "Clean-up campaign builds business for Birmingham druggists." In 1933 the Birmingham Retail Druggists Association appointed a Physicians Relation Committee. Soon after this committee began to function, the chairman conceived the idea of staging a clean-up campaign. This, as we can see, was a splendid idea in starting the foundation for a closer relationship between physicians and pharmacists. Before the campaign was started, a bulletin was sent to every member, outlining the plan. Included in the bulletin was this significant statement, "On your grade hangs the success and prestige of your business".

After the inspection, the stores were graded as to the following, with fifty per cent of the points going to the prescription department! General appearance of entire store, general appearance of prescription department, general cleanliness, general conditions and quality of pharmaceuticals and chemicals, records such as poison and narcotic, arrangement of store, general outside appearance, and general inside appearance. Members of the medical society were asked to participate in the inspection and grading. Prizes contributed by various manufacturers who had become interested in the project, were awarded to the store in each section of the city judged the cleanest and best arranged. A grand prize was awarded to the most outstanding store in the city according to inspection points. For publicity, a general story was given to the local newspaper and the names of the stores were listed as they entered the campaign. Candid camera men snooped around and snapped the pictures of the druggists with their paint brushes, mops, brooms, and other cleaning equipment. The public became interested and even made suggestions for improvements. After the campaign, which lasted about a month, a vote was taken at an open meeting to decide whether the clean-up campaign had been worth while and should be made an annual event. The vote was unanimous in favor of making it an annual event, and every druggist stated that he had been amply repaid for time and money spent. The majority stated that sales had not only been increased in prescription departments but in other departments as well.

The author of the article states that interest in the campaign has increased each year and that the members feel that they will lose prestige if they are not listed in the campaign. The Birmingham druggists also say they have learned through the clean-up campaign that the surest sales promotion factor is a clean, attractively arranged drug store, and are glad to pass this message along to their friends in other communities.

While the Birmingham plan could not be applied collectively in our smaller towns, it or a similar plan, could be used in our larger ones. Individual stores could use a similar plan applied to each department. Prizes could be awarded to the clerk keeping the cleanest and best arranged department.

But regardless of what plan we use, if cleanliness prevails continuously throughout all departments of our retail drug stores, the results will be as follows: we will realize a genuine sense of personal joy; there will be a closer relationship between us and our physicians, thereby raising our professional standing in their estimations; it will win for us the respect and confidence of the community; it will make us better pharmacists, better citizens, and last but not least, it will help keep the wolf away from the door by increasing our business.

The 85th Annual Meeting of the American Pharmaceutical Association will be held at the Hotel Pennsylvania in New York City, August 16-21.

The 39th Annual N.A.R.D. Convention will be held at the Jefferson Hotel in St. Louis, September 27 to October 1.

THE PRESIDENT'S PAGE

Fellow Druggists:

Now is the time to plan your vacation! If possible, arrange to take a trip to New York City to attend the Eighty-fifth Annual Meeting of the American Pharmaceutical Association at the Hotel Pennsylvania the week of August 16-21. In making the trip you can see an interesting part of the country as well as the "sights" of the large cities. In other words, you can combine business with pleasure. However, if you prefer a trip to St. Louis the convention of the National Association of Retail Druggists will be held there September 27-October 1. At that time of the year it is getting cooler and a trip should be very pleasant. All druggists are most heartily welcome to these two national meetings and you do not have to be a delegate to attend.

If you are unable for any reason to take either of these trips, you at least owe it to yourself to take a few days off from your business. Take a rest—an inventory of how you feel toward the world in general, especially your fellowmen. Learn new ideas, refresh your mind, and forget all about sales and other taxes. Co-operate with all drug organizations as they are working for your interests and mine. The drug business is just what we make it ourselves. Why not visit your neighbor-friend-druggists? Swap ideas with them, look over their stores, and see how they conduct their businesses. Get out of the old rut. All work and no play makes a dull boy.

While you are away give your clerks the privilege of cleaning up the "old store." Designate one of them to take out one of your old cigarette or patent medicine displays and to put in a real drug store window—something that will suggest to the public that you are a professional man and that you run a modern, ethical drug store instead of a variety or racket store. Some fellow, attending the exposition in Chicago said that he was looking for a drug store and it was easy to recognize one by the sign on the window which said, "ham sandwiches for sale and old razor blades sharpened." Let us have a better drug store identification in North Carolina than this. Another thing! When you get home from your vacation tell the clerks how much better your store looks since they cleaned it up and put in a real window display. You will probably feel too that the old home town looks better than ever before. As soon as you get back, give your clerks a vacation if they have not had one already.

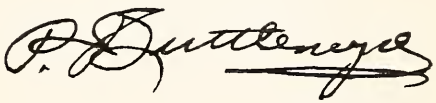
Drug stores need more drug store advertising. A live store takes advantage of advertising; a dead store does not need it as it is too late to reap the benefits. There are a lot of good drug magazines. Read all of them you can as you will find a lot of good sales ideas and other valuable information in them.

Missouri allows retailers three per cent. deduction from the total amount of all tax collections remitted before the due date as a fee for serving as tax collectors. Governor Stark asked for five per cent. Here all we get out of collecting taxes is a lot of experience in bookkeeping and accounting as well as being compelled to give a lot of excuses as to why we have to collect the sales tax while we listen to a lot of abuse.

Don't stop talking the Fair Trade Bill and keep on fighting for the Miller-Tydings Bill. When this latter bill is passed a lot of forgotten men will be rewarded. Write your Congressmen and wire your Senators.

Wishing you all a pleasant vacation this summer and good business this fall, I remain,

Fraternally yours,



LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Child Labor Law as Applicable to Drug Stores

For the information of JOURNAL readers there is outlined below the principal provisions of the Child Labor Laws as they apply to retail drug stores.

In the first place, the employment of all children under 14 years of age is prohibited.

Secondly, every minor must have an employment certificate until he or she reaches 18 years of age. This certificate may be obtained from the County Welfare Officer of the county in which such minor is employed.

Third, minors between 14 and 16 years of age may work only 8 hours per day, and 40 hours per week during vacation and outside of school hours. The time in attendance at school and at work must not exceed 8 hours per day. This work must be between the hours of 7 A.M. and 6 P.M.

Fourth, minors between 16 and 18 years of age may work only 9 hours per day, and only 48 hours per week—boys between the hours of 6 A.M. and midnight, and girls between the hours of 6 A.M. and 9 P.M., during a twelve hour spread, which means that the 9 hours must be worked within 12 consecutive hours.

Exemption Opinion of Attorney General

An exception appears to have been made to the above, however, by the Child Labor Law of 1937, which according to an opinion of the Attorney General's Office to Major A. L. Fletcher, Commissioner of Labor, prohibits the employment of minors under 18 years of age in any capacity in those places of business where alcoholic liquors are sold, because wine and beer fall within the definition of "alcoholic liquors." The opinion reads:

"Receipt is acknowledged of your letter of July 9th, having reference to Section 7 of Chapter 317, Public Laws of 1937, which provides in part as follows:

'Nor shall any minor under 18 be employed or permitted to work in, about, or in connection with any establishment where alcoholic liquors are distilled, rectified, compounded, brewed, manufactured, bottled, sold, or dispensed, or in a pool or billiard room.'

"You inquire as to whether or not beer and wine are to be construed as "alcoholic liquors within the purview of this statute. It is noted that Representative Volger and Senator Bell, of Mecklenburg County, have expressed the opinion that this law should not apply to alcoholic beverages which may be sold in dry territory.

"I regret to state that the statute as written does not permit of this construction. The language employed by the General Assembly is such that no doubt is left as to its meaning. Wine and beer fall within the definition of alcoholic liquors and such being the case, the provisions of the statute exclude the employment of minors under eighteen at places in which wine and beer are sold . . . . . .

"It may be that the language of the General Assembly in the Act has much broader significance than was intended and that if the effect of its enactment had been fully understood, the provisions in this respect would not have been so severe. Unfortunately, we can only construe the law as it was written and ascertain the purpose of the General Assembly from its enactments and the language employed therein, where there is no ambiguity or uncertainty. I can readily see how enforcement of this provision may cause some very unexpected and what might be regarded as unfortunate results."

In view of this ruling, therefore, drug stores handling either wine or beer, or both, may not in any case or under any condition employ minors under 18 to work either as delivery boys or clerks.

It is understood that the matter will be taken to the Supreme Court for determination on a test case from Charlotte. But until this is done and the question has been decided by our Highest Court, drug stores are urged to comply strictly with the opinion expressed by the Attorney General.

Maximum Hour Labor Law Now in Effect

The "maximum hour labor law" enacted by the 1937 General Assembly became effective on July 1st, last month.

While much has been written of late on the subject, there still is considerable confusion on the part of many of our members as to the application of its provisions with regard to drug stores. Only recently a conference was arranged and was had with Major A. L. Fletcher, Commissioner of Labor, together with his associates, for the purpose of obtaining definite information and interpretations covering our particular situation. The outline below undertakes to set out the principal points of the law as interpreted by the Department of Labor.

First. Drug stores have the following exemptions:

1. Stores employing less than 9 employees are exempt altogether.
2. Executives of drug stores.
3. Store managers.
4. Licensed pharmacists.
5. Office employees.
6. All male clerks.

Second. The total number of employees in any store determines whether or not such store is exempt, and not the total number of stores less the employees therein that are exempt. For example, if a store employs ten persons, four males and six females, the females come under the provisions of the law.

Third. Store managers to be exempt must actually be managers in fact, and not merely designated as such to come with the exemption. Likewise, the same is true in the case of those who claim to be executives. But few stores in this State are large enough to warrant both an executive and a store manager.

Fourth. A "male clerk" has been construed to mean any male person who sells goods, wares or merchandise at wholesale or retail. This exemption, therefore applies only to male clerks engaged in selling merchandise.

Fifth. Female employees who are not exempt may work only nine hours per day and only forty-eight hours per week, with a twelve hour spread, which means that the nine hours must be worked within twelve consecutive hours, and not more than six hours continuously without a rest period of thirty minutes. Female employees who are exempt from the provisions of this law are still covered by the laws under which they have been working for the past several years.

Sixth. Male employees who are not exempt may work only ten hours per day and only fifty-five hours per week, and not more than twelve days out of every fourteen consecutive days, with a twelve hour spread. It appears that all of the male employees come under one or the other of the exemptions above, except in the case of minors whose hours of work are regulated by the Child Labor Law.

The law provides that all employers shall keep posted at their respective places of business an abstract of the law which will be furnished by the Commissioner of Labor. Also, it provides that every employer shall keep "time records" showing the name, occupation, wages paid and the number of hours worked by each of his employees, which shall be open for inspection at all times to the Commissioner of Labor or his agents.

Fair Trade Law

The Fair Trade Committee of the North Carolina Pharmaceutical Association has had everything in readiness to put the Fair Trade Law into operation for several weeks. In fact, it was announced that contracts would be mailed out to retailers for execution around the middle of June. Some of the interested parties, however, felt that Congress should be given the opportunity to act upon the Miller-Tydings Enabling Act. In the event this legislation is enacted, the Manufacturer-Retailer Contract will be employed, no doubt. On the other hand, should the measure be killed or if Congress adjourns without taking any action on it, the Committee will proceed with the Wholesaler-Retailer Contract. The wholesale druggists and drug jobbers of the State have expressed themselves whole-heartedly behind the Fair Trade Law and have assured the Committee of their one-hundred per cent cooperation should Congress fail to pass the enabling act.

The Committee will act promptly when this matter is determined.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

VACATION TIME!

Shortly after this issue of the JOURNAL comes from the press we hope to get away for a brief vacation. We are taking this means to advise our readers that we will be out of the office for a short time and also to express the hope that each of them will have a pleasant and profitable summer!—A.N.

On July 4 **Mr. Howard S. Fox,** of Asheboro, accepted a position with the Patterson Drug Co., of Winston-Salem. He succeeds **Mr. Joe L. Pinnix,** who has accepted a position as representative for the Upjohn Co.

Mr. Holley M. Bell, of Windsor, is now located with Sutton's Drug Store, of Edenton.

Mr. G. W. McLean, of Raeford, has accepted a position with the Temple Drug Co., of Kinston. He succeeds **Mr. C. S. Curry** who is now located with the Stroud Drug Co. in the same town.

Miss Mary Alice Bennett, of Bryson City, has resigned her position with the Liberty Drug Co., of Winston-Salem and is now associated with Welfare's Drug Store in the same city.

Mr. N. O. McDowell has purchased the entire stock of the E. T. Whitehead Co., of Scotland Neck, and is now the sole owner of the store. He will operate it as Whitehead's.

Mr. Charles Williamson, Laurinburg druggist, and a companion were injured, a mule killed and the pharmacist's new automobile demolished when the car and mule crashed near Laurinburg early in July. The druggist was hurled from the machine and his injury came from skidding on the pavement. The men said the loose mule appeared suddenly in the highway.

Mr. M. E. Dizor, proprietor of the Pine Drug Store, of Raleigh, has been ill for the past two weeks with a streptococcus infection of the gums.

Mr. Phifer Fullenwider is the registered pharmacist in charge of the State Drug Store in Raleigh. He came to this store in May from the Cromley-Melvin Drug Store, No. 2.

Mr. J. F. Sherard has resigned his position with Cecil's Drug Store in High Point, and has been doing relief work at the West Side Pharmacy in Durham.

Mr. W. P. Faucette is the registered pharmacist in charge of the Bland Hotel Drug Store in Raleigh.

Mr. Ralph P. Rogers, of the Rogers Drug Co., of Durham, recently spent several days in New York City.

We understand that **Mr. O. W. McFalls** is discontinuing the prescription department in his Greensboro drug store and will conduct it as a soda shop.

On July 3, Miss Janie Veda Sinclair, daughter of **Druggist** and **Mrs. E. G. Sinclair,** of Raleigh, was married at the Sinclair home to Mr. Walter Bingham Stewart of Evanston, Ill. The young couple will make their home in Evanston.

Mr. Frazier Lisk, of the Lyon Drug Store, of Rockingham, was injured on the afternoon of July 5 when he fell from the front of a motorboat on Ledbetter's pond and the suction drew his legs into the revolving motor. A toe was cut off and both legs severely gashed. He is in the Hamlet hospital and a blood transfusion will be necessary.

Alterations, involving a cost of approximately $2,000, are being made on the Caro-

lina Drug Co., of Mebane, owned and operated by **Mr. J. S. White.** The store will be made ten feet longer and the front windows and interior will be remodeled. A new floor will be laid and the most modern and up-to-date equipment will be installed, including new booths and show cases.

On July 12 **Mr. J. D. Smith,** of Deposit, N. Y., accepted a position with the Melvin-Cromley Drug Co., of Raleigh.

Messrs. J. L. McGill and **C. D. Blanton** have purchased the Summers Drug Co., of Kings Mountain, from **Mr. F. R. Summers,** and have taken over the active management of the pharmacy. The store will be operated as the Kings Mountain Drug Co. Both proprietors have been connected with the pharmacy for some time.

Mr. C. G. Hicks, of Raleigh, who was formerly with Murchison's Drug Store, of Raleigh, is now associated with the Gardner Drug Co., of Reidsville.

We understand that **Mr. F. P. Meroney,** of Murphy, has accepted a position with the Warsaw Drug Co., of Warsaw.

News has just reached us that **Mr. J. L. Baker** has sold his Nashville drug store which he has operated since July, 1934 as Baker's Drug Store, to **Mr. W. C. Ferrell,** who will operate under its present name. Mr. Ferrell is also the proprietor of the Ward Drug Co. in the same town. **Mr. R. S. Bunn,** of Battleboro, who has been associated with Futrelle's Pharmacy, of Wilmington, for some time, will be the registered pharmacist in charge of Baker's Drug Store. Mr. Bunn received the degree of S.B. in Pharmacy from the State University in 1935. We understand that Mr. Baker will travel in eastern Carolina as detail man. We have been unable to find out his new connections, however.

We understand that **Mr. A. S. Johnston,** proprietor of Johnston's Drug Store in Smithfield, has offered a cash prize for the largest leaf of green tobacco "a farmer could pull from his field and exhibit at the drug store on Jan. 19."

Many North Carolina drug stores are undergoing extensive improvements. We have recently heard of additions or alterations in the following: the Wolfe Drug Co., of Mount Airy; J. D. McMillan and Son, of Lumberton; Reins Drug Store, of Winston-Salem; the Randolph Drug Co., of Asheboro; the Acme Drug Co., of Burlington, and Eckerd's Drug Store, of Raleigh.

Mr. A. C. Wallace, proprietor of the Wallace Drug Store, of Star, is chairman of the Board of Education of his town.

Mayor-Druggist Earl H. Tate, of Lenoir, assumed office on July 1st. We understand he is one of the youngest, if not the youngest mayor, ever to serve in Lenoir. Thirty-three years of age, he is a native of Rowan County, although spending practically his entire life in Lenoir.

Mr. S. M. Turner, who graduated from the State University in June, is now associated with the Birmingham Drug Co., of Hamlet.

Mr. Tom Bruce, of Hot Springs, is with Shigley's Drug Store, 233 Montford Ave., Asheville, for the summer months.

Mr. Paul C. Hood, of Dunn, has applied for membership in the State Association.

Mr. L. Gilbert, Jr., of Benson, is doing relief work for the Coats Drug Co. in Coats during the summer months.

Mr. C. E. Fitchett, of Dunn, has just returned from a vacation in California. He was accompanied by his wife and four children and the trip was made by automobile with trailer. Mr. Fitchett says this is the only way to get real enjoyment out of vacationing. The party was gone about five weeks.

Mr. Melrose Harrison has resigned his position with the Standard Drug Store, of Charlotte, and is now associated with Blair's Drug Store in the same city located at 2719 Tuckaseege Road.

FOR SALE: Soda fountain and show case in good condition—cheap. See or write, W. W. Dark, Jr., Route No. 2, Siler City.

Mr. W. C. Hollowell, formerly with Chadwick's Drug Store, of Kinston, is now with the Eldridge Drug Co., of Greenville.

Letters to the following have been returned unclaimed: **Messrs. J. W. Harrell,** Greensboro; **H. C. Greene** and **L. E. Barnhardt,** Charlotte. We shall appreciate any information as to the correct addresses.

Mr. W. R. Richardson, of McNairy's Drug Store, of Lenoir, has been out of the store for the past two months due to ill-

ness. He is now in New Jersey taking a much needed rest and we are glad to report that he is regaining his health. **Mr. J. F. Carrigan,** who was with the Main Drug Co., of Salisbury, for a number of years, is now associated with McNairy's store.

Mr. W. C. Simmons, of Conover, is with King's Pharmacy, of Hickory, during the summer months.

Mr. J. W. Irvin, of Yadkinville is working at the Rock Drug Co. in Valdese with **Mr. Robt. Bonner** during the vacation period.

Mr. E. P. Crabtree is back at his old job again at the Wilson Drug Store, of Winston-Salem after a twelve months' illness. His friends may not recognize him now at 150 lbs. as he left weighing only 101 lbs.!

Mr. J. E. Phillips, formerly with the Terminal Drug Co., of Wilson, is now with Bobbitt's Pharmacy in Winston-Salem.

Mr. and **Mrs. F. W. Hancock,** of Oxford, are in Roaring Gap for a month's vacation.

Mr. C. L. Snypes has taken over the Wiggins Drug Store at Vass and will operate it as the Vass Drug Co.

Mr. Phil Link, of Reidsville, is associated with the Peoples Drug Stores, of Washington, during the summer months. He writes that his address is Royalton Apts., 918 M St., N.W.

Mr. W. F. Lynch, of Hillsboro, is with Duffy's Drug Store, of New Bern, during the month of August.

Mr. F. L. Smith, formerly with the Sylva Pharmacy, of Sylva, is now with the Madison Drug Co., of Madison.

The Durham Drug Club recently met and re-elected the following officers for the coming year: *President,* **D. L. Boone;** *Vice-President,* **R. P. Rogers;** *Secretary-Treasurer,* **T. T. Pickett.**

Mr. and **Mrs. C. C. Fordham,** of Greensboro, and their entire family enjoyed a family reunion at Nags Head the middle of July.

Summer Activities of Pharmacy Faculty

We take pleasure in announcing that on July 15 **Dean J. G. Beard** returned to Chapel Hill and took over his responsibilities with the University and the State Association. Early in August, accompanied by Mrs. Beard, he will spend a short time at Nags Head. The Beards will have as their guests **Prof.** and **Mrs. I. W. Rose** and **Dr.** and **Mrs. M. L. Jacobs. Dr.** and **Mrs. H. M. Burlage** left Chapel Hill by motor on August 1st for their former home in Indiana. From there they will visit friends on Lake Erie and later go on to New York for the meeting of the American Pharmaceutical Association. They will be joined in New York by the entire pharmacy staff, who will also attend the A.Ph.A. sessions. The Burlages will go from New York to Boston where they will be the guests of **Dr.** and **Mrs. E. V. Lynn,** of the Massachusetts College of Pharmacy.

Confederate Veteran Dies

The JOURNAL joins many friends of **Mr. E. L. Bradshaw,** of Lenoir Drug Co., of Kinston, in expressing sympathy over the death of his father **Mr. Thomas J. Bradshaw,** on July 11. The elder Bradshaw lived in Burgaw and was ninety-three years old at the time of his death. He was Pender County's only living Confederate veteran, and was wounded in a battle near Kinston during the War Between the States. A rifle ball went through his right knee. He witnessed the sinking of the Confederate ram Neuse and was probably the last survivor of those who looked on as the ship foundered in the Neuse River, at the lower end of Kinston.

"The iron-clad boat was built in Kinston. Her crew waited for high water to float her to New Bern. Union troops attacked the Lenoir town and gained a victory. They would have taken the ram, trapped by low water, had not its commander ordered it scuttled. A cannon was pointed at the ram's bottom and a hole blown in it. The wreck was never raised. The Neuse was called a 'suicide ship'."

A few weeks ago the veteran visited his son in Kinston and the scene of his former battles. He then boasted of his perfect health and energy. Returning to his home in Burgaw he became ill and never recovered.

Drug Store Remodeled

The entire front of the Economy Drug Store, of Hickory, is being remodeled. Last month the left show window was demolished when a ladder on a fire truck crashed into it. The owner decided to remodel the front rather than to repair the damages. There will be four doors, hinged in pairs, and the two in the center will be double-acting. The two show windows, one on each side, will be parallel to the sidewalk, extending back four feet to the doors. Over the tile entrance will be four encased lights in a recessed panel. The entire facade will be finished with an attractive border of black glazed tile, extending upward from the level of the sidewalk and across the front. A Wyeth open prescription counter has been installed and the store generally re-arranged.

The Press Appreciates

We publish below without comment, because none is needed, an editorial recently appearing in a Greensboro paper:

"We have read with unabating interest the weekly editorial advertisements published by the McDuffie-Eubanks Drug store, the 40th of which appeared this week. The author deserves congratulations.

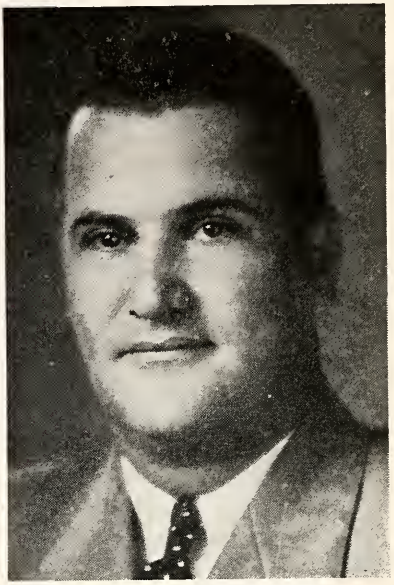
"Somehow their tone is reminiscent of that vanished era when the drug store was an institution that majored in drugs—an era when the barefoot boys of town gathered empty bottles from the family medicine shelf and sold them for a penny each.

"In that day you knew it was a drug store when you entered one. It looked like one, to begin with, and not like some wierd commercial hybrid. And it smelled like one, too, and not like the Busy Bee cafe on the corner a block away.

"Wonder what a customer would think today if he were to enter a drug store and get just one whiff of all the mingled odors that used to exude from those heavy, thick, brown-glass bottles that lined the shelves clear back to the mahogany partition behind which the apothecary, one of the town's most venerated citizens, pounded his pestle?"

Board of Tellers Meet

The Board of Tellers, appointed by **President P. J. Suttlemyre**, to count the mail ballots for Association officers for 1938-39 and consisting of **Messrs. C. R. Whitehead,** *Chairman,* of Ramseur; and **C. M. Fox** and **E. L. Reaves,** of Asheboro, met in Ramseur on the afternoon of July 13. After a careful counting of the ballots the following results were announced *President,* **C. C. Fordham, Jr.,** of Greensboro; *First Vice-President,* **Phil D. Gattis,** of Raleigh; *Second Vice-President,* **Jos. Hollingsworth,** of Mount Airy; *Third Vice-President,* **Carl T. Durham,** of Chapel Hill; *Secretary-Treasurer,* **J. G. Beard,** of Chapel Hill; and *Member of the Executive Committee for Three-Year Term,* **P. J. Suttlemyre,** of Hickory. These officers will be installed at the Asheville meeting in 1938.



C. C. FORDHAM, JR., of Greensboro
President-elect of the Association

Drug Store Changes Hands

Mr. E. P. Crawford has sold his drug store in Lenoir, which he has operated for a number of years under the name of Crawford's Drug Store to **Messrs. Frank W. Dayvault**

and **Geo. S. Templeton,** of Mooresville. These pharmacists are also the co-proprietors of Geo. C. Goodman and Co., of Mooresville. Mr. Dayvault will be in charge of the Lenoir store, having assumed the active management on July 1st, while his partner, Mr. Templeton, will continue the operation of the Mooresville store under its present name. **Mr. C. M. Crowell,** of Norwood, will be associated with the Mooresville store, while **Mr. W. J. Smith,** of Morganton, will assist Mr. Dayvault in the Lenoir pharmacy. Both Messrs. Crowell and Smith are 1937 honor graduates of the State University, having received their licenses to practice pharmacy in June.

The name of the Lenoir store has been changed to the Dayvault Drug Co. The pharmacy will remain in its present location until the middle of August when it will be moved into a new building which is now under construction.

The Third Generation Ready to Study Pharmacy

We were delighted to receive a visit a few days ago from **Mr.** and **Mrs. W. F. Holland,** of Mount Holly, as well as their son and daughter. They came to Chapel Hill to make arrangements for their son, Tom, to enter the School of Pharmacy this fall. Mr. Holland is the namesake and son of a druggist, **Mr. W. F. Holland, Sr.,** who began business in Mount Holly in 1891. The present-day pharmacist told us that as soon as he got his license to practice pharmacy in 1905, following his pharmaceutical studies at the University, his father told him to take the drug store and run it! He has been doing so ever since. Now his son is preparing to follow in his father's and his grandfather's footsteps.

We also learned that Mr. Holland has made a number of improvements in his pharmacy, the Holland Drug Co. New fixtures have been installed, a new soda fountain, an open prescription department, etc. A reporter tells us that the store is the "last word" in modern and attractive pharmacies. Mr. Holland said, "We have made it as up-to-date in every way as we possibly could."

Marriages

Announcement has been made of the marriage of Miss Rose Walker and **Mr. Donald O. Tate,** both of Albemarle, which was solemnized in a private ceremony on May 3 in the parsonage of the Troy Baptist church in Troy. Mr. Tate is originally from Cliffside and received the degree of Ph.G. from the State University in 1934. For the past two years he has been making his home in Albemarle where he holds a position with Loftin's Drug Store.

Of interest to friends is the announcement of the marriage on June 27 of Miss Edith Esther Cowan, of Maple Hill, and **Mr. William Thomas Glass, Jr.,** of Wilmington. The wedding took place in Wilmington. Mr. Glass is originally from Sanford and graduated from the State University in 1936. He was a member of Rho Chi and served as student assistant in the laboratories during his last two years in college. He has been connected with the Toms Drug Co., of Wilmington, since shortly after receiving his license as a pharmacist the summer of 1936.

Former classmates of the bridegroom at the State University will be interested in the marriage of Miss Naomi Pipkin, daughter of Mr. and Mrs. R. W. Pipkin, of Morganton, and **Mr. William Penn Phillips,** on the evening of June 25 at the home of the bride's parents in Morganton. The bridegroom is originally from Morehead City and graduated from the University in 1926. He was a member of the Theta Kappa Nu fraternity. He has been the registered pharmacist at Spake's Pharmacy in Morganton since it was opened a year ago. The *News and Observer* on July 4 carried a most attractive photograph of Mrs. Phillips.

Mr. and Mrs. Arnold Knight Miller, of Sanford, announce the marriage of their daughter, Margaret Lavinia, to **Mr. Mac Watson Stevens,** of Jonesboro, on July 9. Mr. Stevens is originally from Broadway and studied pharmacy at the State University. He is now a part owner of the Lee Drug Co., of Jonesboro. Following a wedding tour to northern points, Mr. and Mrs. Stevens will be at home on the Jonesboro highway.

Deaths

We regret to announce the death of **Mr. C. H. Berryman**, of Blowing Rock, on July 1st. He had been ill since Feb. 25 and had spent a greater part of the time in a Statesville hospital. We understand that he died in a Philadelphia Hospital where he had gone for treatment. He was licensed in this State in 1929 by reciprocity with Virginia and had been a member of the State Association since that time. He was the proprietor of the Blowing Rock Drug Co. and we understand that Mrs. Berryman and her son will continue the operation of the store. **Mr. T. F. Young**, who is being licensed in this State by reciprocity with Arkansas, will be the registered pharmacist in charge.

Mr. P. L. Trotter, aged 57, prominent druggist of Pilot Mountain, was found dead in the rear of his store early on the morning of July 17, a victim of self-inflicted wounds. He left a note explaining the act. According to the members of his family he had been depressed for some time because of illness. Mr. Trotter was born in Charlotte, on Jan. 28, 1881, the son of Alexander Graham and Lottie (Lawson) Trotter. He received his pharmaceutical education at the State University and was licensed as a pharmacist in 1901. In addition to being the proprietor of the Pilot Drug Co. in Pilot Mt., he was the breeder of pedigreed pointer and setter dogs.

Friends will be distressed to learn of the sudden death in Asheville on July 18 of **Mrs. Jessie E. Turlington.** Mrs. Turlington was the former Miss Myrtle McNab, of Statesville. She lived in Wilson several years where she took training for a nurse at the Moore-Herring Hospital. She married Mr. Turlington on March 18, 1921. For a number of years they lived in the eastern part of the State, but have been making their home in the mountain section recently. Mr. Turlington is associated with the Asheville Pharmacy and Laboratory Co. Funeral services were held in Asheville.

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CAPUDINE CHEMICAL CO.
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WE SOLICIT YOUR ORDERS. OUR EXPERIENCE OF OVER 70 YEARS INSURES OUR ABILITY TO SERVE YOU SATISFACTORILY.

August 1, 1937

Dear Mr. Druggist:

Are you ready? Mailings to physicians on ALBORUM (Whitehouse) have already begun to click. The prescriptions are coming! May we suggest that you order ALBORUM from your wholesaler now.

Very truly yours,
Whitehouse Chemical Co.
Lynchburg, Va.

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Officers of the North Carolina Pharmaceutical Association for 1937-38

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Back on the Job Once More

(Last fall the Editor was injured, and this fact coupled with a leave of absence previously granted caused him to be away from his several duties until July. Upon taking up the reins again he was prompted to write the following lines.)

For the first time since I was fourteen years old I know what it feels like to do a real job of loafing. Because of the lengthy span of weeks spent at nothingness I should be classed as a Master Loafer. I should have learned how to do this nothing gracefully; to have become an artist at avoiding labor; a connoisseur in selecting pleasing diversions. Somehow though I seemed to have failed. Without pretending to love my job overmuch, or to be smart or overly energetic, I nevertheless demonstrated to myself that as between all idleness and all work the latter is preferable. Perhaps long habit has made work seem the only natural thing to do, or perhaps it is given only to certain fortunate people to be able when opportunity affords to play in such a full way as to find it completely satisfying. A few days ago I chanced to pick up the *Readers' Digest* for July. On page 3, under the title "Our Daily Adventure," the following extracts were found. Although the feeling expressed is not exactly apropos of what has just been said, it does sort of fit into the pattern of the theme. The author, Elmer Ransom, is talking about people who like what they do for a living and among other things he says: "Recently I heard a retired merchant ask a successful author, who has more money than he can ever spend, why he didn't quit and "enjoy" his money. The scribe looked at the man with a puzzled expression:

"My word," he asked, "what would I do if I didn't write?"

"The author's questioning reply is the universal answer of those who do things in the world. Work—the daily adventure of the job—is the solution to the riddle of life, the expression of the individual against the pattern of all society, the catalytic that stimulates the changing chemistry of living, the reason for our existence on the planet at all, the justification of our ability to reproduce our kind. It gives meaning to the miracle of love and birth, and softens the shock of tragedy.

"The real workers of the world are those who glory in their work, whatever it be, love it, take a keen pride in its dignity and merit. Life for them has zest and focus and meaning. They don't whine about opportunity or the breaks. The Good God has given them the same twenty-four hours He gave their competitors.

"They fear no competition but their own. Whoever pays them, they work for no man but themselves, fear no critic but the insistent voice of their own conscience. The job itself is the boss and the challenge."

Perhaps the above may sound a bit idealistic, flighty, or something of the kind, and yet surely there is some truth in it all. "The job itself is the boss and the challenge." That person who is tied to a position that does not offer a challenge—a daily challenge—is unfortunate beyond description. The business of earning a living occupies the major

time of the average individual for about forty years. When this time is spent grudgingly, mechanically, at a round of duties which do not offer any real measure of appeal, then indeed is life much less than full. Even when the job is stimulating, working for such a long time can be made into a depressing thought. It is well, therefore, to get away from it all occasionally for a somewhat longer time than one really wishes to stay because afterwards working for a living is not such an unpleasant sort of idea to think about after all.

Whisky Stores in Florida

On a recent trip to Florida we were struck by the number of liquor stores that were located immediately adjoining drug stores. Finally, suspicious, we inquired and learned that they were actually a part of the drug stores. Florida is a "wet" state and saloons exist there in plenty. Not once, however, did we see or hear the name saloon. "Whisky Store" seemed to be the term used solely for such places.

It is somewhat interesting to consider the distinction between drug stores that carry and display liquor as a regular part of their stock of merchandise, and the adjoining room idea—such as was found in Florida—where segregation is employed, where an employee other than a pharmacist is the agent of sale. We must continue to believe that if whisky must be sold the state is the logical and proper party to handle it. Or it may be the county, as in certain cases in North Carolina.

Miller-Tydings Bill a Law?

As we go to press the Senate has passed the Miller-Tydings price maintenance bill which was added as an amendment to the District of Columbia appropriation measure. The House is expected speedily to concur, but we are scared to forecast this event because things have a habit of going wrong when legislation of this kind seems destined to become law. We are, therefore, adding a question mark to the title of this brief announcement and shall be tempted to leave it there even if or when the President attaches his signature to the bill.

LATER:—On August 17 President Roosevelt signed the Miller-Tydings Bill and it is now a law of the land!

Pleasantly Placed Prescription Rooms

I dropped in to see Charlie Reins, the Winston-Salem druggist, one Sunday morning recently and found him at the back door of his prescription department listening to the morning service in the Greek Orthodox Church that is situated just back of his store building. Out of curiosity I too began listening and thus became in a way a part of the congregation. Although I could not understand a word of the litany or of the songs that were being sung I nevertheless could follow the service. And too I enjoyed the odd and yet pleasant blend of burning incense and drug smells that filled my nostrils. I managed somehow to feel forgiven for refusing an earlier invitation to go to our regular church. In my thoughts Charlie Reins will now join Joe House and F. R. Bell, both of Beaufort, as druggists whose prescription rooms offer unusual inducements to visitors. Their stores, it should be known, back upon Bogue Sound, just off the ocean, and I can think of no pleasanter job (if abody must work these hot days) than filling prescriptions with the swish of tidal water about one's ears and the feel of sea breezes as they come surging in the back doors.

Who else has an unusual location for a prescription room?

Try It and See

Take your age—
Multiply by 2—
Add 5—
Multiply by 50—
Subtract 365—

Add the loose change in your pocket under a dollar—

Add 115—

And the first two figures in the answer are your age and the last two the change in your pocket.''—*Exchange.*

THIRTEENTH ANNUAL OBSERVANCE NATIONAL PHARMACY WEEK

October 18-23, 1937

Are the U.S.P. and N.F. More Than Ornamental?*

By C. M. Crowell

It was back in the days of tomahawks and stage coaches that Dr. Lyman Spalding headed a small group of physicians in the first attempt in our country to standardize drugs and preparations used in medicine. This group divided the United States into four districts and physicians from each of these divisions were selected to compile a list of drugs and medicinals found by them to be therapeutically useful. Later a meeting of representatives from each district was called in Washington. The efforts of each group were studied and, after additions and deletions, their combined work was consolidated into one book and published in 1820 as the first edition of the United States Pharmacopoeia. Every ten years since that date the Pharmacopoeia has been revised until we now have the eleventh revision.

The National Formulary, a companion book to the U.S.P., is published by the American Pharmaceutical Association and contains formulas for preparations sufficiently used in medical practice for which formulas are not included in the U.S.P. It provides standards and tests for purity, identity, and quality of the essential ingredients used in these formulas. The sixth edition came from the press about a year ago.

Both the U.S.P. and the N.F. became authoritative legal standards for drugs and medicines under the Federal Food and Drugs Act of June 30, 1906. Much more could be added in reviewing the history of these official books, but enough has been said to fix them definitely in mind as scientific, technical, professional, and legal standards for drugs and medicines.

After four years spent in the study of pharmacy in college and from several years experience in retail drug stores in this State, I have become convinced more firmly each day that the question which faces us now is: Are we going to allow the dust to accumulate on these important books? We have them—why not use them more? Countless numbers have contributed without pay of any kind to the valuable information in these two books. We now spend four years in college studying the vast amount of information in the U.S.P. and N.F. Is the work of these four years to go for naught? Is all the study to be of no value? Without a doubt part of the blame can be laid at the door of the physician. The young medical school graduate of today has no idea, or only a vague one, of the contents of the U.S.P. and N.F. And what do you think his opinion will be when he discovers that a great number of drug stores in this State do not have a copy of the latest editions of these two books? If we do not think enough of these standards to have them behind our prescription counters, how can we expect the physician to have faith in what they contain? He has spent his time in acquiring a knowledge of the action of drugs, anatomy, histology, physiology, etc.—in fact, in studying everything except drugs. It is our responsibility and privilege to help him in this field. Why should we stand silently by and allow the detail man from the manufacturing house to prey upon him constantly? We are in a better position to contact the doctor than the manufacturer. However, we do not take advantage of that superior position. If he so chooses, the pharmacist is, or can be, the manufacturer, wholesaler, and retailer all combined. But, as a rule, he is content to sit back and let things roll along in any old manner. It is high time that we do something about this deplorable condition. Other states have taken steps to remedy the situation somewhat and so can we.

Now let us briefly see how the preference for proprietary products over the official products affects medicinal practice.

First of all, the use of proprietary products by the physician results in their general use by the laity, and hence, the physician directly stimulates self-medication. There is no need to go farther into a detailed description of what happens. You know it too well already. Moreover, the physician ultimately lets the cat out of the

* Presented at the 1937 meeting of the N. C. P. A.

bag and the name of the proprietary passes from person to person. It is a well known fact that the patient is served better by withholding any information regarding the names or the identity of the medicinal proprietary products.

The name of these products is copyrighted and no other product may bear that name. As a result there can be no open competition. Such products are priced arbitrarily and generally the figure is ridiculously high. You may argue that the reason behind this high price is that not only must the sale yield a profit but also pay back all that has been spent on it in the way of research. That argument is granted. But, many high priced proprietaries are no more than unimportant modifications of the U.S.P. and N.F. formulas, offered to the physician and his patients under coined and copyrighted names. (A list of some of these with comparative prices will be given later in this paper). Once the proprietaries come out under their new names they are much higher in price. Tincture of Digitalis, U.S.P. may be had at one price. But tincture of digitalis under another name may be had at only a greatly advanced price.

Again the question: Why should we as pharmacists stand idly by when we are in a position to give the doctor some worthwhile and valuable advice, lower the cost of medicine, and at the same time help ourselves in no small way? Your physician may be willing to prescribe more U.S.P. and N.F. preparations if or when he is told what they contain and the reduced cost of the medicine to his patient. Emphasize and re-emphasize the training and skill which have gone into the preparation of these proved formulas. He will be surprised to learn that certain proprietary products, especially those with short and easily remembered names and widely prescribed by physicians a few years ago, are now advertised to the public directly. He may be shown that individual prescriptions are often much better than bottle-to-bottle proprietary preparations which may be used by every physician in town. As a result, he will become a better friend, a better prescriber, and a better physician in the community. Approach him in a tactful manner and point out to him the disadvantages of handing out samples or advising his patients by word of mouth to get so-and-so at the drug store. Next show him how much better off he and the patient will be if he prescribes official products so that the patient will not be informed as to what he is being given. Try to make him understand the dangers of self-medication which, no doubt, he is unconsciously fostering.

Our next step should be to show him the many advantages to be derived from prescribing official preparations.

First of all, official products embrace practically every medical need. Physicians themselves were given the responsibility of finally deciding the admissions to the U.S.P. of therapeutically active substances, the pharmacists being responsible for those which were pharmaceutical necessities. The working formulas of the U.S.P. and N.F. are designed for use in the retail pharmacy. Therefore, the physicians in many cases can prescribe medicines to suit the immediate needs of the patient. In other words, forget this habit of making the patient fit the treatment instead of the treatment fitting the patient. Emphasize the fact that U.S.P. and N.F. preparations are compounded from medicinal substances of known origin, nature, purity, quality, and conform to various tests. Show him the official monograph. Perhaps he does not know that all medicinal products are passed upon by medical experts—by physicians—and are admitted to this book on the basis of therapeutic merit. Thus, in prescribing official products the physician is assured of their value as they have been passed upon by the members of his own profession who have no financial or personal interest to serve.

Through the decennial revision of these national standards an attempt is made to keep abreast of therapeutic advance. Time itself casts into oblivion many products which have been exploited but which have failed to meet the tests of actual practice. The mere fact that the Federal Food and Drug Law recognizes these two books as legal standards for drugs and medicines gives the medical practitioner and the patient a further guarantee of the integrity of the products recognized.

What is to prevent the pharmacist, ethically and legally, from showing the physician the difference in costs of those drugs with the protected names and those with the non-protected names? The products put out by the German chemists in the late eighties marked the passing of the vegetable drug era as well as the entrance of the exploitation of American pharmacy and American sick. As the German patents ran out, American chemists manufactured these remedies and saved American sick people untold thousands. A comparison of prices tells its own story.

The following quotations are from the Wisconsin Medical Journal of April, 1933.

TABLE I

Protected Names		Non-Protected Names	
Atophen	$2.75 oz.	Cincophen N.F.	$0.40 oz.
Aspirin	0.85 oz.	Acetylsalicylic Acid U.S.P.	0.15 oz.
Diuretin	1.80 oz.	Theobromine with Sodium Salicylate U.S.P.	0.30 oz.
Duotal	1.07 oz.	Guaiacol Carbonate U.S.P.	0.28 oz.
Luminal	6.20 oz.	Phenobarbital U.S.P.	3.25 oz.
Phenacetin	0.63 oz.	Acetophenetidin U.S.P.	0.20 oz.
Pyramidon	0.82 oz.	Aminopyrine U.S.P.	0.44 oz.
Urotropin	0.63 oz.	Methenamine U.S.P.	0.13 oz.
Veronal	3.00 oz.	Barbital U.S.P.	0.60 oz.
Argyrol	1.50 oz.	Mild Protein Silver U.S.P.	0.60 oz.
	$18.95 oz.		$6.35 oz.

The total cost of an ounce of these protected name remedies is $18.95; the non-protected chemical names $6.35, or one-third!

For that reason many of the "patents" that have now expired are in the U.S.P. and N.F. However, with the manufacturers still using their original names and sending out detail men to convince physicians that there is a great difference in their product and that of the U.S.P. or N.F., we still have a situation that keeps the cost of medicine high. What good then are the U.S.P. and N.F. products if we fail to do some detailing on our own part?

At present we are enduring a Swiss invasion which is copying the German in its exploiting methods.

May I present another list of protected names and at the same time a list of the U.S.P. and N.F. preparations which are *almost* identical? It will show you that if the Physician and Druggist cease to pay tribute to the proprietary manufacturers and use the U.S.P. and N.F., the patient will get his prescriptions at half price.

TABLE II

Protected Names		Non-Protected Names	
Mistol, 2 oz.	$0.45	Arom. Spray N.F.	$0.20
Peacock's Bromide, 8 oz.	0.75	Syp. Bromidorum N.F., Pt.	0.86
Gardener's Syp. HI, Pt.	1.40	Syp. HI, U.S.P., Pt.	0.65
Tyree's Ant. Pwd. 2 oz.	0.30	Co. Pwd. $ZnSO_4$, Lb.	0.50
Resinol Oint. 3 1-2 oz.	0.80	Co. Oint. Resinol, 1 Lb.	1.75
Iodex, 1 oz.	0.38	Stainless Iodine Oint. Lb.	1.75
Ovoferrin, 11 oz.	0.75	Liq. Ferr. & MN Pept., Pt.	0.60
Listerine, 14 oz.	0.71	Liquor Antisepticus, Pt.	0.25
Glycothymoline, 14 oz.	0.84	Alk, Arom. Sol. N.F., Pt.	0.40
Tongaline, 4 oz.	1.50	Elix. Tonga & Sal. N.F., Pt.	1.35

These are only a few of the number which could be mentioned. We believe, however, that they are sufficient to convince you that the charge for these proprietaries is excessively high. When faced with the greatest economic crisis in the history of the world and burdened with the care of millions of people, the Government of the United States set itself to the task of building up machinery to look after the

physical welfare of the unemployed. In the official rules and regulations governing emergency relief, it is specifically stated that, "Physicians providing authorized medical care to unemployed persons shall use a formulary which excludes expensive drugs when less expensive drugs can be used with the same therapeutic effect. All prescriptions for necessary drugs and medicines shall be filled from the United States Pharmacopoeia or the National Formulary. To avoid excessive expenditures for remedies of unknown or doubtful value, proprietary or patent medicines . . . shall not be authorized." The Government's position sustains the statement that these official products are of therapeutic value; that they are far less expensive; and that they are superior to proprietary or patent medicines of unknown or doubtful value.

Together the pharmacists and physicians can render a constantly growing health service; the interest of the sick is the paramount concern of both professions. We need more and better co-operation between the two professions. We need to erase that friction which is so evident. The days of rugged individualism are gone forever. And whether or not the independent retail pharmacist will vanish from the scene depends upon the place he makes for himself in the existing social order.

As a compounder and dispenser of prescriptions written for individual patients he occupies the position of one who renders a personal and professional service. In this capacity his place is secure as long as the personal relation between practitioners and the health professions and their clients is preserved.

Developments which are apt to destroy this personal relationship between the pharmacists and the people they serve are:

1. The distribution of drugs and medicines in prepared dosage forms.

2. The distribution of drugs and medicines through non-professional and unsupervised commercial outlets.

3. The development of mass medical care in place of individual medical care.

4. Failure of pharmacists to rise to their responsibilities as now provided under pharmacy and drug laws.

Prescription compounding—the cornerstone of independent practice of pharmacy—must be kept accurate and efficient at any cost. Pharmacy cannot afford to allow any of its practitioners to become careless, slovenly, and indifferent. Yet when we ignore and otherwise neglect those two standards, the U.S.P. and N.F., we are becoming careless, slovenly, and indifferent. *The acid test of the independent pharmacist's ability to survive is his attitude toward the compounding of prescriptions.*

Elimination: Some Things the Druggists of North Carolina Should Rid Themselves Of*

By S. G. Etheridge

If some customer came into your drug store and said he really liked castor oil, I'll bet my boots you'd think he was either a fool or a liar or both. However unpleasant and disagreeable eliminants may be, they are often decidedly necessary for our well being. There are many things we as druggists should eliminate if we are to retain our prestige as professional men and command the respect and esteem of other folks in our community.

I feel that one of the most needed things we should eliminate is our *inferiority complex.* We need to rear up on our hind legs more and do some things because we WANT to do them, rather than fail to do things because we are afraid it might offend Mr. Smith or Mrs. Brown. I repeat—run your store yourself; don't be afraid to tackle something new if you think it is a good thing. If you find you are wrong, admit it and change.

* Presented before the Commercial Clinic at the 1937 meeting of the N. C. P. A. Each paper presented was centered around the query, "What Are We to Do with a Sick Drug Business?"

I have frequently heard druggists say that they couldn't get high enough prices for their prescriptions because the folks wouldn't pay much. Baloney! You must remember that the customer doesn't know in the first place how much prescriptions cost. You have to get a good price for Thelol capsules even if they are sold at cost. You can get good prices for those you put up too if you try. I recall several years ago filling a prescription for a customer—an eight ounce mixture. I priced it at $1.50, which brought out the remark from him that "You druggists surely do charge. I'll bet that this medicine didn't cost you fifty cents." I told him I would sell him the ingredients for fifty cents and let him mix it if he preferred. He promptly chirped, "I'll let you do the mixing." Eliminate your *fear of charging* an exhorbitant price. Don't gouge the folks, but be fair to yourself too.

We should eliminate the *distrust* we frequently have for our competitor down the street. Did it ever occur to you that he is as good a man as you are? Cultivate his friendship more; call him a co-operator rather than a competitor. Many times you will find him useful and profitable to you. Frequently our friend, the traveling man, has a deal that carries an extra ten or so that may be too big for you to swing alone. Then this competitor comes in mighty handy to split the deal, enabling you both to profit thereby.

Old man John Q. Public is getting more critical all the time about the sort of place in which he spends his money. We should eliminate the *untidiness* and sometimes the real filth that are allowed to accumulate in some stores. You may not be able to afford the latest style fixtures but nothing but pure laziness prevents you from keeping your store clean. It makes you feel mighty good to have customers compliment you on the cleanliness of your pharmacy.

Eliminate any *"short cuts"* in your methods of doing business. Let the folks know that in your store a child can buy as safely as the most seasoned shopper. The bankrupt courts are full of folks who have tried to gyp their customers. Play the game on the up and up, and when you hit the hay at night, your conscience will let you sleep.

This is not supposed to be a sermon, but please remember that as a pure business proposition the Golden Rule has never been improved upon. Give people a square deal; let your word be your bond; don't make misleading statements about goods you sell and if an item doesn't do everything you claim, make good your word by refunding the purchase price.

THE PRESIDENT'S PAGE

Circulation—Credit. The Granting of It in Our Stores and Our Own Treatment of It in Our Dealing with Our Creditors*

Credit is something that not enough people are able to get and is something everybody should have. It is necessary in the conduct of a successful business and for the building on a solid foundation of a character of integrity, truthfulness and honesty. Due to improper handling it has caused much grief, loss of friends, loss of

* Extracts from a paper presented before the Commercial Clinic at the Raleigh meeting.

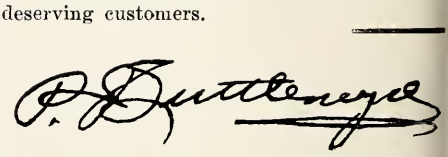
health, loss of life, and loss of business. Why is it that more people do not have the credit they should? Is it because they do not live within their incomes, demanding too many luxuries of life and purchasing everything on the instalment plan?

All of you pharmacists are familiar with credit in all of its forms. As no two drug stores are conducted exactly alike, each of you have your own particular ideas of solving it. You all know circulation is the act of moving around—passing or transmitting from place to place. It will be so with your money when you enter business. You must do a lot of circulating to establish a proper line of credit. Let me make three suggestions: (1) Arrange a suitable banking connection; (2) Give Bradstreet and Dunn or other financial bureaus a financial statement of your affairs; and (3) Give the manufacturers and wholesalers satisfactory references so that you may establish credit with them. Many drug stores are opened without sufficient capital and running a business on a shoe string works undue hardship upon those who make such attempts. Remember a good character established on truth and honesty is a valuable asset and cannot be bought.

When a customer expects to open an account at your drug store he should be willing to give you references sufficient to establish credit with you. While a few people resent this procedure, it is your duty to demand such references. If the customer does not comply with your request, credit should be refused. I do not believe you should allow your customers credit for over ten per cent. of the total volume of business you do each month. Granting of credit is much more of a risk than formerly. This is due to the floating population which moves from one industrial plant to another, leaving no forwarding addresses.

Some drug stores maintain two prices—one for cash and one for credit. A few attempt to charge interest on old accounts. None have proved satisfactory. Speaking from my experience as a small town independent druggist (not too independent) I advertise my business as a cash cut rate store and do a very small credit business, because present day keen competition and deep cut prices make it essential that I eliminate bookkeeping and the carrying of slow and bad accounts. Accounts carried after sixty to ninety days do not pay and it costs the small merchant money. The idea of extending credit to build up a large sales volume in a drug store is most likely to cause a lot of financial trouble if you do not watch the plan very carefully and do some extra fine collecting. It is better to have your merchandise on the shelves than to sell it for credit and have it for a long time on your books. You will probably lose the product, the money you paid for it, the good will of the customer, and more than likely he will spend his cash with your competitor. The person who receives the credit is the favored one and he should use it simply as a convenience. The chain stores have eliminated the credit business and have sold the idea of cash and carry, thus saving their customers money. The sooner the independent druggists run their businesses on the same basis the better it will be for them. It seems to me that merchants who make their customers pay are more greatly respected than the fellow that allows his accounts to drag along.

Always remember this "old adage"—Credit used and not abused is cash that never melts away. Sell for Cash and sell for Less. Poor circulation will cause hardening of the arteries and sometimes high or low blood pressure which sooner or later affects the heart causing a premature ending. The same will apply to a drug store unless the owner keeps his credit good in dealing with his creditors and in turn granting it only to deserving customers.



LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Text of the Tydings-Miller Bill

Section 1 of the Act entitled 'An Act to protect trade and commerce against unlawful restraints and monopolies,' approved July 2, 1890 is amended to read as follows:

"Section 1. Every contract, combination in the form of trust or otherwise, or conspiracy in restraint of trade or commerce among the several States, or with foreign Nations is hereby declared to be illegal. Provided, That nothing herein contained shall render illegal contracts or agreements prescribing minimum prices for the resale of a commodity which bears, or the label or container of which bears, the trade-mark, brand, or name of the producer or distributor of such commodity and which is in free and open competition with commodities of the same general class produced or distributed by others, when contracts or agreements of that description are lawful as applied to intrastate transactions, under any statute, law, or public policy now or hereafter in effect in any State, Territory, or the District of Columbia in which such resale is to be made, or to which the commodity is to be transported for such resale, and the making of such contracts or agreements shall not be an unfair method of competition under section 5, as amended and supplemented, of the Act entitled 'An Act to create a Federal Trade Commission, to define its powers and duties, and for other purposes,' approved September 26, 1914. Provided further, that the preceding proviso shall not make lawful any contract or agreement, providing for the establishment or maintenance of minimum resale prices on any commodity herein involved, between manufacturers or between producers or between wholesalers or between brokers or between factors or between retailers or between persons, firms, or corporations in competition with each other. Every person who shall make any contract or engage in any combination or conspiracy hereby declared to be illegal shall be deemed guilty of a misdemeanor, and, on conviction thereof, shall be punished by a fine not exceeding $5,000.00, or by imprisonment not exceeding one year, or by both said punishments, in the discretion of the court."

As this is written hundreds of thousands of independent retail merchants, and particularly the more than seventy-five thousand druggists, throughout the nation, are rejoicing over the long awaited good news that the Tydings-Miller bill has at last become a law, actually and in reality—made so today by the signature of the President of the United States.

Although the President signed the legislation, necessary before it could become a law, he did so both reluctantly and apologetically, "scolding Congress for what he termed its 'vicious' action in tacking a price-bolstering rider on an essential tax bill."

Nevertheless, the National Fair-Trade Enabling Bill is a law, and our hats are off to Senator Tydings for the brilliant strategy he employed by a parliamentary coup, which enabled him to whip the measure through Congress by attaching it to the District of Columbia tax bill.

As stated in a recent issue of the *N. A. R. D. Journal*, this Act is merely a measure which removes the interference of Federal Laws with the functioning of Fair Trade Acts enacted in forty-two states of the nation. Under these laws, manufacturers and wholesalers located within a Fair Trade state, or domesticating therein, are privileged to enter into contracts with their distributors establishing minimum prices below which their merchandise may not be sold.—The National Fair Trade Enabling Act removes the restrictions of interstate commerce with relation to these contracts, making it possible for a manufacturer lo-

cated outside a Fair Trade state to enter into contracts across state lines.

With all barriers now removed apparently, the Fair Trade Committee will meet as soon as practical and arrange to put into operation the Fair Trade law of this State.

New Try at a New Drug Act

Another tack is being tried in the endeavor to make the Federal food and drugs act better fitted to present-day needs for such legislation. This latest move is by way of amendment of the existing act—a most desirable method, but one which is not likely to produce results satisfactory to any of the more intimately interested parties.

Improvement of the food and drugs act by direct amendment has been suggested and, to an extent, attempted during the several years that the movement to revise the law has been under way. The greatest obstacle in the way of this method of revision has been the attitude of the Food and Drug Administration that a law satisfactory to its needs could not be obtained in this manner. It is clear that the administration will not be satisfied with the new Chapman bill (H.R. 7913) to amend the act.

This new bill appears to be based on the idea that changes in the food and drugs act should be made slowly and cautiously—an idea which has a sound foundation in the general satisfactoriness of the application of the existing law. Few new provisions are proposed. The more important of these are the extension of the act to cosmetics, diagnostic drugs, and therapeutic devices, and the authorization of the prescribing by the Secretary of Agriculture of standards of identity, quality, and fill of container for all classes of food.

The new bill would not set up a system of factory inspection. On the other hand, it would not mitigate the evils of the multiple seizure practice. It would neither extend nor contract the existing requirements in respect of disclosure of ingredients although some additional information in the case of foods might be required in connection with prescribed standards.

The new bill would remove the necessity of proving fraudulence of therapeutic claims, but it would recognize substantial differences of opinion on the part of qualified experts—not only physicians—in respect of the therapeutic value of the drug.

The new bill would improve the food and drugs act. It would not satisfy the enforcing officials or vociferous "consumer" group. Its enactment would be progress, albeit on a narrowed front. (Editorial August issue, Druggists Circular).

Important Narcotic Ruling

A recent ruling of the Treasury Department Bureau of Narcotics amends Article 103 of Narcotic Regulations No. 5, by including a provision classifying preparations for aural, nasal, ocular, rectal, urethal or vaginal purposes, as for internal use. This means that such preparations now come under the long-established limitations covering internal preparations. Article 103, referred to, as amended, is as follows:

Composition of Preparations — Internal. Preparations designed for or capable of internal use to be exempt must not contain more than two grains of opium or more than one-fourth of a grain of morphine or more than one-eighth of a grain of heroin or more than one grain of codeine, or any salt or derivative of any of them in one fluid ounce, or if a solid or semi-solid preparation, in one avoirdupois ounce. The preparation should contain active medicinal drugs in sufficient proportion to confer upon the preparation valuable qualities other than those possessed by the narcotic drug alone. Use for aural, nasal, ocular, rectal, urethal, or vaginal purposes is not regarded as external use and, therefore, preparations manufactured or used for such purposes containing more than the percentages of narcotic drugs as above indicated are not within the exemption.

Pantapon. It has been held that preparations containing pantapon are not subject to the exemptions described in the foregoing paragraph.

External. There is no limitation upon the percentage of narcotic drugs external preparations may contain. In order to be within the exemption a preparation for external use, containing more than the maximum percentage of narcotic drugs above specified, shall contain ingredients rendering it unfit for internal administration.

WILL S. WOOD,
Acting Commissioner of Narcotics.

This ruling is an important one and druggists should observe its requirements with the greatest of care at all times.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Here's to North Carolina!

This summer we were privileged to enjoy a motor trip to both the North Carolina seacoast and to our mountains. It is the first time since the Asheville convention in 1929 that we have had the pleasure of visiting the western part of the State, and we are not going to say how many summers it has been since we have traveled to our old camping grounds at Nags Head and Kitty Hawk. This August, however, we journeyed literally from Manteo to Murphy. We were at Kitty Hawk for almost a week, making the trip primarily to see the dramatic pageant, "the Lost Colony," on Roanoke Island. We hope all of our readers were lucky enough to attend this splendid performance—so much has been said about it in the press that we are not going to add our praise here, but simply say that it was a thrilling and impressive production that we will never forget.

After a wide "detour" to Williamsburg, Stratford, Wakefield, Fredericksburg, and Warrenton in Virginia, we came along the Old Dominion's Skyline Drive, and thence by lovely mountain roads back to North Carolina. We had delightful visits to Asheville, the Great Smokies, and the Highlands-High Hampton country. Our trip covered over two thousand miles and as we enjoyed the splendid roads and beautiful scenery from the seashore to the mountains, as well as noted the progress evident in almost "every village, middlesex and farm," we became prouder and prouder of the fact that we are Tar Heels born and bred and that this is "our own, our native land!"

Greensboro Topics

R. A. McDuffie, *Reporter*

As we go to press, announcements are being issued by **President Tom Crutchfield,** of the Greensboro Drug Club, that the next meeting of the group will be on the night of August 20. The session will be held in the ballroom of the O. Henry Hotel. Following the business hour a dance will be given in honor of **Mr. C. C. Fordham, Jr.,** who was recently elected President of the N. C. P. A. for 1938-39. Elaborate plans are being made for the entertainment. Invitations have been issued to druggists in the Greensboro section of the State. Mr. Fordham preceded Mr. Crutchfield as president of the local club.

Greensboro druggists this year are availing themselves of the opportunity to take vacations as never before. Myrtle Beach seems to be the favorite mecca. The following pharmacists with their families spent a week or more at this resort during July and August: **Messrs. Dave Shreve, P. A. Hayes,** and **Frank Hayes** of the Justice Drug Co., **C. H. Bradford** and **Lon D. Russell,** of the Cecil-Russell Drug Co., **Joe Usher,** of the Asheboro St. Pharmacy, **Tom Crutchfield,** of the Crutchfield Drug Co., **J. N. Eubanks** and **R. A. McDuffie,** of the McDuffie-Eubanks Drug Co.

Mr. C. N. Herndon spent several weeks in Louisiana visiting relatives.

Miss Carolyn Cox, of the McDuffie-Eubanks Drug Co., accompanied by her mother, spent ten days at various points in Florida.

Mr. H. L. Walker, of the Whelan Drug Co., spent his vacation in the mountains of North Carolina. **Mr. L. S. Sullivan,** of the same firm, elected to visit New York during his vacation.

Mr. V. F. Smith, who travels North Carolina for Searle and Co., rested for two weeks at his home in Greensboro. **Mr. H. C. Nutting,** of Eli Lilly and Co., did likewise.

Mr. C. T. Woodward, of the Upjohn Co., recently visited the company's plant at Kalamazoo, Mich. This constituted this druggist's vacation.

Mr. C. C. O'Brien and his son attended the National Scout Jamboree in Washington. **Mr. Harper Best** spent a few days at Wrightsville Beach. These two druggists operate the Best Drug Store.

Mr. E. W. Oliver and family visited the pageant at Manteo. While on the coast Mr. Oliver ran into a school of bluefish and made a most successful catch. (We hope he also climbed to the top of the Wright Memorial on Kill Devil Hill—it is well worth the effort.)

Mr. Tom Waugh, who is the salesman for the Justice Drug Co., recently purchased a new home in Westerwood. Mr. Waugh says he will spend his vacation working on the yard and garden at his new home.

General News Items

We wish to acknowledge with sincere appreciation the many cards druggists have sent to us while vacationing "around and about." We hope each and every one of you had a splendid trip!

Mr. J. W. Watson, of Andrews Drug Co., of Rocky Mount, is very anxious to secure a copy of the July JOURNAL. Unfortunately, our supply of this number is entirely exhausted. If any of our readers can send this JOURNAL to Mr. Watson both he and this office will be most grateful. Help him if you can!

We understand that **Mr. W. W. Johnson,** originally of Kipling but more recently of Greenville, is planning to open a drug store in Fuquay Springs about September 1st. The name of the new pharmacy has not been announced. We are wishing for him every success in his new business venture.

Mr. C. L. Rhyne has accepted a position with Liggett's Drug Store in Charlotte. He takes the place left vacant by **Mr. W. D. Tennant,** who has been promoted to the managership of Liggett's Drug Store in Asheville.

Mr. B. M. Stone has resigned his position with Stanley's Parkwood Pharmacy in Charlotte to accept a similar one with Lisk's Pharmacy in the same city. **Mrs. W. K. Gardner,** who is a registered pharmacist for the Lisk store, is confined to the Presbyterian Hospital in the Mecklenburg city, having been compelled to undergo a major operation. (Mrs. Gardner is better known to former college mates as **Miss Mattie Smith,** and her many friends will be wishing for her a complete and rapid recovery.) **Mr. V. E. Stanley,** owner of the Parkwood Pharmacy, will be in charge of the prescription department of this store.

Mr. C. T. Harper, originally of Zebulon, but more recently of Warsaw, has accepted a position as prescriptionist for the Baker's Drug Store, of Nashville.

We dropped in on **Ex-President W. C. Ferrell** in Nashville this summer and we are delighted to find him greatly improved following treatment in June for a slight heart trouble in a government hospital in Washington. After his release from the hospital, Mr. and Mrs. Ferrell were the guests of Congressman Cooley for several days at the Wardman Park Hotel in the Capital.

Mr. J. D. Porter has accepted a position with the York Drug Co. in Charlotte. He succeeds **Mr. O. H. Lyon,** of Plymouth, who is now the pharmacist in charge of the Reese-Stowe Co. on E. Morehead St. in the same city. **Mr. J. P. Stowe** has recently moved the store to the above location from its old stand on S. Tryon St. The pharmacy was at the latter location for more than twenty years.

Mr. R. D. Sanford is associated with the J. P. Stowe and Co., of Charlotte.

Mr. A. B. Hendrix is the pharmacist in charge of the Standard Drug Store in Charlotte. He comes to this State from Columbia, S. C., and succeeds **Mr. W. W. Miller.**

Mr. W. F. Rhodes has been made manager of the Elizabeth Drug Store in Charlotte. He was formerly with the Plaza Drug Store and has been succeeded by **Mr. T. R. Carothers.**

Mr. H. R. Lewis has accepted a position with Eckerd's Drug Store in Asheville. He succeeds **Mr. B. F. Klein.**

Mr. H. C. Greene is associated with Merriman's Pharmacy in Charlotte.

Mr. L. J. McNeill has purchased the Independence Drug Store in Charlotte and taken over the active management of the pharmacy. He was formerly with the Madison Drug Co. in Madison. **Mr. H. P. Moore,** who has been with the Independence Store for several years, will retain his connection with the pharmacy.

Messrs. R. B. Bryan and **L. W. Aiken** have purchased Hester's Pharmacy, of Asheville, from the estate of the late **Mr. Fred Hester.** Mr. Bryan, who was formerly with Liggett's Drug Store in the same city, will be the active manager and prescriptionist, while Mr. Aiken will remain in charge of Aiken and Horton, Druggists.

We understand that **Mr. H. C. Champion** is the pharmacist for the Yadkinville Drug Store in Yadkinville. This pharmacy was recently purchased by **Mr. E. F. Rimmer.**

Mr. Palmer Horton has opened a new drug store in Wilkesboro. It will be managed by Mr. Horton's brother-in-law, **Mr. Walter Newton,** and will be operated as Newton's Cut Rate Drug Store. We understand that **Mr. C. H. Craven** is the pharmacist in charge, and that Mr. Horton will remain with his North Wilkesboro pharmacy.

Mr. J. L. Matthews, of Rocky Mount, has remodeled his store and made many improvements in it. An open front prescription department has been installed which is painted white. The pharmacy has been enlarged and indirect lighting installed. A reporter tells us that "it is one of the most attractive stores we have seen." **Mr. R. S. Bunn,** formerly with the Hanover Drug Co., of Wilmington, recently accepted a position with this store.

White's Drug Store in Fayetteville must be an unusually beautiful pharmacy—two reporters have written in about it recently. It has been moved down the street from its former location. The store is most attractive in every detail. An open front prescription department has been installed and many improvements added. **Mr. H. W. White** is the proprietor.

Saunders Drug Store has moved into the former location of White's. The building has been enlarged and the pharmacy is "one of the finest in the State." It has the new type front and is arranged very similarly to the store owned by Mr. L. S. Saunders in Wilmington.

Another Fayetteville store which has undergone alterations is the Matthews Drug Store. The prescription department has been remodeled and a new fountain added.

The Austin-Cornwell Drug Co., of Shelby, has recently installed a new prescription department and other new fixtures.

And speaking of remodeling drug stores —a reporter sends in this item: "A large number of pharmacists are remodeling their prescription departments. I think this is a significant fact—it means that more attention is being given to their primary object of existence."

Mr. J. F. Sherard is the registered pharmacist in charge of the Asher-McAdams Drug Co., in Burlington. He succeeds **Mr. W. C. Lane,** who is now associated with the Hanover Drug Co., of Wilmington.

A reporter tells us that he dropped into the office of **Dr. Henry Temple** in Kinston the other day—formerly **Druggist Henry Temple.** Henry is now a full fledged M.D. Our reporter tells us that he has one of the best equipped offices he has ever seen and that he has a splendid practice.

A card tells us that **Mr. M. L. Davis,** of the Liverman Drug Co., of Winterville, is enjoying a vacation in Canada. He was in Toronto when we heard from him.

Druggist R. L. Hart played a prominent part in the entertainment of Postmaster General Jas. A. Farley upon his recent visit to Southern Pines to dedicate the new post office. Druggist Hart is head of the local chamber of commerce.

Mr. M. B. Sloop, of McNairy's Drug Store, of Lenoir, enjoyed a week's vacation to Carolina Beach and Swansboro.

Miss Addie Bradshaw Pegram, originally from Lenoir, has resigned her position as a registered pharmacist with Goode's Drug Store, of Asheville, and has moved to Raleigh where her husband is associated with the Department of Agriculture. Mrs. Pegram was one of the first young ladies to graduate in pharmacy at the State University. In the same class was Miss Beatrice Averitt, of Fayetteville, now **Mrs. L. B. Willis.** A few days later Miss Averitt made the highest average on the State Board examinations while Mrs. Pegram, then Miss Bradshaw, came out second. Incidentally, Mrs. Pegram is a cousin of **Misses Jean** and **June Bush** who will receive the degree of S.B. in Pharmacy at the University next June. The Misses Bush are connected with Tate's Drug Store in Lenoir this summer.

Mr. Elson Opens Second Store

"One of western North Carolina's finest drug stores" had its formal opening on Aug. 2 when **Mr. John R. Elson, Sr.,** opened his second pharmacy in the Enka community under the name of Elson's Rexall Drug Store. The store is located on the Canton highway and will be under the management of **Mr. John R. Elson, Jr.,** while his father will remain in active charge of the Enka Community Drug Store. The new pharmacy is a handsome two-story brick building with the latest open type fixtures. Ample parking space for sixty cars for curb service has been provided. Speaking of Mr. Elson a western Carolina paper says: "Mr. Elson removed his family to western N. C. in 1927 and opened the Enka Community store in 1931. . . . He is a native of W. Va. and was educated at the Pittsburgh College of Pharmacy. He served several years as a member of the W. Va. state legislature and was instrumental in getting the State College of Pharmacy established as part of the state medical college. He is a former president of the W. Va. state Rexall association, the state board of pharmacy examiners, and served as a director in several banks in W. Va."

North Carolinians at A.Ph.A.

North Carolina had one of the largest delegations in its history at the recent meeting of the A.Ph.A. in New York City on August 16-22. Nineteen representatives from this State were present. The complete pharmacy teaching staff of the University School of Pharmacy, accompanied by their wives, were present as were **Mr.** and **Mrs. C. L. Eubanks,** of Chapel Hill. **Prof.** and **Mrs. I. W. Rose** took their son, Winfield, and Midshipman Jack Beard of the U. S. Naval Academy, joined **Dean** and **Mrs. J. G. Beard** in New York. **Dr.** and **Mrs. H. M. Burlage** first motored to Indiana and the Great Lakes, joining the University delegation in New York. **Dr.** and **Mrs. M. L. Jacobs** went direct from Chapel Hill to the meeting. Every member of the Board of Pharmacy was present, namely, **Dr. E. V. Zoeller,** of Tarboro; **Messrs. F. W. Hancock,** of Oxford; **J. G. Ballew,** of Lenoir; **R. A. McDuffie,** of Greensboro; and **M. B. Melvin,** of Raleigh. **President P. J. Suttlemyre,** of Hickory, and **Mr. DeWitt C. Swaringen,** of China Grove, were also in attendance.

Our Eastern Reporter Again

From time to time we have carried in these pages news items from an eastern Carolina reporter who prefers that we conceal his identity. We think he is a great news editor and we wish that we could give him full credit for his column. However, we must continue to respect his wishes and simply take this means of thanking him for his help.

First of all he tells us that the other day he ran into our fine friend, **Jim Bowers,** who had been spending a few days at the New River Hunting Club in Onslow County fishing. He said that **Mrs. Bowers** was then on a long trek through New England with Dr. and Mrs. J. Rufus Hunter, of Raleigh.

Then the reporter pays us the following compliment: "I have enjoyed reading the JOURNAL greatly." Continuing he says: "I only wish all North Carolina druggists would read and heed the splendid article in the August JOURNAL on clean stores. (It was a fine paper, **Mr. Wade Gilliam,** and we wish you would make more contributions to our *Journal.*) If any store on earth should be clean it is a drug store, but sad to relate, some need soap and water more than anything else!"

Mr. and **Mrs. W. L. Harper,** of Elm City, have an addition to their family since I wrote to you. So has **Dave Browning,** of the Rose Drug Co., of Rocky Mount. Miss Browning's name is Mary Leggett.

Mr. J. W. Watson, of this year's University graduating class, has accepted a position with the Andrews Drug Co. in his native town.

Mr. A. L. Cochrane, formerly with the Weldon Drug Co., of Weldon, has gone to Jackson to manage the Jackson Drug Co.

Mr. L. B. Taylor, who has been with the Jackson Drug Co. for eleven years, has resigned in order to take a much needed rest, and later expects to go into business for himself. But just as he began his rest, he had to go to the Roanoke Rapids Hospital for an operation. Tough luck! We are delighted to report however, that he is now out again and doing well.

Mr. Clifton E. Wade, formerly with **Mr. F. R. Bell,** of Beaufort, in partnership with Dr. Credle, has opened a drug store at Colerain.

Mr. and **Mrs. Casper Smith,** of Wilson, have just moved into a beautiful new home on the Raleigh Road.

Continuing our reporter remarks: "This is vacation time and today (Aug. 18) is North Carolina's Virginia Dare Day." **Messrs. Ralph A. Hales,** of Spring Hope, **J. L. Dixon,** of Elm City, and **A. T. Nicholson,** of Tarboro, all went to Roanoke Island to take part in the great celebration and to greet President Roosevelt.

Mr. R. E. L. Cook and family, of Tarboro, had a cottage at Cape Henry for the month of July, and Druggist Cook enjoyed a lot of good fishing.

(Ed.—Have you guessed the identity of our reporter yet?)

N.A.R.D. Convention

The 39th annual convention of the National Association of Retail Druggists will be held in St. Louis the week of Sept. 27 with the Hotel Jefferson as convention headquarters. **President P. J. Suttlemyre** has appointed the following as the official delegates from the N. C. P. A.: **Messrs. J. A. Goode,** *Chairman,* of Asheville; **C. L. Eubanks,** of Chapel Hill and **D. L. Boone,** of Durham. (Alternates) **W. C. Ferrell,** of Nashville; **E. F. Rimmer,** and **John K. Civil,** both of Charlotte. It is understood that every member of the delegation will attend as well as President Suttlemyre and that a number of other North Carolina druggists will be in attendance. A letter from the St. Louis Retail Druggists Association today states that it will be glad to furnish information regarding hotels, location and rates, etc., so if you need this data write Chairman Local Hotel Committee, 4416 Olive St., St. Louis, Mo.

Fair Trade Conference

Chairman J. P. Stowe, of the Fair Trade Committee, called a meeting of his group at the O. Henry Hotel in Greensboro on August 25, to confer with the N. C. Wholesale Druggists in order to work out a plan of operation for the Fair Trade law in this State. The following members of the committee were present: **Chairman J. P. Stowe, Messrs. C. C. Fordham, Jr., Warren W. Horne, R. P. Rogers, Phil Gattis, Ed. C. Adams,** and **Attorney F. O. Bowman.** The following wholesalers were also in attendance: **Messrs. P. A. Hayes,** of the Justice Drug Co., **H. E. Craven,** of the W. H. King Drug Co., **H. P. Watson,** of the O'Hanlon-Watson Drug Co., **C. Rush Hamrick,** of the Kendall Medicine Co., **E. M. Hannon,** of the Scott Drug Co., and **Tom Smith** and **S. A. Beatty,** of Burwell and Dunn. **Secretary-Treasurer J. G. Beard** and **Mr. I. W. Rose** were likewise present. The group delegated Messrs. Stowe and Bowman as the North Carolina representatives to a National Fair Trade Conference to be held in Chicago under the auspices of the N.A.R.D. at the Sherman Hotel, beginning on the morning of August 30. **Mr. J. A. Goode** will also attend at the special invitation of **Secretary J. W. Dargavel.** The conference is for the "purpose of working out a uniform, co-ordinated plan of action so that the entire country can get the best results from the law." As soon after this meeting as possible model contracts will be mailed out to N. C. retailers and the Fair Trade Law will be put into operation. Wholesalers will back 100 per cent. the plans decided upon at the Chicago conference.

Eastern Druggists on Vacation

We have just had a letter from one of our eastern Carolina friends enclosing "a few ramblings here and there among the druggists of the State." He remarks that eastern Carolina is vacationing in a big way and to prove it he sends the following items:

Mr. Paul Burnett says there is no place like Virginia Beach for a real vacation. (There must be lots of pretty girls down there, Paul.)

Mr. and **Mrs. E. C. Daniel,** of Zebulon, have gone to Nags Head for a few days. From there they will motor to New York where they will be the guests of their son, E. C., Jr., formerly editor of "Under the Dome" in "The Old Reliable," and now with the Associated Press in New York.

Mr. and **Mrs. J. B. Haymore,** of Rocky Mount, **Mr.** and **Mrs. W. C. Ferrell,** of Nashville, and **Mr. B. F. Page,** of Raleigh, are other pharmacists who enjoyed their vaca-

tions at Nags Head. The latter spent most of his stay fishing.

Mr. and **Mrs. Bryan Duffy** and daughters, of New Bern, are spending some time at Morehead City. They say Miss Georgia is the best fisherman in the crowd. She catches fish almost as long as she is tall.

Mr. H. L. Rives and family, of Bethel, are spending some time at Atlantic Beach. We understand that Herbert hung a fish so large that it pulled him overboard!

Mr. and **Mrs. H. S. Sedberry,** of Rocky Mount, have returned from a very enjoyable visit with their daughter at her summer home on Pawley's Island, S. C.

Mr. and **Mrs. Bob Nowell,** of Wendell, spent their holiday season at Carolina Beach. Bob says life at Carolina Beach is too gay for him. He never misses a Pharmaceutical Association meeting and we think they are pretty lively, don't you?

Mr. and **Mrs. John Lee Matthews,** of Rocky Mount, are enjoying their vacation at Ocean View.

Mr. and **Mrs. R. E. L. Cook,** of Tarboro, are at home after spending a month at Virginia Beach. **Mr.** and **Mrs. Alvin Moore** and family of the same town are back from a very enjoyable camping and fishing trip. Alvin says there were plenty of fish and a few mosquitoes thrown in for good measure.

Mr. Lonnie Murphy, of Rocky Mount, has returned from an extended trip to Philadelphia and Atlantic City visiting old haunts and boyhood working days.

Mr. and **Mrs. W. R. Griffin,** of New Bern, have returned from a motor trip through western Carolina and Virginia.

Mr. Wm. Collins, of Nashville, is spending the best vacation of us all. He is out on his farm curing tobacco. **Mr.** and **Mrs. Bob Fleming** and son, **Bob, Jr.,** are also spending their vacation on the farm. We understand that father can't get one bit of work out of Bob. Rolling pills is all he knows now!

(Ed.—By the way, it looks like easterners vote more than two to one on the seashore for vacationing!)

Births

Mr. and **Mrs. Carl T. Durham,** of Chapel Hill, announce the birth of a daughter, Eulalia Ann, in Duke Hospital on the night of August 21.

Mr. T. E. Holden, Jr., of Wake Forest, is the proud father of a son, T. E., III, who was born in the Presbyterian Hospital in Charlotte on July 7. The young man's weight at birth was 8 lbs., 11 oz.

Mr. and **Mrs. J. W. F. Wooten,** of Fayetteville, announce the birth of a daughter, Bettie Faye, on July 27, weight eight lbs. Mr. Wooten recently returned to his old job with Matthews Drug Store.

Marriages

Mr. and Mrs. John Hampton Giles, of Glen Alpine, announce the marriage of their daughter, Ida Irene, to **Mr. Hilliard Fletcher Bobbitt** on July 27. Mr. Bobbitt is originally from Macon and Winston-Salem, and is the brother of **Messrs. A. B.** and **L. M. Bobbitt,** of the Twin City. He is now associated with the Kibler Drug Co., of Morganton. After a wedding trip Mr. and Mrs. Bobbitt are living at present in Glen Alpine, but will move into their new apartment in Morganton within the next week or so.

Mr. and Mrs. Rorer Alphers Bodenhamer, of Fairfax Co., Va. announce the marriage of their sister, Miss Jane Washington Moore, to **Mr. James Blaine Spiggle,** both of Danville, Va., on the morning of August 15 at Mt. Vernon Methodist church in Danville. Mr. Spiggle is a native of Woodstock, Va., but practiced his profession in this State for a number of years. For some time, however, he has been a resident of Danville where he is connected with Johnson's Drug Store.

Mr. I. C. Whiteley, of Morganton, and Miss Norine Rallins, of Shelby, were married on August 25. Mr. Whiteley graduated from the University with the degree of A.B. in 1932 and later returned to the institution to prepare himself as a pharmacist. He will complete his studies next year.

Mr. and Mrs. Chas. M. Andrews, of Bonlee, announce the marriage of their daughter, Jeannette Elizabeth, and **Mr. Thos. Wayne Russell,** on Aug. 22, at Hamlet. Mr. Russell received his license as an assistant pharmacist last June and is now connected with the Mann Drug Co., of High Point.

The Proceedings

of the

Fifty-Eighth Annual Meeting

of the

North Carolina Pharmaceutical Association

held in

The Virginia Dare Ball Room
The Sir Walter Hotel
Raleigh
North Carolina
May 10, 11, 12, 1937

Also the

Roll of Members

The Constitution and By-laws

Report of the Secretary-Treasurer of the North Carolina Board of Pharmacy, together with Lists of Registered Pharmacists and Drug Stores: also the members of the Traveling Men's Auxiliary and of the Women's Auxiliary

Reporter
Alice Noble
Chapel Hill, N. C.

THE CAROLINA JOURNAL OF PHARMACY

Vol. XVIII October, 1937 No. 10

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OFFICERS, COMMITTEES, AND DELEGATES 1937-38

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VICE-PRESIDENTS

C. C. Fordham, Jr.....Greensboro
J. C. Brantley, Jr.....Raleigh
Jos. Hollingsworth.....Mount Airy

SECRETARY-TREASURER

J. G. Beard.....Chapel Hill

ASSISTANT SECRETARY-TREASURER

C. M. Andrews.....Burlington

ASSOCIATE SECRETARY

Alice Noble.....Chapel Hill

LOCAL SECRETARY

(To be appointed)

GENERAL COUNSEL

F. O. Bowman.....Chapel Hill

MEMBERS OF BOARD OF PHARMACY

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F. W. Hancock, *Sec.-Treas.*.....Oxford
J. G. Ballew.....Lenoir
R. A. McDuffie.....Greensboro
M. B. Melvin.....Raleigh

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C. C. Fordham, Jr.....Greensboro
J. C. Brantley, Jr.....Raleigh
J. G. Beard, *Secretary*.....Chapel Hill
E. E. Thomas.....Roxboro
R. A. McDuffie.....Greensboro
W. C. Ferrell.....Nashville

RESOLUTIONS

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E. P. Crawford.....Lenoir
S. M. Purcell.....Salisbury
A. N. Martin.....Roanoke Rapids
G. E. Andes.....Wadesboro

U. N. C. VISITATION

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C. P. Suttlemyre.....Charlotte
H. T. Campbell.....Maiden
G. T. Cornwall.....Morganton
C. L. Murphy.....Salisbury

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J. A. Goode.....Asheville
Warren W. Horne.....Fayettevi.le
R. P. Rogers.....Durham
E. C. Adams.....Gastonia
Phil D. Gattis.....Raleigh
F. O. Bowman, *Exec. Sec.*.....Chapel Hill

INSURANCE

D. L. Boone, *Chairman*.....Durham
D. D. Hocutt.....Henderson
Edward Haupt.....Newton
G. K. Moose.....Boone
J. A. Suttle.....Shelby

MEMBERSHIP*

R. J. Johnson, *Chairman*.....Asheville
W. M. Sally.....Asheville
L. M. Jarrett.....Biltmore
J. K. Civil.....Charlotte
F. H. Cline.....Charlotte

PAPERS AND QUERIES

E. F. Rimmer, *Chairman*.....Charlotte
C. S. Curry.....Kinston
W. A. Gilliam.....Winston-Salem

TRADE INTERESTS

R. A. McDuffie, *Chairman*.....Greensboro
Sam Carter.....Salisbury
H. C. Lutz.....Hickory
J. C. Brantley, Jr.....Raleigh
John C. Hood.....Kinston

PRACTICAL PHARMACY AND DISPENSING

A. H. Cornwell, *Chairman*.....Morganton
B. N. Austin.....Shelby
I. T. Reamer.....Durham
H. C. Reaves.....Asheboro
H. S. Fox.....Winston-Salem

BOARD OF TELLERS

C. R. Whitehead, *Chairman*.....Ramseur
C. M. Fox.....Asheboro
E. L. Reaves.....Asheboro

DELEGATES

AMERICAN PHARMACEUTICAL ASSOCIATION

I. W. Rose, *Chairman*.....Chapel Hill
P. J. Suttlemyre.....Hickory
J. G. Beard.....Chapel Hill
H. M. Burlage.....Chapel Hill
R. A. McDuffie.....Greensboro

NATIONAL ASSOCIATION OF RETAIL DRUGGISTS

J. A. Goode, *Chairman*.....Asheville
C. L. Eubanks.....Chapel Hill

Alternates

D. L. Boone.....Durham
W. C. Ferrell.....Nashville
E. F. Rimmer.....Charlotte
John K. Civil.....Charlotte

N. C. MEDICAL SOCIETY

S. E. Welfare, *Chairman*...Winston-Salem
W. L. Moose.....Asheville
R. R. Copeland.....Ahoskie

* Committee must be located in towns convenient to President.

STATE LEGISLATIVE COMMITTEE

The State Legislative Committee is appointed by the President of the Association and is composed of a representative from each of the twenty-one state judicial districts. These members are selected from the County Legislative Committeemen.

M. P. Dawson, *Chairman*

1. S. G. Etheridge.....Elizabeth City
2. M. P. Dawson.....Rocky Mount
3. C. E. Matthews.....Roanoke Rapids
4. C. H. Beddingfield.....Clayton
5. Walter Hufham.....Morehead City
6. J. C. Hood.....Kinston
7. J. C. Brantley.....Raleigh
8. J. M. Hall.....Wilmington
9. Warren W. Horne.....Fayetteville
10. W. C. Wrike.....Graham
11. T. R. Burgiss.....Sparta
12. T. G. Crutchfield.....Greensboro
13. R. L. Hart.....Southern Pines
14. E. C. Adams.....Gastonia
15. C. M. Fox.....Asheboro
16. R. E. Kibler.....Morganton
17. A. S. Cassel.....North Wilkesboro
18. Dean Tainter.....Marion
19. R. J. Johnson.....Asheville
20. K. E. Bennett.....Bryson City
21. R. I. Dailey.....Reidsville

COUNTY LEGISLATIVE CHAIRMEN

Alamance, Graham.....W. C. Wrike
Alexander, Taylorsville.....C. C. Munday
Alleghany, Sparta.....T. R. Burgiss
Anson, Wadesboro.....F. G. Fetzer
Ashe, West Jefferson.....C. W. Ray
Avery, Newland.....W. J. Adams
Beaufort, Washington.....S. B. Etheridge
Bertie, Windsor.....W. B. Gurley
Bladen, Elizabethtown.....H. H. Robinson
Brunswick, Southport.....G. R. Dosher
Buncombe, Asheville.....R. J. Johnson
Burke, Morganton.....R. E. Kibler
Cabarrus, Concord.....C. D. Porter
Caldwell, Lenoir.....Earl H. Tate
Carteret, Beaufort.....F. R. Bell
Caswell, Yanceyville.....T. J. Ham, Jr.
Catawba, Newton.....Edward Haupt
Chatham, Siler City.....F. G. Brooks
Cherokee, Murphy.....R. S. Parker
Chowan, Edenton.....J. W. Davis
Clay, Hayesville.....Fred Pass
Cleveland, Shelby.....J. A. Suttle
Columbus, Whiteville.....J. A. Guiton
Craven, New Bern.....Joe Anderson
Cumberland, Fayetteville.Warren W. Horne
Davidson, Lexington.....G. S. White
Davie, Mocksville.....S. B. Hall
Duplin, Wallace.....L. B. Ring
Durham, Durham.....D. L. Boone
Edgecombe, Tarboro.....A. T. Nicholson
Forsyth, Winston-Salem....E. W. O'Hanlon
Franklin, Louisburg....L. E. Scoggin, Jr.
Gaston, Gastonia.....E. C. Adams
Graham, Robbinsville.....E. D. Ingram
Granville, Oxford.....F. F. Lyon
Greene, Walstonburg.....S. Jenkins
Guilford, Greensboro.....T. G. Crutchfield
Halifax, Roanoke Rapids...C. E. Matthews
Harnett, Erwin.....E. R. Thomas
Haywood, Canton.....J. L. Jones
Henderson, Hendersonville.....C. E. Cline
Hertford, Ahoskie.....R. R. Copeland
Hoke, Raeford.....Walter P. Baker
Iredell, Statesville.....L. W. McKesson
Jackson, Sylva.....F. L. Hooper
Johnson, Clayton.....C. H. Beddingfield
Lee, Sanford.....W. A. Crabtree
Lenoir, Kinston.....J. C. Hood
Lincoln, Lincolnton.....B. P. Costner
McDowell, Marion.....Dean Tainter
Macon, Franklin.....J. E. Perry
Madison, Marshall.....H. E. Roberts
Martin, Williamston.....C. B. Clark
Mecklenburg, Charlotte.....T. A. Walker
Mitchell, Spruce Pine.....R. S. Morgan
Montgomery, Troy.....M. A. Nicholson
Moore, Southern Pines.....R. L. Hart
Nash, Rocky Mount.....M. P. Dawson
New Hanover, Wilmington.....J. M. Hall
Northampton, Jackson.....L. B. Taylor
Onslow, Jacksonville.....G. P. Johnson
Orange, Hillsboro.....C. J. James
Pasquotank, Elizabeth City..S. G. Etheridge
Pender, Burgaw.....F. Dees
Perquimans, Hertford.....J. G. Roberson
Person, Roxboro.....P. L. Thomas
Pitt, Greenville.....J. Key Brown
Polk, Tryon.....E. E. Missildine
Randolph, Asheboro.....C. M. Fox
Richmond, Hamlet.....F. E. Campbell
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Rowan, Salisbury.....J. W. Compton
Rutherford, Rutherfordton...B. P. Scruggs
Sampson, Clinton.....A. B. Butler
Scotland, Laurinburg....C. M. Williamson
Stanly, Albemarle.....W. B. Phillips
Stokes, King.....Dr. C. J. Helsebeck
Surry, Mount Airy.....A. P. Turnmyre
Swain, Bryson City.....K. E. Bennett
Transylvania, Brevard.....Roy Long
Tyrrell, Columbia.....E. P. Cahoon
Union, Monroe.....J. P. Gamble
Vance, Henderson.....D. D. Hocutt
Wake, Raleigh.....J. C. Brantley
Warren, Warrenton.....W. R. White
Washington, Plymouth.....E. G. Arps
Watauga, Boone.....G. K. Moose
Wayne, Goldsboro.....W. T. Andrews
Wilkes, North Wilkesboro.....A. S. Cassel
Wilson, Wilson.....Paul Bissette
Yancey, Burnsville.....W. Z. Robertson

PROCEEDINGS OF THE FIFTY-EIGHTH ANNUAL MEETING

Raleigh, N. C.,
The Hotel Sir Walter,
May 10, 11, 12, 1937.

FIRST SESSION

The fifty-eighth annual convention of the North Carolina Pharmaceutical Association and its affiliated bodies, the Traveling Men's Auxiliary and the Women's Auxiliary, was opened formally at eight o'clock on Monday evening, May 10, in the ballroom of the Sir Walter Hotel in Raleigh, with a joint session of the three bodies. Officers of three groups (presidents and secretaries) were in joint charge of the evening's business program.

President W. C. Ferrell, of Nashville, declared the fifty-eighth convention of the North Carolina Pharmaceutical Association in session and ready for the transaction of business.

President H. L. Hitchcock, of Winston-Salem, announced that the twenty-eighth annual meeting of the Traveling Men's Auxiliary was in session.

Mrs. A. L. Fishel, of Winston-Salem, as president of the Women's Auxiliary, called to order the fifth meeting of the re-organized Auxiliary.

The invocation was made by Rev. P. D. Miller, Pastor of the First Presbyterian Church, of Raleigh.

Mayor-Druggist Geo. A. Iseley extended a most cordial welcome to the delegates.

Mr. Sam E. Welfare graciously responded to this address of welcome.

Mr. E. G. Sinclair warmly welcomed the convention to the Capital City on behalf of the Raleigh druggists. He then presented to President Ferrell a silver loving cup from the local pharmacists in recognition of his splendid services during the past year as head of the N. C. P. A.

President Ferrell expressed his appreciation of the gift.

Mr. E. C. Daniel fittingly responded to the address of welcome from the Raleigh druggists.

Mrs. G. A. Iseley graciously welcomed the visitors on behalf of the Ladies' Local Committee and then presented to Mrs. A. L. Fishel an attractive desk set and to Miss Alice Noble, Associate Secretary, a handsome leather bag, as tokens of appreciation from the wives of Raleigh druggists and traveling men.

These gifts were acknowledged by the recipients.

Mrs. D. D. Hocutt expressed the appreciation of the ladies present for the cordial welcome that had been extended to them.

The roll call was the next order of business.

ACTING SECRETARY-TREASURER ROSE: I am sure that we all miss our Secretary-Treasurer, J. G. Beard, who is away on a leave of absence from University and Association duties. I think it is entirely fitting before going further with the business of the convention that the audience stand in tribute to Grover Beard. (This suggestion was carried out amid much applause.)

Acting Secretary Rose then moved that the roll call be dispensed with since Assistant Secretary C. M. Andrews, acting as registrar, was recording the names of all present.

The minutes of the preceding meeting were called for and, upon motion of the Acting Secretary, this business was dispensed with since they had been printed in the October, 1936 number of the CAROLINA JOURNAL OF PHARMACY and sent to all members.

At this point President Ferrell presented to the audience Honorable Harold Cooley, Congressman from the Fourth North Carolina District, characterizing him as a great statesman, a real citizen, and the friend of all North Carolina druggists.

CONGRESSMAN COOLEY'S ADDRESS

CONGRESSMAN COOLEY: *Mr. President, Ladies and Gentlemen:*

(Before taking up the main theme of his address the speaker expressed his pleasure over being present, and extended greetings from the nation's capital. He then told several humorous stories about his boyhood friend and fellow-townsman, President Ferrell, at the same time paying tribute to him "as a splendid citizen, a real pharmacist and a fine soldier during the World War.")

While I have no idea of attempting to deliver a lecture upon good morals or the ethics of your profession I think that I might with propriety caution you not to place too much emphasis on or attach too much importance to the commercial aspects of your business and profession. I do not mean to underrate the importance of a frank and open discussion of the methods to be employed in developing a successful business enterprise but I do desire to impress upon you the fact that you should not paramount the business and the commercial aspects to the exclusion of that higher responsibility which rests upon you and which transcends purely personal gain and glory.

As pharmacists you are professional men. Surely that signifies something bigger and better than the mere ability necessary for the ordinary merchant or shopkeeper. By recognizing you as professional men the state has conferred upon you a license, a certificate, the effect of which is to certify to the people of the state that you are not only men of intelligence and integrity but that you are men trained and skilled and schooled in the high arts of your profession. Upon that certificate the people have a right to rely. The people, your customers and prospective customers, have a right to expect you to live up to the fine traditions and high objectives of your great profession. Your real worth is not measured in dollars and cents but rather in unselfish service rendered to your communities and to mankind. May I admonish you, therefore, to be ever mindful of that greater responsibility and of the fact that service and integrity are the solid rocks upon which you must build your professional attainments? Without integrity you will not be able to retain and to enjoy the respect and the confidence of the people with whom you must deal. One crook or one quack in your profession is too costly to be tolerated. One dishonest and irresponsible pharmacist can do your profession more irreparable injury and do more to bring it into disrepute than a thousand enemies to whom the license of a pharmacist has never been issued. This, of course, is true of my profession and of all professions. Honesty, therefore, is the bedrock upon which we must build our house if it is to stand through the years to come.

Greater and bigger and better and above the responsibility which rests upon you as merchants and as professional men is that great responsibility of citizenship. It is in your capacity as citizens that I prefer to address you.

All of you make your living in some community and you take from that community the means of a livelihood. Unless you as citizens are willing to rise above self and to render unto that community something of value in the way of service you have no right to take from its people the privileges of a livelihood which you now enjoy.

While it is only natural that you be concerned with your own problems, the problems which are peculiar to your own group, I want to impress upon you the fact that every other group in America is fighting and striving to solve many great problems which vitally affect their welfare and happiness. You, therefore, as citizens must be impressed with the fact that all groups in our great country have a right to life and liberty and in working out a solution of the many problems confronting our state and nation today we cannot be actuated by the impulses of selfishness. Life implies more than the mere right to live and to die of want in a land of plenty. The liberty for which we must fight is the liberty which actually embraces all classes and all races of men. The real prosperity of our nation depends upon the prosperity of all of the various groups of our people. We cannot brag about our greatness if we permit one group to live in the lap of luxury while another languishes in poverty and distress. America is a theater of patriotism and courage. Our great nation was founded upon the everlasting principle of justice and fair play. Without that economic peace and composure which gives to the average citizen an assurance of some degree of security our nation can never hope to achieve its real goal of greatness.

I am sure that the members of your organization understand and appreciate some of the great perplexities that vex the nation and the world today and that you understand the complexities which arise under our dual system of sovereignty. Forty-eight sovereign states are striving to maintain their own system and their own independence under a federal government upon which they are daily calling for aid and to which they have surrendered certain important powers and functions. Even though you may be just an independent drug merchant, doing business in a small way in a small town, even you have been forced by the necessities of your situation, to consider great and pressing problems which a few short years ago did not even cross your mind. On account of the unfair trade practices and the discriminatory tactics employed by those from whom you are forced to buy, and with whom you are forced to deal, you have found it necessary to call upon the federal government, which under the Constitution is charged with the duty of regulating interstate and foreign commerce, to protect you from the forces of monopoly and from those who possess great purchasing power and engage in mass buying and mass sell-

ing and who grant and receive unfair and discriminatory rebates and kick-backs.

Here at this convention you will no doubt discuss some phases of constitutional law. Why? Because you are interested in the Interstate Commerce Clause and in the Due Process Clause of the Federal Constitution and in the powers of Congress to protect you from unfair trade practices which are destroying your business.

I know that you are interested in certain legislation which is now pending in Congress, the outcome of which is still doubtful. I know that you were greatly disappointed when the Tydings-Miller Bill failed to reach the floor of the House when a Rule for its consideration was recently granted. I, of course, appreciate your interest in this measure, especially in view of the fact that you and your Association have been instrumental in having unfair trade practice laws passed by the General Assemblies in thirty-nine States of the Union; laws which seek to protect our merchants from unfair trade practices initiated and consummated within the various states. Without the federal statute giving you additional protection the state statutes will be of doubtful value and of little importance. In view of the fact that the Tydings-Miller Bill has already passed the Senate and has been favorably reported by the House Committee I know that its authors have not given up hope for favorable action at the present session of Congress.

I know that you are also interested in legislation which is now pending in Congress which seeks to prevent the adulteration, misbranding and false advertisement of food, drugs, devices and cosmetics in interstate and foreign commerce and which seeks to safeguard and prevent deceit upon the purchasing public. I assume that you are familiar with these measures and I shall not therefore undertake to discuss them.

Some people might consider Dr. Kelly a lobbyist but I assure you that as a North Carolinian and as an official of your organization and as a splendid gentleman I shall always be glad to welcome an opportunity to confer with him concerning matters which may vitally affect your welfare and the welfare of our people. You are fortunate in having such a man to represent you in your Nation's Capital. I believe that all who know him will agree that he not only preaches but practices the high code of ethics of his profession. I have discussed with him many of your problems and have had the pleasure of visiting the American Institute of Pharmacy in which your National Association is housed. It is a beautiful building and a magnificent monument to the achievements and the progress of your great profession. In its beauty and simplicity it adorns Constitution Avenue, the principal thoroughfare of the Capital City, and is in keeping with the many fine buildings erected there by your government. It is your National Clearing House and through it you are able to keep your hand on the pulse of the world and to keep advised as to the progress which is made by those of your profession in every corner of the earth.

Notwithstanding the criticism of the alphabetical agencies I still believe that we are making progress. I believe that the people of this great state and great nation are today realizing that we are living in a great and complex civilization and that we have problems of great magnitude which must be solved.

As a nation we are striving to make for a greater commerce and a truer fraternity among the nations of the world. At the same time we are trying to teach our own people that our mutual interests are to be found in concord rather than in conflict. We are trying to impress upon our people that our real greatness is to be found in the victories of peace rather than in the vain glory of industrial warfare.

We cannot by the enactment of law make this nation great or its people prosperous and happy. We cannot by the enactment of law control the anger, the hate and the greed of mankind but by the growing influence of an enlightened public sentiment we can promote and perpetuate a stability in our social order and a security in our homes and by the cultivation of the arts of peace promote the general welfare and happiness of the world. If we can do this we will achieve a glory unequalled and unsurpassed by any of the Warrior Kings of old; a glory which will last through the ages and be recorded upon the hearts of generations yet unborn, as a magnificent tribute to those of us who have been spurred by the dynamic power of truth and justice in the great struggle with the volcanic forces which seek to retard the progress of "the average man".

In America public opinion is king and in all things Public Opinion will ultimately prevail. Let me therefore leave with you at least this thought which I hope you will take with you into the deliberations of this convention—the thought that you as citizens must do your part of this nation's thinking. In your thinking think not only of your own problems but also of the problems of your neighbor, the laboring man, the farmer and all of those who toil in the field and factories of this great country, those citizens upon whose prosperity the success or the failure of your business depends.

We are a complex nation in an ever-changing world. We are facing problems which were not faced by the Founding Fathers. While no man may speak with certainty of tomorrow, I urge you to place your faith in the rising glories of America and realize that our problems will be solved not by the enactment of laws but by the noble actions of our sovereign citizens who glory in our past and contemplate a glorious future of the greatest nation the world has ever known.

President Ferrell thanked Congressman Cooley for his splendid message.

The meeting concluded with a presentation of an interesting and instructive moving picture shown through the courtesy of the Coca-Cola Co. and entitled, "Along Main Street." Taking the theme, "The

Problem of Making a Living,'' and the fact that everybody along Main Street is engaged in ''Selling'' the picture developed five necessary requisites in establishing customer good will: namely Personal Appearance, Facial Expression, Friendly Voice, Interest in Customer, and Enthusiasm.''

SECOND SESSION

The second session of the N. C. P. A. was called to order by President Ferrell at nine-thirty o'clock on Tuesday morning, May 11.

The Report of the Membership Committee was called for. There was no report.

The Secretary read telegrams of good wishes from the following: the Bodeker Drug Co., J. G. Beard, Turner F. Currens, Kelly E. Bennett, C. C. Fordham, Sr., Cliff Weil Cigar Co., John W. Dargavel; and an invitation to the entire Association to be guests at the Annual Strawberry Festival at Wallace on June 11.

President Ferrell called attention to the fact that all resolutions should be submitted to the Resolutions Committee of which Mr. J. A. Goode was chairman.

The next order of business was the President's Address and Vice-President E. C. Adams was called to the chair.

PRESIDENT'S ADDRESS

PRESIDENT FERRELL: *Mr. Chairman, Members of the Association, Ladies and Gentlemen:*

It is with a great deal of pleasure, tempered with the realization of the accompanying responsibilities, that I appear before this great convention in the capacity of presiding officer. We are meeting in Raleigh to carry on the work begun by our predecessors 57 years ago and to fulfill our obligations; to deliberate and act as an association to the end that the future welfare of our profession, and business may be protected and advanced.

In selecting Raleigh as a convention city this year the Executive Committee had in mind the Capital City as a city of hospitality, and it was greatly influenced by the warm welcome assured them by Mayor George A. Iseley, the druggists of the city, and various other organizations of Raleigh. May I remind you that Raleigh, in addition to its state buildings, has five reputable institutions of higher learning, various recreational centers, one of them being Pullen Park which contains the birthplace of the seventeenth President of the United States, a man that ably served the Democratic Party for many years, Andrew Johnson.

The royal reception which this hotel is extending us is characteristic of the chivalry of the man for whom this place is named. We heartily appreciate the hospitality of the personnel of the Sir Walter Hotel and the efforts which they have exerted in order to make this meeting a success.

The local organizations, headed by Messrs. P. D. Gattis and B. F. Page, the women's committees, headed by Mrs. Iseley and her co-workers, have worked faithfully and diligently to the end that your stay in Raleigh will be a pleasant one. It is my sincere wish and hope that everyone attending the convention will be greatly benefited by having come and go home with the assurance that the N. C. P. A. is of great value to the retail druggists of North Carolina.

It has been customary in the past for the president to outline the activities of the Association. I shall merely mention a few of these as there are others on the program who will give detailed reports on the several phases of work done during the past year.

It is very gratifying to me to see so many present. Our convention shows an increase in attendance each year, which convinces me that the pharmacists of the state are really interested in the welfare of their profession. We must act associatedly and collectively if we are to continue to maintain the high and profitable standards in one of our nation's greatest industries. The country is looking towards young blood today more than ever before, and it is in this connection that I welcome the young men and women into our organization. As I look around the convention hall there is one outstanding figure that is absent—the man, who, in my mind, has done more for the Association and its members than any other person in the state, Dean J. G. Beard. He joined the Association in 1908; was elected Secretary and Treasurer in 1912 at Waynesville; has served the Association as Sec.-Treas. for 25 consecutive years; has given his entire life to the development of pharmacy; is a teacher at U. N. C.; and is now dean of the School of Pharmacy. His services have been such that they have merited him recognition throughout the entire nation. In the late fall of 1936 he had an automobile accident that kept him away from his duties for a long time. The U. N. C. gave him a leave of absence for six months. He is recuperating and enjoying his vacation in different parts of the country. His spirit of co-operation and untiring efforts are an inspiration to everyone. The Association misses him.

Organization

Ours is a living organization, successful, powerful, resourceful. This has been ably demonstrated during the year just passed. We are prone to forget, however, when the organization fails to function just as we think it should, or displeases us in some manner, that the State Association is a child of each of us. We are responsible for its shaping; for the action it takes; and for its failure to act at times. In other words, like every living thing the organization reflects the up-

bringing given it by its parents, and in this case, the parents of the Association are you and I and all the members of the N. C. P. A. If the Association is wrong, we are wrong; if we are right it will be right too. Therefore, I want to emphasize our responsibilities during these sessions for the decisions we make here will be the guide post for the Association's activities during the year to come.

Status of the Association

I am proud to be able to report here today a fact that I am sure will please all of you. Your Association is on a sound business basis financially. Today the N. C. P. A. has prestige, not only among its own members but among other divisions of the drug industry; among other retailers; among members of Congress and Government—and begrudgingly though it may be—among the enemies of fair and independent business. The Association has made all who know it respect it for what it has accomplished and for the clean, vigorous way in which it went about doing its work. Not one criticism of unfairness or impropriety can be directed against the Association. Under capable management, the organization set out to gain its goal and worked toward it. Today the Association has prestige wherever one may turn.

Legislation

As my administration was a legislative year, one of the first tasks of the year was the organization of an efficient working body for the advancement of our legislative program. The degree of success with which this was carried on is amply attested in the results achieved. We have the Anti-Substitution Law, the Assistant Pharmacists Law, the Fair Trade Act, and many other bills pertaining to the drug industry. Our Association and its Legislative Committee is to be congratulated upon the fine job they did in the 1937 Legislature. It was no easy job to put the Fair Trade Act through our Legislature as it met with a stubborn resistance in the Senate, and it was only the skill and tactful work of the Legislative Committee that gave the Act a chance of passage. I want especially to commend our Attorney, Mr. F. O. Bowman, Mr. J. P. Stowe, Chairman of the Legislative Committee, his associates, the Board of Pharmacy, and the Journal Pharmacy Staff for their outstanding activities this year. I also wish to commend Senator Kelly E. Bennett, of Bryson City and Representative W. E. Fenner, of Rocky Mount, for their efforts in supporting the Fair Trade Act.

Before I leave the subject of Legislation, which will be discussed in greater detail by others, I want to point out one thing that may not have occurred to you. We are proud of our Legislative Program, yet, once in a while, one will still hear someone complain and wonder why more was not accomplished. I am reminded of a statement made by Congressman Patman. He said in substance, "When your Organization is able to get Congressional attention and consideration, you may be most certain that you are receiving special attention, there are at all times many hundreds of bills in the Legislative hopper and it is impossible to give all of them a consideration. Therefore, when you are able to secure consideration of a measure by Committees and action by the Legislative Body, you may be sure that it is a special action."

Our Legislative Committee was successful in having passed every bill it presented with the exception of one, that one being a State Robinson-Patman Bill. Your Committee was informed through Legislative authority that if this bill was presented it would be killed. With this advanced information your committee decided that it would be better to redraft such a bill and present it at the next Legislature two years hence. There were other bills that your Committee had in mind that are of vital importance to the druggists of the State, but since the Legislature was so kind to us in passing all that we had asked, and knowing that the Legislators were anxious to adjourn, we thought it best that we wait two years before asking for the passage of other less important bills. Indeed your Association stands high in the estimation of the N. C. Legislature.

Fair Trade Act

Now that we have enacted a Fair Trade Bill into Law, the next question that arises is, what are you going to do with it? The first thing the Association had to do was to appoint a State and National Committee to see that the law is enforced. These committees are going to meet in Chicago in a few weeks and it is hoped that the working machinery will come from this meeting. It is my understanding that all states having a Fair Trade Act will be represented at this meeting. N. C. being one of the last states to come in, should receive a lot of good information from other states that have been working on the enforcement of the act for some time. From such a meeting as this I see no reason why a workable plan cannot be worked out. This I shall leave to the committee.

In my opinion we ourselves and our employees can do more for Fair Trade than all the enforcement plans by educating the buying public to the fact that it protects them as well as us and will ultimately reduce the price rather than boost it. The clerk behind the counter who sells an article and tells his customer that "I'm sorry that I will have to charge you so much this time because the State now has a Fair Trade Act and they won't let us sell it for less, has done more to kill Fair Trade practices than he has ever done for it." We must be ever legislative minded lest we lose what we have. It is easier to repeal or amend a law than to pass one. If druggists treat the advantages which Fair Trade Laws will give them in a careless and indifferent fashion, they will soon find themselves without them. Let me remind every merchant in the State that it is his duty to acquaint the Senators and Representatives in his locality with the working policies of the Act. By doing this we may stay off amendments, or probably a repeal.

N. A. R. D.

It was my happy privilege to attend the N. A. R. D. in Pittsburgh last September. The meeting was full of entertainment and very interesting information. The N. C. Delegation expressed an opinion that it was the best national convention that they had ever attended. N. C. being low in membership in the national organization has heretofore had a very small representation on the Executive Body of this Association. However, we were promised by Secretary Dargavel that if the South would not make a request at this meeting for men to be put on the Executive Committee that he would assure us of one and perhaps two at the 1937 Convention. It was my privilege to be invited in on the Southern Caucus. At this meeting we succeeded in electing Mr. S. J. Watkins, of Dora, Alabama, Second Vice-President; and Mr. H. L. Chichester, of Macon, Ga., Treasurer. In my opinion the South made a good deal of progress in gaining these two positions. Senator Tydings and Congressman Patman both made splendid speeches, which were filled with valuable information as to the part the independent druggist can play in the national Congress. The Miller-Tydings Enabling Act and the Fair Trade Act constituted the principal Legislative Program. And I know that the information received there could be measured in no small way; the N. A. R. D. is truly a friend to every independent druggist, it is a nucleus around which the state associations must rally if we are to make advancements in a national way. Our hats should come off to Secretary Dargavel and other officers of the Association for the splendid work they have done for the betterment of our profession. I urge all non-members to join the N. A. R. D. and reap the benefits that are theirs only for the asking.

Inspectors and Board of Pharmacy

I wish to express my sincere appreciation to the Board of Pharmacy for their splendid co-operation in the administration of the Association's affairs, and especially for their efforts set forth during the Legislature. Since our last meeting the Board of Pharmacy has employed an additional inspector, Mr. H. C. McAllister, who with Mr. G. C. Hartis has rendered a valuable service. The two inspectors have been kept very busy inspecting all drug stores, soda shops, filling stations and general stores. They are doing splendid inspection work, visiting every county in the State. In addition to this, they are doing very efficient work in collecting Association dues and securing new members. I recommend that the services of these men be maintained and also take this opportunity to thank the Board of Pharmacy for allowing their inspectors to help with the collection work.

The A. Ph. A.

I should indeed be negligent in my personal duties if I were to fail to mention the splendid co-operation that has been given the drug organizations during the year by the A. Ph. A. It has co-operated in every major activity that has been undertaken this year. We should claim the N. A. R. D. and the A. Ph. A. as sister organizations of ours, as it is to these two organizations that we must look for help in matters that are of national importance. The fact that these two organizations have worked so closely in accord with us would seem to be an indication that we are headed in the right direction. Officially and personally I wish to thank the A. Ph. A. for the untiring efforts that have been given us.

School of Pharmacy

It has been my privilege during the past year to visit the School of Pharmacy on several occasions. There is always a warm welcome that greets you whenever one visits this school. Due to the excellent leadership which now exists at the School of Pharmacy, one does not have to wonder why it is making such a vast amount of progress.

We are proud of our Student's Branch. These young people are eager to learn more of the Association's work and we welcome them into our organization. Not only the Faculty but the Student's Branch would welcome you as a visitor to the University and I recommend that more of the pharmacists of the State pay these young men and women a visit. It will help you and at the same time would be an inspiration to that young body.

Recommendations

(1) Recently I have had called to my attention a situation which I believe merits consideration. It is well known that throughout the State operators of soda fountains and general stores display and offer for sale aspirin, Bromo-Seltzer, Lysol, milk of magnesia, rubbing alcohol and other similar products. To remedy this situation it has been suggested that every person, firm or corporation before offering for sale or selling any drugs for internal use or any external preparations used as a liniment or therapeutic or for antiseptic purposes, shall be required by law to obtain a permit from the State Board of Pharmacy and shall pay therefor a fee to be fixed by law. I commend this plan to the Legislative Committee of this Association for its careful consideration.

(2) It is a matter of general knowledge that Congress has passed a law known as the Robinson-Patman Act. I assume that all of you are familiar with its provisions. In my opinion it is an excellent law, but it applies only to transactions involving Interstate Commerce. To more completely effectuate the worthy purpose of this measure it is necessary that we have a bill passed by the State Legislature applying to Intrastate Commerce, or transactions carried on within the State. Our recent experience has shown that it will be extremely difficult if not impossible, to secure the passage of such a law applying to all businesses. I, therefore, recommend to the Legislative Committee that it work out and attempt to have passed by the N. C. State Legislature at its next session a law embodying the principal features of the Robinson-Patman Act to apply solely to the drug trade.

(3) I also recommend to the Legislative Committee that it give thoughtful consideration to some measure designed to prevent the sale of prophylactics except by regularly licensed drug stores.

(4) After careful consideration I am of the opinion that the efficiency of our Legislative Committee can be greatly increased by a change in the plan of its organization, and I, therefore, recommend the following:

(a) That there be a Legislative Committee of this Association in each of the Judicial Districts of the State, to be composed of one member from each county in the Judicial District, all of whom are to be appointed by the President, and one of whom is to be by the President designated as the Chairman of the District Committee. Formerly the State was divided into twenty Judicial Districts but I am informed that the last Legislature created a new district, so that there are now twenty-one.

(b) That the State Legislative Committee be composed of the chairmen of the District Committees, one of whom shall be designated by the President as Chairman of the State Legislative Committee.

(5) I think that it would be especially fitting for us to extend a rising vote of thanks to Mr. I. W. Rose and his associate, Miss Alice Noble, for the valuable services which they have rendered to our Association. During the absence of Dean Beard, they have carried on his work in a splendid manner.

(6) We also owe a debt of gratitude to the Executive Committee, the Board of Pharmacy, the Legislative Committee, the Local Secretary and his associates, Mrs. George A. Iseley and her co-workers, the Traveling Men's Auxiliary and Attorney F. O. Bowman for their excellent work during the year. I suggest that we signify our appreciation of their efforts by standing.

Conclusion

Lastly, I wish to portray as best I can the deep feeling that was stirred in me a year ago when you placed upon me the honor and privilege of serving you as your President. This feeling has continued throughout the year, and I want to express my humble thanks to the members for their confidence. It has been an outstanding year of my life and one I shall not soon forget. I have endeavored to fulfill the duties of the office to the best of my abilities, and I trust that you have found my administration satisfactory. To my fellow officers I extend also my deep and heartfelt appreciation, for they have co-operated with me at every step of the way. The Association's entire organization is deserving, not only of my thanks, but the thanks of the entire membership for their splendid services. To my successor in office, I extend my pledge of co-operation and wish him as enjoyable contacts as the office brought to me. I thank you.

On behalf of the Association Vice-President Adams thanked President Ferrell for his splendid address and referred the recommendations therein to the Resolutions Committee.

At the fifth and final session the Committee on Resolutions submitted the following report:

Mr. President and Fellow-Members:

Following a new procedure and in compliance with the By-laws of our Association, the very able address of President Ferrell was referred to our Committee for study and recommendations:

After a very careful study of the splendid address, members of the Committee were most favorably impressed by the comprehensive and able manner exhibited by President Ferrell in acquainting you with the activities of the Association and its condition during his tenure of office. The administration of President Ferrell will go down in the history of our organization as the administration which did big things. Passage of the Fair Trade Act was greater in its importance than any accomplishment ever made in the history of our Association in any single year. President Ferrell's capacity to select Committees and to get these Committees to work efficiently is the answer to a major portion of the splendid accomplishments during the past year.

Certain recommendations were made in President Ferrell's address:

First: A closer check-up on sale of poisons and substandard remedies and a recommendation that dealers in all products as enumerated in his address be checked more closely. Your Committee concurs and approves of this recommendation.

Second: That our Legislative Committee work out a plan to effect the enactment of a State Robinson-Patman Act for the control of unfair and deceptive business practices, which the National Act does not reach. Your Committee concurs and recommends the approval of this recommendation.

Third: Provide for the enactment of a Prophylactic Law in the campaign to prevent the spread of social diseases. Our Committee concurs and recommends the approval of this recommendation.

Fourth: Provide a change in the arrangements of our Legislative Committees. Your Committee concurs and approves the adoption of this recommendation.

Fifth: Provide a rising vote of thanks to Mr. I. W. Rose and Miss Alice Noble for their splendid services rendered the Association during the past year. Your Committee concurs and recommends the approval of this recommendation, and requests that all of the recommendations contained in the President's address be referred to the proper Committees and that the incoming officers of the Association put them into effect during the coming year.

Respectfully submitted on behalf of Resolution Committee.

J. A. GOODE, *Chairman*

The report of the committee was adopted.

At this point President Ferrell resumed the chair.

President Ferrell called on Representative W. E. Fenner, of Rocky Mount, to make a few remarks.

Speaking briefly, Mr. Fenner commented on the reasonable requests druggists have always made of the General Assembly and stated that it had given him "pleasure to support the measures you have advocated." Continuing, he paid tribute to the State Association, particularly lauding pharmacists for the "charity you show in your dealings with the public." He condemned those druggists engaging in price wars as a menace to their communities and the organization.

Representative Fenner was given great applause at the conclusion of his remarks.

At this point Acting Secretary Rose paid tribute to the three living charter members, all of whom were in the convention hall at that time—Messrs. E. V. Zoeller, of Tarboro, F. W. Hancock, of Oxford, and T. R. Hood, of Smithfield. These members were then presented with appropriate gifts from the Raleigh druggists amid great applause.

The report of the Secretary-Treasurer was called for.

SECRETARY-TREASURER'S REPORT

ACTING SECRETARY-TREASURER ROSE: At the meeting of the Executive Committee on June 16, 1936, Secretary-Treasurer J. G. Beard, in appreciation of his long and loyal service to the Association, was granted a leave of absence from January first to July first of this year. This is for the same duration of time as a similar leave given him by the University. Following this action I was asked to serve in his stead as Acting Secretary-Treasurer. The report that follows is, therefore, a joint one of the activities of Mr. Beard and myself. (Note: The report as read embraced only eleven months —June 1, 1936 to May 3, 1937, but the printed report that follows covers the entire annual period.)

FINANCIAL STATEMENT COVERING THE YEAR 1936-37

RECEIPTS

Cash Balance from 1935-36		$ 958.59	
Dues:			
Old Members	$4,098.00		
New Members	542.00	4,640.00	
Registration Fees 1936 Meeting		501.00	
Insurance Premium and Donations		215.23	
I. W. Rose, Acting Sec.-Treas.		2,207.85	
Fourth District Retail Drug Code Authority		15.70	
Miscellaneous		3.71	
Total Receipts			$8,542.08

DISBURSEMENTS

Salaries:			
F. O. Bowman	$1,800.00		
Alice Noble	1,200.00		
J. G. Beard	262.50		
I. W. Rose	187.50		
C. M. Andrews (Current Salary)	45.00		
C. M. Andrews (Back Salary)	50.00	$3,545.00	
Postage, Telegraph, Telephone		77.61	
Printing, Engrossing, Mimeographing		57.40	
President's Account		150.00	
Expenses of 1936 Convention Speakers		42.35	
Transfer of Funds of Assoc. to I. W. Rose		2,207.85	
Miscellaneous:			
P. D. Gattis, Registration Fees, 1936 Meeting	$ 501.00		
N. A. R. D. Dues	25.00		
Premium on Treasurer's Bond	7.50		
Bank Penalty Fees	2.00		
Traveling Expenses—F. O. Bowman	300.00		
Small Items	9.16	$ 844.66	
Total Disbursements			$6,924.87

ASSETS

Cash Balance in Bank of Chapel Hill	$1,617.21
Bond on Hand	100.00
Total Assets	$1,717.21

Receipted itemized vouchers authorized and audited by the Executive Committee and approved by President Ferrell are attached to this report.

Comments on Financial Statement

It is with a feeling of satisfaction that we are able to announce that when the fiscal year ended we had a balance for 1936-37 and also that we were able to add a small amount to the cash balance of 1935-36. This fact is particularly gratifying as we have had several expense items this year that were not a part of the budget for 1935-36, namely,

C. M. Andrews (Back Salary)	$ 50.00
President's Account	150.00
(This account was authorized by the Association for the first time at the 1936 meeting.)	
1936 Convention Speakers	42.35
Traveling Expenses—F. O. Bowman	300.00
	$542.35

We should call attention to the fact that $312.50 more were collected from old members than last year, but $485.50 less than in 1935-36 were paid by new members. This figure was swelled last year, however, by several life memberships.

Mention should also be made that the amount to be secured from insurance premiums this year is $215.23, whereas in 1935-36 $377.11 was secured from this source.

At this time we want to express our thanks to the Board of Pharmacy for allowing the inspectors, Messrs. G. C. Hartis and H. C. McAllister, to help collect dues again this year, and we also want to express our appreciation to the inspectors for their interest as well as for the splendid results of their efforts. Attorney Bowman has likewise given a portion of his time to collection work and we are taking this opportunity to thank him for his valuable assistance. The time and effort given by these officials to Association work has been great and we are most grateful for their help.

The amounts collected by these gentlemen are as follows:

G. C. Hartis	$1,200.00
H. C. McAllister	344.50
F. O. Bowman	1,513.00

It should be remembered that Mr. McAllister did not become an inspector until January first and his collections are only for a four-month period.

President Ferrell's Prize

At a meeting of the Executive Committee on November 24, 1936, President W. C. Ferrell offered a $50.00 prize to that person who collected the most funds for the Association between January and the annual meeting. This prize has been a great incentive to increasing collections. Since January first Mr. G. C. Hartis has collected $505.50 and is therefore, the winner of President Ferrell's generous award.

Members in Arrears

Before closing the subject of the Association finances, we wish to call the attention of the membership to the large number of our affiliates who are in arrears:

81	owe dues for one year totaling	$ 487.50
55	owe dues for two years totaling	649.00
88	owe dues for three years totaling	1,582.00
224		$2,718.50

In this group are a number who have either moved out of the State or who have discontinued the practice of pharmacy. However, a large per cent. of the total amount should be collectible and we trust the incoming Membership Committee may be able to devise some plan to help us collect outstanding dues.

Membership

The membership roll on June 1st of this year is as follows:

Regular Members	707
Associate Members	175
Charter Members	3
Life Members	45
U. N. C. Student Branch	78
Honorary Members	8
Total	1,016

For the first time in our history we have over a thousand members on our roll. Our numbers have been increased materially by the enthusiastic Student Branch, which was established at the State University by action of the 1936 convention.

As we note with pride our large enrollment we must remember that eighty-eight members owe for three years and unless their dues are immediately paid they will be dropped from the Association.

Deaths

Since the last convention eight members have died:

M. Williamson Beasley, Vass, March 22, 1937 (Associate).

Durward Heber Creech, Smithfield, June 11, 1936.

Edwin Bonner Davis, Morganton, July 25, 1936.

Fred Hester, Asheville, May, 1937.

John McCullough Hutchinson, Charlotte, May 22, 1936.

Malcolm Ernest Pierce, Charlotte, June 20, 1936.

William C. Pope, Marshall, July 30, 1936 (Associate).

Walter D. Turner, Elkin, January 1, 1937.

James R. Young, Raleigh, April 25, 1937.

Mention should also be made at this time of the death of Mr. Zeb M. Moore, of Concord and Charlotte, valued member of the Traveling Men's Auxiliary, whose death occurred on October 9, 1936.

Resignations

The following members have resigned during the year:

J. Frank Greene, Bakersville, October 1, 1936 (Associate).

Victor Walter Horton, Asheville, September 30, 1936 (Associate).

Leonard Erastus Reaves, Jr., Raeford, September 30, 1936.

New Members

We take pleasure in announcing the following new members:

Regular

Walter Holmes Adair, Roxboro.
Walter Thurston Airheart, Mars Hill.
Will Johnson Adams, Bryson City.
Ernest Stuart Benson, Wilmington.
Russell Hemphill Bigham, Salisbury.
William D. Bradsher, Yanceyville.
Ellie Burton Bristow, Rockingham.
Richard Speight Bunn, Wilmington.
Herbert C. Chandler, Charlotte.
George Thomas Cornwell, Shelby.
Paul Holmes Dinwiddie, Marshall.
C. N. Dodd, Raleigh.
Hugh Curtis Dover, Winston-Salem.
Ludolph Glenn Fox, Rockingham.
Frank Benton Ham, Greensboro.
Wilkins Harden, Charlotte.
Thomas N. Harrison, Jr., Roanoke Rapids.
George Washington Hart, Winston-Salem.
Reese Courts Harville, High Point.
Charles Washington Henderson, Edenton.
Guilford Elerby Henderson, Mooresville.
Howard Tate Horseley, Laurinburg.
Charles McBride Jenkins, Brevard.
William Clyon Lewis, Kannapolis.
Thomas N. Kearns, Denton.
Thomas Anthony Libbus, New Bern.
Lenwood Johnson McNeill, Madison.
James Coleman Munday, Salisbury.
Arthur Boise Macon, Mount Airy.
Walter Forrest Matthews, Charlotte.
John D. Mitchell, Kannapolis.
Harry Thomas Murrell, Albemarle.
Archibald William Palmer, Sanford.
Mary Nancy Pike, Concord.
Chas. O. Powers, Greensboro.
William Franklin Rhodes, Concord.
Leslie Davis Rice, Tabor.
John Linwood Robinson, Belmont.
Herman Harwood Robinson, Elizabethtown.
Eulan Shook, Hickory.
Edgar Vance Stone, Mount Holly.
Claude Philip Suttlemyre, Charlotte (Beal Prize).
Charles Albert Taylor, Goldsboro.
James Lee Thompson, Reidsville.
Logan Nyal Womble, Plymouth.
John Young, Charlotte.

Associate

L. B. Allen, Roanoke Rapids.
J. T. Allen, Hamlet.
Henry Maddrey Cooke, Jr., Salisbury.
Loy Ray Burris, China Grove.
James Henry Dever, Greensboro.
Herman Lewis Dixon, Charlotte.
H. Bryan Duffy, New Bern.
Allen Dupree Edens, Durham.
William David Edwards, Gastonia.
W. C. File, Oxford.
Thomas Edmund Fussell, Raleigh.
James William Harrison, Asheville.
F. W. Heslip, Greenville.
G. M. Honeycutt, Kenansville.
Aubrey Teddington Humphries, Charlotte.
Edward D. Ingram, Robbinsville.
Herbert A. Liverman, Plymouth.
H. Mitchell, Raleigh.
C. A. Moore, Rocky Mount.
Herbert Foy Moose, Albemarle.
D. C. Poole, Clayton.
B. Jeff Pierce, Greensboro.
Charles Payson Pressly, Charlotte.
George Edward Rancke, Lumberton.
J. Weldon Royal, Thomasville.
Thomas Wayne Russell, High Point.
Tom F. Stallings, Smithfield.
Chas. A. Taylor, Mount Holly.

Student Branch, U. N. C.

John Watson Allen, Matthews.
William Walton Allgood, Roxboro.
Philip Augustus Brame, North Wilkesboro.
Anna Burks, Chapel Hill.
Jean Bush, Chapel Hill.
June Bush, Chapel Hill.
Earl Uel Capps, Fayetteville.
Amos Hal Cornwell, Shelby.
Alfred Nixon Costner, Lincolnton.
Charles Milton Crowell, Jr., Norwood.
McDonald Davis, Jr., Clinton.
Helen Duguid, Cary.
Adrian E. Galloway, Bolivia.
John David Haithcox, Sanford.
Henry William Harris, Catawba.
William Anderson Hayes, Hillsboro.
Altajane Holden, Bunnell, Florida.
Eugene S. Howard, Pink Hill.
Gray Bryan Kornegay, Mount Olive.
Hunter Liggett Kelly, Apex.
Leinster M. Lewis, Beaufort.
William R. Lloyd, Pueblo, Colorado.
Leo Andrew Lorek, Castle Hayne.
William Francis Lynch, Hillsboro.
A. L. McLean, Jr., Fuquay Springs.
George Woodrow McLean, Raeford.
George Juhan McManus, Matthews.
Albert Mattocks, Greensboro.
John Agrippa Mitchener, Jr., Edenton.
Maggie Lou Moore, Rocky Mount.

Jesse Miller Pike, Concord.
John Fitzhugh Rhem, Warrenton.
James F. Rhodes, Lincolnton.
Jesse Milton Russell, Jr., Canton.
Lloyd Morgan Senter, Carrboro.
Leon Wriston Smith, Kannapolis.
Elwin Creed Sutphin, Galax, Va.
Ralph Gordon Templeton, China Grove.
Samuel Monroe Turner, Chapel Hill.
Lovett Aldin Warren, Jr., Garland.
Helen Richardson Watson, Rocky Mount.
Robert Neal Watson, Jonesboro.
Elizabeth Weaver, Chapel Hill.
Bryan Henry Whitford, Washington.
Martin Hildred Williams, Lexington.

Dropped

The following members have been dropped for non-payment of dues:

Regular

John Leon Adams, Gastonia.
Will Johnson Adams, Bryson City.
Joseph Henry Aiken, Biltmore.
George Harvey Ballance, Alexandria, Va.
Walter Lee Barnhill, Wilson.
Adolphus Bracey Bobbitt, Winston-Salem.
James B. Boyce, Jr., Warrenton.
John Troy Boone, Mebane
Jesse Powell Bradley, Haw River.
William D. Bradsher, Leesburg, Fla.
Chas. A. Brady, Concord.
Carl Barden Britt, Rocky Mount.
Robert Bruce Bryan, Asheville.
Ransom Fred Carswell, Winston-Salem.
Arlindo Sherman Cate, Greensboro.
Ottis Geiger Chalker, Winston-Salem.
Charles Latham Crawford, Germantown, Pa.
Robert Devane Croom, Maxton.
Frank Douglas Culpepper, Asheville.
Karl Welfare Davis, Winston-Salem.
Benjamin Truet Dawson, Rocky Mount.
Carol Mower Dennis, Shelby.
Claude Lonnie Derrick, Charlotte.
J. T. Dillehay, Graham.
Paul Holmes Dinwiddie, Asheville.
Charles William Eason, Charlotte.
Hugh Foster Elrod, Greenville, S. C.
Howard Quinn Ferguson, Randleman.
Cary Hunter Fleming, Raleigh.
William Mortimer Fowlkes, Rocky Mount.
Ludolph Glenn Fox, Rockingham.
Charles Franklin Gamble, Monroe.
Bagwell Sutton Goode, High Point.
Charles Samuel Gore, Coatsville, Pa.
John Perry Hall, Oxford.
Reese Courts Harville, High Point.
Joseph Baxter Haymore, East Durham.
Guilford Elerby Henderson, Mooresville.
Paul J. High, Asheville.
Fred Hopkins Hodges, Morristown, Tenn.
Joseph Filson Hoffman, High Point.
Robert Frank Holland, Charlotte.
Herman H. Huggins, Pomaria, S. C.
George A. Iseley, Raleigh.
Charles McBride Jenkins, Brevard.
John Barnes Jones, Lumberton.
Bloomfield Horton Kendall, Shelby.
Horace Reginald Lewis, Asheville.
Robert Marion Lynn, Charlotte.
Frank Haliburton Lunn, Winston-Salem.
Charles Snellings Mabry, Hamlet.
Ralph P. McNeely, Charlotte.
Arthur Boise Macon, Mount Airy.
William McDowell Matthews, Washington, D. C.
Albert McLean Mattocks, Greensboro
Felix Porter Meroney, Murphy.
William Doctor Merriman, Charlotte.
Henry Gother Mitchell, Burlington.
Archie L. Moir, Fayetteville.
Aurelius Roy Moore, Wilson.
Wilton Hamlin Morriss, Winston-Salem.
John Sanford Nance, Charlotte.
J. P. Norman, Greensboro.
Joseph Ignatius O'Brien, Pinehurst.
Archibald William Palmer, Sanford.
Jesse Benjamin Pickelsimer, Brevard.
Joe Leak Pinnix, Winston-Salem.
Laurie Brittain Poole, Greensboro.
L. Bruce Powers, Raleigh.
Robert Melvin Prince, Greenville, S. C.
Flay DeWitt Quinn, Shelby.
Clarence Little Rhyne, Boone.
Leslie Davis Rice, Tabor City.
Robert Meril Rimmer, Franklin.
Clifton A. Ring, Sr., High Point.
Clifton A. Ring, Jr., High Point.
John Linwood Robinson, Charlotte.
James Blaine Spiggle, Draper.
James Merritt Spoon, Charlotte.
Kenneth Bryan Spoon, Charlotte.
Laurence Steers Sullivan, Greensboro.
James L. Thompson, Reidsville.
William Z. Tingen, Raleigh.
James Benjamin Tugwell, Princeton.
Herbert Sherrill Utley, Spartanburg, S. C.
Archie Duval Walker, Wilmington.
Hubert Long Walker, Greensboro.
Irving Walker, Reidsville.
Charles Jenkins Wartman, Clarksville, Va.
Frank Day Watkins, Charlotte.
Julian E. White, Raleigh.
William Robert Wilkins, Mocksville.
H. C. Williams, Charlotte.
Benjamin Houston Wolfe, Charlotte.
John Young, Charlotte.

Associate

Chas. A. Almond, Wilmington.
T. W. Angel, Franklin.
E. L. Bryan, Zebulon.
Herman Lewis Dixon, Charlotte.
E. G. Dorsey, Henderson.
A. M. Fleishman, Fayetteville.
James Henry Hall, Statesville.
F. W. Heslip, Greenville.
Edmund Wilkins Lewis, Jackson.
H. Mitchell, Raleigh.
George Calvin Peeler, Salisbury.
A. L. Purcell, Spencer.
Wesley S. Rush, Candor.
B. O. Stephenson, Shelby.

Chas. A Taylor, Mount Holly.
K. A. Taylor, Hendersonville.
John E. Welch, Jr., Asheville.

Proceedings

The minutes of the Greensboro meeting were printed, according to our custom, in the CAROLINA JOURNAL OF PHARMACY for October, 1936, and mailed to every member and to other parties concerned. This Proceedings also carried the Report of the Secretary-Treasurer of the North Carolina Board of Pharmacy, a list of the members of the Association, of the registered pharmacists and registered drug stores in North Carolina, of the members of the Traveling Men's Auxiliary, of the Women's Auxiliary, and also the Constitution and By-Laws of the Association.

Board of Pharmacy Appointment

Following the usual procedure, I notified his Excellency, Governor Clyde R. Hoey of the election by the Association of Dr. Edward Victor Zoeller, of Tarboro, as a member of the North Carolina Board of Pharmacy to succeed himself. In accordance with this request Governor Hoey commissioned Dr. Zoeller as an examiner for a term of five years beginning April 28, 1937.

Mail Ballot

In accordance with custom the names of the nominees for office chosen at the Greensboro meeting were made into a printed ballot and mailed to members immediately following adjournment of our last convention, with instructions to return the ballots to President Ferrell. The Board of Tellers, consisting of Messrs. B. F. Page, *Chairman,* P. D. Gattis, and M. B. Melvin, all of Raleigh, met with President Ferrell in the Capital City and after a careful counting of the ballots announced the following results: *President,* P. J. Suttlemyre, of Hickory; *First Vice-President,* C. C. Fordham, Jr., of Greensboro; *Second Vice-President,* J. C. Brantley, Jr., of Raleigh; *Third Vice-President,* Joseph Hollingsworth, of Mount Airy; *Secretary-Treasurer,* J. G. Beard, of Chapel Hill; and *Member of the Executive Committee for a Three-Year Term,* W. C. Ferrell, of Nashville. These officers-elect will, of course, be installed at the conclusion of this annual session.

Work of the Year

This office has endeavored in every possible way to carry out the duties entrusted to it by the By-Laws. We have tried to answer all correspondence promptly and to furnish help to members whenever requested. In addition, we have aided state and national officers with pharmaceutical legislation whenever called upon. Many requests have come from the N. A. R. D. for assistance with national legislation. During the General Assembly of our own State our office tried to furnish all possible aid in furthering legislation favorable to pharmacy and in preventing the passage of laws harmful to our profession. Your Acting-Secretary-Treasurer was present at several legislative conferences in Raleigh, but matters dealing with legislation will, of course, be reported by the Legislative Committee.

Conclusion

In the absence of Secretary-Treasurer Beard I want to express for him and for myself our sincere appreciation to all those people who have in any way helped in carrying on the work of this office during the past year; especially do I want to thank the Associate Secretary, Miss Alice Noble, for her invaluable and loyal service.

Respectfully submitted,
(Signed) I. W. ROSE,
Acting Secretary-Treasurer.

Upon the motion of Messrs. Eubanks-Welfare the report was accepted and Acting Secretary Rose was thanked for carrying on the duties of his office so effectively during Secretary-Treasurer Beard's absence.

The report of the Executive Committee was called for.

REPORT OF THE EXECUTIVE COMMITTEE

It was agreed by the members of the Executive Committee during the Greensboro meeting that their first session for 1936-37 should be held at Chapel Hill early in June.

First Session

Therefore, the first meeting of the Executive Committee was held in Chapel Hill on June 16, 1936 with every member present except Mr. E. E. Thomas.

The accounts of the Secretary-Treasurer for the entire fiscal year 1935-36 were audited and found correct.

The Secretary-Treasurer was instructed to write a form letter to those members in arrears who would be dropped automatically on June first, emphasizing the fact that the Executive Committee felt itself very unwilling to see such members deleted from the rolls and setting August first as the date on which they would be dropped.

Upon the motion of Mr. Rogers, the Committee ruled that those members in arrears who have gone into bankruptcy or receivership shall have such dues as they incurred prior to such proceedings canceled.

The Secretary-Treasurer was authorized to pay Mr. C. M Andrews $50.00 in return for his services as Assistant Secretary-Treasurer in 1924-25.

Upon the motion of Mr. Hood, seconded by Mr. Adams, the same budget as last year was set up until January first with the understanding that Mr. Bowman's expenses are not to exceed $300 for the year. The members further authorized the retention of the services of the Counsellor, the Associate Secretary, and the Assistant Secretary-Treasurer. It was understood that the above budget would be continued for the entire year if collections justified same.

The Secretary asked the Executive Committee for an exact interpretation of the resolution passed in Greensboro in regard to the publication in the JOURNAL of the names of those persons who had made written application for membership. This matter was discussed at length and the Committee ruled that the motion was in conflict with the By-Laws and could be made effective only after necessary changes in the By-Laws were made.

Mr. W. T. Huntley was denied membership in the Association.

The Secretary was instructed to write letters of thanks to Messrs. C. H. Cobb and G. C. Hartis for the work they did during 1935-36 in furtherance of collections, and he was also ordered to write Senator Robinson and Representative Patman expressing the appreciation of the Association for their splendid efforts in behalf of the Anti-Discrimination Price Bill.

The members then recessed for lunch. Immediately upon reconvening Secretary Beard offered his unqualified resignation to become effective within the discretion of the Executive Committee, but at a time not later than January 1, 1937. In a formal letter the Secretary explained that he was taking this action as he would be out of the State during the period from January first to July first while he was on leave of absence from the University. After lengthy discussion the members refused to accept the resignation and took the following action: that the Secretary-Treasurer be granted a leave of absence during the period that he would be away and that Mr. I. W. Rose would be made Acting Secretary-Treasurer. President Ferrell was instructed to write an explanatory letter in regard to this action for publication in the CAROLINA JOURNAL OF PHARMACY.

The votes of the dues-paid members for 1935-36 were ordered counted in the mail ballot.

The Committee voted to hold the 1937 convention in May provided the Legislature adjourned prior to that time. The President and the Secretary-Treasurer were empowered to select a Local Secretary for the 1937 meeting.

The Committee adjourned.

Joint Meeting of Legislative and Executive Committees

A representative group from the Executive and Legislative Committees of the Association and the Board of Pharmacy met in Chapel Hill on November 24, 1936, with the following members present: Messrs. W. C. Ferrell, R. A. McDuffie, J. P. Stowe, E. C. Daniel, F. W. Hancock, I. W. Rose, F. O. Bowman, and J. G. Beard.

The financial report of Secretary-Treasurer Beard, prepared as of November 12, was read and approved.

President Ferrell offered to contribute $50.00 to any one who gained for the Association the most funds between January and the annual meeting. The Committee expressed appreciation to the President for his generosity.

Mr. Bowman conservatively estimated that he would collect at least $350.00 from members by January first.

After much discussion as to the precise date of meeting it was unanimously decided to defer decision of this date until April first.

Messrs. Ferrell and Beard, who had been delegated to recommend the names of a Local Secretary and an Assistant Local Secretary, offered Messrs. P. D. Gattis and B. F. Page respectively for the position. Since, however, there was not a quorum of the Executive Committee present it was decided to have the Secretary canvass the absent members of the Executive Committee to see whether or not this recommendation would be satisfactory to all members.

A motion was passed that either the President or Secretary be empowered to speak for the Association in the case of important legislative commitments by the Association in respect to national legislation.

Chairman Stowe, of the Legislative Committee, expressed the view that the most important and vital need of the Association at the forthcoming meeting of the Legislature would be the Fair Trade Bill. Much discussion developed about the character of the bill and how much assistance outside of the profession should be obtained in sponsoring the bill. Mr. Bowman expressed the opinion that the proposed measure should be based on the California Fair Trade Act with such modifications as were deemed necessary.

Chairman Stowe felt that it would be highly desirable to have a prophylactic act passed by the 1937 Legislature, but did not feel that it would be wise for organized pharmacists to present this act. The members decided to ask Mr. Stowe to interview the State Board of Health with the idea of getting a physicians' supported bill.

It was further decided that a measure designed to curb substitution be presented in the Assembly under the direction of Messrs. Stowe and Bowman.

The members agreed that the Association's mandate of 1936 concerning assistant pharmacists should be carried out, but it was felt wise by those present to delay definite plans until after the Legislature met and until such time as all the members of the Board of Pharmacy could express an opinion in the matter, as to the exact type of bill to be introduced.

The members were in session approximately five and a half hours.

Immediately following adjournment the Secretary canvassed the absent members in regard to the choice of a Local Secretary, and by return mail there was an unanimous and enthusiastic vote for Mr. Phil Gattis as Local Secretary. Following the adjournment of the General Assembly, May 10, 11 and 12 were fixed upon as the logical and only possible dates in May for the meeting.

Final Session

The final session of the Executive Committee was held in the Sir Walter Hotel on the afternoon of May 10 with the following members pres-

ent: Messrs. Ferrell, Adams, Rogers, McDuffie, and Rose. By invitation, incoming President P. J. Suttlemyre was also in attendance.

The President appointed Messrs. Rogers and Adams as a committee to audit the financial accounts of the Acting Secretary-Treasurer. The accounts were approved. A bill of $3.90 for printing 200 copies of the Fair Trade Act was approved and ordered paid with the understanding that later the Fair Trade Committee would reimburse this amount to the Treasury.

The Constitution and By-Laws of the U. N. C. Student Branch were read and approved.

The Committee passed a resolution expressing its appreciation to Local Secretary P. D. Gattis and all his co-workers for the good work they have done so willingly and well in making arrangements for the 1937 meeting.

The Committee adjourned.

(Signed) I. W. ROSE,
Acting Secretary.

Upon the motion of Messrs. Stowe-Daniels the report of the Executive Committee was accepted with thanks.

At this point President Ferrell appointed the following committees: *Nominating:* Messrs. Roger A. McDuffie, *Chairman*, R. R. Copeland, C. E. Matthews, R. L. Hart, R. E. Kibler, S. M. Purcell, and L. M. Jarrett; *Time and Place of Next Meeting:* J. A. Goode, *Chairman*, A. C. Cecil, and D. L. Boone.

At the request of President Ferrell, Acting Secretary Rose, presented to the audience Dr. W. G. Crockett, Professor of Pharmacy at the Medical College of Virginia and President of the American Association of Colleges of Pharmacy.

RECENT IMPROVEMENTS IN CERTAIN WELL-KNOWN MEDICINES

W. G. CROCKETT

At a period when research chemists are deluging medicine and pharmacy with synthetics of great complexity, we are likely to acquire the habit, inadvertently, of evaluating medicines in terms of the length of the chemical formula—the complexity of the molecule.

At such times we can profit by refreshing our memories upon the usefulness of many of our time-honored and relatively simple remedies. It is gratifying to learn that many of these well-known medicines are being improved and are finding new fields of usefulness. This can be illustrated by reviewing ordinary charcoal, one of the simplest and least romantic of them all.

The charcoal of U.S.P.X. was wood charcoal. Its value then, as now, was ascribed to its powers of adsorption, the property which enables it to attach itself to many other bodies. Its chief use as a medicine was in digestive mixtures.

Charcoal of the U.S.P.XI does not necessarily come from wood. It is obtained also from bone, blood or industrial wastes. Regardless of the source, the pharmacopoeia directs that it be "activated" through subjecting it to special treatment by the manufacturer, which renders it more active than was charcoal of former pharmacopoeias.

In addition to its use in digestive mixtures, activated charcoal may be employed as an antidote for certain poisons, strychnine and mercuric chloride for example. It adsorbs diphtheria toxin thereby rendering virulent products of bacterial growth harmless. In aqueous suspension it actually has been injected intravenously in the treatment of certain infections, particularly in the treatment of boils. From what has been said, it is obvious that charcoal, through activation, becomes more effective and enters new fields of usefulness.

Other simple remedies have been improved in U.S.P.XI. Belladonna Plaster is now made from belladonna root rather than from belladonna leaves. This eliminates the chlorophyl present in the leaves, and thus obviates unnecessary staining of the skin and clothing when the plaster is in use.

The official Ointment of Zinc Oxide has always been unsatisfactory because of excessive firmness and lack of smoothness. This has been due both to the presence of paraffin, which separates in cold weather, and to improper levigation. U.S.P.XI, in replacing paraffin with white wax and in providing suitable levigation, furnishes a formula which the retail pharmacist can use satisfactorily and economically.

Sulfur Ointment has undergone distinct improvement from the pharmaceutical standpoint, by replacing sublimed sulfur and lard with precipitated sulfur and white petrolatum. The pharmacist can now prepare readily a smooth ointment which does not become rancid.

Distinct advances have been made in the accurate description of colors. By mixing in definite proportions standard solutions of copper sulfate, ferric chloride and cobaltous chloride, definite standard tints are produced. U.S.P.XI, in describing Cod Liver Oil and certain other colored liquids, requires that the color be not darker than that of one of the standard tints which it recognizes.

President Ferrell expressed the appreciation of the Association to Dr. Crockett for his interesting address.

The report of the Legislative Committee was called for.

REPORT OF THE LEGISLATIVE COMMITTEE

In preparation for the legislative work to be carried on during the last session of the Legisla-

ture, your Committee met with President Ferrell and the Executive Committee in Chapel Hill on November 28 to more or less formulate plans and to begin our campaign before the session convened. At this meeting we decided to center our best efforts on a Fair Trade Act and to follow along with a law against Substitution as well as a law not allowing preparations made for sale on the market to be manufactured except under the supervision of a registered pharmacist.

Immediately following this meeting your chairman sent out a letter to all County Legislative Chairmen enclosing a copy of the Model Fair Trade Act furnished to us by the National Association of Retail Druggists, urging them and other representative druggists of their county to contact their respective representatives and senators before the Legislature convened.

On January 15 your Committee met with the Board of Pharmacy and with the druggist members of the House and Senate. Again we decided to concentrate our efforts on the Fair Trade Act.

From this time on until the end of the session it was constant work for Attorney Bowman, your Committee and myself. So far as we know we left no stone unturned and spared no expense in contacting key men directly or indirectly. We did not hesitate to call to Raleigh any man, regardless of the distance, if we felt he could do some good work, and we did not call one that did not respond regardless of time and expense to him. As many of you know, Mr. Bowman was in Raleigh throughout the entire session. Your chairman was there from one to three days each week and on several trips carried some druggist along with him to stimulate sentiment for our respective bills. We did not rush this Fair Trade Bill or any others, feeling it best to let all major or state Legislation get by first. By doing this we had the opportunity of selling our legislation more surely. Mr. Bowman will give you more complete details of the Fair Trade Act, the Substitution Bill, the Assistants Bill, and others. In addition to these, the most important piece of legislation we had to combat was that of holding the ten cent bracket in the sales tax. We appeared before the Finance Committee twice. This Committee insisted and recommended to the Legislature a fifteen cent low bracket. This was defeated on the floor of the House by our efforts, by merchant members of the House, and by the North Carolina Merchants Association.

Your Committee was helped in every way possible by Druggist-Senator Kelly Bennett and by Druggist-Representatives McNair, Thomas and Fulghum. To them and to their friends in both houses your Committee is deeply grateful.

Respectfully submitted,

(Signed) JAS. P. STOWE, *Chairman*,
P. J. SUTTLEMYRE,
E. C. DANIEL,
F. W. HANCOCK,
B. F. PAGE.

Upon the motion of Mr. Eubanks the report of the Legislative Committee was accepted with thanks.

The next order of business was the report of Attorney F. O. Bowman.

ATTORNEY BOWMAN'S REPORT

Mr. President and Members of the North Carolina Pharmaceutical Association:

I have the honor to submit at this time my Seventeenth Annual Report as Legal Representative for your Association.

The report consists of two parts:

First, A rather brief statement with relation to the good will and dues collecting trip last summer and fall, and

Second, A summarization of the legislative work at the recent session of the General Assembly, together with an outline of the measures directly affecting retail druggists and their industry that were under consideration and which were either killed or enacted into law.

Summer Trip

At the request of the Executive Committee, I again made a canvass of a majority of the drug stores of the State last summer and fall for the purpose of collecting Association dues and obtaining new members thereto. Approximately eight weeks were spent in this work during the months of August, September, October and November, during which time thirty or more new members were secured, others whose memberships had lapsed were reinstated, and something more than fifteen hundred dollars in dues was collected.

While this trip was made primarily for the purposes stated, at the same time it carried with it a far deeper significance in other ways. In the first place, it gave me the opportunity to perfect a strong organization, composed of other retail groups along with our own, interested in legislation affecting retailers. Again, it provided the occasion for me to meet announced candidates for the General Assembly, as well as to help in getting others to announce, familiarize them with the legislation we were to seek, and then get our forces behind them to secure their election. Besides the eight weeks referred to, fourteen additional weeks were spent between May 1 and the General Election in November in making contacts and getting ready for the 1937 Legislature. Every county in the State was visited from one to four times and a distance of more than twenty thousand miles was covered by automobile, without cost to this organization.

The organization perfected by this personal work, not only in our own ranks but amongst other retail groups, the contacts made, together with a friendly and understanding group of lawmakers in the main, enabled us to accomplish what we did with our Legislative program.

The 1937 General Assembly

The 1937 General Assembly convened on January 6 and adjourned *sine die* on March 23, after

the shortest session since 1929. It was in session exactly eleven weeks, as against more than twenty weeks in 1931, slightly less than nineteen weeks in 1933, and seventeen weeks in 1935. Though covering a much shorter period of time than any one of the last three sessions, it worked harder, more harmoniously and earnestly, and accomplished more, perhaps, than any Legislature in the history of the State's Government, because there was far more to be done than has ever confronted any previous law-making body in this State. Its two branches considered in all a total of 1804 bills—1313 House bills and 491 Senate bills, and passed 1223 acts, of which 839 were local and 384 were public measures. Thanks are due not only to the well-balanced Legislature, but also to Lieutenant Governor Horton and Speaker Gregg Cherry, the capable and efficient engineers in charge, for this remarkable record.

The most important legislation enacted, of course, was the biennial Revenue and Appropriation Acts, providing for the largest budget in the State's history. Of major importance also were the School Machinery Act, the Tax Machinery Act, and several measures affecting highways and the highway fund, all of which have been before our Legislatures and acted upon for many years.

The most significant new legislation, unquestionably, was the Social Security measure. The State and Federal acts, providing for Federal-State-Local co-operation in unemployment compensation, old age benefits, aid to dependent children, and other public health and welfare services climax the greatest efforts that have been made heretofore to provide for the welfare and security for the masses and particularly the "little man". Other new legislation of especial interest include the Liquor Control Act, Soil Conservation Act, Tobacco Compact Act, Free Text Book Act, and child labor and maximum hour laws.

If time permitted, I should like to discuss in detail the far-reaching effects of some of the measures just enumerated, and also to mention, at least, the large number of measures that were proposed of primary interest to retailers as a whole, or to those engaged in special classifications of retailing, but this limited report must necessarily be confined to those measures only that directly affect pharmacy and the retail drug trade. Before taking up these measures, however, let me emphasize this fact,—no additional taxes were imposed upon retail druggists by the 1937 General Assembly. Our privilege taxes in every instance remain the same under the 1937 Act as those levied under the Revenue Act of 1935. Likewise, we have the same exemptions under the sales tax law as we have had since the sales tax was first enacted in 1933.

The Budget Revenue Bill

Within a week after the Legislature had convened, the Budget Revenue bill was introduced in the House, and was referred to the Finance Committee which began immediately with the task of providing the revenue to meet the huge expenditures for the operation of the State's Government. And, after a little more than a month this bill had been adopted, with changes of course, and reported back to the House for enactment. Then, within a few days more it had passed both houses and been ratified, an accomplishment unprecedented in the history of a North Carolina Legislature.

The new Revenue Act differs from the 1935 Act in the main by the addition of three new schedules, as follows: New Schedule F deals with beer, wine and whisky taxes; New Schedule G levies gift taxes; and New Schedule H levies a State tax on intangible property, the latter being the Legislature's first move to exercise the power granted it by the recently adopted constitutional amendment authorizing classification. These three new schedules, together with certain changes in taxes already levied, surplus on hand and anticipated increases in collections due to improving business conditions, are estimated to produce additional revenue sufficient to offset the decrease in sales tax collections and still balance the muchly increased State's budget

Included in the 1937 Revenue Act, of course, is the sales tax statute. As reenacted, the sales tax rate remains at three percent, exempts eleven basic food commodities, extends the levy to cover the sale of building materials, retains the tax on meals served in hotels, restaurants, boarding houses and other public eating places, increases the minimum tax to be collected upon the sale of any single article from $10.00 to $15.00, and exempts all repossessed and trade-in articles.

Among the list of other exempted items are: Medicines sold on prescription of physicians and medicines compounded, processed or blended by the drugist offering the same for sale at retail. In this connection, we have been successful in keeping the above exemptions since the sales tax was first enacted, but under a general mixing, compounding, blending and processing exemption, whereas, under the 1937 Revenue Act they are written specifically into the law. As first written only those drugs and medicines sold on physicians' prescriptions were exempt, but after a stiff fight and with the help of certain staunch friends we had on the Finance Committee, we succeeded in getting the further exemption "medicines compounded, processed or blended by the druggist offering the same for sale at retail" adopted by the Committee.

Another change that would have been absolutely ruinous to retail druggists and other groups of merchants had it not been eliminated was made by the Finance Committee despite the most vigorous opposition at our command. An amendment was incorporated in the sales tax law providing that merchants could collect no tax whatever on sales under fifteen cents, thereby making it impossible for the retail dealer to collect the three per cent. tax which the same law in specific terms provided must be collected. The fight to eliminate this amendment from the law was bitter and extended over a period of some two or three weeks, until we finally succeeded in getting it

done after the Finance Bill had reached the floor of the House.

The principal reason for this stubborn effort to raise the lower bracket from ten cents to fifteen cents was not for the purpose of working a hardship on the general run of retailers but on the contrary was directed at the chain and variety stores, which many of the law-makers claimed have been collecting a much larger rate of tax under the present schedule than the three per, cent. rate levied. This contention was not borne out by the facts furnished the Committee, however. Another reason in the minds of some, of course, was to do away with as many objectional features of the sales tax law as possible for the purpose of popularizing this plan of taxation if such may be done.

In this connection, also, all attempts to reduce the sales tax rate were forestalled. But, had it not been for the declaration in the Democratic platform, pledging the party to the removal of this tax from the necessities of life, interpreted to mean merely the basic food exemptions, the tax would have been reduced from three to two per cent, without the exemptions. In my opinion this will be done, most likely, by the next General Assembly.

Mandatory Collection of Sales Tax

Following the enactment of the 1937 Revenue Bill, Article V, Schedule "E" of which reenacted the General Sales Tax imposed upon retail merchants for the privilege of engaging in business, Senator Webb of Lenoir, Chairman of the Senate Finance Committee, introduced Senate Bill 264, a supplemental measure providing for the mandatory collection of the Tax, and empowering and authorizing the Commissioner of Revenue to make regulations governing the collection of the tax. Without the passage of this measure there would have been no uniformity in the collection of this tax, and every merchant would have been free to collect or not collect it as he desired. With it the Commissioner must devise and enforce plans requiring merchants to pass the tax on to consumers. This is the same law governing the mandatory collection of the sales tax we have had since this form of taxation was first enacted in 1933. After more or less delay, it was enacted and on March 17, was ratified.

There was considerable agitation in the Finance Committee for a token or stamp method to replace the present plan. It is understood that some groups of merchants want this change. Certainly, a majority of our members prefer the bracket system. It is likely that a proposal will be made to make some change in the method of collecting this tax, after July 1, when the law becomes effective. We should be ready to reckon with this proposition when it arises for consideration.

Fair Trade Act

The most important and far-reaching legislation ever enacted in this State, in my opinion, insofar as retail druggists are concerned, was the enactment of the "Fair Trade Act". Our bill was modeled after the N. A. R. D Model Fair Trade Bill. It was introduced by Representatives Clarence Stone of Rockingham County, Oscar Barker of Durham County, Ernest Gardner of Cleveland County, together with nine other members of the House who were interested in its passage. Before letting the measure be introduced, we secured as many state-wide organizations to sponsor it as could be obtained. They included: The North Carolina Merchants' Association, the North Carolina Jewelers' Association, the North Carolina Bottlers' Association, the State Grocers' Associations, the N. C. Jobbers Association, and the North Carolina Wholesale Drug Association. Besides, several local retail associations sponsored the bill. It was introduced and took the number House Bill No. 435 on February 19 and was finally passed and ratified on March 22, the day before the Legislature adjourned. No opposition whatever could be found until it came up for passage by the House. Here some opposition developed but after considerable wrangling, and after those in charge of the bill had answered the objections raised with a full explanation of its provisions, it passed the House without a dissenting vote.

The real opposition to the measure developed in the Senate after it reached that body for consideration, despite the work that had been done and the cautiousness with which we had proceeded, and our belief that the stage was all set for favorable action here without any appreciable amount of trouble. While the bill was in the hands of the Calendar Committee and before we had had an opportunity to be heard, a brief had been prepared by the State Division of Purchase and Contract and was filed with members of the Senate and others of influence in opposition to its passage on the ground that it would cost the State hundreds of thousands of dollars annually, thereby unbalance the budget and play havoc in general. Though this position was erroneous and misfounded in fact we found it difficult to overcome the scare it had created, and, consequently accepted amendments making its provisions inoperative as to the State of North Carolina or any of its political sub-divisions, and also in the sale of any commodity to religious, charitable or educational organizations or institutions. Even then when the bill reached the floor of the Senate for a vote, the cry of price-fixing and monopoly were shouted by some of the Senators which provoked the bitterest fight of the session in relation to any of the bills affecting retail druggists. Finally, however, it passed by a three-to-one vote, was sent to the House for concurrence in the Senate amendments, which was done unanimously. Thanks are due to our own Senator, Kelly Bennett, for the splendid manner in which he piloted our State Fair Trade Bill through the Senate.

Anti-Substitution Act

Another important and progressive piece of legislation that was enacted into law was Senate

Bill No. 90, prohibiting the substitution of drugs and medicines. This bill was introduced rather early in the session by Senator Bennett. It was ratified on February 22. After passing the Senate by a unanimous vote, in order to meet certain objections raised by general-merchant members of the House who thought the measure was designed to restrict the sales of the medicinal merchandise they are now permitted to sell, the following harmless amendment was accepted: *Provided, that this act shall apply to registered drug stores and their employees only.* The intention of the bill in the first place was to apply only to drug stores. The penalty for violating the provisions of this act is a fine or imprisonment, or both, at the discretion of the Court.

Assistant Pharmacists Law

Senate Bill No. 373, Relating to Assistant Pharmacists, was likewise introduced by Senator Bennett. It also passed the Senate vote by a unanimous vote, but was amended in the House at the suggestion of the Board of Pharmacy, and was ratified on March 23, the last day of the Session. It provides as follows:

"That every person who is the holder of a certificate as a registered assistant pharmacist, issued prior to Jannary 1st, 1939, shall be admitted to the registered pharmacist examination. After January 1st, 1939, the board shall not issue an original certificate to any person as a registered assistant pharmacist; provided, however, that nothing in this section shall prevent any person who was registered as an assistant pharmacist prior to January 1st, 1939 from continuing to practice as a registered assistant pharmacist."

Medicinal an Industrial Alcohol Amendment

Without the passage of House Bill No. 504, introduced by Representatives Cass and Bryant, amending the State Liquor Control Act by taking alcohol for medicinal and industrial purposes from under its provisions, there is serious doubt if grain alcohol could have been obtained for any purpose in this State. If so, only with great inconvenience and much delay. We did secure its passage, however, and it was also ratified on the last day of the session. Among other things, it provides:

"That the provisions of the Liquor Control Act shall not apply to Ethyl alcohol intended for use and /or used for the following purposes:

1. For scientific, chemical, mechanical, industrial, medicinal and culinary purposes.

2. For use by those authorized to procure the same tax-free, as provided by the Acts of Congress and regulations promulgated thereunder.

3. In the manufacture of denatured alcohol and used as provided by Acts of Congress and regulations promulgated thereunder.

4. In the manufacture of patented, patent, proprietary, medicinal, pharmaceutical, antiseptic, toilet, scientific, chemical, mechanical and industrial preparations or products unfit for beverage purposes, and

5. In the manufacturing of flavoring extracts and syrups, unfit for beverage purposes.

Maximum Hour Law

The Maximum Hour Law, House Bill No. 260, introduced by Representatives McBryde and Uzzell, to establish a forty-eight hour work week for female employees and a fifty-five hour week for male employees, was finally enacted into law, but not until after between twenty-five and thirty amendments had been added to the measure. Except where exemptions are specifically made, females will not be permitted to work more than nine hours in any one day or more than six days in any period of seven consecutive days, and male employees will not be permitted to work more than ten hours in any one day or more than twelve days in any period of fourteen consecutive days. As applicable to retail drug stores, the law exempts all registered pharmacists, all stores employing a total of not more than eight persons, and an amendment, Senate Bill No. 491, introduced by Senator Clark of Bladen and which was passed during the closing minutes of the session, all male employees in mercantile establishments are exempt from the act. And, again, the act exempts all persons over eighteen in bona fide office, foremanship, clerical or supervisory capacity and those holding executive positions. This act becomes effective July 1, this year (1937).

The McNair Amendment

House Bill 387, introduced by Representatives McNair and Gardner, to permit certain persons licensed as pharmacists in other States to stand the examination to practice pharmacy, passed both houses and was ratified on March 1. It was reported favorably by the House Health Committee without a hearing while the hearing on the Fair Trade bill was being held. After passing the House and reported to the Senate Health Committee, it was upon motion of one of the Senators taken from this Committee and placed upon its immediate passage. This bill amends the law of 1933 simply by striking out the time limitation in which such persons could qualify for examination, which was July 1st, of that year. It is estimated that some four or five persons will be able to qualify under this amendment. Such persons must have a license in another State and in addition thereto must have had fifteen years experience under a licensed pharmacist in this State.

Hypnotic Drug Bill Killed

Senate Bill 455, introduced by Senator Long of Halifax, Chairman of the Senate Health Committee, passed the Senate without opposition but was given an unfavorable report when it reached the House by the Calendar Committee. The bill provided that all hypnotic drugs could be sold only upon prescriptions. Agitation for the passage of a hypnotic drug law is growing and a similar bill will be proposed, no doubt, at the 1939 General Assembly.

Drug Manufacturing Bill Killed

Senate Bill 432, introduced by Senator Bennett late in the session, regulating the manufacture of drugs and medicines, was reported unfavorably by the Senate Calendar Committee before a hearing could be arranged. Because of other legislation of ours pending and demanding every minute of our time, no attempt was made to get a reconsideration on it by the Committee. It provided, among other things, that all persons manufacturing drugs and medicines must obtain a permit from the Board of Pharmacy, and that all such manufacturing must be under the supervision or by a pharmacist.

Insecticides and Fungicides Bill Killed

House Bill 361, introduced by Representative Ledbetter of Jackson, regulating the sale of insecticides and fungicides was reported unfavorably at the instance of Senator Bennett by the Senate Health Committee, after it had already passed the House. The bill amended the State by permitting general merchants, and other retailers, to break the original packages of any and all insecticides and fungicides and sell the same, provided, that such dealers labeled the packages in which sold with the word "Poison" marked with the skull and cross-bones.

Ice Cream Bill Killed

Senate Bill 190, introduced also by Senator Long, and sponsored by the Agricultural Department and the State Board of Health, requiring sanitary conditions in ice cream plants, passed the Senate but was reported unfavorably by the House Calendar Committee. Though several attempts were made, it could not be revived. Among other things, the bill transferred the inspection of ice cream plants from the Department of Agriculture to the State Board of Health, and, also, set up standards for all such products. Several of the members of the lower House felt that the bill was designed to affect seriously the counter freezer used by many retail druggists, and, therefore, would not listen to its passage.

Deleterious Substance Bill Killed

Senate Bill 215, introduced by Senator Britt, providing that the proof of the presence of any deleterious substance or foreign matter in any foods, package, bottle, or container, etc., for human consumption shall be presumptive evidence of negligence on the part of the manufacturer, distributor, dealer, or person selling the same, in actions for injury or damages resulting therefrom, was finally killed on the floor of the Senate after it was brought there on a minority report from the Judiciary Committee that had stamped its disapproval on the bill. This measure was considered one of the most dangerous ever introduced insofar as manufacturers and dealers of food products are concerned, which, of course, affects retail druggists vitally.

State Robinson-Patman Bill Killed

Senate Bill 416, introduced by Senator Holt, known as the Baby Robinson-Patman Bill, was not introduced until very late in the session, and not until it was felt certain that the Fair Trade bill would be enacted into law. It was reported "without prejudice" by the Senate Calendar Committee, but a day or so later was withdrawn by its introducer, because of an avalanche of opposition that poured in from every section of the State, making it impossible to gain any headway whatever toward favorable consideration in the short time that remained in the session.

Considering the comprehensiveness of our legislative program, taking into account both our own measures and those also that were sponsored by other groups and individuals, perhaps at no time in the past have retail druggists been more successful in securing their own legislation and at the same time in defeating the proposals they opposed, than during the 1937 General Assembly.

The reasons for this success are of course many. In the first place, we had the benefit of the experience and able leadership of the Chairman of our Legislative Committee, Mr. Stowe, who spent a part of each week of the Legislature at Raleigh directing the work, together with the counsel of President Ferrell and Acting Dean Rose who along with Goode, Rose and others frequented the General Assembly. Besides, we had three druggists in Representatives Fulghum, Thomas, and McNair, who were active in our behalf, and Senator Bennett who worked untiringly for our interests, and upon whom fell the brunt of many of the fights in the Senate. Furthermore, we had the good will and co-operation of the representatives of the trade organizations of the State, outstanding of these being Willard Dowell, the efficient Executive Secretary of the N. C. Merchants' Association, who aided us materially on every hand. And, lastly, we had many staunch friends in both branches of the General Assembly, including such leaders as Senators Webb, Gravely, Clark, Gold, Sparger, Larkins, Ballentine, Saunders, McDaniel, and others in the Senate, and Representatives Fenner, Stone, Barker, Gardner, Royster, Uzzell, Vogler, and many more in the House, who fought with us and for us on every hand.

In conclusion, let me say that I am exceedingly happy in the fact that we accomplished as much as we did, and it is my sincere hope that this organization will continue to grow so that it will be able to function for its members better in the future than it has in the past.

Respectfully submitted,
(Signed) FREDERICK O. BOWMAN.

Dr. Zoeller stated that the Board of Pharmacy did not approve of the Assistant's Bill as written.

As the time for the men's luncheon had arrived, at which Governor Hoey was to be the guest of honor, the meeting adjourned.

THIRD SESSION

President Ferrell called the third session to order at two-thirty o'clock on Tuesday afternoon.

The first order of business was the report of the Fair Trade Committee.

REPORT OF THE FAIR TRADE COMMITTEE*

Your Fair Trade Committee met in Greensboro early in April. Mr. Bowman was asked to serve as Executive Secretary for a period of one year. A general discussion of the Act followed and detailed explanations were furnished by Mr. Bowman. It was voted that your chairman and Mr. Bowman should go to Chicago to attend a meeting of state fair trade committees to be called shortly by the N.A.R.D. It was the opinion of the Committee that this meeting would be very instructive towards formulating a definite and uniform plan of procedure for the enforcement of the Act. This meeting was delayed, however, so your chairman and Mr. Bowman went to Maryland where we knew their State Fair Trade Act was working nicely. While there Dr. Swain, Chairman of the National Fair Trade Committee, and the official who is carrying on the work for the Maryland State Act, gave us all of the information of his office as well as every detail that would be helpful to us. On our return trip we stopped in Richmond to see Mr. A. L. I. Winne, Secretary of the Board of Pharmacy in Virginia, who has charge of the Fair Trade Act in that State. We went over with him his method of operation, contracts, etc. From these two states we learned much which we reported to your Committee, and it was decided to use the Omnibus Contract, the same to be drawn by Mr. Bowman in a condensed form.

We have been very much encouraged by the representatives of most of the well known manufacturers who claim that their houses want to co-operate with our Fair Trade Act.

We see much work ahead of us in the way of framing and getting out contracts which are to be signed between wholesalers and retailers over the State before sending our minimum resale price list of the manufacturers who will co-operate with us.

At this time it looks as if it will be from the first to the fifteenth of July before real operations begin.

Respectfully submitted,
(Signed) JAMES P. STOWE, *Chairman,*
JOHN A. GOODE,
RALPH P. ROGERS,
W. W. HORNE,
C. C. FORDHAM, JR.

At the conclusion of this report Mr. A. L. I. Winne was asked by Chairman Stowe to talk on the Virginia Fair Trade Act.

* See page 215 for latest available information about Fair Trade Legislation.

Mr. Winne gave some helpful advice on how the North Carolina Act may be made to operate.

President Ferrell thanked Mr. Winne for his graciousness in appearing before the convention and for his sympathetic assistance.

The next order of business was the annual report of the Secretary-Treasurer of the North Carolina Board of Pharmacy.

The report was read by Secretary-Treasurer F. W. Hancock and will be found in a later section of the Proceedings devoted to the Board of Pharmacy.

Upon motion the report was accepted with thanks.

At this point President Ferrell turned the meeting over to Chairman I. T. Reamer of the Committee on Practical Pharmacy and Dispensing.

PRACTICAL PHARMACY AND DISPENSING

In opening the program Chairman Reamer made the following report:

Mr. President, Members of the North Carolina Pharmaceutical Association:

From the By-Laws of the North Carolina Pharmaceutical Association we find that the Committee on Practical Pharmacy and Dispensing shall present to each convention scientific papers for study. They shall also bring before the delegates the experiences of druggists with everyday problems in the laboratory, in prescription compounding, and in research work.

With the help of Messrs. Joseph Hollingsworth, of Mt. Airy, and Thomas R. Hood, of Dunn, I have arranged for five papers to be presented this afternoon. The success of this program partly depends upon the discussion which follows each paper or talk and the interest aroused. Please feel free to ask questions and start discussion that will be of benefit to all of us.

Respectfully submitted,
(Signed) I. T. REAMER, *Chairman.*

Chairman Reamer called on Mr. W. M. Russ for a paper on "Drug Store Accounting."

DRUG STORE ACCOUNTING

By W. M. Russ

We had hoped to publish this address in full. The speaker promised to send us a copy of his remarks for this purpose. We have reminded him of his promise on two

occasions, but to date the paper has not been received. We feel it unwise to reproduce here anything drawn purely from memory.

Chairman Reamer called on Mr. M. M. Brame to read a paper on "Important Changes in the U.S.P. XI and N.F. VI," which had been prepared by Messrs. Brame and A. E. Millis.

IMPORTANT CHANGES IN THE U.S.P. XI AND N.F. VI

By M. M. BRAME and A. E. MILLIS

The U.S.P. XI represents another step towards consistent and continuous advancement in pharmaceutical knowledge through timely revision of standards. The changes in titles of substances formerly official are in conformity with the spelling adopted and recommended by the American Chemical Society. Changes in names and spelling of some of the more commonly used drugs were next enumerated. A few of the 58 additions in the new pharmacopoeia, and other facts of interest were discussed.

The sixth edition of the National Formulary was next taken up. In addition to the number of drugs listed and changes in formulae, the difference in the form of the book is of interest and importance. Articles were admitted on a basis of usage, regardless of their proven therapeutic value. The additions of the most practical value and importance to the pharmacist were taken up.

Chairman Reamer called on Mr. H. C. McAllister to speak on "Weights and Measures."

WEIGHTS AND MEASURES

By H. C. MCALLISTER

The science of metrology is becoming progressively more important and pharmacists should keep apace with the more exact methods of measuring medicines. The speaker then took up the three systems of weights and measures used in this country—the avoirdupois, the apothecaries' and metric or decimal systems.

Chairman Reamer called on Mr. C. M. Crowell for a paper on "The U.S.P. and N.F. More Than Ornamental?"

THE U.S.P. AND N.F. MORE THAN ORNAMENTAL?

By C. M. CROWELL

This paper was presented in full in the September issue of the CAROLINA JOURNAL OF PHARMACY.

Chairman Reamer asked Mr. Fleet H. Scroggs to present a paper on "Prescription Problems."

PRESCRIPTION PROBLEMS

By FLEET H. SCROGGS

The speaker took up three prescription problems—substitution, price, and how to get a larger prescription business. Pharmacists should prove that their "prescription departments are places where ethical, prompt and dependable drug service is rendered at no additional charge and where the same quality, care and attention are given to the compounding of each prescription whether it be from the lowly or lofty, the poor or the wealthy class."

The above paper completed the program of the Committee on Practical Pharmacy and Dispensing.

President Ferrell thanked the several members who had contributed papers and then expressed appreciation to Chairman Reamer for his excellent work as Chairman of the Committee.

The meeting adjourned.

FOURTH SESSION

The fourth session was called to order by President Ferrell at 9:30 o'clock Wednesday morning, May 12.

Upon the motion of Mr. Eubanks, the Acting Secretary was instructed to send messages to Ex-Presidents Geo. Grantham, G. R. Pilkington, and C. C. Fordham expressing regret that they could not be present at the convention.

The report of the Insurance Committee was called for.

REPORT OF THE INSURANCE COMMITTEE

A statement from the Ohio Hardware Mutual Insurance Co. covering the fiscal year May 1, 1936 to May 1, 1937 shows that we now have in force seventy policies paying $2,760.74 in

premiums. From this amount of premiums our Association received $207.05 in commissions, this being 7½% of the total amount paid in premiums. Last year we reported $215.23 in commissions which gives a net loss of $8.18. During the past year only two policies were canceled. We consider this a good record, inasmuch as there is now a local mutual agent in practically every town in the State.

A letter from our State Insurance Commissioner on the 5th inst. states that the latest financial statement of the Ohio Hardware Mutual Co. filed with his department indicates the company to be sound. We trust you will keep in mind the two-fold advantage derived from carrying insurance with this company, viz., 40% discount to the policyholder and 7½% to our Association. We have been affiliated with this company for a number of years. So far as we know our relations have been satisfactory. We trust you will continue your loyal support.

Respectfully submitted,
(Signed) CLYDE EUBANKS, *Chairman.*

Upon the motion of Messrs. Brantley-Hancock the report of the Insurance Committee was accepted with thanks.

The report of the delegates to the 1936 convention of the A.Ph.A. was called for.

Chairman P. J. Suttlemyre was not in the hall at the time but at the afternoon session presented the following report:

REPORT OF THE 1936 A.PH.A. CONVENTION

Mr. President, Fellow-Druggists:

The 84th annual meeting of the American Pharmaceutical Association and its affiliated groups was held in Dallas, Texas, during the week of August 24, 1936, in accordance with the established arrangement to take these meetings to various sections of the country in rotation. Almost every state in the Union was represented. This concentration of sessions into one week tends to make a complicated and crowded program which is confusing until one becomes acquainted with it, but the resulting contacts between those interested in all phases of pharmacy is very valuable.

The sessions of the National Association of Boards of Pharmacy and of the American Association of Colleges of Pharmacy were held during Monday and Tuesday, and dealt with the special problems of these groups, which are of indirect importance to every pharmacist. A joint banquet of all groups was held on Tuesday evening and was addressed by Senator Connally of Texas and representatives of the American Medical and American Dental Associations. The A. Ph. A. sessions followed on Wednesday, Thursday and Friday in which all took part.

The work of this oldest association in pharmacy is now so extensive that it must be carried on in divisions. The Council deals with property, funds and publications; the House of Delegates with legislation and policy; and the seven sections with the professional and commercial activities. These three divisions have separate meetings and report to the Association at the three General Sessions held each year.

The work of the House of Delegates which is composed principally of delegates from the state pharmaceutical associations, is of the most interest to this organization. The A. Ph. A. has given the state pharmaceutical associations a direct representation in its work and they should give the Association strong support in return. It was impressive and encouraging to me to see the delegates of so many state associations giving earnest attention to the reports of the officers and committees, to the nomination of officers for election by mail ballot, to the consideration of legislation and to the drafting of resolutions. This interchange of views and experiences between the state associations is bound to lead to better cooperation between them and with the A. Ph. A., and to a stronger profession and industry. Contrary to some opinion, I also found a sympathy on the part of the professional groups with the economic problems of the retail pharmacists and a willingness to co-operate in solving them, along with the professional problems.

Some of the reports dealt with very technical matters and others with questions of great practical interest to the practicing pharmacists. Among the latter were the reports dealing with Weights and Measures, Pharmacy Week, U.S.P.-N.F. Publicity, Inter-Allied Professional Organizations, Prescription Tolerances, Press Relations, National Formulary, Recipe Book, and Pharmacy Laws. On the commercial side, consideration was given to Prescription Pricing, Price Problems with Physicians, Fair Trade Laws, the Distribution of Biological Products and Immunizing Agents and the Distribution of Drugs and Medicines to those on Relief.

A copy of the resolutions adopted at the meeting is attached and I recommend that they be referred to our Committee on Resolutions as this Association should approve several of these resolutions and actively support the A. Ph. A. in carrying out their objectives. In particular, I should like to mention the following efforts of the A. Ph. A.:

1. To promote effective food and drug legislation by the Federal and State governments.

2. To more adequately restrict the distribution of drugs, medicines and medical supplies to registered pharmacists.

3. To place pharmacists on state and local boards of health.

4. To promote legislation requiring that the name and address of manufacturers or packers be placed on the labels of drugs and medicines so as to fix the responsibility for their quality.

5. To establish committees on U.S.P.-N.F. Publicity and on Professional Relations by the various state associations so that these important efforts may be co-ordinated all over the country.

6. To collect all information which will show whether or not the quality of drugs and medicines distributed through other than pharmacies is of high quality.

7. To report to the A. Ph. A. all cases of injury or death resulting from the distribution of drugs and medicines by those who are not prepared to give the necessary caution and advice about their use.

The Dallas meeting impressed me as a constructive meeting and that the A. Ph. A. is earnestly attempting to advance the best interests of every division of pharmacy. I appreciate the opportunity to represent this Association at that meeting and recommend that we continue our active cooperation with the A. Ph. A. and that this Association be represented at the next meeting which will be held at the Pennsylvania Hotel in New York City the week of August 16, 1937.

Respectfully submitted,

(Signed) P. J. SUTTLEMYRE, *Chairman.*

Upon motion the report was accepted with thanks.

The report of the delegates to the 1936 convention of the N.A.R.D. was called for.

REPORT OF THE 1936 N.A.R.D. CONVENTION

Mr. President, Members of the N. C. P. A.:

The delegation representing this Association attended the thirty-eighth annual meeting of the National Association of Retail Druggists which was held in Pittsburgh, September 24-28. The attendance was approximately four thousand. Forty-three states were represented. A very able address was delivered by Colonel March, Chairman of the Federal Trade Committee, in which he discussed the Robinson-Patman Act and encouraged the independent retailer to believe that he could look forward to the elimination of many of the unfair and discriminating practices used to his disadvantage in the past.

A novel and unusual merchandising program was initiated in the form of the show boat. Every phase of drug store merchandising was covered. The program received wide-spread approval.

Congressman Patman delivered a most interesting and enlightening address on the Patman Bill, dealing particularly with unfair business practices. He is a pleasing, able and forceful statesman and received a great ovation at the conclusion of his address.

Dr. George L. Secord was elected president. Inasmuch as practically all wide-awake and worth while druggists are now members of the N. A. R. D., I do not deem it necessary that I take up any further amount of your time as to just what happened at the N. A. R. D. Convention, because I am reasonably satisfied that you have read the details in the *N.A.R.D. Journal.*

In closing, I wish to urge this Association's continued affiliation with the N. A. R. D., because it is the greatest and only medium through which his major commercial ills may be solved.

Respectfully submitted in behalf of the Committee,

(Signed) JOHN A. GOODE, *Chairman.*

Upon motion the report was accepted with thanks.

The report of the delegates to the N. C. Medical Society was called for.

There was no report.

The report of the U. N. C. Student Branch of the N. C. P. A. was called for.

REPORT OF THE U. N. C. STUDENT BRANCH

For several years there has been a recognized need for an extra-curricular organization in the University of North Carolina School of Pharmacy. During the 1935-36 term, Dean Beard took definite steps toward the formation of such a society. Before a meeting of the student body, he proposed that a democratic, extra-curricular organization be formed. This proposal was enthusiastically received by the students, and immediate consideration was taken as to the nature, purpose, and extent of such a combination. It was decided that an organization patterned along the lines of the N. C. P. A. would be the best means of having a working and living group. It was thought it would be advantageous if the student society could be closely related to the N. C. P. A. Through the co-operation of the officers of the N. C. P. A. and the efforts of Dean Beard, a plan was evolved which permitted such a relationship. The name proposed for the new organization was: The University of North Carolina Students' Branch of the North Carolina Pharmaceutical Association. During the annual meeting of the N. C. P. A. in Greensboro in 1936, thirty-five students of the Pharmacy School were formally recognized as members of the new organization. These thirty-five students were named charter members of the Student Branch, and the following officers were chosen: *President,* W. J. Smith; *Vice-President,* J. W. Tyson; *Secretary,* H. O. Thompson; and *Treasurer,* H. E. Smith.

The purpose of the U. N. C. Students' Branch of the N. C. P. A. is "to unite the student pharmacists of this school for mutual assistance, encouragement, and improvement, and to advance the science and art of pharmacy." It is also a means of familiarizing the students with the activities of the N. C. P. A. It is further intended to supplement the classroom and laboratory education of the students by discussion and consideration of practical problems confronting pharmacists today.

The first official meeting was on October 26, 1936. At this time President W. C. Ferrell presented an interesting speech on "Some General Pharmaceutical Problems." The Branch was very grateful to Mr. Ferrell for his consent to appear on the initial program of the new organization.

The second meeting was on November 11. The program was an all-student one. Mr. James A. Way presented a paper on "Digitalis" and Mr. C. C. Oates spoke on "Some Statistics on Pharmacy."

At the meeting of December 8, Prof. I. W. Rose gave a talk on "The Status of Retail Pharmacy." It was followed by a lengthy and interesting discussion.

The meeting of February 3 was the regular alternate all-student program. Mr. C. M. Crowell presented a paper entitled "Assistantism." It dealt with the problem of registered assistants, particularly as applied to this State. An interesting discussion and open forum on assistants and related circumstances followed.

On February 23, Dr. H. M. Burlage spoke on "The Trends of Pharmacopoeias and Formularies." The paper was accompanied by a series of charts, slides, and illustrations. Several copies of early pharmacopoeias were also exhibited.

The March 26 meeting was an all-student program. Mr. W. A. Hayes presented a paper on "The Relationship of the Pharmacist and Physician." Mr. W. C. Simmons chose as his subject, "Pharmacy and Its Relation to the Veterinarian Profession." Mr. H. J. Kee spoke on "The Relationship between Pharmacy and Nursing."

On April 23, Dr. R. W. Clark, Visiting Professor from the University of Wisconsin, gave a talk on "Pure Food and Drug Legislation." He presented a number of slides to illustrate his talk.

At the final meeting this month, Dr. G. L. Donnelly, Pharmacologist of the University of North Carolina Medical School, will give a talk on "The Relationship of the Pharmacist and Physician."

Among the more important transactions of the Branch are:

1. On Feb. 3, the Branch adopted an official emblem for the organization.

2. On April 23, the organization definitely decided to sponsor an exhibit at the annual meeting of the N. C. P. A. in Raleigh.

3. Also on May 23, the Branch accepted the Constitution and By-Laws, which was formulated and proposed by the Executive Committee of the Branch.

4. On Feb. 23, the Branch passed the following resolutions:

I. "Be it resolved that we, the Student Branch of the North Carolina Pharmaceutical Association, go on record as being definitely opposed to the present practice of the licensing of Registered Assistant Pharmacists, and that as a functioning organization we inform the North Carolina Pharmaceutical Association of our stand on the question."

II. "Be it resolved that we, the Student Branch of the North Carolina Pharmaceutical Association, inaugurate definite ways and means of voicing the opinion of this organization to the proper Legislative Committee and to our parent organization, the North Carolina Pharmaceutical Association."

The School of Pharmacy is well behind the Student Branch as is evidenced by the enrollment in the organization. The original number was thirty-five. During this school term, the total number of members has advanced to seventy-eight, or, about 70% of the present Student Body. Of this seventy-eight about seventy are active members.

On April 2 the Branch elected the following officers for 1937-38: *President,* Phil Link; *Vice-President,* John F. Rhem; *Secretary,* Wilson C. Simmons; *Treasurer,* M. N. Goodwin; and for *Executive Council Member,* Jas. H. Fox. These men will be formally inducted into office at the last meeting of the year.

The organization as a whole has experienced a very successful year. The U. N. C. Student Branch of the N. C. P. A. has been brought from a mere name to an actuality. It merits the support of the students, of the School of Pharmacy Staff, and of the parent organization. The success of the organization is largely due to the efforts of the President, William J. Smith. If any wish to give praise where praise is due, direct it to Mr. Smith.

It is the earnest hope of the outgoing officers, and of the Student Branch as a whole, that the parent organization, the N. C. P. A., encourage the Branch in its activities. There is mutual benefit in the co-operation of the two organizations.

In concluding, the Branch wishes to take this opportunity to state that a standing and cordial invitation is extended to all members of the N. C. P. A. to attend the meetings of the Student Branch.

Respectfully submitted,
(Signed) H. O. THOMPSON, *Secretary.*

Upon the motion of Messrs. J. C. Brantley, Sr.-Eubanks, the report was accepted with the enthusiastic thanks of the Association.

President Ferrell called attention to the splendid exhibit in the lobby of the hotel which had been prepared by the Student Branch.

The report of the Trade Interests Committee was called for.

There was no report.

At this point President Ferrell turned over the meeting to Chairman E. F Rimmer of the Papers and Queries Committee.

COMMERCIAL CLINIC OF THE PAPERS AND QUERIES COMMITTEE

CHAIRMAN RIMMER: *Mr. President, Fellow-members and honored guests:*

This program differs in many particulars from the usual procedure of the former programs so well presented by my predecessors. It is hoped that the novelty idea introduced will not detract

from the discussion of these various topics, but will really tend to draw out more discussion. It is the idea of this whole program to have the one central idea. "What are we to do to improve our business and our professional standing?" To symbolize this we have concluded to conduct this whole section this morning in the nature of a clinic, and to this end we have decided to dramatize it in a way. We respectfully ask that this effort on our part be not regarded in a critical way as no member of the Committee considers himself in any way to be a Noel Coward or a George M. Cohan. Bear with us, and take this effort as a sincere attempt to make us all think about what are the greatest obstacles in the way of conducting successful drug stores in this old North State. Now, Mr. President, I have the honor to present to this Association as the report of the Papers and Queries Committee of this Association for the meeting of 1937:

A COMMERCIAL CLINIC

(At this point there was rolled on to the platform a tailor's dummy covered with a sheet. The Committee, consisting of Chairman Rimmer, and Messrs. G. C. Hartis and C. S. Curry, stood by wearing white smocks.)

CHAIRMAN RIMMER: Mr. Hartis, I see we have our patient here for attention. Will you now please explain the nature of the case so that we may consider the best thing to be done to overcome his sad predicament.

MR. HARTIS: On this table before us lies the body of what we shall call the retail drug business of North Carolina. This person is known and honored all over the State. He has had a corporate being now since 1880 and according to that we shall say he is fifty-seven years old. He may be considered to be older than that, still this date may be given as the time that he began to shift for himself. During all this period he has co-operated with his brother, the physician, and his sister, the nurse, to alleviate human suffering here in our State. Of course, during all this time he has hoped to grow and prosper materially at the same time, and to furnish financial support to all connected with the trade and enterprise. It is indeed sad to see him in the condition we find him today.

CHAIRMAN RIMMER: Mr. Curry, can you tell us if this is a sudden attack?

MR. CURRY: Not at all, there have been other attacks, but this one seems very persistent. There have been times when it seemed that there has been too much development, but this cannot be the condition, I would think, at this time. This growth condition is to be shown in the number of stores operated in our State and there has been no great increase in this number for the past five or six years. Still we must admit that his condition appears critical.

CHAIRMAN RIMMER: I agree with both you gentlemen that this is a case that demands our urgent attention. We all know that this is a well known and honored person, and that he needs to be up and doing both for his own good, and for the good of the people of the State. Some of us have felt that we could help the condition of our good friend if we could get legal assistance. Right here in this city of Raleigh, we have petitioned and obtained some legal measures that we are certain will help our patient to recuperate. I might say though that the relief that we get here is materially diminished by the method of treatment. Unfortunately, this body of law makers are still believers in blood-letting in the form of taxes, as you know money is the life blood that flows through the body of our patient, the drug business. Here in the law-making bodies they are great believers in blood letting, and should we allow this patient to remain solely in their hands, he might get to be too weak to function. We have seen this blood let for privilege taxes, for sales taxes. We have become accustomed to this letting every two years, but this year they have drawn again for what we know as Social Security and for Unemployment. The blood is being impoverished by this continual letting, and if it is not built up, I fear that the patient will succumb, and then I suppose all blood being gone, the bones of our patient will be taken as an inheritance tax.

MR. CURRY: Absolutely. The greatest need is to build up the whole system, and we can be certain that one part of the treatment will always be this blood-letting.

MR. HARTIS: All this is correct, but are we positive that the patient has been careful in his treatment of himself? You know physical conditions means that there must have been proper nourishment, no dissipation and another thing, proper associates. I have observed in many instances that our friend has grown lethargic and just a little inclined to just let things go along as they are without making any special attempt to help himself. Now, this matter of his believing that through legal aid, he can take a dose of Fair Trade Bill or Anti-Discrimination Bill pills and immediately get up and have all his duties performed for him. These legal aids are fine, but we must remember that the days of miracles are over. I am sure that there are other aids at his disposal. Laws are made to regulate rather than to conduct business.

MR. CURRY: I again agree, but if we do discount the healing powers of the legal enactment, what are we three going to do about the condition of this patient?

CHAIRMAN RIMMER: I feel that there is yet hope. I know that there is, (Walks over to the body, raises the sheet, places hand over the location of the heart, waits a moment) Yes, I am positive that there is great hope for this honored patient. We will still utilize these legal aids, be they bills or pills, but we will also do other things to cause his recovery. I feel that the kindred of this patient will know more about his condition, his good habits and his bad habits,

his needs, and accordingly, I feel that we should call any help we can figure on to diagnose his condition and to prescribe and if need proscribe the treatment. I see that we have in the audience several of the sons of this old friend, North Carolina Drug Business, and I know that they are extremely interested in the condition of their revered parent, and that they will be only too glad to give us their diagnosis and their idea of the treatment.

Each of these gentlemen are in a sense a specialist in their different fields, and as I separately call on them I am going to ask them to give us their conception of the needs of this case. As all bodies are made up of the different members, each speaker will liken his conception of this need in the terms of that body.

At the outset we will agree that the most necessary organ of the body is the heart. I will call on Mr. John Brantley of Raleigh, who will now diagnose the heart action of our patient in his paper, entitled, "Heart Action or Purpose—Is the heart of your business right? What is your relation to the kindred professions of medicine, dentistry and nursing?"

HEART ACTION AND PURPOSE

By J. C. BRANTLEY, JR.

"In our profession the State Association comprises the heart and the Board of Pharmacy the action or force which propels the output of the School of Pharmacy in supplying the individual pharmacist or cell with new material, protection and existence. In turn this individual must co-operate along with the others to form the heart, arteries, veins and capillaries." "The action and purpose of the pharmaceutical heart is to see that all of the allied professional branches are supplied with the right ingredients and to promote the general advancement of all healing sciences." We must have a good professional heart in our business; we must have a strong State Association as well as pharmaceutical clubs and inter-professional groups throughout the State. There is too much jealousy and envy among pharmacists.

CHAIRMAN RIMMER: Now, gentlemen, we have made a record of this method of treatment for the heart of our patient and we will now go on to some other part of the body. I should feel that the next thing this patient must have attended to, if he is to get up and about is his eyes. This question of vision is very important. When every druggist first receives his license to practice he has remarkable vision. Sometimes his vision may be even too strong. Gradually it weakens and he relaxes into a very unassuming attitude. Any effort to interest him in some new proceeding brings the answer, "That may be all right in some other store, but my trade is different." Accordingly, we must find some person here that has not allowed anything to impair his vision. We have with us today such a person in Mr. Ralph Kibler, of Morganton, who will now present a paper on the subject.

VISION

By RALPH E. KIBLER

The size of your town should in no manner restrict the size of your store or the nature of the business you should attempt to do. We have inherited an established profession and we have not only let it go blind, but we have all but let it die on our hands. We have allowed department, five-and-ten, chain grocery and chain drug stores to take a greater and greater share of our business. The problems of the city druggist are also the problems of the small town druggist. The public will not tolerate or support a dirty, disarranged poorly stocked store. Put more of yourself into your business; don't run from your business, but run to it. You cannot legislate yourself into a position of security from competition. "When vision fails, the nation perisheth."

CHAIRMAN RIMMER: Now that the patient is up on his feet and seeing well again, I suppose that he must be positive that his circulation is good. We have said that the money is the blood. Money must come in and money must go out through the proper channels. We will call the veins of our patient, credit. How we do regard that word as a bugaboo and hide from it, when it should be cultivated. I am now going to call upon one of our friends to give us his conception of the Credit condition of our patient and to advance his theory for the proper treatment. Mr. Johnston Suttlemyre, of Hickory, will now present his paper entitled "Circulation: Credit—The granting of it by our stores and our own treatment of it in our dealing with our creditors."

CIRCULATION: CREDIT

By P. J. SUTTLEMYRE

This paper appeared in the September issue of the CAROLINA JOURNAL OF PHARMACY.

CHAIRMAN RIMMER: Now since our patient has had his heart, circulation and vision attended to he must be about at the proper point to begin to get around. We will call that exercise or action. Energy will bring results and in the stores is shown by the efforts made by the owner of the store to secure sales. The customer is now in

your store. Do you help him to make his purchase or must he take his merchandise away from you? We are now going to hear from a man, who believes in helping you to spend, an active aggressive merchandiser. We do not expect him to tell us all his secrets, but I feel sure that we will all learn lots from the next paper that will be presented under the title "Exercise—Muscular development. Do we try to get business? The value of proper display in attracting customers to impulse merchandise." This paper will be presented by Mr. Paul Bissette.

EXERCISE—MUSCULAR DEVELOPMENT

By P. B. BISSETTE

Mr. Bissette presented a most instructive informal talk on the display methods used in his store and also gave a number of useful ideas for attracting customers to impulse merchandise. We had hoped to be able to carry a copy of his remarks, but although we have requested him at least twice to send his paper we have been unable to secure it.

CHAIRMAN RIMMER: Since our patient is up and about I fear that we will now begin to have different problems. If he keeps up with Mr. Bissette, I know he will soon be in a sweat and then we will have that problem, that means so much to our friend the advertising writer. I refer to what is known as "B.O." Seriously are our stores kept as clean as they should be? It may be fine to have a drug store smell like a drug store, but that smell should be of life and not of decay. Clean stores attract customers and they retain customers. I know that we have many members capable of telling us about this important problem, still I know that the one I have selected can speak with authority on his subject and accordingly I present to you at this time, Mr. W. A. Gilliam, of Winston-Salem, who will have as his subject "Cleanliness—Hygiene—The part it plays in obtaining customers and in retaining their patronage."

HYGIENE—CLEANLINESS

By W. A. GILLIAM

This paper appeared in the August issue of the CAROLINA JOURNAL OF PHARMACY.

CHAIRMAN RIMMER: Activity persists in bringing on more problems. If our friend follows all this advice he will find himself handicapped with some things that will make it hard for him to follow all these methods of treatment. That will bring on the subject of the internal organs of digestion and elimination. I will now call on our friend with a philosophic trend of mind, Mr. S. G. Etheridge, of Elizabeth City, who will have as his topic, "Elimination". Some things we should rid ourselves of. Remember cathartics are not pleasant experiences, but are often vitally needed.

ELIMINATION

By S. G. ETHERIDGE

This paper appeared in the September issue of the CAROLINA JOURNAL OF PHARMACY.

CHAIRMAN RIMMER: Now that we have our patient in this condition, it will be necessary that he be up and about and tell the world how he feels and what he intends to do. That brings us to the vocal organs and we will think of that in the terms of advertising. I know that every person here will agree that in this phase of our problem we can secure the aid of a son of North Carolina Drug Business who can speak with authority on this problem. I refer to Mr. J. A. Goode, of Asheville, who will now present his paper on "The Vocal Organs of the Drug Store—Advertising. What can be done to make known to the trading public the advantages of trading in a drug store and your own drug store in particular."

THE VOICE OF THE DRUG STORE—ADVERTISING

By J. A. GOODE

This paper appeared in the July issue of the CAROLINA JOURNAL OF PHARMACY.

CHAIRMAN RIMMER: Now that we have gone this far in the treatment of our patient we must come to another point, and I will call it the mental side. Our friend can not give to his business the attention it deserves if he is not feeling right when he does it. He must have recreation to keep his mind fresh. He must live with his clientele and not hold himself aloof from them. He may freshen himself in many ways. He may be active in civic, social or religious bodies. He may have a hobby and in the pursuit of it acquire recognition far beyond the bounds of his own city. We have in our State many druggists that are well known for their different achievements. We know the fine bird dogs of Louie Bobbitt, of Winston, the fine golf record of Johnson, of Lumberton, John Rowe and his flowers, postmasters, mayors and legislators we have among our members. We have to call our attention to this fine side of our life to Mr. A. C. Cecil, of High Point, who will have as his topic "Recreation: we must play some too. Keep yourself atune with the life of your clientele and be one of them." It may be Mr. Cecil will tell us about his own hobby. Let us hope so.

MENTAL ATTITUDE—RECREATION

By A. C. CECIL

Mr. Cecil delighted the audience with several demonstrations of his ability as a magician.

CHAIRMAN RIMMER: Gentlemen of the committee and fellow druggists, we have now given quite some time to the condition of our sick friend, North Carolina Drug Business. Let us hope that by applying these various ideas as presented to us by these specialists among our own number that this corporate body will be alive with the determination to go places, to do things and to bring honor to the names of those gone on before. I wonder if we can have another look at our revered friend and see about his condition.

As the Committee gathered around the operating table a voice from the audience cried: "Wait one minute Mr. Chairman, may I have a look at the patient?" The voice proved to be that of Mr. Hal Cornwell, a senior in the School of Pharmacy at the University, who chose as his subject, "Education."

EDUCATION

By A. H. CORNWELL

The speaker said that he believed one of the most important duties of a doctor is not the cure, but the prevention of sickness. Before a physician can prevent sickness he must be properly trained. Pharmacists should also receive a broad training which will not only fit them for their life work but add prestige to the profession and make pharmacy something more desirable. Such training is also producing a changing attitude toward the profession of pharmacy. He then showed why he felt the four-year course of study fitted pharmacists for their life work.

As this talk was concluded a "pharmacist alive and healthy" (a young man had taken the place of the dummy) sprang from the operating table amid the great applause of the audience.

This completed the program of the Papers and Queries Committee and Chairman Rimmer and his associates were extended the enthusiastic thanks of the audience.

The meeting adjourned.

FIFTH SESSION

The fifth and final session was called to order by President Ferrell at two o'clock Wednesday afternoon.

The first order of business was the report of the Resolutions Committee.

Chairman Goode moved the adoption of recommendations embodied in the President's Address. These proposals appear on page 146, and were endorsed by the Committee.

The motion was carried.

Chairman Goode moved the adoption of the following resolution recommended by the Committee.

MILLER-TYDINGS BILL

Whereas, the sale of standard advertised brands of merchandise, by reason of their quality, have grown in volume and favor with the public in preference to unknown and unadvertised brands, and,

Whereas, this large volume of business has attracted the attention of all unfair and dishonest manufacturers and distributors who in their greed for profit have flooded the country with counterfeit—imitations of many well known brands, and,

Whereas, the public is defrauded through their purchase, and the manufacturer suffers because he loses the profit on the sale of the counterfeit or imitation which is supplied in lieu of the genuine together with the loss of good will and prestige of his quality product by reason of the inferior quality of the counterfeit, and

Whereas, the principal method of disposing of these counterfeit products is to offer them as bait or loss leaders at a fraction in some instances of the cost of the genuine article, and

Whereas, this practice has the effect of injury to the reputable dealers who handle only the genuine articles, and

Whereas, the public is not expert enough in their purchase to distinguish the difference between the genuine article and the counterfeit, and

Whereas, the sale of counterfeit merchandise is spreading into all lines of business handling standard advertised brands because it is cheaper to imitate brands with a large public demand than it is to create a market for a quality product through initiative and fair dealing, and

Whereas, the manufacturers of standard advertised brands of merchandise desire to protect their good will and all reputable dealers, and

Whereas, forty states, including North Carolina, have passed legislation known as Fair Trade Acts, which permit a manufacturer to establish a fair price for his own product below which the genuine article cannot be sold, and

Whereas, it seems to be the only method through which the false representation of the counterfeit can successfully be prevented, and

Whereas, it is necessary to amend the Sherman Anti-Trust Law to effect a proper functioning of these state laws, and

Whereas, such an amendment known as the Miller-Tydings Act is now before the Congress for passage, and,

Whereas, the President of the United States has indicated his opposition to the enactment of the proposed measure, and

Whereas, it is the belief of this Association that he has not been fully informed as to the merits and needs of the passage of the Act, therefore,

Be it Resolved, that the North Carolina Pharmaceutical Association Assembled in Raleigh, North Carolina, May 13, respectfully calls the attention of the President to the merits of the legislation and to the hearings and final report of the NRA on the sale of counterfeit merchandise and the use of loss leaders as unfair merchandising practices and their resultant injury to both the public and the small merchants in all lines, and

Be it Further Resolved, that we hereby respectfully request his endorsement of the Miller-Tydings Act and assistance in its immediate passage by the Congress now in session.

The resolution was adopted.

Chairman Goode moved the adoption of the following resolution recommended by the Committee.

JOHN GROVER BEARD

Whereas, our Association has enjoyed great benefit through the long service of Secretary John Grover Beard and by reason of his unusual ability, his capacity for leadership, his patience and tolerance in successfully solving the many different problems that have faced our Association during his tenure of office, and

Whereas, Secretary Beard is an outstanding national figure in Pharmacy by reason of his unusual and exceptional ability, and

Whereas, it is the desire of this Association to express in some manner its deep appreciation of his services, therefore

Be it Resolved, as an expression of our esteem and appreciation of our beloved secretary, that a Committee be appointed and empowered to select and present a suitable token to him to mark his 25 years of unselfish service as secretary of this Association.

Be it Further Resolved, that a copy of this resolution be spread upon the permanent records of the Association, that a copy be forwarded to Secretary Beard, who is recovering from a recent illness, and that it be accompanied by suitable expression of appreciation from our President.

The resolution was enthusiastically adopted. (Later in the session President Ferrell appointed as a committee to arrange a suitable gift for Secretary Beard, Messrs. J. A. Goode, *Chairman*, R. A. McDuffie, and S. E. Welfare.)

Chairman Goode moved the adoption of the following resolution recommended by the Committee:

ATTORNEY F. O. BOWMAN

Whereas, the North Carolina Pharmaceutical Association has enjoyed the benefits from the able services and counsel of Frederick O. Bowman, General Attorney of the Association for the past 17 years; and,

Whereas, at the recent late session of the North Carolina General Assembly our Legislative Committee observed the extraordinarily fine work of Attorney Bowman, both in behalf of the professional status of pharmacy on the one hand and the public health and general benefit on the other; therefore,

Be it Resolved, that the North Carolina Pharmaceutical Association, in convention assembled, does hereby express its sincere thanks to Attorney Bowman for his able and unselfish service in behalf of the membership of our Association. And be it,

Further Resolved, that a copy of this resolution be spread upon the minutes of this meeting and filed in the permanent records of the Association; and that a copy be presented to Attorney Bowman by the President of the Association.

The resolution was adopted.

Chairman Goode moved the adoption of the following resolution recommended by the Committee:

SECRETARY JOHN W. DARGAVEL

Whereas, the general usefulness of the National Association of Retail Druggists has been so improved as to bring great benefits to the retail drug industry in general and the independent retail druggists in particular, and

Whereas, the growth and influence of this organization to its present state of influence and efficiency has been due, primarily, to the able leadership of Secretary John W. Dargavel; and,

Whereas, it is the desire of the membership of the N. C. P. A. to express to Secretary Dargavel their appreciation of his efforts and to commend his policies; therefore,

Be it Resolved, that as evidence of our approval, confidence and faith in him, we do hereby, in convention assembled, elect him as an Honorary Member of our Association.

Be it Further Resolved, that a copy of this resolution be spread upon the minutes of this meeting and that a copy, with suitable comments from our President, be forwarded to Secretary Dargavel.

The resolution was adopted.

Chairman Goode moved the adoption of the following resolution recommended by his Committee:

CHARLES B. MILLER

Whereas God, in His infinite wisdom, has removed from our midst, Charles B. Miller, of Goldsboro, North Carolina; and

Whereas, the deceased so ably and unselfishly served this Association both as its President and a member of the Board of Pharmacy Examiners; and,

Whereas, his services throughout his professional life-time and association with us of nearly forty years, was of such high character to the profession as a whole and to the membership of our Association in particular, that we desire to express our sincere and deep regret in his untimely passing and that we do here today miss his able advice and kindly help which made him outstanding in the love and esteem and respect of all our members; therefore,

Be it Resolved, that a copy of this resolution be spread upon the minutes of this meeting and that a copy be forwarded to his family.

The resolution was adopted.

Chairman Goode then presented the following resolution presented by Mr. J. C. Brantley, Jr., stating that the Committee did not feel that the recommendation came within its responsibilities:

MEMBERSHIP

To amend Article IV—Of Membership-Sec. 4 to read as following:

Every Registered or Assistant Pharmacist member shall pay into the hands of the Treasurer the sum of five dollars as his yearly dues not later than Jan. 30 for that year and all other members the sum of ten dollars with the exception that members of a Student Branch shall pay one dollar.

No action was taken on the resolution.

Chairman Goode then read the following resolution submitted by Mr. H. G. White:

DRUG STORE OWNERSHIP

Resolved that the N. C. P. A. request the North Carolina Board of Pharmacy to require their Inspectors to ascertain the ownership of each drug store visited as to the percentage of stock owned by one or more licensed druggists, and that this information be furnished the CAROLINA JOURNAL OF PHARMACY for publication; the request not to include drug stores in towns of five hundred inhabitants or less.

The Committee felt that this resolution should be turned over to the Board of Pharmacy and it was accordingly placed in the hands of that body.

At this point President Ferrell recognized Secretary J. G. Beard, who had just come into the room, and presented to him a handsome Florentine leather desk file as a token of appreciation from the druggists of Raleigh.

Secretary Beard graciously acknowledged the gift, and stated that it had been impossible for him to stay away from the meeting, so he had hurriedly made the trip from Florida to be present.

At this point Mr. Stowe made a motion that State Senator Kelly E. Bennett and Representative R. T. Fulghum be made Life Members of the Association in appreciation of their services to pharmacy in the General Assembly.

The motion was carried.

The report of the U. N. C. Visitation Committee was called for and as Chairman F. F. Lyon had been compelled to return home, it was read by Mr. J. C. Brantley, Jr.

REPORT OF THE U. N. C. VISITATION COMMITTEE

The North Carolina Pharmaceutical Association School of Pharmacy Visitation Committee met with the Faculty and Senior students of the Pharmacy School in Howell Hall on April 20, 1937, a full committee being present.

A morning session was held with the Pharmacy Faculty. In the absence of Dean Beard, Professor Rose outlined the work which is now being offered by the School.

The building and its equipment was inspected and found in very good condition. The University has greatly improved the building by refinishing the floors and painting the interior.

The Association is quite fortunate in having the following personnel in the School of Pharmacy: H. M. Burlage, M. L. Jacobs, Acting Dean I. W. Rose, R. W. Clark and Dean Grover Beard, all registered pharmacists and valient workers in this organization, and we should do all in our power to give these men our undivided support.

Your Committee were the guests of the Pharmacy Faculty at lunch in Swain Hall and after a most delightful meal returned to the Pharmacy Building to complete their meeting. Members of the Senior Class, without instructors, were called upon for suggestions, ideas and criticism, if any. In the discussion which followed two good suggestions were offered and your Committee feels that they should be recommended to the Association.

Recommendations:

1. That a model drug store, fully equipped, would be a valuable addition to the Pharmacy School for the purpose of training and instruction.

2. That the University establish a central supply room in the Pharmacy building for the distribution of laboratory equipment and supplies, thereby saving time and duplication of equipment.

(Signed) F. F. LYON, *Chairman*,
P. D. GATTIS,
D. D. HOCUTT,
I. T. REAMER,
J. C. BRANTLEY, JR.

The report was accepted with thanks.

Mr. R. R. Copeland moved that a committee be appointed by the President to see what could be done to carry out the recommendations embodied in the report of the Visitation Committee.

The motion was carried.

President Ferrell appointed Mr. R. R. Copeland, chairman of this committee.

The report of Assistant Secretary-Treasurer Chas. M. Andrews was called for.

Mr. Andrews was so busy at the registration desk that he was unable to present his report in person, but sent word that 373 members had registered, 384 visitors, and 320 members of the T.M.A. and their guests. The registration had not been completed at that time.

The report of the Committee on Time and Place of Next Meeting was called for.

Chairman Goode stated that the Committee recommended Asheville as the meeting place for 1938.

Mr. Copeland moved the adoption of the Committee report, stating that at the 1936 convention the Association had assured Asheville druggists that the meeting would be held in their city in 1938.

The motion was carried.

Upon request, the report of the Nominating Committee was presented by Chairman R. A. McDuffie. The following names were submitted as nominees for office for the year 1938-39, to be elected by mail ballot:

For President:

D. L. Boone, Durham.
C. C. Fordham, Jr., Greensboro.

For First Vice-President:

Phil Gattis, Raleigh.
D. D. Hocutt, Henderson.

For Second Vice-President:

Jos. Hollingsworth, Mount Airy.
R. E. Kibler, Morganton.

For Third Vice-President:

Carl T. Durham, Chapel Hill.
I. T. Reamer, Durham.

For Secretary-Treasurer:

J. G. Beard, Chapel Hill.
J. L. Holshouser, Chapel Hill.

For Member of the Executive Committee for Three-Year Term:

R. P. Rogers, Durham.
P. J. Suttlemyre, Hickory.

The report of the Nominating Committee was accepted.

The election of a member of the Board of Pharmacy was the next order of business.

Mr. Stowe placed in nomination Mr. R. A. McDuffie to succeed himself as a member of the Board stating, "I don't think I know of a man in the Association better qualified for the job than Mr. McDuffie. He is not only eminently fitted for the task, but he is interested in the work." Mr. Eubanks seconded the nomination, a motion was made that the nominations be closed, and Mr. McDuffie was elected by a rising vote.

The next order of business was the installation of officers for the year 1937-38. These officers are:

President: P. J. Suttlemyre, Hickory.

First Vice-President: C. C. Fordham, Jr., Greensboro.

Second Vice-President: J. C. Brantley, Jr., Raleigh.

Third Vice-President: Jos. Hollingsworth, Mount Airy.

Secretary-Treasurer: J. G. Beard, Chapel Hill.

Member of the Executive Committee for a Three-Year Term: W. C. Ferrell, Nashville.

As each new officer was presented he pledged his best efforts in carrying out the duties of his office.

In taking over the presidential chair President Suttlemyre made a very happy speech pleading for the co-operation of each and every North Carolina druggist; and expressing his appreciation for the wonderful entertainment provided for the Raleigh convention. He urged the younger pharmacists to take an active part in Association work and paid tribute to those older members who have "fought our battles for many years." In conclusion, he expressed his appreciation for his elevation to the presidency, urged his listeners to attend the 1938 convention, and to bring with them a competitor or a neighbor druggist.

Upon the motion of Mr. Goode, the thanks of the Association were extended to the druggists of Raleigh, to the press, to the Traveling Men's Auxiliary, to the local ladies, and to all who had contributed toward making the convention a success.

President Suttlemyre recognized various members and each responded with remarks appropriate to the occasion.

There being no further business, the convention adjourned *sine die*.

(Signed) I. W. ROSE,
Acting Secretary-Treasurer.

ENTERTAINMENT FEATURES

The entertainment features of the Raleigh convention were varied and delightful. An opening ball was given on Monday evening by the druggists of Raleigh in honor of the Association, the T.M.A., and the Women's Auxiliary. On Tuesday morning there was a bridge party and luncheon for the ladies at the Women's Club provided through the courtesy of the Pine State Creamery. Attractive corsages were given to each guest and valuable prizes were awarded. In the afternoon Mrs. Clyde Hoey entertained the ladies at a tea at the Governor's Mansion. At midday a stag buffet luncheon was given the men attendants through the courtesy of Mr. Garland C. Norris. Everyone registered for the convention was entertained by the W. H. King Drug Co. at a barbecue at the Memorial Auditorium in the late afternoon. This was followed by a dance given at the Sir Walter by the Capudine Chemical Co. Wednesday morning Southern Dairies entertained the ladies at the Sir Walter Hotel with a bridge party and luncheon. Attractive prizes were again awarded. In the afternoon they were tendered a ride around the city by the Atlantic Tobacco Co. There was a golf tournament for the men in the afternoon given by the White Dairy Products Co. Several prizes were awarded. The convention closed with the entertainment given by the Traveling Men's Auxiliary. This event was held in the Memorial Auditorium and consisted of a buffet supper, floor show, and dance.

THE CONSTITUTION AND BY-LAWS

CONSTITUTION

ARTICLE I—NAME

This Association shall be called the North Carolina Pharmaceutical Association.

ARTICLE II—OBJECT

The aim of this Association shall be to unite the reputable pharmacists and druggists of this State for mutual assistance, encouragement, and improvement, and to advance the science and art of pharmacy, and thereby restrict the dispensing and sale of medicine to properly qualified pharmacists and druggists.

ARTICLE III—MEMBERSHIP

This Association shall consist of active, associate, life and honorary members.

ARTICLE IV—OFFICERS

The Association shall have the following officers: A President; three Vice-Presidents; a Secretary-Treasurer; an Assistant Secretary-Treasurer; a Local Secretary; and an Executive Committee of seven members, all of whom shall hold office until their successors are elected and have qualified. The President, three Vice-Presidents, the Secretary-Treasurer, and one member of the Executive Committee shall annually be

elected by ballot. The Assistant Secretary-Treasurer and the Local Secretary shall be elected annually by the Executive Committee. The President, two ranking Vice-Presidents, and the Secretary-Treasurer shall be *ex-officio* members of the Executive Committee.

(Amended 1930.)

ARTICLE V—AMENDING CONSTITUTION

Every proposition to alter or amend this Constitution shall be submitted in writing and received at an annual meeting, and may be voted on at the next annual meeting, when, upon receiving a vote of three-fourths of the members present, it shall become a part of the Constitution.

The By-Laws may be altered or amended by a submission of the proposed change at one session and a favorable vote of three-fourths of the members present at a succeeding session of the same regular meeting.

(Amended 1935.)

BY-LAWS

ARTICLE I—ELECTION OF OFFICERS

Section 1. A Nominating Committee of seven members shall be annually chosen by the President charged with the duty at each annual convention of selecting candidates for the offices of President, three Vice-Presidents, Secretary-Treasurer, and one member of the Executive Committee.

(Amended 1930.)

Sec. 2. The Nominating Committee shall submit at the last session of each annual convention the names of two or more persons as candidates for each of the offices of President; First Vice-President; Second Vice-President; Third Vice-President; Secretary-Treasurer, and one member of the Executive Committee. These names are to be submitted by the Secretary-Treasurer by mail to every member of the Association within two months after he receives them, together with the request that the members indicate their preference on a ballot enclosed for that purpose, and return the same by mail within one month.

(Amended 1930.)

Sec. 3. The ballots received as indicated in the preceding article are to be sent by the Secretary-Treasurer to a Board of Tellers, composed of three members to be appointed by the President, who shall count as votes in the annual election only those ballots received from members whose dues have been paid for the current year, and who in turn shall certify to the Secretary-Treasurer the result of the election, after which the latter shall be published.

Sec. 4. The officers thus elected by a plurality of the votes cast shall be installed at the final session of the next annual meeting.

(Added 1927.)

ARTICLE II—DUTIES OF OFFICERS

Section 1. The President shall preside at all meetings, and administer the rules of order usual in deliberative assemblies. He shall nominate all special committees, except a majority of the members present resort to balloting or other means. He shall sign the certificates of membership and countersign all orders upon the Secretary-Treasurer. He shall present at each annual meeting a report of the operations of the Association during the year and suggest such subjects for its benefit as he may deem worthy of notice.

Sec. 2. The Vice-Presidents shall in case of temporary absence or inability of the President to serve, perform his duties in the order of their names. In case of the death, resignation, removal from the State, or disability of any officer or member of the Executive Committee, the Executive Committee shall be empowered to fill the vacancy and the person so elected shall serve until his successor has been regularly elected and qualified.

(Amended 1931.)

Sec. 3. The Secretary-Treasurer shall keep a fair and correct record of all the proceedings of the Association. He shall keep on file all papers and reports read. He shall be charged with all correspondence, and with the editing, publishing and distributing of the Proceedings of the Association, under the directions of the Executive Committee. He shall notify all members four weeks in advance of each annual meeting, and at each annual meeting render a report of the duties performed by him since the last annual meeting. He shall furnish the

Chairman of every Special Committee with a list of its members. He shall be *ex-officio* a member of the Executive Committee.

Sec. 4. The Local Secretary shall act under instructions from the Secretary-Treasurer.

Sec. 5. The Secretary-Treasurer shall collect and have charge of all funds of the Association. He shall give bond in the sum of one thousand dollars for the faithful performance of his duties. The bond must be acceptable to the Executive Committee and placed in the custody of the President, who shall deliver it to his successor. He shall hold and issue the certificates of membership. He shall report to the Executive Committee, previous to each annual meeting, the names of those members who have failed to pay their dues for two successive years. He shall keep a list of the names, residences, and dates of entrance of each member, and furnish a list of the same at the close of each annual meeting for publication. He shall preserve all applications for membership. He shall pay all bills when countersigned by the President, and at each annual meeting render an itemized statement of his account.

Sec. 6. The Assistant Secretary-Treasurer shall aid the Secretary-Treasurer in the performance of his duties, and in the absence of the latter shall serve in his stead.

(Added 1924.)

ARTICLE III—OF COMMITTEES

Section 1. There shall be five standing committees; An Executive Committee of seven members; a Committee on Papers and Queries; a Committee on Trade Interests and a Committee on Practical Pharmacy and Dispensing; each to consist of three members; and a Resolutions Committee of five members; all to be annually elected or appointed, according to the will of the Association.

(Amended 1924.)

Sec. 2. The Executive Committee is charged with the following duties: the annual revision of the roll of members; the investigation of applications for membership; the publication and distribution to all members of the annual proceedings; the reporting at each annual meeting of members in arrears for two years; the preparation of appropriate notices of deceased members; and it shall also have general charge of and final authority over all affairs of the Association which are not specifically provided for elsewhere in the By-Laws, and report in writing annually its complete proceedings to the Association.

(Amended 1924, 1925.)

Members of the Executive Committee, other than members *ex-officio*, shall be elected to serve for a term of three years.

(Added 1930.)

Sec. 3. The Committee on Trade Interests shall consider all matters of a trade or commercial nature referred to them, and render a report thereon at such time as may be directed. They may make annual reports and suggest remedies of such trade or commercial irregularities as they may deem worthy thereof.

Sec. 4. The Committee on Papers and Queries shall receive all papers or essays for the Association, and designate which of them shall be read at length and which by title. They shall, in connection with the Secretary-Treasurer arrange the time which may be most appropriate and convenient for presenting them. They shall annually report within three months after their election or appointment a proper number of questions of scientific and practical interest, the answer to which may advance the interest of pharmacy; and shall procure the acceptance of as many such questions for investigation and reply as may be practicable; and in other ways induce the presentation of papers and essays.

Sec. 5. The Committee on Practical Pharmacy and Dispensing shall present to each convention scientific papers for study. They shall also bring before the delegates the experiences of druggists with every-day problems in the laboratory, in prescription compounding, and in research work.

(Added 1924.)

Sec. 6. The Committee on Resolutions shall meet together before each convention and decide on matters upon which the organization should take a public stand. They shall then present to the delegates in regular session a carefully thought out program which may be accepted, amended, or rejected as

the collective judgment of the convention may decide.

(Added 1924.)

ARTICLE IV—OF MEMBERSHIP

Section 1. Every pharmacist and druggist residing in the State, of good moral standing, who is registered or is eligible to registration as a Registered Pharmacist under the Pharmacy Act of this State, of which satisfactory evidence shall be produced or shown to the Executive Committee, may become a member of this Association.

Any unregistered pharmacist, residing in the State, who possesses license as an Assistant Pharmacist, or who has had not less than three years experience in compounding drugs, or who has graduated from a reputable college of pharmacy, may, upon furnishing proof of his eligibility, become an associate member subject to the same fees and regulations that govern registered members. Associate members may not hold office, but may enjoy all other privileges of membership.

(Amended 1925.)

Any member of the Student Branch of the Association, upon furnishing proof of his eligibilty, may become an associate member of the Association. Such a member may not hold office or vote for officers but may enjoy all other privileges of membership.

(Added 1936.)

Sec. 2. Any person eligible to membership may apply in writing, with the indorsement of two-members in good standing, to any member of the Executive Committee, who shall report his application to said Committee; if, after investigating his claims, they shall approve his election, they shall, at the earliest time possible, report his name to the Association, and he may be elected by a two-thirds vote of the members present on ballot.

Members may also be admitted at any time by making application to the Secretary-Treasurer, with the endorsement of two members in good standing and accompanied by the initiation fee and dues for a year, said application to be approved by the Secretary-Treasurer and Chairman of the Executive Committee, when the membership certificate will be issued. Those members so admitted between June 1 and January 1 shall be considered as having paid dues up to May 31 of the following year. Those admitted between January 1 and June 1 shall be considered as having paid up to May 31 of the following year.

(Amended 1915 and 1924.)

Sec. 3. No person shall be considered a member of this Association until he has signed the Constitution and By-Laws and paid into the treasury the sum of $1 as an initiation fee, also, the annual contribution for the current year. All persons who become members shall be considered permanent members, but may be expelled for improper conduct by a vote of three-fourths of the members present at any annual meeting.

Sec. 4. Every member shall pay in advance into the hands of the Secretary-Treasurer the sum of ten dollars as his yearly contribution, except that those not financially interested in a drug business shall pay four dollars, and except that members of a Student Branch shall pay one dollar.

(Amended 1936.)

Any one in arrears at any annual meeting shall not be entitled to vote, and any one neglecting to pay his annual dues for two successive years shall be liable to lose his membership. Members complying with the preceding section of this article are entitled to certificates of membership, signed by the President, a Vice-President, and the Secretary-Treasurer. Ex-members, who are so from omissions to pay their dues, desiring to re-unite with the Association, may do so by applying in writing to the Secretary-Treasurer and paying into the funds of the Association the sum of two years' dues when they were members and the dues for the current year; whereupon their names shall be replaced upon the roll.

(Amended 1924, 1933.)

Sec. 5. Any member, not in arrears, moving to another State and once in two years reporting to the Secretary-Treasurer his address, shall be regarded as a non-resident member of this Association, and it is hereby provided that such failure to report shall be sufficient warrant for the Secretary-Treasurer to drop the name of such non-resident member from the roll of membership. Non-resident members shall not be eligible to hold office nor be required to contribute to

the funds of the Association, but they shall have the privilege of attending the meetings and participating in the deliberations.

Sec. 6. A registration fee shall be paid by each person participating in the affairs of the annual convention. The amount of such fee shall annually be fixed by the Executive Committee.

(Added 1924.)

Sec. 7. Any regular member in good standing is eligible for a life membership and thereafter be exempt from all future annual dues. The cost of such a membership may be changed from time to time upon recommendation of the Executive Committee provided each such change recommended is approved by a three-fourths vote of the members present at a regular meeting, and provided further that the sum shall never be less than fifty dollars. The present fee shall be one hundred dollars.

(Amended 1920, 1936.)

ARTICLE V—OF MEETINGS

Section 1. The meetings shall be held annually, or from time to time, as the Association may determine, provided that in case of failure of this from any cause the duty of calling the Association together shall devolve upon the President, or on the Vice-Presidents, with the advice and consent of the Executive Committee. Special meetings may be held upon the written request of fifteen members, which shall state the purpose thereof, and only such matters shall be considered at the meeting.

(Amended 1914.)

Sec. 2. At the opening of each annual meeting, in the absence of the President, or Vice-Presidents, one of the Executive Committee shall take the chair. In the absence of all, a President *pro tempore* shall be elected by the members present. In the absence of the Secretary-Treasurer, the presiding officers shall appoint a Secretary *pro tempore*.

Sec. 3. Fifteen members constitute a quorum.

ARTICLE VI—OF BRANCHES

Section 1. There shall be a Student's Branch within the Association, the membership of which shall be composed of and limited to regularly enrolled students in the School of Pharmacy of the University of North Carolina. The Branch must organize itself, elect a president, a secretary, and a treasurer. These officers shall be responsible to the Secretary-Treasurer of the Association for funds collected as annual dues. It shall have a Constitution and set of By-laws that will be approved by the Executive Committee of the Association. No action taken by such Branch shall bind the Association in any way save when a proposed action is submitted as a recommendation to the Executive Committee prior to the annual meeting. If the Executive Committee gives its approval the recommendation may be submitted first to the general membership at a regular meeting and then assigned to the Committee on Resolutions for study and report in the usual manner.

Sec. 2. When a member of the Student Branch becomes licensed as a pharmacist or becomes eligible for license he may be admitted to regular membership, provided he pays the additional fees required of such a membership, and provided he submits satisfactory evidence in writing to the Executive Committee of his eligibility for such a membership.

(Added 1936.)

ARTICLE VII—OF DELEGATES

Section 1. The President shall annually appoint five delegates to the American Pharmaceutical Association; five to the National Association of Retail Druggists; and three to the North Carolina State Medical Society. The delegates shall present their reports at the next annual meeting of the Association. Delegates shall be entitled to appoint alternates.

ARTICLE VIII—ORDER OF BUSINESS

1. Roll Call.
2. Reading of minutes.
3. Election of new members.
4. Presentation of new members present.
5. Presentation of visiting delegates, etc.
6. Reports of officers.
7. Reading of communications.
8. Reports of standing committees.
9. Miscellaneous business.
10. Unfinished business.
11. Election of officers.
12. Presentation of new officers.
13. Adjournment.

ROLL OF MEMBERS

An asterisk (*) before a member's name indicates attendance at the Raleigh convention.
A dagger (†) before a member's name denotes both life and charter membership.
Names of life members are printed in small capitals.
Names of charter members are printed in *italics*.
The date following a member's name indicates years of affiliation.

A

Abernethy, John Graham (1917)....1932 Elkin
Adair, Walter Holmes (1924)....1936 Roxboro
*Adams, Edward Clarence....1910 Gastonia
Adams, Eugene Edgar (1924)....1933 Lincolnton
*Adams, Wilbur Royster....1933 Angier
Adams, Will Johnson....1936 Newland
Ahrens, Adolph George....1926 Wilmington
Aiken, Leonard Walter....1917 Asheville
Airheart, Walter Thurston....1936 Mars Hill
Alexander, Oscar Taylor (1912)..1933 Waynesville
Allen, Charles Henry....1920 Winston-Salem
Allen, H. H....1917 Cherryville
Allen, Wm. D....1936 Old Fort
Anderson, Joe (1913)....1924 New Bern
Andes, Garrette Earl....1929 Wadesboro
*Andrews, Charles M....1907 Burlington
*Andrews, Richard Homer....1915 Burlington
Andrews, Wesley Thompson....1922 Goldsboro
*Arnold, Brodie Duke....1934 Cary
Arps, Ernest Guilford....1926 Plymouth
Austin, Beverly Newton....1928 Shelby

B

*Bain, Jones Douglas....1925 Clayton
*Baker, Walter Presley....1922 Raeford
*Ballew, James Gordon....1917 Lenoir
Barbour, Joseph Parker....1928 Burlington
Barefoot, Lexie Glenn....1934 Canton
Barger, Calvin Nicholas....1928 Oakboro
Barnhardt, Manlus Ray....1929 Rockwell
Barrett, Raymond Ellis....1919 Burlington
*Baucom, Alfred Vernon....1906 Apex
*BEARD, J. G. (1923)....1908 Chapel Hill
*Beddingfield, Chas. Herman....1919 Clayton
*Beddingfield, Edgar T....1917 Clayton
*Bell, Frank Roland....1924 Beaufort
Bell, Henry Clay....1936 Bessemer City
*Bell, Lee Roy....1936 Wallace
Bender, Walter Meares K....1928 Fayetteville
Bennett, A. McDonald (1912)....1933 Bryson City
BENNETT, KELLY EDMUND (1937)....1912 Bryson City
Benson, Ernest Stuart....1936 Wilmington
BERNARD, GERMAIN (1933)....1904 Durham
*BEST, JOHN HARPER (1936)....1923 Greensboro
Bigham, Russell Hemphill....1936 Salisbury
Bilbro, Quinton Trotman....1924 West Asheville
Bingham, William Hunter....1927 Concord
Birmingham, John S. (1913)....1933 Hamlet
*Bissette, Paul Branch....1924 Wilson
Black, Oliver Randolph....1927 Bessemer City
BLAIR, ROCHELLE KENT (1933)1919 Charlotte
Blanton, Charles Donald....1928 Kings Mountain
Blue, Daniel Adolph....1926 Carthage
Bolton, Robert Baugham....1934 Rich Square
Boon, W. J....1904 Mount Olive
*Boone, D. Leonard....1905 Durham
*Bradshaw, Edw. Luther....1927 Kinston
Bradsher, Wm. D....1928 Yanceyville
*Brame, Maurice Milam, Jr....1936 Durham
Brame, Robert Marvin....1901 N. Wilkesboro
Brame, Wm. Anderson....1913 Rocky Mount
*Brantley, John C....1917 Raleigh
*Brantley, John Calvin, Jr....1930 Raleigh
*Brantley, Paul Clayton (1916)...1933 Wendell
Brewer, Stroud Otis....1915 West Durham
Brinkley, James Hackburn....1923 Rocky Mount
Brison, John Edgar....1924 Gastonia
Bristow, Ellie Burton (1924)....1936 Rockingham
Brodie, Thomas Lewis....1930 Sanford
Brooks, Frank Gibbons....1921 Siler City
Brookshire, Guy Elliott....1919 West Asheville
Brookshire, Lloyd Plemmons....1924 Asheville
Brown, Bonnie Curlee....1931 Elkin
Brown, James Dulon (1916)....1934 Garner
Brown, Joseph Key....1913 Greenville
Browning, David Benjamin....1929 Rocky Mount
Buchanan, Elmer William....1935 Greensboro
Buchanan, Robt. Augustus....1935 Greensboro
*Buffaloe, John Mack (1924)....1933 Raleigh
Bühmann, Walter L. (1908) (1924)....1935 Biltmore
*Bunch, Luther Elmo....1934 Aulander
*Bunn, Richard Speight....1936 Rocky Mount
*Burgiss, Thos. Roy....1926 Sparta
*Burlage, Henry Matthew....1934 Chapel Hill
Burnett, John Paul (1918)....1930 Whitakers
Burrus, Samuel Brainard (1924)....1934 Canton
*Burt, Milton Stanley....1930 Oxford
Burwell, W. A....1919 Raleigh
Butler, Alman Byron (1922)....1933 Clinton
Bynum, Carney Washington....1928 Greenville
*Byrd, Clement (1905)....1935 Princeton

C

Cagle, Carlus Vann....1927 Greensboro
Cain, Charles Macbeth....1931 Henrietta
Caldwell, Paul Grier....1922 Gastonia
Cameron, Wm. Lauchlin....1933 Coats
Campbell, Francis Earle....1927 Hamlet
Campbell, Howard Turner (1925)....1933 Maiden
Campbell, Rowe B....1918 Taylorsville
Canaday, Ralph Clarence....1913 Four Oaks
Capehart, Cullen Tucker....1920 Charlotte
*Carroll, Wm. Wright....1934 Dunn
CARTER, SAMUEL (1918)....1915 Salisbury
*Cecil, Aros Coke....1919 High Point
Champion, Herbert Otis....1926 Waynesville
Chandler, Emmett Owen....1930 Leaksville
Chandler, Herbert C. (1927)....1937 Charlotte
Cheek, Germain Bernard (1926)1934 Asheville
Cherry, Jas. L....1925 Asheville
*Civil, John Keough....1928 Charlotte
Clapp, Ernest Bernard....1936 Newton
Clark, Claude Baxter....1924 Williamston
*Clark, Claude Baxter, Jr....1935 Williamston
Clark, Samuel Gordon....1936 Raleigh
Clayton, Albert Winfrey, Jr....1926 Durham
Cline, Clement Eugene....1924 Hendersonville
*Cline, Frederick Herman....1920 Charlotte
Cline, Martin Luther....1933 Granite Falls
COBB, CLARENCE HARPER (1936)....1933 Durham
Coble, James Clifford....1932 Greensboro
Cochrane, Arthur Linwood....1937 Jackson
Cole, Thos. Reid....1917 Pinehurst
*Compton, James Wesley....1925 Salisbury
*Connell, Jas. Beardsley....1930 Henderson
*COPELAND, ROBT. R. (1925)....1917 Ahoskie
*Coppedge, J. Benj. (1913)....1922 Raleigh
*Coppedge, James William....1915 Raleigh
Cornelius, R. E....1932 Greensboro
*Cornwell, Amos Halsted....1937 Morganton
*Cornwell, George Thomas....1936 Morganton
*Costner, Beverley Pulaski....1910 Lincolnton
*Council, Commodore Thos....1915 Durham
Cox, Carolyn Clarice....1934 Greensboro
Crabtree, G....1915 Raleigh
*CRABTREE, W. A. (1917)....1915 Sanford
Craig, Ray Palmer....1934 Charlotte
Crawford, Edgar P....1919 Lenoir
*Creech, Leonard Ralph....1934 Henderson
*Creech, Wm. H....1933 Selma
Crissman, Uba Frank....1935 Lexington
*Crumpler, Leonard Hycienth....1936 Sanford

Crutchfield, Thomas Garrett (1920)....1933 Greensboro
Curry, Clayton Smith....1934 Kinston
Curtis, Jas. Richard....1929 Bessemer City
Curtis, Rufus Harrison (1924)..1934 Rowland
Curtis, Tyson Alexander....1936 McBee, S. C.

D

Dailey, R. I....1919 Reidsville
Daniel, Elbert C....1916 Zebulon
Darlington, James Manly....1924 Winston-Salem
DAVID, DAVID RAMSEY (1936)...1926 Williamston
Davis, Hamilton Ewart....1927 Andrews
Davis, Jos. Gomer....1927 Spindale
Davis, Junius W....1919 Edenton
Dawson, Milton Piere (1920)....1937 Rocky Mount
Day, Lewie Griffith....1930 Spruce Pine
Dayvault, Frank Wilson....1929 Lenoir
Deal, Harland Murlee....1926 Lenoir
Dees, Fred....1919 Burgaw
Dees, Robt. Edw. Lee....1920 Wallace
Dill, Geo. W., Jr....1927 Morehead City
Dinwiddie, Paul Holmes....1936 Asheville
Dodd, C. N....1936 Raleigh
Dosher, George Rufus....1936 Southport
Dover, Hugh Curtis (1921)....1937 Winston-Salem
Dowdy, David Astor....1918 High Point
DRIGGERS, EARLE (1936)....1925 Pilot Mountain
Dukes, Marion Heyward....1926 Durham
Dunn, Robert A....1904 Charlotte
Durham, Carl Thomas....1918 Chapel Hill

E

Edwards, Charles Ruffin....1935 Burlington
Edwards, Otho Crowell....1922 Raleigh
Edwards, Snowdie McG....1919 Ayden
Edwards, Thos. Northey....1919 Charlotte
Eldridge, Julius....1922 Greenville
Elkins, Van Wyche B. (1915) (1929)....1935 Greensboro
Elliott, Augustus Green....1915 Fuquay Springs
Elson, John Ross....1932 Enka
Etheridge, Samuel Bushell....1917 Washington
Etheridge, Sidney Gladstone....1913 Elizabeth City
Etheridge, Thomas Jarvis....1920 Oxford
Eubanks, Clyde L....1913 Chapel Hill
Eubanks, James Norwood....1917 Greensboro
Evans, Jas. Edward....1935 Canton
Evans, Wm. Bryant....1924 Enka

F

Farrington, John Vanstory....1926 Hickory
Feagin, E. L....1928 Hendersonville
Ferguson, John Stratford....1929 Raleigh
FERRELL, WESSE CONWAY (1933)....1920 Nashville
Fetzer, Frank Goodson....1922 Wadesboro
Fields, James Thaddeus, Jr....1917 Laurinburg
Fisher, Lester....1920 Statesville
Fordham, Christopher C....1897 Greensboro
*Fordham, Christopher C., Jr....1925 Greensboro
*Forrest, Bedford Broiser....1934 Hillsboro
Foster, Caney....1913 Weldon
Foster, Dan Wm....1927 West Asheville
*Fox, Charles Michael....1909 Asheboro
*Fox, Howard Spencer....1937 Winston-Salem
*Fox, Ludolph Glenn (1921)....1936 Rockingham
*Franklin, Kenneth Vaden....1928 Raleigh
Freeze, R. P. (1900)....1933 Hendersonville
Frieze, William Scott....1919 Concord
*FULGHUM, RAIFORD THOMAS (1913) (1937)....1933 Kenly
*Futrelle, William Leon....1916 Wilmington

G

Gamble, John Paul....1921 Monroe
Gardner, Mattie Smith....1926 Charlotte
Gardner, Thos. Littleton (1908)..1934 Reidsville
Garren, Falton Oats....1933 Bryson City
*GATTIS, PHILLIP D. (1929)....1922 Raleigh
*Gibson, Allison McLaurin....1925 Gibson
*Gilliam, Wade Axom....1925 Winston-Salem
*Gilliken, Claude Elton....1935 Kenly
*Glass, Patrick Gray....1926 Kannapolis
*Glenn, Arthur Leon....1925 Derita
Glenn, Eric Faulkner....1932 New Bern
*Glenn, Jamerson Samuel....1925 Mount Olive
*Glenn, Roland A....1936 Mount Olive
*GODWIN, C. F. (1934)....1933 Pine Level
Gooch, Roland Louis....1922 Oxford
*GOODE, J. A. (1919)....1911 Asheville
Goodrum, C. S....1916 Davidson
Gordon, Thos. Wilson....1932 Thomasville
Gorham, Richard Speight....1919 Rocky Mount
*Graham, John Calhoun....1917 Red Springs
GRANTHAM, G. K. (1918)....1895 Dunn
*Grantham, George Kenneth, Jr....1926 Dunn
Grantham, Hiram....1904 Red Springs
Grantham, Leland Burt (1929)..1934 Liberty
Grantham, Lewis Irvin....1916 St. Pauls
Grantham, Reid Bridgers....1937 Red Springs
Green, Charles Frederick....1915 Wilmington
Green, John Gustavus (1919)....1934 High Point
Greene, Herbert Cooper....1920 Charlotte
GREYER, CHARLES PEYTON (1917)....1909 Morganton
Griffin, Brack C....1918 Huntersville
*Griffin, Octavius....1925 Roanoke Rapids
*Griffin, William Russell....1926 New Bern
Griffith, W. (1914) (1923)....1932 Hendersonville
Grimes, George David (1919)....1933 Robersonville
*Grissom, Gilliam....1922 Raleigh
*Guion, Clayton Lloyd....1921 Aberdeen
Guion, Clyde Doyle....1919 Cornelius
Guion, Howell Newton....1921 Marshville
*Guiton, John Albert....1921 Whiteville
Gurley, William Burden....1917 Windsor

H

Hair, Robert Clifton....1924 Pineville
*Hales, Ralph A., Jr....1925 Spring Hope
*Hall, James Malcolm....1922 Wilmington
Hall, James Malcom, Jr. (1928)..1937 Wilmington
Hall, John Denby....1933 Scotland Neck
Hall, Sam Cannady (1924)....1931 Oxford
Hall, Stacey Buckner....1926 Mocksville
Ham, Frank Benton....1937 Greensboro
*Ham, Thos. J., Jr....1926 Yanceyville
*†*Hancock, Franklin Wills*....1880 Oxford
Hand, Jasper Kennedy....1922 N. Charlotte
*Hardee, Aldridge Kirk....1924 Graham
*Harden, Wilkins....1937 Raleigh
*Hardwicke, St. John Hart....1924 Wake Forest
*Harper, C. P....1904 Selma
Harper, Wm. Lacy....1926 Elm City
*Harris, Joseph Claxton (1924)....1932 Durham
Harris, Tom....1934 Greensboro
Harris, Wm. B....1932 Leaksville
Harrison, Louis Swepson....1927 High Point
*Harrison, Thomas N., Jr....1937 Roanoke Rapids
*Hart, Geo. Washington....1937 Winston-Salem
Hart, John Albert....1927 High Point
Hart, L. W....1921 China Grove
*Hart, Robert Lee....1920 Southern Pines
*Hartis, Gilbert Clyde....1935 Charlotte
Harville, Reese Courts (1917)....1937 High Point
*Haupt, Edward....1925 Newton
Haywood, C. L....1910 Durham
HEDGEPETH, R. A. (1931)....1924 Lumberton
Henderson, Chas. Washington (1924)....1936 Edenton
Henderson, Guilford Elerby....1936 Mooresville
HERNDON, CLAUDE NASH (1936)....1928 Greensboro
*Herring, Needham Bridgman....1917 Wilson
Herring, Robert Roscoe....1917 Oxford
Hesterly, Louis Enloe....1914 Hendersonville
Hickman, Wilbur Leon....1934 Wilmington
Hicks, Allen Milton....1934 Charlotte
*HICKS, HENRY T. (1917)....1897 Raleigh
Hilton, Charles McLane....1908 Greensboro
*Hocutt, Delma Desmond....1920 Henderson
*Hogan, Alexander Lacy....1924 Kinston
*Hoggard, Charles Ray....1936 Durham
Holding, Thos. Elford, Jr....1936 Wake Forest
*Holland, Henry Odessa....1915 Apex
Holland, Willis Froneberger....1924 Mount Holly
*Hollingsworth, Joseph....1919 Mount Airy
*Hollowell, Wm. Clyde....1935 Greenville
Holroyd, Robt. McTerrin....1928 Whiteville
*Holt, Fred Anderson....1936 Burlington
Hood, John C....1919 Kinston
Hood, Paul C. (1913)....1937 Dunn
*Hood, Richard Thornton....1920 Kinston
*†*Hood, Thomas Ruffin*....1880 Smithfield
*Hood, Thomas Ruffin....1925 Dunn

Hooper, Fred Lambert....1934 Sylva
Horne, S. Ruffin....1920 Fayetteville
*HORNE, W. W. (1917)....1900 Fayetteville
Horsley, Howard Tate....1936 Laurinburg
Horton, Roland Wm....1936 Goldsboro
*HOUSE, JOSEPH (1935)....1924 Beaufort
Houser, Wm. Henry....1935 Cherryville
*Hoyle, Marion H....1919 Cooleemee
Hudson, Joe Parks....1925 Mooresville
Hufham, Walter....1918 Morehead City
Hughes, John Robert....1919 Madison
Huss, Kelly William....1935 Winston-Salem
Hutchins, James Alexander....1910 Winston-Salem

I

Ingram, Lawrence M. (1920)....1933 High Point
Irvin, Otho Leroy....1924 Concord

J

*Jackson, Jasper Carlton....1927 Lumberton
*Jackson, Leonidas....1924 Erwin
*Jacobs, Marion Lee....1927 Chapel Hill
JAMES ALBERT ALLISON....1916 Winston-Salem
*James, Charles Jordan....1930 Hillsboro
Jarman, J. F. (1900)....1933 Wilmington
*Jarrett, Lloyd Montaville....1922 Biltmore
Jenkins, Chas. McBride....1936 Walhalla, S. C.
*Jenkins, Sam....1929 Walstonburg
*Jernigan, Rupert....1915 Fayetteville
Johnson, Graham Page (1924)...1933 Jacksonville
JOHNSON, JAS. EDWIN....1928 Lumberton
Johnson, Roy Josiah....1924 Asheville
Johnson, Wm. Luther (1924)....1935 Gibson
*Johnson, William S....1930 Rocky Mount
Johnson, Woodrow Wilson....1935 Fuquay Springs
Joiner, Arthur Eugene....1924 High Point
Joiner, Leon B....1920 Salisbury
*Jones, Alpheus....1915 Warrenton
Jones, Dolan....1927 Monroe
Jones, John Lee....1924 Canton
*Jones, Joseph Hunter....1919 Haw River
*Jones, M. L....1937 Greensboro
*Jordan, Dillon Leroy....1921 Raleigh

K

Kearns, Thos. N....1936 Denton
Keenum, Ralph Francis....1935 Kings Mountain
*Kelly, George Carl....1928 Lillington
Kerner, Lewis Clarence....1905 Henderson
Kerr, Jas....1930 High Point
*Kibler, Ralph Emory....1922 Morganton
King, B. Frank....1928 Hickory
King, J. R....1915 East Durham
Kirby, Guy Smith, Jr....1920 Marion
Kirkpatrick, Geo. Luther....1928 Black Mountain
Knight, Robt. Seymour (1926)...1933 Columbia
Koonce, John Edw....1918 Chadbourn
Koonts, Archie Alva....1931 High Point
*Kritzer, Everett Loftus....1932 Albemarle
*Kunkle, Austin Boyd....1925 Conover

L

*LANGDON, RALPH EDWARD (1936)....1924 Maxton
*LANGDON, ROSCOE....1936 Wilmington
*Lasley, Matthew Ivey....1924 Winston-Salem
Layton, Clifford Chas....1925 High Point
Lazarus, Jos....1925 Sanford
*Lea, Lumartin John....1927 Laurinburg
*Lea, Verne Duncan....1920 Durham
*LEE, PARMILLUS A. (1918)....1906 Dunn
Leggett, W. A....1897 Edenton
*Lewis, William Clyon....1937 Kannapolis
Lewis, Wilson E....1919 Mount Olive
Libbus, Thomas Anthony....1936 New Bern
Liles, Wayland Andrew....1924 Durham
LISK, DANIEL CLYDE (1929)....1920 Charlotte
Long, Roy (1920)....1925 Brevard
Lord, Charles A....1916 Asheville
*Lutz, Horace Cleveland....1909 Hickory
Lynch, Norman Walker....1920 McColl, S. C.
*Lyon, F. F....1916 Oxford
Lyon, Robert P....1919 Charlotte

M

*McAllister, Harmon Carlyle....1936 Chapel Hill
McCollum, Numa Hill....1934 Leaksville
McCrimmon, Daniel David....1928 Hemp
McCrummen, Daniel Clayton....1932 Aberdeen
McDaniel, Paul Love....1931 Fairmont
*McDonald, Angus Henry....1927 West Durham
*McDonald, William Russell, Jr....1921 Hickory
*McDowell, Norfleet Owen (1921)1933 Scotland Neck
*McDuffie, Roger Atkinson....1915 Greensboro
McKay, Daniel McNeill....1917 Durham
McKenzie, Lacy McKinnon....1920 Lumberton
McKesson, Lewis Walton....1902 Statesville
McLean, Ellis J....1935 Durham
*McLean, George Woodrow....1937 Kinston
*McLeod, Alton Brooks....1928 Mebane
McManus, Matthew T. Yates....1933 Winston-Salem
McMillan, Benj. Frank....1932 Lumberton
McMillan, Cecil Claude....1936 Asheville
McMullan, Francis Hunter....1918 Old Fort
McNeill, Arthur Dennis....1935 Norwood
McNeill, George Raymond (1907)....1933 Whiteville
McNeill, Geo. K....1906 Rowland
McNeill, Lenwood Johnson....1936 Charlotte
Macon, Arthur Boise....1936 Mount Airy
*Malone, Charles Everett....1917 Salisbury
*Maness, Riley Colon....1935 Greensboro
Markham, George Wilbur....1929 Washington, D.
*Martin, Alfred Newman....1922 Roanoke Rapids
Martin, Sydnor L., Jr....1924 Leaksville
*Mathews, Chas. E., Jr....1919 Roanoke Rapids
Matthews, George Edgar....1931 Fayetteville
Matthews, George Washington....1922 Asheville
Matthews, Walter Forest, Jr....1937 Charlotte
MATTON, G. A. (1917)....1885 High Point
Mauney, Walter McCoombs....1928 Murphy
Medford, DeVere Keith....1928 Clyde
*Melvin, Marion Butler....1924 Raleigh
*Melvin, Perry Jenkins....1920 Roseboro
*Merrill, Earle Edwin....1935 Southern Pines
Miles, Morton Clifton....1917 Henderson
Miller, Archie James....1935 Hendersonville
Miller, Clarence Mason (1918)...1932 Rose Hill
Miller, R. E....1935 Whiteville
Millican, Alexander Graham....1921 Wilmington
Mills, John Craton....1919 Cliffside
Mills, Joseph Arthur (1922)....1932 Tabor
MISSILDINE, E. E. (1917)....1902 Tryon
Mitchell, Clarence Eugene....1934 Highlands
*Mitchell, Crudup P. (1917)....1922 Burlington
Mitchell, Franklin Troy....1924 Fairmont
*Mitchell, John D....1936 Kannapolis
*Mitchener, John A....1922 Edenton
Montague, Geo. W....1919 Durham
Mooneyham, Alvis Omega (1925)....1935 Asheville
Mooneyham, Oscar Jeter....1927 Henrietta
Moore, Andrew Leonard....1935 Kings Mountain
*Moore, Bernice Culbreth....1931 Rocky Mount
Moore, Harold Porter....1927 Charlotte
Moore, Milton Alvin....1926 Tarboro
Moore, Thomas John....1927 Wilson
Moose, George Kelly....1925 Boone
*Moose, Hoy Archibald....1927 Mount Pleasant
Moose, Walter Lee....1924 Asheville
Morrisette, Calvin Black....1919 Elizabeth City
Morrison, Matthew Stuart....1906 Wilson
Moss, Fred Morris....1935 Cramerton
Mullen, Lester Boyd....1922 Asheville
Munday, Clifton Conner....1922 Taylorsville
Munday, James Coleman (1921)1937 Salisbury
*Murphy, Chas. Lee....1917 Salisbury
Murphy, John C. (1924)....1933 Waynesville
Murr, George Frank....1931 Thomasville
Murrell, Harry Thomas....1937 Durham

N

Neil, Joseph Walton....1935 Shelby
Neville, Augustus, Jr. (1927)....1936 Fremont
Newsome, Henry C....1921 Winston-Salem
Nicholson, A. T....1915 Tarboro
*Nicholson, Elliott Nolley....1935 Murfreesboro
*Nicholson, Michael Albright....1918 Troy
Nowell, Edwin (1919)....1936 Asheville
*Nowell, Wm. Robert....1913 Wendell
Nye, George Lanneau....1919 Robersonville

O

Oakley, Curtis Hill....1929 Roxboro
*O'HANLON, E. W. (1929)....1895 Winston-Salem
Oliver, Elery Watson....1936 Greensboro
O'Neal, Walton Prentiss....1928 Belhaven

Overman, Harold Speight....1908 Elizabeth City
Owen, Fred R....1936 Lincolnton

P

PAGE, B. FRANK (1930)....1906 Raleigh
Palmer, Archibald William (1925)....1936 Sanford
Parker, Richard Smith....1922 Murphy
Parker, W. W., Jr....1924 Henderson
Perry, Elijah B. (1919)....1929 Littleton
Petrea, Fred Smith (1920)....1933 Greensboro
Phifer, Bascom Rommie....1929 Monroe
Phillips, Jasper Edward....1936 Winston-Salem
Phillips, Millard Brown....1919 Albemarle
Phillips, Wm. Penn. (1927)....1937 Morganton
Pierce, James Stanley....1920 Rocky Mount
Pike, Mary Nancy....1937 Concord
PILKINGTON, G. R. (1920)....1898 Pittsboro
Pinnix, William Maple....1925 New Bern
Pope, Arthur Rowe....1932 Newton
Porter, Charles Davis....1924 Concord
Porter, J. D....1932 Charlotte
Powers, Chas. O....1936 Winston-Salem
Price, Samuel Howard....1920 Mooresville
Puckett, Ulysses Stratten....1935 Stovall
Purcell, David Craig....1936 Salisbury
PURCELL, SAM M. (1919)....1909 Salisbury

R

Raker, Wm. Grant....1936 Belmont
Ratley, Warren Archie....1932 Raleigh
Ray, Clifford W....1925 West Jefferson
Ray, Ervin Linwood....1926 Asheboro
Ray, Frederick, Jr....1933 Sanford
RAYSOR, C. A. (1917)....1904 Asheville
Reamer, I. T....1934 Durham
Reaves, Edwin Leroy....1920 Asheboro
Reaves, Hallie Craven....1937 Asheboro
Reaves, L. E....1915 Raeford
Reeves, Jefferson....1924 Waynesville
Register, Milton Otis....1932 Clinton
Rhodes, Cader....1924 Raleigh
Rhodes, Charles Reginald....1933 Marion
Rhodes, Wm. Franklin....1936 Charlotte
Rhyne, Wayne Frank....1925 East Gastonia
Rice, Leslie Davis....1936 Tabor
Richardson, Odell K....1931 Erwin, Tenn.
Richardson, Wayne Robert....1936 Lenoir
Ridenhour, Davidson Giles....1917 Mount Gilead
Rigby, John Neal (1928)....1934 Lillington
Rimmer, Eugene Freeland....1913 Charlotte
Ring, Luther Branson....1922 Wallace
Rittenbury, Rom. Sanford....1929 Bailey
Rives, Herbert Lisle....1924 Bethel
Roberson, Culas....1932 North Spray
Roberson, John Glenn....1937 Hertford
Roberts, Herschel....1918 Weaverville
Roberts, Hubert Earl....1926 Marshall
Robinson, Carlton....1935 Winston-Salem
Robinson, Derwood Paul....1935 Scotland Neck
Robinson, Herman Harwood....1936 Elizabethtown
Robinson, John Linwood (1919)1937 Belmont
Rogers, Ralph Peel....1912 Durham
Rogers, Wm. Fletcher....1933 Durham
Rogers, Wm. Leroy....1929 Pembroke
Rose, Ira Winfield....1906 Chapel Hill
Rouse, Louie Livingston....1935 Fayetteville
Roycroft, William Ruffin....1925 Coats
Rudisill, Jones Solomon....1910 Forest City

S

Salling, A. T....1912 Wilmington
Sally, Wm. M. (1912)....1933 Asheville
Sanford, Roger Derrick....1922 Charlotte
Sappenfield, Jas. Alex....1926 Kannapolis
Sauls, M. M....1915 Ayden
Saunders, Lawrence Sidney....1927 Wilmington
Savage, Robert....1928 Baltimore, Md.
Scoggins, Lewis Edward, Jr....1931 Louisburg
Scott, John M....1898 Charlotte
*Scroggs, Fleet Hall....1926 Statesville
Scruggs, Richard Goldwine....1920 Asheville
Secrest, Andrew McDowd....1907 Monroe
Selden, Jos. Stancell....1927 Weldon
*Seawell, Guion Linwood....1927 Kinston
Shelton, Claude Fuller....1929 Fairmont
Shigley, Henry Hall....1935 Asheville
Shook, Eulan (1918)....1936 Hickory
*Simmons, Hansford Randolph....1932 Lumberton
Simpson, Thomas S....1916 Winston-Salem
*Singletary, Fred Bunyan....1936 Greensboro
Sisk, Charles Jones....1925 Bryson City
Sisk, Robert Cecil....1933 Lexington, Ky.
Sitison, Jas. Andrew....1927 Mount Airy
Sloop, Lonnie Leyburn....1919 Spencer
*Smith, Casper....1914 Wilson
Smith, Chas. Henry....1919 Charlotte
*Smith, Fitz Lee (1918)....1935 Madison
Smith, Frank T....1888 Franklin
Smith, Leon....1920 Kannapolis
Smith, Verner Franklin....1929 Greensboro
*Sparks, Jas. Ellis....1926 Pinetops
Stacy, Lewis Blanton....1929 Gastonia
Stainback, Thos. E....1934 Henderson
Stamps, Joseph Neal....1929 High Point
Stanback, Thos. Melville....1917 Salisbury
Stanley, Vernon Eugene....1935 Charlotte
*Stevenson, John Thomas....1919 Elizabeth City
Stimson, J. H....1912 Statesville
*Stone, Albert Hermann....1922 Spray
Stone, Benjamin Franklin....1929 Elizabethtown
Stone, Edgar Vance....1936 Mt. Holly
Stowe, Harry R....1912 Charlotte
*STOWE, JAMES P. (1921)....1906 Charlotte
Stowe, Lester H....1910 Charlotte
Streetman, John W. (1919)....1932 Marion
*Strickland, Charles Brandon....1932 Fayetteville
Stroud, Dortch....1933 Kinston
*SUGGS, ROBT. BAILEY (1934)....1906 Belmont
Summey, Kelly Nims....1924 Mount Holly
*Suttle, Julius Albert....1919 Shelby
Suttlemyre, Claude Philip....1935 Charlotte
*SUTTLEMYRE, PHILIP JOHNSON.1922 Hickory
SUTTON, JAMES LINWOOD....1915 Chapel Hill
Swaney, Charles Arthur....1925 Winston-Salem
*Swaringen, DeWitt C....1909 China Grove
Swindell, Edmund Slade....1922 Durham

T

*Tainter, Dean (1925)....1931 Marion
Tarkenton, Edward L....1903 Wilson
Tart, David Whitfield....1916 Roseboro
Tate, Donald O....1936 Albemarle
*Tate, Earl Henry....1925 Lenoir
Taylor, Charles Albert (1908)....1937 Goldsboro
*Taylor, Jas. Clyde (1919)....1932 Durham
Taylor, Leroy Boone....1927 Jackson
*Taylor, Norward Travis....1936 Raleigh
Taylor, William P....1919 Roanoke Rapids
TEAGUE, M. F. (1919)....1917 Asheville
Templeton, Geo. Seckler....1927 Mooresville
Thomas, C. R. (1901)....1911 Thomasville
*Thomas, E. E. (1915)....1929 Roxboro
*Thomas, E. R....1907 Erwin
*THOMAS, PHILIP LANGSTON (1935)....1933 Roxboro
*Thomas, William Graham, Jr....1927 Varina
*Thompson, Charles Page....1935 Burlington
Thompson, George Miller....1933 Rocky Mount
Thompson, James Lee (1925)....1936 Reidsville
*THOMPSON, PAUL HERMAN....1925 Fairmont
Threatt, Julius Blakeney....1929 Durham
Thrower, Hiram Eldridge....1919 Southern Pines
*Tilley, John Everett....1924 Winston-Salem
Tolson, Jas. Garland....1927 Henderson
Toms, Bate Carpenter....1919 Salisbury
Toms, Elmo Reid....1924 Wilmington
Townsend, J. H....1915 Red Springs
Tripp, Guy Oscar....1924 Rocky Mount
Tucker, R. H....1919 Reidsville
Tucker, William M....1919 High Point
*Turnmyre, Arthur P....1922 Mount Airy
Tuttle, Bobbitt Marcus (1925)....1935 Angier

U

Umstead, Oscar Logan....1928 Wilmington
*Underhill, John Alexander....1929 Wendell
Underwood, J. T....1918 Liberty
Upchurch, Malcolm Thurston....1934 Smithfield
*Usher, Joseph Thames....1931 Greensboro

V

Vinson, Emmett L....1922 Halifax
Vinson, James T....1923 Goldsboro

W

Walker, Benj. Wyche....1917 New Bern
*Walker, Harry W. (1919)....1929 Norlina

Walker, Thomas Arthur....1917 Charlotte
*Ward, Bernard Rudolph....1933 Goldsboro
Ward, Edward Harvie....1924 Tarboro
Ward, Waits Artemus....1924 Swannanoa
*Warren, Bowman Glidewell....1927 Winston-Salem
Warren, Burney Simon....1914 Greenville
*Warren, Junius Campbell (1922)....1933 Benson
Warren, Lovett Aldin (1917)....1935 Garland
Waters, George W., Jr....1910 Goldsboro
Watkins, Witcher Overton....1922 Rutherfordton
Weatherly, Andrew Earl....1920 Greensboro
Weaver, John Alton....1935 Statesville
*Webb, Eugene Lea....1919 Thomasville
Webb, Thomas Paul....1921 Shelby
Welborn, William Fowle....1919 Lexington
Welch, Wm. Dorsey, Jr....1929 Washington
*WELFARE, S. E. (1917)....1917 Winston-Salem
Wells, Robert Rodney....1935 Shelby
West, Jas. F....1928 Salisbury
*West, Wilbur Latham....1929 Roseboro
Wheeler, C. Rankin (1920)....1930 Winston-Salem
White, Clarence Bernard....1927 Henderson
White, Delmar Frederick....1930 Mebane
White, Frederick Lindley....1922 Mebane
White, George Spencer....1924 Lexington
*WHITE, HENRY GARFIELD (1934)....1916 Elm City
*White, Herbert Wm. (1930)....1932 Fayetteville
White, James I....1918 Burlington
White, Jas. Stark (1921)....1933 Mebane
*White, John Albert....1921 Jonesboro
White, John Jennings....1926 Henderson
White, Joseph Alphonso....1921 Mooresville
WHITE, LUTHER....1921 Kinston
White, R. L....1930 Asheboro
White, Walter Rodwell....1910 Warrenton
White, William Garner (1925)....1931 Charlotte
*Whitehead, Chas. Raymond....1924 Ramseur
Whitehead, Jefferson Davis....1927 Enfield
Whitehead, Thomas Edward....1932 Charlotte
*Whiteley, Roland Scott....1934 Greensboro
Whitley, Howard Emsley....1936 Concord
Whitley, Jesse Rose (1919)....1936 Hendersonville
*WIGGINS, WILLIAM WINSTON....1931 Raleigh
*Williams, A. H. A....1916 Oxford
Williams, John Cossie....1921 Kings Mountain
*Williams, M. Van Buren....1920 Winston-Salem
Williams, Morrison P....1902 Charlotte
*Williamson, C. M....1926 Laurinburg
Willis, Beatrice Averitt....1922 Fayetteville
Willis, Robert Moore....1921 Wilmington
Wilson, Claude Arthur....1925 Monroe
Wilson, Eugene C....1921 Burlington
Wilson, Geo. Sparrow....1921 Belmont
Wilson, Lowry Reed....1924 Lowell
Wilson, Thomas Harvey....1924 Gastonia
Wilson, Thomas Vernon....1924 Hendersonville
Wilson, Wm. Brown....1920 Hendersonville
Winders, Hal Marion....1925 Farmville
Wohlford, Herbert Wm. (1921)....1932 Charlotte
*Wolfe, William Samuel....1918 Mt. Airy
Womble Logan Nyal....1937 Plymouth
*Woodard Ernest V....1919 Selma
Woodward, Grover Ben....1936 Old Fort
Woolard, Edward Watson....1922 Henderson
*Wooten, John Wm. Franklin....1927 Fayetteville
*Wrike, Walter Curtis....1922 Graham

Y

Yoder, Coley R. (1912)....1933 Newton
Young, John....1937 Charlotte

Z

*†*Zoeller, Edward V*....1880 Tarboro

ASSOCIATES

Adams, H. R....1936 Cary
Adams, Lowry Thomas....1924 Winston-Salem
Allen, L. B....1937 Roanoke Rapids
Adkinson, Newton Frank....1932 Forest City
Allen, J. T....1936 Hamlet
Anderson, C. J....1930 Highlands
Austin, David McBride....1927 Maxton
*Bailey, Guy L....1934 Fair Bluff
Baker, James Andrew....1936 Raleigh
Barefoot, Earle G....1929 Canton
Barnhardt, Leslie Ezzelle....1933 Charlotte
Barringer, H. A....1933 Salisbury
*Bass, James Albert....1929 Wilson
Bess, G. K....1936 Sylva
*Blackwell, R. I....1935 Raleigh
*Bowles, W. Edward....1936 Jalong
Bradshaw, Ben E....1934 Gastonia
Brame, Peter Joyner, Sr....1933 N. Wilkesboro
Brame, Robert Marvin, Jr....1929 N. Wilkesboro
Brooks, Claggett McLane....1935 Monroe
Brooks, Nita M....1934 Greensboro
Brown, Earl....1936 Macclesfield
Browne, Ernest E....1929 Greenville
*Brown, Henry Shelton....1935 Goldsboro
Burris, Loy Ray....1937 China Grove
Butler, Clifford Roosevelt....1936 Dunn
Caplan, Isaac Leo....1922 Old Fort
Carrigan, James Frank....1931 Granite Falls
Carswell, Robert T....1936 Winston-Salem
Candell, Frank M....1933 Buies Creek
*Chadwick, Sam Thomas....1934 Kinston
Chandler, James Thomas....1935 Leaksville
Childs, Wade Hampton....1935 Lincolnton
Cloer, Paul Link....1935 Lenoir
Coble, F. Garland....1935 Greensboro
Collins, Wm. George....1935 Nashville
Cooke, Henry Maddrey....1937 Spencer
Coppedge, R. F....1932 Asheville
*Correll, Leslie James....1925 Kannapolis
*Coxe, James Sherwood....1920 Raleigh
*Cox, Rupert....1936 Raleigh
Crouch, L. G....1932 Asheville
Currens, Turner Fee....1926 New York City
Currie, Dr. D. S....1935 Parkton
Davis, Marvin Lee....1935 Winterville
Dellinger, Henry McLurd....1933 Mount Holly
Dever, James Henry....1937 Greensboro
Dixon, Herman Lewis....1937 Charlotte
Dixon, John L....1935 Elm City
*Dodd, Robert Bruce....1936 Bunn
*Duffy, H. Bryan....1936 New Bern
*Edens, Allen Dupree....1937 Durham
Edwards, William David....1937 Gastonia
*File, W. C....1936 Oxford
Funderburk, Rupert....1924 Monroe
*Fussell, Thomas Fdmund....1936 Raleigh
Garland, Robert G....1929 High Point
Griffin, T. W....1932 Statesville
Gurganus, George Alton....1934 Mebane
Guthrie, Clarence H....1936 Beaufort
Guthrie, Ivey....1936 Vanceboro
Gwynn, Arch A....1935 Leaksville
*Hales, Carl Whittin....1933 Seaboard
*Hales, Edward D....1934 Seaboard
Hall, James Samuel, Jr....1934 Fayetteville
Harrelson, R. C....1930 Tabor
Harrison, James William....1937 Asheville
Harrison, Melrose....1936 Charlotte
Hawkins, Luther O....1935 Statesville
Hearn, J. A....1932 Valdese
*Henderson, Leonard Willis....1925 Franklinton
Heslip, F. W....1937 Greenville
*Hicks, Ernest L....1923 Concord
Holmes, Louis M....1934 Charlotte
Holmes, Ralph T....1933 Statesville
Holt, A. F., Jr....1935 Princeton
*Honeycutt, G. M....1937 Kenansville
Humphries, Aubrey Teddington....1936 Charlotte
Hutchinson, D. A....1934 Elizabethtown
Hyams, W. T....1936 Bryson City
Ingram, Edward D....1936 Andrews
Jarman, W. F....1935 Washington
Johnson, John R....1933 Asheville
Johnston, John F....1929 Mooresville
*Jones, S. L....1936 Greensboro
Justus, Fred....1934 Hendersonville
*Keith, E. K....1935 Raleigh
Kelly, Ralph W....1934 Stoneville
Ketchum, W. L....1932 Jacksonville
King, Roland Gabriel....1933 New Bern
Laidlaw, Herbert Rhodes....1925 Winston-Salem
Lane, W. Ronald....1933 Wilmington
Lawhorn, Archie S....1934 Fayetteville
Littlefield, Gary Anderson....1935 Gastonia
Liverman, Herbert A....1936 Plymouth
Long, Lipman Aaron....1926 Mount Olive
Mabry, C. P....1925 Hamlet
McAdams, E. L....1936 Burlington
McBryde, R. Vincent....1933 Fayetteville
MacFie, S. M....1931 Brevard

McDaniel, R. E.....1934 Enfield
McGill, J. L.....1932 Kings Mountain
McNair, Robert Terry.....1933 Rockingham
McNeill, W. C.....1932 Whiteville
Mansfield, Lem Howard.....1935 High Point
Matthews, Johnnie Lee.....1935 Rocky Mount
Matthews, Weldon C.....1929 Morehead City
Maus, Fred B.....1929 Greensboro
Miller, Paul Wilburn.....1934 Lexington
Mitchell, H. (1927).....1937 Raleigh
Moffett, Elbert A.....1934 Charlotte
Moore, C. A.....1937 Rocky Mount
Moore, Horace Wesley.....1934 Lexington
Moose, Herbert Foy.....1937 Albemarle
Munns, Robert Floyd.....1934 Fayetteville
Murrow, Lelon Colquitt.....1925 Asheville
Musgrove, William McKinley.....1927 Catawba
Nelson, Henry J.....1935 Chadbourn
Nichols, Aaron.....1935 Simms
Owens, Claudius Lorenzo.....1933 Fountain
Page, Clarence Esiah.....1922 Henderson
Parks, Wm. Allen.....1937 Fort Mill, S. C.
Pass, Fred.....1931 Hayesville
Pearce, Archer L.....1935 Durham
Perry, James Edward.....1929 Franklin
Perry, Nathan B.....1926 Charlotte
Pierce, B. Jeff.....1936 Greensboro
Pinner, Beamon L.....1933 Asheville
Poole, D. C.....1936 Clayton
Porter, James Neely.....1936 Lincolnton
Pressly, Chas. Payson.....1937 Charlotte
Rancke, Geo. Edward.....1936 Lumberton
Ratchford, G. Rufus.....1929 Gastonia
Redding, Mrs. M. D.....1935 Lucama
Reynolds, Jos.....1935 Clinton
Rimmer, Helen Bell.....1934 Charlotte
Robertson, Willie Neal (1920).....1929 Laurinburg
Robertson, William Zenas.....1925 Burnsville
ROGERS, BEN F. (1936).....1934 Fair Bluff
Rouse, Leonard A.....1930 Charlotte
Royall, Geo. E.....1937 Elkin
Royall, J. Weldon.....1937 Thomasville
Russell, Lon D.....1931 Greensboro
Russell, Rufus C.....1933 High Point
Russell, Thomas Wayne.....1937 High Point
Sapp, H. F.....1935 Davidson
Sharpe, Clarence Carl.....1936 Charlotte
Sheffield, Bernard Cleveland (1922).....1929 Warsaw
Sheffield, R. M.....1933 Lexington
Simpson, Harvey.....1930 Greensboro
Slack, S. A.....1934 Tryon
Stallings, Tom F.....1936 Smithfield
Summers, F. R.....1928 Kings Mountain
Tate, Rowland Clifton.....1936 Grover
Taylor, Chas. A.....1936 Mount Holly
Temple, Burwell.....1934 Kinston
Thackston, I. H.....1934 Roanoke, Va.
Thomas, Onie Washington.....1934 Burlington
Thorne, Robt. E.....1936 Spencer
Threewitts, G. A.....1935 Littleton
*Viall, Wesley R.....1925 Pinehurst
Wade, Clifton Elsworth.....1936 Colerain
Wells, G. Otto.....1936 Atkinson
*Whitley, W. Y.....1929 Fremont
Wilson, Wilbe.....1933 Charlotte
Yandle, Lester Hunter.....1925 Matthews
Young, Richard E.....1929 Asheville

STUDENT BRANCH U. N. C.

*Allen, John Watson.....1937 Matthews
Allgood, William Walton.....1937 Roxboro
*Brame, Philip Augustus.....1937 N. Wilkesboro
*Bruce, Thomas Milton.....1936 Hot Springs
*Bullock, Blanche Jarvis.....1936 Autryville
Burks, Anna.....1937 Chapel Hill
*Bush, Jean.....1937 Chapel Hill
*Bush, Jean.....1937 Chapel Hill
*Capps, Earl Uel.....1936 Fayetteville
*Costner, Alfred Nixon.....1937 Lincolnton
*Creech, James Leonard.....1936 Goldsboro
*Crowell, Charles Milton, Jr.....1936 Norwood
*Davis, McDonald, Jr.....1936 Clinton
Duguid, Helen.....1937 Cary
Edwards, Kenneth.....1936 Stantonsburg
*Fox, James Hamilton.....1936 Asheboro
Futrell, Clyde Loraine.....1936 Pine Level
*Gaddy, Phil.....1936 Marshville
*Galloway, Adrian E.....1937 Bolivia
Glass, William Thomas.....1936 Wilmington
*Goodwin, Malcolm Noyes.....1936 Greensboro
Haithcox, John David.....1937 Sanford
Harris, Henry William.....1937 Catawba
*Hayes, William Anderson.....1937 Hillsboro
*Holden, Altajane.....1937 Bunnell, Fla.
*Howard, Eugene S.....1937 Pink Hill
Jackson, Arthur West.....1936 Autryville
*Kee, Horace Jackson.....1936 Norfolk, Va.
*Kelly, Hunter Liggett.....1937 Apex
Kornegay, Grey Bryan.....1937 Mount Olive
Lewis, Leinster Martin.....1937 Morehead City
*Link, Phil.....1936 Reidsville
*Lloyd, William Reese.....1937 Pueblo, Col.
Lorek, Leo Andrew.....1937 Castle Hayne
*Lynch, William Francis.....1937 Hillsboro
*McLean, A. L., Jr.....1937 Fuquay Springs
*McManus, George Juhan.....1937 Matthews
*Matthews, John Ivey.....1936 Weldon
Mattocks, Albert.....1937 Wilmington
*Minton, Solon Scott.....1936 Warsaw
*Mitchener, John Agrippa, Jr.....1937 Edenton
*Moore, Maggie Lou.....1937 Rocky Mount
*Oates, Charles Clisby.....1936 Hendersonville
*Page, Clarence Eugene, Jr.....1936 Henderson
*Pike, Jesse Miller.....1937 Concord
Proctor, William Vinson.....1936 Wilsons Mills
*Rhem, John Fitzhugh.....1936 Warrenton
*Rhodes, James F.....1936 Lincolnton
*Russell, Jesse Milton, Jr.....1936 Canton
*Senter, Lloyd Morgan.....1937 Carrboro
*Simmons, Wilson Coite.....1936 Conover
*Smith, Henry Edwin.....1936 Conover
*Smith, John David.....1936 Deposit, N. Y.
*Smith, Leon Wriston.....1937 Kannapolis
*Smith, William Julius.....1936 Morganton
*Stephenson, Edward Vassar.....1936 Madison
*Sutphin, Elwin Creed.....1936 Galax, Va.
*Templeton, Ralph Gordon.....1937 China Grove
*Thompson, Herman O.....1936 Beaufort
Tonkel, Margueriet Isear.....1936 Louisburg
*Tunstall, Joseph Peyton.....1936 Belhaven
*Turner, Samuel Monroe.....1936 Hamlet
*Tyson, Jesse Williams.....1936 Fayetteville
Wagoner, Milton Lonnie, Jr.....1936 Reidsville
*Waller, Coy Webster.....1936 Mount Olive
*Warren, Lovett Aldin, Jr.....1936 Garland
*Watson, Helen Richardson.....1937 Rocky Mount
*Watson, Joseph Winstead.....1936 Rocky Mount
*Watson, Robert Neal.....1937 Jonesboro
*Way, James Arthur, Jr.....1936 Asheboro
*Weaver, Elizabeth.....1937 Chapel Hill
Wells, Sherrod Parker.....1936 Rocky Mount
Whitford, Bryan Henry.....1937 Washington
Williams, Martin Hildred.....1937 Lexington
Woodard, Barney Paul.....1936 Princeton

HONORARY

Beal, James Hartley.....Cocoa, Fla.
Dargavel, John W.....Chicago, Ill.
Chase, Harry Woodburn.....New York City
Daniels, Josephus.....Raleigh, N. C.
Graham, Frank Porter.....Chapel Hill, N. C.
Holton, Chas. Wm.....Essex Falls, N. J.
Kelly, Evander F.....Washington, D. C.
Rusby, H. H.....New York City
Wooten, Thomas V.....Chicago, Ill.

TOTAL MEMBERSHIP

Regular Members	639
Associate Members	166
Charter Members	3
Life Members	47
Student Branch U. N. C.	75
Honorary Members	9
Total	939

THE TRAVELING MEN'S AUXILIARY

OFFICERS

D. L. SHREVE ..... *President*
J. F. NEELY ..... *Vice-President*
J. F. GOODRICH ..... *Secretary-Treasurer*

BOARD OF GOVERNORS

H. L. HITCHCOCK ..... Five Years
H. L. BARNES ..... Four Years
H. M. GADDY ..... Three Years
P. A. HAYES ..... Two Years
A. D. POLLARD ..... One Year

MEMBERS

(List Supplied by Secretary Goodrich)

Name	*Firm Represented*	*Home Address*
Abernathy, Bill	Cortez Cigar Co.	Greensboro, N. C.
Adcock, J. S.	Barbee-Hayes Co.	118 E. Trinity Ave., Durham, N. C.
Armistead, Frank	Johnson and Johnson	235 N. Tryon St., Charlotte, N. C.
Barbee, M. C.	Barbee-Hayes Co.	Greensboro, N. C.
Barnes, H. L.	Maola Ice Cream Co.	New Bern, N. C.
Barnette, J. G.	E. B. Read and Son Co.	1923 Lombardy Circle, Charlotte, N. C.
Berman, Jake	Cliff-Weil Cigar Co.	O. Henry Hotel, Greensboro, N. C.
Bowen, J. B.	Bost Toothpaste	2809 28th St., N.W., Washington, D. C.
Bowers, G. M.	Owens and Minor Drug Co.	Richmond, Va.
Bowers, J. B.	Owens and Minor Drug Co.	Box 1396, Richmond, Va.
Boyette, F. M.	Upjohn Co.	111 Spring St., Fayetteville, N. C.
Brockwell, J. R.	W. H. King Drug Co.	Raleigh, N. C.
Brake, R. C.	Southern Ice Cream Co.	Henderson, N. C.
Braman, Wm. C.	Dr. T. C. Smith Co.	Asheville, N. C.
Brown, L. S.	Burwell & Dunn Co.	Hamlet, N. C.
Brownie, J. R.	Dr. Miles Medical Co.	Box 160, Berkeley Sta., Norfolk, Va.
Burwell, W. A.	Eli Lilly Co.	708 Hillsboro St., Raleigh, N. C.
Butler, E. I.	Liquid Carbonic Corp.	525 Santee Ave., Columbia, S. C.
Butts, Karl	Lily Tulip Co.	Box 865, Knoxville, Tenn.
Byerly, Charlie	Peabody Drug Co.	Durham, N. C.
Cagle, R. C.	Scott Drug Co.	Box 245, Rockingham, N. C.
Cambridge, J. F.	McCambridge & McCambridge	Washington, D. C.
Casey, Allen M.	Wm. S. Merrill Co.	Cincinnati, Ohio
Chapman, F. W.	Eastman Kodak Co.	3133 Connecticut Ave., Washington, D. C.
Christian, J. H.	Cliff-Weil Cigar Co.	1417 Park Drive, Raleigh, N. C.
Civil, J. K.	Norwich Pharmacal Co.	Box 52, Elizabeth Sta., Charlotte, N. C.
Compton, D. E.	Justice Drug Co.	212 Steele St., High Point, N. C.
Coppedge, Ben	W. H. King Drug Co.	Raleigh, N. C.
Coppedge, Jim	W. H. King Drug Co.	Raleigh, N. C.
Cross, Allen R.	The Penslar Co.	1001 Gates Ave., Norfolk, Va.
Crosson, Ralph M.	McCourt Label & Cabinet Co.	Box 475, Columbia, S. C.
Darlington, Jimmie	O'Hanlon-Watson Co.	Winston-Salem, N. C.
Davis, J. L.	Justice Drug Co.	Greensboro, N. C.
Dawson, J. G.	Table Rock	808 Lamar Ave., Charlotte, N. C.
Day, P. C.	Woodbury-Jergens Co.	416 Providence Rd., Charlotte, N. C.
DeLamater, E. L.	Sharp & Dohme	Machen, Ga.
Druen, W. D.	E. L. Patch Co.	860 Victoria Ave., Lynchburg, Va.
Duckett, A. F.	Peabody Drug Co.	Durham, N. C.
Dudley, P. I.	Jergens-Woodbury	615 College Ave., Bluefield, Va.
Duke, J. A.	Dixie-Vortex Cup Co.	620 Moravian Lane, Charlotte, N. C.
Edenfield, G. E.	McKesson-Robbins	1410 Woodrow St., Columbia, S. C.
Ellerbee, A. B.	Abbott Laboratories	Nashville, N. C.
Everett, Robert S.	Nunnally's	1244 E. Morehead, Charlotte, N. C.
Farnsworth, Hunter	Sheaffer Pen Co.	Hotel Sir Walter, Raleigh, N. C.
Farrior, E. W.	Eli Lilly & Co.	O. Henry Hotel, Greensboro, N. C.
Foster, T. M.	United Drug Co.	Box 446, Fayetteville, N. C.
Fournier, D.	Individual Drinking Cup Co.	2012 Fairview Rd., Raleigh, N. C.
Fourquerean, Frank		1209 E. Trinity Ave., Durham, N. C.
Frayser, W. M.	Mallinckrodt Chemical Works	1603 Oakwood Ave., Richmond, Va.
Fowlkes, S. H.	Ray-O Vac Company	Box 243, Richmond, Va.
Fox, R.	American Safety Razor Co.	315 Jay St., Brooklyn, N. Y.
Gaddy, H. M.	Sharp & Dohme	Box 1629, Charlotte, N. C.
Gaston, J. B., Jr.	Robert M. Green & Sons	75 E. Spring St., Gainesville, Ga.
Goodrich, J. Floyd	B. C. Remedy Co.	Durham, N. C.
Green, G. K.	Southern Dairies	Raleigh, N. C.
Graham, R. E.	Lance Packing Co.	1326 Mordecai Ave., Raleigh, N. C.
Hall, S. P.	Burwell & Dunn	Charlotte, N. C.
Hamilton, W. H.	Monroe Chemical Co.	Quincy, Ill.
Hamrich, C. Rush	Kendall Medicine Co.	Shelby, N. C.

Hannon, E. M.	Scott Drug Co.	Charlotte, N. C.
Harrell, C. S.	Atlantic Tobacco Co.	Raleigh, N. C.
Harrell, J. W.	E. R. Squibb & Sons	Box 224, Greensboro, N. C.
Hayes, D. F.	Justice Drug Co.	Greensboro, N. C.
Hayes, P. A.	Justice Drug Co.	Greensboro, N. C.
Hazelgrove, C. J.	Peabody Drug Co.	Durham, N. C.
Heist, R. D.	Parke, Davis & Co.	2015 Bevery Drive, Charlotte, N. C.
Hicks, Henry T.	Capudine Chemical Co.	Raleigh, N. C.
Hitchcock, H. L.	Hollingsworth Candy Co.	Box 2239, Winston-Salem, N. C.
Hinnant, W. W.	Atlantic Tobacco Co.	Raleigh, N. C.
Hobbs, Alden	The Upjohn Co.	Kinston, N. C.
Holly, Claude A.	Burwell and Dunn	Box 311, Lincolnton, N. C.
Hudson, O. W.	Emerson Drug Co.	Box 234, Durham, N. C.
Hughes, Gary	Southern Dairies	11 Griffin Blvd., Asheville, N. C.
Hunter, R. W.	W. H. King Drug Co.	Raleigh, N. C.
Hurt, George C.	Sharp & Dohme	Carolina Hotel Raleigh, N. C.
Jenkins, C. D.	Dr. Pepper Co.	1526 Conway Rd., Orlando, Fla.
Jordan, W. M.	Bandan	8 Wall Street, Asheville, N. C.
Kempton, C. E.	Dr. Pepper Co.	601 Church St., Greensboro, N. C.
Kilgore, J. D.	Pine State Creamery	Raleigh, N. C.
Landreth, W. P.	Southern Dairies	Winston-Salem, N. C.
Lennon, W. B.	Robert R. Bellamy & Son	1916 Ann St., Wilmington, N. C.
Lewallen, Thad	Goody's Inc.	Box 2209, Winston-Salem, N. C.
Loveland, L. J.	B. C. Remedy Co.	Durham, N. C.
Lowe, R. W.	Bodeker Drug Co.	Chester, Va.
Lynch, J. M.	Pine State Creamery	Raleigh, N. C.
Lyon, W. B.	Pictorial Paper Pkg. Corp.	118½ S. Mendenhall St., Greensboro, N. C.
McAdoo, J. Brantley	Coca-Cola Co.	Greensboro, N. C.
McElveen, W. L.	Nyal Co.	1244 E. Morehead, Charlotte, N. C.
McKeel, W. L.	J. Hungerford Smith	729 Hawthorne Rd., Charlotte, N. C.
McLeod, A. B.	Norwich Pharmacal Co.	Mebane, N. C.
Marston, Henry	The Upjohn Co.	Box 401, Charlotte, N. C.
Miller, H. F., Jr.	Bodeker Drug Co.	Box 407, Goldsboro, N. C.
Morgan, A. B.	A. B. Morgan Fixture Co.	Charlotte, N. C.
Morris, C. M.	Garland C. Norris Co.	Raleigh, N. C.
Morris, M. G.	E. R. Squibb & Sons	142 E. Fisher Ave., Greensboro, N. C.
Morton, W. W.	B. C. Remedy Co.	Durham, N. C.
Moury, N. B.	Henry K. Wampole	Box 885, Greensboro, N. C.
Mundorf, H. B.	Sharp & Dohme	Carolina Hotel, Raleigh, N. C.
Musselman, W. T.	Coca-Cola Co.	1525 Carr St., Raleigh, N. C.
Neely, J. F.	Garland C. Norris Co.	Raleigh, N. C.
Neister, G. W.	Justice Drug Co.	Greensboro, N. C.
Norris, G. C.	Garland C. Norris Co.	Raleigh, N. C.
Norris, J. A.	Garland C. Norris Co.	Raleigh, N. C.
Nutting, H. C.	Eli Lilly & Co.	407 Aberdeen Terrace, Greensboro, N. C.
Obensham, W. S.	Southern Dairies	Box 115, Charlotte, N. C.
Odom, W. E.	Merck & Co.	702 Broad St., Augusta, Ga.
Page, B. F.	W. H. King Drug Co.	Raleigh, N. C.
Pearce, W. D.	John Wyth & Co.	Box 5425, State College Sta., Raleigh, N. C.
Pollard, A. D.	Stephen F. Whitman Co.	Box 5035, Raleigh, N. C.
Potter, F. F.	Lanteen-Medical Laboratories	Selwyn Hotel, Charlotte, N. C.
Reed, Tom C.	Southern Dairies	Box 115, Charlotte, N. C.
Rigsby, W. A.	Lily Tulip Cup Co.	O. Henry Hotel, Greensboro, N. C.
Rimmer, E. F.	American Druggist Fire Ins. Co.	Box 3154, Charlotte, N. C.
Rollins, E. M.	A. & O. Co.	Box 543, Mt. Holly, N. C.
Rouse, Ross	Powers-Taylor Drug Co.	Box 141, Kinston, N. C.
Roycroft, A. R., Jr.	Owens-Illinois Glass Co.	1506 Standard Oil Bldg., Baltimore, Md.
Reiner, N. F.	American Druggist Fire Ins. Co., Anderson Reinder Agency,	15 Park Rd., New York, N. Y.
Shelton, Phil	Young Rubber Co.	1616 Spring Garden St., Greensboro, N. C.
Shreve, D. L.	Justice Drug Co.	1823 Rolling Rd., Greensboro, N. C.
Simpson, T. S.	Justice Drug Co.	619 Spring St., Winston-Salem, N. C.
Sisk, J. L.	Liquid Carbonic Co.	Box 1242, Raleigh, N. C.
Smith, C. H.	Drug Package, Inc.	Box 1001, Charlotte, N. C.
Smith, S. P.	O'Hanlon-Watson Drug Co.	Box 792, Salisbury, N. C.
Soar, A. D.	Hava-Tampa Cigar Co.	Atlantic Tob. Co., Raleigh, N. C.
Stakes, Ben	Southern Dairies	Rocky Mount, N. C.
Stanback, F. J.	Stanback Company	Salisbury, N. C.
Starling, H. C.	W. H. King Drug Co.	Raleigh, N. C.
Stone, M. W.	H. B. Hunter Co.	Box 703, Charlotte, N. C.
Taylor, Herbert	The Massengill Co.	Williamston, N. C.
Tilley, E. C.	B. C. Remedy Co.	No. 7, Glenn Apts., Durham, N. C.
Treadwell, J. E.	Colgate	O. Henry Hotel, Greensboro, N. C.
Tyner, George	Vitamins Products Co.	503 F. Nat'l Bank Bldg., Charlotte, N. C.
Van Horn, H. W.	Norris Candies	Atlanta, Ga.
Vick, Jim	Parke, Davis and Co.	Box 841, Wilson, N. C.
Walters, E. H.	W. F. Schrafts & Sons Corp.	Box 236, Charlotte, N. C.
Warlick, C. M.	Russ Mfg. Co.	1007 N. Mangum St., Durham, N. C.
Warren, C. O.	Peabody Drug Co.	Box 117, Dunn, N. C.
Watson, H. P.	O'Hanlon-Watson Drug Co.	Winston-Salem, N. C.
Watson, K. M.	Acme Candy Co.	Box 212, Kenly, N. C.
Watts, R. M.	W. H. King Drug Co.	Cheraw, S. C.
Waugh, T. B.	Justice Drug Co.	Greensboro, N. C.
Wear, J. L.	Richard Hudnut	Box 2101, Charlotte, N. C.
Wheeler, D. L.	Lily Tulip Cup Co.	302 Park Terrace, Charlotte, N. C.
White, P. D.	Geo. W. Love Co.	4334 Chamberlaine Ave., Richmond, Va.
White, George L.	White Dairy Products Co.	Raleigh, N. C.
Whitfield, R. F.	J. M. Mathes Co.	Durham, N. C.
Willard, C. R.	Lamont-Corliss Corp.	2432 Westfield Rd., Charlotte, N. C.

Williams, F. J.	W. H. King Drug Co.	1302 Broad St.,	Durham, N. C.
Williamson, J. W.	Martha Washington Candy Co.		Mooresville, N. C.
Willis, J. R.	High Point Creamery Co.		High Point, N. C.
Wilson, Don	White Dairy Products Co.		Raleigh, N. C.
Wilson, Wilbe	Coca-Cola Company	Box 1226,	Charlotte, N. C.
Winne, A. W.	Mallinckrodt Chemical Wks.	5100 Devonshire Rd.,	Richmond, Va.
Winston, Thos. W.	Barbour-Winston Tob. Co.		Durham, N. C.
Woodall, S. S.	Lance Packing Co.	524 Hay St.,	Fayetteville, N. C.
Woodard, C. T.	Upjohn Company	Box 653,	Greensboro, N. C.

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Balances and Scientific Instruments Repaired and Remodeled. Used Balances—Bought and Sold. A Discount on Stains and Solutions is Extended to the Drug Trade.

PHIPPS & BIRD, INC.
Laboratory Apparatus, Stains and Reagents
915 East Cary Street Richmond, Virginia

WANTED: a druggist to locate in town of 3,000. Good opening. Address inquiries to No. 1,000, c/o Carolina Journal of Pharmacy, Chapel Hill, N. C.

FIFTY-SIXTH ANNUAL REPORT

OF THE

NORTH CAROLINA BOARD OF PHARMACY

1937

NORTH CAROLINA BOARD OF PHARMACY

Members and Organization, 1937-1938

COMMISSIONED BY HIS EXCELLENCY, THE GOVERNOR OF NORTH CAROLINA

ROGER A. MCDUFFIE, Greensboro ..... Term expires April 28, 1938
F. W. HANCOCK, Oxford ..... Term expires April 28, 1939
J. G. BALLEW, Lenoir ..... Term expires April 28, 1940
M. B. MELVIN, Raleigh ..... Term expires April 28, 1941
E. V. ZOELLER, Tarboro ..... Term expires April 28, 1942

PRESIDENT

EDWARD V. ZOELLER ..... Tarboro

SECRETARY-TREASURER

F. W. HANCOCK ..... Oxford

ATTORNEY

F. O. BOWMAN ..... Chapel Hill

FIFTY-SIXTH ANNUAL REPORT

OF THE

NORTH CAROLINA BOARD OF PHARMACY

LETTER OF TRANSMISSAL

Oxford, N. C.,
June 1, 1937.

To His Excellency,
Governor Clyde R. Hoey,
Raleigh, N. C.

SIR:

In compliance with Section 6654 of the Consolidated Statutes of North Carolina, I have the honor to submit to your Excellency and the North Carolina Pharmaceutical Association a report of the proceedings of the North Carolina Board of Pharmacy for the year ending May 31, 1937.

Meetings

During the year ending May 31, 1937, two meetings of the Board were held, both in Chapel Hill, N. C.

These were held June 10 and 11, 1936; November 17 and 18, 1936. The first meeting was the annual meeting.

There were also held two special meetings; one at Raleigh, February 3, 1937 and the other at Chapel Hill, March 16, 1937.

At the June meeting of the Board, Mr. W. Lee Moose, of Mount Pleasant, presented his commission from the Governor as a member of the Board for a term of five years from April 28, 1936. Attached thereto was the oath of office taken before the Clerk of the Superior Court of Cabarrus County. He thereupon entered upon the duties of the office.

At the November meeting of the Board, Mr. Moose stated that he felt that he could not remain longer as a member of the Board and therefore tendered his resignation as a member, to take effect at the close of that meeting. Failing to have him reconsider and withdraw his resignation and continue to serve as a member, on motion his resignation was accepted with regrets.

The New Member of the Board

Raleigh had one of the first members of the Board of Pharmacy in the person of Mr. William Simpson, who was commissioned by the Governor of the State, April 28, 1881. Mr. Simpson was elected as the first Secretary of the Board and held that position, being also a member of said Board, until June 17, 1902, a period of twenty-one years, when he resigned on account of ill health, having died a year or so thereafter.

I am now very glad to announce that we have elected another Raleigh pharmacist to serve as a member of the Board, said pharmacist being Mr. M. B. Melvin, who will fill the unexpired term of Mr. W. Lee Moose.

Examinations

Examinations of candidates for certificates of registered Pharmacists and the certificates of registered Assistant Pharmacists were conducted in Chapel Hill in the Howell Hall of Pharmacy. At the June and November meetings, there were thirty (30) applicants for certificates of registered Pharmacists, twenty-six (26) being successful. There were thirty-five (35) for Assistant's certificate, ten (10) being successful; they were as follows:

Pharmacists

Bell, Lee Roy	Wallace
Bennett, Mary Alice	Bryson City
Brown, Hershel Gordon	Efland
Bunn, Richard Speight	Wilmington
Chapman, Henry Clay	Durham
Cochrane, Arthur Linwood, Jr.	Weldon
Glass, William Thomas	Sanford
Hollowell, William Clyde	Greenville
Johnson, Toon Blair	Vale
Johnson, Woodrow Wilson	Kipling
Langdon, Roscoe	Wilmington
Libbus, Thomas Anthony	New Bern
Matheson, James Daniel	Raeford
Matthews, Walter Forrest, Jr.	Randleman
Mitchell, John D.	High Point
Moose, Margaret Rebekah	Mount Pleasant
Murrell, Harry Thomas	Durham

Peace, Joseph Huske.....Charlotte
Pike, Mary Nancy.....Concord
Purcell, David Craig.....Salisbury
Reaves, Hallie Craven.....Raeford
Robinson, Derwood Paul.....Scotland Neck
Sisk, Robert Cecil.....Bryson City
Taylor, Norward Travis.....Roxboro
Thompson, Charles Page.....Swepsonville
Womble, Logan Nyal, Jr.....Pittsboro

Assistants

Cooke, Henry Maddrey, Jr.....Salisbury
David, Joseph Parker.....Wilson
Dever, James Henry.....Greensboro
Duffy, Henry Bryan.....New Bern
Harrison, James William.....Asheville
Holland, Louis Lea.....Faison
O'Brien, Claude Cornelius.....Greensboro
Purcell, Samuel Mitchell, Jr.....Salisbury
Robinson, Thomas Ruffin, Jr.....Goldsboro
Thornton, George Palmer.....Goldsboro

Explanation of the Amendment Reducing Practical Experience from Two Years to One Year

The Amendment to Section 6658 of the Consolidated Statutes of North Carolina, reducing the practical experience from two years to one year, applies to experience acquired either prior or subsequent to the Act. Therefore, applicants for examination after the passage of this Amendment, effective April 10, 1935, are required to have only one year's practical experience, acquired at any time before such application for examination is made.

Inspection Work

I am glad to report that we still have two Assistant Inspectors at work in the State: Mr. G. C. Hartis of Charlotte, N. C., who has been with us several years, and Mr. H. C. McAllister of Durham, N. C., who started out for us January 1, 1937. Mr. McAllister succeeded Mr. C. H. Cobb, who resigned in June, 1936.

They have visited during the year almost every county in the State, inspecting drug stores, soda shops, filling stations and general merchant stores that handle and sell drugs and medicines. They have examined Narcotic, Hypnotic and Poison Registers, and have placed quite a number of Registers in drug stores needing them.

Although no prosecutions have been made during the year, we have adjusted a large number of minor violations and I believe we have done some good work in the enforcement of our State Pharmacy Law. I feel that along this line, the conditions in the State are better than they have been for several years, although we are having trouble in completely enforcing the Pharmacy Law, due, in a large measure, to the shortage in licensed pharmacists.

In addition to this work, our Inspectors have made quite a number of collections for 1937, renewal licenses and drug store permit renewals and have done some very efficient work in collecting Associational dues and securing new members.

Their Annual Reports follow:

REPORT OF G. C. HARTIS

Assistant Inspector

1015 W. 5th St.,
Charlotte, N. C.,
May 1, 1937.

To the Members of
The North Carolina Board of Pharmacy.

Gentlemen:

I have the honor to submit herewith my report of the inspection work from May 1, 1936 to May 1, 1937.

During the past year I have visited 375 towns and made 1,459 detailed inspections. Some of these inspections were made in the eastern section of the state after Mr. C. H. Cobb resigned his position with the board. These inspections were made in the various types of stores as are listed below: 1,300 registered drug stores, 88 soda and patent medicine shops, 10 wholesale drug stores, 9 five and ten cent stores, 1 seed store, 3 doctor's offices, 4 cafes, 2 headache manufacturing plants, 2 hardware stores, 1 general store, 1 cigar store, 1 general store, and 36 grocery stores. Much of the work this year was done in drug stores, because much time was given to the general stores last year. The grocery stores were found to be complying with the regulations much better this year and few violations were reported in them except for the sale of the poisons, lysol and Tr. Iodine. Several drug store signs have been removed from patent medicine shops. The druggists are co-operating with the board by keeping their licenses displayed and keeping the registers more complete and up to date. I think there has been a great increase in the amount of good will built up by the board among the druggists.

I have collected for a number of renewal

licenses and drug store permits during the months of this year. Eighty-eight of the new poison-hypnotic registers were sold and delivered by the secretary by parcel post. The registers are proving to be very satisfactory, and the druggists are glad that such a book has been made available by the board at a reasonable price.

I have collected a total of $1,186.00 for the N. C. P. A., including several new members, and have forwarded it to the secretary at Chapel Hill.

There has been no prosecution this year, although Mr. F. O. Bowman has assisted me in correcting several violations. I have attempted to make the work an educational process as much as possible in accordance with the wish of the board. I have made an earnest effort to carry out the wishes of the board of pharmacy and their instructions that were given me by the secretary. I hope to accomplish more as time goes on.

Respectfully submitted,
G. C. HARTIS,
Assistant Inspector.

REPORT OF H. C. McALLISTER

Assistant Inspector

406 Erwin Apartments,
Durham, N. C.,
May 1, 1937.

To the Members of
The North Carolina Board of Pharmacy:

I have the honor to submit herewith my report of inspection work from January 4, 1937 to April 30, 1937.

I have made 572 detailed inspections in 167 towns, besides many visits and second and third calls. These inspections were made of the following places of business: 525 retail drug stores, 3 hospitals, 19 soda shops, 3 headache powder manufacturers, 2 patent medicine shops, 2 patent medicine manufacturers, 1 chemical company, 1 cafe, 3 department stores, 5 grocery stores, 6 doctor's offices, 1 public dispensary, 1 pharmaceutical manufacturer. Regular reports were made to the Secretary of the Board as well as letters written concerning conditions not covered in the regular report.

As instructed by the Secretary, the inspection work has been carried out along educational lines, the result of which is gratifying. Many minor irregularities and most of the flagrant violations have been satisfactorily corrected. In no case has it been necessary to resort to court action to secure correction of irregularities.

I have sold 19 combination Poison and Hypnotic Registers. The use of these continues to be more accurate and complete. Also compliance with the Uniform Narcotic Act is improving.

I have collected and remitted to the Secretary $447.50, which includes fees for renewal licenses; drug store registrations and sales of Poison and Hypnotic Registers.

Much time has been spent in the interest of the N. C. P. A., during which time I have collected $316.50 in dues. I have secured 11 new members for the association and gotten a number of old members back who had ceased to be active.

Respectfully submitted,
H. C. McALLISTER,
Assistant Inspector.

Indicted and Convicted in the U. S. Federal Court

Mr. John D. Pike, of Winston-Salem, N. C., who was registered in this State by reciprocity from the State of Georgia in 1936, was indicted by Mr. Boyd M. Martin, U. S. District Supervisor and convicted in United States District Court at Rockingham, N. C., and was sentenced on a plea of guilty, March 1, 1937 to imprisonment for a term of eighteen months in the U. S. Penitentiary Annex at Fort Leavenworth, Kansas. His license will be revoked at the next regular meeting of the Board.

PHARMACISTS

Re-Registered

Twenty-five (25) in number

Bell, H. M.	Norfolk, Va.
Betts, J. A.	St. Pauls
Bradsher, W. D.	Yanceyville
Cahoon, E. P.	Columbia
Cannady, W. A.	Raleigh
Clayton, A. W., Jr.	Durham
Cooke, H. M.	Salisbury
Elkin, V. W. B.	Greensboro
Franklin, O. E.	Wilmington
Henry, Mary H. (col.)	Snow Hill, Md.
Hopkins, H. B.	Medicine Lodge, Kan.
Houser, D. O.	Hamlet
McArthur, R. M.	Winston-Salem
McBane, J. O. D.	Burlington
McNeely, R. P.	Charlotte
Nye, G. C.	Robersonville

Rees, H. E. ..... Lincolnton
Rush, G. W. ..... Manchester, Va.
Sappenfield, W. A. ..... Concord
Sheppard, J. W. ..... Charlotte
Spencer, J. A. ..... Burlington
Thomas, C. R. ..... Thomasville
Tugwell, J. B. ..... Winston-Salem
Watson, Richard ..... Brevard
Young, C. T. ..... Smithfield

PHARMACISTS

Whose Names were Removed from the Registered List for Failing to Renew Licenses

Twenty-one (21) in number

Cline, M. L. ..... Winston-Salem
Cooke, W. M. ..... Salisbury
Curtis, T. A. ..... Norwood
Dillehay, J. T. ..... Graham
Dinwiddie, P. H. ..... Marshall
Hambrick, W. R. ..... Roxboro
Hardee, W. E. ..... Hendersonville
Hatch, R. R. ..... Raleigh
Hopkins, H. B. ..... Medicine Lodge, Kan.
Hunter, B. W. ..... New Bern
McLeod, A. B. ..... Mebane
Mull, J. E. ..... Winston-Salem
Rankin, W. H. ..... Grand Coulee, Wash.
Rush, G. W. C. ..... Minchester, Va.
Schoonmaker, G. B. ..... New Rochelle, N. Y.
Small, Bessie B. (col.) ..... Denton, Md.
Thomas, C. R. ..... Thomasville
Tingen, W. Z. ..... Raleigh
Weatherly, A. E. ..... Greensboro
Wharton, L. A. ..... Gibsonville
Wilson, W. A. ..... High Point

PHARMACISTS REGISTERED

By Reciprocity

Eighteen (18) in number

Bradford, C. H. ..... Gastonia
Caldwell, P. L. (Re-reg.) ..... Wilmington
Clark, Prof. R. W. ..... Chapel Hill
Cromley, R. I. ..... Raleigh
Edelstein, H. ..... Charlotte
Gray, J. H. ..... Tarboro
Hayes, J. M. ..... Andrews, S. C.
Hendricks, A. B. ..... Columbia, S. C.
Jones, M. L. ..... Waynesville
Judy, O. R. (Re-reg.) ..... St. George, S. C.
Klein, B. F. ..... Asheville
Moose, T. E. ..... Roxboro
Oliver, P. M. ..... Charlotte
Rosseau, H. ..... Charlotte
Stone, B. M. ..... Charlotte
Stephenson, J. W. ..... Clayton
Stephens, F. M. ..... Anniston, Ala.
Worthy, L. (col.) ..... Washington, D. C.

PHARMACISTS

Whose Names were Removed from the Reciprocity List for Failing to Renew Their Licenses

Eleven (11) in number

Cameron, W. L. ..... Raeford
Ellington, G. R. ..... Reidsville
Gatling, T. R. (col.) ..... Reidsville
Hargrove, W. P. (col.) ..... Greensboro
Hayes, J. M. ..... Andrews, S. C.
Horne, W. P. ..... Asheville
Hunt, W. S. ..... Oxford
Judy, O. R. ..... St. George, S. C.
Morgan, S. C. ..... Raleigh
Robertson, J. K. ..... Spartanburg
Stephenson, J. W. ..... Clayton

PHYSICIANS

Living in Towns of 500 Inhabitants or Less to Whom Permits were Granted to Conduct Drug Stores

Carter, J. T. ..... Woodfin
Griffis, J. W. ..... Denton
Meyers, D. T. ..... Harmony
Payne, J. W. ..... Waxhaw
Sutton, C. W. ..... Richlands
Willcox, J. W. ..... West End
Wiseman, P. H. ..... Avondale

PHYSICIANS

Whose Names were Removed from the Registered List for Failing to Renew Their Permits

Shellum, O. W. ..... Denver
Carr, R. L. ..... Rose Hill
Whims, H. C. ..... Waxhaw
Rosser, R. G. ..... Vass
Page, B. W. ..... Trenton
Herrin, H. K. ..... Cerro Gordo
Wiseman, P. H. ..... Avondale
Mackie, N. W. ..... Yadkinsville

Women in Pharmacy

Women have been successful in the profession of Pharmacy as well as in many other professions of life, and I wish that more of them might choose this profession and prepare for it, as there is no doubt that they make fine pharmacists.

The first woman who passed successfully the examination of our Board was Mrs. P. B. Kyser, sister to Dean Howell. She became a pharmacist in 1892.

Those registered now are:

Miss Mabel Barnhill ..... Betbel
Miss Mary Alice Bennett ..... Bryson City
Mrs. A. Bradsher Pegram ..... Asheville
Miss C. C. Cox ..... Greensboro
Mrs. W. K. Gardner ..... Charlotte
Miss Ethel McConnell ..... Newton
Miss Mary Rebekah Moose ..... Mount Pleasant
Miss Mary Nancy Pike ..... Concord
Mrs. B. Averitt Willis ..... Raleigh (R.F.D.)

Colored:

W. V. Easley ..... Whiteville
Mary Henry ..... Snow Hill, Md.
M. E. Dye Pearson ..... Durham
Bessie B. Small ..... Denton, Md.
Nellie May Thompson ..... Snow Hill

IN MEMORIAM

They are passing away, the friends of old,
Like leaves on the current cast,
With never a break in the rapid flow—
We watch them as one by one they go
Into the dreamland of the past.

CARTER, S. M. ..... Hillsboro

CREECH, D. H. ..... Smithfield

DAVIS, E. B. ..... Morganton

DAVIS, GEORGE, M.D. ..... Beaufort

HARGETT, D. A. ..... Swansboro

KYSER, P. B. ..... Rocky Mount

LEWIS, H. W., M.D. ..... Jackson

PATTERSON, ALVIS ..... Chapel Hill

PIERCE, M. E. ..... Charlotte

TURNER, W. D. ..... Elkin

WALKER, LEWIS ..... Milton

LEGISLATION PASSED BY THE LAST GENERAL ASSEMBLY AFFECTING NORTH CAROLINA BOARD OF PHARMACY

Examinations

A Bill allowing persons duly licensed as pharmacists in other States and who have had fifteen years continuous experience in this State under the instruction of a licensed pharmacist to stand the examination of the North Carolina Board.

Bill allowing every person who is the holder of a certificate as a registered Assistant Pharmacist prior to January 1, 1939, shall be admitted to the registered pharmacist examination. After January 1, 1939, the Board shall not issue an original certificate to any person as a registered Assistant Pharmacist.

These bills will be published in full in the proceedings of the Board.

The Beal Membership Prize

Mr. Hallie Craven Reaves of Raeford, N. C., having made the highest average, 90%, of all candidates taking our examinations June and November, 1936, won the Beal Membership Prize.

North Carolina Board of Pharmacy
Business Order

Roll call and pro tem. appointments.
Reading and approving minutes.
Miscellaneous communications.
Reports of officers and committees.
Special orders.
Unfinished business.
New business.
Choosing place and time of next meeting.
Adjournment.

RECAPITULATION

Candidates examined and licensed (Pharmacists)	26
Candidates examined and licensed (Assistants)	10
Re-registered (Pharmacists)	25
Registered by reciprocity (Pharmacists)	18
Registration of drug stores	860
Permits granted to Physicians	7
Pharmacists dropped for non-payment of renewal fees	21
Pharmacists dropped from Reciprocity List for non-payment of renewal fees	11
Physicians' permits dropped for non-payment of renewal fees	8
Assistant Pharmacists dropped for non-payment of renewal fees	1
Number of deaths	11
Number Physicians holding permits	66
Registered Assistant Pharmacists	70
Total Pharmacists registered by reciprocity	162
Total Pharmacists registered	948
Total Pharmacists including those registered by reciprocity	1110

I respectfully submit the receipts and expenditures for the current year as follows:

FINANCIAL REPORT

North Carolina Board of Pharmacy in Account with F. W. Hancock, Secretary-Treasurer

RECEIPTS

From June 1, 1936 to May 31, 1937

1936		
June 1—By Balance		$15,098.38
June 10—Amt. paid by		
27 Candidates Examined Paying $10.00 each	270.00	
9 Candidates Examined Paying $5.00 each	45.00	
Nov. 17—Amt. Paid by		
28 Candidates Examined Paying $10.00 each	280.00	
6 Candidates Examined Paying $5.00 each	30.00	
1937		
May 31—Amount Received from		
Renewal Licensed Pharmacists	5,570.00	
Renewal Licensed Asst. Pharmacists	350.00	
Physicians Renewal Permits	330.00	
Renewal of Drug Store Registrations Permits	860.00	
Pharmacists Re-registration	200.00	
Reciprocity Pharmacists Fees	140.00	
Physicians Permit Fees	50.00	
Pharmacists Renewal Licenses After May 8, 1936	10.00	
Drug Store Registration Fees After May 8, 1936 to Jan. 1, 1937	44.00	
Unpaid Checks	60.00	
Copies of Original Certificates Issued	8.00	
Copies of 1936 Proceedings Sold	3.00	
Poison-Hypnotic Registers Sold	11.00	
Interest	257.50	
		$23,616.88

EXPENDITURES

From June 1, 1936 to May 31, 1937

To Amount Paid		
Salary, Rent and Stenographic Aid		$ 2,400.00
Inspection Work		4,679.02
Board, Expenses and Per Diem		948.89
For Printing		541.78
For Postage		256.32
For Telephone and Telegrams		94.40
For Attorneys' Fees		182.68
Miscellaneous Expenses		146.52
To Balance on Hand Cash and Securities, May 7th, 1937		14,367.27
		$23,616.88

The above financial report as per order of the Board of Pharmacy was audited by a certified Public Accountant, whose report follows:

R. L. PRICE & COMPANY

Certified Public Accountants

RALEIGH, N. C.

May 7th, 1937.

To the Officers and Members of the
North Carolina Board of Pharmacy:

Gentlemen:

I hereby certify that I have examined the books and records of Mr. F. W. Hancock, Secretary-Treasurer of the North Carolina Board of Pharmacy for the period from May 8, 1936 to May 7, 1937 and find all Receipts as entered in his books properly accounted for. Disbursements for the same period are correctly entered in his books from paid vouchers on file.

The Balance of $14,367.27 at May 7, 1937 consists of the following:

CASH IN BANKS:

Oxford National Bank (Checking Account)	$ 1,999.10
Oxford National Bank (Savings Account)	927.56
Union National Bank (Checking Account)	2,146.90
	$ 5,073.56

CASH IN CLOSED BANK:

First National Bank of Granville, Oxford, N. C.	$ 793.71

SECURITIES:

5 H. O. L. C. Registered Bonds— 2¾%, due 1949	5,000.00
Note and Mortgage of J. A. Williams, dated 10-1-32 to N. C. Board of Pharmacy, secured by deed of trust to Jas. A. Taylor, Trustee	3,500.00
	$ 8,500.00
TOTAL CASH AND SECURITIES	$14,367.27

The Cash in Banks was reconciled and verified by confirmation obtained from the depositories. The 5 bonds of the Home Owners Loan Corporation were inspected, as was the Note and Mortgage of J. A. Williams.

Bond in the amount of $5,000.00 for the Secretary-Treasurer, in the custody of the President, has been continued.

The records were in excellent condition and no difficulty was experienced in the verification thereof.

Respectfully submitted,

R. L. PRICE,

Certified Public Accountant.

RLP:FMB

List of Registered Pharmacists

REVISED JUNE 1, 1937

Please Notify the Secretary promptly of any change in address

A

1. Abernethy, J. G.....1907 Elkin
2. Adams, J. L.....1903 Gastonia
3. Adams, E. C.....1908 Gastonia
4. Adams, R. McC.....1915 LaGrange
5. Adams, E. E.....1924 Lincolnton
6. Adams, W. R.....1933 Angier
7. Adams, W. J.....1929 Newland
8. Ahrens, A. G.....1902 Wilmington
9. Aiken, J. H.....1914 Biltmore
10. Aiken, L. W.....1916 Asheville
11. Alderman, J. L.....1923 Wilmington
12. Alexander, O. T.....1910 Waynesville
13. Allen, C. H.....1916 Winston-Salem
14. Allen, H. H.....1915 Cherryville
15. Anderson, J. M.....1911 New Bern
16. Andrews, C. M.....1907 Burlington
17. Andrews, R. H.....1914 Burlington
18. Andrews, W. T.....1917 Goldsboro
19. Andrews, J. P.....1913 Winston-Salem
20. Andrews, W. A.....1932 Louisburg
21. Armstrong, W. E. (col.).....1922 Rocky Mount
22. Arnold, B. D.....1933 Cary
23. Arps, P. M.....1916 Plymouth
24. Arps, E. G.....1921 Plymouth
25. Ashford, A. J.....1901 Kinston
26. Austin, T. E.....1903 Roxboro
27. Austin, B. N.....1928 Shelby
28. Avner, Samuel.....1925 Browns Summit

B

29. Bailey, L. A.....1914 Greensboro
30. Bain, J. D.....1924 Lexington
31. Baker, W. P.....1921 Raeford
32. Baker, J. L.....1927 Nashville
33. Ballance, G. H.....1929 Alexandria, Va.
34. Ballew, J. G.....1902 Lenoir
35. Barbour, J. P.....1928 Burlington
36. Barefoot, L. G.....1931 Canton
37. Barger, C. N.....1928 Oakboro
38. Barker, W. B.....1898 Tallahassee, Fla.
39. Barnhardt, M. R.....1928 Rockwell
40. Barnhill, W. L.....1912 Wilson
41. Barnhill, Mabel.....1906 Bethel
42. Barnwell, W. C.....1930 Martinsville, Va.
43. Barrett, R. E.....1917 Burlington
44. Baucom, A. V.....1905 Apex
45. Beard, J. G.....1908 Chapel Hill
46. Beavans, W. E.....1901 Enfield
47. Beddingfield, E. T.....1913 Clayton
48. Beddingfield, C. H.....1917 Clayton
49. Bell, F. R.....1912 Beaufort
50. Bell, H. C.....1930 Bessemer City
51. Bell, L. R.....1936 Wallace
52. Bell, H. M.....1905 Norfolk, Va.
53. Bender, W. M. K.....1928 Wilmington
54. Bennett, K. E.....1912 Bryson City
55. Bennett, A. M., M.D.....1888 Bryson City
56. Bennett, Miss May Alice.....1936 Bryson City
57. Benson, E. S.....1916 Wilmington
58. Berg, Jens.....1906 Southport
59. Bernard, Germain.....1894 Durham
60. Best, J. H.....1923 Greensboro
61. Betts, J. A.....1916 St. Pauls
62. Biddy, O. D.....1925 Asheville
63. Biggs, W. H.....1905 Williamston
64. Biggs, J. W.....1909 Williamston
65. Biggs, Sylvester.....1889 Fayetteville
66. Bilbro, Q. T.....1916 Asheville
67. Bingham, W. H.....1916 Concord
68. Birmingham, J. S.....1912 Hamlet
69. Bizzell, H. L.....1920 Charlotte
70. Black, B. B.....1921 Cleveland
71. Black, F. L.....1928 Charlotte
72. Blades, M. W.....1926 Apex
73. Blair, R. K.....1893 Charlotte
74. Bland, D. L. (col.).....1915 Sanford
75. Blanton, C. D.....1926 Kings Mountain
76. Blauvelt, W. H.....1904 Asheville
77. Blue, D. A.....1926 Carthage
78. Boaz, R. J.....1915 Greensboro

9. Bobbitt, A. B.....1919 Winston-Salem
0. Bobbitt, L. M.....1917 Winston-Salem
1. Bobbitt, H. F.....1934 Winston-Salem
2. Bolton, R. B.....1931 Rich Square
3. Bonner, Brem.....1913 Hickory
4. Bonner, Robert.....1916 Valdese
5. Boon, W. J.....1904 Mount Olive
6. Boone, D. L.....1905 Durham
7. Boone, J. T.....1913 Mebane
8. Boyce, J. B., Jr.....1915 Warrenton
9. Boysworth, E. G.....1928 Clinton
0. Bradley, J. P.....1908 Haw River
1. Bradshaw, E. L.....1928 Kinston
2. Bradsher, W. D.....1909 Yanceyville
3. Brady, C. A. (1925).....1925 High Point
4. Brame, R. M.....1901 No. Wilkesboro
5. Brame, W. A.....1906 Rocky Mount
6. Brame, M. M.,Jr.....1933 Durham
7. Brantley, J. C.....1899 Raleigh
8. Brantley, P. C.....1914 Wendell
9. Brantley, J. C., Jr.....1930 Raleigh
0. Bretsch, Albert.....1908 Southern Pines
1. Brewer, S. O.....1914 West Durham
2. Brinkley, J. H.....1912 Rocky Mount
3. Bristow, E. B.....1922 Rockingham
4. Brodie, T. L.....1928 Burlington
5. Brooks, F. G.....1921 Siler City
6. Brookshire, G. E.....1917 West Asheville
7. Brookshire, L. P.....1924 West Asheville
8. Brown, J. D.....1904 Garner
9. Brown, B. C.....1931 Elkin
0. Brown, H. G.....1936 Efland
1. Brown, J. K.....1912 Greenville
2. Browning, B. H.....1908 Littleton
3. Browning, D. B.....1929 Rocky Mount
4. Bryan, W. D.....1904 Tarboro
5. Bryan, R. B.....1926 Asheville
6. Buchanan, E. W.....1933 Greensboro
7. Buchanan, R. A.....1934 Greensboro
8. Buffalo, J. M.....1919 Raleigh
9. Buhmann, W. L.....1905 Asheville
0. Bunch, L. E.....1933 Aulander
1. Bunn, R. S.....1936 Wilmington
2. Burgiss, T. R.....1925 Sparta
3. Burnett, B. J. (col.).....1911 Rocky Mount
4. Burnett, J. P.....1912 Whitakers
5. Burt, M. S.....1930 Oxford
6. Burwell, W. A.....1912 Raleigh
7. Butler, A. B.....1916 Clinton
8. Bynum, C. W.....1928 Greenville
9. Byrd, Clement.....1903 Princeton

C

0. Cahoon, E. P.....1931 Columbia
1. Cain, L. D.....1921 Spring Hope
2. Caldwell, P. G.....1914 Gastonia
3. Campbell, F. E.....1925 Hamlet
4. Campbell, H. T.....1916 Maiden
5. Campbell, R. B.....1917 Taylorsville
6. Canaday, W. A.....1898 Raleigh
7. Canaday, W. H.....1915 Angier
8. Canaday, R. C.....1913 Four Oaks
9. Cannon, C. L.....1906 Kinston
0. Capehart, C. T.....1894 Charlotte
1. Cardell, J. C.....1929 Charlotte
2. Carpenter, R. E.....1897 Shelby
3. Carroll, W. W.....1932 Warrenton
4. Carswell, R. F.....1921 Winston-Salem
5. Carswell, A. P.....1926 East Durham
6. Carter, Samuel.....1905 Salisbury
7. Carter, Stamey.....1912 Salisbury
8. Curtis, J. R.....1928 Bessemer City
9. Cassel, A. S.....1914 N. Wilkesboro
0. Cate, A. S.....1896 Greensboro
1. Cecil, A. C.....1923 High Point
2. Champion, H. O.....1925 Waynesville
3. Champion, H. C.....1926 Rutherfordton
4. Chapman, D. S.....1907 Durham
5. Chapman, H. C.....1936 Durham
6. Chappell, J. C.....1914 Raleigh
7. Cheek, G. B.....1917 Asheville
8. Cherry, J. L.....1909 Asheville
9. Cherry, W. C.....1910 Winston-Salem
0. Chesnutt, J. M.....1917 Clinton
1. Clapp, E. B.....1934 Kannapolis
2. Clark, C.B.....1910 Williamston
3. Clark, W. A.....1926 Winston-Salem
4. Clark, C. B., Jr.....1934 Williamston
5. Clark, S. G.....1934 Raleigh
6. Clayton, A. W., Jr.....1928 Durham
7. Cline, F. H.....1920 Charlotte
8. Cline, C. E.....1924 Hendersonville
9. Cline, H. E.....1913 Greensboro
0. Clodfelter, C. L.....1932 Durham
1. Cobb, J. L.....1921 Mount Olive
2. Cobb, C. H.....1933 Durham
3. Coble, J. C.....1932 Forest City
4. Cochrane, A. L., Jr.....1936 Weldon
5. Coleman, H. G.....1910 Durham
6. Compton, J W.....1909 Salisbury
7. Connell, J. B. B.....1930 Henderson
8. Cook, R. E. L.....1891 Tarboro
9. Cooke, H. M.....1904 Spencer
0. Copeland, R. R.....1916 Ahoskie
1. Coppedge, J. W.....1906 Raleigh
2. Coppedge, J. B.....1912 Raleigh
3. Cornwell, G. T.....1934 Morganton
4. Costner, B. P.....1908 Lincolnton
5. Council, C. T.....1906 Durham
6. Cox, G. M.....1911 Gastonia
7. Cox, M. H.....1909 Asheville
8. Cox, L. H.....1908 Belmont
9. Cox, Miss C. C.....1932 Greensboro
0. Crabtree, Gilbert.....1905 Raleigh
1. Crabtree, E. P.....1912 Winston-Salem
2. Craig, W. F.....1925 Charlotte
3. Craig, R. P.....1932 Charlotte
4. Cranmer, J. B., M.D.....1893 Wilmington
5. Craven, C. H.....1912 W. Asheville
6. Crawford, E. P.....1911 Lenoir
7. Crawford, Dr. W. B.....1887 Goldsboro
8. Creech, L. R.....1935 Oxford
9. Creech, W. H.....1932 Selma
0. Crews, E. T.....1905 Baltimore,Md.
1. Crissman, U. F.....1933 High Point
2. Croom, R. D.....1897 Maxton
3. Crumpler, L. H.....1934 Sanford
4. Crutchfield, T. G.....1920 Greensboro
5. Culpepper, F. D.....1911 Henderson
6. Curry, C. S.....1933 Kinston
7. Curtis, R. H.....1926 Rowland

D

208. Dailey, J. F.....1921 Richlands, Va.
209. Dailey, R. I.....1915 Reidsville
210. Daniel, E. C.....1913 Zebulon
211. Davis, J. R.....1907 Marion
212. Davis, H. E.....1914 Andrews
213. Davis, J. W.....1914 Edenton
214. Davis, D. R.....1926 Williamston
215. Davis, C. V.....1921 Mount Airy
216. Davis, J. E.....1894 Knightdale
217. Davis, J. G.....1926 Spindale
218. Dawson, B. T.....1909 Rocky Mount
219. Dawson, M. P.....1909 Rocky Mount
220. Dayvault, F. W.....1929 Mooresville
221. Deal, H. M.....1925 Landis
222. Dees, Fred.....1915 Burgaw
223. Dees, R. E. L.....1920 Wallace
224. Deitz, R. Y.....1907 Tampa, Fla.
225. Dill, G. W., Jr.....1927 Morehead City
226. Dizor, M. E.....1917 Raleigh
227. Douglas, J. D. (col.).....1904 Henderson
228. Dowdy, D. A.....1917 High Point
229. Dudley, W. G., Jr.....1935 Greensboro
230. Dukes, M. H.....1925 Durham
231. Dunn, R. A.....1881 Charlotte
232. Durham, C. T.....1917 Chapel Hill

E

233. Eason, C. W.....1909 Charlotte
234. East, J. S.....1911 Draper
235. Edgerton, E. O.....1908 Raleigh
236. Edwards, T. N.....1901 Charlotte
237. Edwards, S. M.....1917 Ayden
238. Edwards, O. C.....1921 Raleigh
239. Edwards, C. R.....1932 Reidsville
240. Eldridge, Julius.....1901 Greenville
241. Elkins, V. W. B.....1914 Greensboro
242. Ellington, C. W.....1899 Winston-Salem
243. Ellington, R. A.....1904 Madison
244. Elliott, A. G.....1907 Fuquay Springs
245. Elvington, D. A.....1909 Miami, Fla.
246. Emanuel, R. A. L. (col.).....1932 Rome, Ga.
247. Etheridge, S. B.....1909 Washington
248. Etheridge, S. G.....1911 Elizabeth City
249. Etheridge, T. J., Jr.....1920 Oxford
250. Eubanks, C. L.....1896 Chapel Hill
251. Eubanks, J. N.....1916 Greensboro
252. Evans, J. E.....1934 Marion

F

253. Farmer, W. F.....1934 Wendell
254. Farrell, R. D.....1917 Greensboro
255. Farrington, J. V.....1926 Hickory
256. Faucette, W. P.....1914 Youngsville
257. Faulconer, R. C.....1909 Burlington
258. Ferguson, J. S.....1928 Raleigh
259. Ferguson, H. Q.....1924 Randleman
260. Ferrell, W. C.....1920 Nashville
261. Fetzer, F. G.....1911 Wadesboro
262. Fields, J. T., Jr.....1917 Laurinburg
263. Finley, G. B.....1915 Marion
264. Fishel, A. L.....1915 Winston-Salem
265. Fisher, Lester.....1917 Statesville
266. Fitchett, C. E.....1916 Dunn
267. Fleming, C. H.....1913 Raleigh
268. Fordham, C. C.....1895 Greensboro
269. Fordham, C. C., Jr.....1925 Greensboro
270. Fordham, C. M.....1909 Greensboro
271. Forrest, B. B.....1933 Hillsboro
272. Foster, Caney.....1912 Weldon
273. Foster, D. W.....1926 West Asheville
274. Foster, J. C. C.....1912 Tryon
275. Fowlkes, W. M.....1913 Enfield
276. Fox, C. M.....1906 Asheboro
277. Fox, L. G.....1901 Rockingham
278. Franklin, K. V.....1928 Raleigh
279. Franklin, O. E.....1897 Valdese
280. Freeze, R. P.....1898 Hendersonvill
281. Frieze, W. S.....1910 Concord
282. Fulenwider, Phifer.....1908 Raleigh
283. Fulghum, R. T.....1907 Kenly
284. Furr, F. L.....1921 Durham
285. Futrelle, W. L.....1912 Wilmington

G

286. Gallaway, Rawley G.....1896 Raleigh
287. Gamble, J. P.....1921 Monroe
288. Gamble, C. F.....1915 Monroe
289. Gardner, Howard.....1894 Greensboro
290. Gardner, T. L.....1908 Reidsville
291. Gardner, Mrs. W. K.....1925 Charlotte
292. Garner, C. V.....1917 Wilson
293. Garren, F. O.....1928 Bryson City
294. Garrett, Y. D. (col.).....1920 Durham
295. Gattis, P. D.....1916 Raleigh
296. Gibbs, T. R.....1908 Washington, D.
297. Gibson, W. Z.....1904 Gibson
298. Gibson, A. M.....1923 Gibson
299. Gilbert, Laomie.....1903 Benson
300. Gilliam, W. A.....1925 Winston-Salem
301. Glass, P. G.....1925 Kannapolis
302. Glass, W. T.....1936 Sanford
303. Glenn, J. S.....1925 Mount Olive
304. Glenn, E. F.....1931 New Bern
305. Glenn, R. A.....1935 Mount Olive
306. Godfrey, P. V.....1910 Charlotte
307. Godwin, C. F.....1932 Pine Level
308. Gooch, R. L.....1917 Oxford
309. Goode, J. A.....1909 Asheville
310. Goode, B. S.....1923 High Point
311. Goodrum, C. S.....1913 Davidson
312. Gordon, T. W.....1932 Thomasville
313. Gorham, R. S.....1903 Rocky Mount
314. Graham, J. C.....1917 Red Springs
315. Grantham, Hiram.....1889 Red Springs
316. Grantham, L. I.....1910 St. Pauls
317. Grantham, L. B.....1914 Liberty
318. Grantham, G. K.....1895 Dunn
319. Grantham, G. K., Jr.....1928 Dunn
320. Green, C. F.....1899 Wilmington
321. Green, H. C.....1909 Charlotte
322. Greene, J. G.....1901 High Point
323. Greenwood, A. M. (col.).....1924 High Point
324. Gregory, R. T.....1898 Stovall
325. Greyer, C. P.....1907 Morganton
326. Griffin, B. C.....1910 Huntersville
327. Griffin, W. R.....1929 New Bern
328. Griffith, Wiltshire.....1907 Hendersonville
329. Grimes, G. D.....1915 Robersonville
330. Grissom, Gilliam.....1889 Raleigh
331. Grove, C. E.....1899 Asheville
332. Guion, C. L.....1921 Aberdeen

3. Guion, C. D.....1916 Cornelius
4. Guion, H. N.....1921 Marshville
5. Guiton, J. A.....1925 Whiteville
6. Gurley, W. B.....1916 Windsor

H

7. Hair, R. C.....1925 Pineville
8. Hairston, R. S. (col.).....1917 Winston-Salem
9. Hales, R. A., Jr.....1923 Spring Hope
0. Hall, J. M.....1901 Wilmington
1. Hall, J. D.....1904 Scotland Neck
2. Hall, J. P.....1925 Oxford
3. Hall, S. P.....1909 Charlotte
4. Hall, S. B.....1925 Mocksville
5. Hall, S. C.....1924 Oxford
6. Hall, J. M., Jr.....1928 Wilmington
7. Hall, W. F.....1885 Statesville
8. Hall, I. B., Jr. (col.).....1928 Winston-Salem
9. Ham, F. B.....1934 Greensboro
0. Hamilton, R. L.....1900 Oxford
1. Hamlet, Reginald.....1906 Raleigh
2. Hamlin, V. C. (col.).....1915 Raleigh
3. Hancock, F. W.....1881 Oxford
4. Hand, J. K.....1906 North Charlotte
5. Hanson, J. K.....1908 Wilmington
6. Hardee, A. K.....1905 Graham
7. Harper, W. L.....1928 Elm City
8. Harper, C. P.....1900 Selma
9. Harper, C. T.....1916 Warsaw
0. Harris, J. C.....1924 Durham
1. Harris, W. B.....1932 High Point
2. Harrison, T. N., Jr.....1909 Roanoke Rapids
3. Harrison, L. S.....1926 Littleton
4. Hart, J. A.....1906 High Point
5. Hart, G. W.....1909 Winston-Salem
6. Hart, L. W.....1899 China Grove
7. Hart, R. L.....1910 Southern Pines
8. Hartis, G. C.....1934 Charlotte
9. Harville, R. C.....1908 Thomasville
0. Haupt, Edward.....1925 Newton
1. Hawley, F. O., Jr.....1903 Charlotte
2. Hayes, G. E.....1916 Hickory
3. Haymore, J. B.....1913 Rocky Mount
4. Hays, F. B.....1890 Oxford
5. Haywood, C. L.....1894 Durham
6. Hedgpeth, R. A., Jr.....1925 Lumberton
7. Henderson, A. J. (col.).....1908 Winston-Salem
8. Henderson, G. E.....1927 Mooresville
9. Henry, Mary H. (col.).....1928 Snow Hill
0. Herndon, C. N.....1912 Greensboro
1. Herring, Doane.....1884 Wilson
2. Herring, R. R.....1907 Oxford
3. Herring, N. B.....1917 Wilson
4. Hesterly, L. E.....1910 Hendersonville
5. Hickmon, W. L.....1933 Wilmington
6. Hicks, H. T.....1885 Raleigh
7. Hicks, J. E. F.....1901 Goldsboro
8. Hicks, C. G.....1909 Raleigh
9. Hicks, A. M.....1934 Charlotte
0. Hill, J. H.....1888 Goldsboro
1. Hill, G. W.....1906 Wilmington
2. Hill, G. L. (col.).....1929 New Bern
3. Hilton, C. M.....1908 Greensboro
4. Hocutt, D. D.....1920 Henderson
5. Hoffman, J. F., Jr.....1914 High Point
6. Hogan, A. L.....1923 Kinston
397. Hoggard, C. R.....1930 Durham
398. Holding, T. E., Jr.....1913 Wake Forest
399. Holland, H. O.....1914 Apex
400. Holland, W. T.....1905 Mount Holly
401. Hollingsworth, Jos.....1917 Mount Airy
402. Hollowell, W. C.....1936 Greenville
403. Holshouser, J. L.....1929 Chapel Hill
404. Holt, F. A.....1935 Graham
405. Hood, J. C.....1911 Kinston
406. Hood, W. D.....1903 Smithfield
407. Hood, R. T.....1916 Kinston
408. Hood, D. H.....1891 Dunn
409. Hood, P. C.....1913 Dunn
410. Hood, T. R.....1881 Smithfield
411. Hood, H. C.....1909 Smithfield
412. Hood, T. R.....1925 Dunn
413. Hooper, F. L.....1914 Sylva
414. Horne, W. W.....1900 Fayetteville
415. Horne, S. R.....1902 Fayetteville
416. Horne, C. O'H.....1909 Greenville
417. Horne, W. H.....1907 Greenville
418. Horsley, H. T.....1915 Laurinburg
419. Horton, J. P.....1921 N. Wilkesboro
420. Horton, R. W.....1915 Goldsboro
421. House, Joseph.....1910 Beaufort
422. Houser, D. O.....1908 Hamlet
423. Houser, W. H.....1935 Cherryville
424. Howerton, J. L.....1900 Greensboro
425. Hoyle, M. H.....1915 Cooleemee
426. Hudson, J. P., Jr.....1926 Mooresville
427. Hufham, Walter.....1916 Morehead City
428. Hughes, J. R.....1912 Madison
429. Hunnicutt, F. J.....1910 Durham
430. Hunter, T. B.....1897 Rockingham
431. Hunter, J. B.....1910 Charlotte
432. Huntley, W. A.....1935 Concord
433. Huss, K. W.....1933 Winston-Salem
434. Hutchins, J. A.....1910 Winston-Salem

I

435. Ingle, R. H.....1913 Charlotte
436. Ingram, L. M.....1920 High Point
437. Iseley, G. A.....1910 Raleigh
438. Isler, W. A. (col.).....1914 N. Y. C., N. Y.
439. Isler, J. H. (col.).....1928 Charlotte

J

440. Jackson, J. C.....1928 Lumberton
441. Jackson, Leonidas.....1924 Erwin
442. Jacocks, F. G.....1899 Elizabeth City
443. James, A. A.....1909 Winston-Salem
444. James, S. T. (col.).....1907 Durham
445. James, C. J.....1929 Hillsboro
446. Jarman, J. F.....1900 Wilmington
447. Jarrett, L. M.....1910 Biltmore
448. Jenkins, J. V.....1905 Asheville
449. Jenkins, L. W.....1908 Greensboro
450. Jenkins, Sam.....1928 Walstonburg
451. Jernigan, R. W.....1914 Fayetteville
452. Jetton, W. A.....1905 Davidson
453. Johnson, G. P.....1927 Jacksonville
454. Johnson, W. L.....1924 Raleigh
455. Johnson, J. E., Jr.....1924 Lumberton
456. Johnson, W. R.....1920 Raleigh
457. Johnson, J. H.....1917 N. Wilkesboro
458. Johnson, W. S.....1933 Rocky Mount

459. Johnson, A. S.....1899 Smithfield
460. Johnson, T. B.....1936 Vale
461. Johnson, W. W.....1936 Kipling
462. Jones, H. E. (col.).....1904 Asheville
463. Jones, W. H. (col.).....1929 Tarboro
464. Jones, G. T. (col.).....1909 Raleigh
465. Jones, Alpheus.....1911 Warrenton
466. Jones, J. Hunter.....1913 Haw River
467. Jordan, D. L.....1921 Raleigh
468. Joyner, J. D.....1914 Gastonia

K

469. Kellam, R. A.....1898 Wadesboro
470. Kelly, G. C.....1926 Lillington
471. Kendall, B. H.....1900 Shelby
472. Kendrick, T. W.....1899 Charlotte
473. Kerner, L. C.....1902 Henderson
474. Kerr, James.....1909 High Point
475. Kibler, R. E.....1907 Morganton
476. King, H. L.....1902 Durham
477. King, C. H.....1904 Durham
478. King, J. R.....1909 E. Durham
479. King, B. F.....1928 Hickory
480. Kirby, G. S., Jr.....1920 Marion
481. Knight, R. S, Jr.....1924 Columbia
482. Koonce, J. E.....1907 Chadbourn
483. Koonce, T. R.....1915 Wilmington
484. Koonts, A. A.....1931 High Point
485. Kritzer, E. L.....1931 Albemarle
486. Kunkle, A. B.....1925 Conover

L

487. Lafferty, P. M.....1908 Concord
488. Lamm, L. M.....1923 Mount Airy
489. Lane, W. C.....1911 Sanford
490. Lane, W. A.....1907 Reidsville
491. Langdon, R. E.....1923 Lumberton
492. Langdon, Roscoe.....1936 Wilmington
493. Lasley, M. I.....1916 Winston-Salem
494. Layden, E. H.....1917 Lexington
495. Layton, C. C.....1921 High Point
496. Lazarus, Joseph.....1928 Sanford
497. Lea, V. D.....1920 Durham
498. Lea, L. J.....1908 Laurinburg
499. Lee, P. A.....1903 Dunn
500. Leggett, W. A.....1896 Edenton
501. LeGette, J. S.....1928 Charlotte
502. Le Mon, H. H. (col.).....1925 High Point
503. Lever, T. H.....1928 Charlotte
504. Lewis, W. E.....1907 Mt. Olive
505. Lewis, H. R.....1912 Asheville
506 Libbons, T. A.....1936 New Bern
507. Liles, W. A.....1917 Durham
508. Liner, J. A.....1925 Henderson
509. Lisk, D. C.....1909 Charlotte
510. Lloyd, T. P.....1920 Chapel Hill
511. Loftin, J. U.....1909 Albemarle
512. Long, Roy.....1914 Brevard
513. Lord, C. A.....1909 Asheville
514. Lovett, H. E.....1935 Warrenton
515. Lowry, W. A.....1919 Washington,D.C.
516. Lutterloh, I. H., M.D.....1891 Sanford
517. Lutz, H. C.....1907 Hickory
518. Lynch, N. W.....1904 McColls, S. C.
519. Lynn, R. M.....1924 Charlotte
520. Lyon, R. P.....1907 Charlotte
521. Lyon, J. F.....1929 Durham
522. Lyon, O. H.....1912 Plymouth
523. Lyon, F. F.....1914 Oxford
524. Lytle, W. H. (col.).....1925 Gastonia

M

525. Mabry, C. S.....1917 Hamlet
526. Macon, A. B.....1915 Mount Airy
527. Malone, C. E.....1912 Salisbury
528. Maness, R. C.....1932 Greensboro
529. Markham, G. W.....1928 Washington,D
530. Marsh, N. F.....1906 Liberty
531. Marston, R. H.....1913 Charlotte
532. Martin, Dr. S. L.....1892 Leaksville
533. Martin, S. L., Jr.....1915 Leaksville
534. Martin, A. N.....1920 Roanoke Rapi
535. Mathes, T. J.....1912 Durham
536. Matheson, J. D.....1936 Raeford
537. Matthews, G. E.....1900 Fayetteville
538. Matthews, W. F.....1910 Randleman
539. Matthews, W. F., Jr.....1936 Randleman
540. Matthews, C. E., Jr.....1907 Roanoke-Rapi
541. Matthews, W. McD.....1927 Washington,D
542. Mattocks, A. M.....1910 Greensboro
543. Mauney, W. McC.....1925 Murphy
544. May, T. H.....1912 Pittsburgh,Pa
545. McAllister, H. C.....1935 Durham
546. McArthur, R. M.....1908 Winston-Salem
547. McBane, T. W.....1916 Pittsboro
548. McBane, J. O. D.....1921 Burlington
549. McCollum, N. H., Jr.....1935 Spray
550. McCombs, L. M.....1932 Lynchburg,Va
551. McCrimmon, D. D.....1926 Hemp
552. McCrummen, D. C.....1925 Aberdeen
553. McDaniel, P. L.....1930 Maxton
554. McDonald, A. H.....1910 W. Durham
555. McDonald, W. R., Jr.....1924 Hickory
556. McDowell, N. O.....1921 Scotland Neck
557. McDuffie, R. A.....1914 Greensboro
558. McGee, R. H.....1928 Goldville, S. C.
559. McKay, D. McN.....1895 Durham
560. McKay, J. W.....1914 Hazelwood
561. McKeel, C. B.....1889 Columbia
562. McKenzie, L. McK.....1915 Lumberton
563. McKesson, L. W.....1902 Statesville
564.McKnight, L. E.....1909 Fayetteville
565. McLelland, J. H.....1909 Troutman
566. McManus, M. T. Y.....1911 Winston-Salem
567. McMillan, B. F., Jr.....1915 Lumberton
568. McMinn, J. M.....1881 Asheville
569. McMullan, F. H.....1913 Old Fort
570. McNair, W. R.....1902 Henderson
571. McNeely, M. C.....1916 Greensboro
572. McNeely, R. P.....1927 Washington,D
573. McNeil, G. McK.....1902 Rowland
574. McNeill, A. D.....1930 Norwood
575. McNeill, G. R.....1905 Whiteville
576. McNeill, L. J.....1934 Madison
577. Mebane, W. M.....1920 Huntington, W. Va.
578. Melvin, P. J.....1920 Roseboro
579. Melvin, M. B.....1924 Raleigh
580. Merrill, E. E.....1931 Southern Pine
581. Merritt, N. H.....1915 Carrboro
582. Miles, M. C.....1917 Henderson
583. Miller, E. H.....1898 Mooresville

. Miller, C. M. ..... 1916 Wallace
. Miller, W. W. ..... 1921 New Bern
. Millican, A. G. ..... 1916 Wilmington
. Mills, J. C. ..... 1921 Cliffside
. Mills, J. A. ..... 1915 Tabor City
. Missildine, E. E. ..... 1900 Tryon
. Mitchell, H. G. ..... 1913 Burlington
. Mitchell, C. P. ..... 1915 Durham
. Mitchell, F. T. ..... 1926 Fairmont
. Mitchell, J. D. ..... 1936 High Point
. Mitchener, J. A. ..... 1897 Edenton
. Moir, A. L. ..... 1916 Fayetteville
. Montague, G. W. ..... 1903 Durham
. Moore, T. J. ..... 1926 Wilson
. Moore, A. R. ..... 1920 Wilson
. Moore, H. P. ..... 1927 Charlotte
. Moore, B. C. ..... 1897 Rocky Mount
. Moore, J. P. ..... 1911 Goldsboro
. Moore, M. A. ..... 1926 Tarboro
. Moose, H. A. ..... 1928 Mount Pleasant
. Moose, G. K. ..... 1914 Boone
. Moose, Miss Margaret Rebeka 1936 Mount Pleasant
. Morgan, R. S. ..... 1908 Penland
. Morrison, M. S. ..... 1906 Wilson
. Morrow, Norman ..... 1909 Gastonia
. Morrow, W E. (col.) ..... 1924 Greensboro
. Morton, J. K. ..... 1909 Faison
. Moss, F. M. ..... 1933 Cramerton
. Mullen, L. B. ..... 1912 Asheville
. Munday, C. C. ..... 1913 Taylorsville
. Mundy, J. C. ..... 1921 China Grove
. Murchison, E. E. ..... 1912 Rocky Mount
. Murphrey, L. W. ..... 1913 Rocky Mount
. Murphy, C. L. ..... 1917 Salisbury
. Murphy, J. C. ..... 1911 Waynesville
. Murr, G. F. ..... 1930 Thomasville
. Murrell, H. F. ..... 1936 Durham

N

. Nance, J. S. ..... 1922 Charlotte
. Neal, C. L. ..... 1934 Philadelphia, Pa.
. Nelson, J. B. ..... 1929 High Point
. Neville, Augustus, Jr. ..... 1928 Fremont
. Newsome, H. C. ..... 1917 Winston-Salem
. Nicholson, A. T. ..... 1904 Tarboro
. Nicholson, M. A. ..... 1910 Troy
. Nicholson, E. N. ..... 1932 Murfreesboro
. Norman, Dr. J. S. ..... 1903 Hickory
. Nottingham, G. S. ..... 1901 Norfolk, Va.
. Nowell, Edwin ..... 1906 Asheville
Nowell, W. R. ..... 1910 Wendell
. Nye, G. L. ..... 1919 Robersonville

O

. Oakley, C. H. ..... 1928 Roxboro
. O'Hanlon, E. W. ..... 1891 Winston-Salem
. O'Neal, W. P. ..... 1926 Belhaven
. Overman, H. S. ..... 1907 Elizabeth City

P

. Page, B. F. ..... 1901 Raleigh
. Palmer, A. W. ..... 1924 Sanford
. Parker, R. S. ..... 1906 Murphy
. Parker, W. W., Jr. ..... 1923 Henderson
. Parker, N. M. (col.) ..... 1929 Wilmington
. Parker, R. H. ..... 1905 Durham
644. Parrish, D. F. ..... 1931 Wilson
645. Patterson, W. D. ..... 1901 Kernersville
646. Peace, J. H. ..... 1936 Charlotte
647. Peacock, M. A. ..... 1909 Benson
648. Pearson, M. E. (col.) ..... 1911 Durham
649. Pegram, Mrs. Addie B. ..... 1922 Asheville
650. Perry, E. B. ..... 1901 Littleton
651. Perry, W. M. ..... 1902 Elizabeth City
652. Perry, H. H. (col.) ..... 1894 Fayetteville
653. Perry, W. R. (col.) ..... 1931 Burlington
654. Person, T. E., M.D. ..... 1906 Stantonsburg
655. Petrea, F. S. ..... 1920 Greensboro
656. Phifer, B. R. ..... 1928 Monroe
657. Phillips, J. E. ..... 1934 Wilson
658. Phillips, M. B. ..... 1920 China Grove
659. Phillips, W. P. ..... 1926 Morganton
660. Pickelsimer, J. B. ..... 1908 Brevard
661. Pierce, J. S. ..... 1920 Rocky Mount
662. Pigott, D. S. ..... 1926 New Bern
663. Pike, Miss Mary Nancy ..... 1936 Concord
664. Pilkington, G. R. ..... 1897 Pittsboro
665. Pinnix, W. M. ..... 1907 New Bern
666. Pinnix, J. L. ..... 1930 Winston-Salem
667. Pinnix, J. M. ..... 1904 Kernersville
668. Pleasants, F. R. ..... 1896 Louisburg
669. Polk, J. B. ..... 1910 Salisbury
670. Poole, L. B. ..... 1924 Greensboro
671. Porter, Clifford ..... 1909 Black Mountain
672. Porter, C. D. ..... 1915 Concord
673. Porter, Ernest ..... 1912 Concord
674. Powell, J. C. ..... 1915 Winston-Salem
675. Powers, L. B. ..... 1908 Raleigh
676. Price, S. H. ..... 1920 Mooresville
677. Pritchard, J. M. ..... 1918 Chapel Hill
678. Puckett, U. S. ..... 1935 Stovall
679. Pugh, E. S. ..... 1922 Windsor
680. Purcell, S. M. ..... 1900 Salisbury
681. Purcell. D. C. ..... 1936 Salisbury

Q

682. Quinn, F. D. ..... 1908 Shelby

R

683. Raker, W. G. ..... 1926 Belmont
684. Ratley, W. A. ..... 1931 Raleigh
685. Ray, E. L. ..... 1916 Asheboro
686. Ray, Fred'k, Jr. ..... 1932 Sanford
687. Reaves, L. E. ..... 1897 Raeford
688. Reaves, L. E., Jr. ..... 1930 Raeford
689. Reaves, E. L. ..... 1923 Asheboro
690. Reaves, H. C. ..... 1936 Raeford
691. Rees, H. E. ..... 1924 Lincolnton
692. Reeves, Jefferson ..... 1923 Waynesville
693. Register, M. O. ..... 1932 Clinton
694. Reid, S. H. ..... 1916 Washington
695. Reinhardt, R. L. ..... 1910 Forest City
696. Reins, C. C. ..... 1912 Winston-Salem
697. Rhineheardt, C. B. ..... 1912 Asheville
698. Rhodes, Cader ..... 1911 Raleigh
699. Rhodes, C. R. ..... 1932 Marion
700. Rhodes, W. F. ..... 1926 Gastonia
701. Rhyne, W. F. ..... 1909 Gastonia
702. Rice, L. D. ..... 1925 Tabor City
703. Richardson, W. R. ..... 1931 Lenoir
704. Richardson, O. K. ..... 1930 Erwin, Tenn.
705. Richardson, J. D. (col.) ..... 1918 Washington, D.C.

706. Richardson, L. W.....1907 Goldsboro
707. Ridenhour, D. G.....1912 Mt. Gilead
708. Riggan, R. D.....1907 Raleigh
709. Rimmer, E. F.....1912 Charlotte
710. Rimmer, R. M.....1921 Franklin
711. Ring, C. A.....1905 High Point
712. Ring, L. B.....1904 Wallace
713. Ring, C. A., Jr.....1928 High Point
714. Rittenburg, R. S.....1932 Bailey
715. Rives, H. L.....1915 Bethel
716. Roberson, Culas.....1929 Spray
717. Roberson, J. G.....1914 Hertford
718. Roberts, Herschel.....1918 Weaverville
719. Robertson, E. Guy.....1910 Huntington, W. Va.
720. Robinson, Carlton.....1934 Winston-Salem
721. Robinson, G. C.....1906 Clinton
722. Robinson, J. L.....1907 Belmont
723. Robinson, D. P.....1936 Scotland Neck
724. Rogers, R. P.....1912 Durham
725. Rogers, W. F.....1912 Durham
726. Rose, I. W.....1906 Chapel Hill
727. Rosenbaum, C. D.....1915 Tarboro
728. Ross, H. C.....1926 Winston-Salem
729. Rouse, L. L.....1935 Fayetteville
730. Roycroft, W. R.....1925 Coats
731. Rudisill, J. S.....1908 Forest City

S

732. Salley, W. M.....1910 Asheville
733. Sallin, A. T.....1910 Wilmington
734. Sample, W. A.....1908 Statesville
735. Sanders, A. J.....1912 Gastonia
736. Sanford, R. D.....1916 Chadbourn
737. Sappenfield, W. A.....1908 Concord
738. Sauls, M. M.....1903 Ayden
739. Scoggin, L. E.....1905 Louisburg
740. Scoggin, L. E., Jr.....1931 Louisburg
741. Scroggs, F. H.....1926 Statesville
742. Scruggs, B. P.....1916 Rutherfordton
743. Seagle, F. M.....1905 Charlotte
744. Sedberry, H. S.....1892 Rocky Mount
745. Sedberry, H. B.....1904 Elizabeth City
746. Selden, J. S.....1928 Weldon
747. Senter, P. L.....1921 Carrboro
748. Sewell, G. L.....1926 Kinston
749. Shade, I. A. (col.).....1906 Wilson
750. Shaw, R. S.....1917 Scotland Neck
751. Shell, J. E.....1896 Lenoir
752. Shelton, C. F.....1905 Chadbourn
753. Sheppard, J. W.....1896 Charlotte
754. Shook, Eulon.....1918 Hickory
755. Shore, M. L.....1902 Raleigh
756. Shuford, L. D.....1924 High Point
757. Simmons, H. R.....1931 Lumberton
758. Singletary, F. B.....1914 Greensboro
759. Sisk, C. T., M.D.....1902 Bryson City
760. Sisk, R. C.....1936 Bryson City
761. Siske, G. C.....1922 Winston-Salem
762. Sitison, J. A.....1927 Mount Airy
763. Sloan, F. A.....1909 Winton
764. Sloop, L. L.....1901 Spencer
765. Sloop, M. B.....1928 Lenoir
766. Smith, F. L.....1917 Sylva
767. Smith, F. T.....1887 Franklin
768. Smith, C. H.....1899 Charlotte
769. Smith, Casper.....1911 Wilson
770. Smith, T. E.....1928 Goldsboro
771. Smith, Leon.....1912 Kannapolis
772. Smith, W. O.....1908 Washington, D.
773. Sparks, J. E.....1926 Pinetops
774. Spencer, J. A.....1911 Burlington
775. Stamps, J. N.....1929 High Point
776. Stainback, T. E.....1914 Henderson
777. Stanback, T. M.....1905 Spencer
778. Stancil, J. H.....1912 Winston-Salem
779. Stanley, V. E.....1934 Charlotte
780. Stephens, J. L. (col.).....1915 Cleveland, Ohio
781. Stevenson, J. T.....1917 Elizabeth City
782. Stewart, J. M.....1909 Seffner, Fla.
783. Stewart, W. M.....1903 Charlotte
784. Stimson, J. H.....1910 Statesville
785. Stone, B. F.....1929 Elizabethtown
786. Stone, A. H.....1902 Spray
787. Stone, E. V.....1932 Mount Holly
788. Stone, W. L.....1922 Franklinton
789. Stowe, J. P.....1893 Charlotte
790. Stowe, L. H.....1908 Charlotte
791. Stowe, H. R.....1910 Charlotte
792. Stowe, C. D.....1917 Enka
793. Streetman, J. W.....1894 Marion
794. Strickland, C. B.....1932 Fayetteville
795. Strowd, Dortch.....1929 Kinston
796. Suggs, R. B.....1905 Belmont
797. Sullivan, L. S.....1928 Greensboro
798. Summey, K. N.....1910 Mount Holly
799. Sumney, Ptolemy.....1903 Dallas
800. Summey, P. B.....1917 Mount Holly
801. Suttle, J. A.....1906 Shelby
802. Suttlemyre, C. P.....1935 Charlotte
803. Suttlemyre, P. J.....1914 Hickory
804. Sutton, J. L.....1914 Chapel Hill
805. Swaney, C. A.....1924 Winston-Salem
806. Swaringen, DeWitt C.....1897 China Grove
807. Swindell, E. S.....1911 Durham
808. Sykes, R. J.....1907 Greensboro

T

809. Tally, H. A.....1905 Durham
810. Tarkenton, E. L.....1901 Wilson
811. Tart, D. W.....1906 Roseboro
812. Tate, D. O.....1935 Albemarle
813. Tate, E. H.....1925 Lenoir
814. Tatum, J. M.....1928 Asheville
815. Taylor, C. A.....1908 Goldsboro
816. Taylor, D. G.....1910 Spray
817. Taylor, W. P.....1912 Roanoke Rapid
818. Taylor, J. C.....1917 Durham
819. Taylor, L. B.....1928 Jackson
820. Taylor, N. T.....1936 Roxboro
821. Templeton, G. S.....1926 Mooresville
822. Tennant, W. D., Jr.....1926 Charlotte
823. Thomas, W. G., Jr.....1911 Varina
824. Thomas, E. E.....1913 Roxboro
825. Thomas, E. R.....1902 Erwin
826. Thomas, P. L.....1931 Roxboro
827. Thompson, A. J.....1902 Badin
828. Thompson, C. P.....1936 Swepsonville
829. Thompson, J. L.....1925 Reidsville
830. Thompson, Paul H.....1924 Fairmont
831. Thompson, Nettie Mac (col.).1927 Snow Hill
832. Thornton, W. H.....1914 Newton

3. Thrower, H. E.....1906 Southern Pines
4. Tilley, J. E.....1923 Winston-Salem
5. Toms, B. C.....1911 Salisbury
6. Townsend, J. H.....1910 Red Springs
7. Townsend, E. F.....1900 Red Springs
8. Trent, J. A.....1913 Danville, Va.
9. Tripp, G. O.....1923 Rocky Mount
0. Trotter, P. L.....1902 Pilot Mountain
1. Trotter, J. R.....1906 Salisbury
2. Tucker, W. M.....1899 High Point
3. Tucker, R. H.....1897 Reidsville
4. Tugwell, J. B.....1903 Winston-Salem
5. Turlington, J. E.....1915 Asheville
6. Turnmire, A. P.....1921 Mount Airy
7. Tuttle, B. M.....1916 Angier

U

8. Umstead, O. L.....1931 Wilmington
9. Upchurch, M. T.....1934 Smithfield
0. Usher, J. T.....1931 Greensboro
1. Utley, H. S.....1925 Spartanburg, S.C.

V

2. Vinson, E. L.....1908 Halifax
3. Vinson, J. T.....1914 Goldsboro

W

4. Walker, A. DuV.....1925 Wilmington
5. Walker, B. W.....1917 New Bern
6. Walker, H. W.....1923 Norlina
7. Walker, T. A.....1900 Charlotte
8. Walker, H. L.....1929 Summerfield
9. Walker, C. A.....1894 Asheville
0. Wallace, A. C.....1924 Star
1. Walton, R. C.....1916 Raleigh
2. Ward, E. H.....1914 Tarboro
3. Ward, W. A.....1924 Swannanoa
4. Ward, B. R.....1931 Goldsboro
5. Warlick, Dr. E. S.....1889 Asheville
6. Warren, L. A.....1917 Garland
7. Warren, B. S.....1908 Greenville
8. Warren, J. C.....1915 Benson
9. Warren, B. G.....1926 Winston-Salem
0. Waters, G. W., Jr.....1910 Goldsboro
1. Watkins, W. O.....1905 Rutherfordton
2. Watson, H. P., Jr.....1912 Winston-Salem
3. Watson, Richard.....1924 Brevard
4. Weaver, J. A.....1933 Statesville
5. Webb, Paul.....1898 Shelby
6. Webb, C. I.....1903 Charlotte
7. Webb, E. L.....1907 Thomasville
8. Webb, T. P., Jr.....1932 Shelby
9. Welborne, W. F.....1902 Lexington
0. Welch, W. D., Jr.....1930 Washington
1. Welfare, S. E.....1905 Winston-Salem
2. Wells, R. R.....1934 Shelby
3. West, J. F.....1915 Statesville
4. West, W. L.....1925 Roseboro
5. Wheeler, C. R.....1919 Winston-Salem
6. Wheless, J. M.....1901 Farmville
7. Wheless, J. M., Jr.....1934 Farmville
8. White, C. B.....1928 Henderson
9. White, D. F.....1928 Mebane
0. White, J. A.....1900 Mooresville
1. White, H. G.....1903 Elm City
2. White, F. L.....1905 Mebane
3. White, W. R.....1910 Warrenton
4. White, G. S.....1910 Lexington
895. White, John Albert.....1922 Jonesboro
896. White, E. S.....1921 Burlington
897. White, J. E.....1913 Raleigh
898. White, Luther.....1914 Kinston
899. White, J. I.....1917 Burlington
900. White, J. J.....1928 Henderson
901. White, J. S.....1921 Mebane
902. Whitehead, C. R.....1924 Ramseur
903. Whitehead, J. E., Jr.....1912 Enfield
904. Whiteley, R. S.....1934 Greensboro
905. Whitley, J. R.....1916 Hendersonville
906. Whitford, C. P.....1929 Washington, N.C.
907 Whitley, H. E.....1930 Concord
908. Wiggins, W. W.....1916 Raleigh
909. Wilkerson, I. O.....1911 Greensboro
910. Wilkins, W. R.....1904 Mocksville
911. Williams, M. P.....1902 Charlotte
912. Williams, S. W.....1898 Raleigh
913. Williams, A. H. A.....1910 Oxford
914. Williams, M. V. B.....1916 Winston-Salem
915. Williams, J. C.....1921 Gastonia
916. Williams, H. C.....1912 Charlotte
917. Williamson, C. M.....1926 Laurinburg
918. Willis, Beatrice Averitt.....1922 Raleigh
919. Willis, R. M.....1922 Wilmington
920. Wilson, T. V.....1924 Hendersonville
921. Wilson, T. H.....1909 Gastonia
922. Wilson, W. B.....1912 Hendersonville
923. Wilson, L. R.....1916 Lowell
924. Wilson, G. S.....1921 Belmont
925. Wimberley, R. E. (col.).....1920 Raleigh
926. Winders, H. M.....1925 Farmville
927. Wohlford, H. W.....1910 Charlotte
928. Wolfe, W. S.....1913 Mount Airy
929. Wolfe, J. C.....1905 Hickory
930. Womble, D. J.....1924 Raleigh
931. Womble, L. N., Jr.....1936 Pittsboro
932. Wood, E. H.....1905 New Bern
933. Woodard, E. V.....1914 Selma
934. Woolard, E. W.....1915 Henderson
935. Wooten, G. R.....1896 Hickory
936. Wooten, J. W. F.....1926 Fayetteville
937. Worthington, E. C.....1917 Washington
938. Worthy, F. S.....1905 Washington
939. Wrike, W. C.....1921 Graham
940. Wynne, W. M. (col.).....1930 Goldsboro

Y

941. Yancey D. C. (col.).....1926 Wilson
942. Yancey, L. A. (col.).....1908 Charlotte
943. Yates, C. L.....1909 Charlotte
944. Yoder, C. R.....1908 Newton
945. Young, John.....1898 Charlotte
946. Young, C. T.....1905 Smithfield

Z

947. Zoeller, E. V.....1881 Tarboro
948. Zuckerman, I. L.....1910 Durham

Pharmacists Registered by Reciprocity

June 1, 1937

A

949. Adair, W. H.....1924 Roxboro
From Alabama
950. Airheart, W. T.....1934 Mars Hill
From Georgia

951. Allen, W. D.....1936 Old Fort
From Virginia
952. Alston, M. J. (col.).....1923 New Bern
From Tennessee
953. Andes, G. E.....1928 Wadesboro
From Virginia

B

954. Barron, J. B.....1931 Kings Mountain
From South Carolina
955. Berry, L. B.....1933 West Gastonia
From Oklahoma (Re-reg.)
956. Bigham, R. H.....1935 Salisbury
From South Carolina
957. Bissette, P. B.....1923 Wilson
From Virginia
958. Black, O. R.....1927 Bessemer City
From Arizona
959. Blackmon, B. L.....1925 Statesville
From South Carolina (Re-reg.)
960. Bolinger, C. E.....1927 Asheville
From Georgia
961. Booth, G. D.....1936 Charlotte
From South Carolina
962. Bradford, C. H.....1936 Greensboro
From South Carolina
963. Bridgers, E. B.....1919 Marion, S. C.
From South Carolina
964. Brison, J. E.....1933 Gastonia
From South Carolina
965. Bullock, Clifton.....1935 Henderson
From Connecticut
966. Burrus, S. B.....1923 Canton
From Georgia
967. Butler, A. E.....1936 Raleigh
From South Carolina

C

968. Cagle, C. V.....1924 Greensboro
From Georgia
969. Cain, C. M.....1929 Henrietta
From South Carolina
970. Caldwell, P. L.....1925 High Point
From Georgia
971. Callahan, E. F.....1919 Durham
From South Carolina
972. Carothers, T. R.....1926 Charlotte
From South Carolina
973. Chandler, E. O.....1930 Leaksville
From Virginia
974. Chandler, H. C.....1924 Charlotte
From Georgia (Re-reg.)
975. Civil, J. K.....1935 Charlotte
From South Carolina
976. Clark, R. W.....1937 Chapel Hill
From Wisconsin
977. Cole, T. R.....1924 Pinehurst
From Georgia
978. Comar, W. A.....1928 Tryon
From South Carolina (Re-reg.)
979. Cook, D. B. (col.).....1919 Weldon
From Tennessee
980. Cornelius, R. E.....1932 Greensboro
From Ohio (Re-reg.)
981. Cousins, W. G.....1924 Charlotte
From Pennsylvania
982. Cox, R. O.....1923 Detroit, Mich.
From Michigan
983. Crabtree, W. A.....1923 Sanford
From Georgia
984. Crenshaw, J. L.....1925 Mobile, Ala.
From Alabama
985. Cromley, R. I.....1937 Raleigh
From Georgia
986. Cunningham, W. E.....1927 Pinehurst
From Massachusetts

D

987. Day, L. G.....1930 Spruce Pine
From South Carolina
988. Dennis, C. M.....1928 Shelby
From South Carolina
989. Dodd, C. N.....1932 Raleigh
From Virginia (Re-reg.)
990. Dosher, G. R.....1935 Southport
From Massachusetts
991. Dover, H. C.....1920 Winston-Salem
From Georgia (Re-reg.)
992. Driggers. Earle.....1927 Pilot Mountain
From Georgia

E

993. Easley, W. V. (col.).....1935 Whiteville
From District of Columbia
994. Edelstein, Herbert.....1937 Charlotte
From Ohio
995. Eisenhower, J. S. D.....1935 Wildwood, N.J.
From Pennsylvania
996. Elson, J. R.....1929 Enka
From West Virginia
997. Evans, W. B.....1923 Enka
From Texas

F

998. Fater, D. H.....1920 Asheville
From Connecticut
999. Feagin, E. L.....1923 Hendersonville
From Alabama
1000. Fearrington, T. B.....1924 Hickory
From Mississippi (Re-reg.)

G

1001. Gilbert, W. B.....1921 Raleigh
From Georgia
1002. Gillikin, C. E.....1931 Kenly
From South Carolina
1003. Glenn, A. L.....1922 Derita
From Alabama
1004. Gooden, D. T.....1926 Richmond, Va.
From Virginia
1005. Gray, J. H.....1936 Tarboro
From Maryland
1006. Griffin, Octavus.....1926 Roanoke Rapids
From Virginia

H

1007. Hall, H. B. (col.).....1932 Winston-Salem
From Alabama
1008. Ham, T. J., Jr.....1922 Yanceyville
From Virginia
1009. Hamlin, J. T. (col.).....1922 Raleigh
From West Virginia
1010. Harden, Wilkins.....1936 Charlotte
From Arkansas

011. Hardwicke, St. J. H.....1923 Wake Forest
From South Carolina
012. Harris, T. B.....1933 Marion
From South Carolina
013. Henderson, C. W.....1923 Edenton
From Virginia
014. Hendrick, A. B.....1937 Columbia, S. C.
From South Carolina
015. Hertzog, C. W.....1935 Gastonia
From South Carolina
016. Holroyd, R. McT.....1927 Whiteville
From West Virginia
017. Hough, J. T.....1923 Davidson
From South Carolina

I

018. Irvin, O. L.....1924 Concord
From Georgia

J

019. Jackson, O. J. (col.).....1930 Goldsboro
From Tennessee
020. Jenkins, W. I.....1931 Star
From Virginia (Re-reg.)
021. Jenkins, C. M.....1925 Old Fort
From Georgia
022. Jetton, R. M.....1918 Comer, Ga.
From Georgia
023. Johnson, R. J.....1924 Asheville
From South Carolina
024. Johnson, O. L.....1935 Charlotte
From Maryland
025. Johnson, L. O.....1926 Florence, S.C.
From South Carolina
026. Joiner, L. B.....1920 Salisbury
From South Carolina
027. Joiner, A. E.....1923 High Point
From Georgia
028. Jones, J. L.....1922 Canton
From Georgia
029. Jones, Dolan.....1925 Monroe
From Georgia
030. Jones, M. L.....1937 Greensboro
From Tennessee

K

031. Keenum, R. F.....1919 West Gastonia
From Tennessee
032. King, W. H. (col.).....1919 Winston-Salem
From South Carolina (Re-reg.)
033. Kirkpatrick, G. L.....1927 Black Mountain
From South Carolina
034. Klein, B. F.....1936 Asheville
From Pennsylvania

L

035. Lamar, W. L., Jr.....1923 Albemarle
From Alabama
036. Lasley, C. G.....1934 Winston-Salem
From Pennsylvania

M

037. Matthews, G. W.....1920 Asheville
From South Carolina
038. McBride, T. L.....1919 Marshville
From Pennsylvania
1039. McLean, E. J.....1934 Durham
From Georgia
1040. McMillan, C. C.....1934 Asheville
From Alabama
1041. Medford, DeV. K.....1926 Clyde
From Oklahoma
1042. Meroney, F. P.....1928 Asheville
From Tennessee (Re-reg.)
1043. Merriman, W. D.....1928 Charlotte
From South Carolina
1044. Miller, A. J.....1925 Hendersonville
From Michigan
1045. Miller, R. E.....1935 Whiteville
From South Carolina
1046. Mills, R. S., Jr.....1921 Draper
From Tennessee
1047. Mitchell, C. E.....1934 Highlands
From South Carolina
1048. Mooneyham, A. O.....1919 Asheville
From Alabama (Re-reg.)
1049. Mooneyham, O. J.....1928 Avondale
From Georgia
1050. Moose, W. L.....1926 Asheville
From Maryland
1051. Moore, A. L.....1927 Asheville
From Georgia
1052. Moore, T. E.....1936 Roxboro
From Virginia

N

1053. Norman, J. P.....1924 Greensboro
From Virginia (Re-reg.)

O

1054. O'Brien, J. I.....1918 Pinehurst
From Massachusetts
1055. Oliver, E. W.....1933 Greensboro
From Alabama
1056. Oliver, P. M., Jr.....1936 Winston-Salem
From South Carolina
1057. Owen, F. R.....1935 Lincolnton
From Georgia

P

1058. Pope, A. R.....1931 Newton
From Georgia (Re-reg.)
1059. Porter, J. D.....1931 Franklin
From Georgia
1060. Powers, Charles.....1930 Winston-Salem
From Pennsylvania

R

1061. Ray, C. W.....1924 West Jefferson
From Virginia
1062. Reamer, I. T.....1931 Durham
From Maryland
1063. Rhyne, C. L.....1922 Boone
From Georgia
1064. Rigby, J. N.....1928 Lillington
From South Carolina (Re-reg.)
1065. Roberts, H. W.....1930 Endicott, N. Y.
From Pennsylvania
1066. Robinson, H. H.....1924 Elizabethtown
From Virginia (Re-reg.)
1067. Rogers, W. LeR.....1929 Pembroke
From South Carolina

1068. Rollins, E. W.....1935 Winston-Salem
From South Carolina
1069. Rousseau, O. A.....1937 Charlotte
From West Virginia

S

1070. Sappenfield, J. A.....1924 Kannapolis
From Georgia
1071. Saunders, L. S.....1926 Wilmington
From Virginia
1072. Savage, Robert.....1928 West Jefferson
From Maryland
1073. Sawyer, R. B. .....1925 Angier
From Colorado (Re-reg.)
1074. Saxon, H. A.....1930 Yonkers, N. Y.
From Georgia
1075. Scruggs, R. G.....1919 Asheville
From Georgia
1076. Sheider, G. A.....1918 West Asheville
From Georgia
1077. Sherard, J. F.....1920 High Point
From South Carolina
1078. Sherrod, W. I.....1936 Miami, Fla.
From Tennessee
1079. Shigley, H. H.....1934 Asheville
From Ohio
1080. Sinclair, E. G.....1920 Raleigh
From Virginia
1081. Sloan, R. R.....1927 Rutherfordton
From Virginia
1082. Smith, J. M.....1925 Asheville
From Wisconsin
1083. Smith, V. F.....1929 Greensboro
From Missouri
1084. Smith, W. D.....1935 Roxboro
From Virginia
1085. Sparkman, D. D., Jr.....1931 Kinston
From Virginia
1086. Spencer, B. W., Jr.....1932 Durham
From South Carolina
1087. Spencer, R. B.....1932 Raleigh
From Virginia
1088. Stacy, L. B.....1928 Gastonia
From Georgia
1089. Stephens, F. M.....1937 Anniston, Ala.
From Georgia
1090. Stone, B. M.....1936 Charlotte
From Florida
1091. Summerlin, A. R.....1925 Laurinburg
From South Carolina

T

1092. Tainter, D. W.....1931 Marion
From Tennessee
1093. Thompson, J. V.....1924 Spruce Pine
From South Carolina
1094. Thompson, G. Miller.....1933 Rocky Mount
From Oklahoma
1095. Threatt, J. B.....1922 Durham
From Georgia
1096. Tolson, J. G., Jr.....1927 Henderson
From South Carolina
1097. Toms, E. R.....1919 Wilmington
From Georgia

U

1098. Underhill, J. A.....1928 Wendell
From South Carolina

V

1099. Vaughan, A. M.....1926 Petersburg, Va
From Missouri

W

1100. Walton, J. C.....1926 Fountain Inn, S. C.
From South Carolina
1101. Watkins, F. D.....1925 Charlotte
From South Carolina
1102. White, H. W.....1925 Fayetteville
From South Carolina (Re-reg.)
1103. White, W. G.....1924 Charlotte
From South Carolina
1104. Whitehead, T. E.....1930 Charlotte
From Georgia
1105. Williams, L. L.....1920 Morven
From Georgia
1106. White, R. L.....1929 Asheboro
From South Carolina
1107. Wilson, C. A.....1922 Monroe
From Virginia
1108. Wilson, E. C.....1919 Burlington
From Virginia
1109. Woodward, G. B.....1936 Old Fort
From Tennessee
1110. Worthy, Lalee (col.).....1937 Washington, D.
From South Carolina

Registered Assistant Pharmacists

June 1, 1937

1. Adams, L. T.....1934 Winston-Salem
2. Adkinson, N. F.....1932 Forest City
3. Badgett, E. W.....1935 Mount Airy
4. Barefoot, E. G.....1930 Canton
5. Barnhardt, L. E.....1931 Charlotte
6. Barringer, H. A.....1931 Salisbury
7. Bass, J. A.....1932 Wilson
8. Birkett, S. P.....1931 Charlotte
9. Brame, R. M., Jr.....1931 N. Wilkesboro
10. Brame, P. J.....1932 N. Wilkesboro
11. Branch, B. C.....1928 Rocky Mount
12. Brooks, C. M.....1931 Monroe
13. Brown, E. E.....1932 Greenville
14 Brown, H. S.....1932 Goldsboro
15. Browning, A. C.....1926 Greensboro
16. Burris, L. R.....1932 China Grove
17. Carrigan, J. F.....1930 Salisbury
18. Causey, J. H.....1931 Winston-Salem
19. Chadwick, S. T.....1933 Kinston
20. Clark, T. N.....1926 Aberdeen
21. Cloer, P. L.....1935 Lenoir
22. Cooke, H. M., Jr.....1936 Salisbury
23. Cox, Rupert.....1933 Raleigh
24. David, J. P.....1936 Wilson
25. Dever, J. H.....1936 Greensboro
26. Dillinger, H. M.....1931 Stanley
27. Duffy, H. B.....1936 New Bern
28. Eatman, G. A.....1933 Wilson
29. Eller, R. C.....1932 Shelby
30. Fussell, T. E.....1935 Asheboro
31. Griffin, T. W.....1930 Statesville
32. Guthrie, C. H.....1934 Beaufort
33. Hales, C. W.....1931 Seaboard
34. Harrison, J. W.....1936 Asheville
35. Harrison, Melrose.....1932 Charlotte

36. Hendrix, J. O. ..... 1931 Lenoir
37. Heslep, F. W. ..... 1923 Greenville
38. Holland, L. L. ..... 1936 Faison
39. Hughes, M. A. ..... 1926 Edenton
40. Humphries, A. T. ..... 1934 Charlotte
41. Huntley, C. O. ..... 1934 Lenoir
42. King, R. G. ..... 1933 New Bern
43. Maus, F. B. ..... 1928 Greensboro
44. McBryde, R. V. ..... 1932 Fayetteville
45. McConnell, Miss Ethel ..... 1926 Newton
46. Millaway, E. D. ..... 1928 Burlington, (R.F.D. No. 1)
47. Miller, P. W. ..... 1933 Lexington
48. Mitchener, J. A., Jr. ..... 1935 Edenton
49. Moore, H. W. ..... 1933 Salisbury
50. Moose, H. F. ..... 1934 Albemarle
51. Munns, R. F. ..... 1934 Fayetteville
52. Musgrove, W. M. ..... 1924 Catawba
53. Neil, J. W. ..... 1934 Charlotte
54. O'Brien, C. C. ..... 1936 Greensboro
55. O'Daniel, J. S. ..... 1935 Lenoir
56. Parks, W. A. ..... 1933 Hickory
57. Perry, N. B. ..... 1935 Charlotte
58. Philips, O. J. ..... 1932 Norwood
59. Porter, J. N. ..... 1933 Huntersville
60. Pressly, C. P. ..... 1934 Charlotte
61. Purcell, S. M., Jr. ..... 1936 Salisbury
62. Rimmer, Mrs. Helen Bell ..... 1933 Charlotte
63. Robinson, F. R., Jr. ..... 1936 Goldsboro
64. Russell, L. D. ..... 1930 Greensboro
65. Savage, M. C. ..... 1934 Rocky Mount
66. Stiles, M. O. ..... 1932 Mooresville
67. Taylor, H. T. ..... 1931 Tarboro
68. Thornton, G. P. ..... 1936 Goldsboro
69 Tyson. W. B. ..... 1933 Rocky Mount
70 Wade, C. E. ..... 1935 Beaufort

List of Registered Practicing Physicians

LIVING IN TOWNS OF NOT MORE THAN 500 INHABITANTS TO WHOM PERMITS TO CONDUCT DRUG STORES HAVE BEEN GRANTED

June 1, 1937

1. Griffis, J. W.
Denton ..... Davidson County
2. Windley, R. E.
Vanceboro ..... Craven County
3. Martin, J. H.
Red Oak ..... Nash County
4. Timberlake, C. V.
Youngsville ..... Franklin County
5. Justa, S. H.
Macclesfield ..... Edgecombe County
6. Baynes, R. H.
Hurdle Mills ..... Person County
7. Patterson, J. H.
Broadway ..... Lee County
8. Butt, R. B.
Bakersville ..... Mitchell County
9. McKay, J. F.
Buies Creek ..... Harnett County
11. Smith, A. J.
Black Creek ..... Wilson County
12. Lackey, W. J.
Fallston ..... Cleveland County
14. Liverman, J. S.
Winterville ..... Pitt County
15. Eckerson, C. H.
Cameron ..... Moore County
16. Helsabeck, C. J.
Walnut Cove ..... Stokes County
17. Reed, D. H.
Wagram ..... Scotland County
18. Hutchinson, S. S
Bladenboro ..... Bladen County
19. Baker, W. E.
Arden ..... Buncombe County
21. Gouge, A. E.
Bakersville ..... Mitchell County
22. Royal, D. M.
Salemburg ..... Sampson County
23. Lancaster, R. M.
Rural Hall ..... Forsyth County
24. Parker, J. W., Jr.
Seaboard ..... Northampton County
25. May, M. J.
Hayesville ..... Clay County
26. Sossomon, J. C.
Midland ..... Cabarrus County
27. Reid, T. N.
Matthews ..... Mecklenburg County
28. Burt, B. W.
Holly Springs ..... Wake County
29. Powell, E. C.
Middlesex ..... Nash County
30. Stone, G. E.
King ..... Stokes County
32. Parker, W. R.
Woodland ..... Northampton County
34. Lubchenko, N. E.
Harrisburg ..... Cabarrus County
35. Rose, J. W.
Pikeville ..... Wayne County
37. Williams, J. D., Jr.
Stokesdale ..... Guilford County
38. Purdy, J. J.
Oriental ..... Pamlico County
39. Gooding, G. V.
Kenansville ..... Duplin County
40. Robertson, W. B.
Burnsville ..... Yancey County
41. Tucker, E. V.
Grifton ..... Pitt County
42. Clark, DeW. D.
Clarkton ..... Bladen County
44. Hinnant-Wilford
Micro ..... Johnston County
45. Cheves, W. G.
Bunn ..... Franklin County
47. Stone, W. M.
Dobson ..... Surry County
48. Thompson, Joseph
Creedmoor ..... Granville County
49. Hackney, B. H.
Lucama ..... Wilson County
50. Anderson, L. L.
Stoneville ..... Rockingham County
51. Bonner, J. B.
Aurora ..... Beaufort County

52. Elliott, G. D.
Fair Bluff..... Columbus County
55. Dawson, W. E.
Hookerton..... Greene County
56. Lee, L. V.
Lattimore..... Cleveland County
57. Bridger, D. H.
Bladenboro..... Bladen County
59. Rourk, M. H.
Shallotte..... Brunswick County
60. Oats, George
Grover..... Cleveland County
61. Perry, A. H.
Wood..... Franklin County
62. Carter, J. G.
Asheville (Woodfin).....Buncombe County
63. Meyers, D. D.
Harmony..... Iredell County
64. Willcox, J. W.
West End..... Moore County
65. Payne, J. W.
Waxhaw..... Union County
66. Sutton, C. W.
Richlands..... Onslow County
68. Beard, G. C.
Atkinson..... Pender County
71. Currie, D. S.
Parkton..... Robeson County
74. Beasley, E. B.
Fountain..... Pitt County
82. McMillan, J. M.
Candor..... Montgomery County
84. Howell, W. L.
Ellerbe..... Richmond County
85. Boyce, J. M.
Polkton..... Anson County
90. Brown, C. E.
Faith..... Rowan County
94. Bradshaw, T. G.
Sims..... Wilson County
96. Floyd, L. D.
Fair Bluff..... Columbus County
99. Long, F. Y.
Catawba..... Catawba County

DRUG STORE REGISTRATION

SUMMARY

Drug Stores Registered Sept. 1, 1936....	870	
New Drug Stores Registered to June 1, 1937.....	40	
	——	910
Less Drug Stores Closed or Dropped June 1, 1937.....		64
		——
Total Number of Drug Stores June 1, 1937.....		846
Drug Stores Conducted by Permitted Physicians		66
Drug Stores Conducted by Colored Pharmacists		31
Drug Stores with One Licensed Pharmacist		663
Drug Stores with Two Licensed Pharmacists		170
Drug Stores with Three Licensed Pharmacists		10
Drug Stores with Four Licensed Pharmacists		3
Number of Drug Stores Registered from June 1, 1937 to September 1, 1937		16
Total Number of Drug Stores to September 1, 1937		862
Net Loss		8

List of Drug Stores

Revised June 1st, 1937

ABERDEEN
1. Bryan Drug Company, Inc.
2. McCrummin's Drug Store

AHOSKIE
3. Copeland Drug Company

ALBEMARLE
4. Loftin's Drug Store
5. Phillips Drug Store
6. Albemarle Drug Co., Inc.
7. Purcell Drug Co.

ANDREWS
8. Davis' Pharmacy
9. Cherokee Cut Rate Drug Store

ANGIER
10. Overby's Drug Store
11. Adams and Young Drug Co.
12. Angier Drug Company

APEX
13. H. O. Holland, Druggist
14. A. V. Baucom Pharmacy

ARDEN
15. Arden Drug Store

ASHEBORO
16. Asheboro Drug Company
17. Reaves Pharmacy
18. Standard Drug Store, Inc.
19. Randolph Drug Co.

ASHEVILLE
20. Asheville Pharmacy
21. Charlotte Street Pharmacy, Inc.
22. Eckerd's of Asheville, N. C., Inc
23. Finley's Depot Drug Co., Inc.
24. Goode's Drug Store
25. Fater's, Inc.
26. Grove Park Pharmacy
27. Haywood Street Pharmacy
28. Johnson Drug Company
29. McMinn Drug Store
30. Merrimon Avenue Pharmacy
31. Scruggs Drug Store, Inc.
32. Y. M. I. Drug Store (col.)
33. Mooneyham's Drug Store
34. Hester's Pharmacy
35. Pinner's Drug Store
36. Salley's Drug Store
37. Adams-Blauvelt, Inc.
38. Kenilworth Drug Store
39. Liggett's Drug Store, No. 769
40. Mullen's Pharmacy
41. Aiken and Horton
42. Norwood Pharmacy

43. Cheek's Drug Store
44. Scruggs' Cut Rate Drug Store (Biltmore Station)
45. Shigley's Drug Store

ATKINSON
46. Atkinson Drug Company

AULANDER
47. Bunch and Leary's Pharmacy

AURORA
48. Windley Drug Store

AVONDALE
49. Mooneyham Drug Company

AYDEN
50. Edwards Pharmacy
51. M. M. Sauls

BADIN
52. Badin Drug Company, Inc.

BAILEY
53. Rittenbury Pharmacy

BAKERSVILLE
54. Butt Drug Store
55. City Drug Store

BALFOUR
56. Wilson Pharmacy

BEAUFORT
57. F. R. Bell, Druggist
58. George Davis, M.D., Pharmacist
59. Joseph House, Druggist

BELHAVEN
60. O'Neal Drug Store

BELMONT
61. Belmont Drug Company
62. East Belmont Drug Store
63. Robinson's Drug Store

BENSON
64. Benson Drug Company, Inc.
65. Peacock Drug Company
66. Warren Drug Company

BESSEMER CITY
67. Central Drug Store
68. Curtis Pharmacy

BETHEL
69. H. L. Rives Drug Company

BILTMORE
70. Aiken's Pharmacy
71. John R. Avera, Druggist
72. Biltmore Drug Store

BLACK CREEK
73. Rice Drug Company

BLACK MOUNTAIN
74. Black Mountain Drug Company, Inc.
75. Jumper's Pharmacy

BLADENBORO
76. Bridger Drug Store
77. Hutchinson's Drug Store

BLOWING ROCK
78. Blowing Rock Drug Co.

BOONE
79. Boone Drug Company
80. Carolina Pharmacy

BREVARD
81. Brevard Pharmacy
82. S. M. Macfie Drug Company
83. Long's Drug Store

BROADWAY
84. Broadway Drug Company

BROWNS SUMMIT
85. Summit Drug Company

BRYSON CITY
86. Bryson City Drug Company
87. Sisk Drug Store
88. Swain Drug Store

BUIE'S CREEK
89. Wiggins Drug Store

BUNN
90. Bunn Drug Company

BURGAW
91. Dees Drug Store

BURLINGTON
92. Acme Drug Company, Inc.
93. Asher-McAdams Drug Company
94. Burlington Drug Company, Inc.
95. City Drug Company
96. Davis St. Pharmacy, Inc.
97. East End Drug Store
98. Heritage-Wilson Drug Company
99. E. S. White Pharmacy
100. Mitchells Drug Store
101. Main Street Drug Co., Inc.
102. Mann's of Burlington, N. C., Inc.
103. Worth Street Drug Store (col.)

BURNSVILLE
104. Robertson Brothers, Druggists

CAMERON
105. Cameron Pharmacy

CANDOR
106. Candor Drug Company

CANTON
107. Canton Drug Store
108. Martin's Drug Store
109. Champion Cut-Rate Drug Store

CAROLEEN
110. Henrietta Mill Store, No. 2

CARRBORO
111. Senter's Drug Store

CARTHAGE
112. Shields' Drug Company

CARY
113. Adams Drug Store

CATAWBA
114. Catawba Drug Company

CHADBOURN
115. John E. Koonce Drug Company
116. Waccamaw Drug Company

CHAPEL HILL
117. Eubanks Drug Company
118. Sutton Drug Company
119. Pritchard Drug Company

CHARLOTTE
120. Blair Bros. and Company
121. Carolina Cut Rate Drug Store, Inc.
122. Carolina Pharmacy

123. Charlotte Drug Company
124. Eckerd's of Charlotte, N. C., Inc.
125. Five Points Drug Company, Inc.
126. Independence Drug Store
127. Meyers Park Pharmacy
128. Perry Drug Store
129. Reese-Stowe Company
130. Rimmer Drug Store, Inc.
131. Sterling Drug Company
132. Stonewall Pharmacy
133. James P. Stowe and Company
134. T. A. Walker, Druggist
135. Yates Pharmacy
136. Walgreen Co.
137. Tryon Drug Co.
138. Park Place Pharmacy, Inc.
139. Rex Drug Store (col.)
140. Wilmore Pharmacy
141. McNeely Drug Co., Inc.
142. Boulevard Pharmacy
143. Plaza Drug Store
144. Merriman's Pharmacy
145. Capehart and Chandler, Inc.
146. Avondale Pharmacy
147. Elizabeth Drug Store
148. Hose Drug Co.
149. Liggett's Drug Store, No. 733
150. Lisk Pharmacy
151. Selwyn Cut Rate Drug Store, Inc.
152. Stanley's Parkwood Pharmacy
153. Seventh Street Pharmacy
154. Hoskins Drug Company
155. Wesley Heights Pharmacy
156. Yancey's Drug Store (col.)
157. Nance Drug Store
158. The York Drug Company

CHERRYVILLE
159. Allen Drug Company
160. Houser Drug Company, Inc.

CHINA GROVE
161. Phillips Drug Company
162. Hart's Drug Store

CLARKTON
163. G. L. and E. S. Clark

CLAYTON
164. Beddingfield Brothers
165. Poole's Drug Store
166. Whitley-Bain Drug Company

CLEVELAND
167. Cleveland Drug Company

CLIFFSIDE
168. Mills Drug Company

CLINTON
169. Butler's Pharmacy
170. Moseley-Chesnutt
171. Joe Reynolds, Inc.
172. Register Drug Store

CLYDE
173. Clyde Pharmacy

COATS
174. Roycroft Drug Co.
175. Coats Drug Co.

COLUMBIA
176. Columbia Drug Company
177. Main Street Pharmacy

CONCORD
178. Cabarrus Drug Company
179. Clines Pharmacy
180. Gibson's, Inc.
181. Pearl Drug Company, Inc.
182. Porter Drug Company, Inc.
183. Cox Cut Rate Drugs

CONOVER
184. Conover Drug Company

COOLEEMEE
185. Cooleemee Drug Company

CORNELIUS
186. Guion Drug Company

CRAMERTON
187. Cramerton Drug Company
188. The Moss Drug Company

CREEDMOOR
189. Creedmoor Drug Company

DALLAS
190. P. D. Summey, Druggist

DAVIDSON
191. White Drug Company
192. College Pharmacy

DENTON
193. Kearn's Pharmacy

DERITA
194. Glenn and Bisenar

DOBSON
195. W. M. Stone, Druggist

DRAPER
196. Draper Pharmacy
197. Rockingham Drug Co.

DUNN
198. Fitchett Drug Company, Inc.
199. Butler & Lee Drug Co.
200. Hood Drug Company
201. G. K. Grantham and Son

DURHAM
202. Bull City Drug Store (col.)
203. Eckerd's of Durham, N. C., Inc.
204. Hayti Drug Store (col.)
205. Haywood and Boone
206. C. E. King and Son
207. Mack's Drug Store
208. McKay's Pharmacy
209. Montague's Pharmacy
210. North Durham Drug Store
211. Rogers' Drug Company
212. Whelan Drug Company, Inc.
213. Westside Pharmacy
214. Taylor Drug Company
215. Durham Drug Company
216. Hospital Pharmacy
217. L. and M. Drug Company
218. Coleman's Drug Store
219. Duke Hospital Pharmacy
220. Garrett's Biltmore Drug Store (col.)
221. Mangum Street Pharmacy
222. Owl Pharmacy
223. Roland H. Parker

224. Watts Hospital Pharmacy
225. Mitchell's Drug Store, Inc.

EAST DURHAM
226. Crabtree Pharmacy
227. Carswell Drug Company

EDENTON
228. Mitchener's Pharmacy
229. Leggett and Davis, Inc.
230. Sutton's Drug Store, Inc.

ELIZABETH CITY
231. Apothecary Shop
232. Overman and Stevenson
233. City Drug Store
234. Sedberry's Drug Store

ELIZABETHTOWN
235. Hutchinson Drug Store
236. Robinson Drug Co.

ELKIN
237. Abernethy's Pharmacy
238. Turner Drug Company

ELLERBE
239. Warner Drug Co.

ELM CITY
240. Elm City Pharmacy
241. Dixon Drug Company

ENFIELD
242. W. E. Beavens
243. Harrison Drug Company
244. Whitehead Drug Company

ENKA
245. Community Pharmacy

ERWIN
246. E. R. Thomas Drug Company

FAIR BLUFF
247. Rogers Drug Store
248. Floyd-Anderson Drug Company

FAIRMONT
249. Fairmont Drug Company
250. Robeson Drug Company

FAISON
251. Morton Drug Store

FAITH
252. H. A. Fesperman Co.

FALLSTON
253. Lackey Drug Company

FARMVILLE
254. Wheless Drug Company, Inc.
255. City Drug Company

FAYETTEVILLE
256. J. S. Hall Drug Company
257. H. R. Horne and Sons
258. Mackethan and Company, Druggists
259. Matthews Pharmacy
260. Perry's Drug Store (col.)
261. Souder's Pharmacy
262. White's Drug Store
263. Biggs Drug Store
264. Saunders Drug Store

FOREST CITY
265. People's Drug Store
266. Forest City Drug Company
267. Piedmont Drug Company

FOUNTAIN
268. Fountain Drug Company

FOUR OAKS
269. Four Oaks Drug Company

FRANKLIN
270. Angel Drug Store
271. Perry's Drug Store

FRANKLINTON
272. L. W. Henderson's Pharmacy

FREMONT
273. Whitley Drug Company

FUQUAY SPRINGS
274. Elliott's Pharmacy

GARLAND
275. L. A. Warren, Druggist

GARNER
276. Brown's Drug Store

GASTONIA
277. East Gastonia Pharmacy
278. Firestone Drug Store
279. Caldwell's Drug Store
280. Victory Drug Store
281. Main Street Pharmacy
282. Central Drug Company
283. Kennedy's, Inc.
284. Franklin Drug Store
285. Smith's Drug Store
286. Cox Drug Company
287. Gaston Cut Rate Drug Co., Inc.

GIBSON
288. Gibson's Drug Company

GIBSONVILLE
289. Gibsonville Drug Co.

GOLDSBORO
290. Andrews Drug Company
291. Brown Drug Company, Inc.
292. Goldsboro Drug Company
293. Andrews Cash Drug Company
294. Waters Drug Store
295. Vinson Drug Store
296. Jackson Drug Co. (col.)
297. Wynne Pharmacy (col.)
298. Hicks Drug Store
299. Robinson's Drug Store

GRAHAM
300. Graham Drug Company
301. Wrike Drug Company
302. Red Cross Pharmacy

GREENSBORO
303. Asheboro Street Pharmacy
304. Best Drug Store
305. C. C. Fordham Drug Store
306. Eubanks-McDuffie Drug Company
307. Green Street Drug Company
308. King Cotton Drug Store
309. Leggett's Drug Store, No. 745
310. McNeely's Drug Store
311. White Oak Drug Company
312. Whelan Drug Company, Inc.
313. Carolina Pharmacy
314. Cecil-Russell Drug Co., Inc.
315. Crutchfield's Incorporated Drug Store
316. McAdoo Heights Drug Company

317. College Drug Store
318. Textile Drug Co.
319. West Market Pharmacy
320. Cline Drug Co.
321. Walgreen Co.
322. Elm Street Pharmacy
323. National Laboratories, Inc.
324. Mann's O'Henry Drug Store
325. Coble's Drug Co.
326. Morrow Drug Store (col.)
327. Revolution Drug Company
328. Dixie Pharmacy
329. Five Points Pharmacy
330. Greensboro Drug Company
331. Ham Drug Company
332. Home Drug Company

GREENVILLE
333. Eldridge's Drug Store
334. Greenville Drug Company
335. Charles O'H. Horne
336. Pitt Drug Company
337. B. S. Warren, Druggist
338. Hill-Horne Drug Co.
339. Bissett's Drug Store, Inc.

GRIFTON
340. Grifton Pharmacy

GROVER
341. People's Drug Company

HALIFAX
342. Vinsen's Pharmacy

HAMLET
343. Mabry's Drug Store
344. C. & W. Pharmacy
345. Birmingham Drug Company
346. Allen's Drug Store

HARMONY
347. Harmony Drug Store

HAW RIVER
348. Purity Drug Company

HAYESVILLE
349. Pass Drug Company

HAZELWOOD
350. McKay's Pharmacy

HEMP
351. McCrimmon Drug Company

HENDERSON
352. Kerner Drug Company
353. Miles Pharmacy
354. Page-Hocutt Drug Company
355. Southside Drug Company
356. People's Drug Store
357. Parker's Drug Store
358. Woolard's
359. White Brothers Drug Company
360. Douglas Drug Store (col.)

HENDERSONVILLE
361. Jackson Pharmacy
362. Justus Pharmacy
363. Rose Pharmacy
364. Wilson Drug Company, No 1
365. Freeze Drug Company, Inc.
366. Economy Drug Store

HERTFORD
367. Roberson's Drug Store

HICKORY
368. Highland Drug Store
369. Hickory Drug Company
370. Lutz Drug Store
371. Shook Drug Company
372. King's Pharmacy
373. Ninth Avenue Pharmacy
374. Bonner's Drug Store
375. Economy Drug Co., Inc.

HIGHLANDS
376. Highlands Drug Store

HIGH POINT
377. Arthur's Pharmacy
378. Cecil's Drug Store, No. 4
379. Leonard's Drug Store
380. Mann's Southside Drug Store, Inc.
381. Cecil's Drug Store, Inc.
382. Hart's Pharmacy, Inc.
383. Hoffman's Drug Company
384. Ingram's Pharmacy
385. Eckerd's of High Point, N. C., Inc.
386. Joiner and Koonts Drug Company
387. Mann Drug Company, No. 1
388. Mann Drug Company, No. 2
389. Ring Drug Company
390. C. A. Ring and Sons
391. Washington Street Pharmacy (col.)
392. Economy Drug Store, Inc.
393. Cecil's West End Drug Store
394. Betts Drug Company
395. Cecil's South Main Drug Store, Inc.

HILLSBORO
396. W. A Hayes Drug Store
397. James Pharmacy

HOLLY SPRINGS
398. Model Pharmacy

HOOKERTON
399. Hardy's Drug Store

HUNTERSVILLE
400. Griffin Drug Company

HURDLE MILLS
401. D. L Whitfield and Company

JACKSON
402. Jackson Drug Company

JACKSONVILLE
403. Johnson's Drug Store

JONESBORO
404. Lee Drug Store

KANNAPOLIS
405. Kannapolis Drug Company
406. F. L. Smith Drug Company
407. Center View Pharmacy, Inc.
408. Martin Drug Co.
409. Midway Drug Store
410. Black's Drug Store

KENANSVILLE
411. Kenansville Drug Co.

KENLY
412. Fulgham's Drug Store
413. Kenly Drug Company

KERNERSVILLE
414. Willson Drug Store, Inc.
415. Pinnix Drug Store

KING
416. King Drug Company

KING'S MOUNTAIN
417. Griffin Drug Company

KINSTON
418. J. E. Hood and Company
419. Lenoir Drug Company
420. E. B. Marston Drug Company
421. Stroud Drug Company
422. Temple Drug Co.
423. The City Drug Co.
424. Harry Sutton Drug Store

KNIGHTDALE
425. Knightdale Pharmacy

LAGRANGE
426. Adams Drug Company

LANDIS
427. Linn-Edwards Drug Company

LATTIMORE
428. Brilee Drug Company

LAURINBURG
429. Everington Drug Store
430. J. T. Fields, Jr.
431. Laurinburg Drug Store
432. Scotland Drug Company
433. Summerlin Drug Store

LEAKSVILLE
434. Carolina Drug Company
435. Chandler Drug Company
436. Chandler Drug Company (Store No. 2)

LENOIR
437. Ballew's Cash Pharmacy
438. McNairy's Drug Store
439. Lenoir Drug Store

LEXINGTON
440. City Drug Company, Inc.
441. Lexington Drug Company
442. People's Drug Store, Inc.
443. Purcell Drug Company

LIBERTY
444. Liberty Drug Store
445. L. B. Grantham Drug Store

LILLINGTON
446. LaFayette Drug Co.
447. Cape Fear Drug Co.

LINCOLNTON
448. Childs Drug Company, Inc.
449. Lawing and Costner
450. Lincolnton Drug Company

LINDEN
451. W. C. Melvin, M.D.

LITTLETON
452. Browning's Drug Store Co.
453. G. A. Threewitt's Drug Company

LOUISBURG
454. F. R. Pleasants, Druggist
455. Scoggins Drug Store
456. Boddie Drug Store

LOWELL
457. Lowell Drug Company

LUCAMA
458. Cash Drug Store

LUMBERTON
459. Hedgepeth's Pharmacy, Inc.
460. Johnson's Drug Store
461. Lumberton Drug Company
462. J. D. McMillan and Son

MACCLESFIELD
463. Corbett Drug Co.

MADISON
464. R. A. Ellington Drug Company, Inc.
465. Madison Drug Co., Inc.

MAIDEN
466. Campbell's Drug Store

MARION
467. Kirby Drug Company, Inc.
468. Finley Drug Co.
469. Streetman Drug Company
470. Tainter's
471. Lake City Drug Store
472. McDowell Drug Store

MARSHALL
473. Moore's Pharmacy
474. Roberts Pharmacy

MARS HILL
475. Mars Hill Pharmacy

MARSHVILLE
476. Guion's Drug Store
477. Union Drug Co.

MATTHEWS
478. Matthews Drug Company

MAXTON
479. Austin Drug Company, Inc.
480. Maxton Drug Store

MEBANE
481. Mebane Drug Company
482. Carolina Drug Company
483. Warren's Drug and Seed Store

MICRO
484. Hinnant Drug Company

MIDDLESEX
485. The High Drug Store

MIDLAND
486. Midland Pharmacy

MILTON
487. Lewis Walker, Druggist

MOCKSVILLE
488. Le Grand's Pharmacy
489. Hall-Kimbrough Drug Company

MONROE
490. Gamble Drug Company
491. Secrest Drug Company
492. Wilson Drug Company
493. Jones Drug Co., Inc.

MOORESVILLE
494. George C. Goodman and Company
495. Miller Drug Company, Inc.
496. Mooresville Drug Company
497. J. A. White and Company

MOREHEAD CITY
498. Walter Hufham, Druggist
499. Morehead City Drug Company

MORGANTON
500. Burke Drug Company
501. Kibler Drug Company
502. Cornwell Drug Company
503. The Spoke Pharmacy

MORVEN
504. Morven Drug Company, Inc.

MOUNT AIRY
505. Hollingsworth Drug Company
506. Hollingsworth Pharmacy
507. W. S. Wolfe Drug Company
508. Lamm Drug Company
509. Turnmyre's Drug Store

MT. GILEAD
510. Cochrane-Ridenhour Drug Company

MT. HOLLY
511. Holland Drug Company
512. Summey Drug Company
513. Mount Holly Drug Store

MOUNT OLIVE
514. Aaron's Pharmacy, Inc.
515. Mount Olive Drug Store
516. Glenn Drug Co.

MOUNT PLEASANT
517. A. W. Moose Company

MURFREESBORO
518. Nicholson Pharmacy

MURPHY
519. R. S. Parker
520. Mauney Drug Co.

NASHVILLE
521. Ward Drug Company
522. Baker's Drug Store

NEWLAND
523. Bear Trail Drug Store

NEW BERN
524. Smith Drug Company, Inc.
525. Joe Anderson's Drug Store
526. Davis Pharmacy, Inc.
527. Duffy's Drug Store
528. Five Points Drug Store (col.)
529. Pinnix Drug Store
530. Wood Drug Company
531. Toney's Drug Store

NEWTON
532. H. & W. Drug Company
533. Central Drug Company
534. North Newton Drug Store
535. City Pharmacy

NORLINA
536. Walker Drug Company, Inc.

NORTH CHARLOTTE
537. Hand's Pharmacy
538. Standard Drug Store

NORTH WILKESBORO
539. North Wilkesboro Drug Company
540. Wilkes Drug Company, Inc.
541. R. M. Brame and Sons
542. Horton's Drug Store

NORWOOD
543. Norwood Drug Company

OAKBORO
544. Barger Drug Store

OLD FORT
545. Bradley Drug Company
546. Old Fort Drug Company

ORIENTAL
547. Oriental Drug Store

OXFORD
548. J. G. Hall
549. Herring & Etheridge, Druggists
550. Lyon Drug Company
551. Williams Drug Company

PARKTON
552. Gram Drug Company

PEMBROKE
553. Pembroke Drug Store

PIKEVILLE
554. Pikeville Drug Company

PILOT MOUNTAIN
555. Trotter's Drug Store
556. Driggers Drug Store

PINEHURST
557. Carolina Pharmacy, Inc.
558. Pinehurst Pharmacy

PINE LEVEL
559. Godwin Drug Co.

PINETOPS
560. Service Drug Store

PINEVILLE
561. Pineville Drug Company

PITTSBORO
562. G. R. Pilkington, Druggist
563. Pittsboro Drug Store

PLYMOUTH
564. E. G. Arps
565. Rexall Drug Store
566. Liverman Drug Store

POLKTON
567. Gale Drug Company

POMONA
568. Pomona Drug Store

PRINCETON
569. Peele Drug Store
570. Holt's Pharmacy

RAEFORD
571. Hoke Drug Company
572. Reaves Drug Store, Inc.

RALEIGH
573. Boon-Iseley Drug Company
574. Capital Drug Store
575. College Court Pharmacy
576. Edwards Drug Company
577. Galloway's Professional Pharmacy
578. Hamlin Drug Company, Inc. (col.)
579. Mallette Drug Company, Inc. (col.)
580. Martin Street Pharmacy
581. City Drug Store
582. Parker Drug Company
583. Person Street Pharmacy
584. Saunders Street Pharmacy

585. Sir Walter Drug Store, Inc.
586. Walton's Pharmacy
587. Johnson Drug Store
588. State Drug Store
589. Wake Drug Store
590. Wilmont Drug Store
591. Eckerd's of Raleigh, N. C., Inc.
592. Person Street Pharmacy, No. 2
593. Jordan's Drug Store
594. Bland Hotel Drug Store
595. Brantley and Son, Inc.
596. Cameron Park Pharmacy
597. Central Drug Store (col.)
598. Cromley-Melvin Drugs
599. Mayes' Pharmacy (col.)
600. Pine Drug Company, Inc.
601. Walgreen Company

RAMSEUR
602. Ramseur Pharmacy, Inc.

RANDLEMAN
603. Randleman Drug Company
604. Economy Drug Company

RED SPRINGS
605. Red Springs Drug Company
606. Townsends' Pharmacy

REIDSVILLE
607. Gardner Drug Store
608. Kappa Pharmacy (col.)
609. Arrowood Drug Co., Inc.
610. Mann's Drug Store
611. Thompson's Drug Company
612. Dailey's Drug Store

RICHLANDS
613. Hood Drug Store

RICH SQUARE
614. Bolton's Drug Company

ROANOKE RAPIDS
615. Roanoke Pharmacy
616. Taylor's Drug Store
617. Rosemary Drug Company
618. Matthews Drug Co.
619. Griffin Drug Company, Inc.

ROBBINSVILLE
620. Ingram's Drug Store

ROBERSONVILLE
621. David Grimes Drug Company
622. Robersonville Drug Company

ROCKINGHAM
623. Fox Drug Company, Inc.
624. R. P. Lyon Drug Company
625. Bristow Drug Company

ROCKWELL
626. Rockwell Drug Company

ROCKY MOUNT
627. Burnett Drug Company (col.)
628. Douglas-Armstrong Drug Company (col.)
629. H. L. Hicks Drug Company
630. Kyser Drug Company, Inc.
631. May and Gorham
632. I. W. Rose Drug Company, Inc.
633. Standard Drug Company, Inc.
634. The C. O. D. Drug Co., Inc.
635. Northside Pharmacy
636. Thompson Pharmacy
637. Matthews Drug Store
638. Andrews Drug Company

ROSEBORO
639. Melvin Brothers
640. D. W. Tart

ROSE HILL
641. Miller's Drug Store

ROWLAND
642. Rowland Drug Company

ROXBORO
643. Hambrick, Austin and Thomas
644. Roxboro Drug Company
645. Thomas and Oakley

RURAL HALL
646. Rural Hall Drug Co., Inc.

RUTHERFORDTON
647. Rutherford Drug Company
648. Sloan Drug Company

RED OAK
649. Dr. J. H. Martin

SALEMBURG
650. Salemburg Drug Company

SALISBURY
651. Carter & Trotter, Inc.
652. Innes Street Drug Company
653. Main Drug Company, Inc.
654. Peeler Drug Company
655. Purcell Drug Company
656. Purcell Drug Co., No. 2
657. Tom's Drug Store, Inc.
658. Malone Cut Rate Drug Store, Inc.
659. Fulton Street Pharmacy, Inc.

SANFORD
660. Acme Drug Company
661. Crabtree Drug Company
662. Lee Drug Company
663. Dr. I. H. Lutterloh
664. Philip Boykin Drug Company, Inc. (col)
665. Thomas Drug Store

SCOTLAND NECK
666. North End Drug Store
667. Whitehead's
668. Hall's Drug Store

SEABOARD
669. Hale's Pharmacy

SELMA
670. E. V. Woodard, Druggist
671. Selma Drug Company

SHALLOTTE
672. Shallotte Drug Store

SHELBY
673. Cleveland Drug Company
674. Julius A. Suttle
675. Paul Webb and Son
676. Millside Drug Company
677. Austin-Cornwell Drug Company
678. The Dennis Drug Company

SILER CITY
679. Siler City Drug Co.
680. Edwards Drug Company

SIMMS
681. Nichols Drug Store

SMITHFIELD
682. Hood Brothers
683. Stallings Pharmacy
684. Upchurch Pharmacy
685. Johnston Drug Store

SOUTHERN PINES
686. Broad Street Pharmacy
687. Thrower's Pharmacy
688. Sandhill Drug Co., Inc.

SOUTHPORT
689. Watson's Pharmacy Company

SPARTA
690. B. and T. Drug Company

SPENCER
691. H. M. Cooke Pharmacy
692. Rowan Drug Company

SPINDALE
693. Spindale Drug Company

SPRAY
694. Spray Drug Company
695. Tri-City Pharmacy

SPRING HOPE
696. Hale's Pharmacy
697. South Side Pharmacy

SPRUCE PINE
698. Spruce Pine Pharmacy
699. Day's Drug Store

STANTONSBURG
700. Stantonsburg Drug Company

STAR
701. Wallace Drug Store

STATESVILLE
702. Logan Stimson and Son
703. Statesville Drug Company, Inc., No. 1
704. Purcell Drug Company
705. Holmes Drug Store, Inc.
706. Hawkins Cut Rate Drug Co.
707. Fisher Drug Company

STOKESDALE
708. Powell Drug Store

STONEVILLE
709. Stoneville Drug Store

STOVALL
710. Puckett's Drug Company

ST. PAULS
711. Grantham Drug Company
712. St. Pauls Drug Company

SWANNANOA
713. Ward's Drug Store

SYLVA
714. Sylva Pharmacy
715. Hooper Drug Store

TABOR CITY
716. Harrelson Pharmacy
717. Standard Drug Company

TARBORO
718. Bryan's Pharmacy
719. R. E. L. Cook
720. Edgecombe Drug Company
721. Garrett's Drug Store (col.)
722. E. V. Zoeller and Company

TAYLORSVILLE
723. Munday's Drug Store
724. People's Drug Store

THOMASVILLE
725. Thomasville Drug Company
726. Mann's of Thomasville, Inc.
727. Webb's Drug Store

TRENTON
728. Trenton Drug Company

TROUTMAN
729. Troutman Drug Co.

TROY
730. Troy Drug Company

TRYON
731. Missildine Pharmacy
732. Slack's Pharmacy, Inc.

VALDESE
733. People's Drug Store
734. The Rock Drug Company

VANCEBORO
735. Ivey Guthrie Drug Store

VARINA
736. Thomas' Drug Store

WADESBORO
737. Fox and Lyon
738. Parsons Drug Company, Inc.

WAGRAM
739. Wagram Drug Co.

WAKE FOREST
740. T. E. Holding and Company, Inc.
741. Hardwicke's Pharmacy

WALLACE
742. Dees Pharmacy
743. Miller's Drug Store

WALNUT COVE
744. Bray Drug Store

WALSTONBURG
745. Jenkins Drug Store

WARRENTON
746. Boyce Drug Company
747. Hunter Drug Company, Inc.

WARSAW
748. Warsaw Drug Company

WASHINGTON
749. George Washington Drug Store, Inc.
750. Whitford Drug Company
751. S. H. Reid, Prescription Druggist
752. Worthy and Etheridge
753. Pamlico Drug Co., Inc.

WAXHAW
754. Waxhaw Drug Company

WAYNESVILLE
755. Alexander's Drug Store
756. Waynesville Pharmacy
757. Smith's Drug Store

WEAVERVILLE
758. Weaverville Drug Company

WELDON
759. Terminal Drug Store (col.)
760. Weldon Drug Company
761. Selden's Pharmacy

WENDELL
762. W. R. Nowell Drug Store
763. Wendell Drug Company

WEST ASHEVILLE
764. Bilbro's Drug Store
765. West Asheville Pharmacy
766. Palace Pharmacy
767. Carolina Pharmacy

WEST DURHAM
768. Brewer's Drug Store
769. McDonald Drug Store

WEST END
770. West End Pharmacy

WEST JEFFERSON
771. Ray Drug Store
772. Graybeal's Drug Store

WHITAKERS
773. Burnett's Drug Store

WHITEVILLE
774. McNeill's Drug Store
775. Guiton's Drug Store
776. Columbus Drug Store
777. Easley's Pharmacy (col.)

WILLIAMSTON
778. Clark's Drug Store, Inc.
779. Davis Pharmacy

WILMINGTON
780. Futrelle's Pharmacy
781. Green's Drug Store
782. Hall's Drug Store
783. Hanover Drug Company
784. Ideal Pharmacy (col.)
785. Jarman's Pharmacy
786. Koonce Drug Company
787. Saunders Drug Company
788. Service Drug Company
789. Southside Drug Company
790. Standard Pharmacy
791. Pinehurst Pharmacy
792. Tom's Drug Co.
793. Greenfield Drug Co.
794. Brooklyn Pharmacy

WILSON
795. Barnhill's Drug Store
796. Herring's Drug Store
797. Ideal Pharmacy (col.)
798. Matthews Drug Store
799. Roy Moore's Drug Store, Inc., No. 1
800. Turlington and Morrison
801. Wilson Drug Company, Inc.
802. Shade's Pharmacy (col.)
803. Terminal Drug Store
804. Bissett's Drug Store
805. Garner-Tarkenton, Inc.

WINDSOR
806. Pugh's Pharmacy
807. Windsor Pharmacy Company, Inc.

WINSTON-SALEM
808. Crescent Drug Company
809. Hutchin's Drug Store
810. Liberty Drug Company
811. Neely-Hairston Drug Company (col.)
812. Nissen Drug Company, Inc.
813. E. W. O'Hanlon, Inc.
814. Patterson Drug Company
815. Summit Street Pharmacy
816. United Retail Drug Store
817. Clark's West End Drug Store
818. Swaney Drug Store
819. Woodland Pharmacy, Inc. (col.)
820. Bobbitts Pharmacy
821. Willson Drug Store
822. Neely-Hairston Drug Co., No. 2 (col.)
823. Walgreen Co.
824. Carolina Drug Store, Inc.
825. Allen's Modern Drug Store
826. King-Wheeler Drug Co.
827. Standard Drug Co.
828. Welfare's Drug Store
829. Singletary's Drug Store
830. Reins Drug Store
831. Ardmore Drug Company
832. Bobbitt Drug Co.
833. Andrews Drug Store
834. Hospital Pharmacy
835. Acme Drug Store (col.)
836. Seventh Street Pharmacy (col.)
837. Driggers Drug Store
838. Southside Drug Store
839. The York Drug Company
840. Reynolda Road Pharmacy

WINTERVILLE
841. Liverman Drug Company

WOOD
842. Wood Drug Store

WOODLAND
843. Parker-Taylor Drug Company

YANCEYVILLE
844. Yanceyville Drug Company

YOUNGSVILLE
845. Timberlake Drug Store

ZEBULON
846. Zebulon Drug Company

The following Drug Stores were registered from June 1, 1937 to Sept. 1, 1937.

ASHEVILLE
847. Aiken and Bryan
848. Mooneyham's Drug Store (Woodfin)

ENKA
849. Elson's, the Rexall Drug Store

GRANITE FALLS
850. Caldwell Drug Store

KING'S MOUNTAIN
851. King's Mountain Drug Company

KINSTON
852. Standard Drug Company

LENOIR
853. Dayvault's Drug Store

LONGHURST
854. Thomas Drug Company, Inc.

N. WILKESBORO
855. Red Cross Pharmacy

RALEIGH
856. Franklin's Carolina Pharmacy

WILKESBORO
857. Newton Cut Rate Drug Store

WINSTON-SALEM
858. Owen Drug Co.
859. Ray Drug Co.

WINTON
860. Winton Drug Company

YADKINVILLE
861. Carolina Drug Store
862. Yadkin Drug Store

The following Bills affecting the Examinations of the North Carolina Board of Pharmacy and the North Carolina Pharmacy Law were passed by the 1937 General Assembly:

A BILL TO BE ENTITLED AN ACT TO AMEND CHAPTER 206 OF THE PUBLIC LAWS OF 1933, RELATING TO THE EXAMINATION OF PHARMACISTS FROM OTHER STATES.

The General Assembly of North Carolina do enact:

Section 1. That section one of chapter two hundred six of the Public Laws of one thousand nine hundred thirty-three, be, and the same is hereby amended by striking out all of said section after the word "Board" in line fifteen.

Sec. 2. That all laws and clauses of laws in conflict with the provisions of this act are hereby repealed.

Sec. 3. That this act shall be in full force and effect from and after its ratification.

The following is the Bill as amended by above act:

AN ACT TO PERMIT CERTAIN PERSONS DULY LICENSED AS PHARMACISTS IN OTHER STATES TO STAND THE EXAMINATION TO PRACTICE PHARMACY.

The General Assembly of North Carolina do enact:

Section 1. That Public Laws, Chapter one hundred and eight, Section thirteen, as amended by Public Laws one thousand nine hundred and fifteen, Chapter one hundred and sixty-five, and as amended by Public Laws one thousand nine hundred and twenty-one, Chapter fifty-two, be amended as follows:

At the end of the said section, now Consolidated Statutes six thousand six hundred and fifty-eight, and after the word "year," add the following: "Provided, that any person legally registered or licensed as a pharmacist by another State Board of Pharmacy, and who has had fifteen years continuous experience in North Carolina under the instruction of a licensed pharmacist next preceding his application, shall be permitted to stand the examination to practice pharmacy in North Carolina upon application filed with said board.

AN ACT RELATING TO ASSISTANT PHARMACISTS.

The General Assembly of North Carolina do enact:

Section 1. That every person who is the holder of a certificate as a registered assistant pharmacist, issued prior to January first, one thousand nine hundred and thirty-nine shall be admitted to the registered pharmacist examination. After January first, one thousand nine hundred and thirty-nine, the board shall not issue an original certificate to any person as a registered assistant pharmacist; Provided, however, that nothing in this section shall prevent any person who was registered as an assistant pharmacist prior to January first, one thousand nine hundred and thirty-nine from continuing to practice as a registered assistant pharmacist.

Sec. 2. That all laws and clauses of laws in conflict with the provisions of this Act are hereby repealed.

Sec. 3. That this Act shall be in full force and effect from and after its ratification.

In the General Assembly read three times and ratified, this the 23 day of March, 1937.

AN ACT PROHIBITING THE SUBSTITUTION OF DRUGS.

The General Assembly of North Carolina do enact:

Section 1. That any person or corporation engaged in the business of selling drugs, medicines, chemicals or preparations for medical use or of compounding or dispensing physicians' prescriptions, who shall, in person or by his or its agents or employees, or as agent or employee of some other person, knowingly sell or deliver to any person a drug, medicine, chemical preparation for medicinal use, recognized or authorized by the latest edition of the United States Pharmacopoeia and National Formulary, or prepared according to the private formula of some individual or firm, other or different from the drug, medicine, chemical or preparation for medicinal use, recognized or authorized by the latest edition of the United States Pharmacopoeia and National Formulary, or prepared according to the private formula of some individual or firm, ordered or called for by such person, or called for in a physician's prescription, shall be guilty of a misdemeanor, and upon conviction shall be punished by a fine or imprisonment, or both, at the discretion of the court: Provided, that this Act shall apply to registered drug stores and their employees only.

Sec. 2. That all laws and clauses of laws in conflict with the provisions of this Act are hereby repealed.

Sec. 3. That this Act shall be in full force and effect from and after its ratification.

In the General Assembly read three times and ratified, this the 22nd day of February, 1937.

Plan Adopted at N.A.R.D. Fair Trade Conference in Chicago, August 30-31, 1937

(1) That retailers should refrain from all coercive measures;

(2) That retailers should not dictate or attempt to dictate resale prices;

(3) That the preparation or examination and approval of Fair Trade contracts should be handled by a National Board consisting of representatives of the N. A. R. D. and a representative of the National Association of Chain Drug Stores who shall advise with the Fair Trade Committees of each of the Fair Trade states as to the form of the Fair Trade contracts;

(4) That appropriate Fair Trade information and literature should be developed by the National Board and distributed in cooperation with the state organizations;

(5) That every effort should be made to induce the manufacturers to issue the manufacturer-retailer form of contract in preference to the wholesaler-retailer contract;

(6) That in order that the National Board may have the counsel and advice of the several Fair Trade states, an Advisory Fair Trade Committee consisting of one member from each Fair Trade state shall be designated, in a manner to be determined by each of the several Fair Trade states;

(7) That the cost to the manufacturer of issuing Fair Trade contracts and providing for their enforcement should be reduced to the lowest possible amount, and that the manufacturer's annual service charge by the respective State Fair Trade Committees shall be on such basis as shall be determined by the National Board with the advice and consent of the Advisory Fair Trade Committee;

(8) That it is desirable that actions for violations under the Fair Trade Acts and Fair Trade contracts be prosecuted by the trade-mark owner;

(9) That the services of the N. A. R. D. Legal Department be made available whenever requested to the respective state and local fair trade committees and to their counsel;

(10) That a National Advisory Council should be established composed of representatives of manufacturer, wholesaler and retailer groups and that similar bodies should be established in each Fair Trade state;

(11) That other trade groups should be invited to elect representatives to the Fair Trade Advisory Councils;

(12) That consideration should be given to the selection of outstanding citizens to represent consumers on the Advisory Councils.

This plan has been adopted in its entirety by the N. C. P. A. Fair Trade Committee.

Recently Mr. John A. Goode, of Asheville was named Chairman of the Druggists' National Fair Trade Board (a signal honor).

Consistent advertising, day after day! That's the way the Capudine Chemical Company coöperates with Carolina druggists. The natural result—consistent demand for Capudine, rapid turnover, and steady profits.

CAPUDINE CHEMICAL CO.
RALEIGH, N. C.

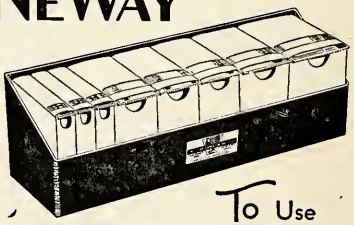
YAGER'S LINIMENT

	LIST	SELLS
SMALL (3 ozs.)	$2.00 dozen	25c
LARGE (8 ozs.)	4.00 dozen	50c

Since 1884 Yager's Liniment has been used for Aches, Pains, Backaches and Sprains. Muscular soreness yields readily to its soothing effect. Recommend Yager's Liniment with confidence.

YAGER LINIMENT COMPANY
BALTIMORE, MD.

NEWAY



To Use
Labels in Rolls and Save Money

For stores using a small assortment of labels, or where space in the prescription dep't. is at a premium—
This Demonstrator Kit Solves The Problem.

No Charge for the Kit. You Pay for Labels Only.

WRITE US NOW FOR THE FULL FACTS.

McCOURT LABEL CABINET CO.

Authority on Drug Labels for 35 Years
58 Bennett St., Bradford, Pa.

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NORTH CAROLINA PHARMACEUTICAL ASSOCIATION
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Officers of the North Carolina Pharmaceutical Association for 1937-38

President.....P. J. Suttlemyre, Hickory
Secretary-Treasurer.....J. G. Beard, Chapel Hill
Chairman of the Executive Committee.....P. J. Suttlemyre, Hickory
Chairman of the Legislative Committee.....W. C. Ferrell, Nashville
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel.....F. O. Bowman, Chapel Hill

A HARD JOB ABLY HANDLED

In the passage by the Legislature of the Fair Trade Act in this State last spring the retail drug business was highly benefited. Although extravagant hopes should not be raised that the Act will immediately correct all evil selling practices, it is nevertheless to be expected that fine results will eventually be shown.

The Legislative Committee of the Association, the officers, and Attorney Bowman did a fine job in converting the General Assembly to the need of this corrective legislation, and the druggists of the State should be duly grateful. The JOURNAL takes the liberty of voicing these thanks. This has already been done but the Editor was away and he believes that a repetition now is not out of place. It was a hard job to get the Act passed and Messrs. Stowe, Bowman, Ferrell, and others certainly spent their energies fully in pushing the cause.

Robinson-Patman Act

Chairman William A. Ayres, of the Federal Trade Commission, in addressing recently the National Wholesale Druggists' Association Convention, said: "The Commission has proceeded deligently in its administration of the Robinson-Patman Act. While only five cases have been finally disposed of, hundreds of investigations have been instituted and more than twenty-five formal complaints have been filed. Innumerable conferences have been held with representatives of business for the purpose of assisting in an understanding of the Act."

Miller-Tydings Act

Chairman Ayres added: "The Tydings-Miller bill became law and is now part of the chart by which the Commission must be guided in its work of aiding in the administration of the anti-trust laws. Let it not be forgotten that the Sherman Anti-Trust Act and the Clayton Act are still in force, as well as the Federal Trade Commission Act making unlawful unfair methods of competition in commerce."

CARL THOMAS DURHAM

The subject of this brief tribute is a man who occupies a secure place in the esteem of all citizens in Orange County where he is widely known.

Mr. Durham was born near Chapel Hill on August 28, 1892. His schooling was secured in his native county and at the University of North Carolina. His apprenticeship was obtained at Eubanks Drug Co. During the World War he was attached to the Hospital Corps of the Navy. He is affiliated with the Baptist Church, the Masonic Order, the American Legion, and while in college joined the Kappa Psi fraternity. On Dec. 30, 1918, he was married to Miss Margaret Whitsett. of Greensboro. Mr. and Mrs. Durham have five children. Mr. Durham was recently elected third vice-president of the N.C.P.A.

The Editor taught Mr. Durham, has known him intimately for twenty-five years, respects his judgment, and values highly his friendship. There follow two tributes: one from Mr. Eubanks, the other from Mr. Louis Graves, editor of the *Chapel Hill Weekly.*

Carl Durham entered the employment of my store during the summer of 1913 and has been with me continually ever since, with the exception of about eight months service in the U. S. Navy during the World War. The very finest and friendliest relationship has existed through the years between us. From the beginning he was intensely interested in the business, availing himself of every opportunity to acquire knowledge of its every feature. He very soon developed into a splendid prescriptionist. I very soon began to rely on his judgment and advice, both of which have played an important part in the small financial success of the Eubanks Drug Co. Mr. Durham's careful, patient and faithful service is a fine example for the clerks of the State to emulate. Were this done a finer spirit of co-operation would exist between proprietors and clerks. I would that the profession of pharmacy had more such men of the type and character of Carl Durham.

(Signed) CLYDE EUBANKS.

When two citizens of Chapel Hill get into a discussion about some community enterprise or affair—like the school, for example, or street improvements, or the public health, or unemployment—before they get through, one of them is more than apt to say: "What does Carl Durham think about it?"

The other citizen recognizes at once the importance of the question, and so they go to Eubanks' drug store to get the answer.

Carl Durham possesses the affection and respect of Chapel Hill to a remarkable degree. Absolute integrity, an ever lively public spirit, sound judgment, kindliness to all comers no matter what their station, an utter simplicity in speech and manner—these qualities have endeared him to everybody in the village.

He is a county commissioner and a member of the school board, and this year the legislature elected him a member of the board of trustees of the University. These honors give evidence of the high esteem that people have for him. Of course, like any man, he values the good will of his neighbors, but he cares little or nothing for honors as such. He just wants to give all the help he can. No man was ever more faithful to the ideal expressed in the words: public office is a public trust.

(Signed) LOUIS GRAVES.

A DISCUSSION OF THE NEW LAW PERTAINING TO ASSISTANT PHARMACISTS

On June 24, 1919, the N. C. Board of Pharmacy passed a resolution addressed to the State Pharmaceutical Assoociation recommending that the grade of Assistant Pharmacist be created in this State. At the Wrightsville Beach meeting in June, 1920, the Association adopted the recommendation and asked the Legislative Committee to secure the passage of an amendment to the Pharmacy Act that would allow candidates to stand appropriate examinations at the 1921 session. The first official examination for Assistants was given June 15-16, 1922. Two applicants were successful. As of September 1, 1937, records show that a total of 74 persons now possess licenses as Assistant Pharmacists. It seems newsworthy to list below a table showing the numerical increase from two to seventy-four during the fifteen-year period.

1922	2
1923	3 + 1
1924	4 + 1
1925	5 + 1
1926	5
1927	16 + 11
1928	11 — 5
1929	14 + 3
1930	14
1931	17 + 3
1932	26 + 9
1933	35 + 9
1934	48 + 13
1935	54 + 6
1936	61 + 7
1937	74 + 13

Study of this table reveals that no changes in number occurred twice ('26 and '30) a decrease occurred once ('28); while increases are seen in twelve of the fifteen years. It is shown that for the first nine years the number of Assistants had grown only to 17, whereas during the last six years the number has jumped to 74, an increase of 57!

As we go to press 40 candidates for license as assistant pharmacists and about 30 assistant candidates for full license have applied to the Board for the November examinations. Those successful on the assistants' examination may take the full examination.

At the Greensboro meeting of the Association in May, 1936, a paper was read by Mr. J. C. Brantley, Jr., of Raleigh, that dealt among other things with the subject of Assistant Pharmacists. He opposed this type of license and a great deal of discussion followed his paper. (See pages 356-7 of the 1936 Proceedings for details.) Mr. C. C. Fordham, Sr., of Greensboro, finally moved that beginning Jan. 1, 1938, no further examinations should be given to Assistant Pharmacists with the understanding that those holding such licenses at that time would retain their same privileges. The motion was passed.

Obviously the above-cited action placed the Association on record as opposing the licensing after January, 1938, of additional assistant pharmacists. Naturally it was understood that no change would be made in the status of assistants who had registered previous to 1938.

At the 1937 sessions of the General Assembly a bill was passed that contains the following essential facts about the new act having to do with assistant pharmacists. (For exact wording see page 214 of the Proceedings issue of this Journal which appeared last month in Secretary Hancock's report.)

Any holder of a license as assistant in this State, which license was issued prior to Jan. 1, 1939, shall be admitted at any meeting of the Board to examination for full license. After this date the Board shall not issue an original license for assistant pharmacists.

There are, of course, honest differences of opinion among pharmacists in this State about the wisdom of allowing assistant pharmacists to stand the Board for full license on an equal footing with other candidates who have to meet much higher requirements for eligibility. The writer of these lines was out of the State on a leave of absence when the bill was passed and does not pretend to know anything concerning the reasons why the act as passed was seemingly unopposed. Obviously the act runs contrary to the position taken by the Association relative to this matter.

This at least, however, is certain: those who now hold, or prior to 1939 may hold, licenses as assistant pharmacists could hardly have hoped for a more favorable adjustment of their case than has been made for them.

Those who favored the new act as passed believe that the matter should now be closed. Others, however, either did not know at the time or do not now know why the act was passed in its present form and they want to know. Since their number is large; since the Act as passed was not in accordance with Association policy; and since there must be good reasons why things took the course they did, the Journal will open its pages for a discussion of an issue that is not yet closed.

Number of Physicians to Population in North Carolina

Believing that our readers will be interested in an official statement from the State Board of Health concerning the number and distribution of physicians in this State, we are submitting below some interesting data:

Population of the United States.....128,429,000
Number of physicians in the U. S... 165,163

NORTH CAROLINA

	Total	*Percent*
Total pop. 1939	3,170,276	100
Urban	809,847	100
Rural	2,360,429	100
	White	*Percent*
Total pop. 1939	2,234,948	70.5
Urban	563,478	69.6
Rural	1,671,470	70.8
	Colored	*Percent*
Total pop. 1939	935,328	29.5
Urban	246,237*	30.4
Rural	672,410*	28.5

PERCENTAGE URBAN AND RURAL POPULATION BY RACE

		Percent Urban	*Percent Rural*
Total pop. 1930	3,170,276	25.5	74.2
White		25.2	74.8
Colored		26.8	73.2
	Male		*Female*
Total physicians	2,363		26
Urban	1,511		
Rural	851		

White

	Male	*Female*
Total physicians	2,220	24
Urban	1,381	20
Rural	839	4

* Excluding Indians.

Colored

	Male	*Female*
Total physicians	142	2
Urban	130	1
Rural	12	1

		Urban	*Rural*
Total pop. per physician	1,342	536	2,774
White pop. per white physician	1,007	408	1,992
Colored pop. per Negro physician	6,587		
*Colored pop. per Negro physician	6,469	1,894	56,034

It must be remembered that these figures are of diminished significance since the white physicians treat both races.

It is worthy of note that there are 165,-163 physicians in the United States, or one physician to 778 population. This, of course, includes both urban and rural areas.

Taking then 778 as one physician's quota, North Carolina has a decided surplus of physicians in urban centers—the average being 536—and a deficit in rural areas, the average being 2,774. There are 73 counties out of the 100 counties in the State where there is one physician to 1,400 to 3,000 population. This discrepancy between urban and rural medical service is likely due to two reasons; first, the economic factor involved, and secondly, the lack of facilities in the rural areas for the scientific practice of medicine.

It is a significant thought to inject just here that a service is needed, but we should recognize the racial aspect to appreciate the fact that probably the greatest need is among the indigent, both white and colored.

Total counties without negro physicians number 57 of the 100 counties in the State. From these figures it is quite evident that the cities are decidedly congested with physicians and the rural districts which constitute 74.5 per cent. of the total population offer opportunities for an increase in the number of physicians.

Danger to Fair Trade Laws

We learn from Mr. Rowland Jones, Washington representative of the N.A.R.D., that there is a strong belief that the entire group of anti-trust laws will be the subject of revision by Congress either by amendment or by the introduction of a new administration-sponsored, all embrac-

* Excluding Indians.

ing substitution bill. In either case pharmacists will be faced with the necessity of fighting to keep recent legislative enactments unchanged on the federal statute books.

The Robinson-Patman Act, contrary to the propaganda being circulated against it, is demonstrating its value more and more as time goes on. The several Fair Trade Acts are just beginning to function. Pharmacy collectively should be on the alert for any move that may be made to tear down the gains that have been won at the cost of so much time, effort and money and should mobilize itself individually as well as by means of its organizations to protest against any legislation aimed at bringing back the pernicious practices that prevailed prior to the enactment of the Robinson-Patman Act and the Tydings-Miller Laws. The JOURNAL urges its readers not to leave to organizations alone, however worthy and active they may be, the huge job of keeping benefits that have been secured.

Warning About Sulphanilimide

It appears from reputable sources of information that Prontylin or Sulphanilimide is causing a great deal of harm through promiscuous sales and we have been asked to state that although the product has a specific value against streptococci, its general use against all infections may cause much more harm than benefit. There is doubt among a number of thinking physicians as to the exact sort of cases in which it is valuable and since very disturbing symptoms may result from its use and since quite a few fatalities and near fatalities have followed its employment it seems that the public health is best served when the sale of the drug is limited to prescriptions or else to persons who have had it prescribed for their particular infection.

Are There Too Few Prescriptionists?

According to the annual report of Secretary-Treasurer Hancock of the North Carolina Board of Pharmacy as of Sept. 1st there are 862 registered drug stores in North Carolina, while as of June 1st there were 1,110 fully licensed pharmacists. These figures represent a net loss from 1936 of 8 in the number of stores and a net gain of 19 in the number of licentiates. Theoretically, therefore, 27 more prescriptionists are available now than last year.

One inclined to statistics finds that in 1937, 43 licensed pharmacists in North Carolina reside outside of the State, while in 1936 the number was 44. This number remains about constant from year to year. In addition there are now 74 assistant pharmacists as opposed to 61 last year. This gain of 13 added to the gain in registered pharmacists recorded above shows that 40 more workers are available now than in 1936.

These figures are not startling in any way, but we report them nevertheless as a matter of general information.

Seemingly there never can be an exact balance between the number of jobs and the number of pharmacists available for work. In eras of lesser prosperity or depression there is a surplus of prescriptionists which causes losses of positions and lower salaries for those employed. When times are prosperous the opposite condition prevails. In normal times it seems that we have in North Carolina just about enough pharmacists to man the positions open, hence an approximate balance. If enough pharmacists are licensed fully to meet every requirement in the relatively brief period of "booms" or prosperity, then it inevitably happens that when business gets less active there is a surplus of prescriptionists with a lowering of clerk pay. This causes many of the resulting jobless or those employed but dissatisfied with lessened incomes to start new drug stores of their own. This means more stores, more competition, less drug business per store, more side lines, cut prices, and so on *ad nauseam*. Thus in times like these we might well be farsighted and realists rather than assuming that boom times are normal times.

The title of this argument asks a question: "Are There Too Few Pharmacists?" One answer is supplied by the following resolution adopted by the National Association of Boards of Pharmacy at its New York meeting in August of this year. We quote:

Whereas, The annual report of the Secretary clearly indicates that the supply of registered pharmacists throughout the United States is sufficient to man existing retail pharmacies, and

Whereas, An increase in the present supply of registered pharmacists will necessarily lead to an increase in the number of drug stores, and

Whereas, No additional drug stores are required to meet the public demand for pharmaceutical services, be it

Resolved, That the National Association of Boards of Pharmacy make known the fact that the supply of registered pharmacists is adequate and that attempts to convey the impression that a shortage of registered pharmacists exists be deprecated and, be it further

Resolved, That the true facts with respect to supply and demand of registered pharmacists as revealed in the reports to this convention be given immediate and adequate publicity.

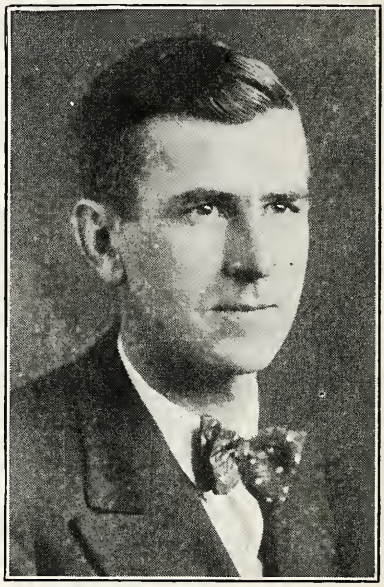
Would some of our readers like to enter the argument?

Interpretation of Marihuana Law

This new act reads essentially like the narcotic act but there are no exemptions and preparations carrying a dollar-an-ounce transfer tax. Dealers must register with Collector of Internal Revenue and pay a registration fee if this drug, or its equivalent Cannabis, are to be filled on prescriptions. Refills are prohibited. Prescriptions should be placed on narcotic file. Druggists who have paid tax as dealers may compound Marihuana preparations to fill legitimate prescriptions even if compounding is done in advance. Druggists dealing in such prescriptions may use Form 713 of Harrison Act for submitting inventories of stock now on hand but should submit such inventories immediately to the Collector. The special tax for registration is $3 a year. Applicants for registration between Oct. 1, 1937 and June 30, 1938, shall prepare the inventory at the date of application. A registration number will be issued which must be retained. The special tax stamp tax issued under the Act must be conspicuously displayed. Each store in a chain is treated as an individual store. Preparations containing cannabis may not be sold except upon prescription. Druggists should go over their stock and locate cannabis-bearing proprietaries, not offer them for counter sales, and either get them transferred to wholesalers or manufacturers or wait until a special ruling can be secured on this point. It is not considered advisable to ship back to manufacturers or wholesalers now since many firms are not in a position to accept such merchandise and the shipper may open himself to assessment of transfer tax. It is believed that the high transfer tax ($1 an ounce, $16 a pint) will cause most manufacturers to eliminate cannabis from their formulas. We suggest that our readers turn to the *N.A.R.D. Journal,* October 21, and get more specific information than our space permits recording. They may, however, apply to Counsellor F. O. Bowman or to this office for full facts regarding the Marihuana Act.

Dr. Burlage's New Honor

We are happy to report that Dr. Henry M. Burlage, professor of pharmacy at the University, was made Chairman of the National Pharmaceutical Syllabus Committee



DR. HENRY M. BURLAGE

replacing this writer who resigned from the same position in August of this year.

The Syllabus is an official outline of the subject matter embraced in a standard four-year course in pharmacy. It sets up the minimum requirements of courses, lists which subjects are required and which are options, and then sets forth in condensed form the character and content of the various courses that make up the four-year curriculum. The Syllabus is sponsored by the American Pharmaceutical Association, the American Association of Colleges of Pharmacy, and the National Association of Boards of Pharmacy which jointly elect for five-year periods a committee of twenty-one members who name their own chairmen.

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

NATIONAL FAIR TRADE PROGRAM

Adopted by the National Association of Retail Druggists at the St. Louis Convention, September 30, 1937

1. The N.A.R.D. shall set up an Advisory Committee or Board, responsible directly to the N.A.R.D., whose function it will be to carefully scrutinize fair trade contracts submitted to it by manufacturers to the end that no provisions appear therein in contravention of State Fair Trade Laws and the Tydings-Miller Act; and neither the N.A.R.D. nor advisory Board shall take jurisdiction or responsibility over the minimum prices which may be designated in the contract. The advisory council is not to be informed as to the minimum prices intended to be designated by the manufacturer, and each manufacturer shall be free to designate any minimum resale price he desires. The N.A.R.D. may invite other trade associations to appoint representatives upon the committee or board.

2. The N.A.R.D. and the State Fair Trade Committees will, in co-operation with each other, prepare and disseminate, information and literature for the purpose of educating the public, the retailers and the manufacturers with respect to the economic advantages and desirability of operating under Fair Trade Laws.

3. The N.A.R.D. and the State Fair Trade Committees will co-operate to induce and solicit manufacturers to adopt and use manufacturer-retailer contracts in preference to the wholesaler-retailer contracts.

4. The State Fair Trade Committees may undertake the distribution, either voluntarily or for a fee to be paid by the manufacturer, of Fair Trade agreements to the various retailers under such jurisdiction.

5. Neither the N.A.R.D. nor the State Fair Trade Committees will attempt any horizontal fixing of resale prices or undertake any activities which have for their purposes the fixing and controlling of prices.

6. Neither the N.A.R.D. nor the State Fair Trade Committees will impose any sanctions against manufacturers who refuse to adopt Fair Trade Contracts or who prefer the wholesaler-retailer type of contract to the manufacturer-retailer form; and neither the N.A.R.D. nor any of the State Fair Trade Committees will attempt to coerce, either upon threat of boycott or unfavorable publicity or by any other unlawful means, any manufacturer into adopting Fair Trade Contracts or fixing any specified resale price in such Fair Trade contracts.

7. Neither the N.A.R.D. nor the State Fair Trade Committees will attempt to coerce any manufacturer into submitting his Fair Trade Contracts for the scrutiny of the N.A.R.D. The submission by the manufacturer of his contracts, for scrutiny by the N.A.R.D., shall be and will always remain wholly voluntary.

Revised National Fair Trade Program

The revised National Fair Trade Program, appearing above, was adopted unanamously by the delegates to the Thirty-Ninth Annual Convention of the National Association of Retail Druggists, held in St. Louis September 27th-October 1st, at the suggestion of Secretary John W. Dargavel. This seven-point program, for Fair Trade procedure, therefore, supersedes and replaces the twelve-point program adopted a month

earlier at the National Fair Trade Conference in Chicago, which had resulted in practical as well as legal difficulties, making certain changes necessary, in order to meet the situation.

The Fair Trade Committee of the North Carolina Pharmaceutical Association will follow the procedure set-forth in this program just as closely as it is humanly possible to do in connection with the operation of our Fair Trade Law. Already, the N.A.R.D. Model Fair Trade Manufacturer-Retailer Contract has been adopted for use in this State, and is in the hands of the printer. Just as soon as it is off the press, copies of same will be furnished manufacturers for their approval, together with full information as to the plan of operation, and an invitation to qualify under our Fair Trade Law.

In connection with the revised seven-point program, the N.A.R.D. Journal makes the following significant statements: "Essentially, the new program calls for the establishment of an Advisory Council to be set up by the N.A.R.D., and to be responsible only to the N.A.R.D., the functions of which will be to scrutinize manufacturers' Fair Trade contracts, when they are voluntarily submitted, with the thought of assisting the makers to avoid clauses that might circumvent the state and national laws. This board will in no way be concerned with the minimum prices to be stipulated in the contracts, for this is a problem that must be worked out by the manufacturer with his retail distributors. It was pointed out repeatedly at the convention that any activity upon the part of retailers in attempting to dictate prices or to collectively influence manufacturers in this regard would prove disastrous to the entire Fair Trade program.

"Neither the national committee nor the state Fair Trade committees will attempt any coercive measures, or seek to wield illegal influence through the use of lists or other means. Horizontal price-fixing agreements, admittedly illegal, will not be attempted. This means that no group of druggists, however large or small, may get together and agree upon prices among themselves, or attempt to force prices. Agreements may be made legally only between the manufacturer and his distributor. Every druggist is privileged, however, to "do his own thinking", and to exercise his individual initiative in deciding which manufacturers are deserving of support and which are not. He has still the inalienable right to buy where he pleases, to buy what he pleases, and to sell, or to refuse to sell, the goods of any manufacturer. In other words, the retail druggist as an individual may decide what is best for his own store, and act accordingly. He may not, however, enter into any agreement with his neighbor druggist or with a group of druggists.

"It was pointed out repeatedly at the Convention that, if druggists will co-operate with Fair Trade manufacturers to the greatest extent possible, the Fair Trade situation will work itself out. Manufacturers will be placed in keen competition one with another, and the force of this competition will cause them to compete for the consumers' good will and for the druggists' co-operation and support. The final result will be favorable to all groups concerned, it was frankly predicted. Warnings were sounded against any haste or endeavor to speed up the progress of Fair Trade artificially, however, as the selfish element thus involved would be liable to wreck the entire program.

"The Association went on record as wholly endorsing the use of manufacturer-retailer types of contracts rather than wholesaler-retailer types. It was repeatedly pointed out that the wholesaler-retailer contract is of doubtful legality, and that neither druggists nor manufacturers can afford to use them now, since there is no longer any barrier to the use of the manufacturer-retailer contract, the legality of which has been thoroughly established, and which may be protected by the non-signer clause up-held last December by the Supreme Court of the United States."

Every drug store in North Carolina will be receiving soon contracts of manufacturers to be signed that have been approved as to form by the Fair Trade Committee. Your Committee urges you to comply promptly with the instructions that will accompany all such contracts, and to co-operate with it one hundred per cent to the end that Fair Trade in North Carolina will be in reality FAIR TRADE.

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

University Begins Year

The University of North Carolina began its 144th year and the School of Pharmacy its 41st session the week of Sept. 13. In the pharmacy course 119 are enrolled while about 3,200 students are registered in the entire University. The distribution by classes in pharmacy is as follows: First, 50; Second, 21; Third, 24; and Fourth, 24. In addition, there is one pharmacy student enrolled in the Graduate School. The total registration in the undergraduate school in pharmacy for the entire year 1936-37 was 108.

On the night of Sept. 13 the President of the University and the several deans and their wives were hosts to the first year students at a reception in Graham Memorial. Other entertainments were given by various campus organizations for the entering classes. A special event for first year pharmacy students was a get-together evening in their honor tendered by Rho Chi. The women students in the upper classes gave a movie party and supper for the new girls shortly after the year began. There are eighteen women students enrolled in the School, including six in the graduating class. The entire student body is from this State with the exception of two from New York, and one each from Florida, New Jersey, W. Va., and Virginia. Two of the out of State students are women.

The following have been chosen as student assistants in the laboratories: **Messrs. J. L. Creech**, of Goldsboro; **H. G. Price**, of Shelby; **W. C. Simmons**, of Conover; and **R. N. Watson**, of Jonesboro.

In the first year class are such well known druggist names as **Miss Blanche Burrus**, daughter of **Mr. S. B. Burrus**, of Canton; **Fred Dees, Jr.**, of Burgaw; **Henry T. Hicks, III**, of Raleigh; **T. M. Holland**, son of **Mr. W. F. Holland**, of Mount Holly; **J. E. Perry, Jr.**, of Franklin; **G. E. Royall, Jr.**, of Elkin; **P. L. Trotter, Jr.**, of Pilot Mountain; **H. P. Underwood, Jr.**, of Fayetteville; **J. C. Warren, Jr.**, of Benson; and **J. D. Whitehead, III**, of Scotland Neck. **Druggist S. G. Clark**, of Raleigh, has a brother enrolled, **G. E. Clark.** Another first year student, **W.M. Womble** is the brother of **Druggist L. N. Womble**, of Plymouth.

At the first meeting of the Student Branch of the N.C.P.A., **Dean J. G. Beard** addressed the group on, "Is Organization Worth While?"

General News Items

Mr. W. B. Harris, formerly with the Ring Drug Co., of High Point, is now with the Carolina Drug Co., of Leaksville.

Mr. E. V. Stephenson has severed his connection with C. E. King and Sons, of Durham, and is now with the Madison Drug Store, of Madison.

Mr. H. M. Deal, formerly with the Linn-Edwards Drug Co., of Landis, is now with McNairy's Drug Store, of Lenoir.

Kent's Drug Store, of Granite Falls, has been purchased by **Messrs. J. F. Carrigan** and **M. B. Sloop**, both of whom were formerly with McNairy's Drug Store, of Lenoir. The new owners have already taken over the active management of the pharmacy. They will occupy the present location until next spring at which time they expect to move into a remodeled building near by.

On September 1st **Mr. J. W. Neil** resigned his position with the Park Place Pharmacy, of Charlotte, and is now with the J. A. Suttle Drug Co., of Shelby.

Letters directed to **Messrs. P. H. Dinwiddie**, of Asheville, and **Ralph W. Kelly**, of Stoneville, have been returned unclaimed. We should appreciate notification of their correct addresses.

We understand that **Mr. L. E. Reaves, Jr.**, of Raeford, is opening a new drug store in Fayetteville at Highland Ave. and Hay St.

We were delighted to receive visits a few days ago from **Dr. A. C. Taylor**, of Washington, D. C., and **Mr. N. E. Wessells**, of Lynchburg, Va. Dr. Taylor is well known nationally for his many activities in American pharmacy and more particularly for his work in the National Association of Boards of Pharmacy. Mr. Wessells, formerly of Washington, D. C., graduated from the State University School of Pharmacy in 1924 and passed the Board the same year. This is the first time he has visited his *Alma Mater* since graduation. He is now connected with the Peoples Drug Store, of Lynchburg, Va.

Mr. G. W. McLean, formerly with the Temple Drug Co., of Kinston, is now with the Smith Drug Co., of New Bern.

Mr. M. L. Shore, of Raleigh, is prescriptionist for Jos. Reynolds, Inc., of Clinton, succeeding **Mr. E. G. Boysworth**, resigned.

We were delighted to receive a visit a few days ago from Mrs. C. W. Pegram nee **Miss Addie L. Bradshaw.** The Pegrams are making their home in Chapel Hill now and Mr. Pegram commutes to Raleigh where he is connected with the State Department of Agriculture.

The JOURNAL offices were delighted to receive a visit on Oct. 16 from **Dean** and **Mrs. Edward Spease**, of the School of Pharmacy of Western Reserve University. The Speases were week-end guests of **Dr.** and **Mrs. H. M. Burlage.**

Mr. J. W. Irvin, of Yadkinville, is now associated with the United Retail Drug Store, of Winston-Salem.

We are delighted to report that **Mrs. E. G. Sinclair**, of Raleigh, is on the road to recovery after a critical illness of several weeks.

Mr. J. F. West, of Statesville, is now with the Summit St. Pharmacy, of Winston-Salem. He replaces **Mr. Carlton Robinson**, who resigned to accept a position with the Nissen Drug Co. in the same city.

The JOURNAL extends sympathy to **Inspector H. C. McAllister**, in the death of his uncle, **Col. McAllister**, of Mount Pleasant.

JOURNAL readers will be very much interested to hear that **Mr. F. O. Bowman** was recently elected Executive Secretary of the North Carolina Bottlers Association at the meeting of the Executive Committee of that Association in Asheville. For some time he has been General Counsel for the Bottlers. A few days ago Mr. Bowman was still undecided as to whether or not he would accept the position.

Mr. J. H. Brinkley, for the past several months of Rocky Mount, is now with the Pitt Drug Co., of Greenville.

A clipping from the Asheboro paper furnishes the following news: "**Mr. Hal C. Reaves**, member of the firm of Reaves Pharmacy, will be out of the city for several months taking special merchandising training with the Walgreen chain of drug stores. He is at present located with the Greensboro unit, but will be transferred from time to time to various stores so that he may get varied training in this work. Mr. Reaves is extremely fortunate in securing this training as it will be quite valuable to him in store management. Upon completion of this training he plans to return to Asheboro to take over the management of Reaves Pharmacy."

We understand that **Mr. J. L. Jones** has purchased the Canton Drug Store on Main St. in Canton from **Mr. E. C. Horton.** Mr. Jones has been with the pharmacy for many years. For sixteen years he was employed in the store when it was owned by the late **Mr. W. S. Martin**, and remained with the firm when it was purchased by Mr. Horton.

Dr. M. L. Jacobs, of the University, has been appointed a member of the Problems and Plans Committee of the American Association of Colleges of Pharmacy and Chairman of District No. 3 which embraces all of the member schools in the states from North Carolina southward to Louisiana.

Mr. H. E. Rees, of Lincolnton, is located with the Red Cross Pharmacy, of North Wilkesboro.

We were delighted to receive a visit a few days ago from **Mr. L. E. Bunch**, of Aulander. He tells us that he recently purchased the interest of his partner, **Mr. J. C. Leary**, in the firm of Bunch and

Leary, Druggists, and is now the sole owner of the store which will be operated as Bunch's Pharmacy.

Mr. W. T. Hyams, owner of the Swain Cut Rate Drug Store, of Bryson City, and the Cherokee Cut Rate Drug Store in Andrews, has opened a third store under the name of the Hyams Drug Store in Gatlinburg, Tenn.

Another new drug store for the State is the Ahoskie Pharmacy in Ahoskie. It is owned by **Messrs. Henry Holloman** and **Harold Sessoms** and is a most attractive pharmacy in every detail. **Mr. J. N. Rigby** is the prescriptionist.

Mr. C. W. Waller, of Mount Olive, has severed his connection with the Weldon Drug Co., of Weldon, and has entered the University of Buffalo for graduate work in pharmacy. He was awarded an assistantship in the school. **Mr. J. I. Matthews,** of Rose Hill, has succeeded him in Weldon.

The following have recently applied for membership in the State Association: **Messrs. A. H. Cornwell** of the Cornwell Drug Co., of Morganton; **N. E. Link,** of the Gardner Drug Co., of Reidsville; **Palmer Caldwell,** of Mann's Drug Store, of Reidsville; **L. S. Sullivan,** of the Whelan Drug Co., of Greensboro, and **W. J. Smith,** of Dayvault's Drug Store, of Lenoir.

Browning's Drug Store, of Littleton, is undergoing extensive alterations. While the work is in progress the store is occupying temporary quarters in another location.

Overman and Stevenson, of Elizabeth City, have made their store more modern and comfortable by installing an air conditioning system.

During the late summer (Aug. 24) Miss Kathryn Leggett, daughter of **Druggist W. A. Leggett,** of Edenton, was married to Mr. David Holton, of Winston-Salem. The young couple are making their home in the Twin City.

Mr. O. W. Smith, who passed the State Board last spring, is the prescriptionist for the Pilot Mountain Drug Store, owned by **Mr. Earle Driggers.**

Eckerd's Drug Store in Durham has secured a ten-year lease on a building at 122 W. Main St., Durham, effective the first of the year. The new store will be air cooled and a basement will be dug before it will be ready for use. New equipment will be installed in the entire building as well as a new prescription department.

Durham is to have other changes in its drug stores. The Walgreen Drug Co. has leased the corner occupied for many years by Haywood and Boone at the corner of Main and Mangum Sts., effective the first of the year, and will open a drug store in the location. Press dispatches, state that there is a probability of Haywood and Boone erecting their store on the vacant lot at the corner of Mangum and Parrish Sts., one of the few undeveloped lots remaining in the city's downtown business district. A new brick building is to be put up on the site.

We have received an application for membership in the Association from **Mr. Reid B. Grantham,** of Red Springs, who graduated from the Medical College of Va. in June and passed the N. C. Board a few days later. In a note accompanying the application Mr. Grantham says: "I thought that it might interest you to know that I am the sixth Grantham of my family to enter the profession of pharmacy and become licensed. All six are alive today. There are the two Granthams, **G. K.** and **G. K., Jr.**—father and son—in Dunn; **Irving Grantham,** of St. Pauls; my father, **Hiram Grantham,** of Red Springs, **Leland Parrish,** of Wilson, who is a nephew of my father; and myself. I think that this is something of a record."

The Alumni Review (U. N. C.) carries the following item: "**Rev. John Ernest Marion,** of Cullman, Ala., now in the ministry for over ten years, has had an interesting and varied career. A student of pharmacy at the University in 1904-05, he was licensed to practice pharmacy in 1906 and then worked as pharmacist in Lynchburg, Va. until 1911, when he spent the summer studying in Europe. He then practiced pharmacy in Savannah, Ga., for one year before going to Mount Airy to enter the drug business for himself. After the War, for awhile he was a broker on Wall Street. In 1923 he entered the ministry, received a degree from Southern Baptist

Seminary at Louisville, Ky., and then studied at Columbia and Chicago Universities. At present Reverend Marion is Pastor of the First Baptist Church at Cullman, a trustee of Judson College at Marion, Ala., married to the former Miss Lonnie Lomax, of Charlotte, and the father of a ten-year-old daughter, Sue Carol."

Tom's Drug Store, of Wilmington, is undergoing extensive exterior alterations and is installing a semi-open prescription department.

The most disastrous fire in the history of Selma caused a damage in the business district of the town amounting to $30,000. The heaviest loser was the Selma Drug Store, owned by **Mr. C. P. Harper.** The pharmacy had been recently remodeled and the damage amounting to $10,000 was only partially covered by insurance.

Mr. R. E. Langdon is prescriptionist for the Austin Drug Co., of Maxton.

Mr. W. J. Smith, of Lenoir, recently made a talk before the local Rotary Club on "Digitalis."

We understand that Dayvault's Drug Store, of Lenoir, has moved into attractive new quarters.

Mr. D. J. Womble, formerly with the Boon-Iseley Drug Co., of Raleigh, is now with Woolard's Drug Store, of Henderson.

Miss Blanch Burrus, of Canton, was recently pledged to the Chi Omega fraternity at the State University.

Piedmont Topics

By John K. Civil, *Reporter*

Messrs. C. L. Yates and **V. L. Kimball,** of the Yates Pharmacy, of Charlotte, have purchased the Capehart and Chandler Drug Store, of Charlotte.

The E. F. Rimmer Drug Co., of Charlotte, has a weighing machine that shows it has weighed over 900,000 people during their twelve years in business. Can any other store beat this record?

Mr. Harry Stowe, of Charlotte, has accepted a position with the Linn-Edwards Drug Co., of Landis.

Mr. Chas. E. Malone, of Salisbury, recently spent a week in New York buying Christmas merchandise.

On Oct. 15 **Messrs. John K. Civil** and **W. H. Wohlford** opened the Providence Road Drug Store in Charlotte.

Mr. R. F. Holland, for many years druggist of Charlotte, was recently appointed Deputy Collector of Internal Revenue and is greeting his many druggist friends.

Mr. Morrison P. Williams, of the Boulevard Pharmacy, of Charlotte, reports a greatly increased business due in part to the recent improvements in the pharmacy.

The Walgreen Drug Co., of Charlotte, are completing the remodeling of their store at the corner of Tryon and Fifth Sts.

The Central Drug Co., of Newton, recently closed their store.

The Economy Drug Co., of Hickory, has finished the installation of a new modern front.

Mr. J. M. Brice, formerly display man for Eckerd's, of Charlotte, has accepted a position with the Kibler Drug Co., of Morganton.

Mrs. E. F. Rimmer and daughter recently spent a month's vacation in Florida, leaving Mr. Rimmer to operate the drug store!

News Around Greensboro

R. A. McDuffie, *Reporter*

The entire stock and fixtures of Coble's Drug Store were recently purchased by **Mr. Charles Irvin.** The store has been moved to a suburban site. Mr. Irvin operates a small chain of grocery stores and he is looking for a registered druggist to operate his newly acquired pharmacy.

Mr. Garland Flinton is now associated with the Greene St. Pharmacy. Mr. Flinton is not a registered druggist, but he was one of the original owners of this drug store.

Mr. R. A. Kellam, of Wadesboro, is the pharmacist in charge of the Pomona Drug Store.

Mr. M. L. Jones has severed his connection with Walgreen's Drug Store and returned to his old home in Tennessee. **Mr. H. C. Reaves** succeeds him at Walgreen's. (Elsewhere in the Journal is an announcement of Mr. Reaves connection with the firm.)

Greensboro druggists very consistently attend Saturday football games. Whether this is due to good business and extra spend-

ing money or to the scarcity of customers on Saturday has not been determined.

Mr. Harper Best represented Greensboro druggists at the N.A.R.D. convention. He reports a swell time.

New Board Inspector

Mr. G. C. Hartis has resigned as Inspector for the N. C. Board of Pharmacy to accept a position as representative for Parke, Davis and Co. He has just returned to North Carolina after six weeks in the Parke, Davis laboratories and in attending salesman classes. He will be located at Winston-Salem and will work the western part of the territory which was formerly in charge of **Mr. Dave Hare.** Mr. Hartis has many friends among the druggists of the State who will regret that he is no longer with the Board but who will be wishing for him every success in his new connection.

Mr. L. H. Crumpler, originally of Roseboro but more recently of Sanford, succeeds Mr. Hartis with the Board. He has already entered upon his new duties. Mr. Crumpler graduated from the State University in 1934 where he was quite popular among his classmates. He comes from a druggist family as his uncles, **Messrs. M. B.** and **P. J. Melvin,** are both pharmacists. We take this means of introducing him to his fellow-druggists and to offer him the help of our offices whenever we can be of assistance.

Druggist Wins Tour

Mr. C. R. Rhodes, prescription druggist at Tainter's in Marion, is a lucky man and we extend to him our heartiest congratulations. He was recently a winner in a tooth-brush selling contest, sponsored by the Prophylactic Brush Co., and was one of twenty-five from throughout the nation who were given similar awards. As a prize for his successful efforts Mr. Rhodes was given an eleven days cruise to the West Indies, South America and Central America with all expenses paid from Marion back to Marion.

State Board Meeting

The next meeting of the North Carolina Board of Pharmacy, for the examination of applicants for license to practice pharmacy, both as pharmacists and assistant pharmacists, will be held at Chapel Hill on Nov. 22-23 in the Howell Hall of Pharmacy. Application must be filed twenty days before the examination with Secretary-Treasurer F. W. Hancock, P.O. Box 910, Oxford, N. C.

Lon D. Russell Sole Proprietor

Announcement was made on Oct. 15 that **Mr. Lon D. Russell** had purchased the interest of **Mr. A. Coke Cecil** in the Cecil-Russell Drug Store, of Greensboro. Mr. Cecil has severed his connections with this firm to give his time to his drug interests in High Point, where he operates four stores. The Greensboro store will be owned and operated solely by Mr. Russell and his wife, who is vice-president of the establishment. Mr. Russell has been associated with N. C. drug stores for twenty-two years and purchased his present store with Mr. Cecil in 1930 when it was known as the Grissom Drug Co. The name of the pharmacy will remain the same.

Dr. Clark Joins Merck Staff

Dr. Ralph W. Clark, who made many friends among the druggists of the State while he was Acting Professor of Materia Medica at the State University last year, has joined the pharmacy service staff of Merck and Co., with headquarters at Rahway, N. J. Dr. Clark received the degrees of B.S., M.S. and Ph.D. at the University of Wisconsin and has taken a prominent part in the pharmaceutical affairs of his State. Before coming to N. C. he was on the pharmacy teaching staff at his State University. Dr. Clark will devote his time to special service work among retail pharmacists and will co-operate with the Merck field representatives in promoting the interests of pharmacy.

Examination of Pharmacists for the Medical Administrative Corps, Regular Army

The following notice has been issued by the War Department and has to do with the commissioning of pharmacists. The beginning rank is Second Lieutenant but

advancement to higher grades will be permitted.

Notice

The War Department is announcing an examination December 13-17, 1937, to qualify candidates for appointment as Second Lieutenant in the Medical Administrative Corps, Regular Army, to fill the ten existing vacancies.

Appointments will be made from pharmacists, male citizens of the United States, between the ages of 21 and 32 years, who are graduates of recognized schools or colleges of pharmacy, that is, schools or colleges approved by the American Association Colleges of Pharmacy, requiring four years of instruction for graduation and legally authorized to confer the degree of Bachelor of Science in Pharmacy.

Examination for appointment includes physical, a written examination in Practice of Pharmacy, Pharmaceutical Chemistry, Pharmacognosy, Pharmacology, and Bacteriology, Hygiene and Sanitation, and an estimate of the candidate's adaptability for military service.

Examining boards will be convened at convenient locations throughout the continental limits of the United States for the examination of candidates authorized by the War Department to appear before them. Full information and application blanks will be furnished upon request by The Adjutant General, War Department, Washington, D. C.

Applications will not be considered after November 24, 1937.

(The physical examination is rather strict and persons interested should be examined for fitness before applying.—Ed.)

Marriages

Mr. and Mrs. Paul A. Boyette announce the marriage of their daughter, Pauline, to **Mr. John Vernon Woodard** on Sept. 4 in Kenly. Mr. Woodard is originally from Princeton and secured his pharmaceutical education at the State University. He is now associated with Eckerd's Drug Store in Raleigh.

Miss Helen H. Carlton, of Warsaw and Jacksonville, and **Mr. David Dixon Sparkman**, of Kinston, were married on Sept. 28 in a garden ceremony at the home of the bride's parents, Mr. and Mrs. D. L. Carlton, in Warsaw. The bridegroom is a native of Burgaw and received his education at Duke University and the Medical College of Virginia. He is now associated with Harry Sutton's Drug Store in Kinston and the young couple are at home to their friends in the Lenoir capital.

Miss Elizabeth Peacock and **Mr. J. Frank Carrigan** were married on the afternoon of Oct. 6 at the First Methodist church in Salisbury. Mr. Carrigan is originally from Rowan County and for many years was in the drug business in Salisbury. Recently he became a proprietor of Kent's Drug Store in Granite Falls. After a wedding trip to Florida Mr. and Mrs. Carrigan are back home in Granite Falls.

Births

Mr. Mason F. Yates, of the Hill Horne Drug Store, of Greenville, is a very proud papa of a baby girl weighing 8½ lbs. born on Aug. 26. We understand that **Grandpapa Hill Horne** can hardly wait until the little girl, Emily Monteith Yates, is big enough to be fed ice cream cones.

Mr. and **Mrs. Jos. Lazarus**, of Sanford, announce the birth of a 9 1-4 lb. son, John Michael on Sept. 19. The young father says his son is growing so rapidly that he is practically a man already. Friends of Mr. Lazarus say that they notice the proud papa goes home much earlier in the afternoon than he used to and we believe this is because he just must have more time to admire his son.

Mr. and **Mrs. C. L. Neal**, now of Philadelphia but formerly of Greensboro, announce the arrival of a baby son on Sept. 27. Mr. Neal is connected with the Vick Chemical Co. in the Quaker City. The Neals also have an older child, a young daughter, Connie.

Deaths

Mr. John Young, well known druggist of Charlotte, died suddenly at his home on the morning of Sept. 29 following a heart attack. Mr. Young, who was associated with the Avondale Pharmacy, had been in the drug busines for more than forty years, having spent most of that time in Wilming-

ton and Salisbury. He was licensed as a pharmacist in 1885 and was for a long period with T. F. Kluttz and Co., of Salisbury. He had made his home in Charlotte for the past eight years. Funeral services were in charge of the Knights of Pythias and burial was made in Elmwood cemetery, Charlotte. He is survived by his wife, a son, and several brothers and sisters.

Dr. Leinster Duffy, aged 79, prominent citizen and retired physician, succumbed to an extended illness at his home in New Bern on the afternoon of Sept. 29. Dr. Duffy, who retired more than a decade ago, was a native of Catherine Lake in Onslow County. Besides practicing medicine, he operated a drug store for a number of years, selling out in 1922 to **Mr. Joe Anderson** who still runs the pharmacy. He had been in bad health a number of years and had been critically ill for the past several months. He is survived by his wife and two sons.

We have just learned of the death on July 2nd of **Mr. R. P. Freeze,** proprietor of the Freeze Drug Co., of Hendersonville. The news came to us in a letter from his son, **Mr. Wm. P. Freeze,** with whom he was associated in business. The elder Mr. Freeze was originally from Newton and was licensed as a pharmacist in 1898. For a number of years he was in the drug business in his native town, but had made his home in Hendersonville more recently where he took a prominent part in the affairs of the town, being engaged in the hosiery manufacturing and real estate business. He was also instrumental in locating the Carolina Central Gas Co. in the town and served as its first manager. He was chairman of the city school board for some time. In partnership with his son he opened the Freeze Drug Co. on N. Main St., Hendersonville, in 1933 and was associated with the pharmacy until his death.

Friends were shocked to learn of the sudden death of **Mr. Clifford Porter,** aged 51, native of Concord but a resident of Black Mountain for the past twenty-four years, of a heart malady on the afternoon of Oct. 18 at the home of a relative in Concord with whom he and his wife had been visiting since Oct. 14. He became ill shortly after his arrival in Concord. Mr. Porter was born in Cabarrus County on March 2, 1886 and was the son of D. B. and Emma Wade (Davis). He obtained his pharmaceutical education at the State University and was licensed as a pharmacist in 1909. He was married on Sept. 23, 1913 to Miss Grace White, who survives him as well as two daughters. his mother and several brothers and sisters including **Druggists Ernest** and **Charles Porter,** of Concord. Funeral services were held in Black Mountain.

Mr. Jas. T. Underwood, aged 55, owner and manager of the Liberty Drug Co., of Liberty, died at his home on the night of Oct. 17, after several weeks of declining health. A native of Randolph County and the son of the late George C. and Caroline Brower Underwood, he studied pharmacy in Atlanta, Ga., and entered the drug business in Asheboro where he resided until fifteen years ago when he moved to Liberty. He is survived by a daughter and two sons.

As Our Forms Close

As the Journal forms are about to close we learn of the following "Happenings of Interest," which reached us too late to classify. We list them below in the order of their receipt.

Miss Mary Alice Bennett, of Welfare's Drug Store, of Winston-Salem, and **Mr. J. A. Way, Jr.,** of the Asheboro St. Pharmacy, of Greensboro, have applied for membership in the State Association.

Mr. G. B. Woodward, formerly with the Old Fort Drug Co., of Old Fort, is now located at Enka with Elson's Drug Store. He writes: "I am in charge of the prescription department of this store which is one of the most up-to-date pharmacies in this section. It is housed in a new building and has the latest model of fixtures and equipment."

Football time? The writer is an ardent football fan (as numerous old University students will probably testify), but one of the nicest features of the season is the pleasure we have in seeing many old friends —we wish even more of our readers would pay us visits when they are in Chapel Hill. Before the Tulane-Carolina game we were delighted to have chats with **President-elect** and **Mrs. C. C. Fordham, Jr.,** and their two

sons, of Greensboro; and **Messrs. J. W. Tyson,** of the Matthews Drug Store, of Fayetteville; **Hal Cornwell,** of Cornwell's Drug Store, of Morganton; **John L. Henderson,** now associated with the Hickory Overall Co., of Hickory; and **Sam Turner,** of the Birmingham Drug Co., of Hamlet.

Mr. C. T. Council has been elected president of the Durham County Alumni Association of the State University.

Mr. H. P. Underwood, Jr., of Fayetteville, was recently pledged to the A. T. O. fraternity, while **Mr. Henry T. Hicks, III,** of Raleigh, was made a member of Kappa Alpha. These young men are first-year pharmacy students in the State University.

We were greatly interested to receive an invitation a few days ago to the wedding of Miss Myrtle Fuller Ward and Mr. James Augustus Westbrook on the afternoon of Nov. 12 at the Calvary church in Tarboro. The bride-to-be is the daughter of **Druggist** and **Mrs. Edward Harvie Ward** and the grand-niece of **Dr. E. V. Zoeller.** The young couple will make their home in Pittsboro.

Mr. A. Hal Cornwell has been made a member of the Lions Club, of Morganton.

Another wedding! Of interest to many friends is the announcement of the marriage of Miss Elizabeth Joan Green, daughter of Dr. Eunice Green, of Burlington, to **Mr. Fred Anderson Holt,** at the Front St. Methodist church in Burlington on October 18. Mr. Holt is originally from Graham and graduated in pharmacy from the State University in 1935. He was a member of the Kappa Psi fraternity and very popular with his college mates. For some time he has been associated with the Davis St. Pharmacy, of Burlington, and the young couple are making their home in the Alamance town following a wedding trip of about ten days. State papers recently carried most attractive photographs of Mrs. Holt.

We are also having the pleasure of reporting still another wedding—that of Miss Christine Carpenter and **Mr. William Henry Houser,** on Oct. 21 in Crouse. Mr. Houser is originally from Cherryville and received his education at Lenoir-Rhyne and the State University, graduating from the latter institution in 1934 with the degree of Ph.G. He was a member of the Kappa Psi fraternity and took a prominent part in student activities. During his graduating year he was president of the pharmacy student body. After leaving the University he was associated with pharmacies in his section of the State until July, 1935 when, with his brother, Mr. E. H. Houser, he purchased the Beam Drug Store, of Cherryville, changing the name to the Houser Drug Co., continuing his connection with this firm until the present time.

On Oct. 24 **Mr. J. E. F. Hicks,** of Goldsboro, together with the following young men visited the School of Pharmacy of the State University for the purpose of studying crude drugs: **Messrs. A. Kennedy Walters,** of Selma; **Kenneth Kennedy,** of New Bern; **Louis Holland,** of Greenville; **Jack Darden,** of Mount Olive; **Thurman Peele,** of Clayton; **John F. Hicks** and **Tom Robinson, Sr.** and **Jr.,** of Goldsboro.

And now may we ask once more what we have been wanting to ask you for a long time? If you have any old pharmaceutical journals won't you consider giving them to the University for the School of Pharmacy Library? A great many of our files are complete but a few important publications have numbers lacking, and we are very anxious for such missing issues—we refer especially to the *American Druggist; American Journal of Pharmacy,* v. 46, 59; *Proceedings of the A.Ph.A.*—No. 1; *Bulletin of Pharmacy,* v. 1, 5, 8, 15; *Chemist and Druggist; Drug and Cosmetic Industry; Journal of the A.M.A.; Merck's Report,* v. 1; *Proc. of N. A. B. P.,* Nos. 1, 4; *N. A. R. D. Journal; National Druggist; New Remedies; Pharmaceutical Archives,* v. 2, No. 3; *Pharmaceutical Era; Practical Druggist; Southern Pharmaceutical Journal; Southeastern Drug Journal,* No. 4, v. 1; and *Western Druggist.*

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Officers of the North Carolina Pharmaceutical Association for 1937-38

President.....P. J. Suttlemyre, Hickory
Secretary-Treasurer.....J. G. Beard, Chapel Hill
Chairman of the Executive Committee.....P. J. Suttlemyre, Hickory
Chairman of the Legislative Committee.....W. C. Ferrell, Nashville
Secretary-Treasurer N. C. Board of Pharmacy.....F. W. Hancock, Oxford
General Counsel.....F. O. Bowman, Chapel Hill

Twenty-five Days From Now

As this editorial has to be written on Nov. 14 it seems a bit premature to be extending Christmas greetings to our readers, but since the next following issue will not arrive until January we are glad to take this opportunity to wish for all of you unusually heavy holiday sales, a happy, restful 25th, and a prosperous New Year.

We believe that you have earned the best things that we could wish for you, and while mere wishing may not bring you either joy or added prosperity, you can nevertheless take it as a fact that our thoughts will be with you very earnestly and hopefully on the one day of the year when peace and good will are the heritage of every right-living person.

With this issue we are bringing to a close Volume XVIII of the Carolina Journal of Pharmacy with a feeling of genuine gratitude to those who have striven to make the last twelve numbers readable and a credit to the State Association.

Again we wish you a Happy Christmas and in doing so express the hope that someway even the oldest of you will push back the years in order that the spirit of Santa Claus may again enter your hearts in the same happy way he did when you were carefree, happy children.

Do Not Be Impatient About Fair-Trade Procedure

Fair Trade enforcement must nececessarily be slowed up a bit pending the concerted efforts that will be made in this special session or the regular session of Congress by a group that is determined that the Miller-Tydings Enabling Act shall be modified if not wiped out. We should anticipate this fight by our enemies.

We do not know what the President meant when he said that anti-trust laws should be strengthened. We do know that he did not favor the way in which the Miller-Tydings bill became a law when he ratified it. If he now opposes the *principle* of the law, which we cannot believe, he has broken faith with earlier statements he made in which in no uncertain terms he showed sympathy for the small man who had to combat unfair com-

petition from what (in our own terms) are in reality trusts.

Pharmacists in this State and elsewhere should not remain silent while their largest hope against extinction is threatened. Every congressman and senator from North Carolina should be asked to stand by a law that is in fact as in name a Fair Trade Law. It is *not* a price-fixing act as unknowing laymen and the Macy element claim. Or if it is, it is at worst a law designed to keep the cut-throaters from "fixing" the funeral date of the thousands of small dealers who serve the public and whom the public needs. Keep posted on developments and fight for your rights. In the meanwhile, as Chairman Bowman advises you, sign the manufacturer's contracts that come to you and send them to him for study and forwarding.

Sulphanilamide and the Anti-Venereal Statute

By J. G. BEARD

The public and the health professions have been frightened recently by the deaths of some 50 odd persons who had taken a poison "exilir" of sulphanilamide. The onus of selling this item has been placed mainly upon pharmacists even though quite a number of the sales had been upon physician's prescriptions.

Dr. Carl V. Reynolds has been reported in the state press as saying that this item or its base (sulphanilamide) may only be sold upon a physician's written order. If he was correctly quoted then he has made an error. In presenting the following brief for organized pharmacy in this case the writer deplores the unfortunate occurence, hopes that it will have a salutary effect on doctors and druggists, and calls attention particularly to a state law that should be radically amended. No attempt will be made either to whitewash pharmacists or to indict physicians, even though it will be contended that the latter are a bit prone to throw too much blame upon the former whenever a situation such as the sulphanilamide scandal occurs. "Passing the buck" will not cover the fact that both groups should do some housecleaning.

Sulphanilamide was first marketed under the trade name of Prontylin, but since it is not a patented product it is manufactured by many firms unders its chemical name, sulphanilamide. It was introduced as a specific against certain infections caused by streptococci—septic sore throat, for example. Its use has been empyrically for gonorrheal infections. This latter employment causes the drug theoretically to come under the provisions of the "Venereal Disease Remedy Law." Hence the state health officer says that it may not be sold except upon a written prescription. The statute in question does not seem to prove this point. Since the issue has reached the public and since the public has a vital concern in such matters, it is advisable here to quote the four sections of the law which bear immediately upon the case in hand. (The other sections, as well as the four, can be found in Article 15, Chapter 118, of the Consolidated Statutes of 1919, Vol. II, published in the North Carolina Code 1927.)

Sec. 7199 (P. L. 1919, c.214, s.l.). It shall be unlawful for any person except a regularly licensed physician to prescribe or give away any medicine for the treatment of any person afflicted with venereal disease.

Sec. 7200. Any druggist or other person who sells at retail any patented, proprietary, or trade-mark remedy advertized or recommended or sold for or used in the treatment of venereal diseases (gonorrhea, syphilis, or chancroid) or lost manhood, impotency, or sterility, or medicinal preparations containing the oils of cubebs, copaiba, or preparations compounded for urethral injections, shall report weekly on forms in accordance with instructions supplied by the North Carolina state board of health the sale of such remedies or alleged remedies to the bureau of venereal diseases of the North Carolina state board of health.

Sec. 7204. Any and all prescriptions for venereal diseases (gonorrhea, syphilis, or chancroid), or impotency, sterility or lost manhood, or prescriptions containing the drugs, remedies, or alleged remedies mentioned in section 7200, shall be kept by a druggist on a separate file, and shall be subject at any reasonable hour to inspection by an officer of the North Carolina state board of health.

Sec. 7206. Any person violating any of the provisions of this part of the article shall be guilty of a misdemeanor and shall be fined not less than 10 dollars nor more than 50 dollars, or imprisoned for not exceeding 30 days.

The first section quoted above is subscribed to heartily by all reputable pharmacists.

Section 7200 says that if druggists sell any remedy for venereal diseases they must make a weekly report of such sales to the board of health. It does not say the substances can only be sold as a prescription. The section is fine in its purpose but from a practical standpoint it can neither be applied in every instance by pharmacists nor enforced by the board of health because (1) it has a blanket coverage of drugs that may be used as anti-venereals but are oftener used for other therapeutic purposes; and (2) its phraseology is too vague in parts for exact interpretations. The section

should contain a clause empowering and requiring the board of health to submit to druggists at periodic intervals the names of the scores of new products put on the market since 1919 that the board classifies as falling within the purview of the fact. In other words, the section should be revised so that it will be more specific, be workable, and be enforceable. Before leaving this paragraph let readers ask themselves two questions: First, if sulphanilamide is not primarily a drug sold as a remedy for venereal treatment, and second, if physicians send patients without prescriptions to drug stores for sulphanilamide, how may pharmacists determine when the drug is to be used as an anti-venereal, and hence report such sales weekly to the board of health. Or again: Argyrol or some of its therapeutic equivalents is regularly used as an anti-venereal, but the major sales of this product are to people who will employ it for simple infections.

The average respectable customer would be greatly offended when buying argyrol if the pharmacist should ask him "Do you expect to use this drug for a venereal condition?" Under the present law this question would be necessary since how else could the pharmacist know whether or not the sales should be recorded and reported? Argyrol is not an extreme example.

Section 7204 quoted above is all right as far as it goes but it needs an added clause that would require physicians in some manner to specify a venereal prescription as such. Sec. 7204 places the entire responsibility upon the pharmacist. If what has been said in the foregoing paragraph is true that quite a number of drugs are being employed for both venereal and non-venereal conditions, then the responsibility of determining when a prescription is to be placed on the venereal file and reported should obviously be the obligation of the prescribing physician rather than the dispensing pharmacist. If physicians will not do this (and they do not at present) because of offending patients by such advertizing, can they morally blame pharmacists who feel the same way about it? This one lacking feature of the present act has done more than anything else to reduce it to a moribund statute.

The "venereal disease law" in this state should be rewritten or amended. Organized pharmacy should be consulted if the revision is attempted because it is vitally concerned in the matter. It was not consulted when the bill was drawn in 1919. Pharmacists do not want any teeth taken out of the present act; they do want whatever teeth are put in to occlude.

If this article seems to criticize physicians overmuch it is not meant. The author's intent has simply been to defend his fellow-pharmacists from an official indictment widely publicized, that, intentionally or not, damns druggists as enemies of the public health and safety. The public interests would be better served if physicians would deign to consult with pharmacists oftener in problems of joint concern instead of dictating and defaming quite so much. Certainly the suggested procedure would win a fuller degree of cooperation and it is barely possible that physicians might find occasional profit in friendly consultation about a few public health matters in which pharmacists are required and want to have a helpful part. The anti-venereal law and sulphanilamide are timely illustrations of this idea.

A New Committee is Formed

We are glad to report that President P. J. Suttlemyre has just appointed a committee to act in conjunction with the American Pharmaceutical Association in promoting the use of U.S.P. and N.F. preparations. This work will be national in scope and if each state committee functions actively the results will be helpful alike to pharmacists, physicians, and the public.

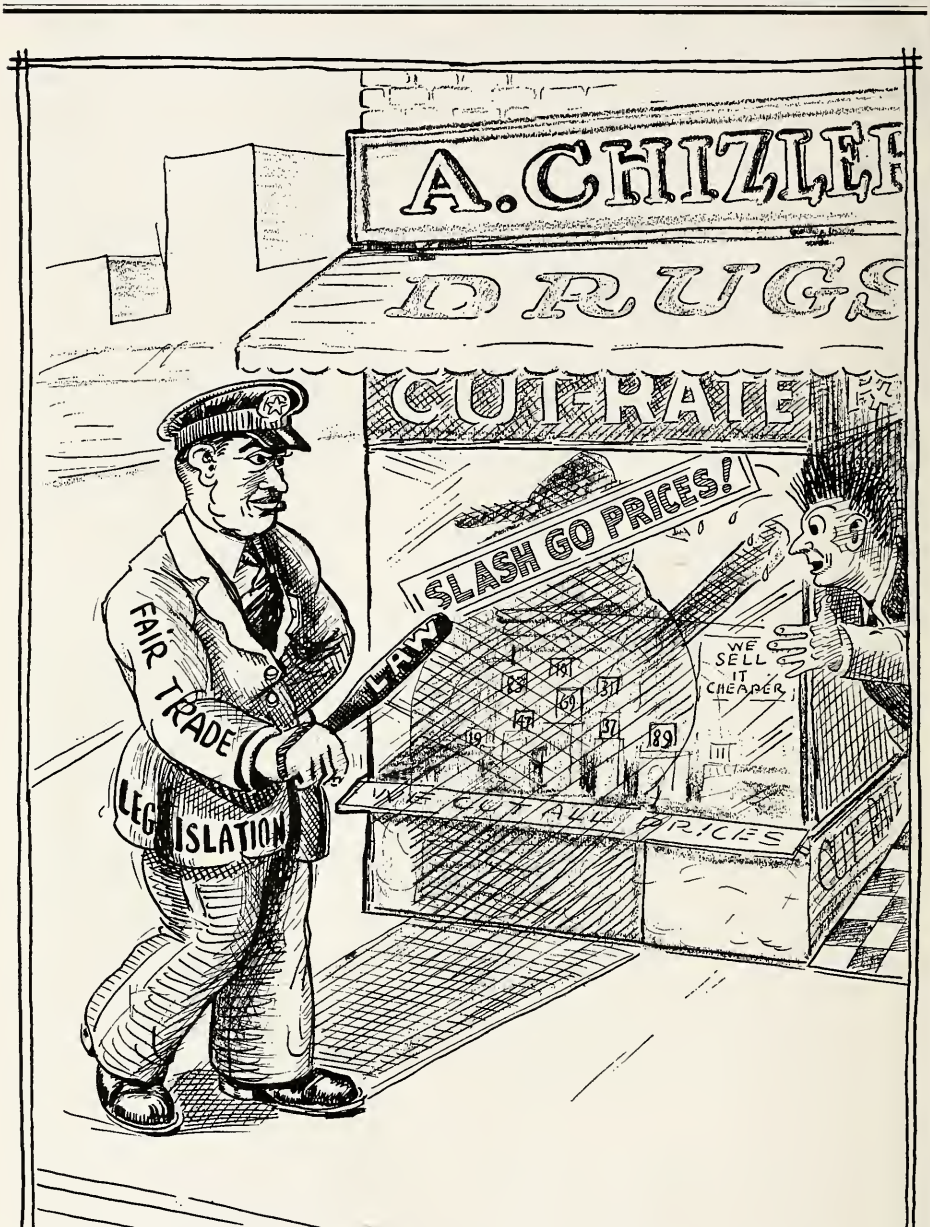
We need not devote space to pointing out the fact that the freer use by physicians of official products and preparations will bring pharmacy and medicine closer together and will result in economic savings to the consuming public. May pharmacists in this State co-operate freely with the committee members.

In alphabetical order the personnel of the committee is as follows: Messrs. J. C. Brantley, Jr., F. H. Cline, C. M. Crowell, W. W. Horne, R. A. McDuffie, W. L. Moose, and I. W. Rose, *Chairman*.

Southern Schools Recognized by New York State

The pharmaceutical requirements of the education department of New York State are very exacting, especially for schools located outside of the State. Only graduates of such four-year schools of pharmacy as meet these requirements are eligible for license by examination in New York. These schools are registered. In the southeastern states bordering the Atlantic the following schools only are so registered: University of Maryland, Medical College of Virginia, and University of North Carolina. The states south of the Mason and Dixon line

(Continued on page 242)



A NEW COP ON THE BEAT!

LEGAL SECTION

FREDERICK O. BOWMAN, LL.B., *Editor* Chapel Hill, N. C.

Fair Trade Operation Progresses Rapidly

This opportunity is taken to express the sincere thanks and appreciation of the Fair Trade Committee of the North Carolina Pharmaceutical Association to the retail drug store owners and managers for the splendid cooperation it is receiving from them in connection with the Fair Trade Contracts submitted by the Committee for execution.

Within forty-eight hours after we had placed in the mails the first contracts handled by our Committee more than two hundred and fifty were signed and returned to this office. During the twenty-four hours following another hundred had been signed and returned. And, each succeeding mail has brought additional signed contracts until the total number now approximates five hundred signers to each contract. The situation is virtually the same with respect to the second set of contracts handled by the Fair Trade Committee.

Though very much pleased with the large number of responses, represeuting approximately 60 per cent of the retail drug stores in the State, your Committee does not understand the failure on the part of the remaining 40 per cent to act in this matter. Therefore, we ask those of you who have not responded to sign immediately the contracts submitted to you, and return to this office in the stamped, self-addressed envelope furnished you. Please remember that the Fair Trade Committee is proceeding with its work in the belief that the druggists of North Carolina honestly believe in the fair trade movement and will back it one hundred per cent. In the event you do not subscribe to our position, kindly write us to this effect, using the stamped, self-addressed envelope to transmit your message.

List of Manufacturers Under Fair Trade Law in North Carolina

Bourjois
Bristol-Myers Co.
Burroughs Wellcome & Co.
***Chamberlain Laboratories**
Colgate-Palmolive-Peet Co.
***Creomulsion Company**
Eastern Trading Co.
Emerson Drug Co.
J. C. Eno (U. S.) Limited
French Lick Springs Hotel Company.
F. & F. Laboratories, Inc.
Gillette Safety Razor Co.
Guerlain, Inc.
Houbigant Sales Corp.
International Cellucotton Products Co.
Johnson & Johnson
The Knox Co.
Lehn & Fink Prod. Co.
***Lewis-Howe Co.**
The George W. Lufts Co., Inc.
Mennen Company
Miles Laboratories
***Monticello Drug Co.**
L. J. McFaddin Co.
***Norwich Pharmacal Co.**
Northam Warren Corporation
Park, Davis & Co.
The Pepsodent Co.
Plough Inc.
The Proctor Gamble Dist. Company
***Prophylactic Brush Co.**
Seeck & Kade, Inc.
***Sales Builders, Inc.**
School Mfg. Co., Inc.
W. A. Sheaffer Pen Co.
Smith Bros.
E. R. Squibb & Sons
Stanco Distributors
Tampax, Inc.
***The Upjohn Company**
Weco Products Co.
***World's Dispensary Medical Association**
Yardley & Co. Ltd.
***Youngs Rubber Corporation**
Zonite Sales Corp.

*Handled through Fair Trade Committee, N. C. P. A.

In connection with the signing of contracts sent to you direct from the manufacturer, the Fair Trade Committee recommends that you sign all Fair Trade Contracts that have been submitted to you by manufacturers, together with those that will be submitted to you in the future, until you are notified to the contrary. Already, several contracts have been handled by the manufacturer direct, which have been signed by dealers in this State, and which have become, or will become, effective on the dates named therefor in the respective contracts. Others will be submitted to you for execution from time to time. In all cases when a manufacturer's contract is executed, the original should be returned to such manufacturer and the duplicate should be retained by you.

It must be borne in mind that our activities are governed by the National Fair Trade Program and your attention is directed specifically to Section 6, which provides as follows:

> "Neither the N. A. R. D. nor the State Fair Trade Committees will impose any sanctions against manufacturers who refuse to adopt Fair Trade Contracts or who prefer the wholesaler-retailer type of contract to the manufacturer-retailer form; and neither the N. A. R. D. nor any of the State Fair Trade Committees will attempt to coerce, either upon threat of boycott

or unfavorable publicity or by any other unlawful means, any manufacturer into adopting Fair Trade Contracts or fixing any specified resale price in such Fair Trade contracts."

Thus, manufacturers may adopt any form of contract they desire, establish any minimum resale price schedule they deem best, etc., without interference. No doubt, some errors of judgment will result, but we may rest assured it will be the manufacturer more than any one else who will see the need of correcting such errors.

Again, the establishing of minimum resale prices by a manufacturer for his products simply means that after these prices become effective you may not sell the products of this particular manufacturer legally below the prices stipulated by it. However, you may sell them at prices higher than the stipulated minimum resale prices, such prices to be determined by yourself.

Disposition of Marihuana (Cannabis) Preparations

Warnings relative to preparations of, or preparations containing as an ingredient, any form of *Cannabis sativa*, commonly known as Marihuana, have appeared repeatedly in this JOURNAL. It is presumed that most druggists have either applied for a Marihuana tax stamp, or have made disposition of the cannabis products in their stocks.

Due to the lateness of release of the official regulations, there has been confusion relative to the proper disposition of such products if the druggist does not wish to handle them further. Latest information from the Department of Internal Revenue, Narcotics Division, directs the following procedure for druggists still having cannabis preparations in their stores, but not possessing or having applied for a stamp tax:

How to Dispose of Cannabis

Druggists are instructed to inventory their cannabis preparations now on hand (but acquired prior to October 1, 1937) upon Form 142 in quadruplicate. The forms are obtainable from the Collector of Internal Revenue in your district. This inventory should be as of October 1, and the stock should be so identified. It is suggested that identification be established by affixing to every bottle or container a label bearing the words "In stock-inventory as of October 1, 1937", and the initials of the possessor. These preparations should then be shipped to the Collector for the district. At the same time, a letter should be sent to the collector, telling of the shipment, authorizing destruction, and enclosing two copies of the inventory. A third copy of the inventory should accompany the shipment of cannabis preparations, and the fourth should be preserved, with a copy of the letter of transmittal, in the druggist's files.

The Department points out that, since the preparations have been in the possession of the druggist since October 1, he is not privileged, under the law, to destroy them himself.

A druggist registered under the Harrison Narcotic Act and having in his possession preparations containing cannabis and also a narcotic, may similarly dispose of these preparations. Unless he has a Marihuana stamp tax, he may not dispense such preparations, even though he has a Narcotic tax stamp.

No preparation containing Marihuana may be sold by a druggist having a Marihuana stamp tax, except in pursuance of a prescription from a physician, dentist or veterinarian who is also registered under the act. This applies to all preparations, including Cannabis corn remedies.

Check Your Stocks

There is not available, and it is almost impossible to compile a list of all of the preparations from various sources which contain cannabis. The only safe procedure for the druggist is to carefully go over his stock. Preparations are required under the Food and Drug Laws to show on their labels their cannabis content.

While in previous practice the department has been lenient toward those who sincerely try to comply with the law, but slip up in some manner, druggists are urged to take no chances with the new Marihuana act, the provisions of which call for a confiscatory tax upon transactions wherein cannabis is sold without license or outside a prescription. If you haven't done so already, check your stocks at once, in accordance with these instructions. (N. A. R. D. Journal, November 4, 1937.)

HAPPENINGS OF INTEREST

ALICE NOBLE, *Editor* Chapel Hill, N. C.

Official Reporters

J. K. CIVIL, Charlotte
W. R. DIXON, Charlotte
J. F. GOODRICH, Durham
R. A. MCDUFFIE, Greensboro
P. J. SUTTLEMYRE, Hickory

Sale of the Economy Drug Store, of Hendersonville, to **Messrs. J. R. Whitley, Lowell Sumner** and **Dr. F. W. Sumner** was announced early in November. The sale was made by **Mr. C. E. Cline,** who has operated the concern for about a year. Mr. Whitley is a native of eastern Carolina but has been making his home in Hendersonville for almost two years where he has been connected with the Freeze Drug Co. It is understood that the new owners will operate the pharmacy under its present name. Mr. Cline has not given out his plans for the future.

Mr. D. J. Womble has resigned his position with the Woolard's Drug Store, of Henderson, to accept a similar one with the Boon-Iseley Drug Co., of Raleigh.

We have just learned that **Mr. L. R. Creech,** formerly of Henderson, is now with the Williams Drug Co., of Oxford.

Mr. E. P. Crabtree has accepted a position with the Hawkins Drug Store in Statesville. He was formerly with the Wilson Drug Store in Winston-Salem.

Mr. Palmer Horton, of North Wilkesboro, has purchased Trotter's Drug Store in Pilot Mountain from the heirs of the late **Mr. P. L. Trotter.**

Messrs. Sam McNeely, proprietor of the NcNeely Drug Co., of Charlotte, and **E. V. Stephenson,** of the Madison Drug Co., of Madison, have applied for membership in the State Association.

Mr. G. E. Burwell, North Carolina druggist now living in Florida, writes that his present address is 201½ N. W. 19th Ave., Miami.

Mr. J. D. Matheson, originally of Raeford but more recently of Enfield and Henderson, has accepted a position with the South Side Pharmacy, of Spring Hope. He succeeds **Mr. L. D. Cain** who is now traveling. We have been unable to learn the name of the firm he represents.

Mr. G. W. McLean has resigned his position with the Smith Drug Co., of New Bern, and is located with the pharmacy of **Mr. J. Key Brown** in Greenville.

Mr. Harry T. Murrell has severed his connection with the Peabody Drug Co., of Durham, and in the future will be associated with a wholesale grocery business in Albemarle. He has been succeeded at Peabody by **Mr. W. A. Hayes,** of Hillsboro, who received his license as a pharmacist last June.

The Fair Trade Committee of the Association met in Greensboro Nov. 12 with the following members present: **Messrs. J. P. Stowe, F. O. Bowman, C. C. Fordham, Jr., Warren W. Horne,** and **R. P. Rogers,** together with the following visitors: **Messrs. Jos. Hollingsworth, I. W. Rose, J. G. Beard,** and **P. A. Hayes.**

On Nov. 9 President **P. J. Suttlemyre** addressed the Catawba Valley Medical Association on how pharmacists and physicians can co-operate for the benefit of the general public and the advancement of both professions.

Mr. Fleet H. Scroggs of Statesville, went to New York about Nov. 15 where he will spend four weeks in the laboratories of E. R. Squibb and Sons. He has recently accepted a position with this firm as traveling detailist. His territory will be assigned after he has completed the laboratory instruction.

A new drug store for North Carolina is the Coxe-Ferguson Drug Co., of Raleigh. The pharmacy is the successor to the Capitol Drug Co., located on the corner of Salisbury and Hillsboro Sts., which closed the first day of the month to end the oldest druggist career in Raleigh—that of **Mr. S. W. Williams.** The new proprietors are

Messrs. J. S. Ferguson and **J. S. Coxe,** both of whom were formerly with the Boon-Iseley Drug Co. in Raleigh. The interior of the old store has been renovated, remodeled and repainted and the basement has been repaired for a storeroom. Telephone No. 1, of Raleigh, was taken from the store with the old owner.

At a recent meeting of the Asheville Druggists Association the following officers were selected for the coming year: *President,* **Moss Salley** (re-elected), *Vice-President,* **C. A. Lord,** and *Secretary-Treasurer,* **R. E. Young. Mr. L. M. Jarrett** was named chairman of the entertainment committee for the 1938 meeting of the N.C.P.A. to be held in Asheville. A special guest of the Asheville druggists at this meeting was **President P. J. Suttlemyre** who addressed the group. Another speaker was **Mr. J. A. Goode.**

Mr. O. W. Smith, of Trotter's Drug Store, of Pilot Mountain, and **P. A. Brame,** of R. M. Brame and Sons, of North Wilkesboro, have applied for membership in the State Association.

On or about Oct. 1st **Mr. W. L. Moose** resigned his position with Goode's Drug Store, of Asheville, to accept a similar one with the Freeze Drug Co., of Hendersonville.

Mr. and **Mrs. C. L. Eubanks,** of Chapel Hill, are enjoying a leisurely motor trip to various points of interest in Florida.

Mr. Henry T. Hicks, III, of Raleigh, grandson and namesake of the well known druggist, who is a first-year student at the State University, was named president of the North Carolina Episcopal Student Conference at a recent meeting of the organization in Greensboro.

Mr. Richard Watson has resigned his position with the S. M. Macfie Drug Co., of Brevard, and is associated with the Reese-Stowe Co., of Charlotte.

Attorney and **Mrs. F. O. Bowman** left Chapel Hill on Nov. 13 for New Orleans where they will attend the national bottlers' convention.

Mr. G. E. Boysworth, formerly with the Reynolds Pharmacy, of Clinton, has accepted a position with the Warsaw Drug Co., of Warsaw, succeeding **Mr. F. P. Meroney,** resigned.

We are always delighted to hear of druggists taking an active interest in civic affairs—recently we learned that **Mr. F. H. Scroggs** had been made a member of the Statesville School Board, while **Mr. G. P. Johnson** has been chosen a County Commissioner.

Copelands Honored

Druggist R. R. Copeland, was elected president of the Ahoskie Kiwanis Club for the coming year recently and will be installed at a "Ladies Night" meeting on Dec. 31. Speaking of the new president the *Hertford County Herald* remarks, "Mr. Copeland has been a member of the local organization since it was formed, and has held a number of other offices in the Kiwanis club. He is also a Mason and a Shriner of Sudan Temple, New Bern."

The same issue of the *Herald* carries the following paragraph: "In recognition of her active work in the United Daughters of the Confederacy in the state during the past several years, Mrs. R. R. Copeland was elected State Registrar of the organization at the recent annual state convention. . . Prior to her appointment, Mrs. Copeland held several offices of importance in the organization, both state and local. She has served on two state committees—the Lee Marker and the Southern Magazine. She is also a former district director of the tenth district. A charter member of the Ahoskie chapter of the United Daughters of the Confederacy, Mrs. Copeland has served as chapter president and registrar and is now its historian. She is active in other civic organizations, having been treasurer of the local Red Cross Chapter for fifteen years and a member of the executive board of the Ahoskie Woman's club since it was organized."

News From the University

Mr. Joe P. Tunstall, of Belhaven, was recently elected vice-president of the Student Branch of the N.C.P.A. to succeed **Mr. J. F. Rhem** who failed to return to college.

During the week-end of the Carolina-Fordham football game we were delighted to have visits from a considerable number of students and faculty from the New York school including **Dean James H. Kidder.**

A meeting of the Student Branch was held on the evening of Nov. 9 at which time the following students presented papers: **Miss Jean Bush,** who spoke on "Women in Pharmacy;" **Mr. H. G. Price,** who chose as his subject, "Sulphanilamide;" and **Mr. J. H. Fox,** who addressed the group on "Drug Store Sanitation."

Mr. W. C. Simmons, of Conover, has been pledged as a member of Rho Chi, honorary pharmaceutical fraternity.

As We Go to Press

WANTED: To buy a drug store. Give all details. Address, Prospective Proprietor, c/o Carolina Journal of Pharmacy, Chapel Hill, N. C.

Mr. Henry E. Rees resigned his position with the Red Cross Pharmacy, of North Wilkesboro, on Nov. 15, to accept a position as manager and pharmacist with the Childs Drug Co., of Lincolnton.

Mr. Edward Haupt has bought the Central Drug Co., of Newton, from **Mr. Horace Yount** and will operate this store in addition to the H. and W. Drug Co. in the same town. **Mr. H. E. Smith,** of Conover, will be in charge of the prescription department. He was formerly with Turnmyre's Drug Store in Mount Airy.

The JOURNAL offices were delighted to receive visits during the State Board examinations from **Druggists J. C. Brantley, Jr.** and **Phil Gattis,** of Raleigh.

The Library of the State University School of Pharmacy acknowledges with thanks a copy of "Abstract of War Revenue Law of 1898," which was presented by **Druggist Jos. Hollingsworth,** of Mount Airy.

Mr. P. L. Senter, of Carrboro, is another druggist who recently applied for membership in the Association.

Friends will regret to learn that **Druggist Sam E. Welfare,** of Winston-Salem, has been quite ill.

Miss Mary Alice Bennett has resigned her position with Welfare's Drug Store, of Winston-Salem, and returned to her old home in Bryson City where she is associated with the drug store of her father, **Mr. K. E. Bennett**—the Bryson City Drug Co.

The late **Mr. C. B. Miller,** of Goldsboro, is responsible for this one: "One morning a country woman came into the store and said, 'Where is your millinery department?' Upon being told that she was in a drug store the woman replied, 'I saw the word *Miller* on your sign outside and I thought you kept millinery'."

Board of Pharmacy Holds Exams.

The Board of Pharmacy held its fall examinations in Chapel Hill on Nov. 22-23, but it is impossible for us to record the results of the examination because they were not announced until after all JOURNAL forms had been closed for the December issue. All members of the Board were present.

New Drug Store for Kinston

As we go to press we learn that **Mr. E. L. Bradshaw** will open a new drug store in Kinston shortly. For the past several years he has been associated with the Lenoir Drug Co. in the same town. Mr. Bradshaw's pharmacy will be located beside the Memorial General Hospital clinic and will be called "College Street Pharmacy." The hospital staff of doctors are now building an $80,000 structure which will be completed shortly, adjourning the hospital. It is about ten blocks from uptown. Mr. Bradshaw is busy erecting a building for his pharmacy and hopes to be able to get into it by the middle of December or the first of the year. He writes, "I am trying as far as possible to build it in modernistic style. The prescription department will be solid white with the front low enough for customers to see over into it. I will, of course, have to have a soda fountain because the store is just across the street from one of the schools. The outside will be stucco." Mr. Bradshaw was licensed as a pharmacist in 1927 following his graduation from the State University. We are wishing him every success in his new business venture.

Deaths

Mr. Claudius Lorenza Owens, aged 49, prominent citizen and proprietor of a drug store in Fountain, died on the afternoon of Nov. 5. He was a World War veteran and an active Legionnaire. He had been in declining health for several months. He is survived by his widow and several children.

Balances and Scientific Instruments Repaired and Remodeled. Used Balances—Bought and Sold. A Discount on Stains and Solutions is Extended to the Drug Trade.

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For this Winter's Cold Remedies

Feature

"STOCO"

A LIQUID PREPARATION

The Stowe Company
Charlotte, N. C.

Friends were shocked to learn of the death of **Mr. Roy Long,** of Brevard, on Nov. 1st. He had been slightly ill for three or four days before his death, but was at his drug store a short while the day before he died. Death was due to heart attack. He was 44 years of age and had been in business in Brevard for the past 14 years. He entered the drug business in Graham and later moved to Lexington where he was in business until he moved to Brevard in 1923. He was one of the town's best-liked citizens and during the hour of his funeral all the business houses of Brevard closed out of respect for him. A huge crowd of friends attended the services. He is survived by his wife, one daughter and several relatives. Mrs. Long's brother, **Mr. Fred Holt,** of the Davis St. Pharmacy, of Burlington, has resigned his position with that firm in order to take over the management of the Long Drug Co.

SOUTHERN SCHOOLS RECOGNIZED

(Continued from page 235)

and east of the Mississippi are twelve in number and contain seventeen schools. The only schools in this section that meet these requirements (in addition to the three mentioned) are: Alabama Polytechnic (Auburn), George Washington University, Loyola University (La.) and the Universities of Tennessee and Mississippi, or eight altogether.

All schools registered by New York must maintain four-year courses of such a calibre that they will satisfy the official inspectors of the University of the State of New York.

We are happy that the School in this State receives this recognition.

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